

A SHORT IMPORTANT QUIZ FOR ALL GROUNDS PROFESSIONALS



Q.

Which leading Green Industry organization can grounds professionals join as an individual rather than a company?

Which Green Industry membership Society has as members:

- multi-faceted grounds managers?
- horticultural specialists?
- park and recreation specialists?
- sports turf specialists?
- irrigation specialists?
- arborists?
- and grounds managers for a wide range of institutions, government bodies and independent contractors

Which organization publishes the three most respected operating "bibles" for grounds professionals? (Grounds Maintenance Estimating Guidelines, Management Forms & Job Descriptions Guide)

What is the oldest individual membership organization for grounds professionals in the Green Industry?

Which Green Industry organization is dedicated solely to the professional furthering of individual member grounds professionals?

What is the only membership organization for institutional grounds managers?

What is the only membership society for grounds professionals?

PGMS

(to all questions) the Professional Grounds Management Society

A.

The big question: If you are a grounds professional, why are you trying to do it alone? Don't you deserve the advantages of joining with fellow grounds professionals in PGMS?

If you think so, why not take a closer look by requesting more information? Just complete and mail the following form, and information will be rushed to you.

To: PGMS
120 Cockeysville Road, Suite 104
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SOCIETY

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PTO-powered aeration attachment makes lawn mower versatile

Grasshopper's new Aera-vator attachment is designed for Grasshopper zero-radius out-front mowers. The Aera-vator makes it easy to aerate established turf, till bare ground for sodding or screening, or till a plant bed without the mulch.

The Aera-vator lifts hydraulically and locks into a raised position for tight turns, then lowers using a foot-operated release. It uses Grasshopper's PTO attachment drive to vibrate the tines rapidly to and fro, fracturing the hardest, driest soil combinations quickly and easily without irrigation, Grasshopper says.

For more information, contact Grasshopper at (316) 345-8621 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 294



Mower design directs noise and heat away from driver

The new Ransomes T-Plex 185 triplex mower is built for operator comfort. The mower's rear-mount engine design directs noise and heat out and away from the operating position.

Three fully floating cutting heads follow ground contours for a high-quality cut and smooth finish. The heads are interchangeable with other Ransomes mowers, including the 305 and 405 fairway models.

Reel to bedknife adjustments can be made by hand, thus reducing downtime for maintenance.

Total cutting width is 71 inches. An optional 5-blade fixed head cutting unit is available to cut longer grass.

For more information, phone (800) 228-4444 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 295

Classic herbicide now comes in water-soluble formulation

Trimec Classic broadleaf herbicide is now available in a dry water-soluble formulation. This new sprayable herbicide, packaged in pre-measured water-soluble bags,

performs like liquid Trimec Classic but has handling, economic and environmental advantages, PBI/Gordon says.

The new dry product dissolves in cold water with minimal agitation and has little, if any, of the odor usually associated with amine products. Like the liquid product, Trimec Classic DSC contains the same ratio of 2,4-D, MCPP and dicamba.

For more information, phone (800) 821-7925 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 296



This trimmer is high in value and performance

The Maruyama ML23S string trimmer is lightweight—just 10.3 lbs.—and powerful—with a 22.5cc exclusive M-Line engine. It also has features like a tap for cord cutting head with twin .095 lines and a lift-type carburetor for easy starting.

The ML23S has Maruyama's popular anti-vibration system and a design that places emphasis on operator comfort.

The MT23 powerhead can be equipped with straight- and curved-shaft string trimmers, along with an edger, hedgetrimmer, blower or tiller.

For more information, phone (206) 885-0811 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 297

Three new grasses have wide benefits

Three new turfgrass cultivars are available from Lofts Seed:

- Rebel III turf-type tall fescue: deep, dark green color that performs well in southeast transition zones and westward across the U.S.; does well from full sun to dense shade; available in limited supply this season.

- L-93 creeping bentgrass: has natural dollar spot resistance; also number one in overall turfgrass quality and attractiveness in Rutgers University trials; performs well on closely-clipped putting greens or IPM-managed fairways and tees where dollar spot is a concern; no excessive thatch or puffiness; available in limited quantities.

