

BIOTURF NEWS



For the Latest Developments in Biological, Organic and Natural Turf Care!

With our October premier publication of *Bioturf News*, we at *LANDSCAPE MANAGEMENT* magazine continued our commitment to give you the best possible coverage of green industry happenings.

Bioturf News is our new, bi-monthly review of current research and development in "biological, organic and natural" turf care. In 1993, it will exist independently of *LANDSCAPE MANAGEMENT*.

Alternative turf care products can't be ignored. University research has determined them to be viable forms of insect, weed and disease control.

Many of our readers have also

formed opinions of biological and organic products.

Some say biological and organic products are too expensive and take too long to show results. Others believe customers should have a choice. And still others are probably wondering what all the excitement's about.

Our job, as an industry information source, is not to tell you what to think, but to simply relay the information to you—as soon as we can and in the best way possible—and let you take it from there.

There are two sides to every story. Your opinions count, and we want to know what you think of

these products. Have you tried alternative products? If so, what were the results? To make *Bioturf News* the most useful news source it can be, we will always welcome your questions and comments.



Jon Miducki
Publisher



Terry McIver
Editor

BIOTURF NEWS

Bio-Turf: The Basics



Bioturf News will be a bi-monthly newsletter reporting on biological, organic and natural products for the specialty turf market. But you have to subscribe in order to receive it. To receive your free one-year subscription, please return the coupon below to:

Jon Miducki, publisher
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd.
Cleveland, Ohio 44130

Bioturf News will appear independently of *Landscape Management* beginning July 1993. You must be a subscriber to receive it! We've had a terrific response so far. If you haven't sent for your free subscription yet, please do!!

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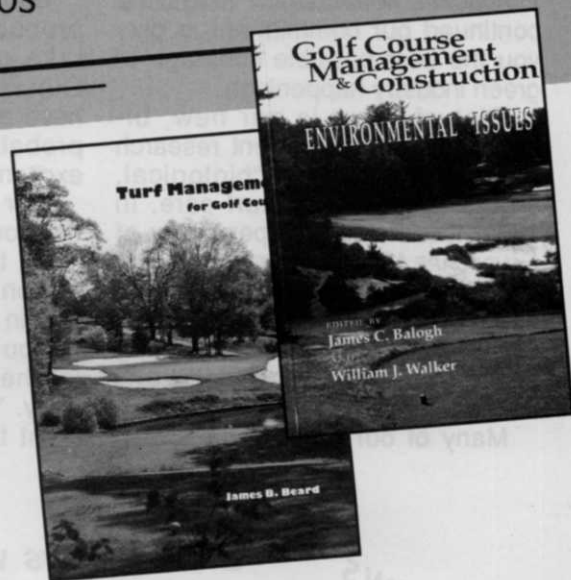
Golf

Golf Course Management and Construction: Environmental Issues

edited by James C. Balogh, Ph.D., William J. Walker, Ph.D.
For turfgrass specialists, landscape and golf course architects, developers, superintendents and land-use regulators, this volume summarizes and assesses environmental effects of turfgrass system construction and maintenance. Covers water resources, fertilization, pesticides, integrated management systems, wildlife, wetlands, aquatic and terrestrial toxicity tables. 976pp. BK-617—\$65.00

Turf Management for Golf Courses by James Beard

Written by the eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide for your bookshelf. This comprehensive guide details all phases of golf course operations including course design and construction, turf management, course administration, irrigation, equipment, and disease and pest control. 642pp. BK-615—\$74.00



Turf

Turf Managers' Handbook by Daniel and Freeborg

2nd. ed. Totally revised and updated, this valuable and practical guide targets the turf practitioner. Chapters on grasses, growth regulators and diseases have had extensive modifications. Innovations resulting from research and practice have been added to reflect the current techniques available for turf manager. 437pp. BK-110—\$39.95

