

LANDSCAPE
management

July 1999

This card is void after September 15, 1999

NAME (please print) _____
 TITLE _____
 FIRM _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 PHONE (____) _____ FAX (____) _____
 INTERNET/E-MAIL ADDRESS _____

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: Yes No

Signature: _____ Date: _____

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Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)

CONTRACTORS/SERVICE COMPANIES

- 02 255 Landscape Contractors (Installation and maintenance)
- 03 260 Lawn Care Service Companies
- 04 265 Custom Chemical Applicators
- 05 270 Tree Service Companies/Arborists
- 06 275 Landscape Architects
- 07 280 Land Reclamation and Erosion Control
- 08 285 Irrigation Contractors
- Other Contractors/Service Companies (please specify) _____

INSTITUTIONAL FACILITIES

- 09 290 Sports Complexes
- 10 295 Parks
- 11 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
- 12 305 Schools, Colleges, Universities
- 13 310 Industrial or Office Parks/Plants
- 14 315 Shopping Centers, Plazas or Malls
- 15 320 Private/Public Estates or Museums
- 16 325 Condominiums/Apartments/Housing Developments/Hotels/Resorts
- 17 330 Cemeteries/Memorial Gardens
- 18 335 Hospitals/Health Care Institutions
- 19 340 Military Installations or Prisons
- 20 345 Airports
- 21 350 Multiple Government/Municipal Facilities
- Other Groundscare (please specify) _____

SUPPLIERS AND CONSULTANTS

- 22 355 Extension Agents/Consultants for Horticulture
- 23 360 Sod Growers, Turf Seed Growers & Nurseries
- 24 365 Dealers, Distributors, Formulators & Brokers
- 25 370 Manufacturers
- Other (please specify) _____

2. Which of the following best describes your title? (fill in ONE only)

- 26 10 **Executive/Administrator** - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 27 20 **Manager/Superintendent** - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 28 30 **Government Official** - Government Commissioner, Agent, Other Government Official
- 29 40 **Specialist** - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 30 50 **Other Titled and Non-Titled Personnel** (please specify) _____

3. SERVICES PERFORMED (fill in ALL that apply)

- 40 A Mowing
- 41 B Turf Insect Control
- 42 C Tree Care
- 43 D Turf Aeration
- 44 E Irrigation Services
- 45 F Turf Fertilization
- 46 G Turf Disease Control
- 47 H Ornamental Care
- 48 I Landscape Design
- 49 J Turf Weed Control
- 50 K Paving, Deck & Patio Installation
- 51 L Pond/Lake Care
- 52 M Landscape Installation
- 53 N Snow Removal
- 54 O Other (please specify) _____

4a. Do you specify, purchase or influence the selection of landscape products?

- 75 Yes 76 No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

- 55 1 Aerators
- 56 2 Blowers
- 57 3 Chain Saws
- 58 4 Chipper-Shredders
- 59 5 De-icers
- 60 6 Fertilizers
- 61 7 Fungicides
- 62 8 Herbicides
- 63 9 Insecticides
- 64 10 Line Trimmers
- 65 11 Mowers
- 66 12 Snow Removal Equipment
- 67 13 Sprayers
- 68 14 Spreaders
- 69 15 Sweepers
- 70 16 Tractors
- 71 17 Truck Trailers/Attachments
- 72 18 Trucks
- 73 19 Turfseed
- 74 20 Utility Vehicles

5. Do you have Internet Access? 77 A Yes 78 B No

5a. If so, how often do you use it?

- 79 A Daily 80 B Weekly 81 C Monthly 82 D Occasionally

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



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- 30 50 Other Titled and Non-Titled Personnel (please specify) _____

3. SERVICES PERFORMED (fill in ALL that apply)

- | | | |
|--|---|--|
| 40 <input type="radio"/> A Mowing | 45 <input type="radio"/> F Turf Fertilization | 50 <input type="radio"/> K Paving, Deck & Patio Installation |
| 41 <input type="radio"/> B Turf Insect Control | 46 <input type="radio"/> G Turf Disease Control | 51 <input type="radio"/> L Pond/Lake Care |
| 42 <input type="radio"/> C Tree Care | 47 <input type="radio"/> H Ornamental Care | 52 <input type="radio"/> M Landscape Installation |
| 43 <input type="radio"/> D Turf Aeration | 48 <input type="radio"/> I Landscape Design | 53 <input type="radio"/> N Snow Removal |
| 44 <input type="radio"/> E Irrigation Services | 49 <input type="radio"/> J Turf Weed Control | 54 <input type="radio"/> O Other (please specify) _____ |

4a. Do you specify, purchase or influence the selection of landscape products?

