

LANDSCAPE MANAGEMENT

Our full-time staff has
more than 75 years
combined publishing
experience. Each lends
his particular area
of expertise in producing

We Know Your Turf

Our Roots In The Industry Grow Deep.

a magazine that is
current, concise and
applicable to our
readers' needs. With a
thoroughness of research
that is unexcelled in
the field, making
Landscape Management
a pertinent, practical
tool for the industry.



Jon Miducki



Jerry Roche



Ron Hall



Terry McIver

GREEN INDUSTRY SHOWCASE

Fungicide effects long lasting

Sentinel fungicide from Sandoz Agro has received EPA registration for use on golf course turfgrass.

Sentinel offers superintendents long-lasting protection against 14 major turf diseases, including brown patch, dollar spot and summer patch, at rates lower than any commercially-available fungicide, Sandoz says.

"Sentinel averaged 20 to 35 percent longer control than other systemics in 1993 trials," says Dr. Bryan Delp of



Sandoz.

The fungicide also controls rust, southern blight, red thread, copper spot, anthracnose, stripe smut, necrotic ring spot, gray and pink snow mold, and gray leaf spot.

It comes in easy-to-use water-soluble packaging. Each 3.6-oz. bag treats $\frac{1}{4}$ to $\frac{1}{2}$ an acre. For controlling additional diseases, it can be tank-mixed with other fungicides like Daconil or Chipco 26019.

Circle No. 191 on Reader Inquiry Card

Specialty mower adapts for tall grass

Garden Way has expanded its specialty mower line with the Troy-Bilt Wide Cut Mower for larger-than-average lawns, and the Troy-Bilt High Wheel Mower for high grass and difficult terrain.

The mowers are backed by Troy-Bilt's seven-year warranty.

The wide cut mower features 50 percent more cutting width than conventional mowers, 33 inches.

The Wide Cut mower's differential steering provides easy maneuverability around yards. The front-mounted deck lets operator cut evenly without wheel marks. The unit reaches easily under shrubs, trees and fences.

**Circle No. 192
on Reader Inquiry Card**



76-inch cut and hydrostatic drive are main features of new large-area mower

Yazoo's new YHRLK23 mower is powered by a 23 hp Kohler engine and fitted with a 76-inch cutting deck.

The mower features hydrostatic drive for smooth changes between forward and reverse gears, without shifting.

A single-pedal foot control manages speed and direction, and easy-to-turn, rear-wheel steering affords smooth maneuvering in tight spots.

The company has also brought in a new instrumentation design and a direct-link steering construction for more operator efficiency and responsive steering control.

The deck is made of 11-gauge, formed steel and features front edge reinforcement for added durability.

A full-floating design and three heat-treated, alloy steel, high-lift blades deliver a manicured look.

Cutting heights are adjustable, from 1.5 to 4.0 inches.

Circle No. 193 on Reader Inquiry Card

Tractors come with mulching blades, chute blocks

Two Husqvarna yard tractors the YT180 and YT180H, are equipped with 18 hp Kohler engines and feature 42-inch air induction decks that draw air into the underside of the deck area from a vent.

This allows the cutting deck to be operated at lower cutting heights or in lush green areas—while still maintaining excellent vacuum and discharge velocity.

Both models come with an easy-to-install mulching blade and chute block, making bagging and raking unnecessary.

The two models can move earth and snow year-round with the easy-to-mount snowblade, blower and tiller.

The YT180H also comes with hydrostatic drive, a fluid drive system which allows a full range of "shift on the go" forward or rear ground travel by moving just one lever.

No clutching is necessary with this "automatic," as a hydrostatic has a built in neutral position between forward and reverse speeds.

Circle No. 194 on Reader Inquiry Card

More deck and engine options added to line of zero-turn riding mowers

Scag Power Equipment has added three more deck options to its rugged SSZ Zero-Turn Rider line.

Available in 42-, 48-, 52-, and 61-inch cutting widths, the SSZ's floating cutter deck is unmatched by the competition in delivering a smooth, manicured cut, Scag contends.

Driven by twin hydrostatic transmissions, the compact Scag SSZ Super Z gives commercial cutters the benefits of zero-radius performance in a durable, economical package.

