lm reports

Holey Moley HydroPlanter

FOSTER MANUFACTURING 262/633-7073

www.fostermfgcorp.com

The HaulZall line of powered carts carry all kinds of plants and planting material. Made by Foster, Racine, WI, they come in flatbed and dump configurations and are propelled by dependable hydraulic drive. HaulZall carts can carry 800lb. loads up a 20-degree slope. Circle #262

GEMPLER'S 800/382-8473 www.gemplers.com

Know where you've been planting and keep others out of the way with high-visibility outdoor-grade vinyl stake flags from Gempler's, Belleville, WI. Company offers flags in a dozen colors, including clear or fluorescent pink, green and orange. All are made of 4-mil. vinyl and are on 15.5-gauge steel wire. They are available in a variety of lengths, packed in bundles of 100. Circle #263

HOLEY MOLEY 877/327-7782

www.holeymoleyhydrotools.com Plant bulbs, ornamentals and even fence posts fast with the Holey Moley Hydro Tool line from Snake River Tool Co., Lewiston, ID. The tools come in three versions: HydroPlanter (pictured), HydroDigger and HydroBore, all of which use as little as 15 psi water pressure. The planter digs the hole, moistens ground and lets water seep to plant roots. The digger can dig a four-ft. hole in 40 seconds. The HydroBore digs holes horizontally under existing drives or walks, perfect for installing irrigation or electric lines. Circle #264

ATI Corp.'s GK-4866 grapple kit

LEBANON TURF PRODUCTS 800/233-0628

www.lebturf.com

To perk up iron-deficient plants, look into Perk from Lebanon Turf, Lebanon, PA. It is a 4-0-10 fertilizer with 10% iron humate for chlorotic plants. It also contains at least 2% manganese and 8% sulfur. If weeds are the problem, use Professional Preen, a pre-emergent product for handling weeds in ornamentals, shrub beds, tree saucers and other mulched areas. Preen is a trifluralin and isoxaben granular product on a high-density dust-free carrier. It comes in 20-lb. packages and can be applied with most shakers and impeller-driven broadcast spreaders. Circle #265

LITTLE WONDER 877/596-6337

www.littlewonder.com

Keep hedged areas around plantings shipshape with the singleedged, gas powered trimmers from Little Wonder, Southampton, PA. Units have either 30- or 42-in. blades featuring double-reciprocating action. They're powered by a 21.2cc engine with electronic ignition and primer bulb carburetor. Circle #266

RANSOMES **CUSHMAN RYAN** 800/228-4444

Move plants, bedding and up to 2,200 lbs. of other cargo conveniently with the flatbed/box from Cushman Turf Care, Lincoln, NB. The dump box has an automatic tailgate release and latch. When the hydraulically-operated dump box is raised, the tailgate releases. Lower it, and tailgate closes and latches shut, all from the driver's seat. Circle #267

VERMEER 641/628-3141

www.vermeermfg.com

Designed for large volume wood and yard waste disposal, waste reduction and recycling tasks, the TG800 tub grinder from Vermeer, Pella, IA, chews up organic material. Electronic fuel-injected, twin turbo-charged and aftercooled Caterpillar 3412E delivers 800 hp into a gear-reduction, transmission-driven hammer mill. The high-efficiency, microprocessor-controlled transmission lets the grinder deliver maximum torque with minimum hammer mill wear.

Circle #268



BRISCO, INC. 800-IF-YOU-DIG briscoinc@aol.com

Eliminate the hand work of digging with the DynaDigger by Brisco, Swannanoa, NC. Company claims it can dig a seven-ft. tree or shrub out of the ground in about two minutes. It weighs 43 lbs. and is 32 in. long before adding 18-, 24- or 30-in. blade. Unit is powered by a two-stroke engine driving a piston rod to which the detachable blade is attached. Driving rod moves up and down just 3/8 in., allowing blade to slice into the ground cleanly and guickly. Circle #260

