

PlantHealthCare.com

JANUARY 2000

**Under
Construction!**

**Plant Health Care, Inc.
Goes Interactive**

50-plus

products

to make your customers **HOT**

to use your services
again and again

**Power
Purchasing:**

just a click or phone call away

for a **catalog**

Find out **What's In,**
What's Out, and
What's What in the

industry's best

**new
online
magazine**

Coming soon to a
computer near you:

www.planthealthcare.com

or call **1-800-421-9051**

Circle No. 109 on Reader Inquiry Card

Plant Health Care, Inc. • 440 William Pitt Way • Pittsburgh, PA 15238

©1999 PHC Royalty Corp.

Agronomy

**American Society of Agronomy/
Crop Science Society of America**
677 S. Segoe Road,
Madison, WI 53711
608/273-8080,
<http://www.agronomy.org>
Contact: Jay Poster

Soil & Water Conservation Society
7515 N W Ankeny Road
Ankeny, IA 50021
515/289-2331
<http://www.swcs.org>
Contact: Craig A. Cox

Athletic Turf

**ASTM Committee F-8 on Sports Equipment and
Facilities**
100 Barr Harbor Drive
West Conshohocken, PA 19428-2959
610/832-9710
<http://www.astm.org>
Contact: George Luciw

**National Institute on Park
& Grounds Management**
730 W Frances St.
Appleton, WI 54914-2365
920/733-2301
Contact: Barbara Walters

National Recreation & Park Association
22377 Belmont Ridge Road
Ashburn, VA 20148
703/858-0784
<http://www.nrpa.org>
Contact: Kathy Spangler

Sports Turf Association Canada
328 Victoria Road S
Guelph, ON Canada N1H6H8
519/763-9431
<http://www.uoguelph.ca/gti/guest/sta.htm>
Contact: Lee Huether

Sports Turf Managers Association
1375 Rolling Hills Loop
Council Bluffs, IA 51503-8552
712/366-2669
<http://www.aip.com/stma>
Contact: Steve Trusty

Botany

American Association of Botanical Gardens
351 Longwood Road,
Kennett Square, PA 19346
610/925-2500
www.aabga.org

Chemicals/Fertilizers/ Pesticides

American Crop Protection Association
1156 15th St. NW Ste 400
Washington, DC 20013
202/296-1585
Contact: Jay J Vroom

Chemical Manufacturers Association
1300 Wildon Blvd.
Arlington, VA 22209
703/741-5000

www.cmahq.com
Contact: Fred Webber

Chemical Producers and Distributors
1430 Duke St.
Alexandria, VA 22314
703/543-7700
www.cmahq.com
Contact: Fred Webber

Chemical Specialties Manufacturers Association
1913 I St NW
Washington, DC 20006-2106
202/872-8110
<http://www.csma.org>
Contact: Ralph Engel

Fertilizer Institute
501 Second St. NE
Washington, DC 20002
202/675-8250
<http://www.tfi.org>
Contact: Ron Phillips

Mid-America Crop Protection Association
9735 Landmark Parkway Dr Ste 14
St. Louis, MO 63127
314/849-9446
www.macpa.com
Contact: Bonnie McCarvel

National Agricultural Chemicals Association
1156 15th St. NW
Washington, DC 20005
202/296-1585

National Fertilizer Solutions Association
11701 Borman Drive
St. Louis, MO 63146
800/844-4900
<http://www.agretailerassn.org>
Contact: Amy Mills

Western Crop Protection Association
3835 N Freeway Blvd.
Sacramento, CA 95834
916/568-3660
www.wcpa.org
Contact: Steve Forsberg

Environmental

Alliance for Environmental Concerns
25 King George Road
Warren, NJ 07059-4292
732/563-9252

Audubon Cooperative Sanctuary System
46 Rarick Road
Selkirk, NY 12158
518/767-9051, ext. 11
<http://www.audubon-intl.org>
Contact: Kelly M. Giminianni

Equipment

**International Lawn Garden & Power
Equipment Expo**
c/o Sellers Expositions
550 S 4th Ave., Suite 200
Louisville, KY 40202
502/562-1962
<http://www.expo.mow.org>
Contact: Warren Sellers

**Outdoor Power Equipment
Distributors Association**
1900 Arch St.
Philadelphia, PA 19103
215/564-3484
<http://www.opeda.org>
Contact: Julie S Burns

Outdoor Power Equipment Institute
341 S Patrick St
Old Town Alexandria, VA 22314
703/549-7600
<http://www.opei.mow.org>
Contact: Peggy Douglas

