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Circle No. 114 on Reader Inquiry Card

# **OPENING SHOTS**

he advent of spring carries a soft whisper to our ear as we near a milestone birthday; a birthday many of us original Baby Boomers face with trepidation but confidence.

"You're never too old to learn something new," the voice tells us. And two weeks of travelling to various industry functions confirms that basic truism.

In the following months, you'll be reading more about our visits to the GCSAA national convention, the ALCA Executive Forum, the NAA annual convention, and more. But for now, we concentrate on some of the more memorable

moments.

# Need to plan ahead never goes away



JERRY ROCHE Editor-in-Chief

▶ "Fifty percent of all the jobs that will be available in 10 years haven't been invented yet," Dr. Nate Booth told ALCA executives in Phoenix. He was making a point that your reaction to the unavoidable changes manifested in this era of hightech will determine your ultimate success.

"Every January, my wife and I get together with our appointment cal-

endars and block out time for each other," said Will Phillips of the Faust Management Corp. to ALCA members. "Maybe it's every Wednesday night for dinner, or maybe it's a long weekend; or a summer vacation. But we block the time on our calendars. There are occasions when we've got to cancel, but we always make sure to reschedule." The Booths have been married more than 30 years, and have three children: 30, 20 and 10.

▶ Randy Russell, manager of sports management for the city of Austin, Tex., told his golf course colleagues this:

"The older I get, the more I realize planning is the key. Every minute of planning saves seven minutes of execution and productivity." Russell also extolled the virtues of continuous improvement. "Do not fall in love with your current practices, stay focused on the important, and remember that the best agronomic decision is not always best for the course."

► Dr. Booth, head corporate trainer at Robbins Research International, on the theory that actions speak louder than words:

"People who heard the Kennedy-Nixon debates on the radio say Nixon won. People who watched the debates on television say Kennedy won. It's becoming more apparent this year that Bob Dole needs a charisma transplant."

▶ Richard Norton of the National Golf Foundation, citing the results of a recent survey on the impact of the GCSAA and its members:

"The golf course superintendent has the opportunity to outreach and educate golfers about the course's possible impact on the environment."

▶ Phillips, again:

"If there is no gap between what you want and where you are, you're in trouble. The size of the gap indicates the energy for change. To close the gap requires that you actually solve some problems, and that's where we get stuck because that takes teamwork."

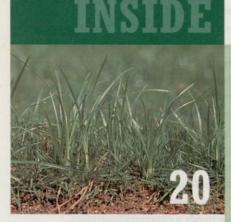
► Jerry Moland, owner of a small company in Phoenix, put an exclamation point everything we learned during our recent travels. Moland, a conscientious and empathetic veteran businessman, was forced to start a new career in landscaping at the age of 50. He reflects:

"After realizing I had to start over, I spent a few months laying on my back feeling like life was over. But that's not the way to do it. You have to realize that the American dream still does exist."

The little voices you hear as you go about your everyday routine are no less valuable than these introductory nuggets of wisdom. Write them down, remember them, learn from them, and live them. You'll be a better person for it. **LM** 

Comments? Phone Jerry at (216) 826-2830 or e-mail him at 75553.502@compuserve.com

#### MARCH 1996 VOLUME 35• NUMBER 3



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# FEATURES

10 THE 1996 EMERALD AWARDS! Enter to win \$500, \$300 or \$200 in LANDSCAPE MANAGEMENT'S 1996 Emerald Awards. Simply tell us which products you use to manage your clients' properties. The most popular products being used in the market will be the subject of a special Emerald Awards feature article in our August issue.

> COVER STORY: WEED CONTROL, NORTH & SOUTH

Acceptable levels of weed populations and weed tolerance to control products are important factors to consider, whether you live in the North or South. But there are also many differences when controlling weeds in the different sections of the U.S. *TOM FERMANIAN*, *PH.D. TIM R. MURPHY*, *PH.D.* 

#### **30 DRUG TESTING**

Americans use about 60 percent of the world's supply of illegal drugs. It's quite possible you work next to, or with, one of the many casual or recreational drug users unless your company has a drug-free policy. Chris Kujawa of K.E.I instituted a drug testing program two years ago, and he's glad he did. The program in force at K.E.I. includes fair warning and a second chance, but those aren't the only options. JOHN R. CALSIN, JR.

