

- Aquatrols (C)
5 N Olney Ave
Cherry Hill NJ 08003
609-751-0309
Fax 609-751-3859
- Aqua-Tronics Inc (E)
17023 SE McLoughlin Blvd
Milwaukie OR 97267
503-653-2232
Fax 503-653-9963
- Arborchem (E, C)
PO Box 1567
Fort Washington PA 19034
215-659-7922
Fax 215-784-1366
- Arbortech (E)
3201 W Old Lincoln Way
Wooster OH 44691
216-264-4266
800-255-5715
Fax 216-264-0891
- Architectural Landscape Lighting Inc (E)
2930 S Fairview St
Santa Ana CA 92704
714-668-3660
Fax 714-668-1107
- Areo-Power Unitized Fueler Inc (E)
103 Smithtown Blvd
Smithtown NY 11787
516-366-4362
Fax 516-366-0905
- Armor Metal Products (E)
2500 Phoenix Ave
PO Box 4609
Helena MT 59604
406-442-5560
- Armor Systems Inc (E)
1626 W Airport Blvd
Sanford FL 32773-4814
407-323-9787
Fax 407-330-0442
- Arrow Seed Co (S)
PO Box 722
Broken Bow NE 68822
800-622-4727
Fax 308-872-6945
Other Turfseed: Turf-Type Buffalo Grass,
Native & Introduced Grasses, Habitat Mixes;
Wildflower Seed
- Ask Me Multimedia Center (E)
7100 Northland Circle Ste 401
Minneapolis MN 55428
612-531-0603
Fax 612-531-0645
- Associated Landscape Contractors of
America (M)
12200 Sunrise Valley Dr Ste 150
Reston VA 22091
703-620-6363
Fax 703-620-6365
Trade association
- ATI Corp (E)
325 W Main St
New Holland PA 17557
717-354-8721
- Automata Inc (E)
10551 E Bennett Rd
Grass Valley CA 95945
916-273-0380
800-994-0380
Fax 916-273-0381
- Automatic Filters Inc/Tekleen (E)
6363 Wilshire Blvd #311
Los Angeles CA 90048
213-651-0530
Fax 213-651-5236
Online Address: AOL @ Comm. TEKLEEN
- Automatic Rain Co (E)
PO Box 2067
Menlo Park CA 94026
415-323-5161
Fax 415-323-4078
- Badger Assocs (E)
1108 Third Ave
New Brighton PA 15066
412-846-0670
800-822-3437
Fax 412-846-3470
- Baker (E)
500 N Spring St
PO Box 997
Port Washington WI 53074-0997
414-284-8669
Fax 414-377-8202
- Baker Mineral Products (C)
PO Box 1189
York PA 17405
717-848-1501
Fax 717-854-9555
- Bamert Seed Co (S)
Rte 3 Box 1120
Muleshoe TX 79347
806-272-5506
Fax 806-272-5509
Ornamental Grass Seed: Native; Other
Turfseed: (Buffalograss) Topgun, Plains
- Bandit Industries Inc (E)
6750 Millbrook Rd
Remus MI 49340
517-561-2270
Fax 517-561-2273
- Barenbrug USA (S)
PO Box 239
Tangent OR 97389
503-926-5801
Fax 503-926-9435
- Bentgrasses: (Creeping) Regent, (Colonial)
Bardot; Fescues: (Tall) Lexus, Vegas, Phoenix,
Austin; Kentucky Bluegrasses: Bartitia,
Barcelona, Aaron, Baronie, Baruzo, Baron II;
Ornamental Grass Seed: Barkoel Prairie
Junegrass; Perennial Ryegrasses: Pinnacle,
- Premier II, Greenland; Turfseed Mixes or
Blends: Water Saver (tall fescue blends),
Turfstar, Top Flight (perennial blends)
- F A Bartlett Tree Expert Co (M)
PO Box 3067
Stamford CT 06905
203-323-1131
Tree care service
- BASF Corp (C)
PO Box 13528
Research Triangle Park NC 27709-3528
919-361-5387
Fax 919-361-2393
- Bayer Corp (C)
8400 Hawthorn Rd
Box 4913
Kansas City MO 64120
800-842-8020
Fax 816-242-2298
- BCS America Inc (E)
13601 Providence Rd
Matthews NC 28105
704-846-1040
Fax 704-846-1086
- Bear Cat Co (E)
237 NW 12
West Fargo ND 58078
701-282-5520
Fax 701-282-9522
- Becker-Underwood (C)
PO Box 667
Ames IA 50010
515-232-5907
Fax 515-232-5961
- Befco Inc (E)
Hwy 301 S
Rocky Mount NC 27802
800-334-6617
Fax 919-977-9718
- Belton Industries Inc (E)
8613 Roswell Rd
Atlanta GA 30350
800-225-4099
Fax 404-992-6361
- Big John Tree Transplanter Mfg Inc (E)
Hwy 110 E
PO Box 608
Heber Springs AR 72543
501-362-8161
Fax 501-362-5407
- Bil-Jax Inc (E)
595 E Lugbill Rd
Archbold OH 43502
419-445-8915
Fax 419-445-0367
- Billy Goat (E)
PO Box 308
Lee's Summit MO 64063-0308
816-524-9666
Fax 816-524-6983