- 75 Yes 76 No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

- | | | |
|--|--|--|
| 55 <input type="radio"/> 1 Aerators | 62 <input type="radio"/> 8 Herbicides | 69 <input type="radio"/> 15 Sweepers |
| 56 <input type="radio"/> 2 Blowers | 63 <input type="radio"/> 9 Insecticides | 70 <input type="radio"/> 16 Tractors |
| 57 <input type="radio"/> 3 Chain Saws | 64 <input type="radio"/> 10 Line Trimmers | 71 <input type="radio"/> 17 Truck Trailers/Attachments |
| 58 <input type="radio"/> 4 Chipper-Shredders | 65 <input type="radio"/> 11 Mowers | 72 <input type="radio"/> 18 Trucks |
| 59 <input type="radio"/> 5 De-icers | 66 <input type="radio"/> 12 Snow Removal Equipment | 73 <input type="radio"/> 19 Turfseed |
| 60 <input type="radio"/> 6 Fertilizers | 67 <input type="radio"/> 13 Sprayers | 74 <input type="radio"/> 20 Utility Vehicles |
| 61 <input type="radio"/> 7 Fungicides | 68 <input type="radio"/> 14 Spreaders | |

5. Do you have Internet Access? 77 A Yes 78 B No

5a. If so, how often do you use it?

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112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



Dripline irrigation from Rain Bird

Landscape Dripline pressure-compensating, inline emitter tubing is from Rain Bird's Xerigation® line. The design of the tubing offers more consistent flow and improved clog-resistance while allowing the tubing to operate under higher pressures.

For more information call 626/963-9311, www.rainbird.com or

Circle No. 263



Soy engine oil?

A two-cycle, air-cooled engine oil, EnviroLogic 440® is actually made from soybeans. From Terresolve Technologies, Eastlake, OH, this oil will not kill grass or leave a long-term sheen on water if it seeps into the environment. The product meets the performance requirements for ISO GD, the world's toughest standard for this type of lubricant.

For more information call 800/727-3876 or

Circle No. 264



Three-in-one Mantis

The BSV (blower-shredder-vacuum) has a 21.2-cc, gas-powered engine and wind speeds up to 125 mph. With a debris collection bag (which holds up to 2 bushels) and feeder tube, the BSV converts to a handheld vacuum-shredder, reducing leaves and small debris to a 12:1 ratio. Additional features include a see-through fuel tank, cruise control and shoulder strap.

For more information call 877/LWONDER or

Circle No. 265



Stake palms fast

Arborlock Staking Systems has a simplified palm-staking kit for rapid one-person installation. The notched wood blocks have protective polyethylene padding already installed and the vinyl cable-ties are mounted through the wood so the entire unit can be installed in seconds. The notches grip 2x4 ground supports (without beveling) and the cable ties expand with tree growth and are easy to remove.

For more information call 305/378-6153,

www.arborlock.com or

Circle No. 266

Spread straw mulch fast

The B40 Straw Blower from Finn Corporation combines compact size and portability with spreading power. The B40 chops and blows 2 to 3 bales of straw per minute, creating consistently even mulch coverage. It is powered by a 20-hp Kohler engine, has a 17-in. diameter blower with six blades



and generates a discharge velocity of 160 mph.

Finn also has equipment for other blower needs, mulches, hydroseeding, etc. For more information call 800/543-7166, www.fincorp.com or

Circle No. 267

Keep in touch

The Motorola Radius SP21™ portable radio helps employees and supervisors keep in touch over a large coverage area.

The variety of features includes: versatile channel spacing, private line capability, easy audio programming, voice operated transmission, convenient charging adapter, all in a lightweight, compact design.



For more information call 888/567-7347, www.motorola.com or

Circle No. 268

Modern backpack blower

The Kawasaki KRB400A is designed to minimize noise, weight and vibration and features a 3.2-hp engine with a maximum air volume of 380 cfm and maximum air velocity of 180 mph. A plastic engine shroud, fan and fan casing



reduce weight and lower noise, as does a muffler with glass wool lining and a large volume air cleaner. Easy to start and use, the backpack blower weighs 19 lbs.

