

Landscape MANAGEMENT

October 2001

This card is void after December 15, 2001

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month:
 Yes no

NAME (please print) _____
 TITLE _____
 FIRM _____
 ADDRESS* _____
 CITY _____ STATE _____ ZIP _____
 *Is this your home address? Yes No
 PHONE (____) _____ FAX (____) _____
 E-MAIL ADDRESS _____
 Signature: _____ Date: _____

- 1. My primary business at this location is: (fill in ONE only)**
CONTRACTORS/SERVICE COMPANIES
 02 255 Landscape Contractors (Installation & Maintenance)
 03 260 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)
 04 285 Irrigation Contractors & Consultants
 Other Contractors/Service Companies (please specify) _____

- LANDSCAPING/GROUNDS CARE FACILITIES**
 05 290 Sports Complexes
 06 295 Parks
 07 305 Schools, Colleges & Universities
 Other Grounds Care Facilities (specify) _____

- SUPPLIERS AND CONSULTANTS**
 08 355 Extension Agents/Consultants for Horticulture
 09 360 Sod Growers, Turf Seed Growers & Nurseries
 10 365 Dealers, Distributors, Formulators & Brokers
 11 370 Manufacturers
 Other (please specify) _____

- 2. Which of the following best describes your title? (fill in ONE only)**
 12 10 **Executive/Administrator** - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
 13 20 **Manager/Superintendent** - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
 14 30 **Government Official** - Government Commissioner, Agent, Other Government Official
 15 40 **Specialist** - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
 16 50 **Other Titled and Non-Titled Personnel** (please specify) _____

- 3. SERVICES PERFORMED (fill in ALL that apply)**
 17 A Mowing
 18 B Turf Insect Control
 19 C Tree Care
 20 D Turf Aeration
 21 E Irrigation Services
 22 F Turf Fertilization
 23 G Turf Disease Control
 24 H Ornamental Care
 25 I Landscape Design
 26 J Turf Weed Control
 27 K Paving, Deck & Patio Installation
 28 L Pond/Lake Care
 29 M Landscape Installation
 30 N Snow Removal
 31 O Other (please specify) _____

4a. Do you specify, purchase or influence the selection of landscape products?
 58 Yes 59 No

- 4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)**
 32 1 Aerators
 33 2 Blowers
 34 3 Chain Saws
 35 4 Chipper-Shredders
 36 5 De-icers
 37 6 Fertilizers
 38 7 Fungicides
 39 8 Herbicides
 40 9 Insecticides
 41 10 Line Trimmers
 42 11 Mowers
 43 12 Snow Removal Equipment
 44 13 Sprayers
 45 14 Spreaders
 46 15 Sweepers
 47 16 Tractors
 48 17 Truck Trailers/Attachments
 49 18 Trucks
 50 19 Turfseed
 51 20 Utility Vehicles

5. Do you have Internet access? 52 A Yes 53 B No

5A. If so, how often do you use it?
 54 A Daily 55 B Weekly 56 C Monthly 57 D Occasionally

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316

Save TIME and fax it:
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NAME (please print) _____
TITLE _____
FIRM _____
ADDRESS* _____
CITY _____ STATE _____ ZIP _____
*Is this your home address? Yes No
PHONE (____) _____ FAX (____) _____
E-MAIL ADDRESS _____
Signature: _____ Date: _____

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48 17 Truck Trailers/Attachments
49 18 Trucks
50 19 Turfseed
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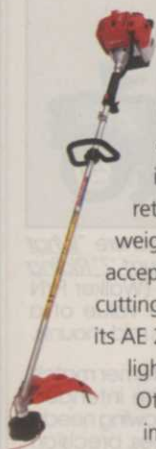
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Brush up

Maruyama's BC2600 brush-cutter features electronic ignition and a Walbro carburetor for easy starts at idle. It weighs only 12.7 lbs., and accepts a wide variety of optional cutting heads. The company claims its AE 260 25.4cc engine is both lightweight and powerful.

Other features include chrome impregnated cylinders, chrome-moly crankshafts, and a quick remove engine cover.

