

# PRODUCT REVIEW

## Biological agent cleans scum, odors from ponds

Aqua Treat is a biological water treatment designed to control pond scum and accompanying odors.

By using Aqua Treat regularly from March to October, TerraBiotics L.P. of Princeton, N.J., says that with regular use, Aqua Treat will remove nitrogen from the water, depriving the algae of its primary nutrient.

The drastic reduction in nitrogen makes it impossible for the algae to bloom.

Aqua Treat works in the entire water column and sludge layer to digest any organic wastes that are generated by the animal and plant life in the aquaculture.

Aqua Treat also contains cultures beneficial for enhancing turf quality, and is

therefore safe for use in irrigation ponds. TerraBiotics says the benefits of Aqua Treat include:

- enhanced nitrification cycles and reduce scum and sludge;
- break down organic and fecal waste and odors;
- reduced build up of nitrogen nutrients;
- control over fluctuating oxygen levels.

By adding Aqua Treat to the water phase, a living system is introduced, a system of biologically active seed cultures, enzymes, activators and accelerators, developed specifically for use in aquaculture.

The Aqua Treat microbial cells populate the system as a seed, multiply and produce large quantities of digestive enzymes on a regular and continuous basis.

The bacteria in AquaTreat attack ammonia, which is the cause of pond odor. In accelerating the natural nitrogen cycle, Aqua Treat enhances the rate at which ammonia is converted into nitrite and then into nitrate, eliminating the release of ambient ammonia.

Pond water is made clear when bacteria digest floating organic matter that clouds the water column.

Aqua Treat's bacterial formulation was designed to supply the correct bacteria for the entire pond, including the sludge layer.

According to TerraBiotics, Aqua Treat repopulates the underwater sludge layer and accelerates the degrading process. This reduces not only the volume of sludge but also the amount of nutrients released.

**Circle No. 191 on Reader Inquiry Card**

## Black tanks last longer, have easy-to-read gauge

Black tanks that last longer because they are less susceptible to UV breakdown are now being offered by Agrotec. The tanks also have an improved sight gauge that makes it easier to read how much fluid is left in the tank.

Agrotec Pro Care sprayers come in 100-, 200-, 300- and 500-gallon capacities. Each have: steel skids with zinc primers and enamel finishes; leak-proof lids with check valve vents; pressure regulation from 20 to 500 psi.

**Circle No. 192 on Reader Inquiry Card**

## Rear-discharge available for 2 models

A new 72-inch rear-discharge 3-spindle rotary mower deck is available for Models CM272 and CM274 Ford commercial mowers from Ford New Holland.

The rear discharge lets operators cut close to obstacles on either end of the deck.

Clippings are distributed across the width of the cutting area to avoid build-up.

**Circle No. 193 on Reader Inquiry Card**



## New landscape fabric is thicker, stronger

Easy Gardener, Inc. has expanded its line with the introduction of Pro WeedBlock, a non-woven geotextile for professional use.

Puncture- and tear-resistant, Pro WeedBlock is thicker, stronger, for professional landscapers who want to do the job once and not have to worry about weeds in

the garden or in the cracks between patios and walkways for years.

Pro WeedBlock comes in rolls of 3'x 150' and 6'x 150'.

"Micro funnels" taper at the bottom to block out more than 95% of the light weeds need to grow, while allowing air and water to pass through freely. According to the company, this high permeability of both air and water eliminates runoff as well as soil souring.

Pro WeedBlock will not unravel or rip, even when placed over roots and rocks. It is ideal for use around trees and shrubs, under walkways and patios, and in drainage systems and septic tanks, to filter out silt.

UV-inhibitors enable the product to last up to five years under direct sunlight and indefinitely when covered by a protective layer of mulch.

**Circle No. 194 on Reader Inquiry Card**



## GOT THE BUG BLUES? WE'VE GOT THE CURES.

It makes no sense to let bug problems get you down. You've always got the upper hand when you use The Andersons Professional Turf™ products with Diazinon®.

### Ask us about:

- Andersons Professional with 5% **DIAZINON**: This granular insecticide controls ants, armyworms, billbugs, chiggers, chinchbugs, sod web-worms, white grubs and many more.
- Andersons Professional 25-3-5 with 3.33% **DIAZINON** and 50% sulfur coated urea: Controls insects and enriches turf in one application.

**Andersons' Professional Turf Products with DIAZINON:**  
*Uniformly the best in the business.*

**1-800-225-ANDY**  
the professional's  
partner®

**The Andersons**

© DIAZINON is a trademark of CIBA-GEIGY Corporation © 1993, The Andersons

Circle No.104 on Reader Inquiry Card

## SHOWCASE

# PRODUCT REVIEW

### Transport equipment has added storage

The Spacemaker Kit from One-Up, Inc. adds more than 25 percent trailer space to trucks or trailers.

With the Spacemaker, equipment can be added above or behind existing storage areas.

The Spacemaker also doubles as a service or storage lift-off trailer.

Custom sizes are available.

