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I believe PennLinks provides the high quality playing surface demanded by today's golfers and also addresses the increasing awareness and responsibility of golf courses to be good stewards of the environment."

John F. Anderson  
Superintendent

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**H**ow many times during the course of a typical year have you needed information that seemed to be anywhere but at your fingertips? How many countless minutes and hours have you wasted thumbing through files and back issues of your trade periodicals looking for details on a particular subject of interest at that moment?

Take a look, then, at what LANDSCAPE MANAGEMENT is providing you with this month: a way to save time and make you a more efficient labor and money manager.

What you're holding in your hands right now is a hot new product that we plan on sending you every December: our very own green industry "Green Book."

It's a hands-on, year-long resource and reference guide that contains lists, lists and more lists. Lists that we hope you find as useful as our editorial staff has found them over the past few weeks. (Even though the "Green Book" was only in page-proof form throughout November and early De-

ember, the editors had already made mincemeat of the pages by this writing.)

Besides a listing of products and services available to the industry, this "Green Book" also contains a lengthy listing of the companies and local dealers/distributors which supply the products. Need information on mowers? Check out one of the equipment headings for "Mowers." Want to know what's available in the area of broadleaf herbicides? Go straight to "Herbicides" in the "Control Products" section.

Of certain interest to you is another section that lists local, state and federal regulations applicable to this market, in an easy-to-read format. Everything from yard debris disposal to pesticide posting to OSHA regulations.

We've also provided, right here within these

pages, a list of state extension programs and state and national trade associations. Of formal training programs and 1996 events. With full addresses and phone numbers.

What about that article you saw a few months back on liability insurance? Check out the 1995 LANDSCAPE MANAGEMENT Article Index. There it is: October, page 16.

Think, then, of this month's "Green Book" as a sort of early holiday gift—as if you needed one. According to statistics from our "State of the Industry" report (also included herein) most of you had banner years in 1995, whether you were involved in lawn/landscape, golf course or grounds maintenance.

The "State of the Industry" project was sponsored in part by our friends at DowElanco. Don't be afraid to use its information when plotting future business plans, or comparing your operation to our national statistics to determine where you excel and where you need work.

As we close out another year here at LANDSCAPE MANAGEMENT (our 33rd), staff members—Terry, Ron, John, Tom, Bob, Lisa, Judy and myself—wish you a happy holiday season. We urge you to take full advantage of it and spend plenty of time with friends and family watching chestnuts roast on an open fire.

All signs are pointing to a wingding of a 1997 in the green industry. We hope that you are part of it. Until next year...

*The "Green Book" saves time and helps you manage labor and money more efficiently.*

## In doubt? Look it up right here



*Jerry Roche*

JERRY ROCHE  
Editor-in-Chief

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THE VOICE OF THE GREEN INDUSTRY

# LANDSCAPE *management*



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Note: Phone numbers followed by fax numbers, when available

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**National Landscape Assn.**  
1250 I St. N.W., Suite 500, Washington D.C. 20005; (202) 789-2900

**Nevada Landscape Association**

P.O. Box 7431, Reno, NV 89510; (702) 851-0423; (702) 828-1104

**New Jersey Nursery & Landscape Association**  
605 Farnsworth Ave., Bordertown, NJ 08505; (609) 291-7070; (609) 291-1121

**New York State Nursery & Landscape Association, Inc.**  
P.O. Box 657, Baldwinsville, NY 13027; (315) 635-5008

**New York Turf and Landscape Association**

142 Lafayette Ave., White Plains, NY 10603; (914) 948-6468; (914) 948-6473

**North Carolina Landscape Contractors Association**

P.O. Box 400, Knightdale, NC 27545; (919) 266-1777

**Ohio Landscapers Association**

P.O. Box 170, Richfield, OH 44286; (216) 659-9755

**Oregon Landscape Contractors Association**

147 E. 102nd St., Portland, OR 97216; (503) 253-9091

**Professional Grounds Management Society**

120 Cockeysville Rd., Suite 104, Hunt Valley, MD 21031; (410) 584-9754; (410) 584-9756

**Professional Landscape Services Association of Fla.**

P.O. Box 56971, Jacksonville, FL 32241; (904) 778-9632

**South Carolina Landscape and Turfgrass Association**

P.O. Box 325, Clemson, SC 29633; (803) 656-2459; (803) 656-4960

**Texas Association of Landscape Contractors**

3001 LBJ Freeway, Suite 106, Dallas, TX 75234; (800) 832-6934; (214) 241-3888

**Utah Association of Nurserymen & Landscape Contractors**

4146 S. Main, #3, Salt Lake City, UT 84107; (801) 288-8858; (801) 288-8862

**Washington Association of Landscape Professionals**

P.O. Box 729, Mercer Island, WA 98040; (206) 644-7642

**Washington State Nursery & Landscape Association**

P.O. Box 670, Sumner, WA 98390;

