

PRODUCT REVIEW

It can handle 16 or 32 different watering stations using the AC model and 12 or 24 stations using the DC model. Each station is adjustable to a choice of valves, pumps, filters and fertilizer injectors.

Circle No. 197 on Reader Inquiry Card

Sunscreen protects skin with SPF 15

SBS Products presents "Deflect," an SPF 15 formula which provides 15 times the skin's normal protection from the sun's harmful ultra-violet rays. It is waterproof, greaseless and free of PABA and fragrance.

Deflect, which was supplied to U.S. troops during Operation Desert Storm, is recommended for use by utility, parks and recreation, and construction workers, or virtually anyone whose work or leisure activities involve extended sun exposure.

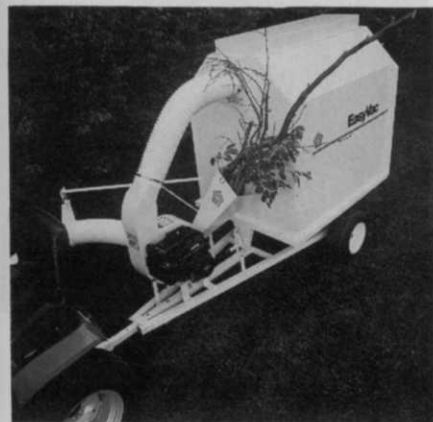
Circle No. 198 on Reader Inquiry Card

Yard machine combines vacuum, chipper in one

The EasyRake Chipper/Vac is the newest addition to the company's line of outdoor power equipment for residential and commercial use.

Features include:

- 5-hp I/C Briggs & Stratton engine;



- self-feeding chipper with large chute;
- three-inch diameter branch chipping capacity;

The Chipper Vac has a capacity of 10-45 bushels, and can dispose of three-inch branches and limbs.

Circle No. 199 on Reader Inquiry Card

Utility vehicle, sprayer for golf and athletic turf uses

The new John Deere 1800 utility vehicle can be matched with a Broyhill 200-gallon Accumaster spray system for a sta-



ble and durable self-propelled sprayer in golf course and other athletic turf applications.

The 1800 is a heavy-duty, 2000-lb. capacity traction unit that's powered by an 18-hp liquid-cooled gasoline engine for quiet efficiency. The engine is a V-twin for smooth operation. Pressurized lubrication and oil filter are standard.

A hydrostatic transmission provides infinite speed control between zero and 11.5 mph. The UV has an oil cooler and oil filter to increase machine life. A power takeoff shaft transmits power at rated engine rpm to the transaxle output shaft, to power the sprayer pump at peak torque independent of ground speed.

Circle No. 200 on Reader Inquiry Card

New chipper/shredder is a 10-hp, towable model

A towable, 10-hp Troy-Bilt chipper/shredder from Garden Way features a tow hook-up that attaches easily to



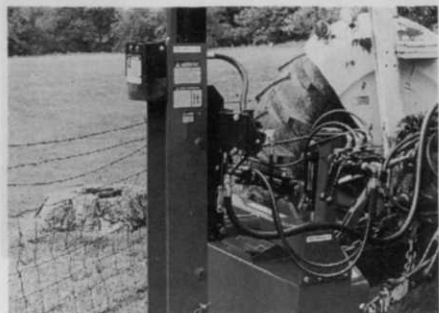
any lawn tractor or riding mower, and a modular electric start to utilize a tractor's 12-volt battery for convenient, key-switch

starting. Its large, fully-pneumatic and easy rolling tires make it ideal for large, heavily wooded properties or properties with varying terrain.

Circle No. 201 on Reader Inquiry Card

Power hydraulic center mount for easy alignment

The new Worksaver Power Ram Hydraulic Center Mount Post Drivers, Models HPD-16HC and HPD-20HC, are equipped with 3-point mounts. These mounts use hydraulic cylinders for quick



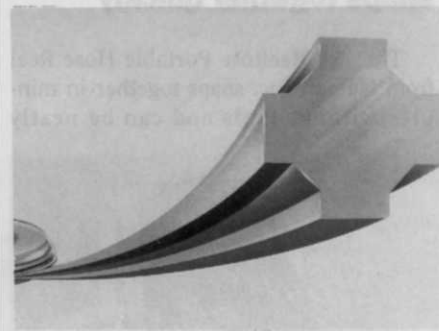
positioning and effortless alignment.

