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Management Society (**PGMS**)
invites you to join its ranks and
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assisting individual managers.
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educational and economic
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For more information about beginning your membership, fill out the form below and mail today. Or save time and FAX us: 1-410-752-8295. Isn't it about time?

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City	StateZip
Phone ()	Fax ()
Internet/E-Mail Address _	

- Local branch meetings
- Bi-monthly newsletter
- Membership card and certificate, entitling you to discounts on rental cars, books and videos
- Certified Grounds Manager and Groundskeeper Certification programs
- Training manuals
- Who's Who in Grounds Management membership directory
- Information clearinghouse
- Customized list of courses offered by ICS Learning Systems, the nation's leader in distance education
- Annual conference and Green Industry Expo

product focus

Hardscape made easy

Oly-Ola Sales says its Super-Edg landscape edging product provides a nearly invisible landscape edging border and can be used to form and contain creatively shaped logos and patterns. It's constructed of black vinyl, and its 6-in. depth inhibits landscape growth and keeps animals from digging under fences. Edging is secured with steel anchoring stakes with tapered points that slide through pre-cut slots. For more information contact Oly-Ola at 800/334-4647 or www.olyola.com or

circle no. 279





Stow Manufacturing says its TP-10 tile/paver saw is capable of ripping a 24-in. tile in a single pass or cutting an 18-in. tile diagonally. Powered by a totally enclosed, non-vented 1.5-hp electric motor, its blades range from 7 to 10 in. A 10-in. blade is standard, and additional blades and profiling wheels are also available. For more information contact BOMAG Light Equipment Division at 800/235-0008 or www.stowmfg.com or circle no. 280



Aquabond's hand-held dispensing and mixing system for its two-component, concrete repair compound dispenses compound for custom threaded mounting and fastening. The compound is dispensed around a lubed bolt and then allowed to dry. The bolt is then unscrewed, creating a custom thread for easy removal. For more information contact Aquabond at 714/685-4922 or circle no. 281



Fast from the Start

Jacklin seeded bermudagrass and zoysiagrass varieties establish faster and cost far less than sprigging/strip-sodding plugs. Each performs well under heat, drought or high salt conditions. All are supported by the industry's longest-running commercial breeding and development program. Whether it's a golf course fairway, rough, athletic field, cemetery, park or residential site, Jacklin has the ideal seeded variety for your project.

Word is quickly spreading so don't be slow. Continue to sprig and you'll be left behind with slower establishment rates, increased labor and a higher price tag.

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Circle No. 130 on Reader Inquiry Card



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- proven performance that combines unsurpassed color, turf quality and disease resistance

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JACKLIN S E E D

Simplot

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Landscape																			
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would like to receive (continue receiving) ANDSCAPE MANAGEMENT free each month: Yes ono	E-MAIL ADDRESSSignature:								Egy ST										
My primary business at this location is: (fill in ONE only) CONTRACTORS/SERVICE COMPANIES 2				3. SERVICES PERFORMED (fill in ALL that apply) 17										nents					
Which of the following best describes your title? (fill in 0 2 10 Executive/Administrator - President, Owner, Partnes Board, Purchasing Agent, Director of Physical Plant 3 20 Manager/Superintendent - Arborist, Architect, Land Foreman, Supervisor 4 30 Government Official - Government Commissioner, A 5 40 Specialist - Forester, Consultant, Agronomist, Pilot, Certified Specialist 6 50 Other Titled and Non-Titled Personnel (please specialist) Save TIME and fax it: 4 1 3 - 6 3 7 - 4 3 4 3	r, Director, General Manager, Chairman of the Scape/Grounds Manager, Superintendent, Agent, Other Government Official Instructor, Researcher, Horticulturist, iffy)	101 102 103 104 105 106 107 108 109 110 111 112	113 114 115 116 117 118 119 120 121 122 123	125 126 127 128 129 130 131 132 133 134 135	137 138 139 140 141 142 143 144 145 146 147	149 150 151 152 153 154 155 156 157 158 159	161 162 163 164 165 166 167 168 169 170 171	173 174 175 176 177 178 179 180 181 182 183	185 186 187 188 189 190 191 192 193 194 195	197 198 199 200 201 202 203 204 205 206 207	209 210 211 212 213 214 215 216 217 218 219	221 222 223 224 225 226 227 228 229 230 231	233 234 235 236 237 238 239 240 241 242 243	245 246 247 248 249 250 251 252 253 254 255	257 258 259 260 261 262 263 264 265 266 267	270 271 272 273 274 275 276 277 278 279	282 283 284 285 286 287 288 289 290 291	294 295 296 297 298 299 300 301 302 303	306 307 308 309 310 311 312 313 314 315