**Circle No. 195 on  
Reader Inquiry  
Card**



### New Impatiens, geraniums bloom in bright colors for seasonal beauty

S&G Seeds of Downers Grove, Ill., in cooperation with Speedling, Inc., presents new seed varieties for 1994-95.

The Pinto Deep Rose geranium is an F-1 hybrid colored deep pink with darkly zoned leaves. Its high germination levels and strong seedling vigor make Pinto Deep Rose ideal for plug production.

The Ringo 200 variety of geranium is bright pink with deeply zoned leaves.

Many large and fully-rounded flower heads give a traditional geranium look.

Dynamo Deep Rose and Dynamo Rose are F-1 hybrids with deep pink or bright pink.

Impulse Salmon has a pure salmon color, is uniform and compact, with basal-branching.

**Circle No. 196 on Reader Inquiry Card**

### Irrigation tape is designed for greenhouse and nursery growers

T-Systems International, Inc. of San Diego manufactures T-Tape 510-18-440, a 10-mil tape with an 18-inch emitter spacing. It has a flow rate of .440 gpm/100 ft. at 10 psi.

The tape has the same proven turbulent design as all other T-Tape products with a special flow rate and spacing to meet the specific needs of many growers.

T-Tape has 164 inlets with a .035" x .017" cross sectional area per inlet that minimizes the effects of plugging and inlet passages smaller than the emitter to filter out large particles.

T-Systems says T-Tape is available through a team of authorized servicing dealers worldwide.

**Circle No. 197 on Reader Inquiry Card**

# SHOWCASE

## PRODUCT REVIEW

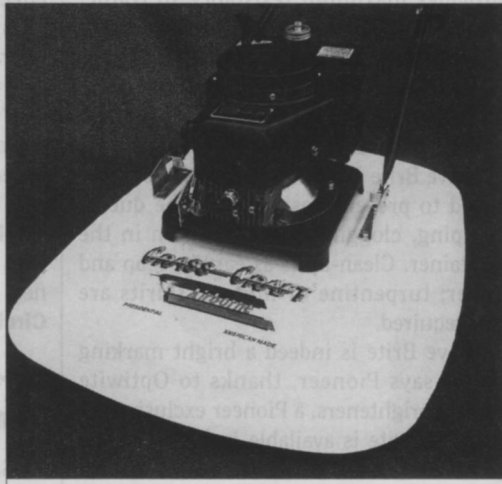
### Airborne mower only one of its kind in N. America

The Grass Craft hover mower is now being marketed exclusively to golf courses throughout the U.S.

The hover mower has a virtually unbreakable polyethylene deck with a metal-to-metal mounting system and sun resistant white coloring. It can go where others can't, won't scalp, leaves no wheelmarks and easily handles steep slopes. It comes equipped with a 3.5 hp Tecumseh engine.

The company also offers an optional safety blade and a handle that is 12 inches longer than the standard handle for added safety and longer reach for steep banks.

**Circle No. 198**  
on Reader Inquiry Card



### Gas and electric golf cars feature improvements

The new gas and electric golf cars from Hyundai feature a variety of improvements.

The new electric model features an improved speed controller designed and manufactured exclusively by Hyundai's own electronics division. Updated gas models are modified for increased performance, durability and comfort. Both the electric and gas cars have been finished with new black, plastic dash compartments in the front area on both sides of the console.

Hyundai's gas models are equipped with a refined clutch for improved performance, smooth take-offs and increased climbing capabilities, and a number of noise reduction modifications.

In addition, the 1994 gas cars have a new air box designed to provide easy access to the air filter for trouble-free maintenance.

All electric cars feature Hyundai's exclusive, cost-saving speed controller incorporating half-speed reverse. This component has been fitted with a black, plastic cover to protect it from water and debris during cleaning.

**Circle No. 199** on Reader Inquiry Card

### Irrigation controller operates up to six stations

Hardie Irrigation's HR-6100 controller features a new contemporary look with a gray case and a two-sided velcro-taped quick-reference guide card/informative "watering times" chart attached to the inside door panel. Its new dial format is similar to that of Hardie's Rain Dial.

The six-station, indoor controller, originally introduced in the mid-1980s, was the first hybrid controller ever manufactured, according to Hardie.

A dial lets the operator control all functions, and operate up to six stations with two programs. Other features include:

- digital readout;
- 7-day weekly schedule with select-a-day option; and
- rain override switch/9-volt battery backup.

**Circle No. 200** on Reader Inquiry Card

### New irrigation system rotor shoots water up to 62 feet

Rain Bird Sales, Inc. announces the introduction of the innovative Falcon series rotor.

Designed for sports fields, parks, schools, cemeteries and other large turf areas, this water-lubricated gear-drive rotor irrigates a full 38-to-62-feet.

Advanced Rain Curtain nozzle technology has been incorporated into the rotor, allowing it to offer top performance in all wind conditions.

Even in windy areas, the Falcon Rotor delivers a "curtain" of large water droplets for uniform distribution. Because of this superior water distribution, the Falcon Rotor has the best scheduling coefficient in its class when used in a properly-designed system, says Rain Bird.

