

Tanaka (E)
22461 72nd Ave S Bldg 3
Kent WA 98032
206-395-3900
Fax 206-395-1515

Tanglefoot Co (C)
314 Straight Ave SW
Grand Rapids MI 49504
616-459-4139
Fax 616-459-4140

Taylor-Dunn Mfg (E)
2114 W Ball Rd
Anaheim CA 92804-5498
714-956-4040
Fax 714-956-3130

Technic Tool Corp (E)
325 Snake River Ave
Lewiston ID 83501
208-746-9011
Fax 208-746-0616

Tec Laboratories Inc (M)
PO Box 1958
Albany OR 97321
503-926-4577
Fax 503-926-0218
Poison oak & ivy cleanser, insect repellent

Tecumseh Products Co (E)
Engine & Transmission Group
900 North St
Grafton WI 53024
414-377-2700
Fax 414-377-4485



Tee-2-Green Corp (S)

PO Box 250
Hubbard OR 97032
503-651-2130
800-547-0255
Fax 503-651-2351
Bentgrasses: PennCross, Penneagle,
PennLinks, PennWay blend, PennTrio blend;
Turfseed Mixes or Blends: Tee-2-Green
blends (PennWay, PennTrio)
See our ad on cover 2.

Tekleen (E)
Automatic Filters Inc
6363 Wilshire Blvd #311
Los Angeles CA 90048
213-651-0530
Fax 213-651-5236
Online Address: AOL.COM@TEKLEEN

Tennant Co (E)
701 N Lilac Dr
PO Box 1452
Minneapolis MN 55440-1452
612-540-1200
Fax 612-541-6137

Terracare Products Co (E)
W6179 Hwy 33
PO Box 250
Pardeeville WI 53954
608-429-3402
Fax 608-429-2889

Terra Intl Inc (C, S)

PO Box 6000
Sioux City IA 51102-6000
712-277-1340
800-831-1002
Fax 712-279-8773
Turfseed Mixes or Blends: Perennial Rye,
Kentucky Blue, Chewings Fescue, Creeping
Red Fescue, Hard Fescue, Tall Fescue Blends
See our ad on page 81.

Terraline (E)
PO Box 18436
Minneapolis MN 55418
612-636-3310
Fax 612-636-5787

Terra-Sorb/ISI (C)
4301 32nd St W Ste A11
Bradenton FL 43205
800-227-6728
Fax 813-758-1175

Tex-Net Inc (E)
PO Box 127
Roebbling NJ 08554

800-541-1123
Fax 609-499-8221
Online Address: texNet@RSAbbs.Com

TF&G Mfg (E)
RR #5 Box 148-B
Chillicothe MO 64601
816-646-2654

TGMI Inc (E, C)
11074 Ashburn Ave
Cincinnati OH 45240
800-241-8464
Fax 513-825-3393

J Thomas Distributors Inc (E)
8230 Goldie
Walled Lake MI 48390
800-828-7980
Fax 810-360-6601

Thomas Equipment Ltd (E)
PO Box 336
Mars Hill ME 04758
800-561-5623
Fax 506-276-4308

R J Thomas Mfg Co (E)
dba Pilot Rock Park Equipment
PO Box 946
Cherokee IA 51012-0946
712-225-5115
800-762-5002
Fax 712-225-5796

PROFILE



PO Box 250
Hubbard, OR 97032
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Fax: (503) 651-2351
Customer Contact: Charlotte Flowers

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PENN A-1, PENN A-2, PENN A-4, PENN G-
1, PENN G-6. Plus the all-new, salt toler-
ant Seaside II for fairways.

MARKETPLACE STRENGTHS

Tee-2 Green Corp. markets PennCross,
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course use through a network of
distributors worldwide.

PROFILE



P.O. Box 6000
Sioux City, IA 51102-6000
Phone: (712) 277-1340
Fax: (712) 279-8773
Customer Contact: Bob Yarborough
(North), Karen Hartman (South)

PRODUCTS/SERVICES OFFERED

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micronutrients and turfseeds. Agronomic
technical advice and product information.
With over 85 Terra professional product
representatives in 25 states, Terra's prod-
ucts and services are just a phone call away.

MARKETPLACE STRENGTHS

Terra International, Inc. is a leading mar-
keter and supplier of plant protection
products, fertilizer, seed and services for
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and vegetation management industry.