(206) 863-4482

**Wisconsin Landscape Contractors Association**

21620 Belgren Rd., Waukesha, WI 53186; (800) 933-9522

## LAWN CARE

**Colorado Association of Lawn Care Professionals**

P.O. Box 260302, Highlands Ranch, CO 80163; (303) 792-5567

**Indiana State Lawn Care Association**

1611 Spring St., Jeffersonville, IN 47130; (812) 283-5387

**Interstate Professional Applicators Association**

P.O. Box 681, Kirkland, WA 98033; (206) 823-2600

**Iowa Professional Lawn Care Association**

321 E. Walnut, #320, Des Moines, IA 50309; (515) 243-2229

**Lawn Care Association of Pennsylvania**

908 N. Second St., Harrisburg, PA 17102; (717) 236-2050

**Lawn Services Association of Michigan**

P.O. Box 608, New Baltimore, MI 48047; (810) 598-7158

**Massachusetts Association of Lawn Care Professionals**

P.O. Box 533, Belmont, MA 02178; (617) 489-4897

**Montana Turf & Ornamental Professionals**

P.O. Box 80331, Billings, MT 59108; (406) 256-9499

**Nebraska Professional Lawn Care Association**

P.O. Box 83864, Lincoln, NE 68501; (402) 476-3852

**Ohio Lawn Care Association**

P.O. Box 14901, Columbus, OH 43214; (614) 261-1221

**Professional Lawn Care Association of America**

1000 Johnson Ferry Rd. NE, Suite C-135, Marietta, GA 20068; (770) 977-5222; (770) 578-6071

**Professional Lawn Care Association of Mid-America**

P.O. Box 419264, Kansas City, MO 64141; (816) 561-5323

## NURSERY

**American Association of Nurserymen**

1250 I St. NW, Suite 500, Washington, DC 20005; (202) 789-2900; (202) 789-1893

**Arizona Nursery Association**  
1430 W. Broadway, Suite A-125,

Tempe, AZ 85282; (602) 966-1610; (602) 966-0923

**California Association of Nurserymen**

4620 Northgate Blvd., Suite 155, Sacramento, CA 95834; (916) 567-0200; (916) 567-0505

**Eastern Regional Nurserymen's Association**

P.O. Box 117, Vernon, CT 06066; (203) 872-2095

**Florida Nurserymen & Growers Association**

5401 Kirkman Rd., Suite 650, Orlando, FL 32819; (407) 345-8137; (407) 351-2610

**Long Island Nurserymen's Association**

P.O. Box 117, East Moriches, NY 11940; (516) 878-3030; (516) 878-3061

**Mid-Atlantic Nurserymen's Association**

P.O. Box 314, Perry Hall, MD 21128; (410) 256-6474

**Minnesota Nursery & Landscape Association**

P.O. Box 130307, St. Paul, MN 55113; (612) 633-4987; (612) 633-4986

**New Jersey Nursery & Landscape Association**

605 Farnsworth Ave., Bordertown, NJ 08505; (609) 291-7070; (609) 291-1121

**New York State Nurserymen's Foundation**

P.O. Box 117, East Moriches, NY 11940; (516) 878-3030; (516) 878-3061

**Ohio Nursery & Landscape Association**

72 Dorchester Square, Westerville, OH 43081; (614) 899-1195; (614) 899-9489

**Pennsylvania Nurserymen's Association**

1924 N. Second St., Harrisburg, PA 17102; (717) 238-1673

**Southern Nurserymen's Association**

1000 Johnson Ferry Rd., Suite E-130, Marietta, GA 30068; (404) 973-9026; (404) 973-9097

**Texas Association of Nurserymen**

7730 South IH 35, Austin, TX 78745; (800) 880-0343

**Utah Assn. of Nurserymen & Landscape Contractors**

P.O. Box 636, Sandy, UT 84091; (801) 565-8880

**Wisconsin Nurserymen's Association**

9910 W. Layton Ave., Greenfield, WI 53228; (414) 529-4705; (414) 529-4722

## PARKS/RECREATION

**Michigan Recreation & Park Association**

2722 E. Michigan Ave., Suite 201, Lansing, MI 48912; (517) 485-9888

**Minnesota Park Supervisors Association**

5005 W. 36th St. St. Louis Park, MN 55416-2661; (612) 920-6906

**Missouri Park & Recreation Association**

1203 Missouri Blvd., Jefferson City, MO 65101; (314) 636-3828

**National Institute on Parks & Grounds Management**

P.O. Box 1936, Appleton, WI 54913; (414) 733-2301

**National Parks & Conservation Association**

1776 Massachusetts Ave. NW, #200, Washington, DC 20036; (202) 223-6722

**National Recreation & Park Association**

2775 S. Quincy, Arlington, VA 22206; (703) 820-4940

**Southwest Park & Recreation Training Institute**

Park Administration and Landscape Architecture Dept., P.O. Box 4219, Stop 3144, Texas Tech University, Lubbock, TX 79409