Engineered to handle all standard-size wood or steel posts, the drivers deliver up to 40, heavy impact strokes per minute without "mushrooming."

Circle No. 202 on Reader Inquiry Card

New trimmer line shaped with multiple cutting edges

The new Cross Fire premium trimmer line from Echo, Inc., features eight cutting surfaces that cut rather than tear the grass.



The multiple surface design produces eight 90° edges. The new line is made from a long-lasting copolymer used in Echo's standard line. The line is described as tip split resistant and wear resistant.

Circle No. 203 on Reader Inquiry Card

PRODUCT REVIEW

Pre-emergent treatment for crabgrass, other weeds

Pre-San Granular selective herbicide is a pre-emergent treatment for crabgrass, goosegrass, poa annua and other weeds in



lawns, parks and golf courses.

Pre-San is marketed by PBI Gordon Corporation of Kansas City, Mo.

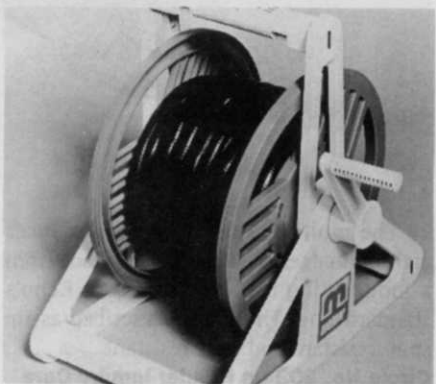
The product, acquired from Grace-Sierra Corporation, is offered in two strengths, 12.5G and 7G. These designations reflect the percentages of the active ingredient, bensulide (Betasan).

According to PBI/Gordon, Pre-San is regarded as one of the safest, most widely accepted pre-emergents available for use on bentgrass greens, tee boxes and high profile lawns.

Circle No. 203 on Reader Inquiry Card

Light, portable hose reel snaps together quickly

The 790 Reeltote Portable Hose Reel from Melnor, Inc. snaps together in minutes without tools and can be neatly

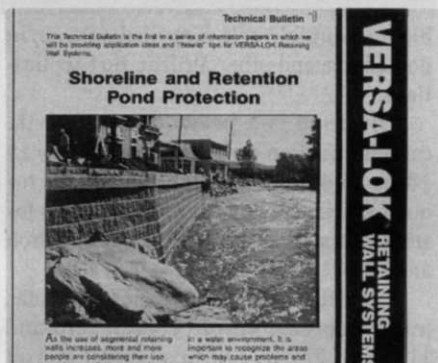


stored. The hose stores up to 150 feet of 5/8-inch hose or 200-feet of 1 1/2-inch hose. Comfort-grip handle folds down for easy storage. Dual, built-in foot stabilizers on a no-tip sled base keep the unit in place on any surface and provide for smooth winding and unwinding, says Melnor.

Circle No. 204 on Reader Inquiry Card

Brochure lists guidelines for shoreline protection walls

A guideline for design and construction of Versa-Lok segmental retaining walls in shoreline and retention pond embankment protection applications is available from

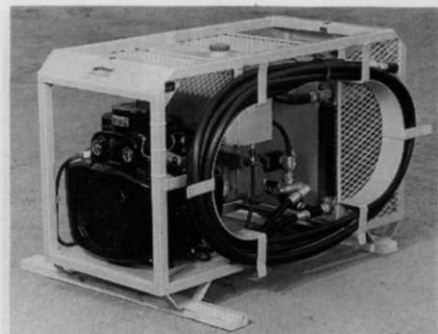


Versa Lok. Problem areas covered include foundation strength, scour protection, hydrostatic buildup and fines migration. Typical wall sections for this application are included.

Circle No. 205 on Reader Inquiry Card

Portable hydraulic power supplies range of equipment

The line of portable hydraulic power units from Poweram Corp. is designed to supply a wide range of construction equip-



ment. The independent power packs, in easy-to-handle skid frames, use a variable volume pump to achieve the optimum in

speed, power and economy.

Other features include:

- dependable gas engine, electric start;
- safety relief valve,
- magnetic suction filter and
- high efficiency return line filter protection for the pump.

Circle No. 206 on Reader Inquiry Card

Centrifugal pumps eliminate engine misalign problems

Berkeley pumps has rugged type B pumps with end suction centrifugal.

The B-series pump end is for mounting on engines with S.A.E. standard flywheel housing.

These products are for application in general irrigation, water transfer or any water pumping applications within its performance range.