SUPPLIERS

- biosys (C)
1057 E Meadow Circle
Palo Alto CA 94303
800-821-8448
Fax 415-424-8003
- BioTherm Hydronic Inc (M)
PO Box 750967
Petaluma CA 94975
707-794-9660
800 GET-HEAT
Fax 707-794-9663
Soil temperature control systems
- Bird-X (E)
300 N Elizabeth St
Chicago IL 60607
312-226-2473
Fax 312-226-2480
Online Address: BIRDINC@OAL.COM
- Blackburn Mfg Co (E)
PO Box 86
Neligh NE 68756
402-887-4161
Fax 402-887-5171
- BlueBird Intl Inc (E)
2778 S Tejon St
Englewood CO 80110-1206
303-781-4458
Fax 303-781-1873
- Bomanite Corp (M)
PO Box 599
Madera CA 93639
209-673-2411
Fax 209-673-8246
Architectural concrete paving, cast-in-place
concrete erosion control
- Bonide Products Inc (C)
2 Wurz Ave
Yorkville NY 13495
315-736-8231
Fax 315-736-7582
- bor-mor Inc (M)
PO Box 108
Hugo MN 55038
612-429-1888
Fax 612-429-8828
Horizontal directional drilling machines
- Boss Snowplow (E)
PO Box 788
Iron Mountain MI 49801
906-774-8000
Fax 906-779-4218
- Bowie Industries Inc (E)
PO Box 931
Bowie TX 76230
817-872-2286
Fax 817-872-4792
- BRADCO (E)
PO Box 266
Delhi IA 52223
319-922-2981
- 800-922-2981
Fax 319-922-2130
- Bradco Div (E)
ATI Inc
Box 266
Delhi IA 52223
319-922-2981
Fax 319-922-2130
- Brewt Power Systems Inc (E)
5120 N Arena Way
Atwater CA 95301
209-394-3122
Fax 209-394-7622
- Briargreen Inc (C)
PO Box 6639
Kent WA 98064
206-630-5024
Fax 206-630-9124
- Brickstop Corp (E)
636 Petrolia Rd
Downsview ON Canada M3J 2W8
800-565-2599
Fax 416-223-6514
- Brillion Iron Works Inc (E)
200 Park Ave
Brillion WI 54110
414-756-3720
Fax 414-756-3409
- Brouwer Turf Equipment Ltd (E)
23324 Woodbine Ave
Keswick ON Canada L4P 3E9
416-476-4311
Fax 416-476-5867
- Brown Mfg Corp (E)
Rte 3, Box 339
Ozark AL 36360
334-795-6603
Fax 334-795-3029
- Broyhill Co (E)
North Market Sq
Dakota City NE 68731-0475
402-987-3412
Fax 402-987-3601
Online Address: URL:
<http://www.siouxlan.com/broyhill>
Online Address: E-MAIL: Broyhilsal@aol.com
- Brushking (E)
4173 Domestic Ave
Naples FL 33942
800-959-2887
Fax 813-643-3914
- Buckner (E)
4381 N Brawley
Fresno CA 93722
209-275-0500
Fax 209-275-3384
- Bufftech Inc (E)
2525 Walden Ave
Buffalo NY 14225
716-685-1600
- 800-333-0569
Fax 716-685-1172
- Bunton Co (E)
4601 E Indian Trail
Louisville KY 40213
502-966-0550
Fax 502-966-0564
- Burch Mfg Co (E)
618 First Ave N
Fort Dodge IA 50501
515-573-4136
Fax 515-573-4138
- Burkeen Mfg Co (E)
11200 High Point Cove
Olive Branch MS 38654
601-895-4150
Fax 601-895-9774
Online Address: burkeen@aol.com
- E F Burlingham & Sons Seed (S)
PO Box 217
Forest Grove OR 97116
800-221-7333
Fax 503-359-9223
- Bentgrasses: Penncross, Penneagle,
Pennlinks, Pennway, Penntrio; Fescues: (Tall)
Falcon II, Winchester, Marksman, MVP,
Starfire, Southern Choice; (Chewings) Koket,
Eco, K-2; Kentucky Bluegrasses: Haga, Opal,
Washington, Merit; Perennial Ryegrasses:
Pennant, Pennant II, Competitor, Wizard,
Excel, Symphony Blend, Trilogy Blend;
Turfseed Mixes or Blends: MVP Tall Fescue
Blend, Sunlover Blue Blend; Other Turfseed:
Vernon Hard Fescue
- Burlington Scientific Corp (C)
222 Sherwood Ave
Farmingdale NY 11735
516-694-9000
Fax 516-694-9177
Online Address: 717-1325@MCI.com
- Bush Hog (E)
PO Box 1039
Selma AL 36702-1039
205-872-6261
- Bush Leasing Inc (E)
185A Park Dr
Wilmington OH 45177
513-382-5502
800-766-2874
Fax 513-382-5150
- Byers Gold Inc (E)
PO Box 39129
Louisville KY 40207
502-459-7900
Fax 502-473-0800
- California Landscape Lighting (E)
31260 Cedar Valley Dr
Westlake Village CA 91362
800-457-0710
Fax 800-457-0730

Canaan Industries Inc (E)
PO Box 8097
Dothan AL 36304
334-793-9112
800-633-7560
Fax 334-677-0846
Fax 800-581-0846

Cantex Inc (E)
PO Box 340
Mineral Wells TX 76068
817-325-3344
Fax 817-325-4644

Celpril (C)
251 Oak St
Manteca CA 95336
209-823-1738
Fax 209-823-8855

Genex Supply & Mktg Inc (S)
PO Box 49
Madras OR 97741
503-475-3877
Fax 503-475-6603
Kentucky Bluegrasses: Merit

CertainTeed Corp (E)
Pipe & Plastics Group
PO Box 860
Valley Forge PA 19482
(610) 341-7000
Fax (610) 341-6837

Champion Irrigation Products (E)
1460 Naud St
Los Angeles CA 90012
213-221-2108
Telex 213-221-1690

Chandler Equipment Co (E)
1111 E Ridge Rd
PO Box 2533
Gainesville GA 30503
800-243-3319
Fax 770-535-1265

W E Chapps Inc (E)
PO Box 291054
Port Orange FL 32129
904-761-2427
Fax 904-767-2200

Chempath Inc (E)
Grid System
115 Poplar Loop
Flat Rock NC 28731
800-843-4743
Fax 704-692-1499

Chevrolet - Medium Duty Trucks (E)
31 E Judson
Pontiac MI 48342-2230
810-745-7785
Fax 810-745-5310

Carroll Childers Co (E)
4922 Alameda Genoa
PO Box 750549
Houston TX 77275-0549

800-231-4012
Fax 713-991-5586

T Christy Ent Inc (E)
403 W Brenna Lane
Orange CA 92667
714-771-4142
Fax 714-771-3029

Ciba Turf & Ornamental Products (C)
PO Box 18300
Greensboro NC 27419-8300
910-547-1160
Fax 910-547-1164

J A Cissel Mfg Co (E)
PO Box 2025
Lakewood NJ 08701
908-901-0300
800-631-2234
Fax 908-901-1166