Controlling Turfgrass Pests by Shurtleff, Fermanian, Randell

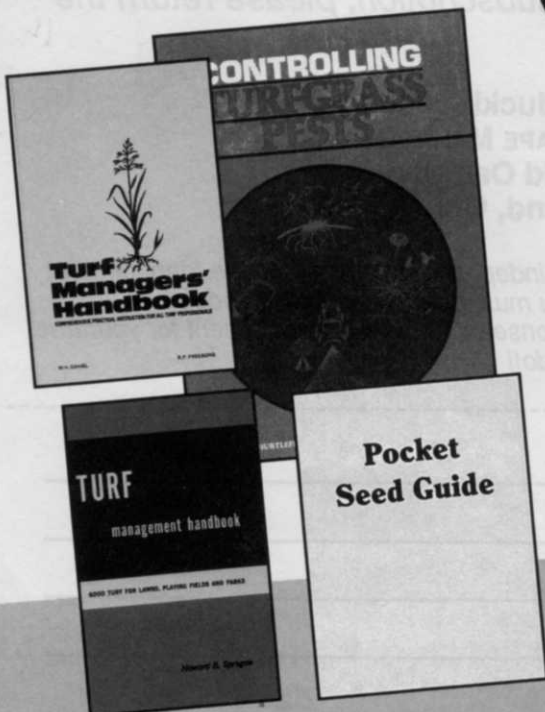
New comprehensive guide provides the most up-to-the-minute information available on the identification, biology, control and management of every type of turfgrass pest. 449pp. BK-220—\$56.95

Turf Management Handbook by Howard Sprague

This is a practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control, and special turf problems. Useful seasonal schedules for management of turf areas. 255pp. BK-620—\$26.60

Landscape Management's Pocket Seed Guide

You'll refer to this handy guide again and again. It provides sections on why seed?, overseeding, Florida study, adaptability and disease susceptibility. Section 2 covers the National Turfgrass Evaluation Program results about perennial rye grass, Kentucky blue, Bentgrass, and Fineleaf fescues. Quick supplier listing included. 36pp. BK-655—\$10.00



TURFGRASS SCIENCE AND CULTURE

JAMES B. BEARD



Turfgrass: Science and Culture by James Beard

This is the comprehensive basic text and reference source used in many leading university turf programs. It includes findings of current research compiled from more than 12,000 sources. 658pp. BK-630-\$62.95

Turf Irrigation Manual by James Watkins

The perfect guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters deal with rotary sprinkler design systems, golf course design systems, and expanded engineering and reference materials. 364pp. BK-640-\$32.95

2nd Edition **CR.**
1993

Turf & Ornamental Chemicals Reference

Turf

1993 Turf and Ornamental Chemicals Reference

2nd. ed. For every professional who makes decisions about the selection, proper use, storage, and handling of chemical products. Provides fast access to new developments. Includes complete product label and information organized by manufacturer, tabbed for quick reference, indexed six different ways, by brand name, manufacturer, product category, common name, plant and site use, pest use. Complete product Material Safety Data Sheets alphabetized by company and brand name, HazCom, SARA and OSHA regulations, table of DOT shipping information, storage requirements, application/record keeping chart. 930pp. BK-645-\$110.00

Compendium of Turfgrass Diseases by Dr. Richard Smiley, Peter Dernoeden, Bruce Clarke

2nd. ed. Contains important new information on biological disease control, root-infecting fungi that cause patch disease, diseases, disorders, and causal agents. Over 60 color photos for easy disease identification. Covers abiotic agents of noninfectious diseases, foliar and/or root diseases, disease diagnosis and control strategy. 128pp. BK-650-\$30.00

VIDEOS!

The Most Effective and Economical Training For New and Current Staff:

IPM in Turf (VHS Video)

See how an Integrated Pest Management (IPM) program for turf increases pest control, cuts costs, reduces use of pesticides and protects health of the environment. Learn how to effectively monitor weeds, insects, diseases, then use habitat modification, horticulture, physical/mechanical, biological and least-toxic chemical controls. Thorough, interesting, practical. Sell your clients on the IPM concept. Help your turf business prosper. VD-100E-\$89.95

Professional Turf Management (VHS Video)

A good turf specialist needs a good education and varied practical experience. This video shows all required in the maintenance of turfgrasses. Starts with how grasses grow and looks at what a site assessment determines. Learn: common types, mowing, irrigation, soil fertility, fertilization, cultural practices, weed/insect/disease/pest control. VD-101E-\$89.95



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021935P2

PRODUCT REVIEW

Infield graders perfect for all types of jobs

To help create and maintain optimal infield surfaces on baseball diamonds, the Toro Company has introduced the versatile Infield Pro 5000 and Infield Pro 2000.

"The Infield Pro's attachments give groundskeepers a way to create the peak



playing surfaces that are expected—no matter what conditions exist," says Toro commercial marketing manager Helmut Ullrich.

The 5000 is equipped with a 16 hp Vanguard engine, the 2000 with a 12 hp Kohler engine. Both have hydrostatic drive, zero turning radius and adjustable down pressure for precise grooming.

