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Fax or email resume with salary history to:

Katy Kelly, H.R. Manager, Lipinski Landscape & Irrigation Contractors
PO Box 605, Mt. Laurel, NJ 08054
Fax: 856-234-0206 • Email: katy@lipinskiland.com

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Longhorn Maintenance, Inc.
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E-mail: lmi@airmail.net

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LANDSCAPE MAINTENANCE DIVISION MANAGER position available. Candidate would possess related degree, broad experience in commercial landscape maintenance with emphasis on turf and ornamental pest. Interested candidates should submit resume and cover letter with salary expectations to: **Growing Image Inc., P.O. Box 34231, Indianapolis, IN 46234. Fax: 317-299-6946. Email: growing_image@compuserve.com** 2/00

Help Wanted (Cont'd)

CAREER OPPORTUNITIES: Well-established, full-service design/build firm in Northeast New Jersey seeks energetic, highly motivated and well-organized people to join our company. Candidates should have minimum 3-5 years experience in landscape industry with strong emphasis on sales and customer service for both residential and commercial accounts. **Dept. Mgr. -Irrigation** should have superior technical knowledge to coordinate underground sprinkler installations and service, systems operations and analysis of system deficiencies. **Dept. Mgr. -Maintenance & Lawn/Tree Care** needs thorough knowledge of insect/disease identification and control. State Certification 3A/3B desirable. Strong Commercial and Residential Maintenance experience. **Dept. Mgr. -Design/Construction** should have extensive landscape sales/management/production experience. A degree in Horticulture or Landscape Design desired. All candidates should have excellent communication skills plus strong supervisory and organizational ability. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Competitive salary and benefits. Growth potential. Mail or fax resume to: Personnel Dept., Jacobsen Landscape Design and Construction, 413 Godwin Avenue, Midland Park, NJ 07432. Fax: 201-444-4334. 2/00

LANDSCAPEJOBS.COM- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com This month's hot job: **FIELD OPERATIONS MAINTENANCE MANAGER**. CALL: 1-888-729-LAND. 4/00

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OPERATIONS MANAGER for up scale design/build/maintain firm located in Naples Florida. Duties to include supervision of 6 maintenance crews and 1 pesticide/fertilizer crew. Working knowledge of irrigation, South Florida Turf Grass and plant material, English/Spanish required. Please fax or mail resume to: **Attention Ray: Ray's Lawn and Garden Inc., 465 Nursery Lane, Naples, FL 34119. Phone: 941-455-6266. Fax: 941-455-8472**. 1/00

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cleanup crew

THIS AND THAT

Snow for sale

Why wait for Old Man Winter to start coughing up the white stuff all over your yard when you can have it layered on immediately by a snow-making machine? Some people paid big bucks to make sure they had a white Christmas last year, and **Darien Tree & Lawn Care Co. of Darien, CT**, reaped the profits. Owner Jonathan Sweeney added Snowman Services of Darien to his lawn care business in 1997 after a client of his asked if man-made snow would be possible for a holiday party.



Since then, he's been one of many entrepreneurs to discover that clients are willing to pay up to \$10,000 for instant white happiness. We can only imagine what would happen if school children with snow days on their minds got hold of these machines.

Coming next month in LM:

**The Labor Crunch:
How to Hire the Best**



Put away that big mower — for good



A lawn that grows to a certain height and no higher, and never needs mowing? Researchers seem to be getting closer to that goal.

Scientists at the Salk Institute of Biological Studies in California isolated a gene, known as BAS-1, from a weed that's in the mustard family. The gene appears to control the production of an important growth hormone in plants.

Here's how it works. The gene acts selectively to break down the growth hormone — a steroid called brassinolide — with the effect most noticeable in the stems. By tinkering with the gene, it may be possible to stop growth completely in the stems, while allowing normal growth in leaves and flowers, the *New York Times* recently reported.

Sowing the seeds of love

Landscapers: they cut grass, plant flowers and yes, folks, mend relationships. Just ask Ryan of Senske Lawn and Tree Care, Kennewick, WA, who unknowingly did a better job than any counselor could for the daughters of Ralph and Jerry Kilmer. For nine months, Nicole, 15, and Shannon, 16, stepsisters, hadn't spoken a word to each other as the result of a fight. But when Ryan showed up for work at the Kilmers' house, things changed. The sight of Ryan in tight jeans excited Nicole so much that she called for Shannon to come take a look. For the rest of the afternoon, the two girls were together, going from window to window to check Ryan out. In Ralph Kilmer's own words, Ryan "broke the barrier that all the best parenting skills could not touch." There's no word yet as to whether or not Senske Lawn and Tree Care will add "peer mediation" to its list of services.

Bugs can make your town pretty, too

Compost made from dead insects? You bet. The small town of Port Clinton in northwest Ohio received funding from the Ohio Lake Erie Commission for a demonstration project to collect and compost mayflies, insects that emerge from Lake Erie each June. Mayflies burrow in the lake bottom, invade the city as flying adults, live for a day or two, then die on city streets. City crews have collected as many as 40 truckloads of them in one outbreak. The insects will be mixed with yard waste at the city's compost facility, and the resulting compost will be used to beautify city parks.

In ONE year, this **GRASSHOPPER** will **CUT** and **TRIM** grass, mulch, side-**DISCHARGE** and **BAG** clippings, bull-**DOZE** dirt, **THROW** snow, **VACUUM** leaves, **SWEEP** walkways, and **AERATE** soil.

(For every thing there is a SEASON.)

And for every season, Grasshopper has just the right attachments.

- **Make a clean sweep** with Quik-D-Tatch Vac® collection systems. Mulch, bag or discharge with the same deck for superior results in varying conditions.
- **All-season grounds maintenance systems** put Grasshopper zero-radius maneuverability to work all year long. QDT™ mounting system lets you change attachments in minutes without tools.
- **Easy to operate.** Even beginning operators get the feel of Grasshopper's dual-lever, Hydra-Smooth™ controls in no time. Mow all day with little or no fatigue.
- **Built-in quality.** Robotic-welded steel construction and specially designed components for long-running durability.



Call or write for the name of your nearest dealer and a "hands on" demonstration.

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GRASSHOPPERABILITY
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the ability to make all the right moves for mowing quality and timesaving productivity.



Heavy-duty multipurpose 48- and 60-inch dozer blades move dirt, sand, gravel and snow quickly and easily. The V-snow plow clears sidewalks.



PTO-driven 48- and 60-inch fixed angle rotary brooms handle dirt, debris and clean up to eight inches of snow. 60-inch bidirectional broom available.



PTO-driven 48- and 60-inch snowthrowers throw snow up to 20 feet away. Winter enclosure for all snow removal attachments provides protection from wind and snow.



40- or 60-inch AERA-vator™ penetrates hard, dry soil without irrigation. ROPS with overhead canopy is optional.



SL96 FlipUp™ Decks rotate 90 degrees for ease of maintenance and compact transportability.

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