Engine options include:

- 16 hp Briggs & Stratton Vanguard;
- 18, 20, or 22 hp Kohler Command models.

Engine features:

- a convenient electric blade engagement clutch;
- durable taper roller bearing spindles;
- oversized 5-gallon gas tank.

Circle No. 195 on Reader Inquiry Card

PRODUCT REVIEW

Deicer has low toxicity, low corrosion; loves the cold

Select liquid deicer from Ossian, Inc. is a new product for use near landscape planting and aquatic life.

The deicer is biodegradable, has low toxicity, low corrosion and is effective at temperatures below -15° F.

Especially suitable applications include around entrance ways to reduce tracking and maintenance costs, near plantings or ponds, on or near metal surfaces and moving equipment like escalators, elevators and automatic doors and on diagonal or vertical surfaces.

Select is a high-performance potassium acetate-based liquid deicer.

Circle No. 196 on Reader Inquiry Card

New mower has a 30-inch cut, zero turning radius

Dixon Industries now offers a new heavy duty 30-inch ZTR commercial riding mower, the ZTR 2301.



The 2301 features a 30-inch cutting deck, compact design and zero turning radius mobility which allows the operator access to areas previously only mowed by walk-behind mowers.

The ZTR 2301 completes Dixon's commercial riding mower line with cutting widths to 60 inches.

Designed with ease of maintenance in mind, the ZTR 2301 features a tilt-up high density polyethylene body allowing quick access to control and drive train adjustments.

The laser cut steel frame can be disas-

sembled for easy frame-part replacements.

Circle No. 197 on Reader Inquiry Card

Dethatcher removes all thatch, leaves sprinklers

Encore's Power Comb is a dethatcher that removes all the thatch from the turf and passes over underground sprinkler heads without damaging them.

The Power Comb shaft is designed with spring tines molded into a rubber mounting. The combination of rubber and high carbon wire gives the tines an exceptional lifespan.

The Power Comb rotates in the direction of travel to eliminate tearing grass while removing thatch.

The design also prevents the unit from throwing maintenance tool for removing thatch with minimal disturbance to the grass.

Circle No. 198 on Reader Inquiry Card

Hooded sprayer allows for precise applications

The Course Air pneumatic applicator is the ultimate in precision application for golf courses, recreational fields and estates, Course Air says.

The choice of 16- or 20-foot swaths allows the Course Air to fit any application needs.

The boom system is easily maneuvered

into tight areas. The foam marker system gives the operator a visible marker to assure proper overlap of spread patterns. There is no estimating swath width, thereby eliminating double applications or missed areas.

The hooded boom design adds to the safety of application in and near residential areas.

Wind is no longer a deciding factor when considering whether or not to spray.

Circle No. 200 on Reader Inquiry Card

Tractor/loader/backhoe has good mobility, power

Kubota Tractor Corp.'s new L35 tractor/loader/backhoe displays more power than most compact tractors, while offering greater mobility than full-size industrial models.

Powered by a 35 hp gross hp. engine, the L35 is equipped with a full-scale backhoe and loader specifically designed to handle heavy excavation and fill work, especially in narrow spaces.

The L-35 has a 3-cylinder Kubota E-TVCS (Emission Three Vortex Combustion System) diesel engine that delivers high output, powerful low-speed torque and a high torque rise.

The ETVCS engine also delivers low noise levels and meets emissions regulations. The Glide Shift Transmission boosts productivity by permitting clutchless

Steering system uses single lever control

Excel Industries has introduced Trim Steering to the green industry.

The steering system replaces the one-hand twin-lever control on all the company's Hustler commercial mowers.

Designed with the operator in mind, the control system features a comfortable, molded hand grip mounted on a single T-lever. With one hand, you have complete control of turning, braking and drive speed control. The driver just points in the direction he wants to go.

A benefit of the Trim Steering, says Excel, is that it allows the operator to finish the job in less time.



Circle No. 199 on Reader Inquiry Card

PRODUCT REVIEW

shifting while moving, through all eight speeds in forward and reverse, without the power-loss common to other types of transmissions.

