

W E Chapps Inc.....	904-761-2427
T Christy Enterprises Inc.....	714-507-3300
Elvex Corp.....	203-743-2488
Evergro Canada Inc.....	604-940-0290
Green Mountain Outfitters.....	336-767-7700



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PRODUCTS CORP.  
1001 W. Sam Houston Pkwy  
Houston, TX 77043  
Phone: 800-324-2653  
Fax: 713-465-2009

Igloo Products Corp.....	713-461-5955
LESCO Inc.....	216-333-9250
Morgan Recreation Supply Inc.....	304-466-3089
Neoterik Health Technologies.....	301-845-2777
Northern Tool & Equipment.....	612-894-9510
Phil-Worth Mfg.....	419-424-5793
Seton.....	203-488-8059
Setter Mfg Div.....	204-774-2218

### Soil Moisture Indicators

A M Leonard.....	937-773-2694
Campbell Scientific Inc.....	435-753-2342
Fiskars Inc.....	608-643-2380
Kel Instruments Co.....	201-847-8353
Spectrum Technologies Inc.....	815-436-4440

### Soil Test Meters

A M Leonard.....	937-773-2694
GreenPro Services.....	800-645-6464
Kel Instruments Co.....	201-847-8353
Soilmoisture Equipment Corp.....	805-964-3525
Spectrum Technologies Inc.....	815-436-4440

### Soil/plant Testing Services (see Services Section)

### Soil-sampling Augers

A M Leonard.....	937-773-2694
Arthur Clesen Inc.....	847-537-2177
Clements Assocs Inc.....	515-792-8285
Evergro Canada Inc.....	604-940-0290
GreenPro Services.....	800-645-6464
Johnsons Industrial Supply Co.....	314-966-2420
LaMotte Co.....	410-778-3100
LESCO Inc.....	216-333-9250
Soilmoisture Equipment Corp.....	805-964-3525
Spectrum Technologies Inc.....	815-436-4440

### Stakes, Biodegradable Landscape

Salco Products Inc.....	310-973-2400
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### Test Kits, Disease

Spectrum Technologies Inc.....	815-436-4440
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### Test Kits, Soil

A M Leonard.....	937-773-2694
Ferry-Morse Seed Co.....	502-472-3400
LaMotte Co.....	410-778-3100
LESCO Inc.....	216-333-9250
Northern Tool & Equipment.....	612-894-9510

### Tire Repair Materials

A M Leonard.....	937-773-2694
Flat-Gard Inc.....	903-532-9426
Quick & Easy Tire Products Inc.....	504-626-5188
Safety Tire Seal Corp.....	516-273-8313
Stop & Go Intl Inc.....	815-455-9080

### Traffic Control Products

FlexStake Inc.....	941-481-3539
Green Mountain Outfitters.....	336-767-7700
Northern Tool & Equipment.....	612-894-9510
Seton.....	203-488-8059

### Traps, Animal

A M Leonard.....	937-773-2694
LESCO Inc.....	216-333-9250
Northern Tool & Equipment.....	612-894-9510
Van Waters & Rogers Inc.....	512-346-4780

### Trash Bags

A M Leonard.....	937-773-2694
Arcoa Industries.....	760-489-1170
W E Chapps Inc.....	904-761-2427
T Christy Enterprises Inc.....	714-507-3300
LESCO Inc.....	216-333-9250
Warp Bros.....	773-261-5200

### Tree Protectors & Grates

A M Leonard.....	937-773-2694
NDS Inc.....	559-562-9888

### Tree Support Materials

A M Leonard.....	937-773-2694
Arborlock Staking Systems.....	305-378-6153
Arthur Clesen Inc.....	847-537-2177
Foresight Products LLC.....	303-287-8555
Lawson Products Inc.....	317-240-5015
Rootwell.....	888-766-8935
VIT Products Inc.....	760-480-6702

### Tree Wraps

Arthur Clesen Inc.....	847-537-2177
Lawson Products Inc.....	317-240-5015

### Turf Heating/cooling Systems

BioTherm Hydronic Inc.....	707-794-9660
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### Turf Mats

American Excelsior Co.....	817-640-1555
Colbond Inc, A member of the Acordis Group.....	828-665-5050
Erosion Control Technologies Inc.....	908-707-0800
North American Green.....	812-867-6632
Tex-Net Inc.....	609-499-9111

### Turf/ornamental Covers

Arthur Clesen Inc.....	847-537-2177
Evergro Canada Inc.....	604-940-0290
Evergro Sales Inc.....	425-486-6387
Tex-Net Inc.....	609-499-9111
Typar Turf Blankets.....	800-455-3392

### Uniforms & Work Clothing

A M Leonard.....	937-773-2694
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G & K Services.....	612-912-5500
LESCO Inc.....	216-333-9250
Morgan Recreation Supply Inc.....	304-466-3089

### Wood Preservatives

Standard Tar Products Co.....	414-873-7650
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### SNOW/ICE MANAGEMENT

#### Blades, Scraper/snow

The Broyhill Co.....	402-987-3412
Case Corp, Construction Equipment.....	414-636-0111
Dixon Industries Inc.....	316-251-2000
Evergro Canada Inc.....	604-940-0290
Fisher Engineering.....	207-594-4446



