

Lean, mean trimmer is powerful and light

The new Green Machine 2600h hedge trimmer is powerful, well balanced and lightweight, according to its manufacturer. It can cut through branches as large as one inch in diameter.

Equipped with a 30-inch, single-side, double-reciprocating blade, the Green Machine 2600h provides excellent control, reach and ease of operation for commercial users, Green Machine says, and the high-speed blade (34 rpm) provides smooth cutting power and optimum productivity.

The 2600h is powered by a 26.1cc Mitsubishi full crankshaft engine built for commercial use and long life.

Circle No. 295



All-organic products help out environment

Menefee Humate products—the decomposed remains of ancient tropical plants, animals and marine life—are environmentally safe. They reduce costs and lower overall budgets, according to their manufacturer, Earthgreen Products.

According to Earthgreen, the Menefee Humate products also increase water retention so less watering is required, and yield better mulching and recycling of grass clippings. They can aerate tight clay, but also cement loose sand, speed up decomposition of thatch layers and enhance seed germination and survival, Earthgreen says.

Products available to the green industry: granular Menefee Humate organic soil conditioner, Menefee Humate blended products, Menefee 624+Iron organic-based fertilizer, Menefee Humate organic filter medium.

Circle No. 296



An old dependable in a new formulation

A new formulation of Roundup herbicide called Roundup Pro offers several improvements for industrial, turf and ornamental professionals.

The improvements include better "rainfastness" and quicker burn-down; increased worker safety; and improved cost-effectiveness. Sales director Susan Recknagel says surfactant, an option in the past, has been added to Roundup Pro. And, in most cases, the product should dry enough to withstand rain in one to two hours, she says.

Circle No. 298

Irrigation wires are rodent-proof

Paige Electric Corp. now offers a special type of irrigation wire to thwart gophers and other rodents, which will normally chew away the insulation of wires of an irrigation system and expose the conductors to the wet environment.

When a rodent chews through a wire, electrical shorts can blow controller fuses or "kick" circuit breakers.

The Paige rodent-proof wires and cables are now available in 10-, 12-, and 14-gauge to solve this problem. These products are constructed with UL-listed wires (with either PVC or PE insulation), a stainless steel tape armor, and a sunlight resistant PVC outer jacket.

Circle No. 297

>PRODUCT REVIEW

More weeds added to popular herbicide

Barricade pre-emergence herbicide now offers an even broader spectrum of weed control with a new expanded



label, Sandoz Agro says.

In addition to crabgrass, goosegrass and annual bluegrass, other weeds now labelled for control: crowfootgrass, Florida pusley, itchgrass, junglerice, kochia, lovegrass, mouseear chickweed, panicums, Persian speedwell, sprangle-top, witchgrass and wooly cupgrass.

Barricade's superior residual lasts up to 26 weeks, Sandoz says, using as little as one-fourth the active ingredient required with other pre-emergence herbicides. It has a low water solubility level and is non-staining. Barricade comes in convenient water-dispersible granules or on-fertilizer formulations.

Circle No. 299

First EPA-approved biological fungicide

Bio-Trek 22G, the first EPA-approved biological turf fungicide, was introduced at the 1995 GCSAA show in San Francisco. It is a highly effective strain of *Trichoderma harzianum* fungus, in granular form, from Wilbur-Ellis Co. It is non-toxic and non-pathogenic to vertebrates and plants, and will not contaminate groundwater.

Effective in reducing dollar spot, pythium and brown patch, Bio-Trek 22G also enhances root growth and increases plant vigor, according to Wilbur-Ellis. This particular strain of fungus, more effective than natural strains, is formulated for maximum efficiency. It colonizes on roots and soil very quickly after application.

Circle No. 300

LANDSCAPE BOOKSTORE MANAGEMENT

GOLF/BUSINESS



Winning Strategies for Lawn & Landscape Contractors
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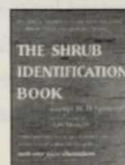
TREES & SHRUBS



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by Leonard J. Phillips, Jr.
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Circle 108

New engines have distinctive styling

Distinctive styling marks the new line of Spectra engines from Tecumseh Products Co. The full-shroud engines are available in 40, 45, 50 and 55 models. They include replaceable paper air cleaners and a mechanical compression release.



The quick-start fuel primer guarantees fast, sure starts. It's conveniently located on the carburetor for each use. The Spectra engines also have an electronic capacitor discharge (CD) ignition system and a commercial-style mechanical governor that instantly responds to varying mowing conditions, ensuring a consistent engine cutting speed.

Circle No. 301

A 'better spreader' for turfgrass professionals

The PrecisionPro rotary spreader, new from the Scotts Co., is durable, accurate and easy to use. Constructed of linear low-density polyethylene, the spreader will not rust. To reduce the risk of interference from external factors, the heavy-duty gearbox and controls are enclosed.

