

The crew
just went on
extended break.
How's your
headache now?

What a great time for a hose to fail!

Now your crew can relax and enjoy the morning sun while you send someone to find the right replacement. And, by the way, could it please be a place that can fabricate the hose assembly on the spot? Pass the aspirin. It's going to be a long day!



It's like having a hose & fittings engineer on staff.

- ParkerStore emergency service means help is just a phone call away, 24-hours a day.
- Factory-trained professionals
- We can help troubleshoot your problem.
- Advice that comes from experience

When your normal impossible day takes a turn for the worse, stop running around for parts and stop in your nearest ParkerStore. For total hose and fittings products and service, your ParkerStore has what you need to feel better fast.

ParkerStores. We give new meaning to the words "just-in-time."

A ParkerStore is a complete hose and fittings inventory that's near where you work. At ParkerStores, we make sure you have the hose and fittings products you need, when you need them.

- Over 3,000 different parts in stock
- Metrics (JIS, BSPP, EO, BSPT)
- Custom hose assemblies made while you wait
- All major thread configurations



Call 1-800-C-Parker
(1-800-272-7537)
for the location of your nearest store
and national directory

Live From

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Green Industry Expo/98



The National Expo for Lawn & Landscape Professionals!

Opryland Hotel Convention Center
Nashville, Tennessee ♦ November 14-17, 1998

- Over 60 Educational Seminars—*Business & Technical Topics, Expert Speakers*
- 300 Exhibiting Companies—*12 Exclusive Trade Show Hours*
- Outdoor Equipment Demonstration—*Try Before You Buy*
- 5,000 Industry Professionals—*Networking Opportunities Galore*

"Of all the trade shows around, the GIE show is the most professional trade show you can attend. The educational program selects the highest quality of keynote speakers. This trade show attracts serious buyers. I recommend this show to all our clients regardless of the size of their company. The after-hours brainstorming and sharing of information with non-competitive companies is an asset. Don't miss the show in Opryland!"

— Jerry Gaeta
Vander Kooi & Associates, Inc.

GIE is Sponsored by:

ALCA



PLCAA

PGMS

Show Dates:

Conferences: Saturday to Tuesday, November 14 thru 17
Outdoor Equipment Demonstration: Sunday, November 15
Trade Show: Monday & Tuesday, November 16 and 17

For travel arrangements call Opryland International Travel at (800) 677-9526.

YES! I want to know more about GIE/98.

- Send me information on exhibiting my products!
- Send me information on attending conferences & show!

Contact: _____

Title: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone: (____) _____ Fax: (____) _____

Clip and send to:

GIE, 1000 Johnson Ferry Rd., NE, Suite C-135, Marietta, GA 30068-2112

Fax: 770/578-6071

Phone: 770/973-2019

LM

Events

AUGUST

19: Michigan Turfgrass Field Day
Hancock Turfgrass Research Center, MSU, East Lansing, MI. Contact Kay Patrick 517/321-1660

20: Turf & Landscape Field Day
University of California Bay Area Research & Extension Center, Santa Clara, CA. Contact Dr. Ali Harivandi 510/639-1271

20: Indiana State Lawn Care Association Summer Field Day
Oak Hill Mansion, Northern Beach Park, Carmel, IN. Contact Robert Andrews 317/846-7131

24: Central New York GSCA Poa Annual Golf Tournament
Oswego Country Club, Oswego, NY. Call NYSTA: 800/873-8873 or 518/783-1229

26: Ohio Turfgrass Foundation Turf Research Field Day
OTF Research and Education Facility. Call 888/OTF-3445

28: Washington Association of Landscape Professionals Annual Golf Tournament
Mount Si Golf Course, Snoqualmie, WA. Call 206/524-7888

31: Metropolitan GSCA Poa Annual Golf Tournament
Rock Spring Club, West Orange, NY. Call NYSTA: 800/873-8873 or 518/783-1229

SEPTEMBER

10: Palm Tree UCR Extension Seminar
UCR Extension Center, Riverside, CA. Call 909/787-5804; email sciences@ucx.ucr.edu; or website www.unex.ucr.edu/ns/ns.html