The B-series centrifugals have a capacity range of 50 to 5000 gallons per minute. Horsepower ranges from 15 to 240 BHP with heads to 550 feet.

Circle No. 207 on Reader Inquiry Card

High wheel mower features exclusive mulching system

Yazoo Manufacturing Company has a new high wheel mower, the S22CB1.


The new mower features Yazoo's exclu-



sive Vari-Mulch system, and other user-friendly features. The Vari-Mulch system lets the operator vary the rate at which clippings are returned to the lawn. This enables him to match the mower to mowing conditions.

In heavier, wet grass, when other mowers would bog down, the operator can shift the selector to the heavy grass position, allowing easy mowing and mulching without a loss of power or mulching ability.

Circle No. 208 on Reader Inquiry Card



Explosion of Opportunities at the *All-New* EXPO 93!

★ *Special 10th anniversary features and entertainment*

★ *New, "user-friendly" floor plan with direct access to the outdoor demo areas*

★ *Introductions of manufacturers' newest innovations at what promises to be the biggest, most dynamic event of the decade*

One-stop shopping

★ *550 key manufacturers of lawn, garden & power equipment — all under one roof!*

Try before you buy

★ *Outdoor demonstration area the size of 14 football fields open throughout the show.*

Ignite your business

- ★ *Free seminars.*
- ★ *Face-to-face interaction with manufacturers and technicians.*

Save money

- ★ *Free shuttles between the airport, hotels and EXPO 93.*
- ★ *Pre-negotiated room rates in a very reasonably priced city.*

Visit the 10th anniversary celebration of the International Lawn, Garden & Power Equipment Expo!

July 25-27, 1993

*Kentucky Exposition Center
Louisville, KY USA*

Call today for free brochure
502-473-1992 or 800-558-8767
Fax 502-473-1999

PRODUCT REVIEW

Seasonal from page 20

I often hear how they provide companies with a new view on how to do the work.

Seasonal recruitment is an ongoing process; employees will quit at some of the busiest times. A ready reserve of pre-qualified candidates gives you the power to react whenever turnover hits.

If you recruit seasonals at the start of the season, you will be forced to make decisions on the hiring of individuals based on immediate needs. As a result, you will not be choosing the individuals who can satisfy both your short-term and long-term needs. These last-minute hiring decisions often result in more turnover, or in choosing someone who doesn't work out. Avoid this by making the seasonal employee interviewing process a year-round activity.

What skills?—Have a job description for each position in the company. This makes assigning both seasonal and full-timers easier. It is important to let seasonal workers make decisions and assume authority and responsibility. These opportunities will help the employee become an integral part of the company.

Allowing permanent employees to make decisions will encourage the seasonal employees to speak out and know they will be listened to.

Evaluating the performance of your seasonal employees as well as your full-time employees will encourage everyone not to be concerned with job titles.

Personality matches—Choosing the individual who will work best in your company requires you to know your company's "personality." You must know this before you hire, or you may wind up with quality people who don't fit in.

For most green industry companies, the characteristics I have most observed are: competitiveness, team attitude, aggressiveness and personable nature.

Adaptability is important. Flexibility, cooperation and teamwork are the key characteristics which an individual needs to bring to the job in order to contribute to the overall profitability and effectiveness of your company.

—The author is a principle in Wandtke & Associates, a management and marketing consulting firm in Columbus, Ohio.

Ultrasonic transmitter is the smallest available

Flowline has added another sensor to its family of level products for plastic tanks.

A new electronic design offers an ultrasonic level transmitter in the smallest



package available.

The transmitter provides a two-wire, 4 or 20 mA or TTL compatible voltage signal output.

Flowline says the transmitter is excellent for difficult liquids where fouling of floats from foam or turbulence is a problem.

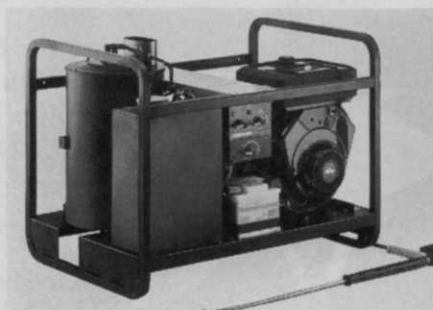
The transmitter is highly sensitive and well-suited for leak detection and point level measurement, resisting variations in temperature, light, viscosity, dielectric value and density.