For more information call 616/954-3019 or

Circle No. 269

Rapid sod laying

The Bobcat Sod Layer attachment for the Bobcat 751-873 skid-steer loaders is designed to unroll 24 to 48 in.



wide sod rolls. The Sod Layer speeds sod laying 2 to 3 times over that of hand labor but is less expensive than a dedicated sod-laying machine. The attachment has a cutting blade, auxiliary hydraulic controls and relief valves.

For more information call 701/241-8740, www.bobcat.com or

Circle No. 270

TRIMS 2000 Grounds Management Software®

TRIMS Software International has released its most advanced grounds management software system, TRIMS 2000. Filled with innovative new features to simplify turf, golf course and operations management, TRIMS 2000 is GPS/GIS compatible with a special Incident Log to track when and where chemical applications, grounds work and vandalism occur, so you can view patterns or identify problem areas. It also has a Custom Report Writer and can export TRIMS files to Excel, Success and Microsoft Word for spreadsheets, reports, graphs and labels.

For more information call 800/608-7467 or

Circle No. 271

Powerful wind blast

The Jacobsen B-40 PLUS blower is a high-capacity blower that mounts to any 25-hp, 540-rpm tractor with a 3-point pto linkage. Features include a 36-in., 12-blade carbon fan, all-steel direction chute and a Kevlar®-reinforced belt-drive to the fan.

For more information call Textron Turf Care and Specialty Products at 888/922-TURF or

Circle No. 272



Control algae in fountains

Physan 20, from Maril Products, Tustin, CA, has been used by commercial growers to control algae on greenhouse walkways, glass, evaporative coolers and on other surfaces.



Now it is available to control algae and odor in ornamental fountains and water displays. It also controls algae on walkways, bricks, stone, statuary and other hardscape surfaces.

Physan 20 can also be sprayed on lawns and turf to help control fairy ring, dollar spot and rust. It is easy to mix and is biodegradable. For more information call 800/546-7711, www.physan.com or

Circle No. 273

Improved Perfect Mix™

Tanaka Power Equipment has a new, cleaner burning formulation of its Perfect Mix 2-stroke engine oil. The new formulation burns more completely, reducing carbon build-up and exhaust emissions. In addition, new synthetic performance enhancers help clean up engine components to ensure maximum performance and long engine life. Perfect Mix is ideal for virtually all 2-stroke engine powered products.

For more information call 253/395-3900, www.tanakapowerequipment.com or

Circle No. 274

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The Arrow™ Utility Safety Tool from Metrotech is a highly sensitive, rugged and cost-effective tool designed to help avoid damage to buried pipes and cable before and during excavation. Easy to use, the Arrow detects extremely low currents and can be used as either a stand-alone passive receiver or in conjunction with an Active frequency transmitter. In addition, the unit has a frequency modulated audio tone (sound increases in volume and peaks directly over the target line) and is weatherproof.

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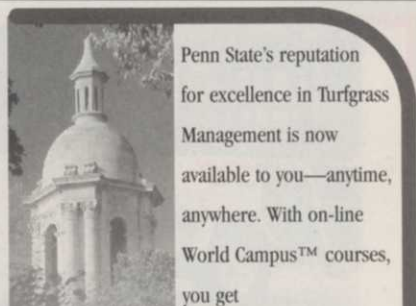
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This unit, from James Lincoln Corp., can mix and apply 150 lbs. of wood mulch or 250 lbs. of paper mulch in one tank load, covering 2,000 to 15,000 sq. ft., depending on the thickness applied. It mixes with mechanical agitation, pumps with a positive-displacement pump and fills itself with water from an auxiliary water tank, never leaving the site.

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Circle No. 124

LANDSCAPE management

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BOX NUMBER REPLIES:

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LESLIE ZOLA, 440-891-2670, 1-800-225-4569, (ext. 670), Fax: 440-826-2865
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HELP WANTED (continued)

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MAINTENANCE DEPARTMENT MANAGER: STM Landscape Services, Inc., one of the Mid-Atlantic region's largest landscape maintenance firms with an outstanding 22-year service record, seeks a qualified, career-oriented manager with minimum 5 years' experience running day-to-day large field operations. Excellent leadership, organizational and communications skills a must. Responsibilities include estimating, sales, scheduling and supervising crews, budget and profit control. Competitive benefits and growth opportunities. Fax resume to: 888-352-7555. 7/99

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Grab Bag

A further sign of society's decline?