The PrecisionPro's patented helical cone, which can be adjusted for product density, assures an ultra-accurate and even spread pattern up to 16 feet, Scotts says. Auxiliary shut-off and side deflectors are controlled instantly by one convenient lever. Its large hopper holds up to 85 lbs. and includes a strainer screen and rain cover.

The dual-grip handle—whose shape conforms to the body for extra leverage—was designed for comfort and maneuverability.

Circle No. 302

AD INDEX

101 Akzo Nobel 23L	117 New Holland 17L
102 American Cyanamid 13	118 Oregon Tall 9
103 American Cyanamid . . 14-15	119 Sandoz Agro Inc 7L
104 Badger 33	120 Sandoz Agro Inc 9L
105 Bayer Corp 4-5G	121 Sandoz Agro Inc 11L
130 Bayer Corp 4-5L	122 Sandoz Agro Inc . . . 12-13L
106 Bayer Corp 3G	123 Scag Power Equip 21L
131 Bayer Corp 12-13G	124 Tee 2 Green Cv4
107 Bayer Corp 14-15L	125 Terra Intl Cv2
108 Bayer Corp 32	126 Terra Intl 3
109 Bayer Corp 28	127 Valent 27
110 Bush Hog 21	128 Vigoro Ind 8-9G
Dow Elanco 7	129 Wells 24L
112 Earthright Tech 24	
113 Grasshopper 5	
114 Great Salt Lakes Min 22	
115 Howard Price Cv3	
116 John Deere 18-19L	

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Circle 104

Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

LANDSCAPE management

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July 1996	6/4
August 1996	7/2
September 1996	8/6
October 1996	9/4
November 1996	10/4
December 1996	11/6

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| 03 <input type="checkbox"/> 15 Parks | 10 <input type="checkbox"/> 50 Cemeteries/Memorial Gardens |
| 04 <input type="checkbox"/> 20 Rights-Of-Way, Maintenance for
Highways Railroads & Utilities | 11 <input type="checkbox"/> 55 Hospital/Health Care Institutions |
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| 06 <input type="checkbox"/> 30 Industrial & Office Parks/Plants | 13 <input type="checkbox"/> 65 Airports |
| 07 <input type="checkbox"/> 35 Shopping Centers, Plazas & Malls | 14 <input type="checkbox"/> 70 Municipal Government/Municipal Facilities |
| | 15 <input type="checkbox"/> Other (please specify) _____ |

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- | | |
|--|---|
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| 17 <input type="checkbox"/> 110 Lawn Care Service Companies | 21 <input type="checkbox"/> 130 Land Reclamation & Erosion Control |
| 18 <input type="checkbox"/> 112 Custom Chemical Applicators (Ground & Air) | 22 <input type="checkbox"/> 135 Extension Agents/Consultants for Horticulture |
| 19 <input type="checkbox"/> 120 Tree Service Companies/Arborists | 23 <input type="checkbox"/> 140 Irrigation Contractors |
| | 24 <input type="checkbox"/> Other Contractor or Service _____ |

C. SUPPLIERS:

- 25 210 Sod Growers, Turf Seed Growers & Nurseries
26 215 Dealers, Distributors, Formulators & Brokers
27 220 Manufacturers

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- 28 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
29 20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
30 30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
31 40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
32 50 OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) _____

3. SERVICES PERFORMED: (check ALL that apply)

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|--|---|
| 33 <input type="checkbox"/> A Mowing | 41 <input type="checkbox"/> I Landscape/Golf Design |
| 34 <input type="checkbox"/> B Turf Insect Control | 42 <input type="checkbox"/> J Turf Weed Control |
| 35 <input type="checkbox"/> C Tree Care | 43 <input type="checkbox"/> K Paving, Deck & Patio Installation |
| 36 <input type="checkbox"/> D Turf Aeration | 44 <input type="checkbox"/> L Pond/Lake Care |
| 37 <input type="checkbox"/> E Irrigation Services | 45 <input type="checkbox"/> M Landscape Installation |
| 38 <input type="checkbox"/> F Turf Fertilization | 46 <input type="checkbox"/> N Snow Removal |
| 39 <input type="checkbox"/> G Turf Disease Control | 47 <input type="checkbox"/> O Other (please specify) |
| 40 <input type="checkbox"/> H Ornamental Care | |

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)

- | | |
|---|---|
| 48 <input type="checkbox"/> 1 Less than \$50,000 | 51 <input type="checkbox"/> 4 \$250,001-500,000 |
| 49 <input type="checkbox"/> 2 \$50,000-\$100,000 | 52 <input type="checkbox"/> 5 More than \$500,000 |
| 50 <input type="checkbox"/> 3 \$100,001-\$250,000 | |