Circle No. 209 on Reader Inquiry Card

High pressure washer is direct driven, skid mounted

Karcher has a new Cold-Hot Steam High pressure washer.

The direct drive, skid mounted unit is durable and designed for applications where optimum cleaning power and gasoline independence is a must.



The HDS 1200 BE comes complete with infinitely variable operating pressure, water volume temperature control, and

chemical metering.

A high-performance electric-start unit, it features a plus-90%-plus fuel efficient burner system, automatic idle down when the trigger gun is released, and low water, fuel and oil cut-off which protects the machine from damage.

Circle No. 210 on Reader Inquiry Card

Vegetation mat speeds uniform turf growth

Contractors and landscapers can achieve fast, efficient lawn growth over large problem areas by using large-sized, natural, biodegradable Futerra revegetation/erosion control mats.

To use the mats, apply seed and fertilizer to the ground and roll out the mats. After an initial watering, the mat bonds to ground contours.



Seed held in place by the mat is secured evenly over irregular terrain and protected against weeds, birds, dry spells and high volume rain washouts. The Futerra mat is made of natural wood fiber and decomposes into a healthful natural mulch to feed and nurture the emerging sprouts.

Circle No. 211 on Reader Inquiry Card

Correction

■ A product news release in our February issue incorrectly described products from Great Salt Lake Minerals Corporation as containing sodium of potash. This should have read "sulfate of potash." The products, Mini-Granular and Greens Grade Turf Blend, contribute a highly pure source of potassium, and protect growth environments from excess salt and chloride.

LANDSCAPE MANAGEMENT regrets any confusion caused by the error.

MARKET SHOWCASE

RATES: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Susan Ramsey, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 742 outside Ohio; (216) 891-2742 inside Ohio; FAX (216) 826-2685.

SOFTWARE

Point and click

(no commands to memorize here)



We understand that the landscaping industry has complex processes such as scheduling, bidding and generating work orders. And because you don't have time to learn complicated commands we integrated these processes into a computer program that is easy to use. The result? SuperScape for Windows and Macintosh with "push-button" graphics. All you have to learn is *point and click*. Call today for more information.

SuperScape™

800-299-9991 or 512-452-4500

Circle No. 253 on Reader Inquiry Card

LAWN ASSISTANT

1 # 1



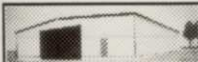
To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 251 on Reader Inquiry Card

COMMERCIAL EQUIPMENT



30'x40'x10'
\$4,177

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES, ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

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Circle No. 252 on Reader Inquiry Card

HELP WANTED

LANDSCAPE SUPERVISOR GROUNDS MANAGEMENT

Progressive Northern NJ Firm seeks outstanding candidate to manage 6 man crew. The right individual will possess a Horticultural degree and have 3 years hands-on experience. Excellent communication skills are required. Competitive salary and full company benefits.

Please forward resume in confidence to:
PO Box 623, Livingston, New Jersey 07039
or call Mr. Scott at 201-992-0633.

EOE M/F

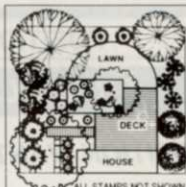
LANDSCAPE MAINTENANCE/CONSTRUCTION

Established, Full Service Landscape Maintenance & Construction Company, seeks an experienced quality-minded individual to assist in the continued growth and development of our Maintenance Division. Duties include estimating, sales and scheduling. Must have Horticultural background, sales/estimating experience and 3-5 years field experience. If you are a hard working, responsible individual, please send a complete resume along with past work history and salary to:

Harder Landscape Constructors
63 Jerusalem Avenue
Hempstead, New York 11550

Landscape Management Market Showcase

FOR SALE



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols:
trees, shrubs, rocks, step stones,
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Columbus, OH 43215

(614) 221-2398

Contact:

Richard P. Bersnak, President

or

Jeanne Bartkus

Circle No. 188 on Reader Inquiry Card

EQUIPMENT FOR SALE



HydroSeeding
Systems



MODEL SHOWN:
HD3002-30 SKID MOUNT

THE MOST MULCH CAPACITY
LOWEST MAINTENANCE ONLY
LONGEST WARRANTY \$169.00
EASIEST FILLING
BEST AGITATION A MONTH
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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

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- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Tammy Kenderes
LANDSCAPE MANAGEMENT

7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2665-Phone 216-826-2865-Fax

