

## Does Your Bluegrass Suffer From Summer Heat Stroke? The Prescription is NuBlue.

New from Medalist America, it's **NuBlue** Kentucky Bluegrass. And when it comes to good breeding, our **NuBlue** is a real blue-blood, ranking with the industry's elite varieties in trial after trial.

Tough and resistant, **NuBlue** stands up to serious bluegrass diseases like leaf rust, leaf spot, melting out, pink snow mold and pythium. And **NuBlue** shows excellent early spring green-up when compared with other Kentucky bluegrasses. Medium-dark green in color, **NuBlue's** moderately fine-leaf texture and high density produce a great looking turf that stays healthy and green long into the growing season.

Call your Medalist America representative at 800-568-TURF for information about **NuBlue** Kentucky Bluegrass.



Circle No. 124 on Reader Inquiry Card

# PRODUCT REVIEW

## Improved vehicle can pull, haul more than its weight

It's may be new to industry, but it's certainly not new to outdoorsmen. It's the Pug, a fully articulated 4x4 utility vehicle manufactured in Turtle Lake, Wis.

The first Pugs were made in a garage in the 1960s, and several thousand of them were gobbled up by sportsmen and workmen seeking a better way to take a load (or themselves) into rugged country. Pug is being reintroduced to the American "go-anywhere, work-anywhere" market.

Pug, made of molded fiberglass and

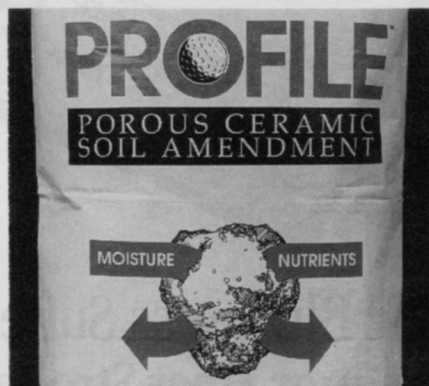


powered by Kohler's V2 20 hp air-cooled industrial engine, is about 10 feet long and weighs 1200 lbs. Pug's towing peak is 3000 pounds. With its four big 26x12x12 traction tires it can go just about anywhere. Its 100 percent automotive drive system has a standard auto clutch, 4-speed synchromesh transaxle, automotive drive line and Spicer differentials that is unique among utility vehicles.

**Circle No. 201 on Reader Inquiry Card**

## Porous soil amendment aids compaction, helps turfgrass

Profile is a new porous ceramic soil amendment being offered by Illinois-based Aimcor. Profile is similar in shape to sand, and 99 percent of Profile particles fall within USGA Green Section recommenda-



tions for medium and coarse sands.

Profile's 74 percent pore space improves compacted and poorly draining turf areas.

**Circle No. 202 on Reader Inquiry Card**

## Petpro offers product to clean up after pets

Petpro Products, Inc., offers The Scoop Dispenser for parks, municipalities and common grounds.

The all-weather dispenser eliminates "pet pollution" in parks and recreation

areas. Each dispenser holds 100 Dispoz-A-Scoop biodegradable scoopers and comes with sign and hardware.

**Circle No. 203 on Reader Inquiry Card**

## Check out these new seed offerings from O.M. Scotts

The Scotts Company Professional Business Group offers new turfgrass seed varieties:

**Sonesta**—The number-one seeded bermudagrass in the National Trials. Drought and heat resistant, Sonesta is water efficient, low growing and developed for high-traffic areas. It's also wear tolerant and recovers fast after damage.

**Brigade Hard Fescue**—Brigade is low-maintenance, and requires less mowing, fertilization and watering, and was highly ranked in National Fine Fescue Trials.

**Aztec Tall Fescue**—Aztec is an all-around cool-season turf. It grows well in sunny or shady areas. It has a dark green, color, low growth and fine texture.

**Molinda Chewings Fescue**—Drought and shade tolerant, Molinda has a medium green color, high density. It's an attractive turf with minimal nitrogen and irrigation needs, and is resistant to dollar spot, red thread, leaf spot, fusarium patch.

