

Microbial product for ponds

Pond Saver Water Soluble Paks, a concentrated microbial product, cleans, clarifies and deodorizes ponds and lakes. The product contains a proprietary blend of 17 *Bacillus* bacterial strains that quickly biodegrade nutrients, organic matter and hydrocarbons in water to reduce algae, scum, sludge and foul odors. Contact Plant Health Care, Inc., 800/421-9051 and tell them that LM sent you, or



Circle No. 276

PBI/Gordon's new pond products available

PBI/Gordon Corp. introduces AquaCure Aquatic Algaecide and AquaCure Aquatic Herbicide. AquaCure Aquatic Algaecide contains a formulation derived from copper-triethanolamine complex with copper hydroxide and containing 8 percent elemental copper. It provides effective control on both planktonic and filamentous algae species, and over 60 species of which are included on the label.

AquaCure Aquatic Herbicide is a stable, non-corrosive formulation derived from copper-ethylenediamin complex with copper sulfate pentahydrate containing 8 percent elemental copper. It provides effective control of many prevalent aquatic weed pests, including American pondweed (*Potamogeton nodosus*), Hydrilla (*Hydrilla verticillata*) and Brazilian Elodea (*egeria densa*).

Pond and lake water is available for irrigation of greens, tees, fairways and other fine turf sites immediately after treatment, says PBI/Gordon. Both products are labeled for use in golf course, ornamental, fish and fire ponds as well as potable water reservoirs, fresh water lakes and fish hatcheries. Contact PBI/Gordon at 800/821-7925 and mention LM, or



Circle No. 277

T & O contact fungicide approved for California

Sostram Corporation's Echo 720 Turf and Ornamental Chlorothalonil Fungicide has received final EPA registration and approval for use in California.

Echo 720 is a broad-spectrum contact fungicide for disease control on a wide variety of turfgrass and ornamental plantings. Turf diseases controlled include: dollar spot; leafspot; brown patch; anthracnose and red thread. Ornamental diseases controlled include: leaf blotch, anthracnose; rust; web blight; black spot; powdery mildew. Other turf and ornamental diseases are controlled by this product. To obtain more use and distribution information about Echo 720, contact Sostram at (770) 587-1032 and tell them you read about it in LM, or

Circle No. 278

Going solar-powered with irrigation controller

The Trope Organic is a solar powered, vandal resistant irrigation controller. These controllers have a Type 304 stainless steel pedestal with the controller built into the pedestal enclosure. The time of day, day of the week, month and year are preset into the digital perpetual clock. The preset start time is 12:05 a.m.

To program, just set two analog knobs: WATERING DAYS from a menu of i.d. choices, and TIME ON from a choice of nine popular times. If your preferred "time" is not one of the settings, then you can use the digital display to choose any time from one minute up to 17.8

hours. You can even select different times for each valve.

For more information, call (800) 552-8838 and tell them you read it in LM, or

Circle No. 279

A product to 'Invigorate' soil

Milliken Chemical's Invigorate Soil Conditioner is a liquid polymer system that restores soil to optimal condition. Soils treated regularly with Invigorate provide an excellent environment for growing vibrant turfgrass, and help put an end to standing water, poor drainage, hardpan and clay layers. It works on the soil, not on the water, to improve drainage.

A related product, Invigorate ST Sand Trap Conditioner, is a formulation to improve sand trap drainage. It works in much the same way as Invigorate. It is applied directly to sand traps and bunkers, and opens drainage outlets for water previously trapped on the surface. For more information, contact Milliken Chemical Turf Products at (800) 845-8502, and say you read about Invigorate in LANDSCAPE MANAGEMENT, or,

Circle No. 280

RAIN FOREST RESCUE: To HELP SAVE THE BIRDS OUTSIDE YOUR WINDOW

If the destruction continues, the birds in your yard may not return.

Every spring, millions of colorful songbirds migrate north from the rain forest. They winter in the rain forests of Central and South America, then fly north to summer in our neighborhoods and yards. That may end if rain forest destruction is allowed to continue.


Rain forests are being destroyed at an alarming rate... an area the size of 10 city blocks is wiped out each minute. That's bad news for the planet. Because one out of three bird species nests in the rain forest.

Right now you can help put a stop to this destruction by joining The National Arbor Day Foundation and supporting Rain Forest Rescue. When you join, the Foundation will preserve threatened rain forest in your name.

