

MANUFACTURERS OF TRUCKS, UVs & ACCESSORIES

Trucks

For more information of the vehicles discussed in this article you should visit the following websites:

Chevrolet; www.chevrolet.com
Dodge; www.4dodge.com
Ford; www.ford.com
GMC; www.gmc.com
Isuzu; www.isuzucv.com
Mitsubishi/Fuso; www.mitfuso.com
Toyota; www.toyota.com

Utility Vehicles

American Power Products; (714) 633-7613.
American Pride Golf Products; (800) 932-4227.
Bel-Air Turf Products, Inc.; (800) 279-2233.
Che Tech Co., The; (715) 924-3192.
Club Car Inc.; (800) 643-1010.
Columbia Car, Inc.; (800) 248-5278.
Country Home Products; (800) 446-8746.
Cushman; (800) 228-4444.
E-Z-Go/Textron; (800) 241-5855.
Haul-Master, Inc.; (800) 848-4285.
Jacobsen/Textron; (414) 637-6711.
John Deere; (800) 537-8233.
Kawasaki Motors Corp.; (616) 949-6500.
Kimball Products, Inc.; (800) 358-4586.
Polaris Industries; (614) 471-4800.
PWTL Inc.; (800) 843-9273.
Smithco; (610) 688-4009.
Taylor-Dunn Mfg.; (714) 956-4040.
The Toro Co.; (612) 888-8801.
Yamaha USA; (800) 843-3354.

Truck & Utility Vehicle Accessories

Access Rack Systems; (800) 862-9954.
Action Fabrication; (800) 330-1229.
Adrian Steel Company; (800) 677-2726.
Alum-Line; (800) 446-1407.
American Truck Equipment; (800) 852-0528.
BackRack; (800) 256-8137.
BG Industries; (800) 446-9271.
BH Workman & Son; (800) 422-4069.
BL Industries; (701) 549-3838.
B&M Sales; (800) 338-2236.

Bil-Jax; (800) 537-0540.
Bloomfield Mfg.; (800) 233-2051.
Cambridge Industries; (810) 616-0500.
Daws Mfg.; (800) 366-8269.
Dee Zee; (800) 799-2102.
Delta Consolidated; (919) 832-6351.
Diamond Liners; (213) 567-1032.
Donovan Enterprises; (800) 327-8287.
Dyna-Hoist; (414) 362-3928.
D&S Sales/Western Mule; (800) 288-6853.
Duraliner USA; (810) 664-0850.
Easy-Up Ind.; (800) 795-2736.
Emmett Equip.; (800) 659-5520.
Executive Auto Desk; 612-888-4106.
Extendo Bed; (800) 752-0706.
Geoquip; (800) 834-0271.
Green Touch Ind.; (800) 621-6919.
H&H Sales Co.; (800) 551-9341.
Handy Ramp; (800) 783-1069.
Highway Products; (800) 866-5269.
Hitch Quick; (602) 829-1039.
Innovative Industries; (800) 374-1134.
Klipping King; 308-635-1511.
Jungle Jim's; (502) 244-7934.
Masterbuilt; (800) 489-1581.
Maxi Products; (608) 755-1199.

Modern Inc.; (409) 833-2665.
Nation Wide Ladder & Equip.; (800) 228-2519.
Ohio Steel Ind.; (614) 471-4800.
OxLite, Inc.; (800) 256-2408.
Phenix Enterprises; 800-736-9790.
Phoenix USA; (615) 526-6128.
Prairie View Ind.; (800) 554-7267.
Pultarps Mfg.; (800) 368-3075.
Rack-It Truck Racks; (800) 445-7666.
Ramparts; (800) 342-7267.
Ramp Solutions; (800) 969-7267.
Rawson-Koenig; (713) 688-4414.
Reading Body Works; (800) 458-2226.
Rhino Linings; (800) 447-1471.
Roll-Rite; (800) 297-9905.
Stahl; (800) 392-7251.
Stor-It Company; (800) 545-1848.
System One; (800) 627-9783.
Tommy Gate Co.; (800) 543-8428.
Trimmer Trap, Inc.; (800) 279-8727.
Util-A-Top Products; (414) 857-2614.
Valley Mfg.; (800) 233-5532.
Wabasso Products; 800-658-2322.
Wilcox Bodies, Ltd.; (905) 826-3722.