**Achiever Perennial Ryegrass**—Achiever has high rated quality, color, texture; a high level of endophytes and high level of resistance to dollar spot,

**Circle No. 204 on Reader Inquiry Card**

# KNOOS



# WHORE

## "THE PROFESSIONAL'S CHOICE"

MIDWEST 1-800-558-5667

SOUTHEAST 1-800-329-2203

# MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

## HELP WANTED

### LANDSCAPE MAINTENANCE/CONSTRUCTION

Established, Full Service Landscape Maintenance & Construction Company, seeks an experienced quality-minded individual to assist in the continued growth and development of our Maintenance Division. Duties include estimating, sales and scheduling. Must have Horticultural background, sales/estimating experience and 3-5 years field experience. If you are a hard working, responsible individual, please send a complete resume along with past work history and salary to:

Harder Landscape Contractors  
63 Jerusalem Avenue  
Hempstead, New York 11550

Contact Brian Kanaba at  
216-891-3155 to Reserve Your Space  
in Next Month's LM Showcase

## SOFTWARE

### Great software is only half the story.



Our full-featured landscape management software package is simple to learn and use. But chances are, you will occasionally have a question or two. That's why we have a toll-free support line to provide you with immediate answers to your technical questions.

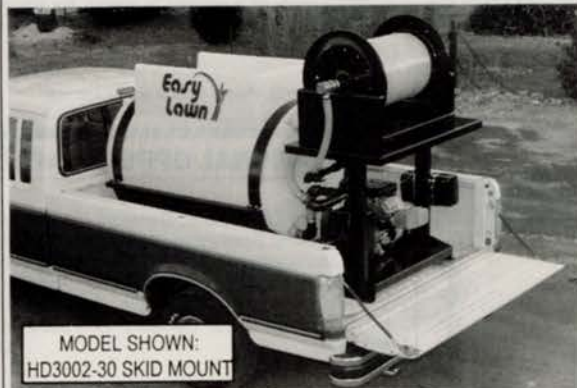
**SuperScape**™ With SuperScape's support line, you get the rest of the story. Call today, 800-299-9991 512-452-4500

Landscape Management Software

Circle No. 153 on Reader Inquiry Card

## EQUIPMENT FOR SALE

### LEADING THE INDUSTRY IN RESIDENTIAL HYDROSEEDING



MODEL SHOWN:  
HD3002-30 SKID MOUNT

ONLY  
**\$169.00**  
A MONTH

MOST MULCH CAPACITY  
LOWEST MAINTENANCE  
LONGEST WARRANTY  
BEST AGITATION  
FASTEST MIXING

FREE FREIGHT!

*"The Professional's Choice"*

FOR INFORMATION CALL

**800-638-1769**



Hydro  
Seeding  
Systems

Circle No. 152 on Reader Inquiry Card

DAKOTA  
**FUND**

### TREE TRANSPLANTER

Lightweight, Variable Size Rootball (16" - 28"). Available in 3 models (towable, bucket mount, 3 pt.), and SKID-STEER.

MID DAKOTA CORP.

Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



## BUSINESS OPPORTUNITIES

### LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 120 W. 2nd Street, Duluth, MN 55802.

### LAWN ASSISTANT

# 1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:  
1-800-422-7478

Real Green Computers  
1970 Winner Street, Walled Lake, MI 48390

Circle No. 251 on Reader Inquiry Card

## TRIMS

MANAGEMENT SOFTWARE  
FOR LANDSCAPE AND  
LAWN CARE CONTRACTORS

CUSTOMER MANAGEMENT  
ACCOUNTS RECEIVABLE  
ACCOUNTS PAYABLE  
GENERAL LEDGER  
PAYROLL

Call or write today for your FREE  
Demo Disk and Literature to see  
what TRIMS can do for you!