Clarke/American-Lincoln (E)
101 S Hanley #300
St Louis MO 63105
314-721-7255
Fax 314-746-2383

Classen Mfg Inc (E)
PO Box 172
Norfolk NE 68702
402-371-2294
Fax 402-371-3602

Cla-Val Co (E)
PO Box 1325
Newport Beach CA 92659
714-722-4800
Fax 714-548-5441

Clean-Flo Laboratories Inc (E)
2525 Xenium Lane N
Plymouth MN 55441-3627
612-557-6773
Fax 612-557-6723

W A Cleary Chemical Corp (C)
178 Ridge Rd Ste A
Dayton NJ 08810
908-329-8399
Fax (908) 274-0894

Clements Assocs Inc (E)
RR #1 Box 186
Newton IA 50208
515-792-8285
800-247-6630
Fax 515-792-1361

Clifford Sales & Marketing Inc (C)
44 Granada Way
St Louis MO 63124
314-432-5806
Fax 314-997-5375

Clinton Engines Corp (E)
605 E Maple
Maquoketa IA 52060
319-652-2411
Fax 319-652-3427

Club Car Inc (E)
PO Box 204658
Augusta GA 30917-4658
706-863-3000
800-643-1010
Fax 706-863-5808

C & M Meteorological Supply (E)
9680 Thoroughbred Lane
Colorado Springs CO 80908
719-495-8878
Fax 719-495-8960

Columbia ParCar (E)
350 N Dewey Ave
PO Box 30
Reedsburg WI 53959
608-524-8888
Fax 608-524-8380

Comet Industries (E)
Div Hoffco
358 NW "F" St
Richmond IN 47374-2297
317-966-8161
Fax 317-935-2346

Commercial Landscape Supply Inc (E)
1821 Reynolds Ave
Irvine CA 92714
800-635-8686
Fax 714-474-8996

Commercial Pump Service Inc (E)
401 Broadway
Swanton OH 43558
419-825-2353
Fax 419-825-3714

Complete Green Co (C)
365 Coral Circle
El Segundo CA 90245
310-640-6815
800-GREEN-99
Fax 310-640-6863

CompuScapes (E)
2653 Gravitt Rd
Duluth GA 30136
404-447-5858

Contech Construction Products (E)
1001 Grove St
Middletown OH 45044
513-425-2753
Fax 513-425-5993

Continental Bridge (E)
8301 State Hwy 29 N
Alexandria MN 56308
800-328-2047
Fax 612-852-7067

Conwed Environmental Group (E)
Delanco Rd
PO Box 357
Riverside NJ 08648
609-461-3400
800-366-1180 (Cust Svc)
Fax 609-461-5138

SUPPLIERS

Corona Clipper (E)
1540 E Sixth St
Corona CA 91719
909-737-6515
Fax 909-737-8657

CoRoN Corp (C)
PO Box 198
Souderton PA 18964
800-338-0836
Fax 215-721-2819

CPC (E)
138 Grant St
Lexington MA 02173
617-862-1343

C & P Press Inc (E, M)
888 Seventh Ave 28 Flr
New York NY 10106
212-621-4600
Fax 212-399-1122

Turf & ornamental chemical reference
material, turf & ornamental electronic
pesticide reference material

Creative Automotive Products (E)
435 Wilson St NE
Minneapolis MN 55413
612-331-8600
Fax 612-331-2357

Creative Curb (E, C)
23042 Accalade #C
Laguana Hills CA 92653
800-292-3488
Fax 714-951-2656

Creative Sales Inc (C)
PO Box 501
Fremont NE 68025
800-759-7739
Fax 402-727-4841

C & S Turf Care Equipment Inc (E)
6207 Dressler Rd NW
North Canton OH 44720
800-872-7050
Fax 216-966-0956

Cub Cadet Corp (E)
PO Box 368023
Cleveland OH 44136
216-273-4550
Fax 216-225-9133

Curtis Dyna-Fog Ltd (E)
PO Box 297
Westfield IN 46074
317-896-2561
Fax 317-896-3788

Curv-Rite Aluminum Lawn Edgings (E)
3603 N Main St
Wayland MI 49348
616-792-0044
800-366-2878
Fax 616-792-8126

Custom Environmental Products Inc (E)
PO Box 140
Dows IA 50071
515-852-4659
Fax 515-852-4659

Daihatsu America Inc (E)
4422 Corporate Center Dr
Los Alamitos CA 90720
800-777-7070
Fax 714-952-3197

Dakota Peat & Blenders (E, C)
Pioneer Peat Inc
PO Box 14088
Grand Forks ND 58208
701-746-4300
Fax 218-773-3151

Dalen Products Inc (E)
11110 Gilbert Dr
Knoxville TN 37932
615-966-3256
Fax 615-966-6404

Davey Tree Expert Co (C)
1500 N Mantua St
Kent OH 44240
216 673-9511
Fax 216-673-9843

Dayni Controls Mfg Co (E)
18414 Eddy St
Northridge CA 91325
818-349-8367
Fax 818-349-5530

D & D Trailers Inc (E)
100 Lexington Ave
Trenton NJ 08618
609-771-0001
Fax 609-771-4479

Deep Root Partners L P (E)
345 Lorton Ave Ste 103
Burlingame CA 94010
800-458-7668
Fax 415-344-9380

Online Address:
73762.511@COMPUSERV.COM

John Deere (E)
4401 Bland Rd Ste 200
Raleigh NC 27502
919-850-0123
Fax 919-954-6343
See our ad on pages 34-35.