Help us help stop the destruction, to make sure the birds sing next spring.

Northern Orioles are among the many birds that migrate annually from the rain forests to North America.

To contribute to
Rain Forest Rescue, call
1-800-222-5312

 **The National
Arbor Day Foundation**

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time, you'll make a personal, positive contribution to a better environment.

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Find out how trees can make a world of difference for you, and your neighborhood. For your free brochure write: Trees For America, The National Arbor Day Foundation, Nebraska City, NE 68410.



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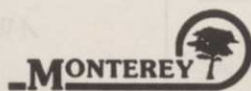
* Based on list price, 15% down, 48 month lease-purchase, 10% buyout. HydroSeeder® is a registered trademark of FINN Corporation.

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Circle No. 116

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Circle No. 122

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June 6, 1997
for the July 1997 issue.

Call Denise Zappola at
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LANDSCAPE management

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The Associated Group, a nationally recognized, award winning company, is searching for an individual with strong proven skills in the sales of commercial landscape maintenance and renovation installation work. The So. Cal. Market offers limitless earning potential for a motivated, energetic, people oriented person with good organizational skills. Attractive Salary/Commission/Benefits package. Send resume or call for interview.

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SUPERINTENDENTS & SUPERVISORS One of the nation's largest and fastest growing full service landscape companies has an immediate need in principal cities east of the Mississippi for maintenance superintendents and supervisors with 2-5 years experience. We seek energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. This industry leader offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to:



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SALES ENVIRONMENTAL CARE, INC. is expanding markets in No. Calif. Bay Area. Must have 3-5 years experience and strong track record in sales. Need to be articulate w/strong interpersonal and organizational skills. Knowledge of local markets and property management a plus. Excellent growth potential, full benefits. Send resume: 825 Mabury Road, San Jose, CA 95133 EOE

LANDSCAPE SALES South Florida full service landscape company has immediate opening for a highly motivated sales professional. Applicant must have minimum 3 years exp. in the landscape industry, strong interpersonal, communications and organizational skills. Salary plus commission, medical & dental. Growth opportunity. Fax resume to Ron 1-561-997-0971 or call 1-800-718-9619. Drug testing required. E.O.E. 6/97

Landscape Maintenance Crew Leader & Trainees Wanted

Garden Gate Landscaping is an industry leader in residential D/B installation and maintenance for 30+ yrs. in the Washington, DC metro area. Must have 2 yrs. related experience and driver's license. Must be organized, quality oriented and self-motivated. Excellent pay and benefits with year-round guaranteed positions. 401K and health insurance. Pay based on past experience and proven abilities. Fax or mail resume or call (8:30-5:00 M-F):

Charles Bowers, GGL, 821 Norwood Road
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FLEET MANAGER

Lasting Impression the commercial landscape contractor in Balt/Wash area seeking exp'd mgr for truck and equipment fleet of 400+ units.

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DIVISION MANAGER Hermes Landscaping has an immediate opening for an individual to manage all sales and production activity of a multi-million dollar landscape management division. Some responsibilities include scheduling, customer service, staff development, long and short term planning, purchasing and safety. Position provides overall leadership for division and is accountable for profitability. Candidates must have bachelor's degree, minimum 5 years management experience, strong leadership and people skills. Recently selected as a Greater Kansas City Chamber of Commerce Top 10 Small Business of the Year, Hermes has built, over 30 years, a reputation as Kansas City's strongest and most trusted landscaping company. Come join a tradition. If interested, please send resume to: Tracy Strohm—Hermes Landscaping, Inc., 12421 Santa Fe Trail Drive, Lenexa, Kansas 66215—913-888-2400. EOE 6/97

Send Blind Box Replies to:
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HELP WANTED

BRANCH MANAGER National Lawn Equipment Supplier expanding into Northeast, Mid-Atlantic & Southeast. Previous retail management experience required. Computer literate. Send resume to: **Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.** 8/97

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FOR SALE: Residential & Commercial Landscaping Company. Located in South Central Kentucky. Well established, \$300,000 per year plus, with room to grow. Over \$100,000 in equity and \$200,000 in Contracts for 1997. Owner will help assist in transition. For more information, write: **Business Opportunities, 931 Winding Ridge Dr., Somerset, KY 42503, or 800-928-5296. Ask for Willis.** 6/97