Attachments include a finish grader, drag mat, infield conditioner, spring rake, tooth rake, weeder/cultivator, drum roller, dozer blade, spiker/aerator and more.

Circle No. 326 on Reader Inquiry Card

Three new cultivars available this autumn

E.F. Burlingham & Sons will have three new turfgrass seed varieties available this fall: Opal and Majestic Kentucky bluegrasses and Falcon II turf-type tall fescue.

Opal was ranked along with Midnight as the darkest green of all Kentucky bluegrass cultivars in 1992. It has a fine leaf texture, excellent pink snow mold resistance and greens up rapidly.

Majestic is a re-introduction of a variety bred by Dr. C. Reed Funk of Rutgers University. It has a prostrate growth habit, fills in well, excellent genetic color and disease resistance.

Falcon II is a semi-dwarf, moderately high endophyte variety, brown patch disease resistance, dark green genetic color, denser growth from more tillering, and excellent insect resistance.

Circle No. 327 on Reader Inquiry Card

Revolutionary way to anchor trees safely

With Lawson & Lawson's Professional Tree Anchoring Kit, only rubber touches the tree, eliminating girdling. The high strength rubber, which resists sun and chemicals, also serves as a shock absorber.



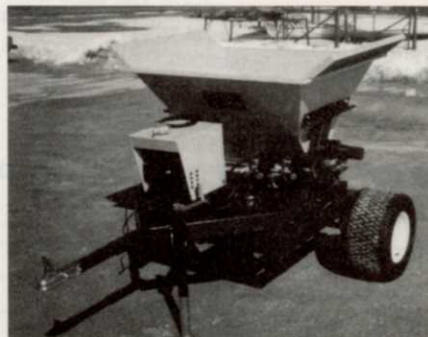
In addition, installation is very simple, pounding a stake that is flush to the ground with a hammer—less than five minutes. There are no turnbuckles, special tools or pieces of garden hose involved.

Circle No. 328 on Reader Inquiry Card

Sand top dresser is completely hydraulic

Terracare Products now offers the green industry a top dresser that will fit on all utility carts which accommodate a fifth-wheel attachment.

The unit is completely hydraulic. The spinner speed can be controlled for width of spread and material the operator is



COMING NEXT MONTH in LANDSCAPE MANAGEMENT:

- Guide to Ornamental selection, planting and maintenance
- Turfseed availability
- Soil compaction

using. The auger speed can also be varied for amount of material applied. There is a remote control to start and stop the flow of material.

The unit is powered with a 5 hp Briggs & Stratton engine. It has 24x13.00-12 four-ply tires.

Circle No. 329 on Reader Inquiry Card

Wildflower seed blends for western states

Selkirk Seed Company has a new line of wildflower seed blends available.

The Pacific Northwest Wildflower Mix is made up of 35% perennial wildflower, 10% biennial wildflower, 50% annual wildflower and 5% inert. "It is attractive, long lasting, and longer flowering," says Selkirk president Ervin Madson.

The Rocky Mountain Wildflower Mix is made up of 60% perennial wildflower, 6% biennial wildflower, 22% annual wildflower, and 12% inert. It is said to be attractive, long, lived, long flowering and cold adaptable.

Circle No. 330 on Reader Inquiry Card

Turf sprayers have professional precision

Land Pride announces its new Chem-Pro Turf Sprayer line, a quality line that provides professional precision and dependability in trailer or vehicle mounts.

Corrosion-resistant stainless steel tanks are available in 100-, 220- and 370-gallon sizes and a poly tank in a 100-gallon size.

Level float booms, available in a 20-foot length, feature breakaway arms to eliminate the boom bounce that distorts nozzle pattern. The outer arm can be folded to



spray a 15-foot swath.

The stainless Metercone nozzle's circular spray pattern provides excellent coverage, Land Pride says, less drift, and is less susceptible to streaking with boom height variations.

