

Landscape MANAGEMENT

May 2002

This card is void after July 15, 2002

I would like to receive (continue receiving)
LANDSCAPE MANAGEMENT free each month:

Yes no

1. My primary business at this location is: (fill in ONE only)

CONTRACTORS/SERVICE COMPANIES

- 02 255 Landscape Contractors (Installation & Maintenance)
- 03 260 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)
- 04 285 Irrigation Contractors & Consultants
- Other Contractors/Service Companies (please specify) _____

LANDSCAPING/GROUNDS CARE FACILITIES

- 05 290 Sports Complexes
- 06 295 Parks
- 07 305 Schools, Colleges & Universities
- Other Grounds Care Facilities (specify) _____

SUPPLIERS AND CONSULTANTS

- 08 355 Extension Agents/Consultants for Horticulture
- 09 360 Sod Growers, Turf Seed Growers & Nurseries
- 10 365 Dealers, Distributors, Formulators & Brokers
- 11 370 Manufacturers
- Other (please specify) _____

2. Which of the following best describes your title? (fill in ONE only)

- 12 10 **Executive/Administrator** - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 13 20 **Manager/Superintendent** - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 14 30 **Government Official** - Government Commissioner, Agent, Other Government Official
- 15 40 **Specialist** - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 16 50 **Other Titled and Non-Titled Personnel** (please specify) _____

NAME (please print) _____
 TITLE _____
 FIRM _____
 ADDRESS* _____
 CITY _____ STATE _____ ZIP _____
 *Is this your home address? Yes No
 PHONE (____) _____ FAX (____) _____
 E-MAIL ADDRESS _____
 Signature: _____ Date: _____

Advanstar Communications provides certain customer contact data (such as customers' names, addresses, phone numbers and e-mail addresses) to third parties who wish to promote relevant products, services and other opportunities which may be of interest to you. If you do not want Advanstar Communications to make your contact information available to third parties for marketing purposes, simply call 866-527-7008 between the hours of 7:30 a.m. and 5:00 p.m. and follow the instructions to remove your name from Advanstar's lists, or indicate so below.

3. SERVICES PERFORMED (fill in ALL that apply)

- 17 A Mowing
- 18 B Turf Insect Control
- 19 C Tree Care
- 20 D Turf Aeration
- 21 E Irrigation Services
- 22 F Turf Fertilization
- 23 G Turf Disease Control
- 24 H Ornamental Care
- 25 I Landscape Design
- 26 J Turf Weed Control
- 27 K Paving, Deck & Patio Installation
- 28 L Pond/Lake Care
- 29 M Landscape Installation
- 30 N Snow Removal
- 31 O Other (please specify) _____

4a. Do you specify, purchase or influence the selection of landscape products?

58 Yes 59 No

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)

- 32 A Aerators
- 33 B Blowers
- 34 C Chain Saws
- 35 D Chipper-Shredders
- 36 E De-icers
- 37 F Fertilizers
- 38 G Fungicides
- 39 H Herbicides
- 40 I Insecticides
- 41 J Line Trimmers
- 42 K Mowers
- 43 L Snow Removal Equipment
- 44 M Sprayers
- 45 N Spreaders
- 46 O Sweepers
- 47 P Tractors
- 48 Q Truck Trailers/Attachments
- 49 R Trucks
- 50 S Turfsed
- 51 T Utility Vehicles

5. Do you have internet access? 52 A Yes 53 B No

5a. If so, how often do you use it?