John Deere Worldwide Commercial & Consumer Equipment Division.....	919-832-7421
Kubota Tractor Corp.....	310-370-3370
Land Pride, Div Great Plains Mfg Inc.....	785-820-8692
Melroe Co/Bobcat.....	701-241-8700
Northern Tool & Equipment.....	612-894-9510
Rugg Mfg Co.....	800-633-8772
Thomas Equipment Ltd.....	506-276-4511
Western Products.....	414-354-2310
Woods Equipment Company.....	815-732-2141
Yankee Products Intl LLC.....	203-484-9514

### Ice-melting Compounds

Arthur Clesen Inc	847-537-2177
Cargill Inc, Salt	612-984-8119
Erosion Control Technologies Inc	908-707-0800
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Hydro Turf Inc	612-452-9230
Howard Johnson's Ent Inc	414-276-4656
Kurtz Bros Inc	216-641-7000
Lange-Stegmann Co	314-241-9531
LESCO Inc	216-333-9250
PICC	212-697-4994
Spring Valley	414-677-2273
Standard Tar Products Co	414-873-7650
Van Waters & Rogers Inc	512-346-4780

### Snow Blowers/throwers, Tractor-attached

Buhler Manufacturing	204-822-4467
Case Corp, Construction Equipment	414-636-0111
Dixon Industries Inc	316-251-2000
Fair Mfg Inc	605-387-2389
Ferris Industries	315-495-0100
Grasshopper Co	316-345-8621
John Deere	800-537-8233
John Deere Worldwide Commercial & Consumer Equipment Division	919-832-7421
Kubota Tractor Corp	310-370-3370
Massey Ferguson Lawn & Garden Equipment	414-284-8669
Northern Tool & Equipment	612-894-9510
Simplicity Mfg Inc	414-284-8669
Thomas Equipment Ltd	506-276-4511
Toro Co	612-888-8801
Walker Mfg Co	970-221-5614



Woods Equipment Company.....815-732-2141

### Snow Blowers/throwers, Walk-behind

American Honda Motor Co, Power Equip Div	678-339-2600
Ferris Industries	315-495-0100
Husqvarna Forest & Garden	704-597-5000
John Deere	800-537-8233



John Deere Worldwide Commercial & Consumer Equipment Division	919-832-7421
LESCO Inc	216-333-9250
Northern Tool & Equipment	612-894-9510
Simplicity Mfg Inc	414-284-8669
Toro Co	612-888-8801

### Snow Fence

Tex-Net Inc	609-499-9111
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### Snow Plows

Case Corp, Construction Equipment	414-636-0111
Fisher Engineering	207-594-4446
Henderson Mfg	319-927-2828
Hiniker Co	507-625-6621
Koyker Mfg Co	605-647-2811
Kubota Tractor Corp	310-370-3370
LESCO Inc	216-333-9250
Northern Tool & Equipment	612-894-9510
Sno-Way Intl Inc	414-673-7200
Thomas Equipment Ltd	506-276-4511
Western Products	414-354-2310

### Sprayers, Ice Control Products

Spraying Devices Inc (SDI)	559-734-5555
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### Spreaders, Ice Control Products

AccuSpread Div, Voss Products Ltd	414-357-8377
Agri-Fab Inc	217-728-8388
Arthur Clesen Inc	847-537-2177
DICKEY-john Corp	217-438-3371
E-Z Dumper Products	717-762-8432
Evergro Canada Inc	604-940-0290
Fisher Engineering	207-594-4446
Henderson Mfg	319-927-2828
Herd Seeder Co	219-753-6311
Hi-Way	800-363-1771
Hiniker Co	507-625-6621
Hydro Turf Inc	612-452-9230
JRCO Inc	612-535-7200
Kurtz Bros Inc	216-641-7000
LESCO Inc	216-333-9250
Maxi Products Co	608-755-1199
Northern Tool & Equipment	612-894-9510
PSB Co, White Castle Corp	614-228-5781
Sno-Way Intl Inc	414-673-7200
Spyker Spreaders LLC	219-982-8105
Standard Tar Products Co	414-873-7650
Thomas Equipment Ltd	506-276-4511
Thompson Seeder Co	219-753-6366
Tiger Line Equipment	419-628-3388
Truck Craft Corp	717-375-2900
Western Products	414-354-2310

### SEED/SOD/SPRIGS

#### Alkaligrasses

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Bamert Seed Co	806-272-5506
Clyde Robin Seed Co Inc	510-785-0425
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
Medalist America, Div of JR Simplot Company	208-773-2587
Pawnee Buttes Inc	970-356-7002
Turf Merchants Inc	541-926-8649
Western Production Inc, Oregon Div	503-982-8655

### Bentgrasses

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Cascade Intl Seed Co	503-749-1822
Clyde Robin Seed Co Inc	510-785-0425
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
LESCO Inc	216-333-9250
Medalist America, Div of JR Simplot Company	208-773-2587
Pawnee Buttes Inc	970-356-7002
Seed Research of Oregon	541-757-2663
Tee-2-Green Corp	503-651-2130
Tuckahoe Turf Farms Inc	800-356-2584
Turf Merchants Inc	541-926-8649
United Horticultural Supply	303-487-9000
Van Waters & Rogers Inc	512-346-4780
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	503-982-8655