**Circle No. 201** on Reader Inquiry Card

### Device prevents breakage in sprinkler heads, riser pipes

Strand Art Company, Inc. of Anaheim, Calif., manufactures the Flo-Mizer for sprinkler irrigation systems. The Flo-Mizer is an inexpensive, easy to use and install, retro-fit device which will prevent the costly problems created when a sprinkler head or riser pipe is broken.

The Flo-Mizer is installed by removing the riser pipe and inserting the Flo-Mizer into the base of the riser pipe and re-installing the riser into the T-connector of the supply line.

Benefits of Flo-Mizer include:

- eliminates the geyser or high pressure fountain effect which often projects large volumes of water onto roadways and sidewalks near the broken sprinkler.

- prevents financial liability which can result from water being propelled by the geyser effect into oncoming motor vehicle traffic.

- stops local flooding that results from the excess flow at the location of the broken sprinkler head. This excess flow of water often causes erosion of the surrounding soil which turns to mud flow which flows onto roadways and sidewalks.

**Circle No. 202** on Reader Inquiry Card

# SHOWCASE

## PRODUCT REVIEW

### Interchangeable nozzle part of new pop-up sprinkler

The Hunter model I-40 pop-up sprinkler, used on sports fields, parks and other large turf areas, is not available with an additional interchangeable nozzle.

The new #40 nozzle applies water at 7-gpm within a 45-ft. radius.

The I-40 now has six interchangeable nozzles and a more versatile performance range. Depending on the nozzle specified, the I-40 discharge rate can be adjusted from 7 to 27.5 gpm and the radius set between 45 and 74 ft.

The I-40 is available with an adjustable arc which may be set between 40-to-360 degrees while the sprinkler is on or off. A fixed, full circle model is also available.

The I-40 is durable, vandal-resistant and offers a range of advantages for institutional users, including stainless steel riser with heavy-duty retraction spring, safety-cushioned rubber cover and locking body cap.

A drain check valve is standard on the I-40 to help conserve water, reduce liability and puddling around sprinklers caused by low-head drainage. It checks up to 15-ft. of elevation change.

**Circle No. 203 on Reader Inquiry Card**

### Micro-irrigation product first with a pop-up body feature

Pepco Water Conservation Products, Inc., today announced the market introduction of its newest design for micro irrigation, the MicroPop.

Pepco says the MicroPop is the first micro pop-up body for landscape irrigation systems.

MicroPop is installed just below the canopy level of planting material, and pops up above the plants for watering.

After watering, it retracts to be unobtrusive in landscape applications. This also keeps it hidden from vandals.

The MicroPop operates between 15-30 psi. Its pop-up height is adjustable to 10-inches, and it is compatible with other Pepco irrigation products.

Pepco believes a big advantage to MicroPop is the way it eliminates the clutter of stakes and risers.

**Circle No. 204 on Reader Inquiry Card**

### Asphalt paint lasts a long time, will not erode surfaces

Pave Brite latex asphalt marking paint provides maximum resistance to traffic, water, oil, de-icing chemicals, severe weather, and gasoline.

Because it contains no solvents, Pave Brite will not attack and deteriorate asphalt surfaces.

Pave Brite is easy to use. It is homogenized to prevent costly downtime due to lumping, clogging and separation in the container. Clean-up is as easy as soap and water; turpentine or mineral spirits are not required.

Pave Brite is indeed a bright marking paint, says Pioneer, thanks to Optiwite optical brighteners, a Pioneer exclusive.

Pave Brite is available in bright white, yellow and the blue tint used to mark handicapped person parking spaces.

**Circle No. 205 on Reader Inquiry Card**

### Erosion control for slopes, banks, ditches and more

Enkamat erosion control matting from Akzo Nobel Industrial Systems Company offers a lightweight, flexible alternative to rigid concrete, asphalt and rip-rap systems for controlling erosion.

It is designed for use on slopes, banks, ditches, channels, spillways, landfills, shorelines and other vulnerable erosion-prone areas.

Structurally, Enkamat is a three-dimensional geomatrix of heavy nylon monofilaments fused at their intersections.

Ninety percent of this geomatrix is open space, which becomes filled with native soils when installed, eliminating erosion.

**Circle No. 206 on Reader Inquiry Card**

### Mulch and erosion control blankets blend with turf

High profile revegetation projects with steep slopes next to flat ground can be seeded and protected with color-matched hydraulic mulches and Futerra erosion control blankets.

These products, made by Conwed Environmental Products, retain an a turf-

green appearance until grass is well-established.

Landscape architects and contractors can now mix and match the most cost-effective topical revegetation options for erosion control. Conwed 30-day green hydraulic mulch and blanket products provide for a uniform visual presentation.

Futerra erosion blankets are sized in 40-inch widths for silt barriers adjacent to paved areas, and 80-inch widths for erosion control on slopes of 2:1 or less.

Hydro Mulch products are available with or without pre-blended organic tackifier.

**Circle No. 207 on Reader Inquiry Card**

### 10-second tire repair kit eliminates 'flat tire time'

Safety Seal is a repair kit for tubeless tires. Repairs are permanent, and can be made in virtually any size and kind of tubeless tire, from the outside, without the need for cements, chemicals or vulcanizing fluids.

