

# Seed It To Believe It



Only one variety of seashore paspalum can be seeded, and that's Sea Spray. But why seed instead of sprig? That's simple: so your golf course is ready for play sooner. Tests conducted by Pure-Seed Testing, Inc. showed that Sea Spray seeded seashore paspalum germinated and established faster than popular sprigged varieties of seashore paspalum. Find out for yourself; call Scotts Turf-Seed at 1-800-247-6910 or go on line at [turf-seed.com/seaspray](http://turf-seed.com/seaspray) for more information about Sea Spray and the location of your nearest Sea Spray seashore paspalum distributor.



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# Products

continued from page 110

## Green Industry software

New and improved Groundskeeper Pro software from Adkad Technologies makes it a breeze for landscaping and lawn care companies to do their books. Groundskeeper Pro features scheduling, routing, billing, customer account maintenance, job estimating, customizable customer lists, tracking business expenses and more. The software is packed with additional features: enter up to 10,000 customers; invoice for regular repeating services and estimates; invoice for special services and time and materials; print or email invoices; easy access to customer account history. Besides the time savings, the software enables companies to look more professional.

For more information contact Adkad Technologies at 800/586-4683 or [www.Adkad.com](http://www.Adkad.com) / circle no. 282



## Dump trailers

Designed for a wide range of applica-

tions, Bri-Mar's Low-Profile Heavy-Duty (LP HD) dump trailers have the deck positioned between the wheels. The tires and fenders are located outside the frame and body of the trailer, producing a wider, more stable wheelbase and lower center of gravity. The low-profile deck is closer to the ground and minimizes the angle of ramp incline. This makes it better suited for general, landscape or hardscape contractors who transport equipment and haul materials. All models have 81.5-in.-wide beds that are 12, 14 or 16 ft. in length, with 5.0-, 5.9- and 6.6-cu.-yd. capacities.

For more information contact Bri-Mar at 800/732-5845 or [www.bri-mar.com](http://www.bri-mar.com) / circle no. 283



## Pond aerator

The Boilermaker is an improved high volume floating surface aerator designed for maximum oxygen transfer and water flow. The low profile design of the "Boilermaker" creates a maximum volume white boil effect of highly aerated water which fish love and algae hates. The heavy-duty design of the Boilermaker is ideal for salt water applications and for fresh water use. The Boilermaker's large volume of water circulation and the highest oxygen transfer rates makes this water feature the preferred selection.

For more information contact Scott Aerator Co. at 800/WATER-45 or [www.scottaerator.com](http://www.scottaerator.com) / circle no. 284

## System-In-A-Box

Weathermatic introduces new pre-packed irrigation systems that help contractors save time during installation. The "System-in-a-Box" features key irrigation components that are ready to install at a residential site, including: a SmartLine modular controller, plug-in module, rotors with nozzle racks and key,



spray heads with nozzles, a choice of valves and optional weather station. Two systems packs are available: the Pro Pack and the Tract Pack. The pre-packed cartons save 10% off a system's cost, as compared to purchasing the products individually.

For more information contact Weathermatic at 888/4-THE-PRO or [www.smartline.com](http://www.smartline.com) / circle no. 285

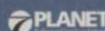
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Circle 165

continued on page 114





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# Products

continued from page 112

## Gets grubs out

GrubOut Season Long Grub Control is based on the active ingredient imidacloprid, which is the most widely used chemistry for season-long grub control. Andersons, a premier formulator of professional fertilizers and control products, offers a variety of fertilizer + GrubOut formulations to meet the needs of turf managers. A granular version (no fertilizer) is also available for Andersons' DG Pro dispersible carrier.

For more information contact Andersons at 800/253-5296 or [www.andersonsinc.com](http://www.andersonsinc.com) / circle no. 286

## Visual scheduling aid

To ease the burden of complex scheduling for landscaping businesses, Magnatag Visual Systems has introduced the Do-Done JobStage Tracker. This color-coded, magnetic white-

board designed specifically for the landscape contractor features 16 columns to track each stage of a project from beginning to end for a wide range of customers. The Do-Done JobStage Tracker comes with Magnatag's unique FlipOver Do-Done 2-sided yellow-green 5/8-in. diameter magnetic circle symbols to show yellow for each pending stage and green for completed tasks.

For more information contact Magnatag at 800/624-4154 or [www.magnatag.com](http://www.magnatag.com) / circle no. 287

## Tidal Wave of color

Pairing an extra-large container with an in-ground planting of the same plants makes an impact on professional landscapes. Tidal Wave spreading petunias from Ball Horticultural Co. are designed for this luscious look because they stand out in both large containers and landscapes. By planting Tidal Wave Silver spreading petunias in-ground, and then "top-



ping off" the look with a large container of the same variety, the plants will grow "up and over" the sides of the container for a mountain of color that cascades onto the landscape bed below. Tidal Wave petunias can reach 16 to 22 in. tall and spread up to four feet.