### Bermudagrasses, Seeded

Ampac Seed Co	541-928-1651
Clyde Robin Seed Co Inc	510-785-0425
Ferry-Morse Seed Co	502-472-3400
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Medalist America, Div of JR Simplot Company	208-773-2587
Pawnee Buttes Inc	970-356-7002
Seed Research of Oregon	541-757-2663
Turf Merchants Inc	541-926-8649
Turf-Seed Inc	503-651-2130
United Horticultural Supply	303-487-9000
Western Production Inc, Oregon Div	503-982-8655

### Bermudagrasses, Vegetative

Jacklin Seed, Div J R Simplot Co	208-773-2587
Medalist America, Div of JR Simplot Company	208-773-2587
Pacific Earth Resources, Pacific Sod	805-986-8277
West Coast Turf	760-360-5464

### Bluegrass, Canadian

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Clyde Robin Seed Co Inc	510-785-0425
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Jacklin Seed, Div J R Simplot Co	208-773-2587

Jenks Seed Connection .....	541-491-3911
Medalist America, Div of JR Simplot Company .....	208-773-2587
Pawnee Buttes Inc .....	970-356-7002
Turf Merchants Inc.....	541-926-8649
Western Production Inc, Oregon Div .....	503-982-8655

**Bluegrass, Kentucky**

Ampac Seed Co .....	541-928-1651
Arthur Clesen Inc .....	847-537-2177
Barenbrug USA, North America .....	541-926-5801
Cascade Intl Seed Co.....	503-749-1822
Clyde Robin Seed Co Inc.....	510-785-0425
Erosion Control Technologies Inc .....	908-707-0800
Evergro Canada Inc.....	604-940-0290
Evergro Sales Inc .....	425-486-6387
Evergro Sales Inc .....	208-888-8652
Ferry-Morse Seed Co .....	502-472-3400
Hydro Turf Inc .....	612-452-9230
Independent Seeds - ABT.....	800-221-7333
J R Simplot Company, Turf & Horticulture .....	209-858-2511
Jacklin Seed, Div J R Simplot Co .....	208-773-2587
Jenks Seed Connection .....	541-491-3911
LESCO Inc.....	216-333-9250
Medalist America, Div of JR Simplot Company .....	208-773-2587
Pacific Earth Resources, Pacific Sod .....	805-986-8277
Pawnee Buttes Inc .....	970-356-7002
Seed Research of Oregon .....	541-757-2663
Tuckahoe Turf Farms Inc.....	800-356-2584
Turf Merchants Inc.....	541-926-8649
Turf-Seed Inc .....	503-651-2130
United Horticultural Supply.....	303-487-9000
West Coast Turf.....	760-360-5464
Western Production Inc, Oregon Div .....	503-982-8655

**Bluegrass, Rough**

Ampac Seed Co .....	541-928-1651
Arthur Clesen Inc .....	847-537-2177
Clyde Robin Seed Co Inc.....	510-785-0425
Evergro Canada Inc.....	604-940-0290
Evergro Sales Inc .....	425-486-6387
Evergro Sales Inc .....	208-888-8652
Independent Seeds - ABT.....	800-221-7333
Jacklin Seed, Div J R Simplot Co .....	208-773-2587
Jenks Seed Connection .....	541-491-3911
LESCO Inc.....	216-333-9250
Medalist America, Div of JR Simplot Company .....	208-773-2587
Seed Research of Oregon .....	541-757-2663
Turf Merchants Inc.....	541-926-8649
United Horticultural Supply.....	303-487-9000
Van Waters & Rogers Inc .....	512-346-4780
West Coast Turf.....	760-360-5464
Western Production Inc, Oregon Div .....	503-982-8655

**Buffalograsses**

Arthur Clesen Inc .....	847-537-2177
Bamert Seed Co.....	806-272-5506
Clyde Robin Seed Co Inc.....	510-785-0425
Evergro Sales Inc .....	425-486-6387
Evergro Sales Inc .....	208-888-8652
Independent Seeds - ABT.....	800-221-7333
Jenks Seed Connection .....	541-491-3911
Pawnee Buttes Inc .....	970-356-7002
Seed Research of Oregon .....	541-757-2663
West Coast Turf.....	760-360-5464

**Centipedegrass**

Independent Seeds - ABT.....	800-221-7333
LESCO Inc.....	216-333-9250
Western Production Inc, Oregon Div .....	503-982-8655

**Fescues, Fine**

Ampac Seed Co .....	541-928-1651
Arthur Clesen Inc .....	847-537-2177
Barenbrug USA, North America .....	541-926-5801
Cascade Intl Seed Co.....	503-749-1822
Clyde Robin Seed Co Inc.....	510-785-0425
Erosion Control Technologies Inc .....	908-707-0800
Evergro Canada Inc.....	604-940-0290
Evergro Sales Inc .....	425-486-6387
Evergro Sales Inc .....	208-888-8652
Independent Seeds - ABT.....	800-221-7333
J R Simplot Company, Turf & Horticulture .....	209-858-2511
Jacklin Seed, Div J R Simplot Co .....	208-773-2587
Jenks Seed Connection .....	541-491-3911
LESCO Inc.....	216-333-9250
Medalist America, Div of JR Simplot Company .....	208-773-2587
Pacific Earth Resources, Pacific Sod .....	805-986-8277
Pawnee Buttes Inc .....	970-356-7002