Delavan-Delta Inc (E)
20 Delavan Dr
Lexington TN 38351
901-968-8152
800-621-9357
Fax 901-968-5085

Demaco Mfg Group Ltd (E)
PO Box O
Temperance MI 48182
313-847-0618
Fax 313-847-6215

Dethmers Mfg Co (E)
PO Box 189
Boyden IA 51234
800-543-3626
Fax 712-725-2380

Deutz Corp (E)
3883 Steve Reynolds Blvd
Norcross GA 30093
404-564-7100
Fax 404-564-7222

DewEze Mfg Inc (E)
RR 2 Box 78
Harper KS 67058
800-835-1042
Fax 316-896-7129

DeWitt Co (E)
Rte 3 Box 31
Sikeston MO 63801
800-888-9669
Fax 314-471-6715

Diamond Machining Technology Inc (E)
85 Hayes Memorial Dr
Marlborough MA 01752
508-481-5944
Fax 508-485-3924

DICKEY-john Corp (E)
15.5 S Country Club Rd
Auburn IL 62615
217-438-3371
Fax 217-438-6012

Dilloware Inc (E)
1395 Bear Creek Rd
New Braunfels TX 78132
800-880-0887
Fax 210-899-2124

Direct Safety Co (E)
7815 S 46 St
Phoenix AZ 85044
602-968-7009
Fax 602-438-1690

Ditch Devil Trenchers Inc (E)
1114 SE 12 Ct
Cape Coral FL 33990
941-574-1906
800-223-5468
Fax 941-458-4530

Ditch Witch (E)
PO Box 66
Perry OK 73077
800-654-6481
Fax 405-336-3458

Dixon Industries Inc (E)
Airport Industrial Pk
PO Box 1569
Coffeyville KS 67337
316-251-2000
Fax 316-251-4117

DOB Distributors Inc (E, C)
12805 Eckmoor Rd
Silver Spring MD 20904-3340
800-255-0901
Fax 301-622-1045

SUPPLIERS

Dockstocker Corp (E)
PO Box 654
Greene NY 13778-0654
607-656-2300
Fax 607-656-9005

Doggett Corp (C)
31 Cherry St
Lebanon NJ 08833
800-448-1862
Fax 908-236-7716

DowElanco (C)
9330 Zionsville Rd
Indianapolis IN 46268-1054
800-352-6776
Fax 317-337-4330
See our ad on pages 41-52, cover 3.

Drexel Chemical Co (C)
PO Box 13327
Memphis TN 38113-0327
901-774-4370
Fax 901-774-4666

DuraTech Industries Intl (E)
PO Box 1940
Jamestown ND 58402
701-252-4601
Fax 701-252-0502

Dyna Diggr (M)
dba Brisco Inc
251 Buckeye

Swannanoa NC 28778
800-IF-YOU-DIG
Fax 704-298-8871
Power tree digger

Eagle Point Software (E)
Div Landcadd
4131 Westmark Dr
Dubuque IA 52002-2627
800-678-6565
Fax 319-556-5321
Online Address: 73457,433

EarthRight Technologies Inc (C)
35375 Melinz Pkwy
Eastlake OH 44095
216-951-1017
Fax 216-951-9013
See our ad on page 37.

Earthway Products Inc (E)
PO Box 547
Bristol IN 46507
800-294-0671
Fax 219-848-4249

Easy Gardener (E)
PO Box 21025
Waco TX 76706
817-753-5353
Fax 817-753-5372

Easy Rake (E)
1001 S Ransdell Rd
Lebanon IN 46052-2384
317-482-1662
Fax 317-482-1145

Eaton Brothers Corp (E)
PO Box 60
Hamburg NY 14075
716-649-8250
Fax 716-649-9466

Echo Inc (E)
400 Oakwood Rd
Lake Zurich IL 60047
708-540-8400
Fax 708-540-8413

Edwards Equipment Co (E)
4312 Main St
Yakima WA 98903
509-248-1770
Fax 509-248-9721

EFCO Inc (E)
15722 Kaolota St
Sylmar CA 91342
818-362-0292
Fax 818-362-9872

EICON (E)
7304 S Alton Way #M
Englwood CO 80112
303-290-9159
Fax 303-290-9546

ELE/Soiltest (E)
PO Box 8004
Lake Bluff IL 60044

708-295-9400
Fax 708-295-9414

Elvex Corp (E)
7 Trowbridge Dr
PO Box 850
Bethel CT 06801
203-743-2488
800-888-6582
Fax 203-791-2278

Emerald Isle Ltd (C)
2153 Newport Rd
Ann Arbor MI 48103
800-628-GROW
Fax 313-747-6617

Encore Mfg Co (E)
2415 Ashland Ave
PO Box 888
Beatrice NE 68310
402-228-4255
Fax 402-223-4103

Envirogenesis Inc (C)
6634 Electronic Dr
Springfield VA 22151
703-941-3900
800-814-1324
Fax 703-941-1508

Environmental Container Corp (E)
31700 SW Riedweg Rd
Cornelius OR 97113-9609
503-693-0774
800-729-7137
Fax 503-648-3136

Environmental Protection Inc (E)
PO Box 333
Mancelona MI 49659-0333
800-OK-LINER
Fax 616-587-8020
Online Address: PVCLINER@AOL.COM

Environmental Seed Producers (S)
PO Box 2709
Lompoc CA 93438
805-735-8888
Fax 805-735-8798
Wildflower Seed

Environmental Technologies Equipment Corp (E)
101-110 Research Dr
Saskatoon SK Canada S7N 3R3
306-934-3832
Fax 306-934-1615

Enviro Reps Intl (E, C)
515 Calle San Pablo
Camarillo CA 93012
805-383-4422
Fax 805-383-4421

Epoleon Corp (C)
19160 S Van Ness Ave
Torrance CA 90501
310-782-0190
800-448-6367
Fax 310-782-0191

PROFILE



9330 Zionsville Rd
Indianapolis, IN 46268
Phone: (317) 337-4395
Fax: (317) 337-4330
Customer Contact: Dan Bouck

PRODUCTS/SERVICES OFFERED

Pesticide products for the turf and ornamental industry including DURSBAN insecticide, TEAM, SURFLAN, GALLERY and SNAPSHOT preemergence herbicides, and CONFRONT postemergence herbicide.

MARKETPLACE STRENGTHS

A commitment to customer service, product stewardship and continuing product research and development. A specialized sales force dedicated solely to the needs of the turf and ornamental marketplace.

SUPPLIERS

Excel Bridge Mfg (E)
12001 Shoemaker Ave
Santa Fe Springs CA 90670
310-944-0701
Fax 310-944-4025

Excel Industries Inc (E)
PO Box 7000
Hesston KS 67062
316-327-4911
Fax 316-327-3123
See our ad on page 15.