For more information contact Maruyama at 425/885-0811 or visit www.maruyama-us.com / circle no. 250

First string

Husqvarna's string trimmers feature E-tech technology, designed to reduce emissions, and the LowVib anti-vibration system. Other features include ergonomic handles, Titanium Force trimmer line and several optional cutting heads.

For more information contact Husqvarna at 800/487-5962 or visit www.husqvarna.com / circle no. 251

Wheel deal

Bachtold Bros.' new line of walk-behind string trimmers feature an offset head for easy access to hard-to-reach places. No tools or disassembly of cutting head is required to change the cutting cord. Additional features include 20-in. Tuff wheels and 1-1/2-in. thick aluminum cutting head. It comes standard with a 5-hp Briggs & Stratton Quantum engine. Options include a 6-hp Briggs & Stratton Intek or 5-hp Honda engine.

For more information contact Bachtold Bros. at 217/784-5161 or visit www.bachtoldbros.com / circle no. 252



The straight and narrow

Caterpillar trenchers are designed to cut narrow, straight trenches in many soil types with the skid steer loader traveling in reverse with the boom angled down between 45 and 65 degrees from the horizontal position. The model T9 trencher operates to a maximum depth of 48 in. and maximum width of 10 in. The model T15 trencher operates to a maximum depth of 60 in. and maximum width of 12 in.

For more information contact Caterpillar at 309/675-1000 or visit www.cat.com / circle no. 253

Nice blades

The Grasshopper Company's 48- and 60-in. dozer blades move dirt, sand, gravel and snow, and dislodge ice from sidewalks and drives. They can operate straight ahead or 25 degrees left or right. Control lever permits pre-set height adjustment, while quick response foot control allows intermittent height adjustment. New 60-in. PowerBlade uses a self-contained hydraulic system for lift and variable left-to-right angling.

For more information contact Grasshopper at 620/345-8621 or visit www.grasshopper-mower.com / circle no. 254

No edginess here

Robin Products' BE221 edger features a 21.7cc displacement engine, diaphragm carburetor, 17 oz. fuel tank, 57" flex shaft, two-toothed cutting blade and loop handle. It weighs only 12.6 lbs.

For more information contact Carswell Imports at 800/929-1948 or www.carswelldist.com / circle no. 255

Fit and trim

Kawasaki Motors Corp. claims its string trimmers are one to three lbs. lighter than competitive trimmers with similar engine displacement. What also differentiates Kawasaki trimmers from others is the 2-cycle engine, which the company claims has more than enough power to get the job done, plus long run times on a single tank of gas.

For more information contact Kawasaki at 949/460-5688 or visit www.kawasaki.com / circle no. 256

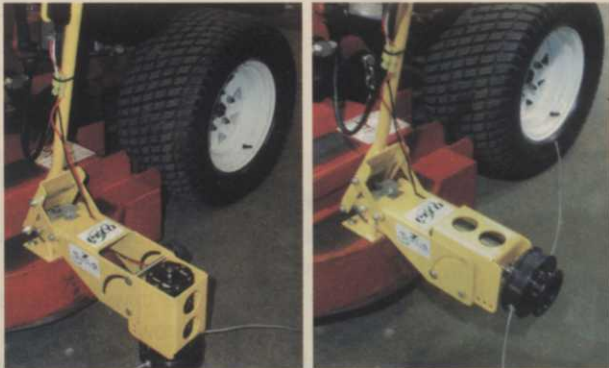
A walk in the park

Textron Golf, Turf & Specialty Products' new Bob-Cat midsize walk-behind mowers feature gear or hydrostatic drive, twin lever tracking control and cutting height adjustments without tools, and a top-mounted cutter spindle that protects against unexpected impacts. Hydrostatic models feature 15-, 17- or 21-hp Kawasaki V-Twin engines. Gear-drive models feature 15- or 17-hp Kawasaki V-Twin or 12-hp Briggs & Stratton VC single cylinder. Both models offer 36-, 48-, 53- and 61-in. decks.