Safety Seal is not a liquid or aerosol product, says Safety Tire Seal Corporation, Hauppauge, N.Y.

Safety Seal works on radial, non-radial, steel-belted, non-steel-belted tires, whether used on golf carts or earthmovers and everything in between.

**Circle No. 208 on Reader Inquiry Card**

### Tall fescue a leader, say latest national test results

Results for the National Tall Fescue Tests show Jacklin Seed Company's Pixie turf-type tall fescue as one of the leading new turf type tall fescue selections on the market today.

Pixie was ranked third (although statistically it was tied for first) in overall turf quality among the 92 varieties tested.

Tests showed it had excellent disease resistance, including resistance to brown patch, and found it retains its genetic dark green color even under low fertilization conditions.

Jacklin describes Pixie as a moderately low-growing variety, with high density and good turf performance and "mixability."

**Circle No. 209 on Reader Inquiry Card**

# FeRRROMECC<sup>®</sup>

LIQUID IRON

— for that winning kick



Andre Bruce, head groundskeeper at Arrowhead Stadium, applies FeRRROMECC<sup>®</sup> AC and Trimec<sup>®</sup> Plus herbicide to a 6.6-acre practice area at the Kansas City Chiefs Summer Camp in River Falls, Wisconsin.

FeRRROMECC Liquid Iron contributed to the memorable look of Chicago Soldiers' Field this summer under the direction of John Nolan, head groundskeeper, with George Toma consulting.



FeRRROMECC Liquid Iron, like all champions, gives you that winning kick — that something *extra* that separates winners from losers. Extra dark green color, extra fast green-up, extra weeks of attractive turf.

**G** pbi / Gordon  
CORPORATION

P.O. Box 4090  
Kansas City, MO 64101

# MARKET SHOWCASE

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD and AMERICAN EXPRESS. Credit card orders are accepted by phone. Send ad copy with payment to: Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 670 outside Ohio; (216) 891-2670 inside Ohio; FAX (216) 826-2855.

## EQUIPMENT FOR SALE

## FOR SALE

Get a step ahead of your competition with a

### TURBO TURF HYDRO SEEDING SYSTEM SEED FASTER, BETTER, AT LESS COST



- ➔ Seed-mulch-fertilize in one fast step.
- ➔ Also repair & renovate fast and better.
- ➔ No messy straw.
- ➔ Great results and faster germination.
- ➔ Very attractive green appearance.

150 Gal. Systems (2000 sq. ft.)	\$2795.00
300 Gal. Systems (4000 sq. ft.)	\$3995.00
500 Gal. Systems (6600 sq. ft.)	\$4795.00
750 Gal. Systems (1/4 acre)	\$7995.00
1000 Gal. Systems (1/3 acre)	\$9995.00

**BADGER ASSOCIATES 1-800-822-3437**  
1108 Third Ave. New Brighton, PA 15066

**TRUCKCRAFT**



**PICKUP INSERT DUMPER**  
For FREE brochure, call toll free 24 hr.  
**1-800-755-3867**  
WE SHIP NATIONWIDE

## SOFTWARE

### LAWN ASSISTANT

# 1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:  
**1-800-422-7478**

Real Green Computers  
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

### COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

**1-800-886-2398**

**FAX: 614-221-2203**

**M.F.P. Insurance Agency, Inc.**  
50 West Broad Street, Suite 3200  
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

**MID DAKOTA**

### TREE SPADE

Lightweight, Variable Size Rootball (18" - 28"). Available in 4 models (towable, bucket mount, 3 pt. and skid steer).

**MID DAKOTA CORP.**

Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



Circle No. 305 on Reader Inquiry Card

## COMMERCIAL EQUIPMENT



**40'x60'x10'**  
**\$6,420**

BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES, ALL STEEL.  
CALL TODAY FOR BROCHURE AND PRICE QUOTE.

**HERITAGE BUILDING SYSTEMS**  
**800-643-5555**

For all ads under \$250, payment must be received by the classified closing date.

We accept MasterCard, Visa and American Express.

The Closing dates for upcoming issues of Landscape Management are:

#### ISSUES

August .....	July 7
September .....	August 8
October .....	September 8
November .....	October 6
December .....	November 8

#### CLOSING DATES

Credit card orders are accepted by phone.

For additional information, contact Bill Smith at 216-891-2670.

For all ads under \$250, payment must be received by the classified closing date. We accept Visa, Mastercard & American Express. Credit card orders are accepted by phone. Send ad copy with payment to **Bill Smith, LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call **216-891-2670**. Fax Number 216-826-2865.

**BOX NUMBER REPLIES:** Mail box number replies to: **LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065.** Please include box number in address.