Heavy-duty aluminum ramps like these from OxLite can make equipment loading easier.

Events

APRIL

6: ASCA Arboricultural Consulting Academy, Arbor Day Farm (Lied Conference Center), Nebraska City, Neb. Call ASCA 301/947-0483.

18: Garden Fair & Plant Sale, U.S.

National Arboretum, 3501 New York Ave., N.E., admission free.

19-22: North American Snow Conference, sponsored by the American Public Works Association, Edmonton, Alberta, Canada. Call 816/472-6100; 816/472-1610.

25-26: Eighth Annual Leesburg Flower & Garden Festival, Leesburg, Va.; Leesburg Parks & Rec, 703/777-

1368.

26-30: American Society of Golf Course Architects Annual Meeting, Los Angeles, Chad Ritterbusch, 312/372-7090.

MAY

2-4: Turf & Ornamental Communicators Annual Meeting, Wyndham Hotel at Playhouse Square, Cleveland; 612/758-6340.

4: Equipment and Engine Training Council, Briggs & Stratton Distribution Center, Menomonee Falls, WI. Contact EETC at 512/442-1788 or email: opecert@io.com.

4-6: Southeastern Turfgrass Conference, Rural Development Center, Tifton, GA. Call 912/386-3177 or email: whanna@tifton.cpes.peachnet.edu.

5-7: Soil Erosion and Sediment Control, Program 1: Utilizing the Basic and Revised Standards, Rutgers University, New Brunswick, NJ. Contact Cook College Office of Continuing Professional Education at 732/932-9271.

7-8: Color Magic, Florida Nurserymen & Growers Assn., Epcot/Orlando; Marry Mott, 407/295-7994; 407/295-1619.

18-19: Sports Turfgrass Management for Professionals, University of California Extension-Davis. Call University Extension, Davis, 530/757-8899 or 800/752-0881.

18-20: Storms Over the Urban Forest National Conference, Arbor Day Farm's Lied Conference Center, Nebraska City, NB. Contact The National Arbor Day Foundation at 402/474-5655.

20: North Carolina Turf & Landscape Research Field Day, North Carolina State University, Raleigh, N.C.; Gene Maples, 910/695-1333; 910/695-1222.

21: Pond Dredging, Maintenance and the Natural Landscape, Cook College, Rutgers University, New Brunswick, NJ. Call Cook College at 732-932-9271.

Get the one that gets them all!

Ground Ivy
Oxalis
Spurge
Clover
Sandbar
Nutsedge
Crabgrass
Goosegrass

Unwanted grasses, nutsedge PLUS broadleaf weeds removed from turf!

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pbi/gordon CORPORATION
An Employee-Owned Company

Trimec® Plus
Postemergent Grass & Broadleaf Herbicide

Unwanted grasses, nutsedge PLUS broadleaf weeds removed from turf!

EPA registered for use in Kentucky bluegrass, tall fescue (including turf types) zoysiagrass and bermudagrass.

pbi/gordon CORPORATION
An Employee-Owned Company

Trimec® Plus
Postemergent Grass & Broadleaf Herbicide

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Bandit Industries web site: www.banditchippers.com. Customers can learn about and review specifications for Bandit products. It also provides information about Bandit dealers. Bandit also can be reached via e-mail: brushbandit@world-net.att.net.

