

# LM REPORTS

YOUR GUIDE TO PRODUCT RESEARCH



## ENCLAVE

Multiple trials from Michigan State University, North Carolina State University, University of Tennessee, Knoxville, and the University of Connecticut have found that ENCLAVE quad-control technology fungicide provides broad-spectrum control to help prevent many diseases—including dollar spot, brown patch, anthracnose and pink and gray snow mold.

**Quali-Pro** // [Quali-Pro.com/enclave](http://Quali-Pro.com/enclave)

## Fungicide line

Syngenta fungicides are a valuable add-on for an agronomic program. With two separate modes of action, Headway fungicide controls all major turf diseases. Heritage fungicide provides systemic activity to move the active ingredient throughout the plant for 28 days of residual control. Caravan G fungicide/insecticide (pictured) delivers healthier and better-looking turf.

**Syngenta** // [GreencastOnline.com](http://GreencastOnline.com)



## Fungisol

A proprietary fungicide formulation containing debacarb, Fungisol is effective against more than 30 foliar and stem diseases. The company notes the product is also active against soil-borne wilt pathogens that cannot be controlled with drenches or foliar applications.

**Mauget** // [Mauget.com](http://Mauget.com)



## FUNGICIDES



## Armada 50 WDG

Armada 50 WDG protects against 16 diseases that affect both turf and ornamentals. Its dual mode of action helps reduce the need for inventory and provides up to 28 days of residual control. Quick-dissolving granules are easy to store and measure for efficient loading of both backpack and large tank applicators.

**Bayer** // [BackedByBayer.com](http://BackedByBayer.com)

## Pillar G Intrinsic

A granular product that combines triticonazole (the same active ingredient in Trinity fungicide) and pyraclostrobin, Pillar G Intrinsic is a key active ingredient in Honor Intrinsic brand fungicide. Turfgrass diseases controlled by the product include dollar spot, anthracnose, patch diseases, gray and pink snow mold and leaf spot.

**BASF Professional Turf &**

**Ornamentals** // [IntrinsicPlantHealth.com](http://IntrinsicPlantHealth.com)

## COMPACT EQUIPMENT

### 640 loader

The Avant 640 is equipped with the same Kubota diesel engine as the Avant 635, but because of the two-speed drive motors, its top speed is 14 mph—five miles more than the 635. More than 100 Avant attachments attach to and detach from the machine.

**Avant** // [AvantTechnoUSA.com](http://AvantTechnoUSA.com)



### PT-30 CTL

The Terex PT-30 compact track loader is designed with a 26 percent increase in lift height, a 16 percent increase in operating capacity and a 45 percent increase in bucket rollback over its predecessor. The 33.7-hp unit offers an operating weight of 3,600 lbs., a tipping load of 1,900 lbs., a 950-lb. operating capacity at 50 percent tipping load capacity, and a lift height of 101 in.

**Terex** // [Terex.com](http://Terex.com)



### Case SiteWatch

Case SiteWatch is a telematics, remote monitoring and data reporting program that provides customers with information to help manage their fleets and optimize machine performance. Using a control module that integrates with the machine, SiteWatch sends real-time data to a web portal. An interface allows review and analysis up to 18 months of information.

**Case Construction** // [CaseCE.com/SiteWatch](http://CaseCE.com/SiteWatch)



### 200 Series loaders

New Holland introduced the long wheelbase concept to skid-steer loaders, and goes even longer with the 200 Series. The New Holland Super Boom vertical lift linkage allows operators to load material into the center of high-sided truck boxes or hoppers. Ergonomically designed joysticks are standard, while optional controls are switchable between ISO & H-Pattern. Pictured are the C232, left, and L220 models.

**New Holland** // [NewHolland200Series.com](http://NewHolland200Series.com)

### 8026 CTS

The new 8026 CTS compact excavator is a 2.7-ton conventional tail swing excavator, which now sits alongside the JCB 8025 zero tail swing excavator. It features short pitch tracks and auto kick-down, with 11 percent increase in travel speed; a new valve block with 17 percent longer spool stroke offering; increased precision control and an easy-clean undercarriage.

**JCB** // [JCB.com](http://JCB.com)





### 259B Series 3

Equipped with a redesigned vertical lift, the Cat 259B Series 3 compact track loader delivers extended reach and lift height. The standard, fully independent torsion axle suspension improves performance on rough terrain. The suspended undercarriage system provides traction, flotation, stability and speed options to work in a wide range of applications.