**FOR SALE**

**1988 SUPER DUTY FORD DIESEL LAWN TRUCK** 600/100 gal tanks, plenty of bed space for granular. Fully equipped with two hose reels. This vehicle in excellent condition. Call Jim at 603-772-3395. 7/94

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

Attention Landscapers! **SPRAY TANKERS-STAKE BODY DUMPS** in stock and ready to go! 400 to 1200 gallon tanks, 8' to 14' flat bed dumps, all diesel engines, fleet records. 1-800-283-4090. 7/94

**BUSINESS OPPORTUNITIES**

**CELLSYSTEM-CELLTECH:** Plans to license throughout USA and Canada, a superior drainage and sub-irrigation system. Portable indoor (domes) outdoors natural grass sportsfield - drains 10" per day - melts snow by solar and electric water heat. Football fields, golf greens and landscapes. Guaranteed. Protected by Patents. Phone: (604)929-4089, Fax: (604)929-2939, Vancouver, Canada. 9/94

**YOU CAN MAKE MORE MONEY STAYING INDOORS ON JULY 23rd OR AUGUST 24th** than you would working outside. If you are a lawn care specialist, landscaper or arborist, you'll want to attend a remarkable seminar July 23rd or August 24th in suburban Long Island, N.Y. The day will begin with experts with decades of experience teaching you how to make your business more profitable and successful in the expanding field of organics. Then a team of marketing and sales professionals will show you how to attract new customers. And, finally, you'll learn how to get more business out of the customers you already have. We're so sure that you'll profit from the seminar, we're offering a money back guarantee to prove it. So call today and sign up, attendance is limited. And make more money without visiting a single home. **GREENPRO SERVICES** 800-645-6464. 7/94

**EDUCATIONAL OPPORTUNITIES**

**NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING** at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0154, 101 Harrison Street, Archbald, PA 18403. 12/94

**BUSINESS FOR SALE**

**Commercial Mower Parts Firm.** Includes nationwide customer list, inventory, computer system and vendor list. Asking \$60,000. Reply to LM Box 511. 8/94

**EQUIPMENT FOR SALE**

**THERE'S NOTHING STANDARD ABOUT THIS OFFER!** **GREENPRO SERVICES** has been designing and building professional customized sprayers for all types of trucks and trailers since 1978 and for a limited time only we are offering more than 20% off our most popular sprayer sizes. For only \$2,399 you can purchase our 225 gallon sprayer which normally sells for \$3,049. And for only \$2,995 you can have our 500 gallon unit - a savings of \$800 off our regular price of \$3,799. A great deal so call today 800-645-6464. 7/94

**ANYWAY YOU ANALYZE IT, THIS IS A GREAT DEAL!** Whether you provide organic or non-organic services, purchase 8 soil tests from **GREENPRO SERVICES** and we'll send you free our Soil Testing Set-Up Kit worth \$79. Our test analyzes 14 items with full prescription. The Kit comes with manual, shipping and collecting bags and a truck sign advertising your soil testing service. This is an outstanding value and money-making opportunity available only through August 30th. So call us now at 800-645-6464. 7/94

**LESCO TURF RENOVATOR:** Less than 100 hrs. use. Like new! \$1000.00 firm. Call **GREENFORCE**, Steubenville, OH, (614)266-6986 after 8 p.m. 7/94

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/94

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

**FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. (BALTIMORE AREA) WOLBERT & MASTER, INC.** 410-335-9300. 12/94

**HELP WANTED**

**LANDSCAPE**

Due to steady growth, nationally ranked landscape contractor seeking talent. **Ruppert Landscape Co.** is offering the following career opportunities (EOE):

- Branch Manager • Estimator • Purchaser • Shop Manager • Tree Spade Operator • Wholesale Nursery Mgr.
- Nursery Sales Representatives • Land/Maint Sales Representatives • Production Manager (Landscape Instal. & Mgmt.)
- Project Superintendent (Bloomington, IL)

Please send resume to: **RLC**  
17701 New Hampshire Avenue, Ashton, MD 20861  
Attn: Nancy Fleming, or fax to: 301-924-0250

**Maintenance Managers & Supervisors:** One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 7/94

**GROUNDS MANAGEMENT SALES:** Central N.J. area, Background in sales to corporate clientele. Strong motivation, proven sales experience. Must be articulate, organized, aggressive. Duties: prospecting, estimating, sales. Send resume. Control Services, 737 New Durham Road, Edison, NJ 08817. Fax (908)548-4359. 7/94

**Searching for the right employee? Time for a new position?** Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

**FIELD SALES REPRESENTATIVES:** Growth Products, Ltd., a progressive, fast growing manufacturer of Professional and Agricultural liquid fertilizers and organics is seeking experienced degreed sales people for mid-atlantic, north-central, south-central, and south-west territories. Experience in turf/ornamental, greenhouse, and tree care markets is desirable. Please send resume and salary history to: Growth Products, Ltd., P.O. Box 1259, White Plains, NY 10602, Attn: Human Resource Dept. 7/94