EXTRACTOR 509/725-8443

www.extractor@farmrc.org

The Extractor from Extractor CDM, Davenport, WA, mounts on a tractor or backhoe with three- or fourpt. hitch to dig out trees. Several horizontally spaced tines pass through and under the root structure to minimize damage to roots. The machine then lifts the plant so a larger proportion of the peripheral roots remain intact. Circle #261

BY BALAKRISHNA RAO

ask the expert

Suspicious browning

A 50-ft.-tall ash tree has been cut to 15 ft. to allow more light to reach a neighbor's vegetable garden. The plant now has five large branches growing from the cut end. The leaves of the branches on the neighbor's side are turning brown and are declining. Any idea what might be wrong?

- CANADA

The problem may be site related. Study the plant and evaluate the pattern of browning and decline. Study the foliar symptoms, distortion and/or discoloration. Since the branches on the neighbor's side are the ones showing browning, the problem is probably coming from that side. Check for possible root injuries on that side of the tree, possibly from the use of certain herbicides. The new growth produced from the cut end might have increased shading on the neighbor's garden. Consider the possibility of borer insect activity as a cause of the decline. Look for frass or small holes on trunk and branches. and provide treatment as needed.

Bayleton granular vs. Bayleton WP

We're seeing red thread and dollar spot diseases in many of our properties. We've used Bayleton WP fungicide in the past and are currently using it. How good is the Bayleton granular formulation compared to the Bayleton WP formulation, and which would better manage these diseases?

Bayleton fungicide performs better when

used as a preventive treatment. Results may vary when used as a curative treatment, or after the disease begins to show.

If the disease is severe, consider using other fungicides such as Banner MAXX, Cleary's 3336 or Rubigan to manage the existing disease activity. Lawns showing severe disease pressure may require overseeding to fill the empty spots. Consider using resistant varieties where feasible. Even with this approach, recognize that many diseases are difficult to manage after they begin to establish. The best approach is to provide preventive treatments on lawns with long histories of disease. Also, reduce stress and improve plant health through proper watering, fertilizing and pest management as needed.

Both red thread and dollar spot disease activity can often be managed by improving cultural practices. Reports indicate that the application of 1/2 lb. of fertilizer/1,000 sq. ft. helps mask disease scars.

New lawn woes

I'm a landscape professional who installed a new lawn with poor results. There were many empty spaces and weeds. The first spring, we treated the lawn with fertilizer and a pre-emergent for crabgrass. Almost one year later, the owner asked us to fix the lawn, but we told him it's better to overseed after Labor Day. He insisted he wanted the lawn to look good that spring. We seeded using all bluegrass. In the front, we applied topsoil, verticut it and seeded it. That grass is growing nicely. However, the same certified seed mix we used in the back didn't germinate well at all. Why? Did the residual from

the pre-emergent affect the seeding? The only difference in the backyard is that we didn't add any additional soil when seeding. The owner irrigated the lawn.

- OH

Several factors may be responsible. The pre-emergent's residual might have contributed to some degree. You said you verticut it and added topsoil in the front. Both of these practices provide optimal soil-seed contact for germination and contribute to rapid establishment. Also, reports indicate that verticut lawns can be seeded if preemergent herbicides have been applied.

In the back, you said topsoil wasn't applied. This probably contributed to the poor germination and establishment, particularly if the verticutting didn't provide good soil-seed contact. Also, back lawns often have different growing conditions than front lawns, including soil pH, shading and irrigation. Kentucky bluegrass isn't tolerant of extremes of acidity or alkalinity, and does best when soil pH is 6 to 7. It also isn't tolerant of shading and requires moist conditions for germination and establishment, which is slower than ryegrasses' and fescues' germination and establishment.

Kentucky bluegrass lawns are difficult to establish. It may take at least two growing seasons before the lawn has acceptable density. If you decide to reseed, wait until fall. There's no need to

apply new topsoil if you use a slicer/seeder and good soil-seed contact occurs.

