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LANDSCAPE MANAGEMENT February 1998 71

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Applicants must have 3 to 5 years experience as foreman with strong inter-personal skills, pro-active and organized. Great opportunity to elevate career for motivated individuals. Top pay, year round employment, and many more benefits.

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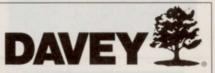
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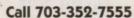




Grounds maintenance - site managers: Davey Commercial Grounds Management, a division of The Davey Tree Expert Company - has a variety of career opportunities for experienced landscape/grounds maintenance professionals. Responsibilities include staffing and coordination of large on-site landscape maintenance projects. Qualifications: 5+ years field experience with solid horticultural skills in turf, ornamental and annual plant maintenance, personnel management, job scheduling and estimating. Top-rated candidates will be good communicators, organized, motivated, bi-lingual, customer-focused and understand an income statement. Excellent salary and benefit package available. Send your resume to: "Davey -Grounds Management Opportunities" at 1500 N. Mantua St., Kent, OH 44240 or fax to: 330-673-5406.

HELP WANTED

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LANDSCAPE MAINTENANCE

EVERGREEN SERVICES CORP. is an industry leader in th commercial landscape management field. We have nine satellite shops in Western Washington: Everett, Maltby, Issaquah, Bellevue, Seattle, Kent, Poulsbo, Tacoma & Olympia. We are currently seeking motivated individuals for the following positions: Division Superintendent, Foreman (M/F), Crewleader, Irrigation Technician and Horticultural Technician. Celebrating 30 years in business, we offer career opportunities for the experienced supervisory and technician candidates.

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PROFESSIONAL SALESPERSON NEEDED

Looking for a very aggressive person with a minimum of 3 years experience in professional sales to develop commercial and residential design/build landscape clientele. This position would consist of client prospecting, professional presentations, and client follow-up. Experience and education in the landscape industry required. Excellent earning potential with a salary compensation package tied to performance. Please send resume to:

TERRAFIRMA, INC. 3780 E. Morgan Road, Ypsilanti, MI 48197

LANDSCAPE DIVISION MANAGER

Well established full service, high end commercial/residential firm located in southern West Virginia has an immediate opening for a self motivated, detailed oriented person with clear communication skills. Successful candidate must have proven leadership skills, ability to manage all facets of daily landscape operations and installations. Capable of supervising multiple crews, job estimating and sales. Generous compensation package and great working environment. Excellent career opportunity. Starting salary 35K to 42K with performance bonus plan. For confidential consideration, please send resume to ASPEN CORPORATION P.O. BOX 737, DANIELS, WV 25832 OR CALL 304-763-4573. FAX 304-763-4591

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Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd., Madison Heights, MI 48071, Attn: Wayne Miller.

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FIELD OPERATIONS MANAGER MAINTE-NANCE DIVISION Are you aggressive with strong organizational and communication skills and like challenges? Do you have 3 to 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well established full service landscape company looking for a field manager to oversee several areas supervisors and dayto-day field operations. Located in the Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job - we are offering a generous salary, company vehicle, health and dental insurance, 401-K with generous company match, and profit charing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 12629 North Tatum Blvd. Suite 236, Phoenix, AZ 85032. 2/98

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Golf Course Horticulturist. Year Round position of installation & maintenance of Landscape & Flower bed areas. Salary \$20-25,000 and benefits. Experience and education preferred. Send Resume By Feb 28 to Beechmont Country Club, 29600 Chagrin Blvd., Cleveland, OH 44122. Please no phone calls. 2/98 Excellent opportunity to join a growing Chicagoland industry leader as Sales Manager, Commercial Salesperson or Design/Salesperson. We seek accomplished, highly motivated individuals w/ontarget estimating capability & proven sales techniques. Expected commercial volume 1 million+ & residential \$600,000+. Manager to coordinate and enhance sales efforts for Maintenance. Construction and Nursery operations. We offer an excellent salary w/commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/advancement potential. Work out of either our Naperville or Wauconda office. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084 (847)526-4580. EOE. 2/98