**Reserve Ad Space in The Next Issue of LANDSCAPE MANAGEMENT  
Call Bill Smith: 216-891-2670**

**HELP WANTED**

**LANDSCAPE MANAGER:** Green Thumb Enterprises, Inc., a nationally ranked award winning landscape contractor, is seeking a qualified area manager for our northern Virginia branch office. Applicant must have minimum 3 years similar experience in the quality management of full service commercial landscape maintenance projects. Duties will include budget preparation and oversight, quality control, staffing and supervision, client interaction, and enhancement sales. This is an excellent opportunity for a dynamic, motivated individual to advance personally and professionally with a growth oriented firm. Qualified interested candidates should send resume, complete with references to: Green Thumb Enterprises, Inc., 42461 John Mosby Highway, Chantilly, VA 22021, Attention: M. Gerard Chauvin. 7/94

**LANDSCAPE SALES-** Moon Landscaping, Inc., one of the fastest growing site management companies on the east coast, is looking for a full-time qualified, career oriented sales professional for the northern New Jersey area. Previous experience with landscape firm required. Ability to estimate both landscape and site maintenance. Must be aggressive and self motivated. Excellent opportunity with compensation and benefits. Please direct resume to Moon Landscaping, Inc., Box 482, Yardley, PA 19067, attn. H. Shannon Wilson or call 215-968-5071 and ask for Garth. 7/94

**CAREER OPPORTUNITIES:** Hermes Landscaping and Nursery has career opportunities available for both entry-level and experienced candidates. Hermes, headquartered in Kansas City for nearly 30 years, provides services in Landscaping, Sprinkler, Landscape Management and Wholesale Nursery. B.S. degree preferred. Send resume and salary requirements to: Hermes Landscaping, P.O. Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. EOE 7/94

**KEY LEADERSHIP POSITION:** Atlanta based Lifescapes, Inc. is searching for a team oriented grounds maintenance production manager. Creative and aggressive decision making and an understanding of *Total Quality Principles* a must. We seek someone with a college degree, goal orientation, and experience with leading people. Our award winning design/build firm offers challenging career opportunities with excellent pay, incentive program, retirement plan, and many other benefits in a positive, growth oriented corporate culture. Send resume in confidence to: Bret Bowlin, Lifescapes, Inc., 6202 Hickory Flat Highway, Canton, Georgia 30115. 7/94

**LANDSCAPE SALES-** Quality, growth oriented landscape management company seeks an ambitious sales professional to work in the Baltimore/Washington, DC area. Must have a minimum of five years experience estimating all phases of landscape/site management. Excellent compensation and benefits with room for advancement. EOE. Please send resume to: LM Box 509. 7/94

**OPERATIONS MANAGER:** St. Louis based Lawn/Landscape Maintenance Company has opening for individual with 3 years experience managing department w/over \$1.5M sales. Must possess strong agronomic knowledge, excellent supervisory skills and customer service abilities. Send resume to: PO Box 3208, St. Louis, MO 63130. EOE. Drug Free Workplace. 7/94

**LANDSCAPE /MAINTENANCE SALES:** Southern California company needs self motivated, career oriented professional. Sales experience a must. If you're creative, team oriented send resume/history to Personnel Dept., 19652 Descartes, Foothill Ranch, CA 92610. Immediate opening. 7/94

**WANTED**

**BUSINESS WANTED:** Large landscape maintenance company located in the mid-Atlantic region is looking to acquire a landscape maintenance company in the Baltimore/Washington, DC area. Must have annual sales in excess of \$250,000 in maintaining commercial accounts. Please respond to: LM Box 510. 7/94

**Place your  
Classified Ads in  
Landscape  
Management  
Magazine!  
Call Bill Smith at  
216-891-2670  
or Fax  
your ad copy to him at  
216-826-2865**

**ADVERTISER  
INDEX**

104	Andersons .....	42
105	Growth Products .....	7
106	Jacklin Seed .....	13
107	John Deere.....	4-5
108	Kubota Tractor Corp .....	11
109	Lesco (LCO) .....	31
110	Lesco (Golf).....	31
111	Lofts .....	Cv4
121	Miles (LCO).....	21
112	Miles (Golf).....	20-21
113	Miles (LCO).....	25
114	Miles (Golf) .....	29
120	Miles (LCO).....	29
101	Monsanto.....	34-35
115	PBI Gordon.....	45
116	Reemay .....	Cv3
102	Simplicity Mfg .....	38
117	Tee 2 Green .....	Cv2
103	Toro Proline.....	39
118	Toro Commercial .....	23
119	Valent (Reg) .....	15

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

**CLASSIFIED ADVERTISING**

**For all ads under \$250, payment must be received by the classified closing date. We accept Visa, Mastercard & American Express. Credit card orders are accepted by phone. The closing dates for upcoming issues of Landscape Management are:**

**ISSUES**

AUGUST  
SEPTEMBER  
OCTOBER  
NOVEMBER  
DECEMBER

**CLOSING DATES**

JULY 7  
AUGUST 8  
SEPTEMBER 8  
OCTOBER 6  
NOVEMBER 8

**SEND AD COPY WITH PAYMENT TO: BILL SMITH (216) 891-2670**



7500 Old Oak Blvd., Cleveland, OH 44130.  
Or Fax your ad copy to him at (216) 826-2865

**Mail Box Number Replies to: LANDSCAPE MANAGEMENT,  
Classified Ad Department,  
131 West First Street, Duluth, MN 55802-2065.  
Please include box number in address.**



# BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO 950 PITTSFIELD MA

POSTAGE WILL BE PAID BY ADDRESSEE

## LANDSCAPE MANAGEMENT

ADVANSTAR COMMUNICATIONS INC  
PO BOX 5054  
PITTSFIELD MA 01203-9698

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES



Use Your New  
LANDSCAPE  
MANAGEMENT  
Reader Service  
Card to receive  
**FREE**  
information on  
products  
and services  
advertised  
in this issue.