- Princeton 105 (P-105) Kentucky bluegrass: produces an aggressive, dense turf; moderately dark color; perfect for quick repairs to sports fields and rec areas; maintains good summer density and is resistant to most troublesome diseases.

For more information, phone (800) 526-3890, ext. 250 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 298

Reel innovation lets you make quick, easy changes

The new Jacobsen Greens King V features a FlashAttach reel. Changing from 11-blade reels for greens to seven-blade reels for tees is accomplished by pulling a pin and moving reel attachment forward.

The Greens King V is powered by a 19 hp Kubota diesel, or high output 18 hp Briggs & Stratton Vanguard gas engine—take your choice.

Power steering and a rear wheel that turns inside the front wheel's radius has made it easier for operators to follow the most difficult curves and contours, Jacobsen claims.

For more information, call (414) 637-6711 and tell them you saw it in LANDSCAPE MANAGEMENT, or



Circle 299

New formulation of popular post-emergent

Acclaim Extra herbicide is a water emulsion herbicide containing 0.57 lb. of active ingredient per gallon. It controls annual and perennial grass emerged weeds.

Acclaim Extra will replace Acclaim 1EC because it can be used at lower application rates: 3.5 oz./acre or 0.08 oz./1000 sq. ft.

"Acclaim Extra covers 14 percent more area than the old formulation," says market

manager George Raymond. "In addition, the signal word has been reduced from 'warning' to 'caution.'"

For more information, phone (302) 892-3030 and tell them you saw it in LANDSCAPE MANAGEMENT, or

Circle 300

Trimmer/brushcutter has heavy-duty anti-vibe system

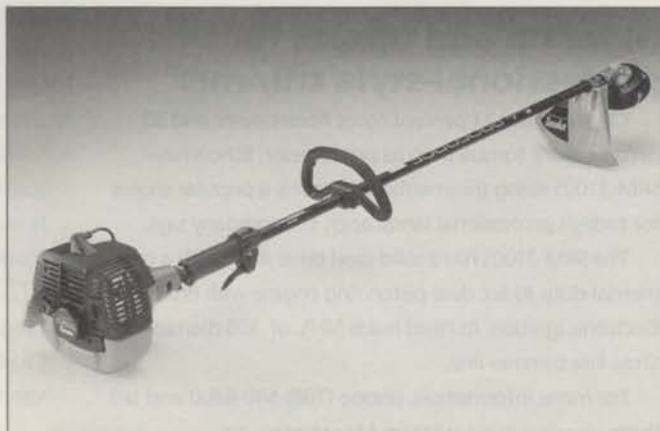
Tanaka's new commercial trimmer/brushcutter, the TBC-2510, provides professionals with all the most important features that you demand.

Weighing only 11.6 lbs., the TBC-2510 contains a heavy-duty anti-vibration system located at the ending/shaft mount to provide smooth cutting power. The machine's 24cc engine was tested to produce 1.3 hp and last more than 1,500 hours.

Other features: a forged steel connecting rod and a large ball bearing-supported crankshaft, a new-generation Brain autofeed cutting head that features a new interlocking cap and simplified line length adjustment system.

For more information, phone (206) 395-3900 and tell them you saw it in Landscape Management, or

Circle 301



Popular pre-emergent now registered in Calif.



Barricade pre-emergence herbicide from Sandoz Agro Inc. has been registered by the California EPA.

In landscaping/lawn care situations, Barricade delivers comparatively long residual control of crabgrass, goosegrass, *Poa annua* and 27 other problem grasses and broadleaf weeds. Using up to 75% less active ingredient than other pre-emergents, a single application can last up to 26 weeks.

In golf course situations, it delivers what Sandoz calls "superior" performance in controlling weeds on fairways, tees and roughs. And its flexibility allows for fall, spring or split applications.

Circle 302

Two herbicides help control tough weeds

Riverside Simazine 90DF can now be used in a tank mix with herbicides such as Gramoxone, Roundup, Solicam and Surlan for a wider spectrum of post-emergence weed control in southern turfgrasses. Simazine is most commonly used to control weeds like burclover,

chickweed, dandelion, speedwell, yarrow, crimson clover, lambsquarter, ragweed and vetch.