101	119	137	155	173	191	209	227	245	263	281	299
102	120	138	156	174	192	210	228	246	264	282	300
103	121	139	157	175	193	211	229	247	265	283	301
104	122	140	158	176	194	212	230	248	266	284	302
105	123	141	159	177	195	213	231	249	267	285	303
106	124	142	160	178	196	214	232	250	268	286	304
107	125	143	161	179	197	215	233	251	269	287	305
108	126	144	162	180	198	216	234	252	270	288	306
109	127	145	163	181	199	217	235	253	271	289	307
110	128	146	164	182	200	218	236	254	272	290	308
111	129	147	165	183	201	219	237	255	273	291	309
112	130	148	166	184	202	220	238	256	274	292	310
113	131	149	167	185	203	221	239	257	275	293	311
114	132	150	168	186	204	222	240	258	276	294	312
115	133	151	169	187	205	223	241	259	277	295	313
116	134	152	170	188	206	224	242	260	278	296	314
117	135	153	171	189	207	225	243	261	279	297	315
118	136	154	172	190	208	226	244	262	280	298	316



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PITTSFIELD MA 01203-9697



LANDSCAPE management

JANUARY 1996

This card is void
after March 15, 1996

NAME _____
TITLE _____
FIRM _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE (____) _____ FAX (____) _____
HAVE A SALES REP CALL ME 18 (A)

I would like to receive (continue receiving)

LANDSCAPE MANAGEMENT each month: Yes no

Signature: _____ Date: _____

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

- | | |
|---|--|
| 01 <input type="checkbox"/> 05 Golf Courses | 08 <input type="checkbox"/> 40 Private/Public Estates & Museums |
| 02 <input type="checkbox"/> 10 Sport Complexes | 09 <input type="checkbox"/> 45 Condominiums/Apartments/Housing Developments/Hotels/Resorts |
| 03 <input type="checkbox"/> 15 Parks | 10 <input type="checkbox"/> 50 Cemeteries/Memorial Gardens |
| 04 <input type="checkbox"/> 20 Rights-Of-Way, Maintenance for
Highways Railroads & Utilities | 11 <input type="checkbox"/> 55 Hospital/Health Care Institutions |
| 05 <input type="checkbox"/> 25 Schools, Colleges & Universities | 12 <input type="checkbox"/> 60 Military Installations & Prisons |
| 06 <input type="checkbox"/> 30 Industrial & Office Parks/Plants | 13 <input type="checkbox"/> 65 Airports |
| 07 <input type="checkbox"/> 35 Shopping Centers, Plazas & Malls | 14 <input type="checkbox"/> 70 Municipal Government/Municipal Facilities |
| | 15 <input type="checkbox"/> Other (please specify) _____ |

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- | | |
|--|---|
| 16 <input type="checkbox"/> 105 Landscape Contractors (Installation & Maintenance) | 20 <input type="checkbox"/> 125 Landscape Architects |
| 17 <input type="checkbox"/> 110 Lawn Care Service Companies | 21 <input type="checkbox"/> 130 Land Reclamation & Erosion Control |
| 18 <input type="checkbox"/> 112 Custom Chemical Applicators (Ground & Air) | 22 <input type="checkbox"/> 135 Extension Agents/Consultants for Horticulture |
| 19 <input type="checkbox"/> 120 Tree Service Companies/Arborists | 23 <input type="checkbox"/> 140 Irrigation Contractors |
| | 24 <input type="checkbox"/> Other Contractor or Service _____ |

C. SUPPLIERS:

- 25 210 Sod Growers, Turf Seed Growers & Nurseries
26 215 Dealers, Distributors, Formulators & Brokers
27 220 Manufacturers

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- 28 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
29 20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
30 30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
31 40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
32 50 OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) _____

3. SERVICES PERFORMED: (check ALL that apply)

- | | |
|--|---|
| 33 <input type="checkbox"/> A Mowing | 41 <input type="checkbox"/> I Landscape/Golf Design |
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PERFORMANCE PLUS



with 100 HP TURBO and FOUR WHEEL DRIVE



FOUR WHEEL DRIVE "GO" POWER

Now, with the addition of optional 100 HP Turbo and Four Wheel Drive, the HYDRO POWER 180 is the ultimate in large capacity mowing performance.

Mow up to 17 acres/hour with the HYDRO POWER 180 hydraulically powered deck system — three individual decks cover up to 198" cut.

The 100 HP Turbo-charged Cummins diesel engine offers added power on demand — no need to slow ground speed while mowing in dense turf conditions. The extra power also provides a top quality cut and excellent clipping distribution.

The Four Wheel Drive allows increased production in areas previously inaccessible to large rotary mowers. Superior traction and hill climbing ability are available with just the flip of a switch.



YEAR-ROUND VERSATILITY

The Variable Speed Eaton Transmission (204 HP rated) affords the operator complete ground speed control. The operator can set the mowing speed to meet individual mowing conditions and not be restricted by a two-range system as on some competitive models.

The Two Stage Snowblower and Heated Cab provide year-round versatility.

The HYDRO POWER 180 just leaves the competition behind when it comes to performance.



EASY-FOLDING CUTTING UNITS FOR TRANSPORT

18155 Edison Avenue



Chesterfield, MO 63005

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