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
FIRM \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_  
STATE \_\_\_\_\_ ZIP \_\_\_\_\_

TELEPHONE ( \_\_\_\_\_ ) \_\_\_\_\_

FAX NUMBER ( \_\_\_\_\_ ) \_\_\_\_\_

HAVE A SALES REP CALL ME 18  (A)

101	118	135	152	169	186	203	220	237	254	271	288	305	322
102	119	136	153	170	187	204	221	238	255	272	289	306	323
103	120	137	154	171	188	205	222	239	256	273	290	307	324
104	121	138	155	172	189	206	223	240	257	274	291	308	325
105	122	139	156	173	190	207	224	241	258	275	292	309	326
106	123	140	157	174	191	208	225	242	259	276	293	310	327
107	124	141	158	175	192	209	226	243	260	277	294	311	328
108	125	142	159	176	193	210	227	244	261	278	295	312	329
109	126	143	160	177	194	211	228	245	262	279	296	313	330
110	127	144	161	178	195	212	229	246	263	280	297	314	331
111	128	145	162	179	196	213	230	247	264	281	298	315	332
112	129	146	163	180	197	214	231	248	265	282	299	316	333
113	130	147	164	181	198	215	232	249	266	283	300	317	334
114	131	148	165	182	199	216	233	250	267	284	301	318	335
115	132	149	166	183	200	217	234	251	268	285	302	319	336
116	133	150	167	184	201	218	235	252	269	286	303	320	337
117	134	151	168	185	202	219	236	253	270	287	304	321	338

### LANDSCAPE MANAGEMENT

JULY 1994  
This card is void  
after September 15, 1994

#### 1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS:  
(PLEASE MARK ONLY ONE IN EITHER A, B OR C)

##### A. Landscaping/Ground Care at one of the following types of facilities:

- 01  0005 Golf courses  
02  0010 Sports Complexes  
03  0015 Parks  
04  0025 Schools, colleges, & universities  
05  Other type of facility (please specify) \_\_\_\_\_

##### B. Contractors/Service Companies/Consultants:

- 06  0105 Landscape contractors (installation & maintenance)  
07  0110 Lawn care service companies  
08  0112 Custom chemical applicators  
09  0135 Extension agents/consultants for horticulture  
10  Other contractor or service (please specify) \_\_\_\_\_

##### C. Suppliers:

- 11  0205 Sod growers  
12  Other supplier (specify) \_\_\_\_\_

Which of the following best describes your title:  
(mark only one)

- 13  10 EXECUTIVE/ADMINISTRATOR  
14  20 MANAGER/SUPERINTENDENT  
15  30 GOVERNMENT OFFICIAL  
16  40 SPECIALIST  
17  50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) \_\_\_\_\_

I would like to receive (continue receiving)

LANDSCAPE MANAGEMENT each month: YES  NO

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
FIRM \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_  
STATE \_\_\_\_\_ ZIP \_\_\_\_\_

TELEPHONE ( \_\_\_\_\_ ) \_\_\_\_\_

FAX NUMBER ( \_\_\_\_\_ ) \_\_\_\_\_

HAVE A SALES REP CALL ME 18  (A)

101	118	135	152	169	186	203	220	237	254	271	288	305	322
102	119	136	153	170	187	204	221	238	255	272	289	306	323
103	120	137	154	171	188	205	222	239	256	273	290	307	324
104	121	138	155	172	189	206	223	240	257	274	291	308	325
105	122	139	156	173	190	207	224	241	258	275	292	309	326
106	123	140	157	174	191	208	225	242	259	276	293	310	327
107	124	141	158	175	192	209	226	243	260	277	294	311	328
108	125	142	159	176	193	210	227	244	261	278	295	312	329
109	126	143	160	177	194	211	228	245	262	279	296	313	330
110	127	144	161	178	195	212	229	246	263	280	297	314	331
111	128	145	162	179	196	213	230	247	264	281	298	315	332
112	129	146	163	180	197	214	231	248	265	282	299	316	333
113	130	147	164	181	198	215	232	249	266	283	300	317	334
114	131	148	165	182	199	216	233	250	267	284	301	318	335
115	132	149	166	183	200	217	234	251	268	285	302	319	336
116	133	150	167	184	201	218	235	252	269	286	303	320	337
117	134	151	168	185	202	219	236	253	270	287	304	321	338