Ex-Cell Metal Products Inc (E)
2041 W Churchill St
Chicago IL 60647-5503
312-486-1140
800-392-3557
Fax 312-486-4487

Exmark Mfg Co (E)
2101 Ashland Ave
PO Box 808
Beatrice NE 68310
402-223-4010
Fax 402-223-4154

E-Z-GO Textron (E)
PO Box 388
Augusta GA 30903
706-798-4311
Fax 706-796-4540

E-Z Trench Mfg Co (E)
1665 Hwy 701 S
Loris SC 29569
803-756-6444
Fax 803-756-6442

Fair Mfg Inc (E)
PO Box 306
Menno SD 57045
605-387-2389

Falkenberg Inc (E)
8833 SE Jannsen Rd
Clackamas OR 97035
503-656-9511
Fax 503-656-9939

Fanno Saw Works (E)
Box 628
Chico CA 95927
916-895-1762
Fax 916-895-0302

Farmers Marketing Corp (S)
3501 E Broadway
Phoenix AZ 85040
602-437-4058
800-872-4272
Fax 602-437-0245

Seeded Bermudagrasses: NuMex SAHARA,
Princess, Sultan; Other Turfseed: Lehmann
lovegrass, Cody & Tatanka buffalograss

Feldmann Engineering & Mfg Co (E)
520 Forest Ave
Sheboygan Falls WI 53085-2513
414-467-6167
Fax 414-467-6169

Ferrell Fabrication (E)
154 E Chapel Ave
Carlisle PA 17013
800-428-2474
Fax 800-884-5198

Fiberstars Inc (E)
2883 Bayview Dr
Fremont CA 94538
510-490-0719
Fax 510-490-3247

Filtration Irrigation & Fertigation (E)
18155 Elkwood St
Reseda CA 91335
818-705-0215
Fax 818-343-0919

Fine Lawn Research Inc (S)
PO Box 1051
Lake Oswego OR 97034
503-636-2600
Fax 503-636-7020

Bentgrasses: Lopez Creeping; Fescues: (Tall)
Finelawn 5GL, Finelawn 88; (Dwarf)
Finelawn Petite; (Chewing) Camaro; (Hard)
Eureka; (Creeping Red) Flyer; Kentucky
Bluegrasses: Chateau; Perennial Ryegrasses:
Stallion Select, Finelawn 240; Seeded
Bermudagrasses: Cheyenne; Zoysia: Zen 100,
200, 300 & 400

Finn Corp (E, C)
9281 LeSaint Dr
Fairfield OH 45014
513-874-2818
Fax 513-874-2914

First Products Inc (E)
305 Beech St (31794)
PO Box 1425
Tifton GA 31793
912-382-4768
800-363-8780
Fax 912-382-0506

Fiskars Inc (E)
780 Carolina St
Sauk City WI 53583
608-643-4389
Fax 608-643-4812

Flat-Gard Inc (E)
614 Gilmer Rd
Longview TX 75604
903-758-7697
Fax 903-757-7597

Floratine Products Group (C)
144 Mid South Cove (38017)
PO Box 250
Collierville TN 38027
901-853-2898
Fax 901-853-3101
See our ad on pages 106, 107.

PROFILE



200 S. Ridge Road
P.O. Box 7000
Hesston KS 67062
Phone: (800) EXL-HSLR (800-395-4757)
or (316) 327-4911
Fax: (316) 327-3123
Customer Contact: Ken Raney

PRODUCTS/SERVICES OFFERED
Manufacturers of Excel Hustler Commercial Mowing Equipment. Excel manufactures a complete line of commercial riding rotary mowing equipment. Cutting widths range from 51 inches to over 12 feet, with horsepower ratings ranging from 22 to 65HP. All 12 models of Excel tractors and mowers feature true zero-radius turning for unsurpassed maneuverability. Multi-season attachments keep them productive all year long.

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FLORATINE

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**Astron
Per"4"Max
Knife
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Only Floratine Products offers a variety of balanced auxiliary nutrient compounds to address the needs of different grasses growing under different conditions.

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*Creative Solutions for
Turfgrass Management*

144 Mid South Cove /Collierville, TN 38017
(901) 853-2898



Circle No. 108 on Reader Inquiry Card

Florganic (C)
Div of LRC
PO Box 414
Lakeland FL 33802
813-682-2289
Fax 813-688-9760

Flower Concepts Inc (M)
265 Rte 210
Stony Point NY 10980
914-942-5019
Fax 914-942-5019 *51
Plant pouch

FMC Corp (C)
Rte 1 & Plainsboro Rd
PO Box 8
Princeton NJ 08543
800-321-1FMC
Fax 609-452-8408

Focal Point Communications (M)
61 Circle Frwy Dr
Cincinnati OH 45246
800-525-6999
Fax 513-851-5993
Advertising/marketing materials

Fogmaster Corp (E)
1061 SW 30 Ave
Deerfield Beach FL 33442
305-481-9975
Fax 305-480-8563

Fore Better Golf (E)
177 Lockwood Lane
Bloomingdale IL 60108
800-468-8672
Fax 708-893-0455

Foresight Products Inc (E)
6430 E 49 Dr
Commerce City CO 80022
800-325-5360
Fax 303-287-3866

Forestry Suppliers Inc (E, C)
205 W Rankin St
PO Box 8397
Jackson MS 39284-8397
601-354-3565
800-647-5368
Fax 601-354-0362
Fax 800-543-4203

Fox Valley Systems Inc (E)
640 Industrial Dr
Cary IL 60013
800-323-4770
Fax 708-639-8190

Friend Mfg Corp (E)
Prospect St
PO Box 385
Gasport NY 14067
716-772-2622
Fax 716-772-2370

Fuerst Bros (E)
1020 S Sangamon Ave
Gibson City IL 60936
800-435-9630
Fax 217-784-4326

Gandy Co (E)
528 Gandrud Rd
Owatonna MN 55060
507-451-5430
Fax 507-451-2857

Garden Way Inc (E)
102 St & Ninth Ave
Troy NY 12180
800-833-6990

Garfield Williamson Inc (C, S)
150 Main St
PO Box 99
Ogdensburg NJ 07439
800-435-5296
Fax 201-209-0977

Macrantha; Wildflower Seed: Northeast Mixture, Sun & Shade Mixture, Annual Mixture