**Portable Power Equipment
Manufacturers Association**
4340 East-West Hwy., Suite 912
Bethesda, MD 20814
301/652-0774
www.ppema.org

Service Dealers Association
401 Wynnewood Village, Suite 158
Dallas, TX 75224
214/946-5562
<http://www.dallas.net/~tsda>
Contact: Victor Medina

Turf Equipment Technicians Association
2225 Willow Lakes Drive
Plainfield, IL 60544
815/254-8240
www.turftech.com
Contact: Wes Danielewicz

Horticulture

American Horticultural Society
7931 E. Blvd. Drive
Alexandria, VA 22308
703/768-5700
<http://member.aol.com/gardenahs>
Contact: Linda Hallman

American Society for Horticultural Science
600 Cameron St.
Alexandria, VA 22314-2562
703/836-4606
<http://www.ashs.org>
Contact: Mike W. Neff

Horticultural Research Institute
1250 I St. NW, Suite 500
Washington, DC 20005
202/789-2900
<http://www.anla.org>
Contact: Ashby P. Ruden

Ornamental Growers Association
P.O. Box 67
Batavia, IL 60510-0067
630/879-0520
Contact: Bonnie Zaruba

Perennial Plant Association
3383 Schirtzinger Rd
Hilliard, OH 43026
614/771-8431
<http://www.perennialplant.org>

The Association for Women in Horticulture
P.O. Box 75093
Seattle, WA 98125-0093
206/781-7741
Contact: Elaine Childs

Performance. Reliability.

Around every corner.



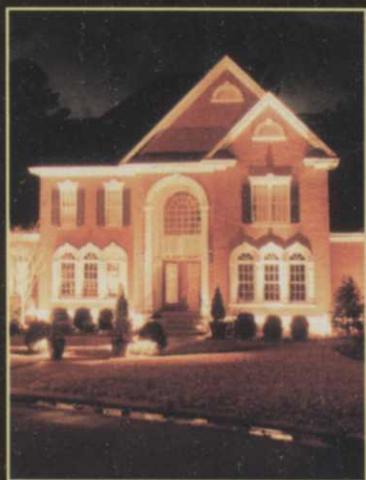
Introducing the mid-mount M-Series Mow'n Machine.

It's the new zero-radius mower that reduces costly downtime like never before. Saving you time—and money. Add to that our free blades and belts kit, and you've got a mower that's not only easy to maintain, but is ready to go every time you need to mow. For more information on the new M-Series Mow'n Machine from Woods, call us at 1-800-385-9798.

WOODS

Woods Equipment Company • 6944 Newburg Road, Rockford, Illinois 61108 • www.woodsonline.com

Circle No. 105 on Reader Inquiry Card



THIS COULD
BE THE CAREER
PATH YOU'RE
LOOKING FOR.

Outdoor lighting is estimated to be a multi-million dollar business nationally. Yet, there is still plenty of opportunity for the budding entrepreneur to succeed.

Outdoor Lighting Perspectives is an ideal complement to your existing landscaping business. The profit potential is enormous and there's very little technical skill required. Find out more about this exciting franchising opportunity.



OUTDOOR LIGHTING
PERSPECTIVES
FRANCHISE CORPORATION

6930 Ancient Oak Lane
Charlotte, NC 28277 • (877) 898-8808
www.outdoorlights.com

Circle 107

LANDSCAPE MANAGEMENT / DE-
CEMBER 1999 / www.landscapegroup.com

International

International Society of Arboriculture
P.O. Box 3129
Champaign, IL 61826-3129
217/355-9411
<http://www.ag.uiuc.edu/isa>

**International Turfgrass Society Crop
& Soil Environmental Sciences**
Virginia Tech, SU
Blacksburg, VA 24061
703/231-9796

Professional Lawn Care Association of Ontario
328 Victoria Road, R.R.2
Guelph, Ontario, Canada N1H 6H8
519/836-4906
Contact: Bruce Sheppard

Irrigation

American Society of Irrigation Consultants
P.O. Box 426
Byron, CA 94514-0426
925/516-1124

California Landscape & Irrigation Council
P.O. Box 488
Chino, CA 91708
909/590-5680
Fax: 909/590-0289

Canadian Irrigation Association
P.O. Box 235
Carlisle, ON Canada L0R 1H0
905/689-1622

Carolinas Irrigation Association
830 Dry Fork Road
Gladys, VA 24554
804/376-1150
Contact: Linda Morris