Manager of Research and Technical Development for the Davey Tree Expert Co., Kent, Ohio SEND YOUR QUESTIONS TO: "Ask the Expert" Landscape Management; 7500 Old Oak Blvd.; Cleveland, OH 44130, or email: sgibson@advanstar.com. Please allow two to three months for an answer to appear.

- MI

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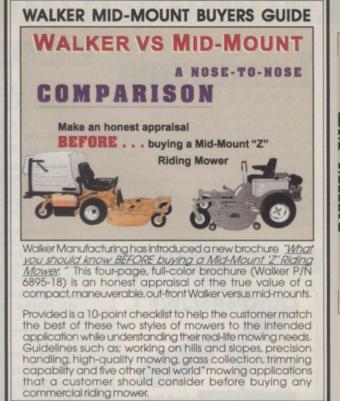
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For ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130. For Advertising Information & Ad Placement: LESLIE ZOLA, 1-800-225-4569 (ext 2670) or 440-891-2670, Fax: 440-826-2865, Email: Izola@advanstar.com

Bird Control



Circle 145 on Reader Service Card

Business For Sale

AVAILABLE FOR ACQUISITION

The Geneva Companies Inc. specializes in the sale of private, middle market companies. A sampling of our current opportunities include:

Full-Service Landscape Contractor New Jersey Revenue greater than \$1.1 million EBITDA greater than \$0.179 million Regarding Client 171461 contact Mike Ryan.

Landscaping Company – Western U.S. Sales greater than \$1.76 million EBIT greater than \$0.163 million Regarding Client 169215 contact Rob Wagner.

Materials will be sent to qualified buyers. (800) 854-4643 ext. 1536



Member of NASD and SIPC

60

Business For Sale (Cont'd)

LANDSCAPE CONSTRUCTION COMPANY

Well Established 20-year Landscape Company Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS! Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking. *The 2001 backlog to date is \$2.9 Million!*

Contact GLOBAL BUSINESS EXCHANGE MR. JOHN F. DOYLE at: 781-380-4100

Unique lucrative, long established Service Business in Affluent Resort Community

- Features Include:
- Nursery
- · Approximately six acres
- · Buildings and facilities
- · Vehicles and equipment
- Excellent contracts

\$1,380,000 in net sales for 2000 Please reply to Email: janeschwiering@norrisrealestate.com

Lawn Care & Maintenance Companies For Sale

Orange County, FL • Gross: \$800,000 Pinellas County, FL • Gross: \$400,000 South Florida • Gross: \$2 Million

For more information on the above lawn care companies and other data, check our website: www.preferredbusinessbrokers.com

All Conversations are Confidential **Preferred Business Brokers Jay Hollon, PCO** Licensed Broker 863.858.4185 • 800.633.5153 • Fax 863.853.3193

AWARD WINNING North Carolina Residential Lawn Care Business

We are in our 10th year, established as THE premier firm in our community, a turnkey operation – over 1500 clients.

Grossed well over \$700,000 in 2000
 Fully equipped and staffed
 Working all year

Owner prepared to train if necessary. Well prepared to expand into maintenance or landscaping. Call 704-491-0991

Business For Sale (Cont'd)

Landscape and Irrigation Business in Northern Colorado. 30 employees w/tiered management. Owner doing about 15 hours a week and bidding alone. Has land and buildings. Over 500K equipment, 150K inventory, over 400K net. Terms and training. Call VRRB: 877-353-0045. 8/01

LAS VEGAS, NEVADA

Full Service Landscape Company Complete with Nursery and Greenhouses! Established Business for 25 Years Prime Las Vegas Real Estate \$1,950,000 Call Mike Webster, Broker 702-870-2199

Business Opportunities



We will TRAIN YOU to be SUCCESSFUL in the Backyard Putting Green Business Call the Putting Green Pros Toll Free 877-881-8477 www.theputtinggreencompany.com

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Professional Business Consultants can obtain offers from *Qualified Buyers* without disclosing your identity. Consultant's Fees are paid by the buyer.

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To Place an Ad in Landscape Management, Call Leslie Zola at 1-800-225-4569 ext. 2670