Garick Corp (E)
13600 Broadway Ave
Cleveland OH 44125
800-242-7425
Fax 216-581-4712

Gehl (E)
143 Water St
West Bend WI 53095
414-334-9461
Fax 414-334-1565

GE Lighting Systems (E)
Spartanburg Hwy
Hendersonville NC 28739
704-693-2198
Fax 704-693-2103

Gempler's Inc (E)
211 Blue Mound Rd
PO Box 270
Mount Horeb WI 53572
800-382-8473
Fax 800-551-1128

General Equipment Co (E)
1500 E Main St
PO Box 334
Owatonna MN 55060
507-451-5510
Fax 507-451-5511

Germain's Seeds (S)
13117 Thomasville
Moorpark CA 93021-2957
800-688-TURF
Fax 805-523-8744

Fescues; Kentucky Bluegrasses; Ornamental Grass Seed; Perennial Ryegrasses; Seeded Bermudagrasses; Turfseed Mixes or Blends; Other Turfseed; Wildflower Seed

Glen-Hilton Products Inc (E)
PO Box 31614
Richmond VA 23294
804-755-1101
Fax 804-755-1102

Glenmac Inc (E)
PO Box 2135
Jamestown ND 58402
800-437-9779
Fax 701-252-1978
Online Address: 74617.657@Compuserve

Glenncorp Inc (E)
1413 E Kings Hwy
PO Box 535
Paragould AR 72450
501-239-4796
Fax 501-239-8942

GMC Truck (E)
31 E Judson
Pontiac MI 48342
810-745-7785

FLORATINE
Creative Solutions for Turfgrass Management

Maxiplex
True Humic Concentrate
--without fulvic acid

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Premier Penetrating Agent
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Cyclic Chelated Liquid Calcium
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Floratine Products Group
144 Mid South Cove/Collierville, TN
(901) 853-2898

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SUPPLIERS

Fax 810-745-5310

GNC Pump Inc (E)
5202 Dow Rd
Houston TX 77040
713-937-3449
Fax 713-896-0164

Goldschmidt Chemical Corp (C)
914 E Randolph Rd
Hopewell VA 23112
800-446-1809
Fax 804-541-2783

Goossen Industries (E)
PO Box 705
Beatrice NE 68310
402-228-4226
Fax 402-223-2245

Grasshopper Co (E)
One Grasshopper Trail
PO Box 637
Moundridge KS 67107
316-345-8621
Fax 316-345-2301

Gravelly Intl (E)
150 S Stratford Rd Ste 530
Winston Salem NC 27104
910-777-1122
Fax 910-777-1594
See our ad on cover 4.

PROFILE



150 S. Stratford Rd., Suite 530
Winston-Salem, NC 27104

Phone: (910) 777-1122

Fax: (910) 777-1594

Customer Contact: Teresa Lowry

PRODUCTS/SERVICES OFFERED

Manufacturer of lawn and grounds maintenance products in the municipality and commercial market. Product lines consist of 2 and 4 wheel tractors and intermediate walk behind and riding outfront rotaries.

MARKETPLACE STRENGTHS

Nationwide dealer network. Factory trained service technicians. Overnight delivery of service parts available.

Great Salt Lake Minerals Corp (C)
8300 College Blvd
Overland Park KS 66210
913-344-9303
Fax 913-338-7919
Online Address: Nason@HQ1.USA.COM

Great Western Seed Co (S)
810 Jackson St
Albany OR 97321
503-928-3100
Fax 503-967-0556
Bentgrasses: Crenshaw, Southshore, L93;
Fescues: (Tall) Rebel II, Rebel Jr, Rebel 3D;
(Chewings) Jamestown II; (Hard) Reliant;
Kentucky Bluegrasses: Baron, Belmont,
Georgetown, Ram I, 1757, Nassau,
Preakness, Princeton Tiger P105; Ornamental
Grass Seed: Azure Blue Fescue; Perennial
Ryegrasses: Palmer II, Prelude II, Repell II,
Yorktown III; Turfseed Mixes or Blends:
custom blends; Other Turfseed: Salty
Alkaligrass, Laser Poa Trivialis; Wildflower
Seed: Pinto

GreenCare Intl (E)
17851 Georgetown Lane
Huntington Beach CA 92647
714-842-6003
800-635-8761
Fax 714-842-1707

Greener Pastures (C)
435 Wilson St NE
Minneapolis MN 55413
612-331-8600
800-783-1069
Fax 612-331-2357

Green Industry Expo (M)
1000 Johnson Ferry Rd NE Ste C-135
Marietta GA 30068-2112
404-973-2019
Fax 404-578-6071
National trade show for landscape & lawn
care professionals

Green Pro Services (E, C)
380 S Franklin St
Hempstead NY 11550
516-538-6444
Fax 516-538-2042

Greenscape Pump Services Inc (E)
1425 Whitlock Rd Ste 108
Carrollton TX 75006
214-446-0037
Fax 214-446-0313

Jonathan Green Turf Products (E, C, S)
48 Squankum-Yellowbrook Rd
PO Box 326
Farmingdale NJ 07727
908-938-7007
800-243-0047 NJ
800-526-2303 Outside NJ
Fax 908-938-5788

Bentgrasses: Penncross, Penneagle,
Pennlinks, Pennway, Seaside, Regent;
Fescues: (Tall) Duke, Kentucky-31, Mesa,

Montauk, Richmond; (Creeping) Pennlawn,
Salem; (Chewings) Cascade, Southport;
(Hard) Warwick; Kentucky Bluegrasses:
Adelphi, A-34, Alene, America, Canterbury,
Chateau, Classic, Destiny, Eclipse, Glade,
Gnome, Jefferson, Merit, Monopoly, Nassau,
Nimbus, Parade, Ram I, Touchdown,
Washington; Ornamental Grass Seed:
Birdsfoot Trefoil, Blackwell Switchgrass,
Alsike-Ladino-White-Red Clover,
Crownvetch, Deertongue, Flat Pea,
Fultsgrass, Japanese Millet, Orchardgrass,
Redtop, Timothy, Weeping Lovegrass;
Perennial Ryegrasses: Allaire, Chatham,
Duet, Gettysburg, Linn, Manhattan II,
Sherwood; Turfseed Mixes or Blends: Blue-
Rye, Contractor's, Dense Shade, Drought
Tough, Fall Magic, Fast Grow, Spring Beauty,
Full Sun, Funlawn, Heavy Traffic, Pasture,
Showlawn, Sodmaker, Sun & Shade, Touch-
up, Veri-Green, PRO-GREEN Sunny, PRO-
GREEN Shady, Sun-Thru-Shade, Dura-Turf,
3-Way Ryegrass, Utility; Wildflower Seed:
Jonathan Green Northeast Wildflower
Mixture, Jonathan Green Annual Wildflower
Mix, Jonathan Green Perennial Wildflower
Mixture