Circle No. 201 on Reader Inquiry Card

New transmission has infinite speed control

John Deere has packed its new version of the STX38 lawn tractor with a lot of goodies:

- hydrostatic "no clutch" transmission with infinite speed control;
- a 12.5 hp overhead valve engine packs more power into a compact size;
- pressure lubrication for longer engine life; and
- oil filter is standard.

The rear tires are larger and wider, and there is a new push/pull PTO switch to engage the mower blades. The electric PTO clutch never needs adjustment.

A higher seat back is more comfortable for the driver, and a three-spoke automotive-type steering wheel gives a clear view of the dash board.

Both versions of the new STX38 include a 38-inch two-blade mower deck, an adjustable seat, and seven cutting heights from 1 to 3.5 inches.

Both lawn tractor models come with two-year warranties.

Circle No. 202 on Reader Inquiry Card

Uni-loader skid steer has 50 hp, 1350-lb. load rating

Case has a new skid-steer uni-loader, the 1838.

The 1838 offers 3066 lbs. of breakout force for superior performance in a variety of loading applications.

The unit is powered by a four-cylinder Kubota diesel engine rated at 46 net horsepower at 2800 rpm.

Hydrostatic ground drive on the 1838 features infinitely variable speeds within a range of 0-6.5 mph in forward and reverse.

A choice of hand or optional foot controls provide responsive control of loader or other attachment functions.

A new automatic control lockout system is designed to enhance operator comfort while ensuring ease of entry and exit. Upon entry, the operator lowers an improved seat bar to activate the hydraulic

Improved hydraulics, groomer new with mower

Jacobsen's LF-100 is equipped with an improved hydraulics system that the company says is more dependable.

A heavy-duty, high pressure hydraulic filter has been added, along with an improved coupling between the engine and hydraulic pump, for greater reliability.



The patented Turf Groomer fairway conditioner has proven its value to the most demanding superintendents at the best golf courses in the world.

An intersecting roller and powered knives lift and cut horizontally growing grasses—bent-grass or bermuda—to produce a dense, vertical stand of turf.

Circle No. 207 on Reader Inquiry Card

system and disengage the parking brake. Raising the seat bar prior to exit automatically locks the hydraulic loader controls and activates the parking brake.

Circle No. 203 on Reader Inquiry Card

Fungicide receives California registration

California golf course superintendents, lawn care operators and nursery managers now have another weapon for fighting turf disease: Curalan.

Curalan fungicide, from BASF, recently received registration for use in California from the state's EPA.

Curalan, with the active ingredient vinclozolin, is labeled for use on all turf grasses and ornamentals, and prevents and controls dollar spot, brown patch, leaf spot, pink and gray snow mold, red thread, pink patch and melting out.

Circle No. 204 on Reader Inquiry Card

Safety gear company makes new line for green industry

The McGuire-Nicholas Co. of City of Commerce, Calif. markets the "Protect" line of body safety gear designed for support and protection.

"Protect" back supports meet and exceed the performance demanded by the most discriminating safety professional or end-user. Each has been designed and manufactured with attention to sound

orthopedic principles along with the comfort of the wearer.

Products include protective clothing for shoulders, elbows, upper arms, wrists, hands, upper legs, hips and knees.

Circle No. 205 on Reader Inquiry Card

Fertilizer with herbicide is made for golf course market

Lebanon Turf Products has introduced two new granular fertilizer pre-emergence control formulations, Country Club 18-5-9 and 7-3-22 with Dimension turf herbicide for use on fairways.

Lebanon says it is the only national manufacturer to offer Dimension turf herbicide on a homogeneous fertilizer base.

Country Club 18-5-9, with 50 percent organic nitrogen and 5.5 units of WIN, is available with .09 percent Dimension turf herbicide.

Country Club 7-3-22, with 100 percent sulfate of potash, is available with either .19 percent or .13 percent Dimension turf herbicide.

Circle No. 206 on Reader Inquiry Card

NEXT MONTH:

WEED CONTROL

WHAT IS PROFESSIONALISM?

MARKET SHOWCASE

Rates: \$226 per column inch for 1x insertion; \$215 for 3x insertion; \$204 for 6x insertion; \$194 for 9x insertion; \$183 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$35 to the total cost of the ad per issue. For ads using a second color standard (ad: blue, green or yellow only, add \$75 to the total cost of the ad per issue. Send ad copy with payment to: Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 670 outside Ohio; (216) 891-2670 inside Ohio; FAX (216) 826-2865. VISA, MASTERCARD and AMERICAN EXPRESS accepted.