FOR SALE - TURNKEY Commercial properties, building, 2 lots and 2 (two) businesses. 1) Landscape Company, 18 yrs old. 2) Stone and Gravel Company, 42 yrs old. 3) Commercial Building, prime location, center of island, lots included. 4) Lot #1 Bulk Storage. 5) Lot #2 Connected to lot #1 in shape of a letter L on the water. 6) Only one-of-its-kind on 45 mile stretch, located on Barnaget Bay Barrier Island, Ocean County, Fastest growing area of NJ. 7) Asking \$1,600,000. Will separate and negotiate all costs. 8) Serious inquiries only. 9) Retiring health reasons. Contact Ken - Ph 908-793-3662, Fax 908-830-9119. 5/97

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ISSUES	CLOSING DATES
July 1997	6/6
August 1997	7/8
September 1997	8/7
October 1997	9/8
November 1997	10/8
December 1997	11/6

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO:

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Cleveland, OH 44130.

For more information call:

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Grab Bag

Inefficiency snowballs

The *Oregon Statesman Journal* reports a lawn care company was fined more than \$5000 for destroying a client's lawn. On top of that, a company official lied to investigators and falsified reports to cover up the mistake. The employee who made the application wasn't licensed, and no one knew exactly what was sprayed on the lawn. Chemical barrels at the hq weren't labeled, either, and record-keeping was a mystery. The company is appealing.

Beware phony timbers!

The Western Wood Preservers Institute of Vancouver, Wash. warns against buying fake pressure-treated wood products. Most buyers believe they are purchasing a treated wood product that will last many years in clients' landscapes. However, what they may be buying are squared-off, peeler cores (what's left of logs after being "peeled" for veneer in the manufacturing of plywood). The cores are then dipped in stain so as to have the appearance of a pressure-treated, wood product.

'BIG BUGS' FORMED FROM TREE MATERIAL...

This giant spider and web is one of the "BIG BUGS" displays seen in an exhibit of giant-sized insects made from twigs and branches, now showing at the National Wildflower Research Center, Austin, Texas. The display and sculptures are designed by David G. Rogers of Glenwood Landing, N.Y., and have been seen at the New York Botanical Gardens, Callaway Gardens, the Dallas Arboretum and Disney World's Epcot Center. Rogers has sculpted everything from dinosaurs to dragons to ornate lawn furniture. Each sculpture is created from various forest materials such as whole trees, dried branches, vines, barks and green saplings.



PHOTO BY RICHARD CARTER, COURTESY NWRRC

Wilt-less flowers

David Clark, environmental horticulturist at the University of Florida, and others are growing "ethylene-sensitive" flowers that could last up to four times longer than common flowers. After pollination, some varieties give off ethylene gas that causes petals to fall. Clark says a gene can be implanted so the flower does not recognize the presence of ethylene. The process could work on carnations, orchids, delphinium, baby's breath, and possibly geraniums. The key is whether or not the flower is sensitive to ethylene.



GRAB BAG FEATURES BRIEF OBSERVATIONS AND PROGNOSTICATIONS THROUGHOUT THE GREEN INDUSTRY. IF YOU HAVE AN UNUSUAL PHOTO OR COMMENT YOU'D LIKE TO SHARE WITH US, PLEASE SEND IT IN...

'Perennial of the Year'

The Perennial Plant Association has named the Salvia 'May Night' the 1997 "Perennial Plant of the Year." It's described as a "wonderful late-spring blooming perennial."

Rigid spikes of dark blue-black flowers appear over aromatic blue-grey leaves in May and June. The Salvia does best in sun, in average to dry soil, and will withstand drought once established, says the Association, based in Hilliard, Ohio.



Tough Choice for Hard Hats

Two tough machines to get you into and out of tight spots. Our loader/landscaper tractors – the Kubota B21 with 21 horsepower and the L35 with 35 horsepower – give you two ways to go when you're moving dirt.

Both tractors are compact and powerful for working in close quarters. They feature a slanted, hard-nose hood and enclosed muffler for better visibility. A liquid-cooled diesel engine, power steering and 4-wheel drive are all standard features.

The B21 features a user-friendly hydrostatic transmission with 3-speed range.

While the L35's new generation Glide Shift Transmission operates all eight speeds and reverse without clutching.

Integrally designed, the front loader on the B21



and L35 have a convenient single-lever/dual function control with an increased lifting capacity. The backhoe is a cinch to quick-attach while the rear PTO and 3-point hitch maximize

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