Griffin Corp (C)
Rocky Ford Rd
Valdosta GA 31601
912-242-8365
Fax 912-244-5813

Griswold Controls (E)
2803 Barranca Pkwy
Irvine CA 92714
714-559-6000
Fax 714-559-6088

Gro-Power Inc (C)
15065 Telephone Ave
Chino CA 91710
909-393-3744
800-473-1307
Fax 909-393-2773

Grotech (E)
PO Box 71070
Madison Heights MI 48071
800-725-8377
Fax 810-542-7865

Gro Tec Inc (C)
PO Box 290
Madison GA 30650
706-342-1234
Fax 706-342-9644

Growth Products Ltd (C)
PO Box 1259
White Plains NY 10602
800-648-7626
Fax 914-428-2780

GSE Lining Technology Inc (E)
19103 Gundle Rd
Houston TX 77073
800-435-2008
Fax 713-875-6010

SUPPLIERS

Guest Industries Inc (E)
3601 Winsted Rd
Torrington CT 06790
203-482-1118
Fax 203-489-6336

Gustafson Inc (C)
PO Box 660065
Dallas TX 75266
214-985-8877
Fax 214-985-1696

Hammer's Plastic Recycling Corp (E)
Hwy 20 & 65 N
RR 3 Box 182
Iowa Falls IA 50126
515-648-5073
Fax 515-648-5074

Hannay Reels Inc (E)
PO Box 159
Westerlo NY 12193
518-797-3791
Fax 800-REELING

James Hardie Irrigation (E)
27631 La Paz Rd
Laguna Niguel CA 92677-3917
714-831-6000
Fax 714-831-3212
Online Address: <http://www.Hardie.com>

Harmony Products (C)
2121 Old Greenbrier Rd
Chesapeake VA 23320
800-343-6343
Fax 804-523-9567

Haul Master Inc (E)
1501 First Ave
Mendota IL 61342
815-539-7422
800-848-HAUL
Fax 815-539-7331

Heckendorn Equipment Co of Kansas Inc (E)
122 W Second
PO Box 134
Peabody KS 66866
800-835-7805
Fax 316-983-2880

Hein Co (E)
Tip Off
PO Box 308
Detroit Lakes MN 56502
800-277-7511
Fax 218-847-4696

Henderson Mfg (E)
1085 S Third St
Manchester IA 52057
319-927-2829
Fax 319-927-2521

Hendrickson Bros (E)
2931 Rimpau Ave
Corona CA 91719
909-737-6822
Fax 909-737-9151

Hendrix & Dail Inc (C)
PO Box 589
Oxford NC 27565
919-693-4132
Fax 919-693-8787

Herd Seeder Co (E)
PO Box 448
Logansport IN 46947
219-753-6311
Fax 219-722-4106

Hermitage Gardens (E)
W Seneca Ave
Canastota NY 13032
315-697-9093
Fax 315-697-8169

Highway Equipment Co (E)
616 D Ave NW
Cedar Rapids IA 52405
319-363-8281
Fax 319-363-8284

Hi Lift Jack Co (E)
PO Box 228
Bloomfield IN 47424
800-233-2051
Fax 812-384-4592

E L Hilts & Co (E, C)
2551 Hwy 70 W
PO Box 1789
Hickory NC 28603-1789
800-354-4587
Fax 704-328-2835

Hiniker Co (E)
PO Box 3407
Mankato MN 56002
507-625-6621
Fax 507-625-5883

Hobbs & Hopkins Ltd (E, C, S)
1712 SE Ankeny St
Portland OR 97214
503-239-7518
Fax 503-230-0391
Bentgrasses: Emerald, Cobra, Penncross,
Penneagle; Fescues: (Chewings) Longfellow,
Enjoy; (Creeping Red) Cindy; (Tall) Bonsai,
Era, Pacer; Kentucky Bluegrasses: Merit,
Banjo; Perennial Ryegrasses: Elka, Essence,
Derby II, Top Hat, Gator; Turfseed Mixes or
Blends: Pro-Time lawn seed mixes (varieties
of perennial ryegrass & fescue); Fleur de
lawn, PDX (ecology mixes); Other Turfseed:
Native seed for reclamation; Wildflower Seed

Hodges Mfg Co (E)
Rte 4 Box 328B
Mountain Home AR 72653
501-492-6116
Fax 501-492-6801

Hoffco Inc (E)
358 NW "F" St
Richmond IN 47374-2297
317-966-8161
Fax 317-935-2346

Homelite (E)
Sub Deere & Co
14401 Carowinds Blvd
Charlotte NC 28273
704-588-3200
Fax 704-588-0936

Hotsy Corp (E)
21 Inverness Way E
Englewood CO 80112
303-792-5200
800-525-1976
Fax 303-792-0547

Hubbell Lighting Inc (E)
2000 Electric Way
Christiansburg VA 24073
703-382-6111
Fax 703-382-1526

H D Hudson Mfg Co (E)
Green Garde Div
500 N Michigan Ave
Chicago IL 60611
312-644-2830
Fax 312-644-7989
Fax 800-745-2392

Humate Intl Inc (C)
600 N Ellis Rd
Jacksonville FL 32254
904-783-6396
Fax 904-781-6512

Humate Technologies Inc (C)
PO Box 430
Grove OK 74344
918-786-5100
Fax 918-786-2498

Hunter Agri-Sales Inc (E)
PO Box 2
Coatesville IN 46121
317-539-4400
800-536-4131
Fax 317-386-7277

Hunter Industries (E)
1940 Diamond St
San Marcos CA 92069
619-744-5240
Fax 619-744-7461

