

# PRODUCT SHOWCASE

## Workbench designed for use by green industry experts

The Uni-Lift Model 384 Lift/Workbench is a fast and safe way for one person to service all kinds of turf grooming equipment.

One person can service a 30-inch ground driven reel mower, adjust bed knife clearance and perform backlapping on a greens mower.

The Uni-Lift has a 300-lb. capacity.

An additional support hanger lets you suspend 30-inch reel mowers by the axles. Simply raise the mower, secure it to the support hanger with the adjustable locking clamp, and lower the lifting platform for total access.

The basic unit costs \$1295. Accessories are extra.

**Circle No. 191 on Reader Inquiry Card**

## Track frost conditions with new protection software

Automata, Inc. has introduced its new "Field Vision—Coldspot" frost protection software which monitors real-time frost condition in the fields. It sounds alarms and sends a message to a pager indicating sensor and current readings.

Alarms can be set using temperature, wet bulb temperature and/or dewpoint.

The software includes all of the data acquisition and data analysis features of Automata's Field Vision Base Station Software. In conjunction with Automata's Field Stations and Telemetry System, the software continuously monitors fields in real-time around the clock.

**Circle No. 192 on Reader Inquiry Card**

## New deicer is low-corrosion, thanks to CMA content

Cryotech Deicing Technology of Fort Madison, Iowa, has developed and is now selling its inhibited salt deicer.

The new deicer is called CMA-20, and is a low-corrosion deicer. It combines the well-known chemical CMA with a highquality grade of salt. It is specially developed for use on concrete with embedded rebar.

CMA-20 is a 20 percent CMA and 80 percent salt blend, developed after years of research by Michigan and Minnesota transportation departments.

In those studies, CMA was found to be a natural corrosion inhibitor. Tests showed that the presence of CMA in salt brine reduced corrosion rates by more than half. Minnesota testing showed similar favorable results in reducing corrosion with the addition of just 20 percent CMA in salt mixtures.

**Circle No. 193 on Reader Inquiry Card**

## Pitching mounds always perfect with measure device

The Mound Meter, from Field Specialties, Chardon, Ohio, lets you check the height and slope of pitching mounds to match league specifications.

The meter stands about three feet high, and is equipped with a calibrated telescope.

The meter is calibrated to measure mound height, slope, construction and field construction.

**Circle No. 194 on Reader Inquiry Card**

## Fungicide tests well in '93 trials at very low rates

Golf course superintendents using Sandoz Agro's new Sentinel 40WG fungicide in tests during 1993 says the product is making a difference in their disease prevention and control efforts.

"We ended up with a minimum of 30 days of control using a very low rate," says Don Cross, superintendent at Skokie Country Club in Glencoe, Ill.

Cross applied Sentinel to his fairways in 1993 at a rate of 0.25 oz. per 1000 sq. ft.

"We originally tried Sentinel on some fairways that are normally disease-prone, and had excellent results," says Cross. "I don't think I saw any disease at all on those areas."

Cross also noticed good residual control.

**Circle No. 195 on Reader Inquiry Card**

## New annual ryegrass is now available to green industry

Rivard's Quality Seeds has a top-quality lawn seed that is 100 percent annual ryegrass.

Green Grass lawn seed is a versatile variety, that can be used to enhance lawn density. The seed competes well with

weeds and helps create an environment where slower emerging grasses can flourish.

**Circle No. 196 on Reader Inquiry Card**

## NTEP trials rank perennial ryegrass first against red thread

Recent NTEP trials ranked Zajac Performance Seed's Prizm perennial ryegrass first in red thread resistance and second in overall quality. It consistently ranked among the leaders in color, texture, disease resistance and summer density, and performed especially well in the Northeast and Midwest.

According to the company, Prizm also demonstrated superior overseeding performance in areas of bermudagrass dormancy.

Prizm has a bright, rich, dark green color, without any dull blackness. This allows it to blend well with and actually disguise the presence of *Poa annua*. It maintains this appearance from spring through fall, exhibiting exceptional resistance to drought and winter kill.