For more information visit www.textrontrurf.com / circle no. 257



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- Edge or trim at any angle from horizontal to vertical with one quick adjustment.
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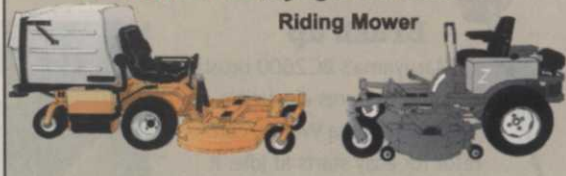
Circle No. 125

WALKER MID-MOUNT BUYERS GUIDE

WALKER VS MID-MOUNT A NOSE-TO-NOSE COMPARISON

Make an honest appraisal
BEFORE . . . buying a Mid-Mount "Z"

Riding Mower



Walker Manufacturing has introduced a new brochure "What you should know **BEFORE** buying a Mid-Mount 'Z' Riding Mower." This four-page, full-color brochure (Walker P/N 6895-18) is an honest appraisal of the true value of a compact, maneuverable, out-front Walker versus mid-mounts.

Provided is a 10-point checklist to help the customer match the best of these two styles of mowers to the intended application while understanding their real-life mowing needs. Guidelines such as; working on hills and slopes, precision handling, high-quality mowing, grass collection, trimming capability and five other "real world" mowing applications that a customer should consider before buying any commercial riding mower.

WALKER MOWERS

5925 E. Harmony Road • Fort Collins, CO 80528
(970) 221-5614 • www.walkermowers.com

Circle No. 126

STATEMENT OF OWNERSHIP, MANAGEMENT, AND CIRCULATION (Required by 39 U.S.C. 3685)

- 1. Publication Title:** LANDSCAPE MANAGEMENT
- 2. Publication Number:** 0894-1254
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- 7. Complete Mailing Address of Known Office of Publication:** 131 West First Street, Duluth, St. Louis County, Minnesota 55802-2065
Contact Person: Darryl Arquette
Telephone: (218) 723-9422
- 8. Complete Mailing Address of Headquarters or General Business Office of Publisher:** 7500 Old Oak Boulevard, Cleveland, Ohio 44130-3369
- 9. Full Names and Complete Mailing Addresses of Publisher:** John D. Payne, 7500 Old Oak Boulevard, Cleveland, Ohio 44130-3369
Editor: Sue Gibson, 7500 Old Oak Boulevard, Cleveland, Ohio 44130-3369
Managing Editor: Jason Stahel, 7500 Old Oak Boulevard, Cleveland, Ohio 44130-3369
- 10. This publication is owned by:** Advanstar Communications Inc., 7500 Old Oak Boulevard, Cleveland, Ohio 44130. The sole shareholder of Advanstar Communications Inc., is: Advanstar, Inc., 545 Boylston Street, Boston, MA 02116.
- 11. Advanstar Communications is the Mortgagee under a Credit Agreement dated October 11, 2000, as amended, with various lenders as named therein from time to time. The agent for the lenders is Fleet National Bank, Mail Stop MADE-100090, 100 Federal St, Boston, MA 02110. Holders of 1.0% or more of Advanstar Communications Inc. mortgages or other securities as of July, 2001, are as follows:** Bank of Montreal, 430 Park Av, New York, NY 10022; Barclays, 101 California St, Ste 1800, San Francisco, CA 94111; BHF Capital, 590 Madison Avenue, 30th Fl, New York, NY 10022; Credit Suisse First Boston, 11 Madison Av, 5th Fl, New York, NY 10010; Prometheus Investment Fund, 622 Third Av, New York, NY 10017; Mountain Capital CLO II, 2 World Trade Ctr, 79th Fl, New York, NY 10048; Apex CDO I, 401 South Tryon St, Three First Union Ctr, 15th Fl, Charlotte, NC 28288; Dresdner Bank, 75 Wall St, 5th Fl, New York, NY 10005; Fleet National Bank, 100 Federal St, Boston, MA 02110; Toronto Dominion, 909 Fannin St, Ste 1700, Houston, TX 77010; Wells Fargo, 6th & Marquette, N9305-072, Minneapolis, MN 55479; First Dominion Funding II, 466 Lexington Av, 14th Fl, New York, NY 10017; Bavaria TRR Corp, 150 East 42nd St, New York, NY 10017; Prime Income Trust, Two World Trade Center, New York, NY 10048; Centurian CDO II, 400 Continental Blvd, 6th Fl, El Segundo, CA 90245; AMMC CDO II, One East Fourth St, 3rd Fl, Cincinnati, OH 45202; Magnetite Asset Investors, 345 Park Av, 29th Fl, New York, NY 10154; Caravelle Investment Fund, 425 Lexington Av, New York, NY 10017; Flagship CLO 2000 I, 100 Federal St, Boston, MA 02109; Heller Financial, 500 West Monroe St, Chicago, IL 60661; Indosuez Capital Funding VI, 666 Third Av, 9th Fl, New York, NY 10017; Seaboard CLO, 32 W Pennsylvania Av,