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Fax 219-722-4106

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Sun Prairie WI 53590
800-872-8467
Fax 608-837-6999
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barricade tape

Thornton Computer Management Systems (E)
424 E US 22
Maineville OH 45039
800-543-7249
Fax 513-683-6538

Tiger Line Equipment Inc (E)
350 S Ohio St
PO Box 121
Minster OH 45865
419-628-3388
Fax 419-628-2899

Toro Co (E)
Commercial Products Div
8111 Lyndale Ave S
Bloomington MN 55420
612-887-8801
800-803-8676 (For Toro Distrs)
Fax 612-887-7211
See our ad on page 21.

Toro Co (E)
Irrigation Div
5825 Jasmine St
Riverside CA 92504
909-688-9221
Fax 909-359-1870

Torrential Pump Co (E)
PO Box 311
Fergus Falls MN 56538
218-736-2637
Fax 218-736-7115

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384 Oyster Point Blvd Ste 14
South San Francisco CA 94080
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Fax 415-244-9391

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Yuba City CA 95992
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Fax 916-751-2512

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Raleigh NC 27619
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Fax 919-872-6173

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Williston FL 32696
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Fax 904-528-0777

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Phoenix AZ 85015
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Fax 602-277-8029

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Greeley CO 80632
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Fax 970-352-5647

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Fax 904-237-0346

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Chester VA 23831
804-796-5021
Fax 804-748-8546

TURFCO Mfg Inc (E)
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Minneapolis MN 55449-4420
612-785-1000
Fax 612-785-0556

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33390 Tangent Loop
Tangent OR 97389
503-926-8649
800-421-1735
Fax 503-926-4435
Bentgrasses: Backspin, Trueline, VIP; Fescues:
Bonsai, Micro, Taurus, Wrangler, Avanti;
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Rugby, Viva, Gnome; Perennial Ryegrasses:
Allaire II, Patriot II, Evening Shade,
Manhattan II, Nomad, Pennfine; Seeded
Bermudagrasses: Del Sol; Turfseed Mixes or
Blends: VIP Perennial Rye, TurfGem II (tall
fescue); Zoysia: Zen

Turf-Seed Inc (S)
PO Box 250
Hubbard OR 97032
503-651-2130
Fax 503-651-2351
Bentgrasses: Pennncross, PennEagle,
Pennlinks, Pennway A4, A1, DF1, Pentrio;
Fescues: (Tall) Tomahawk, Apache II,
Bonanza, Safari, Coronado; (Chewings)
Tiffany; (Creeping Red) Shademaster I,
Shademaster II; (Hard) Aurora; Kentucky
Bluegrasses: Blacksburg, Voyager,
Challenger, Columbia, Midnight, Unique,
Livingston, Blue Star; Perennial Ryegrasses:
Brightstar, Charger, Citation II, Manhattan II,
Navajo, QuickStart; Turfseed Mixes or
Blends: Alliance PRG Mix, Confederate TF
Mix, Mowless TF Mix, Triathalawn TF Mix;
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Bloomers Short Mix, DeBlooms Annual Mix

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Brighton MI 48116
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Fax 810-632-9200

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Fax 815-423-6331

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Div GameTime Inc
150 GameTime Dr
Fort Payne AL 35967
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Fax 205-845-9361

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800-872-1864
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Bluegrasses: Limousine, Rugby, Marquis;
Perennial Ryegrasses: Passport, Riviera,
Riviera II, Calypso, Calypso II, Pennfire;
Turfseed Mixes or Blends: CPR (Calypso II,
Passport, Riviera II), Maxim (3 way turf type
tall fescue)

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800-233-0314
Fax 717-622-3817
Fax 800-847-8551

Unverferth Mfg Co (E)
PO Box 357
Kalida OH 45853
800-322-6301
Fax 419-532-2468

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20607 75th St
Bristol WI 53104
414-857-2614
Fax 414-673-7409

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Walnut Creek CA 94596-8025
800-898-2536
Fax 510-256-2776

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Waynesboro PA 17268
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800-233-5532
Fax 717-762-1966

Valley View Specialties (E)
13834 S Kostner
Crestwood IL 60445
800-323-9369

Vanderkooi & Assocs (M)
Box 621759
Littleton CO 80123
303-697-6467
Fax 303-697-6815
Business consultant

Vandermolen Corp (E)
119 Dorsa Ave
Livingston NJ 07039
201-992-8506
Fax 201-992-1219

VC Marketing Inc (E)
119 Dorsa Ave
(PO Box 608, Roseland NJ 07068)
Livingston NJ 07039
201-992-8514
Fax 201-992-4219

Vermeer Mfg Co (E)
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Pella IA 50219
515-621-7826
Fax 515-621-7734

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800-770-4525
Fax 612-770-4089