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March 2001

This card is void after May 15, 2001

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month:

	es		

1. My primary business at this location is: (fill in ONE only)

CONTRACTORS/SERVICE COMPANIES

02 355 Landscape Contractors (Installation & Maintenance) 03 260 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)

04 285 Irrigation Contractors & Consultants

Other Contractors/Service Companies (please specify)

LANDSCAPING/GROUNDS CARE FACILITIES

05 290 Sports Complexes

07 305 Schools, Colleges & Universities

Other Grounds Care Facilities (specify)

SUPPLIERS AND CONSULTANTS

08 355 Extension Agents/Consultants for Horticulture 09 360 Sod Growers, Turf Seed Growers & Nurseries

10 365 Dealers, Distributors, Formulators & Brokers

11 370 Manufacturers

Other (please specify)_

2. Which of the following best describes your title? (fill in ONE only)

12 10 Executive/Administrator - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant

13 20 Manager/Superintendent - Arborist, Architect, Landscape/Grounds Manager, Superintendent,

14 30 Government Official - Government Commissioner, Agent, Other Government Official 15 40 Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist,

16 50 Other Titled and Non-Titled Personnel (please specify)

Save TIME and fax it: 413-637-4343



		STATE		ZIP
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F	AX ()		
			Date:	
		(fill in ALL that apply)	27 O V Day	ing, Deck & Patio Installation
18 O B Turl Insect C	control 2	3 G Turf Disease Control	28 O L Pon	d/Lake Care
20 O D Turf Aeration	1 2	4 O H Ornamental Care 5 O I Landscape Design	30 ON Sno	
21 C E Irrigation Se	rvices 2	6 O J Turf Weed Control	31 0 0 0th	er (please specify)

		Da	te:
18 O B Turf Insect Control	22 O F Turf Fertilization	28 OL	Paving, Deck & Patio Installation Pond/Lake Care Landscape Installation Snow Removal Other (please specify)
4a. Do you specify, purc 58 Yes 59 No	hase or influence the selecti	ion of la	andscape products?
4b. If yes, indicate which	products you buy or specify	y: (fill in	ALL that apply)
32 O 1 Aerators	39 O 8 Herbicides		46 O 15 Sweepers
33 O 2 Blowers			47 O 16 Tractors
	41 O 10 Line Trimmers		48 O 17 Truck Trailers/Attach
35			49 () 18 1rucks
	43 (12 Snow Removal Equi	ipment	
37 O 6 Fertilizers			51 20 Utility Vehicles
38 O 7 Fungicides	45 O 14 Spreaders		
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5A. If so, how often do y	ou use it? /eekly 56 C Monthly	57 O D	Occasionally

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06	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310	
07	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311	
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12	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316	





Clean sweep

The M-B Companies' hydraulic drive SHL angle broom has a hitch so it can connect to the Jacobsen HR-9016 turbo wide-area and the HR-5111 rotary mowers. Capable of snow sweeping, pavement clearing, grass thatching and leaf raking, brush speed can reach 150



rpm. The broom has a sweeping path of 52 in. when angled 30 degrees left or right, while the rotary brush heads measure 25 in. in diameter and vary in lengths up to 60 in. Wire, polypropylene or 50-50 wire-polypropylene broom head options are available.