54 A Daily 55 B Weekly 56 C Monthly 57 D Occasionally

101	113	125	137	149	161	173	185	197	209	221	233	245	*257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316

Save TIME and fax it:
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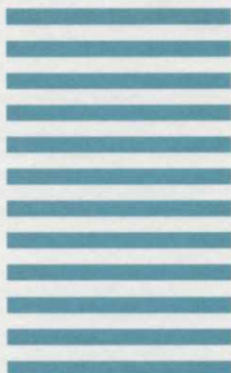


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NAME (please print) _____
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3. SERVICES PERFORMED (fill in ALL that apply)

- | | | |
|--|--|---|
| 17 <input type="radio"/> A Mowing | 23 <input type="radio"/> G Turf Disease Control | 28 <input type="radio"/> L Pond/Lake Care |
| 18 <input type="radio"/> B Turf Insect Control | 24 <input type="radio"/> H Ornamental Care | 29 <input type="radio"/> M Landscape Installation |
| 19 <input type="radio"/> C Tree Care | 25 <input type="radio"/> I Landscape Design | 30 <input type="radio"/> N Snow Removal |
| 20 <input type="radio"/> D Turf Aeration | 26 <input type="radio"/> J Turf Weed Control | 31 <input type="radio"/> O Other (please specify) |
| 21 <input type="radio"/> E Irrigation Services | 27 <input type="radio"/> K Paving, Deck & Patio Installation | |
| 22 <input type="radio"/> F Turf Fertilization | | |

4a. Do you specify, purchase or influence the selection of landscape products?

58 Yes 59 No

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)

- | | | |
|--|---|---|
| 32 <input type="radio"/> A Aerators | 39 <input type="radio"/> H Herbicides | 46 <input type="radio"/> O Sweepers |
| 33 <input type="radio"/> B Blowers | 40 <input type="radio"/> I Insecticides | 47 <input type="radio"/> P Tractors |
| 34 <input type="radio"/> C Chain Saws | 41 <input type="radio"/> J Line Trimmers | 48 <input type="radio"/> Q Truck Trailers/Attachments |
| 35 <input type="radio"/> D Chipper-Shredders | 42 <input type="radio"/> K Mowers | 49 <input type="radio"/> R Trucks |
| 36 <input type="radio"/> E De-icers | 43 <input type="radio"/> L Snow Removal Equipment | 50 <input type="radio"/> S Turfseed |
| 37 <input type="radio"/> F Fertilizers | 44 <input type="radio"/> M Sprayers | 51 <input type="radio"/> T Utility Vehicles |
| 38 <input type="radio"/> G Fungicides | 45 <input type="radio"/> N Spreaders | |

5. Do you have internet access? 52 A Yes 53 B No

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Save TIME and fax it:
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ask the expert

BY BALAKRISHNA RAO

Mystery growth

We take care of several large properties with trees on them. On some of the trunks, there's a mostly green, sometimes white fungus which appears to be mostly on the bark. It's not very thick and it grows in circular patterns. What are these and how do we get rid of them?

— IL

Based on your description of the growth on the tree trunk, the problem appears to be related to lichens. Lichens are the result of symbiotic association of certain fungi with certain algae. These lichens produce the circular green and white growth and don't cause harm to trees. They're mainly an aesthetic concern, growing on tree trunks to take shelter there.

There's no practical solution to manage these lichens. They tend to establish in a cool and moist environment. Check whether or not the trunks remain wet for a long period of time from overhead sprinkler watering. Monitoring and avoiding this type of watering, plus improving air circulation underneath the bark by selective pruning, might help the problem.

Proper sod installation

How should you prepare the ground to be sodded to avoid creating a soil interface? Also, what's the best time of year to seed turfgrass in our area?

— MI

Prepare the soil prior to sod installation or seeding. If this isn't done, the result may be a soil interface, which occurs when two distinctly different soils come in direct contact.

This is common when a peat-grown sod is laid directly on heavy clay and compacted soil. Water won't pass uniformly through an interface. If water doesn't penetrate, neither will roots.

To prepare the soil for seeding or sodding, cultivate it and remove large stones and foreign objects like tree roots. Till organic matter into the top six to eight inches of the soil to provide a transitional soil between the underlying soil and sod. Never "layer" soil or amending agents, since this could also create an interface. Make sure the area is graded properly for proper drainage and water flow. Any potential "sink type" low areas should be corrected. Prior to cultivation, conduct soil pH and texture analysis tests, and provide corrections as needed. Correcting pH and amending the soil with phosphorous is easier while cultivating or tilling the area.