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Kingston PA 18704
717-288-9360
Fax 717-288-9023

Vespro Inc (M)
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San Rafael CA 94901
800-554-0914
Fax 415-459-4038
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Winter Haven FL 33882-0512
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Fax 941-294-4691

Walker Mfg Co (E)

5925 E Harmony Rd
Fort Collins CO 80525
970-221-5614
Fax 970-221-5619
See our ad on page 55.

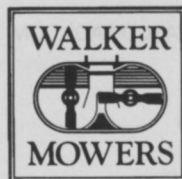
Wallace Laboratories (M)
365 Coral Circle
El Segundo CA 90245
310-615-0116
Fax 310-640-6863
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on technical matters

Walters Mfg Co (E)
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408-724-1377
800-347-6844
Fax 408-724-1378

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Tampa FL 33618
813-961-1060

Wanner Engineering Inc (E)
1204 Chestnut Ave
Minneapolis MN 55403
612-332-5681
Fax 800-332-6812

PROFILE



5925 East Harmony Road
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Phone: (303) 221-5614
Fax: (303) 221-5619
Customer Contact: Bob Walker

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Fax 312-261-5204

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Fax 714-965-7711

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Wausau WI 54402
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Fax 715-355-4627

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PO Box 180205
Dallas TX 75218-0205
214-278-6131
Fax 214-271-5710

Weather Port Inc (E)
12150 Charles Dr #2
Grass Valley CA 95945
916-274-8100
Fax 916-477-8339

Wells Cargo Inc (E)
PO Box 728-1152
Elkhart IN 46515-0728
219-264-9661
800-348-7553
Fax 219-264-5938
See our ad on page 67.

Western Products (E)
7777 N 73 St
Milwaukee WI 53223
414-354-2310
Fax 414-354-6664

Western Wood Structures Inc (E)
PO Box 130
Tualatin OR 97062
503-692-6900
Fax 503-692-6434

Westheffer Co (E)
1235 N Third St
PO Box 363
Lawrence KS 66044
913-843-1633
800-362-3110
Fax 913-843-4486
Fax 800-843-3281

Wetsel Inc (S)
PO Box 791
Harrisonburg VA 22801
703-434-6753
Fax 703-434-4894
Bentgrasses: Penncross, Pennlinks, Penneagle, Putter, Cato Nutri-Coted seed with Apron available; Fescues: (tall) Shenandoah, Jaguar 3, Pixie, Renegade, Falcon II; Kentucky Bluegrasses: Liberty, Nustar, Glade, Kelly, Suffolk, Touchdown; Perennial Ryegrasses: Prizm, Saturn, Cutter,

Caliente, Futura 2000, MVP; Seeded
Bermudagrasses: Numex Sahara, Common;
Wildflower Seed: Bloomcoat; Zoysia: Sunrise
(seed)

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Tacoma WA 98477
800-443-9179
Fax 206-924-7148

Wheel Spray Corp (E)
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Delafield WI 53018
414-646-8640

J C Whitlam Mfg Co (E)
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Wadsworth OH 44282
800-321-8358
Fax 216-334-3005

Whitmire Research Labs (C)
3568 Tree Court Industrial Blvd
St Louis MO 63122
800-325-3668
Fax 314-225-3739

Wikco Industries Inc (E)
4930 N 57 St
Lincoln NE 68507
402-464-2070
Fax 402-464-2070

Wildseed Farms (E, S)
PO Box 308
Eagle Lake TX 77434
800-848-0078
Fax 409-234-7407
Wildflower Seed

Wilkins Div (E)
Zurn Industries Inc
1747 Commerce Way
Paso Robles CA 93446
805-238-7100
Fax 805-238-5766

Willamette Seed Co (S)
PO Box 791
Albany OR 97321
503-926-2728
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Fescues: Willamette, Shenandoah; Kentucky
Bluegrasses: Merit, Julia, Classic; Perennial
Ryegrasses: Ranger, Seville, Caliente;
Turfseed Mixes or Blends: Southern Select
overseed blend of Ranger, Seville & Caliente

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Augusta NJ 07822
201-579-5656
Fax 201-579-5637

Wilt-Pruf Products Inc (C)
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Essex CT 06426
203-767-7033
Fax 203-767-7265

Windsor Barrel Works (E)
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Kempton PA 19529
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Fax 610-756-6389

Wis-Con Total Power Corp (E)
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Memphis TN 38118
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Fax 901-369-4050

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Oregon IL 61061
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Fax 815-732-7580

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Archbold OH 43502-9309
800-527-5333
Fax 419-445-0367