As of February 1, **Biobarrier Root Control** system will cost 20 percent less than it has in the past, reported its manufacturer, Reemay, Inc., Old Hickory, TN. Biobarrier uses a time-release system to create a zone on either side of it which deflects roots. "We've really concentrated on our manufacturing efficiencies in the last year, working to find ways to streamline the process while still producing the highest quality product, and our greatly increased sales volume

has also contributed to our reduced costs," said Harry Barnes, Biobarrier manager at Reemay, Inc. (The price of Biobarrier II Weed Control System will not change.)

Briggs & Stratton, the world's largest manufacturer of small engines, recently sponsored a Small Engine School for WSD Small Engine Repair teachers. Eleven teachers attended the 3-day school at Engine Warehouse in Houston. Bruce Radcliff, national training director for B&S, conducted the training. He was helped by Andy Caldwell of **Engine Warehouse** and Albert Herron, service manager for **Texas Outdoor Power Equipment**, Georgetown, TX.

A.H. Hoffman, Inc., a leading provider of high-quality pot-

ting soils, soil conditioners and fertilizers since 1934, has relocated its corporate headquarters to production and warehouse facilities in Lancaster, Pa. New address: 167 Greenfield Rd., Lancaster, PA 17601; 717/293-9521; 800/877-0848.

JacklinGolf named Lee Hetrick as manager of marketing and golf development. He joins Hiromi Yanagisawa, Jim Connolly and Dr. Eric Nelson on the JacklinGolf team. Lee will be working directly with architects and builders developing grass seed specifications for golf courses. He will also coordinate golf course turf-grass marketing and sales programs for JacklinGolf and Medalist America.

The Lange-Stegmann Company, a St. Louis-based fertil-

izer formulator, is offering POLYON-coated controlled-release fertilizers throughout the central U.S. Michael Stegmann, vp of Lange-Stegmann, said POLYON-coated nutrients will soon be available in many of the company's fertilizer blends. The patented POLYON fertilizer is manufactured by **Pursell Technologies, Inc.**, based in Sylacauga, AL.

Price/McNabb, Charlotte, NC, is the new public relations agency of record for **Husqvarna Forest & Garden Co.** The agency has been Husqvarna's ad agency for more than seven years. Handling the public relations duties are Sherri Oosterhouse and Tom Scharfe.

The Scotts Company's Professional Turf Division has realigned its marketing department and expanded its resources to become more responsive to market needs. The company has also appointed managers for particular new product lines. Dan Paradiso leads the Professional Turf group as director of marketing. Wayne Horman is marketing manager of seed and fertilizers for the US and Canada. Mike Bandy is marketing manager of control products, including herbicides, fungicides, insecticides and mechanicals. Tina Marshall is marketing assistant for the Professional Turf Division since 1995. Nikie Schooley is a marketing coordinator for the Professional Turf Division. **LM**

Info center

VIDEOS AND LITERATURE FOR THE GREEN INDUSTRY

EXCELLENT GARDEN VIDEOS... from The Larkspur Company. Five available: Growing Good Roses, The Great Gardens of England, English Cottage and Country Gardens, Gardening with Summer Perennials and, the latest, Gardens of Northern California's Wine Country. The latest video explores nine outstanding winery gardens and covers garden design, plantings, relationship to the wineries and gardeners' viewpoints. Cost \$19.95 each. Contact: The Larkspur Company, P.O. Box 938, Larkspur, CA 94977. 800/772-4884 or e-mail: larkspur@hooked.net. Larkspur's garden web site: www.hooked.net/~larkspur.

"1998 NEWLY REVISED INSECTICIDE, HERBICIDE, FUNGICIDE QUICK GUIDE"... cross references pesticides to registered usage and lists the pests that each individual material will control. Cost is \$18.50 plus tax. Contact Thomson Publications, P.O. Box 9335, Fresno, CA 93791. Telephone: 209/435-2163. Fax: 209/435-8319.

"SAFE AND EFFICIENT LAWNMOWING TECHNIQUES"... training/safety video. English and Spanish versions, 40-minutes. Valuable safety information. Proven tips for more efficient mowing in all conditions. Easy finish-up techniques. Free handout with text and answers included. Cost \$59.95 plus \$5 S&H. Contact: Progress Products, 5074 Masheena Lane, Colorado Springs, CO 80917-2675. Phone/fax 719/637-0811.