Assistant Professor, Environmental Horticultural Science Department. Full-time teaching position, tenure-track, academic year apppointment. Develop and direct a turf management program, teach undergraduate classes, advise students, supervise enterprise and senior projects, and establish applied research activities in related areas. Specific courses to be taught will include beginning and advanced turf management, and may include landscape/floral design fundamental courses or other lower devision horticultural fundamental courses. Salary commensurate with gualifications and experience. Preferred starting date: Fall 1998. Minimum qualifications: Ph.D. in Horticultural Science or closely related field; a demonstrated commitment to and involvement with the science and practice of ornamental horticulture; strong undergraduate teaching skills and academic background; and experience in turfgrass management. Additional experience in landscape design and landscape horticulture is highly desirable. To obtain an official application, send a resume and names of three references to Virginia R. Walter, Department Head, Environmental Horticultural Science Department, Cal Poly, San Luis Obispo, CA 93407; (805)756-2279. FAX (805)756-2869; vwalter@calpoly.edu. (Refer to Recruitment Code 83045.) Closing date: May 1, 1998. Cal Poly is strongly committed to achieving excellence through cultural diversity. The university actively encourages applications and nominations of women, persons of color, applicants with disabilities, and members of other underrepresented groups. AA/EEO. 2/98

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE. 12/98

Landscape Installation Foreman—Carroll County Landscape is looking for an experienced foreman, skills should include training, communicating and working well with crew members, salary commensurate with experience, benefits include profit sharing and continued education. Send resume to: P.O. Box 237, Wolfeboro Falls, NH 03896 or fax (603)569-2013 2/98

EXCITING CAREER OPPORTUNITIES FOR VEG-ETATION MANAGERS Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/aboriculture/urban forestry or related field. Must be selfmotivated, decisive, creative and have strong organizational skills. WE OFFER: - Excellent starting salary, -Company paid health insurance, -Excellent working environment, -Bonuses, -Vacations, -401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: DeANGELO BROTHERS, INC., Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F 2/98

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/98

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Seeking the Green Industry's Best Sales Manager An established Southeast-based leader in professional landscaping and maintenance has an immediate opening for a fully qualified and productive sales and business development professional. The ideal candidate will possess a proven track record of success in commercial and high-end residential sales and a bias toward building long-term relationships. Skill and experience in estimating and design would be helpful. Interested and qualified candidates should either telephone, fax or mail their resume to: GreenSearch, 6690 Roswell Road, Suite 310-157, Atlanta, Georgia 30328-3161. Tollfree 1.888.375.7787 Fax 770.392.1772. 2/98

Sales Turf & Tree Professionals: Growth Products, a manufacturer of Liquid Fertilizers, and Natural Organics seeks experienced professionals in the golf and tree markets. Openings for Texas, Northcentral and Southeast territories. Salary + commissions, and company vehicle. AS or BS in turf management or related field, willing to travel, sales skills. Send/fax resume to Growth Products, PO Box 1259, White Plains, NY 10602 914-428-2780. 2/98

Operations Manager Hermes Landscaping, recently selected as one of the Top 100 landscape management companies in the nation has an immediate opening for an operations manager. Individual supervises all activities of production including staffing, work schedules, purchasing, quality control, safety, coordinating training and equipment maintenance. Candidates must have excellent organizational and people skills. Prefer candidates with bachelors degree. Send resume to: 12421 Santa Fe Trail Drive, Lenexa, KS 66215. 913-888-2400. EOE. 2/98

HELP WANTED

JASSO TREE SERVICE, INC.—A long standing tree company serving the Tri-county area since 1928. A drug free environment, dedicated to continued education. We are looking for a pesticide applicator/spray department manager. We are a full service tree company and need someone with a strong will to succeed. Degree helpful but not necessary. Good driving record and CDL a must. We have excellent benefits, paid holidays, vacations, retirement, and health insurance. Wages are open for discussion. Please call 243/391-0030 for an appointment. 2/98

LAKE CITY COMMUNITY COLLEGE is seeking qualified canidates for an Irrigation Management Program Instructor/Coordinator. Grant Funded Temporary Position (231 Duty Days). Minimum requirements Bachelor's degree and two (2) years experience in irrigation design, installation and repair in golf/landscape industries. Salary negotiable, based on degree and experience, plus benefits. Position will remain open until filled. Applications should be submitted to: Human Resources Development, Lake City Community College, Route 19, Box 1030, Lake City, FL 32025-8703, (904)752-1822 Ext. 1314. VP/ADA/EO/EA College in Education and Employment. 2/98

PROFESSIONAL LAWN CARE TECHNICIAN Excellent working conditions and salary. Vacation/ holidays/ 401K/ health insurance. Work Monday-Friday. Must be self starter. Position is for a lawn nutrition applicator. Must have or be willing to obtain Mass. applicators license ASAP & relocate to central Mass (outside Worcester). Please call Rutland Nurseries, Inc. 508-886-2982 or fax resume to 508-886-2981. 3/98