EQUIPMENT FOR SALE

ENCORE PERFORMANCE

Heavy-duty, reliability with a minimum of maintenance!

- TAPER LOCK PULLEYS
- REINFORCED DECK
- SIX-INCH BRAKE DRUMS
- MATCHED DUAL V BELTS TO EACH WHEEL
- YOKE-STYLE CASTERS
- BOLT ON RIM PULLEYS & DRUM

Five-speed Peerless transmission. True Reverse. Welded steel deck. Front bumper. Radial cut, .203 thickness, high-left bladed. Gear drive and hydrostatic models.

Encore Manufacturing Co., Inc.
P.O. Box 888 • Beatrice, NE 68310

**CIRCLE READER # 306
ON INQUIRY CARD**



BUSINESS OPPORTUNITIES

Learn **LANDSCAPING**

TRAIN AT HOME for exciting hobby or career. Start your own spare or full time contracting business, work in the garden/nursery field or landscape your own property—we show you how. **FREE BROCHURE** describes opportunities. No salesmen.

Lifetime Career Schools, Dept. LF01X2
101 Harrison St., Archbald, PA 18403

CALL TOLL FREE 1-800-326-9221 MON-FRI 9-5 E.S.T.



FOR SALE

COMMERCIAL INSURANCE FOR LAWN CARE FIRMS

"GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398

FAX: 614-221-2203

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

SOFTWARE

LAWN ASSISTANT

1 # 1



To get a **FREE** 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

Advertising in
LM's Marketshowcase
Works for You!

Reserve Your Space Today!

Call Bill Smith at
216-891-2670

TRUCKCRAFT



PICKUP INSERT DUMPER

For **FREE** brochure, call toll free 24 hr.

1-800-755-3867

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COMMERCIAL EQUIPMENT

30'x40'x10'
\$4,195

BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES, ALL STEEL.
CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS
800-643-5555

RATES: \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Bill Smith**, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call **216-891-2670**. Fax Number 216- 826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

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FREE CLASSIFIED AD**

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Bill Smith
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2670-Phone 216-826-2865-Fax

Over 25 years experience in management and estimating of landscape and engineering contracts. B.S. Degree in ornamental horticulture. Seeking a management position with bottom line responsibility. Contact Frank Wolfe, P.O. Box 710372, Santee, CA 92072-0372. Phone (619)788-1797. 3/94

I specialize in taking problem jobs, companies, landscape and/or golf projects and making them run smoothly and profitable. Exp. as golf course supt., landscape architect, construction manager and contractor. No job too big or too hard. Travel anywhere worldwide. Reply to LM Box 507. 3/94

BUSINESS FOR SALE

PREMIER LANDSCAPE NURSERY FOR SALE Located on **BEAUTIFUL HIGH GROWTH COASTAL AREA** of Florida/Alabama. 3.5 million in revenues with consistent 18% EBIT. Excellent continued growth potential. Young professional owner will continue with operation for a reasonable period of time to ensure a continued success. Price: 4.2MM, possible long term owner financing. Broker: Frank Burgett, Denniston and Co., Inc., 205-433-5253. 2/94

BUSINESS OPPORTUNITIES

NOW ...LEARN PROFESSIONAL LANDSCAPING AND GARDENING at home. Accredited program provides thorough training in all phases off commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0124, 101 Harrison Street, Archbald, PA 18403. 4/94

 **send a Classified Advertising message...write here.**

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____
 NAME _____ COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP CODE _____
 PHONE NUMBER _____

Mail ad copy to: Bill Smith, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670.

RATES: \$1.45 per word (minimum charge \$46). Boldface words or words in all capital letters charged at \$1.75 per word. Boxed or display ads \$226 per column inch, one time; \$215, three times; \$204, six times; \$194, nine times; \$183, twelve times (one inch minimum). (Frequencies based on a calendar year.) For ads using blind box number, add \$23 to total cost of ad per issue.