Seed Research of Oregon .....	541-757-2663
Tuckahoe Turf Farms Inc.....	800-356-2584
Turf Merchants Inc.....	541-926-8649
Turf-Seed Inc .....	503-651-2130
United Horticultural Supply.....	303-487-9000
West Coast Turf.....	760-360-5464
Western Production Inc, Oregon Div .....	503-982-8655

**Fescues, Tall**

Ampac Seed Co .....	541-928-1651
Arthur Clesen Inc .....	847-537-2177
Barenbrug USA, North America .....	541-926-5801
Cascade Intl Seed Co.....	503-749-1822
Clyde Robin Seed Co Inc.....	510-785-0425
Erosion Control Technologies Inc .....	908-707-0800
Evergro Canada Inc.....	604-940-0290
Evergro Sales Inc .....	425-486-6387
Evergro Sales Inc .....	208-888-8652
Ferry-Morse Seed Co .....	502-472-3400
Independent Seeds - ABT.....	800-221-7333
J R Simplot Company, Turf & Horticulture .....	209-858-2511
Jacklin Seed, Div J R Simplot Co .....	208-773-2587
Jenks Seed Connection .....	541-491-3911
LESCO Inc.....	216-333-9250
Medalist America, Div of JR Simplot Company .....	208-773-2587



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Pacific Earth Resources, Pacific Sod	805-986-8277
Pawnee Buttes Inc	970-356-7002
Seed Research of Oregon	541-757-2663
Turf Merchants Inc	541-926-8649
Turf-Seed Inc	503-651-2130
United Horticultural Supply	303-487-9000
Van Waters & Rogers Inc	512-346-4780
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	
	503-982-8655

### Grass/seed Coatings

Arthur Clesen Inc	847-537-2177
Independent Seeds - ABT	800-221-7333
United Horticultural Supply	303-487-9000

### Ornamental Grasses

Arthur Clesen Inc	847-537-2177
Clyde Robin Seed Co Inc	510-785-0425
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
LESCO Inc	216-333-9250
Turf Merchants Inc	541-926-8649
Western Production Inc, Oregon Div	
	503-982-8655

### Poa Supina

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Evergro Sales Inc	425-486-6387
Independent Seeds - ABT	800-221-7333
Jacklin Seed, Div J R Simplot Co	208-773-2587
Turf Merchants Inc	541-926-8649
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	
	503-982-8655

### Poa Trivialis

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Clyde Robin Seed Co Inc	510-785-0425
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	
	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
LESCO Inc	216-333-9250
Pawnee Buttes Inc	970-356-7002
Turf Merchants Inc	541-926-8649
Turf-Seed Inc	503-651-2130
United Horticultural Supply	303-487-9000
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	
	503-982-8655

### Ryegrass, Annual

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Cascade Intl Seed Co	503-749-1822
Clyde Robin Seed Co Inc	510-785-0425
Erosion Control Technologies Inc	908-707-0800
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Ferry-Morse Seed Co	502-472-3400
Hydro Turf Inc	612-452-9230
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	
	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
LESCO Inc	216-333-9250
Oregon Ryegrass Commission	503-364-2944
Pawnee Buttes Inc	970-356-7002
Turf Merchants Inc	541-926-8649
United Horticultural Supply	303-487-9000
Van Waters & Rogers Inc	512-346-4780
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	
	503-982-8655

### Ryegrasses, Perennial

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Cascade Intl Seed Co	503-749-1822
Clyde Robin Seed Co Inc	510-785-0425
Erosion Control Technologies Inc	908-707-0800
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Ferry-Morse Seed Co	502-472-3400
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	
	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
LESCO Inc	216-333-9250
Medalist America, Div of J R Simplot Company	
	208-773-2587
Oregon Ryegrass Commission	503-364-2944
Pawnee Buttes Inc	970-356-7002
Seed Research of Oregon	541-757-2663
Tuckahoe Turf Farms Inc	800-356-2584
Turf Merchants Inc	541-926-8649
Turf-Seed Inc	503-651-2130
United Horticultural Supply	303-487-9000
West Coast Turf	760-360-5464
Western Production Inc, Oregon Div	
	503-982-8655

### Seed, Native Plant Or Revegetaion

Arthur Clesen Inc	847-537-2177
Bamert Seed Co	806-272-5506
Clyde Robin Seed Co Inc	510-785-0425
Erosion Control Technologies Inc	908-707-0800
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
Pawnee Buttes Inc	970-356-7002
S & S Seeds	805-684-0436
Turf Merchants Inc	541-926-8649
United Horticultural Supply	303-487-9000
Western Production Inc, Oregon Div	
	503-982-8655
Wildseed Farms Ltd	830-990-8080

### Seed-impregnated Mats

Erosion Control Technologies Inc	908-707-0800
North American Green	812-867-6632
Profile	847-215-1144