Liquid injection system from Ransomes

The Cushman Envirojet 160 liquid injection system delivers turfgrass pesticides, liquid organic fertilizers, wetting agents or polymers directly into the subsurface soil structure, at the root zone. Because products are distributed directly from the system's tank into the soil, it virtually eliminates waste, personnel contact, runoff, UV degradation, and surface and airborne contamination.

Mounted on a Cushman Turf-Truckster, the Envirojet 160 uses high pressure pulses of water to create a small elongated hole on the turf surface. It then creates subsurface fracturing, the patented "jetation" sequencing process, of up to six inches in diameter. This pattern allows for nearly 100 percent distribution of chemicals and other products within the root zone and soil structure.

- ▶ Features of the unit include:
- ▶ A 16-jet, 64-inch-wide injection platform,
- ▶ Power brush,
- ▶ Mechanical tank agitation,
- ▶ An 8.7 gpm high pressure positive displacement pump,
- ▶ Low maintenance mechanical pulse sequencer
- ▶ Easy mounting/dismounting for Turf-Truckster use.

Appropriate for use on golf greens, tees, fair-



ways or sports fields, the unit's subsurface shattering process also helps reduce soil compaction, increase microbial activity and improve percolation.

The Envirojet 160 is equipped with a large external filter to allow fill up from any clean water source. Its 160-gallon tank can also be filled and used for effective spot irrigation in places where a water source is not available.

For more information on the Envirojet 160, contact Ransomes America Corporation at 800/228-4444, or

Circle No. 268

Rain Bird weather station aids irrigation

The WS-PRO series weather stations from Rain Bird's Golf Division deliver the sophisticated meteorological data needed to optimize golf course irrigation schedules and reduce watering costs. Two models are available: WS-PRO-SH (short-haul) and WS-PRO-PH (phone modem).

They can be used with most Rain Bird central control systems, including the new Windows-based Cirrus system. The weather station provides data such as air temperature, solar radiation, relative humidity, wind speed, wind direction and rainfall. This information is continually collected by central control to automatically adjust watering schedules.

The WS-PRO's built-in micrologger can collect, record and analyze up to three months worth of meteorological data. Additionally, the weather station's state-of-the-art instrumentation can accurately calculate evapotranspiration (Et) rates.



Circle No. 269

BEST's herbicide choices

The new range of BEST products containing Dimension turf herbicides are designed for reliable pre- and postemergent control of crabgrass, up to the four-leaf stage. The products also control goosegrass, chickweed, spurge and other tough-to-kill annual grasses and broadleaf weeds.

Dimension helps provide BEST products with the widest application window in the turfgrass industry, up to 13 weeks. It's available as a stand-alone product, granular Dimension 270-G, or with two fertilizer formulations for healthy turf growth; BEST 24-3-8 with 2 percent Dimension; and BEST 16-8-8 with 2 percent Dimension. The mini-sized fertilizer combinations are created to have uniform distribution and deliver more pellets per square inch, thus reducing the chance of skips or breakthroughs.

The BEST Dimension granular formulations, which work at rates up to 12 times lower than similar herbicides, bind tightly to soil, have low solubility and won't harm adjacent trees, shrubs and ground cover.

Available throughout the western United States and the Pacific Rim, the BEST product line includes many fertilizer/herbicide combinations. Contact BEST/J.R. Simplot Company, 800/992-6066; www.bestfertilizer.com, or

Circle No. 270

Improved commercial 36" spreader



The PrizeLAWN ProClassic 36" features larger 13" pneumatic tires and an improved handle which re-

duces operator fatigue. The dual stainless steel agitators ride in ball bearings. Dual agitators also mean turning corners with this 100-lb. capacity unit is never a problem. The spring-loaded on-off lever assures immediate opening at the beginning of the pass and positive shut-off at the end. Spread width is 36".