10-11: 21st Annual Southwest Horticultural Trade Show
Phoenix Civic Plaza, Phoenix, AZ. Call 602/966-1610

11-13: Florida Nursery and Allied Trades Show
Orange County Convention Center, Orlando, FL. Call

407/295-7994 or 800/375-FNGA

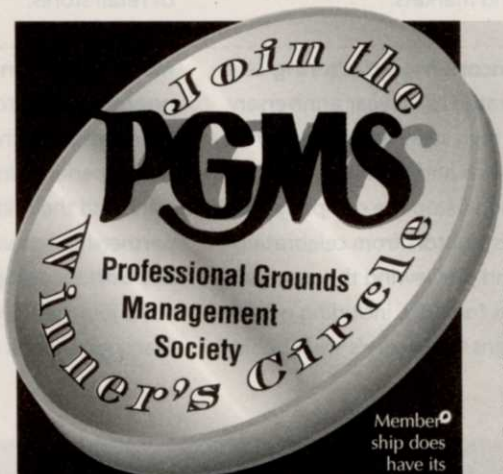
15: Turfgrass Research Conference and Field Day
UC Riverside, Riverside, CA. Contact Susana Vélaz at (909) 787-4430 or e-mail susana@ucr.ac1.ucr.edu

16: Landscape Management Research Conference and Field Day
UC Riverside, Riverside, CA. Contact Susana Vélaz at (909) 787-

4430 or email susana@ucr.ac1.ucr.edu

18-19: Washington Landscape Trade Show and Field Day
King County Fairgrounds, Enumclaw, WA. Contact Peter Dervin at (800) 833-2186

22-24: Turf and Landscape Field Days
Virginia Tech Campus, Blacksburg, VA. Contact David McKissack at (540) 231-5897 or email turf1@vt.edu **LM**



Membership does have its privileges. The benefits of PGMS membership including helping you become more effective and efficient. Why go it alone, when there's over 80 years of expert help available? Comprised of on-staff grounds managers and independent contractors, PGMS is the #1 broad-based professional grounds management organization in the United States. So far, *the only thing missing is you!*

Members nationwide agree:

PGMS provides the greatest professional networking opportunity for grounds professionals.

What are you waiting for?

For more information about beginning your membership, fill out the form below and mail today. Or save time and FAX us: 1-410-584-9756. Isn't it about time?

Mail to: PGMS
120 Cockeysville Rd, Suite #104
Hunt Valley, MD 21030
Phone: 410-584-9754 • Fax: 410-584-9756

Name (please print) _____
Organization _____
Street Address _____
City _____ State _____ Zip _____
Phone () _____ Fax () _____
Internet/E-Mail Address _____

Membership Has Its Privileges.

Professional Grounds Management Society (PGMS) invites you to join its ranks and start benefitting from membership in a professional organization dedicated to assisting individual managers. We've been growing since 1911, helping to strengthen the educational and economic advancement of professional managers nationwide.

- Local branch meetings
- Bi-monthly newsletter
- Membership card and certificate, entitling you to discounts on rental cars, books and videos
- Certified Grounds Manager and Groundskeeper Certification programs
- Training manuals
- Who's Who in Grounds Management membership directory
- Information clearinghouse
- Customized list of courses offered by ICS Learning Systems, the nation's leader in distance education
- Annual conference and Green Industry Expo

SUPPLIERS CORNER

Visit the new **AgrEvo** web site at www.agrevo-green.com which contains information about the company's complete line of products, MSDS and specimen labels, field trial data, product applications and recommended use rates. Sales and technical support is also available.

Century Rain Aid has two new Florida locations: Magnolia Park and Santa Rosa Beach. There are now 19 Century locations in Florida. The increased Century presence is intended to offer more convenience and an expanded product line in addition to the introduction of new professional training and buying programs.

Data Transmission Network Corporation has purchased **Kavouras, Inc.** for a cash buy-out of \$22,650,000. DTN, previously an information and communication provider for the low end of the weather market, is now positioned to target all markets with the acquisition of Kavouras which has been a provider to the high end markets.

