

PRODUCT REVIEW

materials) fiber components and other ecologically benign ingredients. It caps the surface, and as it seeps through, binds with and locks on to the substrates, forming a cement-like covering.

"The cap formed on the surface follows the contours of the soil rather than forming a smooth, glass-like surface," says John Reaney, senior business development manager. "This slows the velocity at which heavy rains are shed, lessening erosion potential. On the other hand, the cap also enables treated areas to absorb water when presented in lesser amounts."

"Typical applications of Poz-O-Cap are lasting six to 12 months," says Reaney, who adds that the product is priced comparably with other products.

Poz-O-Cap controls dust and water erosion along road berms and embankments, mine tailings dams, construction sites and coal piles.

Circle No. 198 on Reader Inquiry Card

Build an outdoor water bubbler from components

Most Dependable Fountain Co. of Memphis, Tenn., has a new do-it-yourself kit to build a vandal-resistant, high quality water bubbler.

The customer provides a 10 $\frac{3}{4}$ -inch pedestal pipe, a short length of threaded rod for ground anchor and everyday maintenance tools.

The company's kit includes all stainless steel, external water contact parts including the 18-gauge, polished basin, solid machined bubbler and center drain cover. The fountains are designed with a heavily shielded, actuator button to protect and isolate vital external valve parts from vandal abuse or customer misuse.

The kits cost \$350.

Circle No. 199 on Reader Inquiry Card

Store different fuels safely with dual compartment tank

ConVault's Dual Compartment Tank provides separate and reliable storage of two different fuels in less space than two stand alone tanks.

One seamless concrete vault covers two tanks, each with an overflow/spill containment and emergency vents.

Conveyor belt unloads dry products quickly

The EZ-Pull Pickup Unloader can be used in landscape, nursery, lawn care and golf course applications.

With the EZ-Pull, simply crank the handle at the back of the truck bed to draw cargo towards the tailgate.

The EZ-Pull is delivered fully assembled, and does not require truck bed modifications.

Cost is \$149 for smaller pickups, \$169 for full-sized pickups. The EZ-Pull is made by Yates Industries of San Diego, Calif.



Circle No. 200 on Reader Inquiry Card

As with all ConVault products, the U.L. 2085 listing for insulated tanks is available and the tanks are shipped ready for use as complete fueling and dispensing systems.

ConVault's Dual Compartment tank is a superior design because it provides two distinct tanks. There is no common wall as can be typically found in other tank designs. This is an essential design feature to eliminate the possibility of mixing fuels.

Circle No. 201 on Reader Inquiry Card

Herbicide receives label for warm-season turfgrass

DowElanco has expanded the label on its Confront post-emergence herbicide to include warm-season turf. Confront controls up to 35 species of broadleaf weeds, including narrowleaf plantain, henbit, prostrate spurge and other broadleaves.

University and private cooperator trials confirm that Confront is nearly 100 percent effective against dandelion, clover and plantain, as well as other problem species.

Warm-season turf includes bahiagrass, bermudagrass, centipedegrass and tall fescue.

Confront is a non-phenoxy herbicide.

Circle No. 202 on Reader Inquiry Card

Remove algae and bacteria from water with ozonator

RGF O³ Systems, Inc. markets an ozone generated water purification system.

The PPSO-480 is designed to remove pollutants from lakes and ponds through an oxidation process.

The Super Ozonator destroys waterborne substances such as algae, sulphur dioxide, bacteria, urine, chlorine, odors and various organic chemicals.

Minimal labor is required to install the system, and it comes with a synthetic which resembles a large rock.

The Ozonator is made of welded PVC pip and polyethylene; dimensions are 5 ft. x 6 ft. x 3 ft. The PPSO circulates and ozonates water in lakes and ponds, eliminating stagnant areas.

Circle No. 203 on Reader Inquiry Card

High-pressure spray hose built for rigors of daily use

The JFO Yazoo Professional Spray hose is made from chemically stable, electrical non-conductive synthetic compounds, and reinforced with high tensile yarn. A long service life is one of the benefits from the abrasion-resistant outer covering.

The inner bore is responsible for the high degree of chemical resistance.

A wide range of pest control and lawn care chemicals may be used. The JFO Yazoo hose is very flexible, even in cold weather, kink resistant and of light weight.

The hose has a working pressure of 600 psi. A 4:1 safety ratio allows for pressure surges and operating condition variations.

Circle No. 204 on Reader Inquiry Card

MARKET SHOWCASE

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD and AMERICAN EXPRESS. Credit card orders are accepted by phone. Send ad copy with payment to: Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 670 outside Ohio; (216) 891-2670 inside Ohio; FAX (216) 826-2865.

SOFTWARE

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1  # 1

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(Billing, A/R) Software specifically developed for Mowing Contractors. Easy to learn and operate. DOS/386/2MB RAM. To get a software for your trial, send a Check for \$8.00 to "N.P.C.", P.O. Box 3154, Ontario, CA 91761 with your mailing address & specify 3 1/2" or 5 1/4" disk. Or call (909)947-5954.