Circle No. 331 on Reader Inquiry Card

MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

SOFTWARE

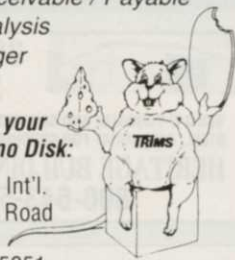
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1 # 1



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Real Green Computers
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Circle No. 300 on Reader Inquiry Card

FOR SALE

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for

LAWN CARE OPERATORS

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50 West Broad Street, Suite 3200

Columbus, OH 43215

(614) 221-2398

Contact:

Richard P. Bersnak, President

or

Jeanne Bartkus

Circle No. 301 on Reader Inquiry Card

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500. c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

Contact Brian Kanaba at 216-891-3155
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CLASSIFIEDS

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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

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- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT

7500 Old Oak Blvd., Cleveland, OH 44130

216-891-3155-Phone 216-826-2865-Fax

University Landscape Supervisor seeking new opportunities to contribute to a leadership organization. Landscape Architecture degree BSLA, 7 years experience landscape construction, maintenance and design, 4 years supervisor. Will relocate within the western states. Contact Kent Bagnell, P.O. Box 182, Millville, Utah 84326. 801-752-0819. 7/93

Individual with 20+ years of extensive and diversified horticultural experience seeks management position in field of landscape management, grounds maintenance, growing operation or similar. East Coast. Resume PO Box 247, East Marion, LI, NY 11939. 7/93

BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

BUSINESS FOR SALE: Established Lawn Fertilizing Business. South East Michigan. \$100,000+ gross. All accounts, vehicles, equipment, \$95,000. Call 313-675-7426 after 4:00 P.M. 7/93

BUSINESS OPPORTUNITIES

\$3,000-\$6,000 per month. Electrically driven **Curbmate Machine** installs beautiful concrete lawn edging. Simple business. Low overhead. High profit. Increase your landscaping profits and beautify your landscaping jobs. 801-262-7509. 7/93

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NaturaLawn® of America provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 7/93

EQUIPMENT FOR SALE

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW/USED EQUIPMENT AND RENTALS—Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

EQUIPMENT FOR SALE

BROUWER 24" SOD HARVESTER 450 hrs, 3910 Ford diesel, \$20,000.00, Toro 5 gang fairway mowers excellent condition \$1,800.00, Phone: 517-332-8410. 7/93

Vermeer Truck-Mounted Tree Spade, 66 inch, on a 1969 white truck. Dakota Dunes Development Company, Dakota Dunes, South Dakota, 57049. (605)232-3001. 7/93

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Rugggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 7/93


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FOR SALE: Jacobsen HF-5 Diesel, \$4,000. Also, Toro GM-3 Greens Mower, sharpened new reels, \$2,450. National 84" cut \$1,100. Jacobsen 5 Gang Blitzer Mower, sharpened \$3,600. 313-653-5695. 7/93

Commercial Mowers -Dixie Choppers- World's fastest lawnmowers. **Valco Rental and Equipment.** Canton, OH 44706 (216) 452-6646. 7/93

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

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3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

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RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

EDUCATIONAL OPPORTUNITIES

IMPROVE PROFITS & expand business with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscaped companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 7/93

FOR SALE

FOR SALE: COMPUTER Slice System w/ALTO 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 7/93

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LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. 7/93

For Sale: One FMC Stainless Steel, 1,000 gallon tank with mechanical agitation. 3 years old. \$5,500 or best offer. (717) 696-4606. 7/93

FOR SALE: International Loadstar 1600 with 375 gal. tank and two 250' of 1 3/4" "trigger" style hose lines on automated reels. Truck has John Bean high pressure pump with output capacity of 70 gpm. Compact body measures 18'2"Lx8'6"Hx7'9"W and easily gets into areas with limited access. Five speed manual transmission: 345 cu. in. V8 engine: positraction rear. Ample storage compartments for tools and/or 50# bags. Mint condition. Meticulously maintained by fire department on Long Island. **7000 original miles! \$12,000 or best offer. Contact Bill Kaiser, Foreman, Halesite Fire District, Halesite, NY (516)427-1910.** 7/93

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUFSCOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 10/93

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HELP WANTED

Western Texas College, Snyder, Texas. Equal Opportunity Institution. Position: Instructor, Golf Course/Landscape Technology. Education: B.S./Master's degree in horticulture, landscape architecture, park administration or similar discipline preferred. Industry experience primary qualification. Responsibilities: Instruct in horticultural/green industry classes. Supervise labs/student assistants. Develop syllabi. Participate in other college/community functions. DOE: August 16, 1993. 9-month position. Salary: Scale. Deadline: July 15. Mail to James Eby, Western Texas College, Snyder, Tx 79549. Applications accepted/considered without regard to race, color, creed, age, sex, national origin, veteran's status, or disability. 7/93

SALES REPRESENTATIVE: Manufacturer of Professional Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. We are currently establishing territories nationwide. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated and responsible. Must be willing to call on many market areas, including nurseries, greenhouses, golf courses, tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., PO Box 1259, White Plains, NY 10602. Attn: Personnel Dept. 7/93

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