**Cat** // [CatResourceCenter.com](http://CatResourceCenter.com)

### 50G and 60G

The John Deere 50G (36-hp) and 60G (53-hp) compact excavators are the newest models to join the G-Series line. They feature widened and lengthened cabs for improved operator comfort, and incorporate an auto-idle feature that slows engine speed when the pilot-control levers are momentarily released, for reduced fuel consumption and noise.

**John Deere** // [JohnDeere.com](http://JohnDeere.com)



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[ Coming in September ]

## 15 and counting

Scotts LawnService—a \$300 million division of a \$3 billion company—turns 15 this year. We look at how it has grown, will continue to grow and what other Green Industry firms can learn from its model.



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# Harold Enger, LIC

*Director of education, Spring-Green, Plainfield, Ill.*



**Who's your mentor?** There are three. One is Bob Parmley, who was co-owner of the first lawn care company I worked at, Tempo 21. He was very even-tempered, very thorough and thought-provoking. I was in my 20s and full of vim and vigor. He taught me you have to step back and think about how your decision is going to affect everybody. The second is Bill Hoopes. He was the trainer at Barefoot Grass [where Enger worked as a regional manager for 10 years after it acquired Tempo 21 in 1987]. I'd started doing some training at Tempo 21 and I liked helping people

learn. He really helped me decide on a training style, making sure the information I provided people was of use and getting people involved. The third is the chairman of Spring-Green, Tom Hofer. He's always interested in you and always turns around with a smile on his face.

**Did you ever have the entrepreneurial itch?** Not really. I'd think about it, but in all honesty, I like having someone else have the ultimate responsibility. Owning a business wouldn't have afforded me the same possibilities, like being able to travel and learning a lot of new things. I like being part of the supporting cast because it gives me a chance to work with more people and train more individuals.

**You've taken to blog posts and video to help promote Spring-Green. What's that like?** If you need to know how to do anything you can do it on YouTube. We didn't really want to do a video on how to fertilize the lawn, because that's what we do, but what about sod webworm damage or how to check for grubs? You have to do lots of different takes. You try to make sure you say everything correctly, but it all has to be off the cuff. There's no teleprompter.



**What's changed the most about lawn care since you started in the business in 1978?** The number of applications and services we offer. It used to be four apps and we did a soil conditioner called gypsum. Now there are seven applications. Why? No. 1, customers want to know what's going on with their lawn. If we're out there more often, we can identify their problems. The other reason, of course, is to make more money.

Another thing is the control products. Our selection is so much more extensive than it was at one time with different modes of action and products that are more pest specific.

**What's stayed the same?** The customer has changed the least overall. They've become more attuned to lawn care and the environment, but they still want to get a good deal and they're paying for the results.

## OFF THE CLOCK

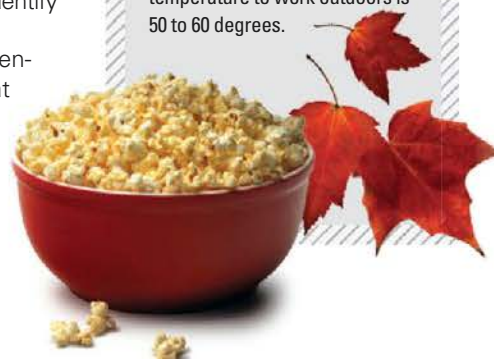


**WHAT DO YOU DO WHEN YOU'RE NOT WORKING?** Gardening, woodworking. But my passion in life is singing. I sing in our church choir and in the bell choir. I'm a tenor. There aren't many of us.

**TELL US ABOUT YOUR FAMILY.** Roxanne is my wife. Through the years she's worked in lawn care. She was the office manager for Tempo 21 and worked as a customer service rep at Barefoot Grass when we needed help. And I have one daughter, Sarah, who's a special education teacher. She got married last year. Her husband, Steve, is also a teacher.

**FAVORITE SNACK FOOD?** Popcorn, buttered. We do it the old-fashioned way—a popcorn popper with oil. None of this microwave stuff.

**THE BEST TIME OF YEAR IS...** Fall. It makes me think of going back to school. I really loved high school and college, and it makes me think of that time of my life. Plus, the cooler weather. My favorite temperature to work outdoors is 50 to 60 degrees.



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