The hopper bottom has a diamond grid screen which prevents fertilizer lumps from reaching the ground. Frame paint is heavy duty epoxy powder-coat. All fasteners and metal components touching fertilizer are stainless steel. The hopper is welded steel.

For more information, contact PSB Company 614/228-5781 and mention Landscape Management, or

Circle No. 271

Retaining walls with style

The Versa-Lok segmental retaining wall system is a permanent, attractive alternative to ordinary retaining wall types.

Versa-Lok walls are economically installed without mortar and do not require concrete footings. In addition, the standard unit is used to build straight walls, inside corners, outside corners, curves and steps. No special units need to be ordered or estimated. These walls display a natural split-face texture. Once installed, they are virtually maintenance free.

To get information about Versa-Lok, visit the web site: www.versalok.com/wall or call 800/770-4525.

Circle No. 272



Parker Truck Loader moves bulk debris

Parker Sweeper's 16-hp Truck Loader picks up large quantities of leaves, grass clippings, mulch and other bulk debris. Its high-speed, 4-blade impeller is made of computer-balanced steel to provide maximum vacuum power and durability. The housing is made of 12-gauge steel and the frame with 1 1/8" tubular steel. Features a 16-hp Briggs & Stratton twin overhead valve Vanguard engine.

The 16-hp Truck Loader is equipped with a durable 10" X 15" steel ribbed flexible industrial pickup hose and two operator comfort handles. Stacking 18" extensions provide an efficient discharge system. Additionally, its exhaust chute can swivel 360 degrees to discharge debris in any direction and features an adjustable locking deflector. The unit is available with a wide variety of accessories.

Contact Parker at 630/627-6900, and say you saw their loader in Landscape Management, or

Circle No. 274

Liquid plant nutrient products

Tessengerlo KERLEY, Inc., offers a new line of liquid plant nutrient products under the firstTurf liquid fertilizer label. These products have been especially formulated for the golf course, sports turf and lawn care markets.

The firstTurf line consists of seven different formulations that provide a variety of nitrogen, phosphorous, potassium, sulfur and other nutrients. The plant nutrient line includes KTSR (0-0-25-17S), as well as 5 different formulations containing slow-release triazone nitrogen. These are: N-SURER (28-0-0-), N-SURER-PRO (30-0-0), N-SURER-LF (26-0-0), N-SURER-KS (15-0-12-8S), and N-SURER-TG (9-6-8). Rounding out the line is NFE (14-0-0-4Fe), a liquid combination of nitrogen and iron for the correction of iron deficiencies in turf, trees and ornamentals.

Contact Tessenderlo KERLEY at 602/528-0607, or

Circle No. 273

Kubota's two new small tractors

Kubota's two new lawn and garden tractors, the TG1860 and TG1860G, are equipped with either a 48" or 54" mower and are powered by liquid cooled engines. Rated at 18 hp/35.7 cubic inches, the Kubota TG1860G offers the convenience of fuel-efficient, quiet gasoline engine power. The TG1860 features Kubota's 18-hp diesel engine.

Kubota's electronic rack-and-pinion steering is introduced on the TG-Series. The speed-sensitive steering system allows precise



control without loss of horsepower while turning. Also standard on the TG series is Kubota's Cushion Ride suspension system, two spring-loaded shocks connected to the flat operator's deck.

Kubota markets a complete line of tractors from 12.5 to 91 PTO horsepower, along with a line of performance-matched implements and related equipment. For more information, contact Kubota at 888/458-2682 or

Circle No. 275

New central control system

Cirrus, the newest, computer-based central control system from Rain Bird's Golf Division, uses the latest technologies for golf course irrigation management.

Cirrus uses Global Positioning System technology and CAD to produce detailed, on-screen course images. It also can alert the superintendent of conditions favorable to pests and various turf diseases.