SENIOR PESTICIDE APPLICATOR Longwood Gardens, Inc., the world's premier horticultural display, located in Kennett Square, PA has an opening for a Senior Pesticide Applicator. This person will oversee and perform pesticide spray operations in a variety of horticultural display environments, primarily outdoor specimen trees and shrubs. Other responsibilities include performing arboricultural duties such as tree climbing and aerial lift operation; operating, maintaining, and performing repairs to hydraulic spray equipment, and maintaining pesticide spray facility and related inventory. A Bachelor's degree or higher in an agriculturally related field with a minimum of 2 years experience in horticultural pesticide application is required. Further experience in Horticulture, Entomology, and/or Plant Pathology is a plus. Must have or be able to acquire a Pennsylvania Pesticide Applicator License and Pennsylvania CDL Class B driver's license. We offer an excellent starting salary and an outstanding benefits package. Please mail your resume to Mr., Kiran Taunk, Business Division Manager, Longwood Gardens, Inc. P.O. Box 501, Kennett Square, PA 19348. EOE. 2/98

Landscape Maintenance Operations Manager Expanding company, full service firm, headquarters 30 miles north of Boston in Georgetown, MA. Preferred candidates would have a minimum of 5 years managment experience in the maintenance of commercial and single family developments. Responsibilities include: Client relations, managing, motivating, scheduling, training & staff development, supervise daily operations and quality control. This is an excellent career and earnings opportunity. Send confidential resume with salary requirements and references to: Attention: Manuel DeSouza, N.D. Landscaping, Inc., P.O. Box 114, Topsfield, MA 01983 2/98 LANDSCAPE DESIGNERS, LANDSCAPE **CREW LEADERS AND TRAINEES Newtown** Home & Garden Center, an established fast growing residential landscape nursery is seeking career minded people with 3-5 years experience, hardscaping exp. helpful. Excellent starting salary plus benefits (vacation, health and retirement). Designers must have estimating ability and proven sale techniques. This is a job for a pro who can design and organize. Crew leaders must have the ability to coordinate materials and equipment and capacity to run crews efficiently. Come work for a company that cares about their employees. For immediate confidential consideration send or fax resume and requirements to Martin at **NEWTOWN HOME & GARDEN CENTER, 398** DURHAM ROAD, NEWTOWN, PENNSYLVANIA 18940 215-860-3281. 2/98

Golf Operations Supervisor-Skokie Park District seeks FT Golf Operations Supervisor to manage maint. of new Golf Center, Skokie Sports Park & Weber Park Golf Course. Golf Center will incl. twotier driving range, adventure golf courses, batting cages, & athletic fields. Resp. for repair, development & construction of grounds of Golf Center and Golf Course. Resp. for training & supervising maint. staff. 1-3 yrs. golf course &/or driving range maint. exp. &/or 2-4 yr. degree in Agronomy, Horticulture, or related fields. Pesticide Public Applicator license req. \$27K-\$32K. Excellent benefits. Submit resume to: Skokie Park District, Danica Johnson, HR, 9300 Weber Park Place, Skokie, IL 60077 Fax#: (847)674-9201. 2/98

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Well established medium size \$500K landscape and snow removal business in the north suburbs of Chicago, is for sale to an energetic, ambitious, knowledgeable person, who would work the business on a buy-out basis. We are retiring after 40 years but will stay on to train. Reply in confidence and fax background to: (once in a lifetime opportunity) to 847-634-3910. 2/98

LANDSCAPE CONSTRUCTION & MAINTE-NANCE CO. Well estab. co. in the Boston, MA area. 1996 year-end \$2.5M volume, net \$335K, 1997 profits in six digit figures as well. Well run, great money maker. Owner is willing to stay on board but has other ventures. Selling at \$1.5M. Mail responses of interest with name and financial background to: (Great Opportunities) 271 Canton St., Stoughton MA 02072. 2/98

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Two 1994 Nissan Diesel 14,500 G.V.W. Cabover-Low Mileage. Each truck equipped with: Two Tuflex fiberglass tanks (one 600 gallon/one 100 gallon), Two complete electronic Hannah hose reels, Pumps are PTO driven, One large aluminum fertilizer box directly behind cabs (44" tall x 31" wide x 91" long). Beautifully set-up on complete 10 foot aluminum bed. Selling at a steal for \$27,500. Green Thumb Lawn Care, Inc., Dallas, TX (972)727-9595 - Office, (972)727-1806 - Fax 2/98