Also, Riverside Phenoxy 88 is great for controlling tough weeds in turfgrass grown for seed and ornamental turfgrass. It is a 2,4-D acid formulation that is good at controlling weeds like bindweed, chickweed, cocklebur, lambsquarters, knotweed, ragweed and sunflowers in turf.

Both products are sold by Terra International. For more information, phone (712) 277-13540 and tell them you saw it in

LANDSCAPE MANAGEMENT, or

Circle 304



More hp and torque for this professional-style trimmer

Churning out 11 percent more horsepower and 35 percent more torque than its predecessor, Echo's new SRM-3100S string trimmer/brushcutter is a popular choice for today's professional landscaper, the company says.

The SRM-3100S has a solid-steel drive shaft with a commercial-duty 30.5cc dual-piston ring engine with Pro-Fire Electronic Ignition. Its head holds 50 ft. of .105 diameter Cross-Fire trimmer line.

For more information, phone (708) 540-8400 and tell them you saw it in LANDSCAPE MANAGEMENT, OF

Circle 303

AD INDEX

102	Agrevo	24-25
101	American Cyanamid	35
103	American Cyanamid	39
104	American Cyanamid	Cv2-1
105	Bayer Corp	14
106	Bayer Corp	4-5G
107	Bayer Corp	4-5L
108	Bayer Corp	6
109	Bayer Corp	13G
	Dow Elanco	11
	Dow Elanco	13
110	Echo	33
111	FMC Corp	9
133	Green Industry Expo	Cv3
	ISK Biosciences Insert (Regional)	
40a-40d		
112	Intl Lawn Graden Expo	31
113	Jacklin Seed	7
114	Merck AG Vet	5
130	Nutramax	11G
115	PBI Gordon Corp	4
116	R J Advangate	16G
128	Ransomes, Ransomes America Corp	40
117	Rohm & Haas	8-9G
118	Tee 2 Green	Cv4
119	Terra Intl	18-19
120	Toro Commercial	3
121	Turfco	8L
122	Valent	41
123	Wilbur Ellis	7G
125	Wood Equip Co	7L

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DALLAS based commercial landscape company is looking for the right individual to assist in the start up of residential service division. Individual should have background experience of minimum 3 to 5 years experience. College degree required. Certification preferable. Individual will be involved in all start up planning and will be responsible for all marketing/sales efforts. It will require an individual who is diverse in knowledge, good people skills, sales/marketing oriented and willing to put in a lot of time to get new division up and running. Compensation package to include base salary, commission and bonus incentive. Medical and life insurance 100% paid for by company. Excellent additional benefits with potential for 401k plan at end of first year. If interested send resume or fax to:

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For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
June 1996	5/8
July 1996	6/6
August 1996	7/8
September 1996	8/8
October 1996	9/6
November 1996	10/8
December 1996	11/6

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO:

Dan Hoke, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44310.
For more information call: 1-800-225-4569 or 216-891-2762, Fax: 216-826-2865.

Receive FREE information on products and services advertised in this issue.

LANDSCAPE
management

APRIL 1996

*This card is void
after July 15, 1996*

NAME _____
TITLE _____
FIRM _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE (____) _____ FAX (____) _____

I would like to receive (continue receiving)
LANDSCAPE MANAGEMENT each month: Yes no