Encore Manufacturing celebrated its 10 year anniversary is high style, including high winds and high rain. That didn't stop the company and distributors from celebrating and previewing the new mowers for 1999, including new designs for Encore's walk-behind

mowers and several new riding mowers.

LESCO is to be the exclusive supplier of the **Trugreen** brand of consumer lawn care products. LESCO will supply products through its network of fertilizer and seed-blending facilities and distribution centers. Trugreen products are carried nationally in a number of retail stores.

Medallist Troon Golf Management is set to address every aspect of the upscale golf experience in Asia, Australia and the Middle East. A partnership between **Medallist Golf Developments** (itself a joint venture between Macquarie Bank and Great

White Shark Enterprises) and **Troon Golf** will expand a global vision of golf course development and management.

Plant Health Care, Inc. will be working with **Griffin Industries, Inc.** for research and development of unique microbial biofungicides and biofertilizers designed specifically for the commercial turf and horticulture markets. The first product, a multi-purpose biofungicide, is presently in field trials.

J.R. Simplot Co. has combined its grass seed and professional turf and horticulture fertilizer businesses. **Jacklin Seed** and **Best** fertilizer will now operate as Simplot Turf and Horticultural Products. The labeling merger is intended to coordinate marketing efforts and will not impact brands, labels or production facilities.

Tanaka Power Equipment has the first two-cycle engine to comply with the new California Air Resources Board's Tier II emission standards. The new line of 40cc PureFire engines are 30 percent more fuel efficient with an improved combustion process and emissions well below required standards. Their 26cc engine has recently passed the standards as well.

Dr. T. Don Taylor is the new executive director of the **Tift 94 Growers Association**. Taylor, formerly Southeast Regional R&D Manager for Novartis Speciality Products, now represents the exclusive producers of TifSport certified Bermuda-grass, Tifton. **LM**

Info center

VIDEOS AND LITERATURE FOR THE GREEN INDUSTRY

MAINTENANCE EQUIPMENT TRAINING VIDEOS... ALCA has released a new series of nine landscape equipment training videos. Each video, which is 15 to 20 minutes long, demonstrates how to safely, efficiently and professionally operate and service basic landscape maintenance equipment: backpack power blower, large front deck riding mower, mid range mower, power edger, power hedge trimmer, string-trimmer, 21" trim mower, ZRT mower and safety overview. Available in English and Spanish, each video includes a training outline and test. Videos may be purchased individually (mem \$50/non-mem \$75), as a set (mem \$400/non-mem \$650) or, if purchasing both language sets at one time, a special offer of 50% off the Spanish set

SPANISH TRAINING COURSE... Get up to speed with a home study course to improve your communication with Spanish-speaking personnel. Georgia Center for Continuing Education has a course for the Green Industry (#360910) which costs \$225 for US residents with discounts for same time, same company enrollments. You can fax (706) 542-7537 or you can register on-line at www.gactr.uga.edu/IS/

SPANISH TRAINING SERVICES... For people who want a more hands-on approach to learning Spanish, consider a two day seminar. There are seminars to address the specific terminologies of your business: Turfgrass Management, Landscape Contractors and Nurserymen, Construction Contractors etc. English as a Second Language seminars are also available. Flash cards, catch phrases and other methods are used to increase program effectiveness. Call Spanish Training Services at (800) 491-0391.

Bobcat skid-steer loaders

The F-series skid-steer loaders have had some product improvements for increased performance, power and productivity. The Bobcat 751 and Bobcat 753 have, respectively, a 38 hp and 43.5 hp Kubota diesel engine and a rated operating capacity of 1,250 and 1,350 lbs, as well as a stronger one-piece tail-



gate. The 751 also has a bigger starter and battery and a slower engine RPM. The 753 has a larger tilt cylinder and more rollback power, more hydraulic flow and faster travel speed (up 10%

to 6.6 mph).