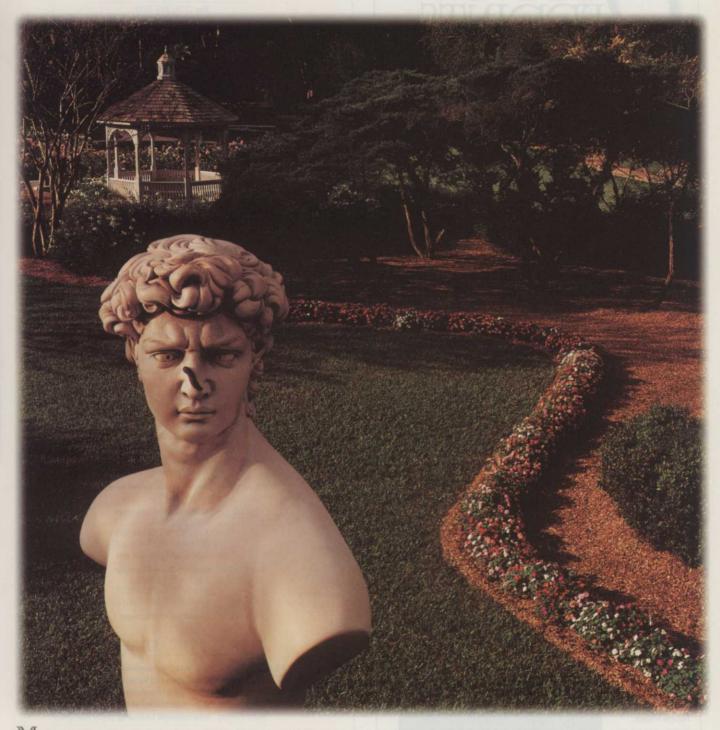






#### 54 TALL FESCUE: SURVIVAL OF THE FITTEST

If the turf you're maintaining just doesn't seem to be able to stand up to extremes in either the weather or other environmental stresses, turftype tall fescue may be an alternative, according to Dr. A.J. Powell of the University of Kentucky. JERRY ROCHE DURSBAN ELIMINATES 140 INSECT PESTS BECAUSE ALL IT TAKES IS ONE TO BUG A CUSTOMER.



Most customers tend to overreact. Discover one lawn pest and they think they're infested. Never mind that most customers can't tell the difference between a sod webworm and a night crawler.

Keeping customers' lawns insect pest free is what Dursban\* insecticide is all about. Not only is it a dependable and economical broad spectrum insecticide, but it has also been formulated to provide you an effective residual on most turfgrasses and ornamentals.

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After applying Gallery\* preemergence herbicide, you've got about 6 to 8 months of good solid waiting before you'll spot the emergence of any of over 95 different broadleaf weeds. Even the tough ones like spurge, dandelion and plantain.

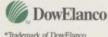
In fact, Gallery is the only preemergent on the market today that's designed to prevent so many broadleaf weeds, yet is safe over the top of all turfgrasses,

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## ASK THE EXPERT

#### Ash dieback caused by construction

A number of 10- to 40-inch dbh ash trees are showing various degrees of dieback and declining symptoms. This area is a four- to five-vear-old development. I think it is related to construction damage. What do you think is the probable cause, and how can it be corrected? -MICHIGAN



# **BALAKRISHNA RAO**

Manager of Research and Technical Development for the Davey Tree Co. Kent, Ohio

#### SEND YOUR **QUESTIONS TO:**

"Ask the Expert" Landscape Management 7500 Old Oak Blvd. Cleveland, OH 44130

Please allow two to three months for an answer to appear in the magazine.

Based on the information you provide, the problem does indeed sound as if it is related to construction activity. The dieback and decline symptoms you've seen could relate to some of the following factors:

1. Soil disturbance and root injury

2. Bark injury on trunk

3. Compacted soil caused by equipment traffic and poor aeration

4. Fill damage

5. Insect and/or disease activity

Fill damage is one of the major causes of tree decline. Generally, this would be more noticeable three to four years after the building is completed.

