

IF YOU WANT TO KNOW HOW LONG  
GALLERY WORKS TO PREVENT BROADLEAF WEEDS,  
ASK SOMEONE WITH TIME ON THEIR HANDS.



After applying Gallery\* preemergence herbicide, you've got about 6 to 8 months of good solid waiting before you'll spot the emergence of any of over 95 different broadleaf weeds. Even the tough ones like spurge, dandelion and plantain.

In fact, Gallery is the only preemergent on the market today that's designed to prevent so many broadleaf weeds, yet is safe over the top of all turfgrasses,

and over 400 different species of ornamentals.

So now that you have a little extra time on your hands, maybe you can get around to digging up even more business.

For further information on Gallery, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.

 DowElanco

\*Trademark of DowElanco





# Meeting customers' needs: the key to future success

by DICK HOLZSCHU/general manager, Urban Pest Management

**W**ITH CONTINUED growth in the turf industry comes an even greater challenge: meeting our customers' and their clients' needs—not just now, but well into the future. Even in the relatively short term of the next decade, the need for new products, technical information and support surpasses anything that has come before.

It's ironic that the very information and products that create conveniences in our society also engulf people's free time. We are, as they say, an information society. But trying to keep up with every idea and innovation creates additional time pressures on individuals, both on the job and at home.

"Right away" is no longer soon enough. Demands are immediate. Homeowners have less time to manage their lawns and landscapes, so they increasingly rely on professionals to get the job done.

In turn, lawn care and landscape service companies and golf course superintendents look to manufacturers for information and support for the products that meet their customers' needs. Because they depend on companies like DowElanco for accurate, reliable information, we become not only product manufacturers but stewards of support information.

While these products continue to make huge strides in efficacy and flexibil-



ity, they are also the target of increased scrutiny and regulation. It is up to manufacturers like DowElanco to educate, inform and provide environmental stewardship—not just in response to crisis, but as an integral part of mission and purpose.

At DowElanco, our stewardship efforts encompass strides toward developing new products, continuing support for current products and providing information.

First, we will press forward with new products that respond to current needs and concerns. DowElanco's extensive research processes are designed to stimulate both innovation and confidence. Presently, several new products are reaching the final phases of the 10-year introductory development process, products that will help our customers meet their customers' needs. Newer formulations and packaging also help meet customers' increased safety demands and environmental concerns. In addition, our established products undergo continual testing—both in the labo-

ratory and in the field—to be sure they meet current standards.

Second, we look inward to provide the channels and resources to back up our current products. For example, in response to increased informational and service demands in the field, we recently formed two new sales districts with 14 sales representatives dedicated solely to the turf and ornamental marketplace. These reps, in cooperation with field technical services and corpo-

rate-based research and development, further increase our support and commitment to the industry.

Third, we must educate all of our customers, internal and external, about using products responsibly for the protection of health, safety and the environment. To that end, DowElanco maintains a strong presence in industry-wide associations such as Responsible Industry for a Sound Environment (RISE). This industry coalition works to educate the public and the government about the use of specialty pesticides in the environment. It also encourages manufacturers, suppliers and users of our products to maintain the highest standards of environmental responsibility.

By fostering the innovation and discovery of new products and cooperating with others in our industry to educate consumers and legislators, DowElanco plans to help raise the service standard throughout the 21st century.