EQUIPMENT FOR SALE

REINCO HYDROGRASSERS and power mulchers in stock. Opydke Inc., (Philadelphia Area) 215-721-4444. 12/94

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch and Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. WOLBERT & MASTER, INC. 1-800-234-SOIL. 12/94

CLASSIFIED ADVERTISING IS

- * EASY
- * EFFECTIVE
- * ECONOMICAL

FOR SALE

For Sale: Thriving southern California landscape co. Millions annually, with growth potential. Excellent location, complete maintenance and construction with trucks, tools, yard and office. Busy year around. Sacrifice at \$430,000. Landscape Industries 818-790-1502. 12/94

FOR SALE: Vermeer TS 84" 6 Blade Tree Spade Mounted on 1979 S2200 International truck. Rebuilt motor, transmission, and rear. Spade and truck in good working condition. Dave Snyder 804-288-2891. 2/94

BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT, SCHNEIDER, INDIANA, 1-800-553-0552. 2/94

TROYBILT - GENUINE REPLACEMENT PARTS DISCOUNT CATALOG. KELLEY'S MANILLA, IN 46150, 317-398-9042. 2/94

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

FOR SALE: 800/400 Split Tuflex® Tanks w/mechanical agitation-front tank, sparge agitation-back tank. Call TruGreen Chemlawn, 703-550-7177. \$700 or best offer. 2/94

Use Our Blind Box Service for Confidential Replies to Classified Ads!

HELP WANTED

LANDSCAPE MAINTENANCE DIVISION MANAGER for aggressive, multi-faceted landscape contracting firm in Northern Virginia. Responsibilities include scheduling and on-site supervision of multiple crews, quality control, training, and production. Five years experience in all phases of landscape contracting required. Send resume, references, and salary history to: Carpenter Landscape Services, Inc., 2804 Davis Ford Road, Woodbridge, Va. 22192-4099. EOE 2/94

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 2/94

LAWN CARE SERVICES Marketing Manager & Lawn Care Technicians. Rapidly expanding company searching for talented communicators. We have offices in NH & MA. Soon to be opening 3rd Branch. To succeed with us you must be willing to learn, ambitious, customer-oriented, earnest, and hard-working. Major marketing plans underway. Must have two years experience in industry. Qualified applicants send resume to: **PARTNERS QUALITY LAWN SERVICE, INC.,** PO Box 1205, Easton, MA 02334 or call 508-238-8550. 3/94

LEADING TREE AND SHRUB CARE COMPANY, SEEKS AN AMBITIOUS MANAGER TO START A LAWN CARE DIVISION IN THE WESTCHESTER COUNTY, NEW YORK AND THE FAIRFIELD COUNTY, CONNECTICUT AREA. CANDIDATES MUST HAVE 5 YEARS OF EXPERIENCE IN SALES AND SERVICES AS WELL AS EXCEPTIONAL MANAGERIAL AND INTERPERSONAL SKILLS. THIS POSITION WILL OFFER A PROFIT SHARING PROGRAM PLUS A WIDE RANGE OF BENEFITS. EXPERIENCED INDIVIDUALS SHOULD SEND A RESUME WITH SALARY REQUIREMENTS TO: HUMAN RESOURCES DEPT., C/O NATURE'S TREES INC., 360 ADAMS ST., BEDFORD HILLS, NY 10507, FAX 914-666-5843. 2/94

PARTS

FREE CATALOG. Commercial mower parts, Bobcat, Scag, Buntun, Exmark, and more. World wide manufacture and distributor of the Better Built Leaf Loader line of power equipment. Buy direct Preco Distributors, 97 Center St., Ludlow, MA 01056, 1-800-428-8004 USA; In Mass call 1-800-421-3900. 2/94

EQUIPMENT FINANCING

FINANCE your new or used **EQUIPMENT** acquisition through **LEASING.** Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 2/94

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Please include box in address.

ADVERTISER INDEX



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...to send for the latest copy of the free Consumer Information Catalog.

It lists more than 200 free or low-cost government publications on topics like money, food, jobs, children, cars, health, and federal benefits.

Don't waste another minute, send today for the latest free Catalog and a free sample booklet. Send your name and address to:

**Consumer Information Center
Department TH
Pueblo, Colorado 81009**



A public service of this publication and the Consumer Information Center of the U.S. General Services Administration.

