#### **INFO-CENTER** from page 50

FREE SPRAY GUIDE... Hypro Corp., a leading American spray pump manufacturer, has just released a new spraying guide for all sprayer operators and manufacturers. The full-color, 16-page brochure is an excellent source of information on pumps, calibration, nozzles and pump placement for all five families of ag sprayer pumps.

The guide is free; to order, call or write Hypro at 375 Fifth Ave. NW, New Brighton, MN 55112; (612) 633-9300. Ask for Form 226.

WORKERS' COMPENSATION...Order the "Worker's Compensation Law Bulletin" and receive free of charge a "1995 Checklist for Cutting Workers' Comp Costs."

Now in its 18th year, the WCLB reports the most important, trend-setting court cases that, as explained, will help you defeat unjustified claims, avoid liability for negligence and prevent modification and reactivation of old claims.

The bulletin costs less than \$5 per month. It is available with a full-year

refund guarantee. For more information, write Qunilan at 23, Drydock Ave., Boston, MA 02211; or phone (617) 542-0048.

HERBACEOUS PERENNIALS...The Professional Plant Growers Association is offering the "Professional Guide to Herbaceous Perennials," a 28-page, full-color booklet designed to introduce landscape pros to using 63 recommended perennials. Authors are Dr. Art Cameron and Laura Coit of Michigan State University.

The brochures cost \$2 each for PPGA members, \$2.60 for non-members. Quantity discounts (more than 100) are available. To order, write PPGA, P.O. Box 27517, Lansing, MI 48909 or phone (800) 647-7742.

ON PESTICIDES ... "The Users Reference Guide to Pesticides" is 200 pages jam-packed with information. Cost is \$27.95. To order, send check or Visa/MC number and expiration date to Thomson Publi-cations, P.O. Box 9335, Fresno, CA 93791; or phone (209) 435-2163; or fax (209) 435-8319.

#### GREEN INDUSTRY **EVENTS**

#### JUNE

4-6: Park & Recreation Design Symposium, Kansas City. Phone: (414) 733-

6: California Assn. of Nurserymen certification exam, Kings River College, Reedley. Phone: Laura Holybee, (916) 567-

7: California Assn. of Nurserymen certification exam, American River College, Sacramento. Phone: Laura Holybee, (916) 567-0200.

15: California Assn. of Nurserymen certification exam, Marriott/Bishop Ranch, San Ramon. Phone: Laura Holybee, (916) 567-0200.

23-25: Plantec International Trade Fiar for Horticulture. Frankfurt. Germany. Phone: (069) 7575-6357.

29-July 2: FNGA Annual Convention, Disney's Contemporary Resort, Orlando. Phone: Linda Van Der Zee, (407) 345-8137.



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# SHOW CASE

#### Wider floating deck eliminates scalping

Encore Manufacturing Co.'s hydrostatic rider is now available with a 61-inch deck.

The 61-inch Encore Rider, with zero turning radius, is powered by a 20 hp Kawasaki liquid-cooled engine, and an Eaton 771 dual-path hydrostatic drive.

The company says the Rider has a true floating deck design, which allows the mower to cut across rough terrain without scalping the turfgrass.



The full floating deck and a front axle trunnion delivers an exceptional quality cut and one of the smoothest rides possible from a riding mower.

Circle No. 191 on Reader Inquiry Card

#### Pallet carrier lifts large loads, travels fast

The Amaze-N-Tow pallet carrier combines the lifting power and material handling flexibility of a hydraulic fork lift, with the highway-speed transportation capacity of a large truck.

A 12-volt Industrial Marine battery powers the hydraulic lever operated lift mechanism, securing loads up to 4000 pounds in just minutes.

Other features include:

- a 400-pound tongue weight;
- low center of gravity;
- wide wheelbase;
- fail-safe locking arms.

One person can transport heavy loads safely, by using an ordinary vehicle and conventional hitch.



Circle No. 192 on Reader Inquiry Card

# New distributor offers savings on turf supplies

Yardway, a newly formed national supplier/distributor for the green industry, provides equipment, supplies and services that today's landscaping and lawn care companies need in a "one source" shopping environment.

Yardway offers purchasing memberships to landscaping and lawn care companies, which allows those companies to buy at lower prices. Non-members of Yardway are allowed to buy at regular prices. Yardway offers member's access to the following lines:

MTD/Yardman; Ferris and Lesco mowers; Lesco fertilizers and seed; Union tools; DFS forms and stationery; Bush office furniture; JDI office furniture; Packard Bell multi-media computers; Nebs software; RainBird irrigation; various truck and trailer models.

Vision Benefits and travel discounts; are included.

Later this year, Yardway will open the Yardway Network, by which affiliates can obtain client referrals under The Yardway Network name and supplies and services.

Circle No. 193 on Reader Inquiry Card

## New power tool for curb trench preparation work

The Curb King sod trimmer from Tool Engineering & Manufacturing Co. eliminates shoveling curb paths by hand.



With a few passes, you can control the depth and width of a trench around existing flower beds, next to foundations, under fences and through grasses.