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Fax 217-324-3356

Wylie Mfg (E)
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Petersburg TX 79250
806-667-3566
Fax 806-667-3392

Yankee Turf Products Inc (E)
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North Branford CT 06471-0569
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203-484-9514
Fax 203-484-9217

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315-682-6542
Fax 315-682-6542
Online Address: YARDWAYCO@AOL.COM

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Jackson MS 39296-4449
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Fax 601-981-5008

York Modern Corp (E)
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Unadilla NY 13849
607-369-7111
Fax 607-369-2625

Zajac Performance Seeds Inc (S)
33 Sicomac Rd
North Haledon NJ 07508
201-423-1660
Fax 201-423-6018
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Jaguar 3, Coyote, Gazelle, Empress,
Emperor; (Creeping Red) Vista; (Chewings)
Trezure; (Hard) Nordic; Kentucky
Bluegrasses: Eclipse, Liberty, Dellwood Fine
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Prizm, Saturn; Seeded Bermudagrasses: Blue-
Muda; Turfseed Mixes or Blends:
Leaderboard ryegrass blend, Scoreboard tall
fescue blend, Confidence line of blends &
mixtures

Zeneca Professional Products (C)
1800 Concord Pike
Wilmington DE 19897
302-886-1000
800-759-2500
Fax 302-886-1644

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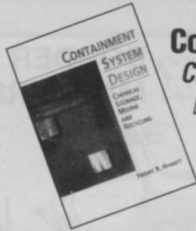
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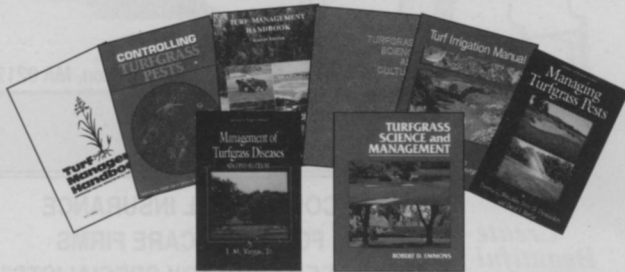
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Fax 216-826-2865

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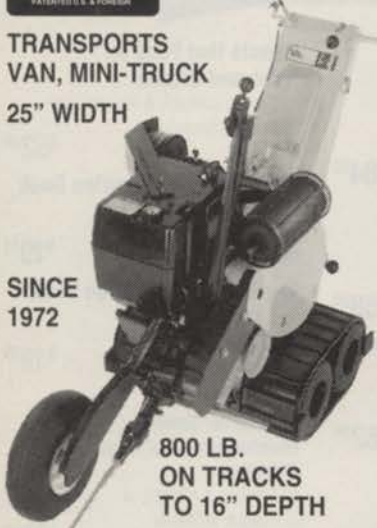
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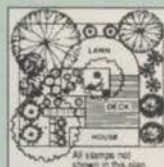
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Cornell Cooperative Extension Area Extension IPM Specialists (2 positions) Educational outreach programming in Integrated Pest Management (IPM) for 1) turf in both production and urban settings. (Southeastern NY); and 2) Greenhouse/Nursery industries of NYS, (Ithaca, NY). MS in plant pathology, entomology, pest mgt. or closely related field. 3 yrs. relevant exp. Send letter of intent, resume, and transcripts by 12/31/95 to: Box 26, Kennedy Hall, Cornell University, Ithaca, NY 14853. EOE. 2/96

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A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

- | | |
|--|---|
| 0005 <input type="checkbox"/> Golf Courses | 0040 <input type="checkbox"/> Private/Public Estates & Museums |
| 0010 <input type="checkbox"/> Sport Complexes | 0045 <input type="checkbox"/> Condominiums/Apartments/Housing Developments/Hotels/Resorts |
| 0015 <input type="checkbox"/> Parks | 0050 <input type="checkbox"/> Cemeteries/Memorial Gardens |
| 0020 <input type="checkbox"/> Rights-Of-Way, Maintenance for
Highways/Railroads & Utilities | 0055 <input type="checkbox"/> Hospital/Health Care Institutions |
| 0025 <input type="checkbox"/> Schools, Colleges & Universities | 0060 <input type="checkbox"/> Military Installations & Prisons |
| 0030 <input type="checkbox"/> Industrial & Office Parks/Plants | 0065 <input type="checkbox"/> Airports |
| 0035 <input type="checkbox"/> Shopping Centers, Plazas & Malls | 0070 <input type="checkbox"/> Municipal Government/Municipal Facilities |
| | <input type="checkbox"/> Other (please specify) _____ |