- 3rd Fl, Towson, MD 21204; Katonah I, Ltd, Katonah II, Ltd, 230 Park Av, Ste 1625, New York, NY 10017; Octagon Investment Partners II, Octagon Investment Partners III, 380 Madison Av, 9th Fl, New York, NY 10017; Northwoods Capital, Northwoods Capital II, 245 Park Av, 26th Fl, New York, NY 10167; ELC (Cayman) 2000 - I, Tryon CLO Ltd, 401 South Tryon St, Three First Union Ctr, 15th Fl, Charlotte, NC 28288; Kemper Floating Rate Fund, KZH Riverside, Olympic Fund Trust Series 1999 I, Two International Plaza, Boston, MA 02110; CLO II, Prime Rate Income Trust, Senior Income Trust, One Parkview Plaza, 5th Fl, Oakbrook Terrace, IL 60181; Avalon Capital Ltd I, Avalon Capital Ltd II, Ceres II Finance Ltd, Charter View Portfolio, Oasis Collateralized High Income, 1166 Avenue of the Americas, 27th Fl, New York, NY 10036; Eaton Vance CDO II, Eaton Vance CDO III, Grayson & Co. Institutional Sr Loan, Oxford Strategic Income Fund, Senior Debt Portfolio, Senior Income Trust, 255 State St, Boston, MA 02109; NY Life Capital Partners, 51 Madison Av, Rm 203, New York, NY 10010; Travelers Corporate Loan Fund, Travelers Insurance, One Tower Square, 8th Fl, Hartford, CT 06183; KZH Shoshone, Oppenheimer Sr Floating Rate, 6803 Tucson Way, Englewood, CO 80112; Muirfield Trading, LLC, Sequis Cumberland I, Ltd, 8700 West Bryn Mawr, 12th Fl, Chicago, IL 60631; Franklin CLO I, Franklin Floating Rate Master Series, Franklin Floating Rate Trust, 777 Mariners Island Blvd, 3rd Fl, San Mateo, CA 94404; Ares III CLO, Ares IV CLO, Ares Leveraged Invest Fund II, 1999 Avenue of the Stars, Ste 1900, Los Angeles, CA 90067; Archmedes Funding IV, KZH ING 2, Nemean CLO, Senior Secured High Income, 333 S Grande Av, Ste 4100, Los Angeles, CA 90071; KZH Crecent, KZH Crecent II, KZH Crecent III, Sequis I, Sequis IV, 200 Park Av, 22nd Fl, New York, NY 10166; Columbus Loan Funding, 399 Park Av, 7th Fl, New York, NY 10043; Clydesdale CBO I, Nomura Bond & Loan Fund, 2 World Financial Ctr, Bldg B, New York, NY 10281; Balanced High Yield Fund I, Balanced High Yield Fund II, 590 Madison Av, 30th Fl, New York, NY 10022; Variable Ins Products Fund II, Floating Rate High Inc Fund, 82 Devonshire, Boston, MA 02109; Addison CDO, Captiva I, Captiva III, 840 Newport Ctr Dr, Ste 300, Newport Beach, CA 92660; Great Point CLO 1999-I, Sankaty High Yield Asset, Sankaty High Yield Asset II, Two Copley Place, Boston, MA 02116; CypressTree Inv Partners I, CypressTree Inv Partners II, First AllAmerican Finl Life Ins, KZH Cypress Tree I, North Amer Sr Floating Rate, 8 North Market Blvd, 4th Fl, Boston, MA 02109; ML CLO XII Pilgrim America, ML CLO XX Pilgrim America, Pilgrim America High Income, Pilgrim CLO - 1999 I, Pilgrim Prime Rate Trust, Sequis - Pilgrim I, 7337 E Doubletree Ranch Rd, Scottsdale, AZ 85258. Also, Advanstar Communications has issued certain notes subject to an indenture (the "bonds"). The trustee under the indenture, which trustee is the registrar and paying agent as of July 1, 2001, is: Wells Fargo, 6th & Marquette, N9305-072, Minneapolis, MN 55479. The registered bondholder as of July 1, 2001 is: CEDE & Co., Box 20, Bowling Green Station, New York, NY 10004.