Signature: _____ Date: _____

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

- | | |
|---|--|
| 01 <input type="checkbox"/> 05 Golf Courses | 08 <input type="checkbox"/> 40 Private/Public Estates & Museums |
| 02 <input type="checkbox"/> 10 Sport Complexes | 09 <input type="checkbox"/> 45 Condominiums/Apartments/Housing Developments/Hotels/Resorts |
| 03 <input type="checkbox"/> 15 Parks | 10 <input type="checkbox"/> 50 Cemeteries/Memorial Gardens |
| 04 <input type="checkbox"/> 20 Rights-Of-Way, Maintenance for
Highways Railroads & Utilities | 11 <input type="checkbox"/> 55 Hospital/Health Care Institutions |
| 05 <input type="checkbox"/> 25 Schools, Colleges & Universities | 12 <input type="checkbox"/> 60 Military Installations & Prisons |
| 06 <input type="checkbox"/> 30 Industrial & Office Parks/Plants | 13 <input type="checkbox"/> 65 Airports |
| 07 <input type="checkbox"/> 35 Shopping Centers, Plazas & Malls | 14 <input type="checkbox"/> 70 Multiple Government/Municipal Facilities |
| | 15 <input type="checkbox"/> Other (please specify) _____ |

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- | | |
|--|---|
| 16 <input type="checkbox"/> 105 Landscape Contractors (Installation & Maintenance) | 20 <input type="checkbox"/> 125 Landscape Architects |
| 17 <input type="checkbox"/> 110 Lawn Care Service Companies | 21 <input type="checkbox"/> 130 Land Reclamation & Erosion Control |
| 18 <input type="checkbox"/> 112 Custom Chemical Applicators (Ground & Air) | 22 <input type="checkbox"/> 135 Extension Agents/Consultants for Horticulture |
| 19 <input type="checkbox"/> 120 Tree Service Companies/Arborists | 23 <input type="checkbox"/> 140 Irrigation Contractors |
| | 24 <input type="checkbox"/> Other Contractor or Service _____ |

C. SUPPLIERS:

- 25 210 Sod Growers, Turf Seed Growers & Nurseries
26 215 Dealers, Distributors, Formulators & Brokers
27 220 Manufacturers

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- 28 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
29 20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
30 30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
31 40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
32 50 OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) _____

3. SERVICES PERFORMED: (check ALL that apply)

- | | |
|--|---|
| 33 <input type="checkbox"/> A Mowing | 41 <input type="checkbox"/> I Landscape/Golf Design |
| 34 <input type="checkbox"/> B Turf Insect Control | 42 <input type="checkbox"/> J Turf Weed Control |
| 35 <input type="checkbox"/> C Tree Care | 43 <input type="checkbox"/> K Paving, Deck & Patio Installation |
| 36 <input type="checkbox"/> D Turf Aeration | 44 <input type="checkbox"/> L Pond/Lake Care |
| 37 <input type="checkbox"/> E Irrigation Services | 45 <input type="checkbox"/> M Landscape Installation |
| 38 <input type="checkbox"/> F Turf Fertilization | 46 <input type="checkbox"/> N Snow Removal |
| 39 <input type="checkbox"/> G Turf Disease Control | 47 <input type="checkbox"/> O Other (please specify) _____ |
| 40 <input type="checkbox"/> H Ornamental Care | |

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)

- 48 1 Less than \$50,000
49 2 \$50,000-\$100,000
50 3 \$100,001-\$250,000
51 4 \$250,001-500,000
52 5 More than \$500,000

101	119	137	155	173	191	209	227	245	263	281	299
102	120	138	156	174	192	210	228	246	264	282	300
103	121	139	157	175	193	211	229	247	265	283	301
104	122	140	158	176	194	212	230	248	266	284	302
105	123	141	159	177	195	213	231	249	267	285	303
106	124	142	160	178	196	214	232	250	268	286	304
107	125	143	161	179	197	215	233	251	269	287	305
108	126	144	162	180	198	216	234	252	270	288	306
109	127	145	163	181	199	217	235	253	271	289	307
110	128	146	164	182	200	218	236	254	272	290	308
111	129	147	165	183	201	219	237	255	273	291	309
112	130	148	166	184	202	220	238	256	274	292	310
113	131	149	167	185	203	221	239	257	275	293	311
114	132	150	168	186	204	222	240	258	276	294	312
115	133	151	169	187	205	223	241	259	277	295	313
116	134	152	170	188	206	224	242	260	278	296	314
117	135	153	171	189	207	225	243	261	279	297	315
118	136	154	172	190	208	226	244	262	280	298	316



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management

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PO BOX 5054
PITTSFIELD MA 01203-9697



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