### LANDSCAPE MANAGEMENT

JULY 1994  
This card is void  
after September 15, 1994

#### 1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS:  
(PLEASE MARK ONLY ONE IN EITHER A, B OR C)

##### A. Landscaping/Ground Care at one of the following types of facilities:

- 01  0005 Golf courses  
02  0010 Sports Complexes  
03  0015 Parks  
04  0025 Schools, colleges, & universities  
05  Other type of facility (please specify) \_\_\_\_\_

##### B. Contractors/Service Companies/Consultants:

- 06  0105 Landscape contractors (installation & maintenance)  
07  0110 Lawn care service companies  
08  0112 Custom chemical applicators  
09  0135 Extension agents/consultants for horticulture  
10  Other contractor or service (please specify) \_\_\_\_\_

##### C. Suppliers:

- 11  0205 Sod growers  
12  Other supplier (specify) \_\_\_\_\_

Which of the following best describes your title:  
(mark only one)

- 13  10 EXECUTIVE/ADMINISTRATOR  
14  20 MANAGER/SUPERINTENDENT  
15  30 GOVERNMENT OFFICIAL  
16  40 SPECIALIST  
17  50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) \_\_\_\_\_

I would like to receive (continue receiving)

LANDSCAPE MANAGEMENT each month: YES  NO

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

NAME \_\_\_\_\_  
 TITLE \_\_\_\_\_  
 FIRM \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_  
 STATE \_\_\_\_\_ ZIP \_\_\_\_\_

TELEPHONE ( \_\_\_\_\_ ) \_\_\_\_\_  
 FAX NUMBER ( \_\_\_\_\_ ) \_\_\_\_\_

**HAVE A SALES REP CALL ME 18  (A)**

101	118	135	152	169	186	203	220	237	254	271	288	305	322
102	119	136	153	170	187	204	221	238	255	272	289	306	323
103	120	137	154	171	188	205	222	239	256	273	290	307	324
104	121	138	155	172	189	206	223	240	257	274	291	308	325
105	122	139	156	173	190	207	224	241	258	275	292	309	326
106	123	140	157	174	191	208	225	242	259	276	293	310	327
107	124	141	158	175	192	209	226	243	260	277	294	311	328
108	125	142	159	176	193	210	227	244	261	278	295	312	329
109	126	143	160	177	194	211	228	245	262	279	296	313	330
110	127	144	161	178	195	212	229	246	263	280	297	314	331
111	128	145	162	179	196	213	230	247	264	281	298	315	332
112	129	146	163	180	197	214	231	248	265	282	299	316	333
113	130	147	164	181	198	215	232	249	266	283	300	317	334
114	131	148	165	182	199	216	233	250	267	284	301	318	335
115	132	149	166	183	200	217	234	251	268	285	302	319	336
116	133	150	167	184	201	218	235	252	269	286	303	320	337
117	134	151	168	185	202	219	236	253	270	287	304	321	338

**1. BUSINESS & INDUSTRY**

MY PRIMARY BUSINESS AT THIS LOCATION IS:  
(PLEASE MARK ONLY ONE IN EITHER A, B OR C)

**A. Landscaping/Ground Care at one of the following types of facilities:**

- 01  0005 Golf courses
- 02  0010 Sports Complexes
- 03  0015 Parks
- 04  0025 Schools, colleges, & universities
- 05  Other type of facility (please specify) \_\_\_\_\_

**B. Contractors/Service Companies/Consultants:**

- 06  0105 Landscape contractors (installation & maintenance)
- 07  0110 Lawn care service companies
- 08  0112 Custom chemical applicators
- 09  0135 Extension agents/consultants for horticulture
- 10  Other contractor or service (please specify) \_\_\_\_\_

**C. Suppliers:**

- 11  0205 Sod growers
- 12  Other supplier (specify) \_\_\_\_\_

Which of the following best describes your title:  
(mark only one)

- 13  10 EXECUTIVE/ADMINISTRATOR
- 14  20 MANAGER/SUPERINTENDENT
- 15  30 GOVERNMENT OFFICIAL
- 16  40 SPECIALIST
- 17  50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) \_\_\_\_\_

I would like to receive (continue receiving)  
**LANDSCAPE MANAGEMENT** each month: YES  NO   
 Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**BUSINESS REPLY MAIL**  
 FIRST CLASS MAIL PERMIT NO 950 PITTSFIELD MA

POSTAGE WILL BE PAID BY ADDRESSEE



ADVANSTAR COMMUNICATIONS INC  
 PO BOX 5054  
 PITTSFIELD MA 01203-9698

NO POSTAGE  
 NECESSARY  
 IF MAILED  
 IN THE  
 UNITED STATES



**BUSINESS REPLY MAIL**  
 FIRST CLASS MAIL PERMIT NO 950 PITTSFIELD MA

POSTAGE WILL BE PAID BY ADDRESSEE



ADVANSTAR COMMUNICATIONS INC  
 PO BOX 5054  
 PITTSFIELD MA 01203-9698

NO POSTAGE  
 NECESSARY  
 IF MAILED  
 IN THE  
 UNITED STATES



Use Your New  
**LANDSCAPE  
 MANAGEMENT**  
 Reader Service  
 Card to receive  
**FREE**  
 information on  
 products  
 and services  
 advertised  
 in this issue.