Often, it is too late. Ideally, the problem should be addressed before or during land development and construction. Where feasible, excess soil within the tree's dripline should be removed to the original grade. Install "wells" as needed and aerify compacted soil. Fill damage causes injury by suffocating the root system and changing water tables. Proper aerification, water, fertilizer and mulch should help improve

plant health.

Once the plants are weakened by the abiotic stress factors, the plants can be predisposed to a number of insect and/or disease problems. Among these, canker diseases and borer insect problems are the most common and destructive problems.

Inspect the affected trees closely for evidence of canker and/or borer problems.

Sunken and discolored areas with fungal fruiting bodies would suggest the possibility of fungal canker disease. Small exit holes or frass would suggest borer activity. If these problems are detected, promptly remove and discard affected plant parts.

Consider using a product such as Dursban for borers. There are no effective fungicidal treatments for cankers. To help plant vitality, be sure to water, fertilize and mulch as needed.

Systrex Nutrient, a systemic fungicide and micronutrient solution-it contains Bayleton fungicide and micronutrient-is made by Tree Tech Microinjection Systems in Florida. It is labeled for treating tree decline caused by several fungal agents.

Systrex can be injected into a declining tree with a microinjection delivery system, similar to microinjection of Alamo fungicide for oak wilt disease treatment.

Information on this treatment and its effect on declining trees is limited. Secondly, it is not clear whether the product can be used for ash decline.

Another cause of ash dieback and decline may be related to ash yellow disease caused by mycoplasma. However, at this time, there is no known effective treatment.

Products such as Tetracycline injection systems are being researched to determine the feasibility of managing this disease.

Read and follow label for better results.

#### **Broadleaf weed control** without 2,4-D?

Are there any herbicides which do not contain 2.4-D that can be used on lawns to control broadleaf weeds?

-NEW YORK

Gallery, a pre-emergence herbicide, can be applied before weeds germinate. The weed seeds will germinate, but the seedlings will not emerge out of the soil.

You can also use post-emergence herbicides such as Trimec Encore, which contains MCPA; MCPP and dicamba; or, Confront, which contains triclopyr and clopyralid. Some of these are slightly slower-acting than herbicide formulations which contain 2,4-D.

The slow response may cause customer dissatisfaction, so discuss a change in herbicide and control expectations with customers.

Apply post-emergence herbicides during active weed growth. LM

# Brown Patch And Dollar Spot Give You Two Choices.

Do a lot of explaining.

Prevent them with ProStar and ProStar Plus.

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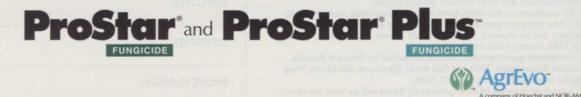
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LANDSCAPE MANAGEMENT magazine is offering a \$500 first prize to the winner of a random drawing to be held on June 21, 1996. Second prize is \$300 and third prize \$200 in cash. In order to be eligible for the drawing, simply fill out the questionnaire below and return it to LM's editorial offices.

Answers to the questions will be the basis for our "1996 Emerald Awards," to be revealed—along with the contest winner—in our August issue.

CONTEST REQUIREMENTS: Contestants must be owners or employees of landscape maintenance companies or lawn care companies; or maintenance employees of a golf course or country club, including superintendents and assistant superintendents; or an athletic field manager or member of an athletic field maintenance crew. Employees of Advanstar Communications and their families are not eligible.

All questions on this entry form must be completed, and all blanks filled. One entry per person. No more than five entries from any one employer will be allowed. Entry forms will appear in the March, April and May, 1992, issues of this magazine.

Completed questionnaires should be mailed to: Emerald Awards, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130. They must be received by noon, June 21, 1996.

A random drawing of all eligible entry forms will be held the afternoon of June 21, 1996. The winners will be notified within 24 hours.

# **OFFICIAL ENTRY FORM**

#### **QUESTION:**

WHAT IS YOUR FAVORITE BRAND NAME OF:	CHECK HER IF YOU DO NOT USE
riding mower?	
walk-behind mower?	
turf fertilizer?	
pre-emergence herbicide?	
post-emergence herbicide?	
turf insecticide?	
turf fungicide?	
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pick-up truck?	
leaf blower?	
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chain saw?	
Kentucky bluegrass?	
perennial ryegrass?	0
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