101 American Cyanamid.....30-31	124 Kubota Tractor.....23
102 American Cyanamid ...52-53	125 Lesco.....57
103 Andersons.....67	126 Lofts.....Cv4
104 Bandit Industries74	127 Melroe.....68
105 BASF.....19	128 Miles.....70-71
106 BASF.....Cv3	129 Milwaukee Metro.....69
107 Bush Hog.....75	130 Nappa Small Engines.....78
108 Ciba (Primo Demo).....2-3	131 O. M. Scotts.....76-77
109 Ciba (Subdue Demo).....59	132 Oregon Tall.....44
Dow Elanco N/S.....48-49	Rhone Poulenc (Reg Insert)
Dow Elanco64-65	72a
Dow Elanco24-25	134 Sandoz (LCO).....10-11
113 General Motors16-17	135 Sandoz (Golf)10-11
114 Gravely.....47	136 SBS.....72
115 Hoechst Roussel.....42-43	137 Tee 2 Green.....Cv2
116 Hoechst Roussel (Demo) 63	138 Terra Int'l.....9
117 Howard Price.....29	139 Terra Int'l.....61
118 ISK Biotech.....45	140 Toro (Proline).....27
119 ISK Biotech.....45	141 United Horticulture55
120 Jacobsen (Textron).....21	142 Walker Mfg.....59
121 John Deere (Tank LCO)..6-7	
122 John Deere (Golf).....6-7	
123 Koos.....79	

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NAME _____
 TITLE _____
 FIRM _____
 ADDRESS _____
 CITY _____
 STATE _____ ZIP _____

**LANDSCAPE
 MANAGEMENT**

FEBRUARY 1994
 This card is void
 after April 15, 1994

1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS:
 (PLEASE MARK ONLY ONE IN EITHER A, B OR C)

**A. Landscaping/Ground Care at one of the following
 types of facilities:**

- 01 0005 Golf courses
 02 0010 Sports Complexes
 03 0015 Parks
 04 0025 Schools, colleges, & universities
 05 Other type of facility (please specify) _____

B. Contractors/Service Companies/Consultants:

- 06 0105 Landscape contractors (installation & maintenance)
 07 0110 Lawn care service companies
 08 0112 Custom chemical applicators
 09 0135 Extension agents/consultants for horticulture
 10 Other contractor or service (please specify) _____

C. Suppliers:

- 11 0205 Sod growers
 12 Other supplier (specify) _____

**Which of the following best describes your title:
 (mark only one)**

- 13 10 EXECUTIVE/ADMINISTRATOR
 14 20 MANAGER/SUPERINTENDENT
 15 30 GOVERNMENT OFFICIAL
 16 40 SPECIALIST
 17 50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) _____

I would like to receive (continue receiving)
 LANDSCAPE MANAGEMENT each month: YES NO

Signature: _____ Date: _____

TELEPHONE (_____) _____

FAX NUMBER (_____) _____

HAVE A SALES REP CALL ME 18 (A)

101	118	135	152	169	186	203	220	237	254	271	288	305	322
102	119	136	153	170	187	204	221	238	255	272	289	306	323
103	120	137	154	171	188	205	222	239	256	273	290	307	324
104	121	138	155	172	189	206	223	240	257	274	291	308	325
105	122	139	156	173	190	207	224	241	258	275	292	309	326
106	123	140	157	174	191	208	225	242	259	276	293	310	327
107	124	141	158	175	192	209	226	243	260	277	294	311	328
108	125	142	159	176	193	210	227	244	261	278	295	312	329
109	126	143	160	177	194	211	228	245	262	279	296	313	330
110	127	144	161	178	195	212	229	246	263	280	297	314	331
111	128	145	162	179	196	213	230	247	264	281	298	315	332
112	129	146	163	180	197	214	231	248	265	282	299	316	333
113	130	147	164	181	198	215	232	249	266	283	300	317	334
114	131	148	165	182	199	216	233	250	267	284	301	318	335
115	132	149	166	183	200	217	234	251	268	285	302	319	336
116	133	150	167	184	201	218	235	252	269	286	303	320	337
117	134	151	168	185	202	219	236	253	270	287	304	321	338



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