Rake the area by hand or with proper equipment. Apply starter fertilizer as needed. This tilling, raking and grading operation should minimize the compaction, water drainage and potential interface problem.

Also, consider obtaining sod with little or no thatch. Excess thatch, when dry, can cause a hydrophobic (repel water) condition and lead to run off of water and poor root establishment. After proper turfgrass establishment, aerify the turfgrass to minimize potential interface and rooting problems.

In your area, the turfgrass can be seeded in spring and/or fall. Seeding in fall around Labor Day is better than in spring since the temperature is cooler and there's plenty of moisture. Also, there are less weed problems to deal with. Seeding in spring is okay, but recognize that the subsequent temperature may be high with low moisture and isn't favorable for proper seed ger-

mination and turfgrass establishment. There's also a greater potential for weed establishment and competition.

Tussock tussle

Last year we saw some feeding activity from tussock moths on cherry trees along the street. We're thinking of using Bt to manage them. How well will this work? When is the best time to treat for them?

— OH

Yes, *Bacillus thuringiensis* (Bt) products such as Dipel DF or Foray 48-B can be used to manage the tussock moth problem. Bt works best when applied on young larvae. As the larvae get older and larger, they become difficult to manage with Bt. You may have to use some pyrethroid such as Talstar, Deltagard or other insecticides.

Tussock moths can defoliate trees partially or skeletonize trees during feedings. Depending upon the type of tussock moths you have, there may be one to two generations per year. The white marked tussock moths, common in your area, have two generations per year, while the pale tussock moths have one generation. Their names are based on the appearance of the adult moth, so monitor the adult moth activity for further identification.

As far as managing the tussock moth, consider treating with the Bt of your choice around mid-May or when dogwoods are blooming. Reportedly, the dogwood blooming period coincides with tussock moth emergence and activity. Again, treat as needed in mid- to late August.



Manager of Research and Technical Development for the Davey Tree Expert Co., Kent, Ohio

SEND YOUR QUESTIONS TO: "Ask the Expert" Landscape Management; 7500 Old Oak Blvd.; Cleveland, OH 44130, or email: sporter@advanstar.com. Please allow two to three months for an answer to appear.

products

TECH CENTER

On the rail

L.B. Plastics' new aesthetically-pleasing SheerView glass railing system assures an optimum view for design/build contractors' residential and multi-family customers. Compatible with the company's 3250 Series railing system, it comes with a high impact extruded PVC frame and durable four-ft. sections of see-through glass. Ideal for porches, balconies, docks, decks and walkways.

For more information contact LB Plastics at 800/752-7739 or www.lbplastics.com / circle no. 250



Bug off

Environmetrics Systems' BugBarrier Tree Band eliminates the need for chemical pesticides against crawling and climbing insects. A dense, flexible, fiber barrier is wrapped around the trunk to fill bark crevices and cut off insects' escape route. The inside of the film barrier is sticky to stop bugs dead in their tracks.

For more information contact Environmetrics Systems at 888/276-4104 or www.environmetrics.ca / circle no. 251

A real cut-up

John Deere's two new additions to its Pro-Series chain saws, the CS46 and CS52, feature 45.01cc and 51.7cc engines with 3 and 3.4 hp, respectively. Powerhead weights are 10.8 lbs. and 11 lbs. A two-ring piston and closed port cylinder provide higher compression and more power, and Deere claims the saws' compensating carburetors can last triple the average time between cleanings.

For more information contact John Deere at 800/537-8233 or www.johndeere.com / circle no. 252

Steady as she goes

Kaltec of Minnesota's new Forkster line of skid-steer attachments provides a safe and stable lifting media by providing load-stabilizing wheels on the lifting chassis. Its arms are adjustable from 44 to 88 in., and it can articulate 15 degrees left and right. The 2500 has a lift capacity of 2,500 lbs. and lift height of 8 ft., while the 3300 has 3,300 lbs. of lifting capacity.