# PRODUCT INDEX

Absorbefacient (Aquatic) . . . . .	69	Fertilizer, Turf . . . . .	72	Natural Control Products . . . . .	78	Sorbents . . . . .	79
Adjuvant/Carrier . . . . .	69	Fertilizers, Micronutrients . . . . .	70	Nematicides . . . . .	78	Spill Absorbants . . . . .	79
Aerators, Aquatic . . . . .	54	Fertilizers, Organic . . . . .	71	Netting . . . . .	60	Spray Guns . . . . .	64
Aerators, Soil . . . . .	54	Filters, Sand . . . . .	58	Nozzles & Accessories . . . . .	61	Spray Path Indicators/Foam	
Aerial Lifts . . . . .	54	Foggers . . . . .	58	Odor Neutralizer . . . . .	78	Markers . . . . .	64
Algaecide . . . . .	69	Forklifts . . . . .	58	Ozonators, Aquatic . . . . .	61	Spray Units . . . . .	64
Anchors, Earth . . . . .	54	Fountains, Aquatic . . . . .	58	Pavers . . . . .	61	Spray Units, Mixer	
Antitranspirant . . . . .	69	Fungicide, Ornamental . . . . .	73	Pesticide Storage/Containment		Proportioners . . . . .	64
Aquatic Weed Harvesters . . . . .	54	Fungicide, Tree . . . . .	73	Systems . . . . .	61	Sprayers . . . . .	63
Augers . . . . .	54	Fungicide, Turf . . . . .	74	Picnic Tables . . . . .	61	Sprayers, Measuring	
Back Hoes . . . . .	54	Generators . . . . .	58	Pipe . . . . .	61	Equipment . . . . .	63
Backfillers . . . . .	54	Geotextiles . . . . .	58	Pipe Locators		Spreaders . . . . .	64
Bactericide . . . . .	69	Golf Cars . . . . .	58	(See Locators, Pipe & Cable)		Sticker/Extender . . . . .	79
Benches . . . . .	54	Golf Course Accessories . . . . .	58	Planters . . . . .	61	Straw Blowers . . . . .	64
Bio Products . . . . .	69	Grass Coatings . . . . .	74	Play Structures . . . . .	61	Stump Cutters . . . . .	64
Biological Control . . . . .	69	Grass Pavers . . . . .	58	Post Drivers/Post Pullers . . . . .	61	Sweepers . . . . .	64
Blades, Dozer/Scraper/Snow . . . . .	54	Growth Regulator, Turf/		Post Hole Diggers . . . . .	61	Tanks, Fiberglass . . . . .	64
Blades, Mower, Etc . . . . .	54	Ornamental . . . . .	74	Pressure Gauges . . . . .	61	Tanks, Metal . . . . .	64
Bleachers . . . . .	54	Herbicides, Aquatic . . . . .	74	Pruners, Hedge . . . . .	61	Tanks, Polyethylene . . . . .	66
Blowers . . . . .	56	Herbicides, Nonselective . . . . .	74	Pruners, Tree . . . . .	61	Tillers . . . . .	66
Bridges . . . . .	56	Herbicides, Ornamental . . . . .	74	Pumps . . . . .	61	Tillers, Skid Steer Mounted . . . . .	66
Brush Cutters, Hand Held . . . . .	56	Herbicides, Postemergence . . . . .	74	Rain Sensors . . . . .	62	Tillers, Tractor-Mounted . . . . .	66
Brush Cutters, Right-of-Way . . . . .	56	Herbicides, Preeemergence . . . . .	76	Rakes, Bunker . . . . .	61	Tire Repair Materials . . . . .	66
Bucket Lifts . . . . .	56	Hose & Reels . . . . .	58	Rakes, Landscape . . . . .	61	Tires/Tubes . . . . .	66
Carts, Lawn . . . . .	56	Injectors, Pesticide . . . . .	58	Rakes, Sand Trap . . . . .	62	Tool Boxes . . . . .	66
Chain Saw Accessories . . . . .	56	Insecticides, Tree/Ornamental . . . . .	76	Repellents, Animal . . . . .	78	Tool Grips . . . . .	66
Chain Saw Parts . . . . .	56	Insecticides, Turf . . . . .	77	Retaining Walls . . . . .	62	Topdressers . . . . .	66
Chain Saws . . . . .	56	Irrigation Replacement Parts . . . . .	58	Rock Pickers . . . . .	62	Topdressing Brushes . . . . .	66
Chippers . . . . .	56	Irrigation Systems & Supplies . . . . .	59	Rollers, Lawn . . . . .	62	Tractors & Attachments . . . . .	66
Colorant, Turf . . . . .	69	Landscape Design Kits . . . . .	59	Root Control Agent . . . . .	78	Trailers . . . . .	66
Colorant, Water . . . . .	70	Landscape Fabric . . . . .	59	Rope . . . . .	62	Traps, Animal . . . . .	66
Composters . . . . .	56	Lifts, Maintenance . . . . .	59	Safety Wear & Equipment . . . . .	62	Tree Braces . . . . .	66
Computer Hardware/Software . . . . .	56	Lighting Systems . . . . .	59	Saws . . . . .	62	Tree Cutters . . . . .	66
Cultivators . . . . .	56	Litter Receptacles . . . . .	59	Scrapers . . . . .	62	Tree Dressings . . . . .	79
Defoamer . . . . .	70	Loaders . . . . .	59	Screeners . . . . .	62	Tree Injectors . . . . .	66
Dethatchers . . . . .	57	Loaders, Skid-Steer . . . . .	59	Seeders . . . . .	62	Tree Movers, Spades . . . . .	66
Disease Detection Kits . . . . .	57	Loading Ramps . . . . .	59	Seeders, Hydraulic . . . . .	62	Tree Protectors . . . . .	66
Dozers . . . . .	57	Locators, Pipe & Cable . . . . .	59	Seeders, Hydro . . . . .	62	Trenchers . . . . .	67
Drainage Material . . . . .	57	Log Splitters . . . . .	59	Seeders, Slit . . . . .	63	Trimmers . . . . .	67
Drainage Tubing . . . . .	57	Lubricants . . . . .	59	Sharpeners . . . . .	63	Truck Accessories . . . . .	67
Drift Retardant . . . . .	70	Markers, Field . . . . .	59	Shears . . . . .	63	Trucks/Truck Bodies-Import,	
Drills . . . . .	57	Markers, Golf . . . . .	59	Shelters . . . . .	63	Domestic . . . . .	67
Dusters . . . . .	57	Measuring Wheels . . . . .	59	Snow Blowers . . . . .	63	Turf/Ornamental Covers . . . . .	67
Edgers . . . . .	57	Mist Blowers . . . . .	59	Snow Plows . . . . .	63	Vacuums . . . . .	67
Edging, Brick . . . . .	57	Miticides . . . . .	78	Sod Cutters . . . . .	63	Vehicles, All-Terrain . . . . .	67
Edging, Lawn . . . . .	57	Moisture Sensors . . . . .	60	Sod Equipment . . . . .	63	Vehicles, Electric . . . . .	67
Engine Parts . . . . .	57	Mower Accessories . . . . .	60	Sod Harvesters . . . . .	63	Vehicles, Turf . . . . .	68
Engines, Diesel . . . . .	57	Mower Parts . . . . .	60	Soil Amendments . . . . .	78	Vibratory Plows . . . . .	68
Engines, Gas . . . . .	57	Mowers, Flail . . . . .	60	Soil Conditioner . . . . .	79	Washers, Pressure . . . . .	68
Erosion Control Blocks . . . . .	58	Mowers, Reel . . . . .	60	Soil Fumigants . . . . .	79	Water Brooms . . . . .	68
Erosion Control Fabric . . . . .	58	Mowers, Rotary . . . . .	60	Soil Moisture Sensing		Water Management Products . . . . .	68
Excavators, Compact . . . . .	58	Mowers, Sickle Bar . . . . .	60	Equipment . . . . .	63	Water Test Kits . . . . .	68
Fencing . . . . .	58	Mowers, Slope . . . . .	60	Soil Samplers . . . . .	63	Weather Stations . . . . .	68
Fertilizer Injectors . . . . .	58	Mulchers, Hydraulic . . . . .	60	Soil Shredders . . . . .	63	Wetting Agents . . . . .	79
Fertilizer, Tree & Ornamental . . . . .	72	Mulches & Erosion Control . . . . .	78	Soil Test Meters . . . . .	63		