Cirrus is designed to run on the Microsoft Windows 95 operating system. It uses all the features of the Stratus and Nimbus central control system series introduced in 1995 and 1996.

For more information, call 626/812-3600 and tell them you read about it in Landscape Management, or

Circle No.276



WaterStax cleans golf course wastewater

Landa, Camas, WA, acquired WaterStax, a bioremediation wastewater treatment system for golf courses.

The WaterStax, with nearly 50 installations nationwide, consists



of three tanks, a grass clipping removal assembly, and automated pumps for controlling the use of BioStax GC, the proprietary solution of microbes that breaks waste like oil, grease, hydrocarbons, and grass clippings into harmless substances consisting mainly of carbon dioxide and water. The resultant water can either be dis-

charged to the sanitary sewer or irrigated back onto the course.

Fungal antagonists at work

Soil Technologies Corp.'s TurfTech Bio combines the proven effectiveness of TurfTech II with a selection of fungal antagonists. It's the ideal product for those seeking a biological alternative to improve soils and plant health.

TurfTech Bio comes in an easy-to-use dry, dormant form which is mixed with water for spraying or injecting into irrigation systems. When compared with expensive on-site fermenters, TurfTech Bio is an excellent choice for enhancing the rhizosphere and optimizing plant health.

When applied in the soil TurfTech Bio's blend of beneficial organisms goes to work enhancing the rootzone and improving soil and plant health. By preventing the growth of harmful soil fungi such as Pythium, Fusarium and Rhizoctonia, fungicide usage can be minimized.

For more information contact Soil Technologies Corp. at 515/472-3963 or e-mail: soiltech@lisco.com, or

Circle No.278

The WaterStax processes wash water at a rate of 1,000 gallons per day with peak flow capacity at up to 15 gallons per minute, well within the ranged needed for a typical wash operation.

For more information about WaterStax, contact Landa at 800/547-8672, and tell them that you saw their product in LANDSCAPE MANAGEMENT, or

Circle No. 277

Receive FREE information on products and services advertised in this issue.

LANDSCAPE
management

April 1998

This card is void after June 15, 1998

NAME (please print) _____
 TITLE _____
 FIRM _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 PHONE (____) _____ FAX (____) _____
 INTERNET/E-MAIL ADDRESS _____

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: Yes no

Signature: _____ Date: _____

Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)
 01 250 GOLF COURSES (Also fill in questions #3 & #4)
 02 255 Landscape Contractors (installation and maintenance)
 03 260 Lawn Care Service Companies
 04 265 Custom Chemical Applicators (ground and air)
 05 270 Tree Service Companies/Arborists
 06 275 Landscape Architects
 07 280 Land Reclamation and Erosion Control
 08 285 Irrigation Contractors
 Other (please specify) _____
 09 290 Sports Complexes
 10 295 Parks
 11 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
 12 305 Schools, Colleges, Universities
 13 310 Industrial or Office Parks/Plants
 14 315 Shopping Centers, Plazas or Malls
 15 320 Private/Public Estates or Museums
 16 325 Condos/Apartments/Housing Developments/Hotels/Resorts
 17 330 Cemeteries/Memorial Gardens
 18 335 Hospitals/Health Care Institutions
 19 340 Military Installations or Prisons
 20 345 Airports
 21 350 Multiple Government Municipal Facilities
 Other (please specify) _____
 22 355 Extension Agents/Consultants for Horticulture
 23 360 Sod Growers/Turf Seed Growers/Nurseries
 24 365 Dealers/Distributors/Formulators/Brokers
 25 370 Manufacturers
 Other (please specify) _____
 2. Which of the following best describes your title? (fill in ONE only)
 26 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
 27 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
 28 30 Government Official- Government Commissioner, Agent, Other Government Official
 29 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
 30 50 Other Titled and Non-Titled Personnel (please specify) _____