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The Closing dates for upcoming issues of Landscape Management are:

ISSUES

September
October
November
December

CLOSING DATES

August 8
September 8
October 6
November 8

Credit card orders are accepted by phone. For additional information, contact Bill Smith at 216-891-2670.

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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box number in address.

BUSINESS FOR SALE

FOR SALE: COMMERCIAL LANDSCAPE MAINTENANCE COMPANY. \$1,500,000 (negotiable). Third largest maintenance company in Tucson, Arizona. Established for 14 years. Still has room to grow. Serious inquiries call 1-602-887-1204. 8/94

SAN DIEGO BASED LANDSCAPE MAINTENANCE CO. FOR SALE. Established 1984, excellent references. All commercial municipal and H.O.A. accounts. Gross sales between \$600,000 & \$700,000. Asking \$250,000: includes 7 trucks, 5 trailers, equipment, office systems & 3 mo. training. Terms negotiable; owner re-locating. Reply to LM Box 513. 8/94

Commercial Mower Parts Firm. Includes nationwide customer list, inventory, computer system and vendor list. Asking \$60,000. Reply to LM Box 511. 8/94

Successful So. FL landscape co. & retail nursery. Equipment & Real Estate incl. \$425,000. Reply to LM Box 514. 8/94

BUSINESS OPPORTUNITIES

DISTRIBUTORS /REPRESENTATIVES: Young expanding company with a unique product line in the Green and Turf industry looking for distributors/representatives in open territories in Texas, Illinois, and eastern Missouri. Excellent profitable opportunity to become a part of major international company's marketing/distribution team. Reply to LM Box 512. 8/94

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EDUCATIONAL OPPORTUNITIES

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EQUIPMENT FOR SALE

ANYWAY YOU ANALYZE IT, THIS IS A GREAT DEAL! Whether you provide organic or non-organic services, purchase 8 soil tests from GREENPRO SERVICES and we'll send you free our Soil Testing Set-Up Kit worth \$79. Our test analyzes 14 items with full prescription. The Kit comes with manual, shipping and collecting bags and a truck sign advertising your soil testing service. This is an outstanding value and money-making opportunity available only through August 30th. So call us now at 800-645-6464. 8/94

THERE'S NOTHING STANDARD ABOUT THIS OFFER! GREENPRO SERVICES has been designing and building professional customized sprayers for all types of trucks and trailers since 1978 and for a limited time only we are offering more than 20% off our most popular sprayer sizes. For only \$2,399 you can purchase our 225 gallon sprayer which normally sells for \$3,049. And for only \$2,995 you can have our 500 gallon unit - a savings of \$800 off our regular price of \$3,799. A great deal so call today 800-645-6464. 8/94

REINCO HYDROGRASSERS and power mulchers in stock. Opydye Inc., (Philadelphia Area) 215-721-4444. 12/94

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydye's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. (BALTIMORE AREA) WOLBERT & MASTER, INC. 410-335-9300. 12/94

FOR SALE

Pleasure Products 1000 gallon spray tank with 2 compartment (750/250), white gelcoat finish, seamless fiberglass tank; 2 Hannay reels; (1) 8hp Honda engine with Hypro roller pump; (1) 5hp Briggs engine with Hypro roller pump; (1) 5hp Briggs engine with Ace transfer pump; (1) stainless steel frame lescro fertilizer spreader; (2) 3 gallon pressure sprayers with holders. Complete lawn spraying unit for truck or trailer! Used 2 seasons. All for only \$2000.00! (319)396-3900. 8/94

FOR SALE

TREE SAVER- Rubber tree stake kits. Solid rubber supports with a concealed steel stake. Installs in 3-5 minutes. Re-usable. Safest anchoring system. L.S. Architects love it. Call now! Lawson Landscape Products (800)833-5323. 8/94

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

HELP WANTED

Maintenance Managers & Supervisors: One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 8/94

LANDSCAPE MAINTENANCE OPERATIONS MANAGER, SUPERVISORS: Well established major full service landscape company is seeking quality minded professionals for our growing progressive organization. Experience, motivation, and good interpersonal skills required. EOE. Confidential. Please send resume to **Cagwin & Dorward Landscape Contractors**, attention Wayne Richards, P.O. Box 1600, Novato, CA 94948-1600. 8/94



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HELP WANTED

LANDSCAPE MANAGER: Green Thumb Enterprises, Inc., a nationally ranked award winning landscape contractor, is seeking a qualified area manager for our northern Virginia branch office. Applicant must have minimum 3 years similar experience in the quality management of full service commercial landscape maintenance projects. Duties will include budget preparation and oversight, quality control, staffing and supervision, client interaction, and enhancement sales. This is an excellent opportunity for a dynamic, motivated individual to advance personally and professionally with a growth oriented firm. Qualified interested candidates should send resume, complete with references to: Green Thumb Enterprises, Inc., 42461 John Mosby Highway, Chantilly, VA 22021, Attention: M. Gerard Chauvin. 7/94