PRODUCT INDEX



**EQUIPMENT**

**AERATORS, AQUATIC**

Airlake Aeration Inc  
Air-O-Lator Corp  
Aqua N Lite  
AquaScape, A Toro Partner  
Automatic Rain Co  
Broyhill Co  
California Landscape Lighting  
Clean-Flo Laboratories Inc  
First Products Inc  
Kasco Marine Inc  
Kriger & Co  
LESCO Inc  
Otterbine Barebo Inc

**AERATORS, SOIL**

AerWay



Agri-Fab Inc  
BCS America Inc  
Befco Inc  
BlueBird Intl Inc  
Classen Mfg Inc  
C & S Turf Care Equipment Inc  
Cub Cadet Corp



**John Deere**  
Feldmann Engineering & Mfg Co  
Forestry Suppliers Inc  
Fuerst Bros  
Gandy Co  
Grasshopper Co



**Gravely Intl**  
GreenCare Intl  
Hoffco Inc  
Jacobsen Div Textron Inc  
F D Kees Mfg Co  
Kriger & Co  
Kromer Co  
LaBarge Equipment Co  
Landscapers Supply Corp  
LESCO Inc  
Logan Equipment Group Inc  
Ben Meadows Co  
Millcreek Mfg Co  
Palmor Products Inc  
Parham Industries Inc  
Ransomes - Cushman - Ryan  
Rogers Innovative Inc  
Snapper  
SouthAg  
Steiner Turf Equipment Inc  
Terracare Products Co



**Toro Co Commercial Products Div**

TURFCO Mfg Inc  
Turfster Intl  
Verti-Drain/Emrex Inc  
Steven Willand Inc  
Woods Equipment Co  
Worksaver Inc  
Wylie Mfg  
Yardway Intl

**AERIAL LIFTS**

AmeriQuip  
Bil-Jax Inc  
JCB Inc  
Polecat Industries Inc  
Safety Test & Equipment Co  
Snorkel  
Workforce Products Div Bil-Jax Inc

**ANCHORS, EARTH**

Commercial Landscape Supply Inc  
Foresight Products Inc  
Forestry Suppliers Inc  
Hoffco Inc  
Ben Meadows Co  
Reinco

**AQUATIC WEED HARVESTERS**

Air-Lec Industries Inc

**AUGERS**

Befco Inc  
Clements Assocs Inc



**John Deere**  
Feldmann Engineering & Mfg Co  
Forestry Suppliers Inc  
Hoffco Inc  
Johnson's Industrial Supply Co  
Lowe Mfg Co  
McLaughlin Mfg Co  
McMillen Div  
Ben Meadows Co  
Melroe Co/Bobcat  
RedMax  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Thomas Equipment Ltd  
TURFCO Mfg Inc  
Steven Willand Inc  
Yardway Intl

**BACKFILLERS**

Ditch Witch  
Melroe Co/Bobcat  
SouthAg  
Vermeer Mfg Co  
Yardway Intl

**BACK HOES**

BRADCO Div ATI Inc  
Cub Cadet Corp



**John Deere**  
Ditch Witch  
Gehl  
Glenncorp Inc  
Ingersoll Equipment Co  
JCB Inc  
Kelley Mfg Corp  
Kioti Tractor



**Kubota Tractor Corp**

Melroe Co/Bobcat  
New Holland North America Inc  
Thomas Equipment Ltd  
Vermeer Mfg Co  
Woods Equipment Co  
Yardway Intl

**BENCHES**

Algoma Net Co  
Aluminum Seating Inc  
Bufftech Inc  
Custom Environmental Products Inc  
Hammer's Plastic Recycling Corp  
Landscape Forms Inc  
L A Steelcraft Products Inc  
Master of the Links Inc  
Natural Structures  
Playworld Systems Inc  
Reliable Racing Supply  
Sitecraft Inc  
Sport Seating Co  
Standard Golf Co  
R J Thomas Mfg Co dba Pilot  
Rock Park Equipment  
Ultrum Div GameTime Inc  
Wausau Tile Inc

**BLADES, DOZER/SCRAPER/SNOW**



Agri-Fab Inc  
Agrotec William Inc  
Alamo Group

BCS America Inc  
Bush Hog  
Cub Cadet Corp



**John Deere**  
Dixon Industries Inc  
Glenmac Inc  
Grasshopper Co



**Gravely Intl**  
Grotech  
Hiniker Co  
Ingersoll Equipment Co  
Landscapers Supply Corp  
New Holland North America Inc  
Snapper  
SouthAg  
Steiner Turf Equipment Inc  
Thomas Equipment Ltd



**Walker Mfg Co**  
Western Products  
Woods Equipment Co  
Yardway Intl

**BLADES, MOWER, ETC**

Alamo Group  
Brouwer Turf Equipment Ltd  
Commercial Landscape Supply Inc



**John Deere**  
Diamond Machining Technology Inc  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
Ransomes - Cushman - Ryan  
Snapper  
J Thomas Distributors Inc  
Woods Equipment Co  
Yardway Intl

**BLEACHERS**

Aluminum Seating Inc  
Natural Structures  
Outdoor Aluminum Inc  
Sport Seating Co  
R J Thomas Mfg Co dba Pilot  
Rock Park Equipment

PRODUCTS/SERVICES



# "WALKER" IS THE NEW EMPLOYEE'S NAME IMAGINE DOUBLING YOUR REVENUE WITHOUT HIRING ANOTHER EMPLOYEE

SID BURCHAM III, OWNER OF TERRE VISTA LANDSCAPES IN WICHITA, KANSAS, WAS MORE THAN A LITTLE EXCITED THE YEAR AFTER HE REPLACED HIS THREE INTERMEDIATE WALK-BEHIND MOWERS WITH THREE WALKER MOWERS.