LABB SYSTEMS/SOFTWARE  
6018 EAST OSBORN ROAD  
SCOTTSDALE, AZ 85251  
(800)733-9710

**COMMERCIAL INSURANCE**  
for  
**LAWN CARE OPERATORS**

**M.F.P. Insurance Agency, Inc.**  
50 West Broad Street, Suite 3200  
Columbus, OH 43215  
(614) 221-2398

Contact:

**Richard P. Bersnak, President**  
or  
**Jeanne Bartkus**

Circle No. 188 on Reader Inquiry Card



**LANDSCAPE DESIGN KIT 3**  
48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia  
\$74.95 + \$4.50 sh FREE 28 PAGE BROCHURE  
CA orders add 7.34% tax  
**AMERICAN STAMP CO.**  
12290 Rising Rd., Dept. 493  
VISA Wilton, CA 95693  
MasterCard Phone (916) 687-7102

**CLASSIFIED ADVERTISING**  
is available in  
**LANDSCAPE MANAGEMENT!**

You can effectively reach  
readers at low classified  
advertising rates:

Call **Brian Kanaba**  
216-891-3155  
for more information.

**LANDSCAPERS' SUPPLY CORP.**

*The Best Prices - Guaranteed!*



- Engines, equipment, commercial mower parts and more!
- Get your **FREE** catalog today. Call toll free...

**1-800-222-4303**  
**1-914-429-8300 (IN NEW YORK)**



**30'x40'x10'**  
**\$4,177**

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES. ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

**HERITAGE BUILDING SYSTEMS**  
**800-643-5555**

**LANDSCAPE  
MANAGEMENT**

# CLASSIFIEDS

**RATES:** \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

## POSITIONS WANTED

### FREE CLASSIFIED AD

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

**Brian Kanaba**  
**LANDSCAPE MANAGEMENT**  
7500 Old Oak Blvd., Cleveland, OH 44130  
216-891-3155-Phone 216-826-2865-Fax

Position sought that involves research, technical service, or sales with a university, or company involved in furthering the turfgrass industry through education, communication, and scientific evaluation. Turfgrass Masters, June 1993. Paul Zarlengo, 5425 Frank Ave., Canton, OH 44720. 501-443-4229. 5/93

## BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

## REPS WANTED

**SALES REPRESENTATIVE** Manufacturer of high quality Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated. Must be willing to call on golf courses, lawn care and tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., P.O. Box 1259, White Plains, NY, Attn: Personnel Dept. 5/93

## EDUCATIONAL OPPORTUNITIES

**GRAYSON COLLEGE**, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

## BUSINESS OPPORTUNITIES

**LET THE GOVERNMENT FINANCE** your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

**NaturaLawn® of America** provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 6/93

**NOW...** Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0153, 101 Harrison St., Archbald, PA 18403. 9/93

## EQUIPMENT FOR SALE

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**BROUWER 24" SOD HARVESTOR** 450 hrs, 3910 Ford diesel, \$20,000.00, Toro 5 gang fairway mowers excellent condition \$1,800.00, Phone: 517-332-8410. 7/93

**NEW AND USED BROUWER EQUIPMENT:** Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**FOR SALE:** Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY**, Schneider, IN. Phone (800)553-0552. 5/93

**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

**FOR SALE:** 1985 Jacobsen HF-5 Diesel. 100% ready for Spring, sharpened. \$6,000. Also, Toro GM-3 Greens Mower, sharpened. \$2,500. National 84" cut. \$1,200. Jacobsen 5 Gang Pole Type Fairway Mower. Completely reconditioned. \$3,500. 313-653-5695. 5/93