**Circle No. 197 on Reader Inquiry Card**

## Electric chain saw is quiet, complies with noise laws

A powerful new electric chain saw from Husqvarna—the Electric 16—is the company's first electric model to be released in the U.S.

The Electric 16 is well-suited for residential neighborhoods or areas enforcing a strict noise ordinance.

Since it does not require fuel for operation, the electric saw is also an excellent choice for indoor use—in mills, at construction sites or for home remodeling projects.

The saw weighs 8.2 lbs. with bar and chain. The double-insulated motor is UL and CSA approved. The Electric 16 has a rated power of 1,600 watts, 13 amps and 2.1 hp.

The Electric 16 has a standard "half-wrap curved front handle. Rounded and running from the top of the unit down one side of the chain saw, the handle gives the saw a versatility and maneuverability generally lacking in conventional "stub-handle" saws.

**Circle No. 198 on Reader Inquiry Card**

# PRODUCT REVIEW



## Diesel power options are offered on chipper/chip box

Bandit Industries has re-designed its popular CB-90 chipper/chip box combo to accommodate a number of new diesel power options.

The new CB-90 will feature a heavy-duty turntable for the following diesel engines:

- Deutz Model F3L-1011, 41 hp, air-cooled
- Perkins Model 104-19, 42.5 hp, water-cooled
- Perkins Model 104-22, 50 hp, water-cooled.

The CB-90's chip box has an 8 cu. yd. capacity and provides six different feed positions.

Circle No. 199 on Reader Inquiry Card

## Liquid compound removes ice, prevents ice build-up

Ready-to-use Ice-Lick from Garon Products is specially designed for ice removal and ice prevention. It provides



ice control for hard-to-reach places; just pour it or spray with Garon's special spray bottle.

Ice-Lick leaves no white film, and will not harm concrete. The liquid seeps into ice, loosens it from underneath and melts it away.

It can be used for parking lots, pedestrian walks and anywhere ice build-up is a problem.

Circle No. 200 on Reader Inquiry Card

## 'Your Yard' newsletter great for giving to entire lawn/landscape customer base

This informative, four-page newsletter is designed to reinforce your relationship with current customers. It can also be used to help market your service to prospects.

Each page contains informative articles about lawn maintenance practices, including aeration, overseeding, mulching, watering, fertilizing, renovation and weed control.

Articles are designed to give readers a better appreciation and understanding of

the services you provide.

Also from Waller Research & Publishing Co. are informative "About..." fact sheets you can give your customers. Topics include aeration, grass clippings, composting, thatch, pruning, weeds, insects, watering, mulch, overseeding, IPM, fertilizers, wildflowers and grass varieties.

For more information on all of Waller's products...

Circle No. 201 on Reader Inquiry Card



## Pre-measured lake dye can be used in fountains, too

In response to customer requests, Otterbine/Barebo introduces Ottershade pre-measured lake dye in affordably-priced water soluble packages.

Designed with all sizes of ponds and lakes in mind, Ottershade can treat many types of waterways, including fixed fountains and small ponds, too.

Ottershade, which adds a healthy blue hue to your water features, is available from more than 83 Otterbine distributors worldwide.

Circle No. 202 on Reader Inquiry Card

## Basamid soil fumigant now available in new package

The benefits of non-restricted-use Basamid granular soil fumigant now come in a smaller package: a 7.5-lb. shaker container.

The smaller container allows users to purchase the right amount of product for small areas. It will treat from 600 to 1,500 sq. ft., depending on target pests.

"The new Basamid shaker jug is another step we're taking to provide our customers with effective products in the size and formulation that meets their needs," says Willie Pennington, BASF market manager.

When worked into the soil, Basamid controls many nematodes, soil-borne diseases and weeds. It is labeled for use in ornamental, turf and forestry tree seedbeds. It is also labeled for horticultural nurseries, lawn renovation and potting soil.

Basamid will continue to be available in 50-lb. bags for treating larger areas.