HE WROTE TO TELL US WHAT HAPPENED:

*"I think you have built, quite possibly, the BEST lawn mowing machine I have ever seen. I did not own any of your machines last season. This year, I own three with plans to buy a couple more next season. Your machine has allowed us to increase our business 100% from the previous year without hiring another employee. I would not have believed that it was possible but I can assure you that it is.*

*Our quality too has increased considerably. We were able to acquire a couple of major contracts this season and these businesses could not be more pleased with our work. I hold your mowers directly responsible for our success."*



*Discover Walker  
Labor Savings  
to Help your  
Business Grow*



Circle No. 118 on Reader Inquiry Card



**BLOWERS**

Aeolus Inc  
Billy Goat  
Commercial Landscape Supply Inc  
Cub Cadet Corp



**John Deere**

DOB Distributors Inc  
Easy Rake  
Echo Inc  
Encore Mfg Co  
Forestry Suppliers Inc  
Goossen Industries  
E L Hilts & Co  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
Krigger & Co  
Landscapers Supply Corp  
LESCO Inc  
Little Wonder  
MacKissic Inc  
Maruyama US Inc  
Ben Meadows Co  
Parker Sweeper Co  
Pe Co Inc  
RedMax  
Salsco Inc  
Saxon Div Wolfe Metal Fab Inc  
Selbro Inc  
Shindaiwa  
Snapper  
Solo Inc  
SouthAg  
Steiner Turf Equipment Inc  
Stihl Inc  
Tanaka  
Terraline  
Vandermolen Corp  
Westheffer Co  
Steven Willand Inc  
Yardway Intl

**BRIDGES**

Continental Bridge  
Excel Bridge Mfg  
Hermitage Gardens  
Western Wood Structures Inc

**BRUSH CUTTERS, HAND HELD**

Brewt Power Systems Inc  
Brushking  
Commercial Landscape Supply Inc



**John Deere**

DOB Distributors Inc  
Echo Inc  
Forestry Suppliers Inc

Hoffco Inc  
Homelite Sub Deere & Co  
Landscapers Supply Corp  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
Shindaiwa  
Solo Inc  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Vandermolen Corp  
Steven Willand Inc  
Yardway Intl

**BRUSH CUTTERS, RIGHT-OF-WAY**

Alamo Group  
Billy Goat  
Bush Hog  
DOB Distributors Inc  
Forestry Suppliers Inc  
Safety Test & Equipment Co  
SouthAg  
Terraline  
Steven Willand Inc

**BUCKET LIFTS**

Guest Industries Inc  
Northwestern Motor Co  
Safety Test & Equipment Co  
Yardway Intl

**CARTS, LAWN**



Agri-Fab Inc  
Cub Cadet Corp



**John Deere**

Easy Rake  
E L Hilts & Co  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Kadco USA Inc  
Lambert Mfg Corp  
Maruyama US Inc  
Ben Meadows Co

**CHAIN SAW ACCESSORIES**

Husqvarna Forest & Garden Co

**CHAIN SAW PARTS**

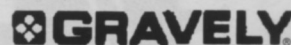
Clinton Engines Corp  
Commercial Landscape Supply Inc  
Echo Inc  
Forestry Suppliers Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Ben Meadows Co  
Professional Tree & Turf Equipment  
RedMax  
Stihl Inc  
Yardway Intl

**CHAIN SAWS**

Brewt Power Systems Inc  
Commercial Landscape Supply Inc  
Echo Inc  
Forestry Suppliers Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
Professional Tree & Turf Equipment  
RedMax  
Shindaiwa  
Solo Inc  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Westheffer Co  
Steven Willand Inc  
Yardway Intl

**CHIPPERS**

AmeriQuip  
Baker  
Bandit Industries Inc  
BCS America Inc  
Bear Cat Co  
Befco Inc  
Cub Cadet Corp  
Easy Rake  
Forestry Suppliers Inc  
Garden Way Inc  
Goossen Industries



**Gravelly Intl**

Ingersoll Equipment Co  
LaBarge Equipment Co  
Landscapers Supply Corp  
Lindig Mfg Corp  
Little Wonder  
MacKissic Inc  
Olathe Mfg Inc  
Palmor Products Inc  
Parker Sweeper Co  
Safety Test & Equipment Co  
Salsco Inc  
Simplicity Mfg Inc  
Snapper  
Steiner Turf Equipment Inc  
Terraline  
VC Marketing Inc

Vermeer Mfg Co  
Steven Willand Inc  
Yardway Intl

**COMPOSTERS**

Dalen Products Inc  
DuraTech Industries Intl  
Forestry Suppliers Inc  
Kadco USA Inc  
MacKissic Inc  
Palmor Products Inc  
Safety Test & Equipment Co  
SCAT Engineering Div ATI Inc

**COMPUTER HARDWARE/SOFTWARE**

Armor Systems Inc  
Ask Me Multimedia Center  
Buckner  
CompuScapes  
C & P Press Inc  
Demaco Mfg Group Ltd  
Dilloware Inc  
Eagle Point Software Div Landcadd  
Forestry Suppliers Inc  
Innovative Data Design Inc  
Irrigation Management Group  
Micro Express  
Plastro Irrigation Gal Div  
Red Wing Business Systems Inc  
Softquest Inc  
Thornton Computer Management Systems  
Trims Software Intl  
Yardway Intl

**CULTIVATORS**

AerWay  
Bush Hog  
Commercial Landscape Supply Inc  
Corona Clipper



**John Deere**  
Echo Inc



**Gravelly Intl**

Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Lambert Mfg Corp  
Land Pride  
Logan Equipment Group Inc  
Ben Meadows Co  
Turfster Intl  
Unverferth Mfg Co  
Woods Equipment Co  
Worksaver Inc  
Wylie Mfg