**SPYDERS-** New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 5/93

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

**NEW/USED EQUIPMENT AND RENTALS—** Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

Reel Mowers: Hydraulic unit for Steiner Turf Tractor. Excellent condition, used once. \$5200 — Fertilizer Spreader: 4 ton stainless steel hopper, dual rear distribution, tandem axle, high flotation tires. \$1,400 — Spray Rig: Fits Chevy S10 or Ford Ranger, molded fiberglass with 150 gal. cap. and dry storage for 15/50# bags. Excellent cond. \$2100 — Jacobsen Aerator: 24" width, 5 hp Honda Engine, excellent working condition. \$985, 513-871-3992 — 86 Chevy 3/4 ton spray trucks. Fiberglass molded tanks and beds with 375 gal liquid cap and dry storage for 20/50# bags. 50,000 miles, newer tires. Good cond. \$6,800, 4 available — 1986 Chevy 3/4 ton service truck with or without 200 fiberglass spray unit. D50 Hypro pump, 5 hp. B & S Engine, with 300' hose. Together \$7,400, spray unit alone \$1,650. Call with best offers: 513-871-3992. 5/93

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

**Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers.** New & Used. **Wolbert & Master, Inc.**, P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

 **send a Classified Advertising message...**  
**...write here.**

(Please Print) \_\_\_\_\_  
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1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) \_\_\_\_\_ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ \_\_\_\_\_ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
 NAME \_\_\_\_\_ COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_  
 PHONE NUMBER \_\_\_\_\_

**Mail ad copy to:** Brian Kanaba, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155.

**RATES:** \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

## FOR SALE

**FOR SALE: JAC- E10 5 GANG BLITZER \$35,000 JAC- 3 GANG BLITZER \$1,500 TORO PACK MASTER 7 GANG MOWER \$4,500. 501-776-3802 JIM. 5/93**

**MAKE MORE MONEY** with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

**FOR SALE: COMPUTER** Slice System w/ALTO 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 5/93

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF

**MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT and TUFOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 6/93**

## EQUIPMENT FINANCING

**FINANCE** your new or used **EQUIPMENT** acquisition through **LEASING**. Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 5/93

## SERVICES

**STRENGTHEN YOUR BUSINESS AND GET HONEST RESULTS.** 25+ years lawn & tree care advertising, budgeting, programs (organics, too), IPM, planning, training (admin. & field), pesticides, etc. Why go in circles? Call now! **CORNELL ASSOCIATES, 301-293-3605 "IN UNITY IS STRENGTH". 5/93**

**NEED A MORE PRODUCTIVE WORKFORCE?** We have hard-working, reliable and loyal Mexican Workers who can dramatically increase your production and make your company more competitive. Call Bob Wingfield, 214-634-0500. 6/93

Pumps - Wanner D-10 and D-25 Hydra-cell. New, reconditioned parts and complete 24 hour repair service. Call Industrial Services Co., 614-965-4112. New Lawn Care Hose Reel Swivel. 6/93

## MARKETING SERVICES

**INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS** with a customized, professional newsletter. You choose the articles and title! **FREE** marketing tips and information! **Special introductory offer!** For free sample and details, call TotalControl Inc. (800)432-5528. In Pennsylvania call (215)430-3960. TF

## HELP WANTED

**Landscape Management and Construction/Sales-** New Jersey's largest Corporate Services Company seeks highly motivated individual to assist in the continued growth of its Landscape Management Company. Areas of responsibilities include: prospecting, estimating, and sales. Must have strong background in Professional Landscape Management Field together with proven sales experience. Please send complete resume and work history in confidence to: Control Environmental Services, 737 New Durham Road, Edison, NJ 08817. Attention Mr. Stewart. 5/93

**LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT:** Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 5/93

**LANDSCAPING/OPERATIONS:** Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 5/93

**Landscape Sales:** Well established Commercial Maintenance and Installation Firm. Quality oriented and operated, a drug free work place. Will handle all sales in Southeast, Florida. Send resume to: Custom Care, 6560 E. Rogers Circle, Boca Raton, Florida 33487. 5/93

Supervisor, Mississippi University for Women, Campus Landscape Operations. Responsible for planning, budgeting, and implementation of landscape installation (Hardscape and Softscape and Irrigation) and complete landscape maintenance for 108 acre campus at Columbus, Mississippi. Salary commensurate with training and experience. Interested candidates should send resume with complete summary of experience to the attention of Bob Callaway, c/o Office of Personnel and Payroll Services, PO Box W-1609, Columbus, MS 39701. Position will remain open until filled. 5/93