3. Is your golf course: 31 A Public 32 B Semi Private 33 C Private 34 D Hotel/Resort 35 E Municipal

4. If you work for a golf course, how many holes are on your grounds?
 36 1 9 37 2 18 38 3 27 39 4 36+

5. How many acres are maintained at your facility? _____

6. SERVICES PERFORMED (fill in ALL that apply)
 40 A Mowing 45 F Turf Fertilization! 50 K Paving, Deck & Patio Installation
 41 B Turf Insect Control 46 G Turf Disease Control 51 L Pond/Lake Care
 42 C Tree Care 47 H Ornamental Care 52 M Landscape Installation
 43 D Turf Aeration 48 I Landscape/Golf Design 53 N Snow Removal
 44 E Irrigation Services 49 J Turf Weed Control 54 O Other (please specify) _____

7a. Do you specify, purchase or influence the selection of landscape products?
 Yes No

- 7b. If yes, check which products you buy or specify: (fill in ALL that apply)
 55 1 Aerators 62 8 Herbicides 69 15 Sweepers
 56 2 Blowers 63 9 Insecticides 70 16 Tractors
 57 3 Chain Saws 64 10 Line Trimmers 71 17 Truck Trailers/Attachments
 58 4 Chipper-Shredders 65 11 Mowers (reel/rotary) 72 18 Trucks
 59 5 De-icers 66 12 Snow Removal Equipment 73 19 Turfseed
 60 6 Fertilizers 67 13 Sprayers 74 20 Utility Vehicles
 61 7 Fungicides 68 14 Spreaders

8. Do you have a modem? Yes No

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



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April 1998

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Signature: _____ Date: _____

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- 04 265 Custom Chemical Applicators (ground and air)
- 05 270 Tree Service Companies/Arborists
- 06 275 Landscape Architects
- 07 280 Land Reclamation and Erosion Control
- 08 285 Irrigation Contractors
- Other (please specify) _____
- 09 290 Sports Complexes
- 10 295 Parks
- 11 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
- 12 305 Schools, Colleges, Universities
- 13 310 Industrial or Office Parks/Plants
- 14 315 Shopping Centers, Plazas or Malls
- 15 320 Private/Public Estates or Museums
- 16 325 Condos/Apartments/Housing Developments/Hotels/Resorts
- 17 330 Cemeteries/Memorial Gardens
- 18 335 Hospitals/Health Care Institutions
- 19 340 Military Installations or Prisons
- 20 345 Airports
- 21 350 Multiple Government Municipal Facilities
- Other (please specify) _____
- 22 355 Extension Agents/Consultants for Horticulture
- 23 360 Sod Growers/Turf Seed Growers/Nurseries
- 24 365 Dealers/Distributors/Formulators/Brokers
- 25 370 Manufacturers
- Other (please specify) _____

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- 26 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
- 27 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
- 28 30 Government Official- Government Commissioner, Agent, Other Government Official
- 29 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 30 50 Other Titled and Non-Titled Personnel (please specify) _____

3. Is your golf course:

- 31 A Public 32 B Semi Private 33 C Private 34 D Hotel/Resort 35 E Municipal

4. If you work for a golf course, how many holes are on your grounds?

- 36 1 9 37 2 18 38 3 27 39 4 36+

5. How many acres are maintained at your facility? _____

6. SERVICES PERFORMED (fill in ALL that apply)

- 40 A Mowing 45 F Turf Fertilization 50 K Paving, Deck & Patio Installation
- 41 B Turf Insect Control 46 G Turf Disease Control 51 L Pond/Lake Care
- 42 C Tree Care 47 H Ornamental Care 52 M Landscape Installation
- 43 D Turf Aeration 48 I Landscape/Golf Design 53 N Snow Removal
- 44 E Irrigation Services 49 J Turf Weed Control 54 O Other (please specify) _____

7a. Do you specify, purchase or influence the selection of landscape products?