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- | | |
|--|---|
| 0105 <input type="checkbox"/> Landscape Contractors (Installation & Maintenance) | 0125 <input type="checkbox"/> Landscape Architects |
| 0110 <input type="checkbox"/> Lawn Care Service Companies | 0130 <input type="checkbox"/> Land Reclamation & Erosion Control |
| 0112 <input type="checkbox"/> Custom Chemical Applicators (Ground & Air) | 0135 <input type="checkbox"/> Extension Agents/Consultants for Horticulture |
| 0120 <input type="checkbox"/> Tree Service Companies/Arborists | 0140 <input type="checkbox"/> Irrigation Contractors |
| | <input type="checkbox"/> Other Contractor or Service _____ |

C. SUPPLIERS:

- 0210 Sod Growers, Turf Seed Growers & Nurseries
0215 Dealers, Distributors, Formulators & Brokers
0220 Manufacturers

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
50 OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) _____

3. SERVICES PERFORMED: (check ALL that apply)

- | | |
|---|--|
| A <input type="checkbox"/> Mowing | I <input type="checkbox"/> Landscape/Golf Design |
| B <input type="checkbox"/> Turf Insect Control | J <input type="checkbox"/> Turf Weed Control |
| C <input type="checkbox"/> Tree Care | K <input type="checkbox"/> Paving, Deck & Patio Installation |
| D <input type="checkbox"/> Turf Aeration | L <input type="checkbox"/> Pond/Lake Care |
| E <input type="checkbox"/> Irrigation Services | M <input type="checkbox"/> Landscape Installation |
| F <input type="checkbox"/> Turf Fertilization | N <input type="checkbox"/> Snow Removal |
| G <input type="checkbox"/> Turf Disease Control | O <input type="checkbox"/> Other (please specify) _____ |
| H <input type="checkbox"/> Ornamental Care | |

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)

- 1 Less than \$50,000 4 \$250,001-500,000
2 \$50,000-\$100,000 5 More than \$500,000
3 \$100,001-\$250,000

101	119	137	155	173	191	209	227	245	263	281	299
102	120	138	156	174	192	210	228	246	264	282	300
103	121	139	157	175	193	211	229	247	265	283	301
104	122	140	158	176	194	212	230	248	266	284	302
105	123	141	159	177	195	213	231	249	267	285	303
106	124	142	160	178	196	214	232	250	268	286	304
107	125	143	161	179	197	215	233	251	269	287	305
108	126	144	162	180	198	216	234	252	270	288	306
109	127	145	163	181	199	217	235	253	271	289	307
110	128	146	164	182	200	218	236	254	272	290	308
111	129	147	165	183	201	219	237	255	273	291	309
112	130	148	166	184	202	220	238	256	274	292	310
113	131	149	167	185	203	221	239	257	275	293	311
114	132	150	168	186	204	222	240	258	276	294	312
115	133	151	169	187	205	223	241	259	277	295	313
116	134	152	170	188	206	224	242	260	278	296	314
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Signature: _____ Date: _____

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- A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:**
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| | <input type="checkbox"/> Other (please specify) _____ |

- B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:**
- | | |
|--|---|
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- C. SUPPLIERS:**
- | |
|--|
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| 0215 <input type="checkbox"/> Dealers, Distributors, Formulators & Brokers |
| 0220 <input type="checkbox"/> Manufacturers |

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- | |
|--|
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| 20 <input type="checkbox"/> MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor |
| 30 <input type="checkbox"/> GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official |
| 40 <input type="checkbox"/> SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist |
| 50 <input type="checkbox"/> OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) _____ |

3. SERVICES PERFORMED: (check ALL that apply)

- | | |
|---|--|
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- | | |
|--|--|
| 1 <input type="checkbox"/> Less than \$50,000 | 4 <input type="checkbox"/> \$250,001-500,000 |
| 2 <input type="checkbox"/> \$50,000-\$100,000 | 5 <input type="checkbox"/> More than \$500,000 |
| 3 <input type="checkbox"/> \$100,001-\$250,000 | |

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111	129	147	165	183	201	219	237	255	273	291	309
112	130	148	166	184	202	220	238	256	274	292	310
113	131	149	167	185	203	221	239	257	275	293	311
114	132	150	168	186	204	222	240	258	276	294	312
115	133	151	169	187	205	223	241	259	277	295	313
116	134	152	170	188	206	224	242	260	278	296	314
117	135	153	171	189	207	225	243	261	279	297	315
118	136	154	172	190	208	226	244	262	280	298	316