### Sod/sprigs (south Only)

Pacific Earth Resources, Pacific Sod	805-986-8277
West Coast Turf	760-360-5464

### Spill Absorbants

Arthur Clesen Inc	847-537-2177
LESCO Inc	216-333-9250
Moisture Mizer Products, Div Multiple Concepts Inc	423-266-3967
United Horticultural Supply	303-487-9000

### Turfseed Mixes Or Blends

Ampac Seed Co	541-928-1651
Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Cascade Intl Seed Co	503-749-1822
Clyde Robin Seed Co Inc	510-785-0425
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	425-486-6387
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	
	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
Jenks Seed Connection	541-491-3911
Medalist America, Div of J R Simplot Company	
	208-773-2587
Pawnee Buttes Inc	970-356-7002
Seed Research of Oregon	541-757-2663
Turf Merchants Inc	541-926-8649
Turf-Seed Inc	503-651-2130
United Horticultural Supply	303-487-9000
Van Waters & Rogers Inc	512-346-4780
Western Production Inc, Oregon Div	
	503-982-8655

### Wildflower Seed & Sod

Arthur Clesen Inc	847-537-2177
Barenbrug USA, North America	541-926-5801
Clyde Robin Seed Co Inc	510-785-0425
Evergro Canada Inc	604-940-0290
Evergro Sales Inc	208-888-8652
Independent Seeds - ABT	800-221-7333
LESCO Inc	216-333-9250
Medalist America, Div of J R Simplot Company	
	208-773-2587
Pacific Earth Resources, Pacific Sod	805-986-8277
Pawnee Buttes Inc	970-356-7002
Ranch Service & Supply Co	805-822-9101
Turf Merchants Inc	541-926-8649
United Horticultural Supply	303-487-9000
Western Production Inc, Oregon Div	
	503-982-8655
Wildseed Farms Ltd	830-990-8080

### Zoysiagrasses

Independent Seeds - ABT	800-221-7333
J R Simplot Company, Turf & Horticulture	
	209-858-2511
Jacklin Seed, Div J R Simplot Co	208-773-2587
LESCO Inc	216-333-9250

Medalist America, Div of JR Simplot Company .....	208-773-2587
Pawnee Buttes Inc .....	970-356-7002
Seed Research of Oregon .....	541-757-2663
Turf Merchants Inc.....	541-926-8649
West Coast Turf.....	760-360-5464
Western Production Inc, Oregon Div .....	503-982-8655

**SERVICES**

**Advertising/pr/marketing**

Focal Point Communications.....	800-525-6999
JPL Horticultural Business Consultants .....	905-954-1154
Kurtz Bros Inc .....	216-641-7000
Winner's Circle .....	937-847-9944

**Consultants, Business Management**

Advanced Horticulture Services.....	949-495-6045
JPL Horticultural Business Consultants .....	905-954-1154
Nilsson Associates, Green Industry Consultants....	860-621-6199
Vander Kooi & Assocs Inc.....	303-697-6467
Winner's Circle .....	937-847-9944

**Consultants, Environmental Compliance**

Affordable Tree & Landscape Co.....	781-762-0664
Ancon Bio-Services.....	510-795-1215
EFCO Inc .....	818-362-0292

**Consultants, Irrigation**

Advanced Horticulture Services.....	949-495-6045
Aqua Engineering Inc.....	970-229-9668
Bryant Taylor Gordon Golf .....	949-724-8998
EFCO Inc .....	818-362-0292
Environmental Care Inc .....	818-223-8500
Grounds Management Consultants Inc.....	317-895-6596
Irrigation Hawaii Ltd, Irrigation Consultants .....	808-247-7777
Irrigation Technical Services .....	510-516-1300

**Consultants, Pond/wetland**

Aquatic Biologists Inc .....	920-921-6827
Environmental Care Inc .....	818-223-8500
Horizon Golf .....	800-545-9210
Pond Supplies of America Inc.....	630-553-0033

**Consultants, Tree**

Advanced Horticulture Services.....	949-495-6045
The F A Bartlett Tree Expert Co .....	203-323-1131
Environmental Care Inc .....	818-223-8500
Grounds Management Consultants Inc.....	317-895-6596
Wallace Laboratories.....	310-615-0116

**Design/architecture**

Advanced Horticulture Services.....	949-495-6045
Tour True Turf Technologies.....	650-244-0690
Williams, Gill & Assocs Inc, Golf Course Architects .....	715-425-9511
Wood Bay Enterprises Inc, Golf Course Design & Engineering .....	403-468-4378

**Employment Services**

Amigos Labor Solutions .....	214-634-0500
Florapersonnel Inc .....	407-320-8177

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Affordable Tree & Landscape Co.....	781-762-0664
EFCO Inc .....	818-362-0292

**Financial**

Case Co.....	414-636-6011
Florists Mutual Insurance Co.....	800-851-7740
JPL Horticultural Business Consultants .....	905-954-1154
Nilsson Associates, Green Industry Consultants....	860-621-6199
Vander Kooi & Assocs Inc.....	303-697-6467

**Landscape Management Services**

Environmental Care Inc .....	818-223-8500
------------------------------	--------------