## PESTICIDE ISSUES

**The Alliance for Environmental Concerns**

P.O. Box 3692, Wayne, NJ 07474; (201) 595-7172

**Forestry/Rights-of-Way/Turf Coalition (Wisc.)**

2317 International Lane, Suite 109, Madison, WI 53704; (608) 249-2323

**Ohio Pesticide Applicators for Responsible Regulation,**

1300 Terminal Tower, Cleveland, OH 44113; (216) 781-1212

**Professional Pesticide Users of Connecticut**

88 Palmer Dr., South Windsor, CT 06074; (203) 644-4447

**Responsible Industry for a Sound Environment**

1156 15th St., NW, Suite 400, Washington, DC 20005; (202) 872-3860

## SEED/SOD

**American Seed Trade Association**

601 13th St., NW, Suite 570-

South, Washington, D.C. 20005;  
(202) 638-3128

#### **Atlantic Seedsmen's Association**

298 E. McCormack Ave., State College, PA 16801; (814) 237-0330

#### **Cultivated Sod**

**Association of New Jersey Soils & Crops Dept.**, P.O. Box 231, Cook College, Rutgers University, New Brunswick, NJ 08903; (201) 932-9453

#### **Manhattan Ryegrass Growers Association**

P.O. Box 250, Hubbard, OR 97032; (503) 651-2130

#### **Oregon Chewings Fescue & Creeping Red Fescue Commission**

#### **Oregon Fine Fescue Commission**

#### **Oregon Tall Fescue Commission**

1193 Royvonne, #11, Salem, OR 97302; (503) 585-1157

#### **Oregon Highland Bentgrass Commission**

#### **Oregon Ryegrass Growers Seed Commission**

P.O. Box 3366, Salem, OR 97302; (503) 364-3346

#### **Penncross Bentgrass Growers Association**

P.O. Box 250, Hubbard, OR 97032; (503) 651-2130

#### **Sod Growers Association of Michigan**

50240 Martz Rd., Belleville, MI 48111; (313) 481-0033

#### **Turfgrass Producers International**

1855-A Hicks Rd., Rolling Meadows, IL 60008; (708) 705-9898

## TREES

#### **American Forestry Association**

P.O. Box 2000, Washington, DC 20013; (202) 667-3300

#### **American Society of Consulting Arborists**

5130 W. 101st Circle, Westminster, CO 80030; (303) 466-2722

#### **Arbor Day Institute**

100 Arbor Ave., Nebraska City, NE 68410; (402) 474-5655; (402) 474-0820

#### **Connecticut Tree Protective Association**

18 Washington St., Rocky Hill, CT 06067; (203) 257-8971

#### **Council of Tree & Landscape Appraisers**

1250 I Street NW, Suite 504, Washington, DC 20005; (202)

789-2421

#### **International Society of Arboriculture**

P.O. Box GG, Savoy, IL 61874; (217) 355-9411; (217) 355-9516

#### **Nat'l. Arbor Day Foundation**

211 N. 12th St., Lincoln, NE 68508; (402) 474-5655

#### **National Arborist Association**

P.O. Box 1094, Amherst, NH 03031; (603) 673-3311; (603) 672-2613

#### **New Jersey Shade Tree Federation**

P.O. Box 231, Blake Hall, New Brunswick, NJ 08903; (908) 246-3210

#### **New York State Arborists Association**

P.O. Box 58, Latham, NY 12110; (518) 783-1322; (518) 783-1258

#### **Secrest Arboretum**

Ohio Ag Research & Development Center, Ohio State University, Wooster, OH 44691; (216) 263-3761

## TURFGRASS

#### **Arkansas Turfgrass Assn.**

Penthouse Suite, University Tower Bldg., 1123 S. University, Little Rock, AR 72204; (501) 663-8810; (501) 663-9148