Circle No. 203 on Reader Inquiry Card

## Manueverable steering helps new compact mower

Excel introduces the new Model 2500 Compact, which features Excel's Trim-Steering for the most maneuverable, most productive and easiest to operate compact mower on the market, the company says.

Size of compatible rotary decks are 52-, 60- or 72-inch.

Circle No. 204 on Reader Inquiry Card



# MARKET SHOWCASE

**Rates:** \$226 per column inch for 1x insertion; \$215 for 3x insertion; \$204 for 6x insertion; \$194 for 9x insertion; \$183 for 12x insertion (one inch minimum.) Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.  
**Send ad copy with payment to:** Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865. VISA, MASTERCARD and AMERICAN EXPRESS accepted.

## EQUIPMENT FOR SALE

Get a step ahead of your competition with a

### TURBO TURF HYDRO SEEDING SYSTEM

SEED FASTER, BETTER, AT LESS COST



- Seed-mulch-fertilize in one fast step.
- Also repair & renovate fast and better.
- No messy straw.
- Great results and faster germination.
- Very attractive green appearance.

150 Gal. Systems (2000 sq. ft.)	\$ 2795.00
300 Gal. Systems (4000 sq. ft.)	\$ 3995.00
500 Gal. Systems (6600 sq. ft.)	\$ 4795.00
750 Gal. Systems (1/4 acre)	\$ 7995.00
1000 Gal. Systems (1/3 acre)	\$ 9995.00

**BADGER ASSOCIATES 1-800-822-3437**  
1108 Third Ave. New Brighton, PA 15066

Circle No. 304 on Reader Inquiry Card

**TRUCKCRAFT**



**PICKUP INSERT DUMPER**  
For FREE brochure, call toll free 24 hr.  
**1-800-755-3867**  
WE SHIP NATIONWIDE

## BUSINESS OPPORTUNITIES

### LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

## FOR SALE

### Gobee® Protective Spray Legs



\*Patent Pending

\*Reg. Trademark E.I. Dupont

Protecting your employees from pesticide contamination is no longer just a moral obligation...it's the law!

- Costs just pennies per day
- Weighs less than 4oz. per pair
- Cool, ventilate heat well
- Easy-on, Easy-off
- No need for high heavy boots
- One-size-fits-all design
- Made in USA
- Manufactured from Tyvek QC\*
- Saves wear, prevents stains on uniforms
- Pesticide resistant and waterproof
- Comfortable, look and feel great

Distributed Exclusively by:

**Turf Chemicals Plus, Inc.**

Orders • Information  
**1-800-441-3573**

"... the most comprehensive groundskeeping video ever produced..." Lou Pavlovich, Jr.,  
Editor/Collegiate Baseball



**Vol. I- Softball Fields (40 min.)**  
**Vol. II- Baseball Fields (60 min.)**  
**Only \$39.95/each or \$59.95/pair**  
plus \$5.99 per tape for Shipping & Handling  
Florida residents add 6% Tax • 30 Day Money Back Guarantee  
**1-800-886-2006**

Send Check or Purchase Order to: **GM VIDEO**  
P.O. Box 617018 Orlando, FL 32861

Circle No. 303 on Reader Inquiry Card

### COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

**1-800-886-2398**  
**FAX: 614-221-2203**

**M.F.P. Insurance Agency, Inc.**  
50 West Broad Street, Suite 3200  
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

**LANDSCAPE DESIGN KIT 3**

48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia

\$74.95 + \$4.50 s/h FREE 26 PAGE BROCHURE

CA orders add 7.34% tax.

**AMERICAN STAMP CO.**  
12290 Rising Rd., Dept. 493  
VISA Wilton, CA 95693  
MasterCard Phone (916) 887-7102

ALL STAMPS NOT SHOWN

## SOFTWARE

### Building blocks for your company



It takes the right tools to build a successful landscape company: good people, equipment, time and money. It takes a good management software program to pull these tools together to **stay** successful. SuperScape for Windows and Macintosh--the management tool for building a successful company. Call for more information and a free demo.