For more information contact Bobcat at (701) 241-8700; fax (701) 241-8704; website www.bobcat.com; email infocenter@bobcat.com; or

Circle No. 250

Palmer's Pride seed line

Lofts Seed introduces Palmer's Pride Premium Grass Seed for 1998. The six grass seed products are available in 3, 5, 10, 25 and 50 pound bags: Captain's Choice Tall Fescue - The Rebels turf-type tall fescues which are very heat tolerant for sun and shade and traffic tolerant; Sun and Shade - a mixture for partial sun to full shade for most soil types; Shady Lawn - for shady areas needing a dense, dark-green lawn; Par 3 Perennial Ryegrass - for rapid germination and establishment; Rapid Grow - for patching and seeding damaged lawns; and Full Sun - for sunny areas providing a dense, dark-green lawn.

For more information call Neil Meyers at (336) 659-5461 or

Circle No. 251

Quick attachment coupler system

Woods Equipment Company introduces the first two models of the new 1000 series of front-end loaders. The 1020 and 1027 models feature a quick attachment couple system, allowing the loaders to accommodate most skid-steer attachments, including pallet forks, angle brooms, 4-in-1 buckets and scrap grapples. The 1020 and 1027 have, respectively, a lift height of 120 and 126 inches and a lift capacity of 2,275 and 2,700 pounds. With increased dump and roll back angles, the four-bar linkage allows buckets to carry more. The heavy-duty, mid-mount frame permits a shorter turning radius and eliminates the need for side rails to accommodate bigger tires.

For more information contact Woods Equipment at (815) 732-2141, fax (815) 732-7580, or



Circle No. 252

50 watt floodlight

Intermatic Malibu offers a commercial quality floodlight, the Intermatic Malibu LT1. Black-tinted and made of non-corrosive aluminum, the LT1 has a five-year warranty. The adjustable head allows accurate positioning to control lighting in landscape foliage and architectural surfaces.

For more information contact Intermatic Malibu at (815) 675-2321; email intermatic@intermatic.com; website at www.intermatic.com; or

Circle No. 253

Versatile John Deere skid steers

With a skid steer product line that has a suitable size and capacity for virtually any operation, all John Deere skid steers have a low center of gravity and a long wheelbase, a vertical-lift design that improves visibility, and the ability to use than 50 attachments using the JD Quik-Tatch mounting plate. The product line ranges from the narrow, 2,100 pound JD3375 with a lift capacity of 700 pounds; through the JD4475 and JD5575 with SAE lift capacities of 1,360 and 1,410 pounds, respectively; to the heavy-duty JD6675 and JD7775 with respective operating capacities of 1,410 and 1,705 pounds; and the JD8875 with a ground speed of 12 mph and a two-speed transmission.

For more information call Jennifer Harrington at (919) 877-0877 or

Circle No. 254



Rubber-Track system for Case XT skid steers

A new rubber-track system for XT skid steers is designed to increase performance on chal-



lenging ground conditions. Better floatation and increased traction allows the XT's to continue working when soft ground conditions or ground pressure is an issue. The new rubber-track system from Case fits over dual wheels and tires for each axle with a counter guide lug on the middle of the track that helps the track stay on the the most slippery conditions. The design also helps keep the inside of the track free and clear of mud or other debris and decreases the likelihood of track slippage over the tires, reducing damage to the surface. The Case rubber-track system fits all three models of XT skid steers, the 85XT, 90XT and 95XT; requires 2 people to install; does not require special tools; and can be done in two hours or less.

For more information call Cindy Brugioni at (414) 636-6772 or

Circle No. 256

Many new SkidTools for landscape market

Woods Equipment Company introduces 13 categories of SkidTools for the landscape market. The product line provides contractors with a variety of utility, material and multi-purpose buckets, scarifiers, pulverizers,

scrapers, rakes, toothbars, snow blades, utility forks, backhoes, post-hole diggers and Skid Diggers. A special TH3000 three-point hitch is also available for easy conversion of category 1 three-point attachments to skid steer loader attachments.