**Human Resources/personnel**

Qquest Software .....	800-733-8839
Winner's Circle .....	937-847-9944

**Insurance**

Florists Mutual Insurance Co.....	800-851-7740
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**Publishing**

C & P Press Inc.....	212-466-2400
----------------------	--------------

**Soil/plant Testing Services**

Ancon Bio-Services.....	510-795-1215
Arizona Sports Turf Inc .....	480-699-9399
Arthur Clesen Inc .....	847-537-2177
Conklin Co Inc, Agronomics .....	612-445-6010
Eden Bioscience.....	425-806-7300
Evergro Sales Inc .....	425-486-6387
Floratine Products.....	901-853-2898
GreenPro Services .....	800-645-6464
Grounds Management Consultants Inc.....	317-895-6596
Kurtz Bros Inc .....	216-641-7000
Tifton Physical Soil Testing Lab Inc .....	912-382-7292
Tournament Turf Laboratories Inc .....	724-898-2329
Wallace Laboratories.....	310-615-0116

**Training/education Services**

Green Mountain Outfitters .....	336-767-7700
JPL Horticultural Business Consultants .....	905-954-1154
Longwood Gardens .....	610-388-1000 Ext 522
Pesticide Applicators Professional Assn .....	408-442-3536
Univ of Georgia, GA Ctr for Cont Educ.....	706-542-3541
University of Guelph-Independent Study/OAC ACCESS .....	519-767-5050

**Tree Services**

Advanced Horticulture Services.....	949-495-6045
Affordable Tree & Landscape Co.....	781-762-0664
The F A Bartlett Tree Expert Co .....	203-323-1131
Environmental Care Inc .....	818-223-8500

**Turf Consultants**

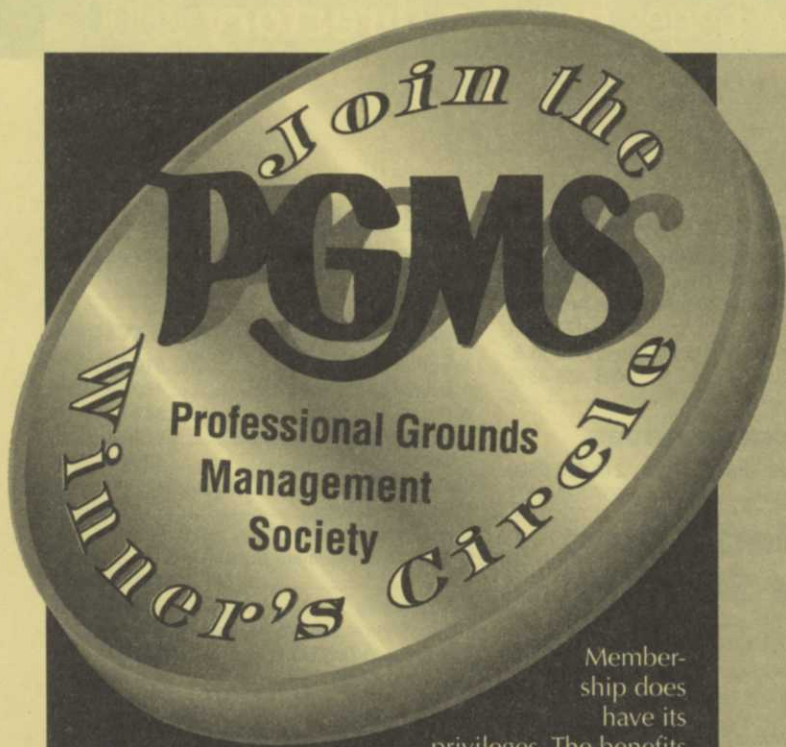
Affordable Tree & Landscape Co.....	781-762-0664
Ancon Bio-Services.....	510-795-1215
Arizona Sports Turf Inc .....	480-699-9399
Environmental Care Inc .....	818-223-8500
Evergro Sales Inc .....	208-888-8652
Floratine Products.....	901-853-2898
Grounds Management Consultants Inc.....	317-895-6596
LESCO Inc .....	216-333-9250
Natural Athletic Turf Inc .....	414-242-5740
Seed Research of Oregon .....	541-757-2663
Tournament Turf Laboratories Inc .....	724-898-2329
Wallace Laboratories.....	310-615-0116

**Weather Forecasting Services**

DTN Weather Center.....	402-390-2328
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**Wetland Consultants**

Affordable Tree & Landscape Co.....	781-762-0664
Grounds Management Consultants Inc.....	317-895-6596



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Phone: 410-584-9754 • Fax: 410-584-9756

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Organization \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Internet/E-Mail Address \_\_\_\_\_

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- Bi-monthly newsletter
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- Training manuals
- Who's Who in Grounds Management membership directory
- Information clearinghouse
- Customized list of courses offered by ICS Learning Systems, the nation's leader in distance education
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# Landscape MANAGEMENT

SOLUTIONS FOR A GROWING INDUSTRY

December 1999

This card is void after February 15, 2000

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Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)