### SuperScape™

Landscape Management Software

A division of SoftQuest, Inc.

800-299-9991 or 512-452-4500

Circle No. 302 on Reader Inquiry Card

### LAWN ASSISTANT

# 1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:  
1-800-422-7478

Real Green Computers  
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

### Special Offer On-CLIP

125 User Package Original Price \$695 Your Special Price <b>\$595</b>	3 1/2" Disks	Unlimited User Package Original Price \$1195 Your Special Price <b>\$1095</b>
--	--------------	--

Order Today Call **1-800-THE-LAWN**  
SAVE \$100! VISA AND MASTERCARD ACCEPTED

Place Your  
Classified Ad in LM with  
Brian Kanaba  
216-891-3155

## SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

**Wandtke & Associates**  
**800-966-3546**

15 years of guiding owners toward the secrets of business success

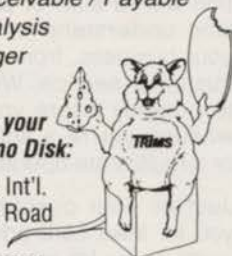
### TRIMS

Business Management  
Software for Landscape  
and Lawn Care Contractors

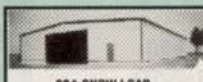
- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your  
free TRIMS Demo Disk:

TRIMS Software Int'l.  
6220 E. Thomas Road  
Suite 303  
Scottsdale, AZ 85251  
(692) 481-9710



## COMMERCIAL EQUIPMENT



50'x90'x14'  
**\$13,199**

30# SNOW LOAD  
BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES, ALL  
STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.  
**HERITAGE BUILDING SYSTEMS**  
**800-643-5555**

⚡ **RATES:** \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year).

Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue.

Send ad copy with payment to:

Brian Kanaba,  
LANDSCAPE MANAGEMENT,  
7500 Old Oak Blvd., Cleveland, OH 44130  
or call 216-891-3155. Fax Number 216- 826-2865.

VISA MASTERCARD and AMERICAN EXPRESS accepted.

⚡ **BOX NUMBER REPLIES:** Mail box number replies to:  
**LANDSCAPE MANAGEMENT**, Classified Ad Department,  
131 W. 1st St., Duluth, MN 55802-2065.  
Please include box in address.

**RATES:** \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130** or call **216-891-3155**. Fax Number 216- 826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

## POSITIONS WANTED FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

**Brian Kanaba**  
**LANDSCAPE MANAGEMENT**  
7500 Old Oak Blvd., Cleveland, OH 44130  
**216-891-3155-Phone 216-826-2865-Fax**

Northeast Region: Desire a position as Assistant Superintendent of Golf Course. B.S. in Agronomy, A.S. in Turfgrass Management. Over five years of Golf Course experience including development of 27 holes. Contact: John Rickard, 239 Strickland St., Glastonbury, CT 06033, 203-633-4204. 12/93

Self-employed landscape designer/manager A.A.S. Plant Science, A.A.S. Park Management seeking position with industry leader along East Coast. 20 years experience. 607-724-8733, 2975 NY RT 7, Harpursville, NY 13787. 12/93

## HELP WANTED

**Maintenance Managers & Supervisors:** One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 12/93

**KT ENTERPRISES, INC.,** a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 12/93

## HELP WANTED

**Landscape Management and Construction/Sales:** New Jersey's largest Corporate Services Company seeks highly motivated individual to assist in the continued growth of its Landscape Management Company. Areas of responsibilities include: prospecting, estimating, and sales. Must have strong background in Professional Landscape Management Field together with proven sales experience. Please send complete resume and work history in confidence to: Control Environmental Services, 737 New Durham Road, Edison, NJ, 08817. Attention Mr. Stewart. 12/93

**LANDSCAPE SUPERINTENDENT:** Rapidly growing, progressive Chicago firm seeks aggressive self-motivated individual for a maintenance superintendent position. Must have experience in scheduling, purchasing, quality control, customer relations, training, and personnel policies. A strong horticultural background and a familiarity with corporate and commercial sites a must. Send resume to: Tandem Landscape Company, Attn: James DeRoche, 33W480 Fabyan Parkway, West Chicago, IL 60185. 12/93