For more information contact Woods Equipment at (815) 732-2141, fax (815) 732-7580, or



Circle No.255

Tire changer saves on downtime

The easy-to use manual Tire Changer from Gempler's is a USA-made changer which can handle tire sizes from eight inches to light truck size and floatation tires up to 12.5L16. The changer comes complete with a mounting pedestal, bead



breaker, mount/dismount bar and a tire repair wall chart. Additional accessories available include; a small tire tool for smaller turf-type tires, an ATV bead breaker and a tire spreader to inspect and repair tire damage.

For more information contact Gempler's at (800) 382-8743; fax (800) 551-1128; email gemplers@compuserve.com; or

Circle No.257

Soil mix for the landscape

BACCTO 'Landscape Mix' from Michigan Peat, Houston, TX, is a soil mix specially formulated to provide an optimum growing environment for perennials and woody ornamentals. Carefully screened for uniform consistency, the mix is a combination of sphagnum, bark, dolomitic limestone, gypsum and other organic ingredients and comes in 40 quart bags.

For more information contact Michigan Peat at (800) 324-7328, fax (713) 522-9060, or

Circle No. 258

Receive FREE information on products and services advertised in this issue.

LANDSCAPE
management

August 1998

This card is void after Oct. 15, 1998

NAME (please print) _____
 TITLE _____
 FIRM _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 PHONE (____) _____ FAX (____) _____
 INTERNET/E-MAIL ADDRESS _____

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: Yes no

Signature: _____ Date: _____

Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)

- 01 250 GOLF COURSES (Also fill in questions #3 & #4)
- 02 255 Landscape Contractors (installation and maintenance)
- 03 260 Lawn Care Service Companies
- 04 265 Custom Chemical Applicators (ground and air)

- 05 270 Tree Service Companies/Arborists
- 06 275 Landscape Architects
- 07 280 Land Reclamation and Erosion Control
- 08 285 Irrigation Contractors
- Other (please specify) _____

- 09 290 Sports Complexes
- 10 295 Parks
- 11 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
- 12 305 Schools, Colleges, Universities
- 13 310 Industrial or Office Parks/Plants
- 14 315 Shopping Centers, Plazas or Malls
- 15 320 Private/Public Estates or Museums
- 16 325 Condos/Apartments/Housing Developments/Hotels/Resorts
- 17 330 Cemeteries/Memorial Gardens
- 18 335 Hospitals/Health Care Institutions
- 19 340 Military Installations or Prisons
- 20 345 Airports
- 21 350 Multiple Government Municipal Facilities
- Other (please specify) _____

- 22 355 Extension Agents/Consultants for Horticulture
- 23 360 Sod Growers/Turf Seed Growers/Nurseries
- 24 365 Dealers/Distributors/Formulators/Brokers
- 25 370 Manufacturers
- Other (please specify) _____

2. Which of the following best describes your title? (fill in ONE only)

- 26 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 27 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 28 30 Government Official- Government Commissioner, Agent, Other Government Official
- 29 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 30 50 Other Titled and Non-Titled Personnel (please specify) _____

3. Is your golf course:

- 31 A Public 32 B Semi Private 33 C Private 34 D Hotel/Resort 35 E Municipal

4. If you work for a golf course, how many holes are on your grounds?

- 36 1 9 37 2 18 38 3 27 39 4 36+

5. How many acres are maintained at your facility? _____

6. SERVICES PERFORMED (fill in ALL that apply)

- 40 A Mowing 45 F Turf Fertilization 50 K Paving, Deck & Patio Installation
- 41 B Turf Insect Control 46 G Turf Disease Control 51 L Pond/Lake Care
- 42 C Tree Care 47 H Ornamental Care 52 M Landscape Installation
- 43 D Turf Aeration 48 I Landscape/Golf Design 53 N Snow Removal
- 44 E Irrigation Services 49 J Turf Weed Control 54 O Other (please specify) _____

7a. Do you specify, purchase or influence the selection of landscape products?