Huntington Laboratories Inc (C)
970 E Tipton St
Huntington IN 46750
800-537-5724
Fax 219-356-6485

Husqvarna Forest & Garden Co (E)
9006 Perimeter Woods Dr
Charlotte NC 28216
800-GET-SAWS
800-HUSKY-62 (Nearest Dealer)
Fax 704-597-8802

Hypro Corp (E)
375 Fifth Ave NW
New Brighton MN 55112
612-633-9300
Fax 612-633-6864

SUPPLIERS

ICD/Innovative Concrete Design Corp (E)
3934 N Ridgefield Cr
Milwaukee WI 53211
414-962-4065
Fax 414-332-9678
Online Address: BoblCD@AOL.Com

Idaho Wood (E)
PO Box 488
Sandpoint ID 83864
800-635-1100
Fax 208-263-3102

Independent Protection Co (E)
1603-09 S Main St
PO Box 537
Goshen IN 46526
219-533-4116
Fax 219-534-3719

Ingersoll Equipment Co (E)
PO Box 5001
Winneconne WI 54986
414-582-5000
Fax 414-582-5043

Innoquest (E)
910 Hobe Rd
Woodstock IL 60098
815-337-8555
Fax 815-337-8556
Online Address: Innoquest@AOL.COM

Innovative Data Design Inc (E)
1820-L Arnold Industrial Way
Concord CA 94523
510-680-6818
Fax 510-680-1165

IntAgra Inc (C)
8500 Pillsbury Ave S
Minneapolis MN 55420
612-881-5535
Fax 612-881-7002

International Seeds Inc (S)
PO Box 168
Halsey OR 97348
503-369-2251
Fax 503-369-2640

Bentgrasses: Cobra, Emerald, CEO, Viper;
Fescues: (Tall) Hounddog 5, Hounddog, Era,
Dixie Green; (Creeping Red) Cindy, Herald;
(Chewing) Longfellow, Enjoy; (Hard) Valda,
Eureka; (Slender Creeping Red) Marker;
(Slender) Quatro; Kentucky Bluegrasses:
Banjo, Merit, Allure, Fortuna; Perennial
Ryegrasses: Top Hat, Essence, Derby
Supreme, Regal, Gator, Elka; Turfseed Mixes
or Blends: Ph.D perennial ryegrass, Ph.D with
Sabre, Dixie Green, Dixie Green with Sabre,
Major League, Showboat, Celebrity
perennial ryegrass; Wildflower Seed: Wild
Things; Zoysia: Sunrise Brand

International Sports Turf Institute Inc (M)
1812 Shadowood Dr
College Station TX 77840
409-693-4066
Fax 409-693-4878
Turfgrass education, research, books, and
technical assistance

Irrigation Management Group (E)
4 Union Sq Ste E
Union City CA 94587
510-471-2544
Fax 510-471-6257

Irrigation & Supplies Unlimited (E)
125 43rd Ave
Vero Beach FL 32968
407-788-9144
Fax 407-569-3658

Irrrometer Co (E)
PO Box 2424
Riverside CA 92516-2424
909-689-1701
Fax 909-689-3706

ISK Biosciences (C)
1523 Johnson Ferry Rd Ste 250
Marietta GA 30062
770-565-3499
Fax 770-565-4155

Isuzu Truck of America (E)
13181 Crossroad Pkwy
City of Industry CA 91746

Jacklin Seed Co (S)
5300 W Riverside Ave
Post Falls ID 83854-9499
208-773-7581
Fax 208-773-7581
Bentgrasses: Putter; Fescues: (Tall Turf-Type)
Arid, Pixie, Wrangler: (Fine) MX-86;
Kentucky Bluegrasses: Amazon, Eclipse,
Fylking, Glade, Huntsville, Nassau, NuBlue,
Nugget, NuStar, Ram I, Suffolk; Perennial
Ryegrasses: Advent; Seeded
Bermudagrasses; Turfseed Mixes or Blends:
Triplet tall fescue blend; Zoysia

Jacobsen Div (E)
Textron Inc
1721 Packard Ave
Racine WI 53403
414-637-6711
Fax 414-637-4465

JCB Inc (E)
10939 Philadelphia Rd
White Marsh MD 21162
410-335-2800
Fax 410-335-3695

J & J Mfg Co (E)
Box 110
Farmersville IL 62533
217-227-4532

Howard Johnson Enterprises (C)
PO Box 2990
Milwaukee WI 53201
414-276-4656
Fax 414-276-4184

Johnson's Industrial Supply Co (E)
1941 Karlin Dr
St Louis MO 63131
314-966-2420
Fax 314-966-4090

JPF Distributors (M)
9 Union Sq Ste 184
Southbury CT 06488
800-582-8843
Fax 203-262-1463
Bird & animal control devices
(pyrotechnics/nonchemical)

JRCO Inc (E)
PO Box 41304
Minneapolis MN 55441
612-535-7200
Fax 612-535-9553

JRM Chemical Inc (C)
13600 Broadway Ave
Cleveland OH 44125
800-962-4010
Fax 216-475-6517

Kadco USA Inc (E)
16 DeGraff St
Amsterdam NY 12010
518-842-4530
Fax 518-842-0602

Kalo Inc (E, C)
4550 W 109 St
Overland Park KS 66211
913-491-9125
Fax 913-491-9146

Karcher (E)
PO Box 6910
Somerset NJ 08875-6910
908-356-1199
Fax 908-356-0435

Kasco Marine Inc (E)
1925 Quinlan Ave S
Lakeland MN 55043
612-436-7611
Fax 612-436-6734

Kawasaki Motors Corp USA (CA) (E)
9950 Jeronimo Rd
Irvine CA 92718-2016
714-770-0400
Fax 714-458-5600

Kawasaki Motors Corp USA (MI) (E)
5080 36th St SE
Grand Rapids MI 49512
616-949-6500
Fax 616-954-3031

KBI (E)
27781 Hopkins Ave
Valencia CA 91355
805-257-3262
Fax 805-257-4320

F D Kees Mfg Co (E)
700-800 Park Ave
Box 8
Beatrice NE 68310
402-223-2391
Fax 402-228-2258