Bozzuto Landscaping Company, An expanding firm in the Washington, DC, Maryland and Virginia markets is currently looking for qualified, career oriented professionals. Opportunities are available in our commercial grounds maintenance division for foreman and managers, assistant foreman, pesticide foreman, and mechanical positions. Benefits include vacation and sick leave, health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Marlboro Pike, Upper Marlboro, MD 20772 or fax to 301-627-7611. 1/94

Landscape operations manager: Multi-apartment company is actively seeking an experienced, confident, self-motivated professional. Selected candidates MUST have proven track-record in all facets of grounds maintenance, landscaping care, and employee training and development. We offer good starting salary and excellent benefits. Please forward confidential resume and salary history to: Landscape Operations Manager, Suite 102, 1727 Barnesdale Way NE, Atlanta, 30309. 12/93

## HELP WANTED

**HORTICULTURE-CORNELL COOPERATIVE .EXTENSION, Rockland County, Thiells, NY.** Commercial hort/related environ. educ. programs. MS, 3 yrs. exp. Send letter of intent, resume and transcripts by January 31, 1994 to: Box 26, Kennedy Hall, Cornell University, Ithaca, NY 14853. EOE. 12/93

Hands-on landscape and horticulture manager to oversee all aspects of executive estate in beautiful west central Ohio. Needs to be knowledgeable of lawn care, roses, indoor/outdoor plant care, formal gardens, ponds, pool maintenance and related activities. Send resume, references, salary history to LM Box 504. 12/93

## LANDSCAPE MAINTENANCE MANAGER

Design/Build and Maintenance firm seeks person to manage maintenance operations and IPM/PHC programs. Candidate must possess B.S. degree in Horticulture, 3-5 years experience, commercial applicators license and strong organizational skills. Send Resume to: **ARCHITERRA**, 25975 N. Diamond Lake Rd., Ste. 108, Mundelein, IL 60060. 12/93

**Searching for the right employee? Time for a new position?** Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

**Landscape Manager:** Quality and growth oriented company servicing the Chicago land area needs individual to become part of management team. Outstanding opportunity that includes year-round employment, benefits, and great advancement possibility. Send letter or resume to: Ground Pros Inc., PO Box 28, Elmhurst, IL 60126. 12/93

Irrigation Professional needed for large full service landscape construction company in northern New Jersey. Motivated individual with proven background and technical skills needed. Growth potential. Salary and benefits commensurate with experience. Send resume and salary history to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, New Jersey 07432. 12/93

## LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT:

Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. Fax 408-437-1817. 12/93

## LANDSCAPE MAINTENANCE SUPERVISOR:

Rapidly expanding landscape maintenance firm is seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: Tandem Landscape Company, Attn: Greg Wright, 33W480 Fabyan Parkway, Suite 101, West Chicago, IL 60185. 12/93

## BUSINESS FOR SALE

Boston based Tree and Landscape Firm for sale. Established 1981, Executive clientele, commercial and residential. Grosses 2-300,000. Will sacrifice for \$100,000 including equipment and leased land plus building. Contact Carney Tree & Landscape, Inc. (617)361-7376. 12/93

**FOR SALE: ESTABLISHED GARDEN CENTER & LANDSCAPING BUSINESS** in Marquette, Michigan. Owners retiring. Extensive perpetual inventory. Contact **TIMBERCREST** 1460 M-28 East, Marquette, MI 49855. Phone: (906)249-3984 days: 249-3411 eve. 12/93

## BUSINESS OPPORTUNITIES

**Attention Employers and Job Seekers! Employers** submit current job openings to the quickest, least expensive and most comprehensive job listing publication in landscaping, grounds/golf course maintenance & related horticulture fields. Ad deadlines are the 3rd & 17th of each month. \$14.95 for unlimited detail and nationwide exposure. Call for vacancy notice form. **Job Seekers** subscribe to the freshest source of national job openings in the fields of horticulture, 6 issues (3 mos.) for only \$19.95. MC/Visa. Call 1-800-428-2474, Fax 1-800-884-5198. Ferrell's JOBS IN HORTICULTURE, 154 E. Chapel Ave., Carlisle, PA 17013-3435. 1/94