**DETHATCHERS**

AerWay



Agri-Fab Inc  
Alamo Group  
BlueBird Intl Inc  
Cub Cadet Corp



**John Deere**  
Easy Rake  
Encore Mfg Co  
Gandy Co  
Glenmac Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
JRCO Inc  
F D Kees Mfg Co  
Kromer Co  
LaBarge Equipment Co  
Land Pride  
Landscapers Supply Corp  
Lely Pacific Inc  
LESCO Inc  
Logan Equipment Group Inc  
Mathews Co  
Palmor Products Inc  
Parker Sweeper Co  
Ransomes - Cushman - Ryan  
Snapper  
Sweepster Inc  
TURFCO Mfg Inc  
Verti-Drain/Emrex Inc  
Steven Willand Inc  
Yardway Intl

**DISEASE DETECTION KITS**

Automatic Rain Co  
Ben Meadows Co  
Neogen Corp

**DOZERS**



**Excel Industries Inc**  
Grasshopper Co  
Thomas Equipment Ltd  
Yardway Intl

**DRAINAGE MATERIAL**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
CertainTeed Corp Pipe & Plastics Group

T Christy Ent Inc  
Contech Construction Products  
Lun Drain Co  
National Diversified Sales Inc  
Yardway Intl

**DRAINAGE TUBING**

Advanced Drainage Systems Inc  
Automatic Rain Co  
Irrigation & Supplies Unlimited  
Lun Drain Co  
National Diversified Sales Inc  
Yardway Intl

**DRILLS**

Forestry Suppliers Inc  
McLaughlin Mfg Co  
McMillen Div  
Ben Meadows Co  
RedMax  
Reliable Racing Supply  
Stanley Hydraulic Tools  
Tanaka  
TURFCO Mfg Inc

**DUSTERS**

H D Hudson Mfg Co Green  
Garde Div  
Maruyama US Inc  
RedMax  
Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc

**EDGERS**

ATI Corp  
Brown Mfg Corp  
Corona Clipper  
Creative Curb  
Cub Cadet Corp



**John Deere**  
Echo Inc  
Encore Mfg Co



**Excel Industries Inc**  
Forestry Suppliers Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Landscapers Supply Corp  
LESCO Inc  
Little Wonder  
Maruyama US Inc  
Ben Meadows Co  
PRO High Wheel Mowers  
RedMax

Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc  
Shindaiwa  
Steiner Turf Equipment Inc  
Stihl Inc  
Tanaka  
TURFCO Mfg Inc  
Steven Willand Inc  
Yardway Intl

**EDGING, BRICK**

Brickstop Corp  
Curv-Rite Aluminum Lawn  
Edgings  
Garick Corp  
ICD/Innovative Concrete Design Corp  
Landscapers Supply Corp  
Oly-Ola Sales Inc  
Pave Tech Inc  
Permaloc Aluminum Edging  
Sure-Loc Aluminum Edging  
Valley View Specialties  
Wausau Tile Inc

**EDGING, LAWN**

Automatic Rain Co  
Brickstop Corp  
Corona Clipper  
Creative Curb  
Curv-Rite Aluminum Lawn  
Edgings



E-Z Trench Mfg Co  
Garick Corp  
Hobbs & Hopkins Ltd  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
Maruyama US Inc  
Nev-R-Trim Inc  
Oly-Ola Sales Inc  
Patrician Products  
Permaloc Aluminum Edging  
Reliable Racing Supply  
Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc  
Joseph T Ryerson & Son Inc  
Shindaiwa  
Sure-Loc Aluminum Edging  
Valley View Specialties  
Warp Bros  
Yardway Intl

**ENGINE PARTS**

Clinton Engines Corp  
Comet Industries Div Hoffco  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc



**John Deere**  
Kawasaki Motors Corp USA (CA)  
LESCO Inc  
Maruyama US Inc  
Napa Power Equipment  
Onan Corp  
Prime Line Power Equipment Parts  
Professional Tree & Turf Equipment  
Safety Test & Equipment Co  
Sprayer Parts Depot  
Tecumseh Products Co Engine & Transmission Group  
J Thomas Distributors Inc  
Wis-Con Total Power Corp  
Wylie Mfg  
Yardway Intl

**ENGINES, DIESEL**



**John Deere**  
Deutz Corp  
Irrigation & Supplies Unlimited  
Kawasaki Motors Corp USA (CA)



**Kubota Tractor Corp**  
Lister-Petter Inc  
New Holland North America Inc  
Peugeot Citroen Engines  
Safety Test & Equipment Co  
Wis-Con Total Power Corp

**ENGINES, GAS**

American Honda Motor Co  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc  
Falkenberg Inc  
Kawasaki Motors Corp USA (CA)  
Kawasaki Motors Corp USA (MI)  
Kohler Co  
Landscapers Supply Corp  
Maruyama US Inc  
Na-Churs Plant Food Co  
Onan Corp  
Peugeot Citroen Engines  
Safety Test & Equipment Co  
Tecumseh Products Co Engine & Transmission Group  
Steven Willand Inc  
Wis-Con Total Power Corp  
Wylie Mfg  
Yardway Intl

PRODUCTS / SERVICES

**EROSION CONTROL BLOCKS**

Chempath Inc Grid System  
Forestry Suppliers Inc  
Ben Meadows Co  
Paver Systems Inc  
Presto Products Co Geosystems Div  
Versa-Lok Retaining Wall Systems