For more information contact Ball Horticulture Co. at 800/879-BALL or [www.BallLandscape.com](http://www.BallLandscape.com) / circle no. 288

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- Sidewalk Equipment



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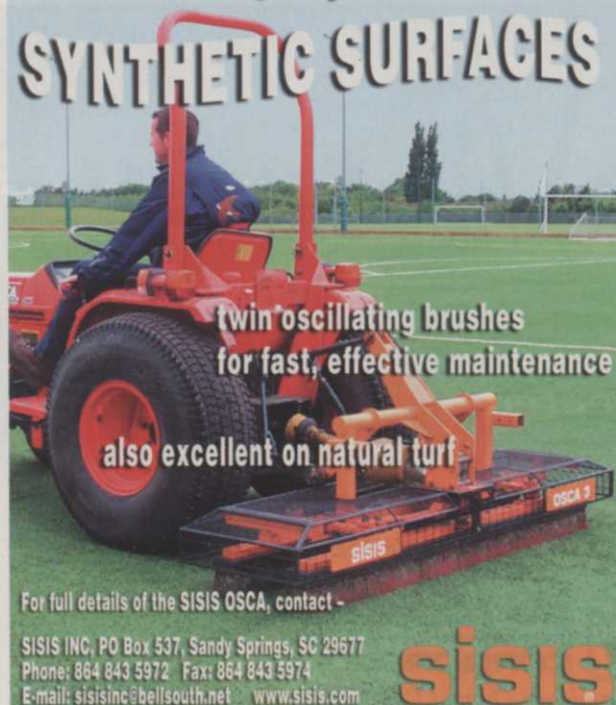
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Circle 169

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**1. My primary business at this location is: (Fill in ONE only)**

CONTRACTORS/SERVICE COMPANIES

- 01  Landscape Contractors (Installation & Maintenance)
- 02  Lawn Care Service Companies & Custom Chemical Applicators (ground & air)
- 03  Irrigation Contractors & Consultants
- 14  Ornamental Shrub & Tree Services
- 15  Landscape Architects
- 04  Other Contractors/Service Companies (please specify) \_\_\_\_\_

SUPPLIERS AND CONSULTANTS

- 09  Extension Agents/Consultants for Horticulture
- 10  Sod Growers, Turf Seed Growers & Nurseries
- 11  Dealers, Distributors, Formulators & Brokers
- 12  Manufacturers
- 13  Other (please specify) \_\_\_\_\_

**2. Which of the following best describes your title? (Fill in ONE only)**

- 10  **Executive/Administrator** - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 20  **Manager/Superintendent** - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 30  **Government Official** - Government Commissioner, Agent, Other Government Official
- 40  **Specialist** - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 50  **Other Titled and Non-Titled Personnel** (please specify) \_\_\_\_\_

**3. Which of the following services does your company provide? (Fill in ALL that apply)**

MAINTENANCE/SERVICES

- 01  Mowing
- 02  Turf Fertilization
- 03  Turf Insect Control
- 04  Turf Disease Control
- 05  Turf Aeration
- 06  Hydro-seeding
- 07  Erosion Control
- 07  Irrigation Services
- 08  Bedding/Perennial Installation
- 09  Ornamental Care
- 10  Tree Care
- 11  Pond/Lake Care
- 49  Perimeter Pest Control

DESIGN/BUILD

- 12  Landscape Design
- 13  Landscape Installation
- 14  Irrigation Installation
- 15  Paving/Deck/Patio Installation
- 45  Landscape Lighting Installation
- 98  Other (please specify) \_\_\_\_\_

**4. Which of the following landscape products do you purchase or specify? (Fill in ALL that apply)**

- 27  Mowers
- 18  Engines
- 16  Blowers
- 17  Chain Saws
- 26  Line Trimmers
- 20  Fertilizers
- 23  Insecticides
- 22  Herbicides
- 21  Fungicides
- 40  Biological/Organics
- 36  Turf Seed/Seed
- 32  Spreaders
- 39  Bedding/Perennials Plants
- 28  Ornamental/Nursery Products
- 24  Irrigation Systems
- 38  Ponds/Water Features
- 29  Pavers/Masonry/Bricks/Rocks (Hardscape Materials)
- 31  Skid Steers
- 42  Compact Track Loaders
- 33  Tractors
- 44  Pick up Trucks
- 43  Cab Forward Trucks
- 11  Snow Removal
- 41  Business Management Software
- 97  Other (please specify) \_\_\_\_\_

**5. My firm's annual revenue is: (Fill in ONE only)**

- 001  More than \$4,000,000
- 002  \$2,000,000 - \$4,000,000
- 003  \$1,500,000 - \$1,999,999
- 004  \$1,000,000 - \$1,499,999
- 005  \$500,000 - \$999,999
- 006  Less than \$500,000

107003

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