LANDSCAPE SALES- Moon Landscaping, Inc., one of the fastest growing site management companies on the east coast, is looking for a full-time qualified, career oriented sales professional for the northern New Jersey area. Previous experience with landscape firm required. Ability to estimate both landscape and site maintenance. Must be aggressive and self motivated. Excellent opportunity with compensation and benefits. Please direct resume to Moon Landscaping, Inc., Box 482, Yardley, PA 19067, attn. H. Shannon Wilson or call 215-968-5071 and ask for Garth. 7/94

CAREER OPPORTUNITIES: Hermes Landscaping and Nursery has career opportunities available for both entry-level and experienced candidates. Hermes, headquartered in Kansas City for nearly 30 years, provides services in Landscaping, Sprinkler, Landscape Management and Wholesale Nursery. B.S. degree preferred. Send resume and salary requirements to: Hermes Landscaping, P.O. Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. EOE 7/94

KEY LEADERSHIP POSITION: Atlanta based Lifescapes, Inc. is searching for a team oriented grounds maintenance production manager. Creative and aggressive decision making and an understanding of *Total Quality Principles* a must. We seek someone with a college degree, goal orientation, and experience with leading people. Our award winning design/build firm offers challenging career opportunities with excellent pay, incentive program, retirement plan, and many other benefits in a positive, growth oriented corporate culture. Send resume in confidence to: Bret Bowlin, Lifescapes, Inc., 6202 Hickory Flat Highway, Canton, Georgia 30115. 7/94

LANDSCAPE SALES- Quality, growth oriented landscape management company seeks an ambitious sales professional to work in the Baltimore/Washington, DC area. Must have a minimum of five years experience estimating all phases of landscape/site management. Excellent compensation and benefits with room for advancement. EOE. Please send resume to: LM Box 509. 7/94

OPERATIONS MANAGER: St. Louis based Lawn/Landscape Maintenance Company has opening for individual with 3 years experience managing department w/over \$1.5M sales. Must possess strong agronomic knowledge, excellent supervisory skills and customer service abilities. Send resume to: PO Box 3208, St. Louis, MO 63130. EOE. Drug Free Workplace. 7/94

LANDSCAPE /MAINTENANCE SALES: Southern California company needs self motivated, career oriented professional. Sales experience a must. If you're creative, team oriented send resume/history to Personnel Dept., 19652 Descartes, Foothill Ranch, CA 92610. Immediate opening. 7/94

WANTED

BUSINESS WANTED: Large landscape maintenance company located in the mid-Atlantic region is looking to acquire a landscape maintenance company in the Baltimore/Washington, DC area. Must have annual sales in excess of \$250,000 in maintaining commercial accounts. Please respond to: LM Box 510. 7/94

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AUGUST
SEPTEMBER
OCTOBER
NOVEMBER
DECEMBER

CLOSING DATES

JULY 7
AUGUST 8
SEPTEMBER 8
OCTOBER 6
NOVEMBER 8

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105	122	139	156	173	190	207	224	241	258	275	292	309	326
106	123	140	157	174	191	208	225	242	259	276	293	310	327
107	124	141	158	175	192	209	226	243	260	277	294	311	328
108	125	142	159	176	193	210	227	244	261	278	295	312	329
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110	127	144	161	178	195	212	229	246	263	280	297	314	331
111	128	145	162	179	196	213	230	247	264	281	298	315	332
112	129	146	163	180	197	214	231	248	265	282	299	316	333
113	130	147	164	181	198	215	232	249	266	283	300	317	334
114	131	148	165	182	199	216	233	250	267	284	301	318	335
115	132	149	166	183	200	217	234	251	268	285	302	319	336
116	133	150	167	184	201	218	235	252	269	286	303	320	337
117	134	151	168	185	202	219	236	253	270	287	304	321	338

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117	134	151	168	185	202	219	236	253	270	287	304	321	338

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AUGUST 1994
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1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS:
 (PLEASE MARK ONLY ONE IN EITHER A, B OR C)

A. Landscaping/Ground Care at one of the following types of facilities:

- 01 0005 Golf courses
 02 0010 Sports Complexes
 03 0015 Parks
 04 0025 Schools, colleges, & universities
 05 Other type of facility (please specify) _____

B. Contractors/Service Companies/Consultants:

- 06 0105 Landscape contractors (installation & maintenance)
 07 0110 Lawn care service companies
 08 0112 Custom chemical applicators
 09 0135 Extension agents/consultants for horticulture
 10 Other contractor or service (please specify) _____

C. Suppliers:

- 11 0205 Sod growers
 12 Other supplier (specify) _____

Which of the following best describes your title:
 (mark only one)

- 13 10 EXECUTIVE/ADMINISTRATOR
 14 20 MANAGER/SUPERINTENDENT
 15 30 GOVERNMENT OFFICIAL
 16 40 SPECIALIST
 17 50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) _____

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