**EROSION CONTROL FABRIC**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
Belton Industries Inc  
Clean-Flo Laboratories Inc  
Contech Construction Products  
Conwed Environmental Group  
DeWitt Co  
Eaton Brothers Corp  
Forestry Suppliers Inc  
Garick Corp  
Jonathan Green Turf Products  
Hobbs & Hopkins Ltd  
Landscapers Supply Corp  
Lun Drain Co  
Ben Meadows Co  
Netlon Ltd  
North American Green  
Reemay Inc  
Synthetic Industries Inc  
Tex-Net Inc  
Yardway Intl

**EXCAVATORS, COMPACT**

Melroe Co/Bobcat

**FENCING**

Anchor Fence Inc Monumental Iron Works  
J A Cissel Mfg Co  
Forestry Suppliers Inc  
Hi Lift Jack Co  
LouveRail Enterprise Inc  
Ben Meadows Co  
Omega Fence Systems  
Patrician Products  
Tex-Net Inc  
Tiger Line Equipment Inc  
Yardway Intl

**FERTILIZER INJECTORS**

Amiad Water System Technologies  
Automatic Rain Co  
Brushking  
Canaan Industries Inc  
Falkenberg Inc  
Filtration Irrigation & Fertigation  
Forestry Suppliers Inc  
Green Pro Services

H D Hudson Mfg Co Green Garde Div  
Irrigation & Supplies Unlimited  
Kalo Inc  
LESCO Inc  
Maruyama US Inc  
J J Mauget Co  
Ben Meadows Co  
Medi-Ject Tree Injection Systems Inc  
Plant Food Co  
Rogers Innovative Inc  
Strong Injectors  
Technic Tool Corp  
Westheffer Co  
Wylie Mfg

**FILTERS, SAND**

Amiad Water System Technologies  
Automatic Filters Inc/Tekleen  
Automatic Rain Co  
Filtration Irrigation & Fertigation  
Irrigation & Supplies Unlimited  
LAKOS Separator & Plum Creek Filtration Systems  
Tekleen Automatic Filters Inc

**FOGGERS**

Amiad Water System Technologies  
Automatic Rain Co  
Curtis Dyna-Fog Ltd  
Delavan-Delta Inc  
Falkenberg Inc  
Fogmaster Corp

**FORKLIFTS**

Brouwer Turf Equipment Ltd  
Dockstocker Corp  
Edwards Equipment Co  
Gehl  
JCB Inc  
LaBarge Equipment Co  
Raymond Corp  
Spyder Inc  
Thomas Equipment Ltd  
Woods Equipment Co  
Worksaver Inc

**FOUNTAINS, AQUATIC**

Airlake Aeration Inc  
Air-O-Lator Corp  
Aqua N Lite  
AquaScape, A Toro Partner  
Automatic Rain Co  
Barney Professional Turf Services  
California Landscape Lighting  
Clean-Flo Laboratories Inc  
Garick Corp  
Greenscape Pump Services Inc  
Hermitage Gardens  
Kasco Marine Inc  
Krigger & Co  
Little Giant Pump Co  
Otterbine Barebo Inc  
Yardway Intl

**GENERATORS**

American Honda Motor Co  
Echo Inc  
Homelite Sub Deere & Co  
Kawasaki Motors Corp USA (CA)  
Kohler Co



**Kubota Tractor Corp**  
Landscapers Supply Corp  
Lister-Petter Inc  
Ben Meadows Co  
Onan Corp  
Stanley Hydraulic Tools

**GEOTEXTILES**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
Belton Industries Inc  
Clean-Flo Laboratories Inc  
Contech Construction Products  
Conwed Environmental Group  
DeWitt Co  
Easy Gardener  
Environmental Protection Inc  
Forestry Suppliers Inc  
Lun Drain Co  
Netlon Ltd  
North American Green  
Partac Peat Corp Beam Clay  
Reemay Inc  
Synthetic Industries Inc

**GOLF CARS**

American Pride Golf Products  
Club Car Inc  
Columbia ParCar  
E-Z-GO Textron  
Kent Mfg of Venice Inc  
Melex USA Inc

**GOLF COURSE ACCESSORIES**

Aabaco Industries Inc  
J A Cissel Mfg Co  
Comet Industries Div Hoffco  
Creative Curb  
Falkenberg Inc  
Forestry Suppliers Inc  
Krigger & Co  
L A Steelcraft Products Inc  
LESCO Inc  
Master of the Links Inc  
Par Aide Products Co  
Parcourse Ltd  
Remote Control Technology Inc  
Selbro Inc  
SGD Co  
Standard Golf Co  
Terraline  
J Thomas Distributors Inc  
Tour True Turf Technologies  
Valley Mfg

Wylie Mfg  
Yankee Turf Products Inc

**GRASS PAVERS**

Automatic Rain Co  
Chempath Inc Grid System  
Uni-Group USA

**HOSE & REELS**

Aabaco Industries Inc  
Accuflex Industrial Hose Ltd  
Agrotec William Inc  
American Water Broom  
Aqapore Moisture Systems Inc  
Arborchem  
Automatic Rain Co  
Broyhill Co  
Canaan Industries Inc  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc  
Falkenberg Inc  
Finn Corp  
Forestry Suppliers Inc  
Friend Mfg Corp  
Gempler's Inc  
GNC Pump Inc  
Hannay Reels Inc  
H D Hudson Mfg Co Green Garde Div  
Landscapers Supply Corp  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf Equipment  
Reelcraft Industries Inc  
Sprayer Parts Depot  
Steel Eagle Inc  
Submatic Irrigation Systems  
J Thomas Distributors Inc  
Westheffer Co  
Wylie Mfg

**INJECTORS, PESTICIDE**

Arborchem  
Forestry Suppliers Inc  
Irrigation & Supplies Unlimited  
Maruyama US Inc  
Ben Meadows Co  
Rogers Innovative Inc  
Wylie Mfg