MOWER REPLACEMENT PARTS. FREE 200 page catalog SAVE \$\$\$ on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies 1-800-866-9667 Order free catalog MM98LM. 5/98

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Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

Send Blind Box Replies to: Landscape Management, Classified Ad Dept., LM Box XXX, 131 W. First St., Duluth, MN 55802-2065 (Please include box number in address)



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Grab Bag

Solving turf stress a global concern

Maintaining turfgrass under excessive wear conditions was addressed during the International Turfgrass Research Conference in Sydney, Australia. Dr. Richard Hull, University of Rhode Island, reports that managers of turfed race tracks, athletic fields and some high-use golf courses must confront these problems. Rooting and media modifications, drainage and use of geotextiles and other mesh materials were all discussed. Hull reports that mesh materials appear to have some potential for stabilization, but much more R&D is needed. "This problem is receiving much attention from the international turf community

where the intensity and duration of sports turf use is such that maintaining high quality turf standards is all but impossible," says Hull.

Getting Taiwan fields up to speed

An international visitor to the recent Sports Turf Managers Association trade show meeting was ex-Olympian Chi Cheng (1960, women's 400 meters, Bronze), president of Swan Sports Co., Ltd. Cheng, who in 1970 held five world records in track and field, was at the show in Orlando to load up on information she says managers back home are in great need of.



Project wins for uniqueness

Winner of the California Landscape Contractors Association "Special Effects" award for 1997 is this renovation project by Creative Environments of Occidental, Calif. The residential project included removal of an existing pond, waterfall and patio, and the addition of a new Koi pond and tiered waterfall. Other additions include a new flagstone patio, a hand-made one piece, curved, wood bench, lighting, plants and irrigation. Designer was Cheryl Rauch.

Golf continues to grow

"It's expensive to build a golf course and to operate one, so it's only logical that it costs money to play. But people enjoy the game and are willing to pay for the privilege of golfing. As long as the economy is good and people have sufficient income for leisure time activities, things should continue to progress."

DAVID S. DOWNING II, CGCS, DIRECTOR OF GOLF COURSE OPERATIONS FOR WILD WING PLANTATION IN MYRTLE BEACH, SC.

Grab Bag features brief observations and prognostications throughout the green industry. If you have an unusual photo or comment you'd like to share with us, please send it in...

In ONE year, this **GRASSHOPPER** will **CUT** and **TRIM** grass, mulch, side-**DISCHARGE** and **BAG** clippings, bull-**DOZE** dirt, **THROW** snow, **VACUUM** leaves, **SWEEP** walkways,

and **AERATE** soil.

(For every thing there is a SEASON.)

And for every season, Grasshopper has just the right attachments.

• Year-round versatility. A full line of attachments lets your Grasshopper zero-radius maneuverability work for you all year long. The exclusive Combo Mulching[™] Deck^{*}, with full-flotation option, lets you mulch, discharge or bag with the same deck for superior results in varying conditions.

Other attachments include Quik-D-Tatch Vac[®] grass collection systems, angle dozer blades, snowthrowers, rotary brooms, dethatchers and AERA-vator[™]. Quik-D-Tatch[®] mounting system^{*} permits removing and adding attachments in minutes without tools.

• Easy to operate. Even beginning operators get the feel of Grasshopper's dual-lever steering in no time. So natural, operators can mow long hours without tiring.

• Built-in quality. Grasshoppers are built to last, with robotic-welded steel construction and highest quality components.

patent pending



Heavy-duty multipurpose 48- and 60-inch dozer blades move dirt, sand, gravel and snow quickly and easily. The V-snow plow clears sidewalks.



PTO-driven 48- and 60-inch fixed angle rotary brooms handle dirt, debris and clean up to eight inches of snow. 60-inch bidirectional broom available.



PTO-driven 48- and 60-inch **snowthrowers** throw snow up to 20 feet away. Winter enclosure for all snow removal attachments provides protection from wind and snow.



40- or 60-inch **AERA-vator™** penetrates hard, dry soil without irrigation. ROPS with overhead canopy is optional.



Durable 48- and 60-inch Tine Rake[™] dethatchers remove thatch and surface aerate soil. Vinyl sunshade canopy protects operator from sun and heat.



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