**CONTRACTORS/SERVICE COMPANIES**

- 02  255 Landscape Contractors (installation and maintenance)
- 03  260 Lawn Care Service Companies
- 04  265 Custom Chemical Applicators
- 05  270 Tree Service Companies/Arborists
- 06  275 Landscape Architects
- 07  280 Land Reclamation and Erosion Control
- 08  285 Irrigation Contractors
- Other Contractors/Service Companies (please specify) \_\_\_\_\_

**INSTITUTIONAL FACILITIES**

- 09  290 Sports Complexes
- 10  295 Parks
- 11  300 Right-of-Way Maintenance for Highways, Railroads or Utilities
- 12  305 Schools, Colleges, Universities
- 13  310 Industrial or Office Parks/Plants
- 14  315 Shopping Centers, Plazas or Malls
- 15  320 Private/Public Estates or Museums
- 16  325 Condominiums/Apartments/Housing Developments/Hotels/Resorts
- 17  330 Cemeteries/Memorial Gardens
- 18  335 Hospitals/Health Care Institutions
- 19  340 Military Installations or Prisons
- 20  345 Airports
- 21  350 Multiple Government/Municipal Facilities
- Other Grounds (please specify) \_\_\_\_\_

**SUPPLIERS AND CONSULTANTS**

- 22  355 Extension Agents/Consultants for Horticulture
- 23  360 Sod Growers, Turf Seed Growers & Nurseries
- 24  365 Dealers, Distributors, Formulators & Brokers
- 25  370 Manufacturers
- Other (please specify) \_\_\_\_\_

2. Which of the following best describes your title? (fill in ONE only)

- 26  10 **Executive/Administrator** - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 27  20 **Manager/Superintendent** - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 28  30 **Government Official** - Government Commissioner, Agent, Other Government Official
- 29  40 **Specialist** - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 30  50 **Other Titled and Non-Titled Personnel** (please specify) \_\_\_\_\_

**3. SERVICES PERFORMED (fill in ALL that apply)**

- |  |   |  |
|--|---|--|
| 40 <input type="radio"/> A Mowing              | 45 <input type="radio"/> F Turf Fertilization   | 50 <input type="radio"/> K Paving, Deck & Patio Installation |
| 41 <input type="radio"/> B Turf Insect Control | 46 <input type="radio"/> G Turf Disease Control | 51 <input type="radio"/> L Pond/Lake Care                    |
| 42 <input type="radio"/> C Tree Care           | 47 <input type="radio"/> H Ornamental Care      | 52 <input type="radio"/> M Landscape Installation            |
| 43 <input type="radio"/> D Turf Aeration       | 48 <input type="radio"/> I Landscape Design     | 53 <input type="radio"/> N Snow Removal                      |
| 44 <input type="radio"/> E Irrigation Services | 49 <input type="radio"/> J Turf Weed Control    | 54 <input type="radio"/> O Other (please specify) _____      |

4a. Do you specify, purchase or influence the selection of landscape products?  
 75  Yes 76  No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

- |  |  |  |
|--|--|--|
| 55 <input type="radio"/> 1 Aerators          | 62 <input type="radio"/> 8 Herbicides              | 69 <input type="radio"/> 15 Sweepers                   |
| 56 <input type="radio"/> 2 Blowers           | 63 <input type="radio"/> 9 Insecticides            | 70 <input type="radio"/> 16 Tractors                   |
| 57 <input type="radio"/> 3 Chain Saws        | 64 <input type="radio"/> 10 Line Trimmers          | 71 <input type="radio"/> 17 Truck Trailers/Attachments |
| 58 <input type="radio"/> 4 Chipper-Shredders | 65 <input type="radio"/> 11 Mowers                 | 72 <input type="radio"/> 18 Trucks                     |
| 59 <input type="radio"/> 5 De-icers          | 66 <input type="radio"/> 12 Snow Removal Equipment | 73 <input type="radio"/> 19 Turfseed                   |
| 60 <input type="radio"/> 6 Fertilizers       | 67 <input type="radio"/> 13 Sprayers               | 74 <input type="radio"/> 20 Utility Vehicles           |
| 61 <input type="radio"/> 7 Fungicides        | 68 <input type="radio"/> 14 Spreaders              |  |

5. Do you have Internet Access? 77  A Yes 78  B No

5a. If so, how often do you use it?

- 79  A Daily 80  B Weekly 81  C Monthly 82  D Occasionally

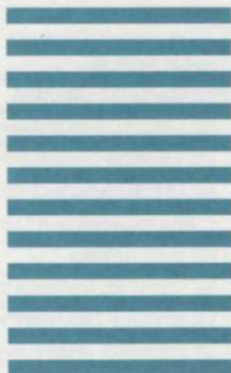
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102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



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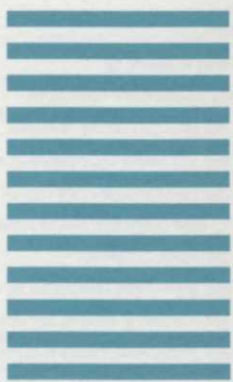


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PITTSFIELD MA 01203-9697



**Landscape**  
MANAGEMENT

SOLUTIONS FOR A GROWING INDUSTRY

December 1999

This card is void after February 15, 2000

NAME (please print) \_\_\_\_\_  
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I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month:  Yes  No