- Yes No

7b. If yes, check which products you buy or specify: (fill in ALL that apply)

- 55 1 Aerators 62 8 Herbicides 69 15 Sweepers
- 56 2 Blowers 63 9 Insecticides 70 16 Tractors
- 57 3 Chain Saws 64 10 Line Trimmers 71 17 Truck Trailers/Attachments
- 58 4 Chipper-Shredders 65 11 Mowers (reel/rotary) 72 18 Trucks
- 59 5 De-icers 66 12 Snow Removal Equipment 73 19 Turfseed
- 60 6 Fertilizers 67 13 Sprayers 74 20 Utility Vehicles
- 61 7 Fungicides 68 14 Spreaders

8. Do you have a modem? Yes No

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



1998 EMERALD AWARDS

ANNOUNCING: the third annual LANDSCAPE MANAGEMENT "Emerald Awards". LANDSCAPE MANAGEMENT magazine is offering a \$500 first prize to the winner of a random drawing to be held on July 1, 1998. Second prize is \$300 and third prize is \$200 in cash. To be eligible for the drawing, simply fill out the questionnaire at right and return it to LM's editorial offices.

Answers to the questions will determine our "1998 Emerald Awards" winners, to be revealed—along with the contest winner—in our August issue.

WIN \$500

CONTEST REQUIREMENTS: Contestants must be owners or employees of landscape maintenance companies or lawn care companies; or maintenance employees of a golf course or country club, including superintendents and assistant superintendents; or an athletic field manager or member of an athletic field maintenance crew; or manager or member of a facility landscape management crew.

Product selections must be currently used by entrant. Employees of Advanstar Communications or their families not eligible.

All questions on this entry form must be completed, and all blanks filled. One entry per person. No more than five entries from any one employer will be allowed. Entry forms will appear in the February-June, 1998 issues of LANDSCAPE MANAGEMENT.

Completed questionnaires should be mailed to: Emerald Awards, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130. They must be received by noon, July 1, 1998.

A random drawing of all eligible entry forms will be held July 1, 1998. Winners will be notified within 24 hours.

OFFICIAL ENTRY FORM

QUESTION:

What is your favorite brand name of...

CHECK HERE
IF YOU
DO NOT USE

riding mower?

walk-behind mower?

turf fertilizer?

pre-emergence herbicide?

post-emergence herbicide?

turf insecticide?

turf fungicide?

plant growth regulator?

compact tractor?

turf aerator?

pick-up truck?

leaf blower?

line trimmer?

chain saw?

Kentucky bluegrass?

perennial ryegrass?

turf-type tall fescue?

turfgrass mix or blend?

biological control product?

NAME: _____

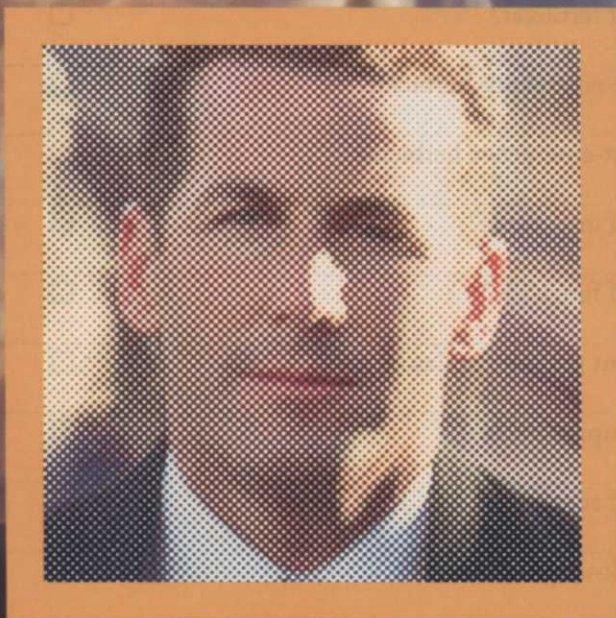
EMPLOYER: _____

CITY/STATE: _____

PHONE NUMBER: _____

(AC) _____

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