**IRRIGATION REPLACEMENT PARTS**

Automatic Rain Co  
Buckner  
Champion Irrigation Products  
Commercial Landscape Supply Inc  
Griswold Controls  
Irrigation & Supplies Unlimited  
Krigger & Co  
LESCO Inc  
Matco-Norca Inc  
Pepco Water Conservation Products Div NIBCO Inc

PRODUCTS / SERVICES



Pierce Corp  
 Reed's Irrigation  
 Salco Products Inc  
 Spears Mfg Co  
 Submatic Irrigation Systems  
 Yardway Intl

## IRRIGATION SYSTEMS & SUPPLIES

American Granby Inc  
 Ametek/Plymouth Products Div  
 Amiad Water System Technologies  
 Automatic Rain Co  
 Buckner  
 CertainTeed Corp Pipe & Plastics Group  
 Champion Irrigation Products  
 T Christy Ent Inc  
 Cla-Val Co  
 C & M Meteorological Supply  
 Dayni Controls Mfg Co  
 Demaco Mfg Group Ltd  
 EFCO Inc  
 EICON  
 Filtration Irrigation & Fertigation  
 Griswold Controls  
 James Hardie Irrigation  
 Hendrickson Bros  
 Hunter Industries  
 Irrigation & Supplies Unlimited  
 KBI  
 Kifco Irrigation  
 Krigger & Co  
 LAKOS Separator & Plum Creek Filtration Systems  
 LASC0 Fluid Distribution Products  
 LeMeur Welding & Mfg  
 LESCO Inc  
 Matco-Norca Inc  
 Ben Meadows Co  
 Olson Irrigation Systems  
 Pepco Water Conservation Products Div NIBCO Inc  
 Pierce Corp  
 Plastro Irrigation Gal Div  
 Rain Bird Sales Inc  
 Raindrip Inc  
 Remote Control Technology Inc  
 Salco Products Inc  
 Spears Mfg Co  
 Sta-Rite Industries/Berkeley Pumps  
 Submatic Irrigation Systems  
 Systematic Irrigation Controls Inc  
 Tekleen Automatic Filters Inc  
 Toro Co Irrigation Div  
 Transitional Systems Mfg Co  
 Tregator  
 Water Conservation Systems Inc  
 Weather-matic  
 Wheel Spray Corp  
 Wilkins Div Zurn Industries Inc  
 Yardway Intl

## LANDSCAPE DESIGN KITS

American Stamp Co

## LANDSCAPE FABRIC

Patrician Products  
 Warp Bros

## LIFTS, MAINTENANCE

BlueBird Intl Inc  
 Forestry Suppliers Inc  
 McCanse Engineering Inc  
 Safety Test & Equipment Co  
 Trion Lifts Inc

## LIGHTING SYSTEMS

Aqua N Lite  
 Architectural Landscape Lighting Inc  
 Automatic Rain Co  
 California Landscape Lighting  
 Fiberstars Inc  
 GE Lighting Systems  
 Hubbell Lighting Inc  
 Idaho Wood  
 Ben Meadows Co  
 Tex-Net Inc  
 Yardway Intl

## LITTER RECEPTACLES

Custom Environmental Products Inc  
 Ex-Cell Metal Products Inc  
 Forestry Suppliers Inc  
 Friend Mfg Corp  
 Hammer's Plastic Recycling Corp  
 Landscape Forms Inc  
 LESCO Inc  
 Natural Structures  
 Par Aide Products Co  
 Sitecraft Inc  
 Standard Golf Co  
 R J Thomas Mfg Co dba Pilot Rock Park Equipment  
 Ultrum Div GameTime Inc  
 United Marketing Inc  
 Wausau Tile Inc  
 Windsor Barrel Works

## LOADERS

Billy Goat  
 Bush Hog  
 Cub Cadet Corp



**John Deere**  
 Gehl  
 Ingersoll Equipment Co  
 JCB Inc  
 Kelley Mfg Corp  
 Kioti Tractor  
 Koyker Mfg Co

# Kubota

Spectrum Technologies Inc  
 Stihl Inc  
 Steven Willand Inc  
 Yardway Intl

## Kubota Tractor Corp

Lely Pacific Inc  
 Melroe Co/Bobcat  
 Mustang Mfg Co  
 New Holland North America Inc  
 Northwestern Motor Co  
 Steiner Turf Equipment Inc  
 Thomas Equipment Ltd  
 Ty-Crop Turf Equipment Inc  
 Woods Equipment Co

## LOADERS, SKID-STEER

Melroe Co/Bobcat

## LOADING RAMPS

Bil-Jax Inc  
 Commercial Landscape Supply Inc  
 Creative Automotive Products  
 Hi Lift Jack Co  
 Melcher Mfg Co  
 Ransomes - Cushman - Ryan  
 Workforce Products Div Bil-Jax Inc

## LOCATORS, PIPE & CABLE

Aqua-Tronics Inc  
 Automatic Rain Co  
 Ditch Witch  
 Forestry Suppliers Inc  
 McLaughlin Mfg Co  
 Ben Meadows Co  
 Rycom Instruments Inc

## LOG SPLITTERS

Bandit Industries Inc  
 Bil-Jax Inc  
 Cub Cadet Corp  
 Forestry Suppliers Inc  
 Hodges Mfg Co  
 Ingersoll Equipment Co  
 Kelley Mfg Corp  
 Lindig Mfg Corp  
 Ben Meadows Co  
 Purdy Mfg Intl  
 Terraline  
 Yardway Intl

## LUBRICANTS

Aabaco Industries Inc  
 Amsoil Inc  
 T Christy Ent Inc  
 Commercial Landscape Supply Inc  
 DOB Distributors Inc  
 Forestry Suppliers Inc  
 Husqvarna Forest & Garden Co  
 Hypro Corp  
 LDA Lubricants Inc  
 LESCO Inc  
 Ben Meadows Co  
 Pennzoil Products Co