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Fill in ovals as shown: ●

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- 06  275 Landscape Architects
- 07  280 Land Reclamation and Erosion Control
- 08  285 Irrigation Contractors
- Other Contractors/Service Companies (please specify) \_\_\_\_\_

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- 09  290 Sports Complexes
- 10  295 Parks
- 11  300 Right-of-Way Maintenance for Highways, Railroads or Utilities
- 12  305 Schools, Colleges, Universities
- 13  310 Industrial or Office Parks/Plants
- 14  315 Shopping Centers, Plazas or Malls
- 15  320 Private/Public Estates or Museums
- 16  325 Condominiums/Apartments/Housing Developments/Hotels/Resorts
- 17  330 Cemeteries/Memorial Gardens
- 18  335 Hospitals/Health Care Institutions
- 19  340 Military Installations or Prisons
- 20  345 Airports
- 21  350 Multiple Government/Municipal Facilities
- Other Groundscare (please specify) \_\_\_\_\_

**SUPPLIERS AND CONSULTANTS**

- 22  355 Extension Agents/Consultants for Horticulture
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- 27  20 Manager/Superintendent - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
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3. SERVICES PERFORMED (fill in ALL that apply)

- 40  A Mowing
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- 43  D Turf Aeration
- 44  E Irrigation Services
- 45  F Turf Fertilization
- 46  G Turf Disease Control
- 47  H Ornamental Care
- 48  I Landscape Design
- 49  J Turf Weed Control
- 50  K Paving, Deck & Patio Installation
- 51  L Pond/Lake Care
- 52  M Landscape Installation
- 53  N Snow Removal
- 54  O Other (please specify) \_\_\_\_\_

4a. Do you specify, purchase or influence the selection of landscape products?

- 75  Yes 76  No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

- 55  1 Aerators
- 56  2 Blowers
- 57  3 Chain Saws
- 58  4 Chipper-Shredders
- 59  5 De-icers
- 60  6 Fertilizers
- 61  7 Fungicides
- 62  8 Herbicides
- 63  9 Insecticides
- 64  10 Line Trimmers
- 65  11 Mowers
- 66  12 Snow Removal Equipment
- 67  13 Sprayers
- 68  14 Spreaders
- 69  15 Sweepers
- 70  16 Tractors
- 71  17 Truck Trailers/Attachments
- 72  18 Trucks
- 73  19 Turfseed
- 74  20 Utility Vehicles

5. Do you have Internet Access? 77  A Yes 78  B No

5a. If so, how often do you use it?

- 79  A Daily 80  B Weekly 81  C Monthly 82  D Occasionally

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
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106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



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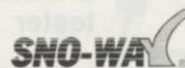
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# COLORS

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## Help Wanted (Cont'd)

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Attn: Personnel 7010 Old Seward Hwy. Suite 4

Anchorage, Alaska 99518

Fax: 907-349-4386 • Email: [faltzian@alaska.net](mailto:faltzian@alaska.net)

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- Tree Division Manager/Salesman
- Irrigation Service Dispatcher

Fax or email resume with salary history to:  
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**CHEMICAL SALES REPRESENTATIVE-** Come join one of the largest Vegetation Management Companies in the United States. **DeAngelo Brothers, Inc.** has immediate openings for Chemical Sales Representatives throughout the U.S. Responsibilities include direct marketing of DBI's full product line of chemicals and related equipment throughout a regional territory. Horticulture or related degree desired, with a working knowledge of Vegetation Management Chemicals (minimum two years experience). Qualified applicants must have strong interpersonal communications skills. The candidate chosen will work out of a DBI Regional Office and must enjoy travel. We offer an excellent salary and benefits package, including 401(k) and company paid medical coverage. For confidential consideration, please forward resume, including salary history and geographic preference in cover letter. **Send or fax resume to: DeAngelo Bros., Inc. Attn: Charlie Sizer, 100 N. Conahan Drive, Hazleton, PA 18201. Fax: 570-459-5500. EOE/AAP/M-F** 11/00

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**LANDSCAPE MAINTENANCE DIVISION MANAGER position available.** Candidate would possess related degree, broad experience in commercial landscape maintenance with emphasis on turf and ornamental pest. Interested candidates should submit resume and cover letter with salary expectations to: **Growing Image Inc., P.O. Box 34231, Indianapolis, IN 46234. Fax: 317-299-6946. Email: growing\_image@compuserve.com** 2/00

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LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc., 131 W. First St., Duluth MN 55802-2065. **Subscription rates:** one year, \$39, two years \$58 in the United States & Possessions; \$66 for one year, \$99 for two years in Canada and Mexico; all other countries \$130 for one year, \$195 for two years. For airmail delivery, include an additional \$70 per order annually. Single copies (pre-paid only): \$4 in the United States; \$7 in Canada and Mexico; \$12 all other countries. Back issues, if available: \$8 in the U.S.; \$14 in Canada and Mexico; \$24 all other countries. Add \$5 per order for shipping and handling. **Periodicals postage paid** at Duluth, MN 55806 and additional mailing offices. **POSTMASTER:** Please send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806. Canadian G.S.T. number: R-124213133. Publications Mail Agreement Number 841919. Printed in the U.S.A.

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