## SOFTWARE

**TurfWorks™** - Your Best Buy. Version 4.0 just released. Customer/Job Tracking, Automatic Scheduling, Invoicing, Receivables/Cash Application, Monthly Statements, Chemical Usage Tracking, Marketing, Sales Analysis and more. Online help. Affordable price. Send \$4.00 and disk size for demo. Bellanger Group, 50 Clarkson Center, Suite 422, Chesterfield, MO 63017, 314/537-2025. 5/93

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

**Classified Advertising Increases Your Sales!**

# ADVERTISER INDEX

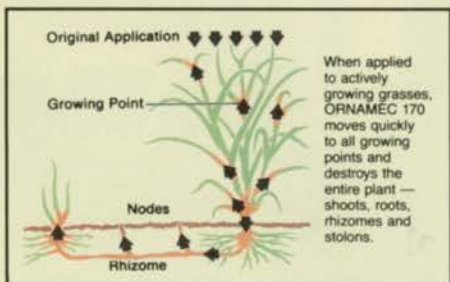
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Beauty spots such as this one at Las Colinas Development in Irving, Texas can be kept immaculately free of grassy weeds with minimum labor using new Ornamec® 170.

Photo, top right, shows a landscaper's nightmare, where Ornamec 170 could save the day. Schematic drawing shows how Ornamec 170 takes all the fight out of quackgrass.



# Introducing the new, improved **Ornamec® 170** the ultimate over-the-top post-emergent grass herbicide

We have specifically formulated, packaged and priced the new Ornamec 170 to fit the needs of landscapers today. Read how it now further eases your work and reduces your costs.



**Everett Mealman,**  
Chairman and  
Chief Executive Officer  
PBI/Gordon Corporation

When landscapers talk . . . we listen. You said you wished that Ornamec had its own built-in non-ionic surfactant; that it was packed in a variety of sizes to fit your needs; and was priced to help you manage inventory costs.

You asked for it. Here it is: The new, improved Ornamec 170. The ultimate over-the-top post-emergent grass herbicide!

■ Spray it over the top of more than 400 ornamentals and flowers without danger

of plant injury. Clean out nearly all of the major species of unwanted grass, including tough perennials such as bermudagrass, quackgrass, seedling and rhizome johnsongrass and torpedograss, along with barnyardgrass, crabgrass, and foxtail.

■ It's packaged in gallons, quarts, and 10-ounce sizes. The quart makes up to four gallons of spray solution, ideal for back-pack units. Using the 10-ounce size you can mix up a gallon and a half of spray solution, adequate for approximately 1,500 square feet of coverage. It is so convenient you can carry it with you at all times; and if you happen upon a place where ugly grassy weeds are invading one of your beauty spots, you can easily mix up a sprayer full of Ornamec 170 and clean it up right now!



Why tie up your money in large inventories when job-sized containers of Ornamec 170 are now available? With only about \$3.50 or so invested in the 10-oz. size, can you afford not to check it out?

This \$95-Value  
Back-Pack Sprayer  
only \$49.00

When You Buy Ornamec 170.

- 3½-gallon capacity
- Large fill opening
- Built-in carrying handle



To get this \$95.00-value SP-1E Back-Pack Sprayer for only \$49, plus \$5.00 shipping and handling, buy one gallon, four quarts, or a case of twelve 10-oz. bottles from your distributor between now and July 31, 1993. Limit one offer per customer. To order, send proof of purchase and your check for \$54. Mail to PBI/Gordon Corporation, P.O. Box 4090, Kansas City, MO 64101. Delivered via UPS. No requests honored after August 30, 1993. Offer good while supply lasts.



1217 West 12th Street  
P.O. Box 4090  
Kansas City, MO 64101  
816-421-4070

Circle No. 132 on Reader Inquiry Card