## MARKERS, FIELD

ADJA Marketing Ltd  
 Automatic Rain Co  
 Blackburn Mfg Co  
 CPC  
 Fore Better Golf  
 Forestry Suppliers Inc  
 Fox Valley Systems Inc  
 Kromer Co  
 LESCO Inc  
 Ben Meadows Co  
 Newstripe Inc  
 Partac Peat Corp Beam Clay  
 Pioneer Mfg  
 Reliable Racing Supply  
 Safety Test & Equipment Co  
 Smithco Inc  
 Trusco Mfg Co  
 J C Whitlam Mfg Co  
 Wylie Mfg

## MARKERS, GOLF

Aabaco Industries Inc  
 CPC  
 Fore Better Golf  
 LESCO Inc  
 Ben Meadows Co  
 SGD Co  
 Tex-Net Inc  
 Wausau Tile Inc

## MEASURING WHEELS

Automatic Rain Co  
 Barney Professional Turf Services  
 Forestry Suppliers Inc  
 Gandy Co  
 Garick Corp  
 Gempler's Inc  
 E L Hilts & Co  
 Landscapers Supply Corp  
 LESCO Inc  
 Ben Meadows Co  
 Meter-Man Inc  
 Professional Tree & Turf Equipment  
 Safety Test & Equipment Co  
 Spectrum Technologies Inc  
 Westheffer Co

## MIST BLOWERS

Arborchem  
 Falkenberg Inc  
 Forestry Suppliers Inc  
 Friend Mfg Corp  
 Maruyama US Inc  
 RedMax  
 Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
 Solo Inc  
 Westheffer Co  
 Steven Willand Inc  
 Wylie Mfg

**MOISTURE SENSORS**

Automata Inc  
Automatic Rain Co  
Demaco Mfg Group Ltd  
Forestry Suppliers Inc  
Glen-Hilton Products Inc  
Irrigation & Supplies Unlimited  
Irrrometer Co  
Ben Meadows Co  
Neogen Corp  
Spectrum Technologies Inc

**MOWER ACCESSORIES**

Alamo Group  
W E Chapps Inc  
Commercial Landscape Supply Inc  
Cub Cadet Corp  
Diamond Machining Technology Inc  
Dixon Industries Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
Landscapers Supply Corp  
LESCO Inc  
Nearby Mfg Inc  
Sarlo Power Mowers Inc  
Selbro Inc  
SenDEC Corp  
Snapper  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**  
Yardway Intl  
Yazoo Mfg Co

**MOWER PARTS**

Alamo Group  
Brouwer Turf Equipment Ltd  
Commercial Landscape Supply Inc



**John Deere**  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Landscapers Supply Corp  
LESCO Inc  
Progressive Turf Equipment Inc  
Sarlo Power Mowers Inc  
Snapper  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**

Woods Equipment Co  
Yardway Intl  
Yazoo Mfg Co

**MOWERS, FLAIL**

Alamo Group  
Befco Inc  
Bush Hog



**John Deere**  
Edwards Equipment Co



**Excel Industries Inc**



**Gravelly Intl**  
Krigger & Co  
Kut-Kwick Corp  
Mathews Co  
Micro-Mower Co  
New Holland North America Inc  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**  
Yardway Intl

**MOWERS, REEL**



Agri-Fab Inc  
Brouwer Turf Equipment Ltd  
Bunton Co



**John Deere**  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Land Pride  
LESCO Inc  
National Mower Co  
PRO High Wheel Mowers  
Ransomes - Cushman - Ryan  
Steiner Turf Equipment Inc



**Toro Co Commercial Products Div**  
Yardway Intl

**MOWERS, ROTARY**

Alamo Group  
American Honda Motor Co  
BCS America Inc  
Befco Inc  
Brouwer Turf Equipment Ltd  
Bunton Co  
Bush Hog  
Byers Gold Inc  
Cub Cadet Corp



**John Deere**  
DewEze Mfg Inc  
Dixon Industries Inc  
Encore Mfg Co



**Excel Industries Inc**  
Exmark Mfg Co  
Grasshopper Co



**Gravelly Intl**  
Heckendorn Equipment Co of Kansas Inc  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Jacobsen Div Textron Inc  
F D Kees Mfg Co  
Krigger & Co



**Kubota Tractor Corp**  
Kut-Kwick Corp  
Landscapers Supply Corp  
Lely Pacific Inc  
LESCO Inc  
New Holland North America Inc  
Precision Small Engine Co (Flymo)  
Howard Price Turf Equipment  
Progressive Turf Equipment Inc  
Ransomes - Cushman - Ryan  
Rich Mfg  
Sarlo Power Mowers Inc  
Saxon Div Wolfe Metal Fab Inc  
Scag Power Equipment  
Schweiss Inc  
Snapper  
SouthAg

Steiner Turf Equipment Inc



**Toro Co Commercial Products Div**



**Walker Mfg Co**  
Steven Willand Inc  
Woods Equipment Co  
Yardway Intl  
Yazoo Mfg Co

**MOWERS, SICKLE BAR**

Alamo Group  
BCS America Inc



**John Deere**  
Garden Way Inc



**Gravelly Intl**  
New Holland North America Inc  
Yardway Intl

**MOWERS, SLOPE**

Kut-Kwick Corp

**MULCHERS, HYDRAULIC**

Alamo Group  
Bowie Industries Inc  
Conwed Environmental Group  
Finn Corp  
Micro-Mower Co  
Reinco  
Safety Test & Equipment Co  
Terraline  
TGM Inc  
Wylie Mfg

**NETTING**

J A Cissel Mfg Co  
Conwed Environmental Group  
DeWitt Co  
Easy Gardener  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Hobbs & Hopkins Ltd  
L A Steelcraft Products Inc  
Ben Meadows Co  
Netlon Ltd  
Partac Peat Corp Beam Clay

PRODUCTS/SERVICES