**EXCELLENT BUSINESS OPPORTUNITY. FOR SALE: APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHTS RANGE FROM 4'-18', AVERAGES APPROXIMATELY 11'. FOR MORE INFORMATION WRITE OR CALL: BMF PARTNERSHIP, PO BOX 1568, SCOTTSDALE, ARIZONA 85252, 602-968-8549. 12/93**

**LANDSCAPE PROFESSIONALS** If you are a landscape design/build or a landscape maintenance contractor and are looking for a way to get ahead in this tough economy, the Associated Landscape Contractors of America has the business information you need. Whether you need technical, management, financial, or marketing information, ALCA is the resource. Call 1-800-395-2522 or fax your request to (703)620-6365 for a complimentary publications catalog and information on how you can become involved in a nationally recognized trade association. 12/93

**NaturaLawn® of America** provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 7/93

## EDUCATIONAL OPPORTUNITIES

**IMPROVE PROFITS & expand business** with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscape companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 12/93

## SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

## EQUIPMENT FOR SALE

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

**NEW/USED EQUIPMENT AND RENTALS—** Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**SPYDERS—** New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, (815)455-7364, FAX (815)455-7366. 1/94

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

**Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers.** New & Used. **Wolbert & Master, Inc.**, P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

**1986 ISUZU CABOVER MINT CONDITION COMPLETELY STAINLESS 2 TANKS WITH DRY COMPARTMENT. HYDROCELL 10 GPM 2 HOSE REELS WITH HOSE & GUNS. READY FOR PRODUCTION. 30,000 NEW, ASKING 18,500. CALL 201-891-6035. 12/93**

## CLASSIFIED ADVERTISING IS

**\* EASY  
\* EFFECTIVE  
\* ECONOMICAL**

## FOR SALE

New Image design System. 80 mb/16mhz (hard drive) Everex 386 Sx Computer. 387 Sx math coprocessor, Sony 12" color monitor, 12" Digitizing tablet, Super VHS camcorder, VHS VCR, Imaging software (Western and Norther Libraries). CAD compatible \$7,000; (214)265-7667. 12/93

**FOR SALE:** Vermeer TS 84" 6 Blade Tree Spade Mounted on 1979 S2200 International truck. Rebuilt motor, transmission, and rear. Spade and truck in good working condition. Dave Snyder 804-288-2891. 12/93

**BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT, SCHNEIDER, INDIANA, 1-800-553-0552. 12/93**

**FOR SALE:** 800/400 Split Tuflex® Tanks w/mechanical agitation-front tank, sparge agitation-back tank. Call TruGreen Chemlawn, 703-550-7177. \$700 or best offer. 12/93

# ADVERTISER INDEX

101	Andersons .....	43
102	Dalen Products(LCO) .....	11
	Excel .....	41
103	General Motors Corp .....	36-37
104	John Deere .....	24-25
105	Knox Fertilizer .....	Cv3
106	Koos Inc .....	49
107	Lofts .....	Cv4
108	Sandoz .....	16-17
112	Sandoz .....	16-17
109	Tee 2 Green .....	Cv2
110	Toro .....	5
111	Wells .....	50

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

# Shaw's Shooting Gallery!



If your present supplier isn't providing you with a foolproof pest and weed control formula, call on the SHAW'S TEAM! They're loaded and ready to BLAST your weed and insect problems away!

\*Registered Trademark of DowElanco

TEAM<sup>\*</sup>  
DURSBAN<sup>\*</sup>  
GALLERY<sup>\*</sup>

Circle No. 105 on Reader Inquiry Card

**KNOX FERTILIZER COMPANY, INC.**  
P.O. Box 248, Knox, Indiana 46534  
(219)772-6275 / Fax: (219) 772-5878