- Yes No

7b. If yes, check which products you buy or specify: (fill in ALL that apply)

- 55 1 Aerators 62 8 Herbicides 69 15 Sweepers
- 56 2 Blowers 63 9 Insecticides 70 16 Tractors
- 57 3 Chain Saws 64 10 Line Trimmers 71 17 Truck Trailers/Attachments
- 58 4 Chipper-Shredders 65 11 Mowers (reel/rotary) 72 18 Trucks
- 59 5 De-icers 66 12 Snow Removal Equipment 73 19 Turfseed
- 60 6 Fertilizers 67 13 Sprayers 74 20 Utility Vehicles
- 61 7 Fungicides 68 14 Spreaders

8. Do you have a modem? Yes No

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316

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105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



1998

Awards of Excellence



1998

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❖ Industry Recognition during the Green Industry Expo

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1997

Northwest Grounds Maintenance, Inc., WA

1996

Swingle Tree & Landscape Care, CO

1995

Massey Services, FL

1994

Curb Appeal Landscaping, VA

1993

Clean Lawn, PA

Environmental Improvement Award

1997

Garden Landscaping, Ltd., ON, Canada

1996

Atwood Lawncare, Inc., MI

1995

Weed Man, ON, Canada

1994

Weed Man, ON, Canada

1993

Senske Lawn and Tree Care, WA

Entry Deadline: September 31, 1998

Sponsors:

Environmental Improvement Award

Community Service Award



Questions?

Call PLCAA at (800) 458-3466

or E-Mail: plcaa@atlcom.net

www.plcaa.org

YES! Send me an entry brochure for the 1998 Awards today!

Send me information about PLCAA's Annual Conference and GIE.

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> PRODUCT REVIEW

E-Z-Go turf utility vehicle great for light duty

The newest member of the E-Z-Go Turf line is the Workhorse 800, ideal for light duty applications for golf courses, sports complexes or grounds

maintenance. Available in both gasoline and electric powered models, the Workhorse has a 46"x35"x10" cargo bed and an 800 pound payload capacity.



The unit also has rack and pinion steering and a heavy-duty cargo bed-liner. Optional equipment is also available, such as, a cab with doors, flatbed, lights, power dump bed, all-weather enclosure etc. The gasoline powered version has a 9 hp, 295 cc, twin cylinder, overhead cam engine; an automatic, continuously variable transmission and a six gallon fuel tank. The electric version has a heavy-duty, 36 volt, high efficiency motor for quiet, powerful operation.

For more information con-

tact E-Z-Go at (706) 798-4311, website www.ezgo.com, or

Circle No. 259

NIBCO Inc.'s latest irrigation system

The Turf Bubbler Wick irrigation system is the latest in low-flow technology for turf irrigation. Designed for residential, commercial and municipal applications the Turf bubbler can save up to 70 percent of water consumption compared to traditional spray systems.

This patent-pending system applies water through a series of outlets in the turf, just below the cutting height. Water is applied directly to the root zone using the wicking and baffling action of the turf thatch for precise application of low water volume over a short period of time, which avoids loss of irrigation water due to evaporation. The Turf bubbler uses PVC lateral pipes and fittings, installation time is about the same as other PVC-based systems and the cost of a complete Turf Bubbler system is comparable to a traditional spray system.

For more information contact NIBCO at (219) 295-3000 or

Circle No. 262

Tough two-way radio is 'world's smallest'

Global Wireless now sells the Vertex VX-10 as a small yet full-powered and cost-effective two-way radio. The VX-10 is a

five watt 40 channel (102 channel capability with optional keypad) synthesized radio with scan modes the user can choose to



Secure spreaders onto truck beds

The new Allgro Cart Securing Hold Down! secures Lesco-type rotary spreaders to truck beds, cargo van floors or trailers, and prevents movement in all directions. Stainless steel construction is a key feature. Made to allow quick and easy removal and replacement.



The Allgro Co. company says the Hold Down! prevents rust build-up on equipment from spilled fertilizer, and prevents lost money from lost product.

For more information, contact the company at (316) 264-3766 or

Circle No. 260

lock out or avoid busy channels. The unit can handle digital and analog private lines and an automatic receive and transmit batter save feature.

The VX-10 is built to military specifications. It comes with an extra long-life battery, antenna and spring-loaded clip belt.

For more information, contact the company at (800) 220-5174 or

Circle No. 261