Center for Irrigation Technology
5370 N. Chestnut
Fresno, CA 93740-8021
559/278-2066
contact: David Zoldoske
www.atinet.org/cati/cit

Florida Irrigation Society
1025 S. Semoran
Winter Park, FL 32792
407/678-8119
Contact: Kathy S. Murphy

Irrigation Association
8260 Willow Oaks Corporate Drive, Suite 120
Fairfax, VA 22031
703/573-3551
<http://www.irrigation.org>
Contact: Tom Kimmell

National Xeriscape Council
8080 S. Holly
Littleton, CO 80122
303/779-8833

Texas Turf Irrigation Association
1727 N. Main St.
Weatherford, TX 76086
817/598-0907
Contact: Carl Causey

The Irrigation Association of New Jersey
66 Morris Ave., Suite 2A
Springfield, NJ 07081
973/379-1100
Contact: Judy Policastro

Landscape Design

American Society of Landscape Architects
636 I. St.
Washington, DC 20001-3736
202/898-2444
<http://www.asla.org/asla/>
Contact: Peter Kirsch

**Association of Professional
Landscape Designers**
104 S. Michigan Ave., Suite 1500
Chicago, IL 60603
312/201-0101
Contact: Jack Lagerhausen

Landscape Management

Allied Landscape Industry
1250 I St. NW, Suite 500
Washington, DC 20005
202/789-2900

American Nursery & Landscape Association
1250 I St. NW, Suite 500
Washington, DC 20005-3922
202/789-2900
Fax: 202/789-1893
<http://www.anla.org>
Contact: Edward S. Porter

Arizona Landscape Contractors Association
1802 E. Thomas Road, Suite 14
Phoenix, AZ 85016
602/279-3293
Fax: 603/279-9842
<http://www.premier-pages.com/alca>
Contact: Andrea Amator

Associated Landscape Contractors of America
150 Eldon St., Suite 270
Herndon VA 20170
800/395-ALCA
Fax: 703/736-9668
<http://www.alca.org>
Contact: Debra Holder

Associated Landscape Contractors of Colorado
5290 E. Yale Circle, Suite 100
Denver, CO 80222
303/757-5611
Fax: 303/757-5636
Contact: C Diane Matt

**Associated Landscape
Contractors of Massachusetts Inc**
8D Pleasant St.
South Natick, MA 01760
508/653-3373
Fax: 508/563-4112
<http://www.alcom.org>
Contact: Jennifer Barth

Associated Landscape Contractors of New Jersey
630 Valley Court
Westwood, NJ 07675
201/664-6310
<http://members.aol.com/njlandand2000>
Contact: Skip Powers

CONSTELLATION™

Irrigation Control Systems for the 22nd Century.

Satellites, valves, sprinkler heads. It takes only a few basic components to irrigate a landscape. But successfully managing that landscape adds responsibilities for conserving resources and optimizing environmental factors as well. That's where a Constellation Central Control System from Union Tools Irrigation can really pay off. Whether in new or retrofit installations, its unprecedented flexibility in both hardware and software design lets you configure solutions to present needs—while providing cost-effective upgrade paths to the future.



UTi
UNION TOOLS
IRRIGATION, INC.

For more information on our 3-tier software based technology, call 800 433.8766 FAX 800 825.2741

Or visit our website: www.utirrigation.com.

Circle No. 110 on Reader Inquiry Card

I'm your go-to guy.

I carry all your tools. And keep you
in the green. I'm always on the job.
And hardly ever rest.



Smart business move.



Send me more information on GMC® trucks.

- Light Duty Commercial Pickups/Utilities T-Series (Medium Duty Tilt Cab)
 Light Duty Commercial Vans W-Series (Light/Medium Duty Tilt Cab)
 C-Series (Medium Duty Conventional) GMC Personal-Use Trucks

Name _____ Title _____

Company _____ Address _____

City _____ State _____ ZIP _____

Type of Business _____ Business Phone _____

Do you currently own a GMC? Yes No

If yes, selling dealer: _____

If no, preferred dealer: _____

Are you likely to lease or buy? Lease Buy Undecided

When? 0-3 months 4-6 months 7-9 months

10-12 months 1-2 years 2+ years Undecided

**Call 1-800-GMC-8782.
Or visit www.gmcforwork.com.**

GMC®

Do one thing. Do it well.™



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

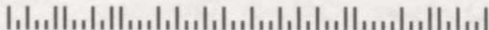
FIRST-CLASS MAIL PERMIT NO. 351 TROY, MI

POSTAGE WILL BE PAID BY ADDRESSEE

GMC.