12. Does Not Apply

- 13. Publication Title:** Landscape Management
- 14. Issue Date for Circulation Data Below:** August 2001

15. Extent and Nature of Circulation

	Average No. Copies Each Issue During Preceding 12 Months	No. Copies of Single Issue Published Nearest to Filing Date
A. Total Number of Copies Paid and/or Requested Circulation	54,136	52,721
1. Paid/Requested Outside-County Mail Subscriptions Stated on Form 3541	48,344	47,957
2. Paid In-County Subscriptions Stated on Form 3541	0	0
3. Sales Through Dealers and Carriers, Street Vendors, Counter Sales, and Other Non-USPS Paid Distribution	249	207
4. Other Classes Mailed Through the USPS	0	0
C. Total Paid and/or Requested Circulation	48,593	48,164
D. Free Distribution by Mail		
1. Outside-County as Stated on Form 3541	4,722	4,041
2. In-County as Stated on Form 3541	0	0
3. Other Classes Mailed Through the USPS	0	0
E. Free Distribution Outside the Mail	723	410
F. Total Free Distribution	5,445	4,451
G. Total Distribution	54,038	52,615
H. Copies Not Distributed	98	106
I. Total	54,136	52,721
J. Percent Paid and/or Requested Circulation	89.9%	91.5%

- 17. Name and Title of Editor, Publisher, Business Manager, or Owner:** Robert A Dahl, Group Circulation Director
Date: 09/17/01

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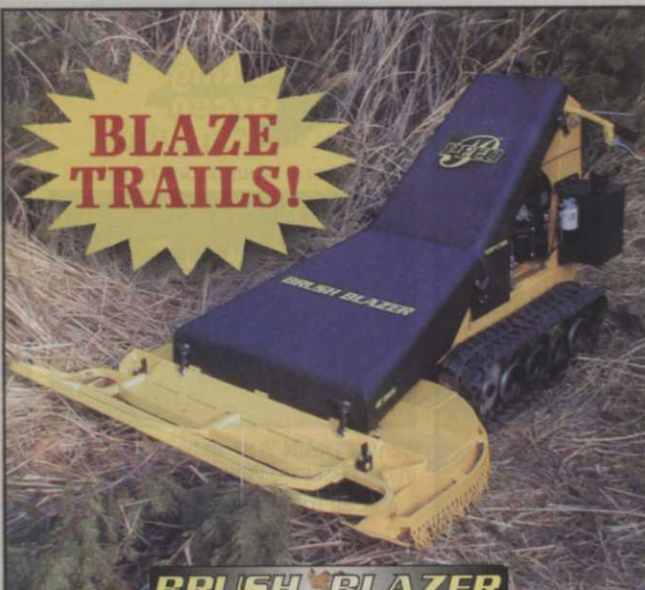
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THIS AND THAT

In Memory

Please join us in remembering the innocent people who lost their lives in New York, Washington D.C., and Pennsylvania on Tuesday, Sept. 11, 2001.



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