For more information contact Kaltec at 763/557-4941 / circle no. 253



Grind it up

Vermeer's HG525 trailer-mounted horizontal feed grinder for large-scale reduction and recycling of green waste and storm debris features a turbo-charged and air-to-air charge-cooled C15 ATAAC 525-hp Tier II Caterpillar engine. A 36-in. diameter hydraulic floating feed roller can apply constant down pressure on various-sized materials.



For more information contact Vermeer at 888/837-6337 / circle no. 254

Go configure

Flowtronex says its new pumping system "Configurator" technology reduces the time required to specify and configure pumping systems for applications from 10 to 900 gpm. The company's landscape division offers FloBoy skid-mounted, prefabricated pump and control packages for a variety of applications.

For more information contact Flowtronex at 800/786-7480 or www.flowtronex.com / circle no. 255

Rolling

The 2003 Chevy Express and GMC Savana full-size van lineup features three "industry firsts" for the full-size van segment: all-wheel drive models, left-hand side 60/40 entry/load door availability, and side access panels on Express Access and Savana Pro models. Also featured are V-8 engines, fast acceleration, and a maximum payload rating of 2,430 lbs.

For more information contact Chevy-GMC at www.gmfleet.com / circle no. 256

Eye of the tiger

Scag's Sabre Tooth Tiger zero-turn mower is now even better with a re-engineered main frame, lower center-of-gravity, and wide, balanced stability. Also featured is more leg room, an easier-to-operate cutter deck lift system, and wider front caster wheels. The mower zooms at 10.5 mph with a 31-hp Briggs Vanguard liquid-cooled gas or turbo-diesel engine.

For more information contact Scag at www.scag.com / circle no. 257





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Ornamentals by Monrovia.

Turf by Confront.

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events

WHAT, WHEN & WHERE

June

14-15 Landscapes for Living & Learning / Greenville, SC; 864/294-2186; www.furman.edu/hortsym

Landscape Professionals; 423/886-8874

17-18 OPE Dealer Convention / Louisville, KY; 800/558-8767

July

11-14 ANLA Convention & Executive Learning Retreat / San Diego, CA; 202/789-2900

15-16 Summer Express Short Course / Chattanooga, TN; Chattanooga Association of

17-19 Turfgrass Producers International Summer Convention and Field Day / Ft. Collins, CO; 800/405-8873

19-21 International Lawn, Garden & Power Equipment Expo / Louisville, KY; 800/558-8767

22-23 PLCAA Legislative Day on the Hill & Arlington Renewal Project / Washington, DC; 800/458-3466; www.plcaa.org

23 Midwest Regional Turf Field Day / West Lafayette, IN; 765/494-8039

23-25 Penn Allied Nursery Trade Show / Fort Washington, PA; 717/238-1673

30-31 Virginia Turf Council Field Day / Blacksburg, VA; 540/942-8873

August

2 Southern Nursery Association 2002 / Atlanta, GA; 770/953-3311; www.sna.org

7 Illinois Landscape Contractors Association Summer Field Day / Hampshire, IL; 630/472-2851; www.ilca.net

13 Michigan Turfgrass Field Day / Lansing, MI; 517/321-1660

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For more information, contact John Payne, Group Publisher, at 800-225-4569; fax: 440-891-2675; e-mail: jpayne@advanstar.com.

Landscape MANAGEMENT

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More Effective than a Sprinkler



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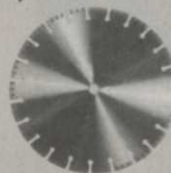
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Circle No. 141

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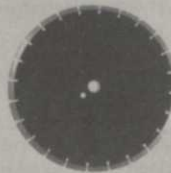


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10mm
Segment

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7"	- \$ 39.00
10"	- \$ 50.00
12"	- \$ 89.00
14"	- \$ 99.00
16"	- \$150.00
20"	- \$199.00

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10mm
Segment

Super Seg

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7"	- \$ 19.00
10"	- \$ 40.00
12"	- \$ 69.00
14"	- \$ 79.00
20"	- \$199.00

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We've been using Plantskydd for almost two years now with 95% efficacy. We've even started to replant species we had given up on. —Steve Sandeen, Head Gardener College of the Redwoods, Eureka, CA

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