The tool is versatile and maneuvers well. The company has a complete line of concrete curbing machines, mixers and trailers.

Circle No. 194 on Reader Inquiry Card

### One sturdy tool combines features of rake and shovel

The Shrake hand tool combines the features of a heavy duty shovel with those of a sifting rake.

The tool is designed to sift out unwant-



# REVIEW

ed debris—such as rocks and leaves—from good soil.

The heavy duty shovel can also be used for digging out bulbs from planters, and takes the place of the rake and shovel combination when doing preparatory work for landscaping and planter installation.

The Shrake is manufactured by Environmental Protection Developers, Inc. Circle No. 195 on Reader Inquiry Card

### Endophyte-enhanced seed ready for 1995 season

Two new perennial ryegrass varieties are available from E.F. Burlingham & Sons.

Wizard is a high-endophyte variety best suited for short mowing heights and the turf traffic found on golf courses, athletic fields and seed mixes. It exhibits an excellent mowing quality, moderate leaf texture, and deeper dark green color. It will be of good use in southern overseeding programs and cool-season mixes.

Excel is a dark green turfgrass with a moderate level of endophytes. It has a fine leaf texture, with improved resistance to dollar spot and red thread diseases.

According to E.F. Burlingham & Sons, Excel exhibits more tillering, and has a semi-dwarf growth habit. It performs well alone or in mixes with dark green bluegrass and fine fescue varieties or in southern overseeding.

Circle No. 196 on Reader Inquiry Card

### New fungicide manages turf, ornamental diseases

Terra's Aliette T& O fungicide controls several plant diseases in ornamentals, turf and around bedding plants.

Aliette T & O controls downy mildew, fire blight, and bacterial blight in ornamentals and bedding plants, when applied prior to disease development, and in conjunction with good cultural management.

The product can also be used as a systemic fungicide against pythium diseases such as blight and root rot, and yellow tuft on common turf on golf courses, sod farms and other areas.

Circle No. 197 on Reader Inquiry Card

#### **Electric bunker rake quiet with no emissions**

The Sand Star E, an electricpowered bunker rake, has just been introduced by Smithco.

The quiet, battery-powered rake is the first and only one of its type available to the golf industry, according to the company.

The Sand Star E is powered by six, 6-volt batteries, which store and deliver sufficient energy to handle bunker conditioning. The batteries can be recharged overnight.

The Sand Star E runs at a 10 mph forward speed and 5 mph in reverse. It comes with rearwheel drive and a comfortable,

high-backed operator seat with a presence safety switch.

Circle No. 198 on Reader Inquiry Card



### **Mowers built with new features**

Kubota Tractor Corporation's new FZ-Series of front mowers combine Zero Diameter Turn and Auto Assist Differential.

The FZ-2100 runs on a 20-hp, liquid-cooled diesel engine and hydrostatic transmission. According to the company, this was the first mower to offer the Zero Diameter Turn and Auto Assist Differential, which lets the operator switch automatically between two- and four-wheel drive.

The 2400 is built for use on all types of commercial and golf course landscapes. It features new, wider optional round-shoulder turf tires for increased stability and traction with minimal turf damage.

Circle No. 199 on Reader Inquiry Card



# **PRODUCT REVIEW**

### **Drive system cuts brush replacement**

Sweepster, Inc. has a new hydraulic drive sweeper for tractors, loaders and skid steers that reduces brush replacement time by 92 percent.

One person can replace a loaded core in 10 minutes on the QC series power sweepers. Sweepster has redesigned the mounting for the hydraulic motor that drives the brush core. A separate mounting bracket cradles the hydraulic motor and slides in and out of the brush core. Simply pull a pin, lower the arm support, remove the hydraulic motor mounting bracket and the brush is ready to replace.

Longer hydraulic hoses allow for the removal of the

hydraulic motor without unhooking the hoses, which protects the hydraulic system from possible contamination.

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Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

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November	10-10
December	11-10

(Call rep for date confirmation.)

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#### MAINTENANCE MANAGERS & SUPERVISORS:

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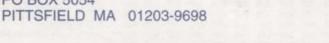
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12	129	146	163	180	197	214	231	248	265	282	299	316	333	16 🗆 40 SPECIALIST
13	130	147	164	181	198	215	232	249	266	283	300	317	334	17 🗆 50 OTHER TITLED AND NON-TITLED PERSONNEL (specify
14	131	148	165	182	199	216	233	250	267	284	301	318	335	I would like to receive (eastless receiving)
15	132	149	166	183	200	217	234	251	268	285	302	319	336	I would like to receive (continue receiving)  LANDSCAPE MANAGEMENT each month: YES   NO
16	133	150	167 168	184	201	218	235	252	269	286	303	320	337	Signature: Date:

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101	118	135	152	169	186	203	220	237	254	271	288	305	322				
102	119	136	153	170	187	204	221	238	255	272	289	306	323				
103	120	137	154	171	188	205	222	239	256	273	290	307	324				
104	121	138	155	172	189	206	223	240	257	274	291	308	325				
105	122	139	156	173	190	207	224	241	258	275	292	309	326				
106	123	140	157	174	191	208	225	242	259	276	293	310	327				
107	124	141	158	175	192	209	226	243	260	277	294	311	328				
108	125	142	159	176	193	210	227	244	261	278	295	312	329				
109	126	143	160	177	194	211	228	245	262	279	296	313	330				
110	127	144	161	178	195	212	229	246	263	280	297	314	331				
111	128	145	162	179	196	213	230	247	264	281	298	315	332				
112	129	146	163	180	197	214	231	248	265	282	299	316	333				
113	130	147	164	181	198	215	232	249	266	283	300	317	334				
114	131	148	165	182	199	216	233	250	267	284	301	318	335				
115	132	149	166	183	200	217	234	251	268	285	302	319	336				
116	133	150	167	184	201	218	235	252	269	286	303	320	337				
117	134	151	168	185	202	219	236	253	270	287	304	321	338				

### LANDSCAPE MANAGEMENT

MAY 1995 after July 15, 1995

1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS: (PLEASE MARK ONLY ONE IN EITHER A, B OR C)

A. Landscaping/Ground Care at one of the following types of facilities:

Signature: \_\_\_

B. Contractors/Service Companies/Consultants:

06 0 1015 Landscape contractors (installation & maintenance)
07 0 110 Lawn care service companies
08 0 1112 Custom chemical applicators
09 0 1035 Extension agents/consultants for horticulture
10 0 ther contractor or service (please specify)

11 Q205 Sod growers 12 Other supplier (specify)

Which of the following best describes your title: (mark only one)

(Mark only one)
13 | 10 Executive administrator
14 | 20 Manager/Superintendent
15 | 30 Government official
16 | 40 Specialist
17 | 50 Other Titled and Non-Titled Personnel (specify)

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT each month: YES 🗆 NO 🗆

Date:

TIT		SS											-	ANDSCAPE MANGEMENT This card is after July 15  1. BUSINESS & INDUSTRY MY PRIMARY BUSINESS AT THIS LOCATION IS: (PLEASE MARK ONLY ONE IN EITHER A, B OR C)	s void , 1995
CIT														A. Landscaping/Ground Care at one of the fi types of facilities:	ollowing
ST	ATE.							z	IP _					01 0005 Golf courses 02 0010 Sports Complexes	
TELE	ЕРНО	NE (			)									03 0015 Parks 04 0025 Schools, colleges, & universities	
		BER	100			)								05 🗍 Other type of facility (please specify)	
HAV	EAS	SALE	SRE	PCA	LL MI	E 18	□ (A	}						B. Contractors/Service Companies/Consulta 06   0105 Landscape contractors (installation & n	ints:
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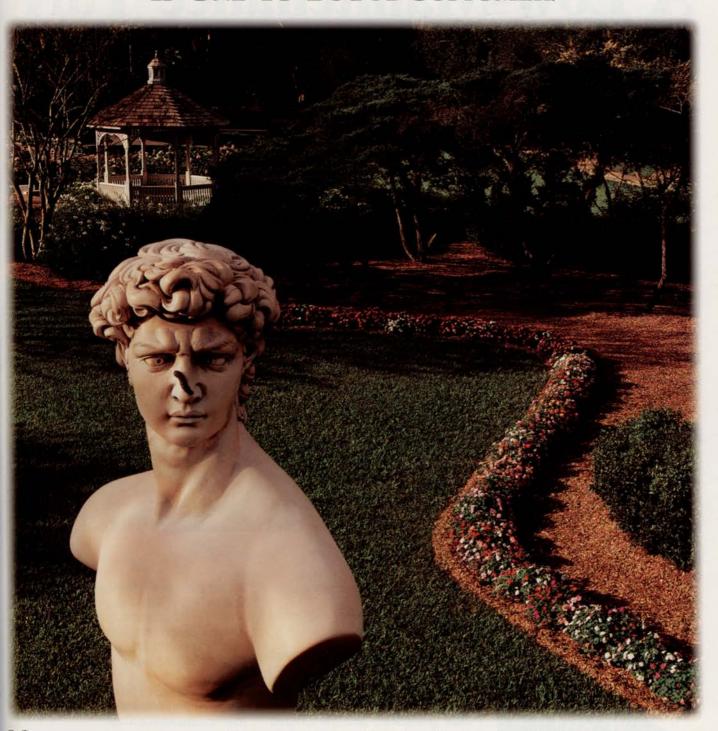
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# DURSBAN ELIMINATES 140 INSECT PESTS BECAUSE ALL IT TAKES IS ONE TO BUG A CUSTOMER.



Most customers tend to overreact. Discover one lawn pest and they think they're infested. Never mind that most customers can't tell the difference between a sod webworm and a night crawler.

Keeping customers' lawns insect pest free is what Dursban\* insecticide is all about. Not only is it a dependable and economical broad spectrum insecticide, but it has also been formulated to provide you an effective residual on most turfgrasses and ornamentals.

One thing for sure, use Dursban and customers won't be bugging you with their insect pest problems.

For further information on Dursban, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.