#### **Delaware Turfgrass Association**

952 Monroe Terrace, Dover, DE 19904; (302) 677-1895

#### **Florida Turfgrass Association**

5850 TG Lee Blvd. #110, Orlando, FL 32822-4423; (407) 856-5767

#### **Georgia Green Industry Association**

P.O. Box 369, Epworth, GA 30541; (706) 492-4664; (706) 492-4668

#### **Georgia Turfgrass Assn.**

#### **Ga. Turfgrass Foundation**

5198 Ross Rd., Acworth, GA 30102; (404) 975-4123

#### **Green Industry Council of Missouri**

16100 Chesterfield Parkway South, Suite 140, Chesterfield, MO 63017; (314) 537-1360

#### **Hawaii Turfgrass Association**

2142 Kaumualii St., Honolulu, HI 96819; (808) 841-3305

#### **Iowa Turfgrass Institute**

P.O. Box 49, Ames, IA 50010; (515) 294-1439

#### **Kansas Turfgrass Foundation**

2021 Throckmorton Hall, Kansas State University, Manhattan, KS 66506; (913) 532-6173

#### **Kentucky Turfgrass Council**

c/o Dr. Dwight Barkley, Eastern Kentucky Univ., Richmond, KY 40475; (606) 622-2228

#### **Lawn Institute (The)**

1501 Johnson Ferry Rd. NE, Suite 206, Marietta, GA 30062; (404) 977-5492

#### **Louisiana Turfgrass Association**

P.O. Box 25100, Baton Rouge, LA 70894; (504) 388-4141

#### **Maryland Turfgrass Council**

12 Pressie Lane, Churchville, MD 21028; (410) 335-3700

#### **Massachusetts Turf & Lawn Grass Council**

P.O. Box 489, Hadley, MA 01035; (413) 549-5295

#### **Michigan Turfgrass Foundation**

Michigan State University, Crop & Soil Sciences, P.O. Box 80071, Lansing, MI 48909; (517) 355-0266 or (517) 321-1660

#### **Midwest Regional Turf Foundation**

Dept. of Agronomy, Purdue University, West Lafayette, IN 47907; (317) 494-9737

#### **Mississippi Turfgrass Association**

P.O. Box 9555, Mississippi State, MS 39762; (601) 325-2311

#### **Musser International Turfgrass Foundation**

P.O. Box 8, Sharon Center, OH 44274; (216) 239-2383

#### **National Turfgrass Evaluation Program**

BARC-West, Bldg. 002, Room 013, Beltsville, MD 20705; (301) 504-5125; (301) 504-5167

#### **Nebraska Turfgrass Foundation**

P.O. Box 2118, Hastings, NE 68902; (402) 463-5418; (402) 463-5683

#### **New Jersey Turfgrass Assn.**

P.O. Box 340, Milltown, NJ 09950; (908) 821-7134

#### **New York Greengrass Association**

P.O. Box 612, Latham, NY 12110; (518) 783-1229; (518) 426-8058

#### **New York State Turfgrass Association**

P.O. Box 612, Latham, NY 12110; (518) 783-1229

#### **New York Turf & Landscape Association, Inc.**

P.O. Box 307, Scarsdale, NY 10583; (914) 636-2875

#### **Noer, O.J. Research Foundation**

301 S. 61st St., Milwaukee, WI 53214; (404) 258-7337

#### **Northern California Turf and Landscape Council**

3723 Jersey Rd., Fremont, CA 94538; (510) 490-6282

#### **Northwest Turfgrass Association**

P.O. Box 1367, Olympia, WA 98507; (360) 754-0825

#### **Ohio Turfgrass Foundation**

P.O. Box 14824, Columbus, OH 43214; (614) 292-2601; (614) 261-6750

#### **Pennsylvania Turfgrass Council**

P.O. Box 1078, Lemont, PA 16851-1078; (814) 863-3475

#### **Rocky Mountain Regional Turfgrass Association**

P.O. Box 29, Franktown, CO 80116; (303) 688-3440

#### **South Carolina Landscape and Turfgrass Association**

P.O. Box 325, Clemson, SC 29633; (803) 656-3311

#### **Southern Turfgrass Association**

1003 Howe, College Station, TX 77845; (409) 693-1656

#### **Southwest Turfgrass Association, NMSU**

Box 30001, Dept. 3Q, Las Cruces, NM 88003; (505) 646-1406

#### **Tennessee Turfgrass Association**

(615) 399-3864

#### **Texas Turfgrass Association**

1003 Howe, College Station, TX 77845; (409) 693-1656

#### **Turfgrass Council of North Carolina**

P.O. Box 289, Southern Pines, NC 28388; (910) 695-1333; (910) 695-1222

#### **Turf Resource Center**

1855-A Hicks Rd., Rolling Meadows, IL 60008; (708) 705-9898; (708) 705-8347

#### **Virginia Turfgrass Association**

3646 Greenland Ave. NW, Roanoke, VA 24012; (703) 362-4781

#### **Virginia Turfgrass Council**

PO Box 698, Fishersville, VA 22939; (540) 942-8873

## WILDFLOWERS

#### **National Wildflower Research Center**

4801 LaCrosse Ave., Austin, TX 78739; (512) 292-4200

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