PO BOX 905

TROY MI 48099-8904



I live for work.

When your business relies on the growing season, every day is a push for profit. We've engineered the classic Sierra® to take the heat. Even on your busiest days.

To start, the classic Sierra 3500 HD has a base payload capacity up to 9,232 lbs and is available in three wheelbases. Its flat frame rails are mounted close to the ground for easier body installation. And you have a choice of the standard 290 hp Vortec™ 7400 gas engine or an available 6.5L turbo diesel with 195 hp.



You'll never have to think twice about what you load in the back. Our standard four-wheel antilock brakes help you maintain steering control even during adverse conditions.

The GMC® classic Sierra is relentless power and reliability at your command.

Bring me on the job.

Call GMC at 1-800-GMC-8782.
Or visit www.gmcforwork.com.

Circle No. 120 on Reader Inquiry Card

GMC®

Do one thing. Do it well.™

Vehicles shown with equipment from an independent supplier. See owner's manual for information on alterations and warranties.

Associated Landscape Contractors of Oregon
147 Southeast 102nd St.
Portland, OR 97216
505/253-9091
Contact: Robin Koegh

Association for Women in Landscaping
P.O. Box 22562
Seattle, WA 98122
206/935-7951

California Landscape Contractors Association
2021 N. St., Suite 300
Sacramento, CA 95814
916/448-2522
Fax: 916/448-2522
<http://www.clca.org>
Contact: Sharon McGuire

California Landscape & Irrigation Council
4195 Chino Hills
Chino Hills, CA 91709
909/590-5680
Contact: Joseph Brazen

Grounds Management Association of Wisconsin
1635 W. Haskel St.
Appleton, WI 54914
920/734-5615
Contact: Lou Wierichs Jr.

Illinois Landscape Contractors Association
2625 Butterfield, Suite 204W

Oakbrook, IL 60523
630/472-2851
Fax: 630/739-3150
Contact: Patricia Cassidy

Landscape Contractors Association of MD VA and DC
15245 Shady Grove, Suite 130
Rockville, MD 20850
301/948-0810
Contact: Beth Palys

Landscape Industry Council of Hawaii
1085 S. Beretania, Suite 203
Honolulu, HI 96814
808/545-1533
Fax: 808/545-5026

Landscape Manitoba
808 Muriel St.
Winnipeg, Manitoba RYOY3
204/889-5981
www.canadanursery.com/lm
Contact: EvMackenzie-Reid

Landscape Ontario Horticultural Trades Association
7856 Fifth Line S., R.R.4
Milton, Ontario, Canada L9T 2X8
905/875-1805
<http://www.hort-trades.com>

Kansas Nursery & Landscape Association
411 Poplar St.

Wamego, KS 66547
785/456-2066
Contact: Mary Odjers

Maine Landscape & Nursery Association
R.R. 2 1584
Turner, ME 04282
207/225-3767
Fax: 227/225-3768

Metro Atlanta Landscape & Turf Association
5198 Ross Road
Acworth, GA 30102
770/975-4121
Fax: 770/975-4044
<http://www.malta-inc.org>
Contact: Jean Ray

Metropolitan Detroit Landscape Association
30600 Telegraph Road, Suite 3360
Bingham Farms, MI 48025
248/646-4992
Fax: 248/646-4994
<http://www.landscape.org>
Contact: Diane Andrews

Michigan Nursery & Landscape Association
2149 Commons Parkway
Okemos, MI 48864
517/381-0437
Fax: 517/381-0638

Missouri Landscape and Nursery Association
1210 Fredrick Ave.

Our business is growing yours.



If you want help growing your lawn maintenance business, you owe it to your future to look at a U.S. Lawns franchise. Our team will provide you with, step-by-step systems to grow your business, maximize efficiency, cut costs, and even satisfy the toughest customers. And as part of the U.S. Lawns family, you'll be recognized as a company with a reputation for getting the job done right the first time. Which can mean more quality time for you and your family. For more information on becoming a U.S. Lawns franchisee, call us today at 1-800-US LAWNS. After all, our business is growing, yours should be too.

www.uslawns.com

Circle 108

HERITAGE BUILDING SYSTEMS

Established 1979

BUILD IT YOURSELF AND SAVE!



Work Shops



Mini-Storage



Industrial Buildings



Riding Arenas



All Steel Homes



Airplane Hangers

Great savings now from the most trusted steel building company in America. Call now for a fast price quote, free literature and video tape.

800.643.5555

www.metalbldg.com

Circle 118