For more information contact M-B Companies at 800/558-5800 or www.m-bco.com / circle no. 250

Stop those suckers

Want to stop suckers and sprouts that come up from the base of trees in spring? Monterey Chemical Company says its Sucker Stopper Concentrate can do just that. Just mix with water and spray at the base of trees when suckers appear in spring or prune off and spray immediately for three months of suppression. It can also be mixed with latex paint and painted on the tree surface.

For more information contact Monterey at 559/499-2100 or

www.montereychemical.com / circle no. 251

Super sprinkler

Hunter Industries' new Pro-Spray sprinkler features a factory-installed directional flush cap with a "pull-up ring" which prevents spraying onto



walkways and buildings during system flushing. Once lines are flushed, a self-sealing flapper closes the flush cap. Another feature is a pressure-activated, multi-function wiper seal that minimizes "flow-by" and allows more spray heads to be installed in same zone. An extra thick body provides durability, and it's available as a 4, 6 or 12-in. pop up.

For more information contact Hunter at 800/733-2823 or www.hunterindustries.com / circle no. 252

Feed your turf

ROOTSinc. says its organic-based 15-3-8 coarse turf food keeps lawns beautiful because it has 15% nitrogen (90% of which is slow release) to provide nutrition and the long-term environmental benefits of the organic base. It can be safely used throughout the season. One treatment can last two months.

For more information contact ROOTS at 800/342-6173 / circle no. 253

Tame terrain

The BCS brush mower attachment for the BCS tiller mows down tall weeds along fences, in drainage ditches and on steep hillsides. Tractorstyle tires allow it to go anywhere, and 1/4-in. thick flails feature a swinging tip design that speeds through tall weeds but gives when it

encounters a solid object. Adjustable skids glide along the ground at 1 to 3 in. The primary discharge chute in front directs cut weeds away from operator.

For more information contact BCS at 800/227-8791 or www.bcs-america.com / circle no. 254

Strengthen soil

Natural Industries says its Actino-Iron biological soil additive creates an optimum environment for plants to grow and thrive. Composed of humates and naturally chelated iron and inoculated with a beneficial organism called Streptomyces lydicus strain WYEC 108, it creates a defensive barrier around plants' root systems, creates a more robust root system and increases plant size.

For more information contact Natural Industries at 888/261-4731 / circle no. 255

Tough enough

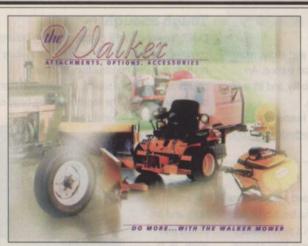
Quality Lighting's WFB outdoor lighting bollard combines an aesthetic design with heavy-duty housing and lens construction. Its broad, columnar body has a sealed, domed head that deflects vandalism. The top third of the head is solid metal and is secured inte-

grally with the base of the unit by three 3/4-in. thick hidden steel rods that extend the length of the body and are bolted into place. 35 to 100-watt metal-halide lamps provide crisp, white il-lumination





Circle No. 134



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A new twenty-page catalog (P/N 6895-17) is now available for Walker Mowers "Attachments, Options and Accessories." For Walker owners and prospective owners, the catalog highlights the versatility of the Walker product line-showing many ways to make the Walker do more, work better on the job and fit the individual owner. Also available is a companion, thirteen-minute video showing many of the accessory items in action (Order P/N 6895-15)

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Circle No. 138



by Joe Tracy

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Fairfield, Ohio

Circle No. 137

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Box Number Replies:

Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

Advertising Information / Ad Placement: Contact Leslie Zola at 440-891-2670 or 1-800-225-4569, (ext. 2670), Fax: 440-826-2865 Email: Izola@advanstar.com

Bird Control



Circle 145 on Reader Service Card

Business For Sale

Lawn Care & Maintenance **Companies For Sale**

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South Florida . Gross: \$2 Million

For more information on the above lawn care companies and other data, check our website: www.preferredbusinessbrokers.com

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Business For Sale (Cont'd)

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FOR SALE- Well established residential design/ build landscape firm, located in affluent central New Jersey area. \$700,000 in gross sales- asking \$275,000. FOR INQUIRIES, Email: jqbl@aol.com or call 609-915-8204.

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