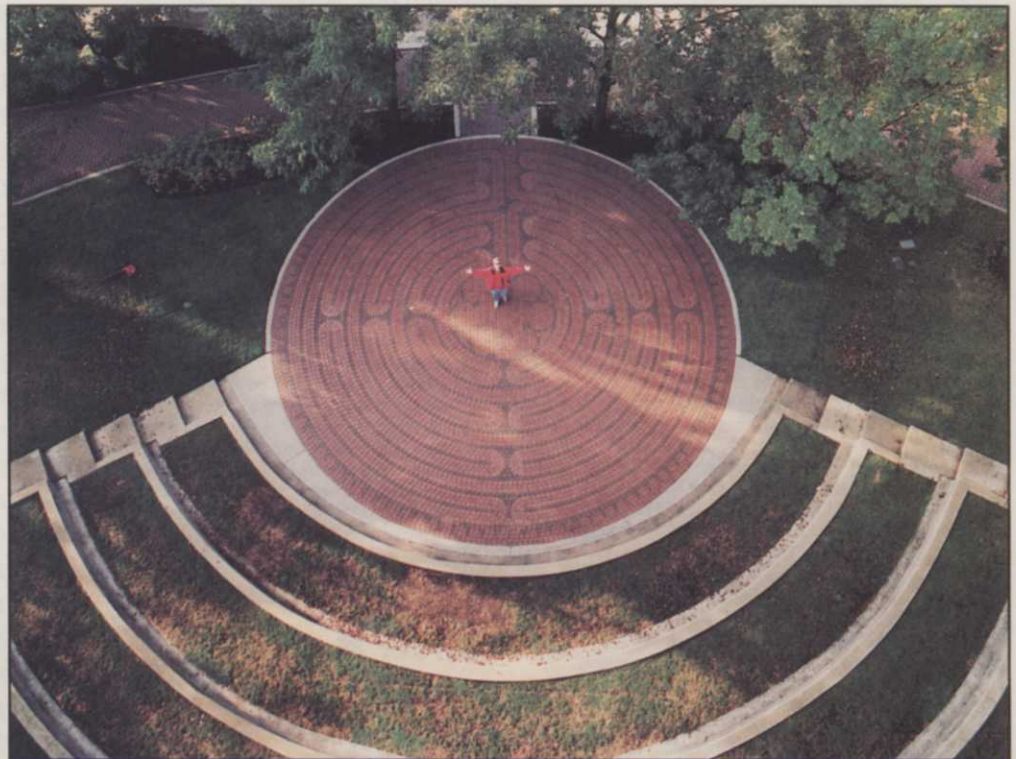
A Brooklyn, NY, neighborhood is being plagued by thieves. Plant thieves. And not your run of the mill, "strike at night" thieves. No, these are your "people on their way to work and pulling plants up by the roots" thieves.

Sound bizarre? The residents of the neighborhood think so too. This award-winning block has seen the loss of dusty millers, impatiens and salvia. Not very costly plants.

And the thieves? Well-dressed men and woman who apparently do not know where their local plant nursery is and are then forced into a life of crime in order to stock their gardens.

According to Katherine E. Finkelstein, from *The New York Times*, residents have chased people down the street (picture a man dressed like and accountant dashing down the street holding an uprooted plant, scattering soil behind him) and accosted them in the act (a woman holding a clear plastic bag full of stolen plants). Over a dozen people have been caught red-handed by the beleaguered residents.

Well, 2000 is nearly here; so it's probably another sign of the end of the world. Has anyone checked those Nos-tradamus prophecies lately? There must be something about plant thievery in there.



Want to walk on art? Marty Kermeen, of Artistic Pavers in Plano, IL, can make it happen. Precise cutting created this replica of an 800-year-old French maze in Naperville, IL. The cuts and matches are so precise that the work almost appears to be painted on, but is much more lasting than paint. Geometry, mathematics, concentration and control are all needed to make these works of art. See more examples at www.artpaver.com/mk.htm

Been there, done that

Turf pest problems can vary from year to year, depending on circumstances like weather and cultural practices. LCOs surveyed in some regions of the U.S. ran into these control problems during the 1998 season:

	Northeast	Midwest	Southeast	Texas
pest	%	%	%	%
white grubs	88	97	23	62
chinch bugs	43	32	77	60
sod webworms	29	34	30	2
fire ants	-	-	27	42
mole crickets	-	1	39	-
caterpillars/worms	2	2	16	18
billbugs	7	6	2	-
beetles (various)	2	2	6	5
cutworms	3	4	-	-
all others	16	21	22	20

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