

DESIGN SOFTWARE



Solu-Cal with Cavalcade

Solu-Cal with Cavalcade battles 30 weed varieties. It can be applied in fall for weed prevention the following spring. At press time, it's approved for use in Connecticut, Delaware, Florida, Georgia, Maine, Massachusetts, Maryland, North Carolina, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia and West Virginia.

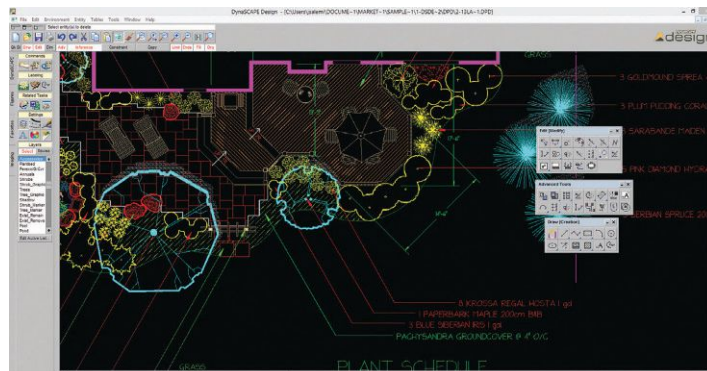
Solu-Cal USA // Solu-Cal.com



Defendor Specialty Herbicide

Labeled for use on cool- and warm-season turf, Defendor provides early-season control of dandelions, clover and other winter annual and perennial broadleaf weeds. It can be applied at the same time professionals are putting down the first liquid fertilizer and Dimension 2EW preemergent crabgrass applications of the season, offering more flexibility when scheduling applications.

Dow AgroSciences // DowProvesIt.com



Design v6.2

DynaSCAPE's new 6.2 landscape design application update features new tools, enhancements and fixes. This includes a new figure outliner tool to help with hatching; a new "close" option to the building outline tool; and a new PDF file import as a raster. The update is free for DynaSCAPE users with active subscriptions.

DynaSCAPE Software // DynaSCAPE.com

PRO Landscape Version 19

New PRO Landscape Version 19 helps users quickly create visual designs for customers, accurate site plans for crews and professional proposals to communicate every aspect of the proposed project. Features include photorealistic imaging, night and holiday lighting, CAD, estimating, 3D renderings and mobile tablet applications in an easy-to-learn and -use program.

Drafix Software // PROLandscape.com



ENGINE CARE

Premium Fuel Treatment

Toro's new Premium Fuel Treatment is designed for use with two- and four-cycle small engines to keep fuel fresh and fuel systems clean, as well as to prevent corrosion. At 1 oz. per 2 gal. of fuel, Toro Premium Fuel Treatment keeps fuel fresh for up to two years and helps ensure easy starting, even after seasonal storage.

Toro // Toro.com



PRODUCT SPOTLIGHTS



Eco 200

The new Eco 200 topdresser is designed to handle compost, soil mix, pellets sand and heavy bulk materials. Its reverse-spin, dual-wheel broadcast system delivers a uniform spreading pattern even with heavy materials. The new four-wheel design handles increased weight distribution while keeping its stability. While sporting the same 1/3-cu.-yd. hopper, the Eco 200 has an improved larger hopper opening.

Ecolawn // EcolawnApplicator.com



Smartbond

A single can of DAP Smartbond construction adhesive provides eight times the coverage of standard cartridge adhesives, according to the company. These adhesives are designed to address a wide range of professional adhesive applications, including dimensional and treated lumber, natural and synthetic stone, painted surfaces and other common building materials.

DAP Products // DAP.com/smartbond



Mobil Delvac 1 LE 5W-30

Mobil Delvac 1 LE 5W-30 is a low-viscosity, synthetic diesel engine oil that is formulated to deliver engine protection and sustainability-related benefits, including enhanced fuel economy potential and long drain intervals. It's recommended for diesel-powered commercial vehicles and a range of off-highway equipment. It also meets or exceeds an extremely broad range of industry and manufacturer specifications.

ExxonMobil Fuels, Lubricants & Specialties Marketing Co. // MobilDelvac.com

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[Happy Veterans Day]

Landscape Management salutes...

North Coast Media employees honor their veteran friends and family:
 Ray Bement (Army), Ray Bement Jr. (Army), Leesha Bolton (Army), Henry Constantino (Army), Erik Cooke (Army), Sam Eager (Navy), Eric Gakstatter (Air Force), Nick Gomez (Navy), Bernard Henry (Army), Laddie Hula (Army), Don Jewell (Air Force), Boyd Jones (Air Force), Steve Kanaba (Army), William Knauer Jr. (Army), Bruce MacGregor (Air Force), Ronald MacGregor (Army), Eric McAllister (Army), John McAninch (Navy), Emil Palmieri (Marine Corps), Edward Pipik (Army), Bradley Roddy (Army), John Roddy (Army), C. Philip Seltzer (Army), Edward Sessler (Army), Mike Shugrue (Army), Joseph Stoltman (Army), Eric Tubbs (Army) and Martin Whitford (Navy).

» WEB EXTRA

To see which North Coast Media staffers these vets are connected to, visit the Web Extras section of **Landscape Management.net**.

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Who is your mentor? There were two folks who helped me in my career. Doug Davis was the owner of the prior business that I worked for. Another fellow, Jim Lanier, worked there for a number of years as the vice president. Doug taught me the business of taking care of our customers by meeting or exceeding their expectations. Jim taught me how to be smart about the landscape contracting business. Both of these folks were instrumental in furthering my career and business.

What sparked your interest in the Green Industry at such a young age? There was a horticulture program in high school, which is really where I got my start. My senior year I was also involved with Future Farmers of America and they had a work-release program as part of an internship. I worked at a greenhouse for six months my senior year. It was called Garden Valley. It's now long gone. There's actually a church where it used to be.

What are some obstacles or restrictions you face as a landscape business owner in Georgia? Our biggest obstacle the past two years has been water restrictions. Certainly they've gotten better, and especially this year because we've had more rain. The biggest thing is trying to adjust your business to fit what you're able to do: Use plants that are more drought-tolerant; use irrigation that is more conservation conscious; try to plant or install things correctly; and use technologies available that help manage your ability to water.

What are some of the most notable changes you've observed in the industry over the years? As I've learned more, I realize it isn't just going out and mowing grass. There's a business side to it. You see all kinds of changes with water restrictions and regulations, meaning what types of fertilizers and things like that you can use, planting techniques, etc. It used to be you couldn't buy plants if they weren't pre-dug in the winter in dormancy. Now you can dig all year-round. Your season is extended with planting.

How has your involvement in the Irrigation Association and the Georgia Green Industry Association advanced your career? They're different from any other kind of business associations because it's more geared toward your industry. With networking you're able to grow your business in ways you normally wouldn't get to. Back to restrictions and regulations, by being involved in those and having a voice in the industry, you're able to approach your local representatives, folks in the state capital and even on the national level to try to work through issues that affect your ability to have a business and to operate as you need to.

OFF THE CLOCK



WHAT SPORTS TEAMS DO YOU BACK? University of Alabama

ARE YOU A BIG CONCERT-GOER? I like music a lot. I saw Peter Frampton and B.B. King in mid-August.

HOW MANY CONCERTS DO YOU ATTEND PER YEAR? Probably more than I should. I maybe go see six or eight a year.



WHERE IS YOUR HOMETOWN? The Metro Atlanta area, that's mostly where I've been all my life.

WHAT DO YOU DO TO RELAX WHEN YOU HAVE SOME DOWNTIME? I like competition shooting.



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