Self motivated, conscientious, personable Horticulturist 17 years in green industry plus college seeks more than another dead end. Willing to learn and/or relocate upper Mid-west or Rockies. Contact Chris Brake, Rt. 1 Box 176, Odessa, MO 64076. (816)633-8231 evenings. 4/93

Entry level landscape architect. BSLA, July 1993. 5 years experience in maintenance, 3 years experience design/build. Knowledge of Generic CADD, Land CADD, Interior planting, basic Spanish. Will relocate. Contact Edward Clark (school), 597 Clark St., Morgantown, WV 26505, 304-291-6183. (Permanent) 201-265-9475. 4/93

Position sought that involves research, technical service, or sales with a university, or company involved in furthering the turfgrass industry through education, communication, and scientific evaluation. Turfgrass Masters, June 1993. Paul Zarlengo, 5425 Frank Ave., Canton, OH 44720, 501-443-4229. 4/93

LANDSCAPER/ARBORIST: Seeking landscape maintenance opportunity. Western Mass. Expertise in site location, nutrient requirements, disease, pest control. 18 years experience, Massachusetts Certified Arborist, Stockbridge School of Agriculture, UMass, Amherst, MA. Resumes/references: S. Nietupski, 18 Mineral St., Easthampton, MA 01027. 4/93

BUSINESS OPPORTUNITIES

ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS? If you're not growing, you might want to consider converting to or adding a NaturalLawn Franchise. We are the industry leader in organic-based lawn-care. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. **NaturalLawn® of America, 1-800-989-5444 (C).** 5/93

BUSINESS OPPORTUNITIES

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0143, 101 Harrison St., Archbald, PA 18403. 9/93

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

FOR SALE: 1985 Jacobsen HF-5 Diesel. 100% ready for Spring, sharpened. \$6,000. Also, Toro GM-3 Greens Mower, sharpened. \$2,500. National 84" cut. \$1,200. Jacobsen 5 Gang Pole Type Fairway Mower. Completely reconditioned. \$3,500. 313-653-5695. 5/93

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EQUIPMENT FOR SALE

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

FOR SALE: Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY**, Schneider, IN. Phone (800)553-0552. 4/93

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

NEW/USED EQUIPMENT AND RENTALS— Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 4/93

REINCO HYDROGRASSERS and power mulchers in stock. Opydke Inc., (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydke's, Hatfield (Philadelphia Area). 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

FOR SALE

FOR SALE: JAC- E10 5 GANG BLITZER \$35,000 JAC- 3 GANG BLITZER \$1,500 TORO PACK MASTER 7 GANG MOWER \$4,500. 501-776-3802 JIM. 5/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

FOR SALE: COMPUTER Slice System w/ALTOS 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 4/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUF-COTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 6/93

HELP WANTED

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

BOZZUTO LANDSCAPING COMPANY - An expanding firm in the Washington, D.C., Maryland and Virginia markets is currently looking for qualified, career oriented professional. Opportunities are available in our commercial grounds maintenance division for foreman, assistant foreman, pesticide foreman, and mechanical positions. Benefits include vacation and sick leave, health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Marlboro Pike, Upper Marlboro, MD 20772, or fax to 301-627-7011. 4/93

LANDSCAPE CONSTRUCTION SUPERINTENDENT Unique quality projects throughout Northwest. Challenging, stimulating variety. Security of established firm. Excellent benefits, growth opportunity. Company vehicle, moving expenses. Award winning design/build firm. Must have 3-4 years foreman experience managing projects, personnel. Come to booming economic region. \$23,000 - \$31,000 DOE. Resume: 11001 Newport Hwy., Spokane WA 99218. 4/93

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 5/93

SALES REPRESENTATIVE


Great opportunity for energetic, self-motivated individual for full-time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING

SEND RESUME:

**TARGET
P.O. BOX 1117
CERRITOS, CA 90701**

LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 4/93

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1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____

NAME _____ COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

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Mail ad copy to: Tammy Kenderes, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2665.

RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

MISCELLANEOUS

ATTENTION: MOWING CONTRACTORS FREE CATALOG Commercial parts guaranteed to fit walk-behind mowers. Wholesale pricing on blades, belts, filters, pulleys, wheels, transmissions and more. **SAVE MONEY** on Bobcat, Bunting, Exmark, Snapper and Scag parts. Call **1-800-343-4333**. **LAWN CARE PARTS UNLIMITED** delivers savings to your doorstep! AMX/Visa/Mastercard Accepted. 4/93

ORGANIC LANDSCAPE MAINT

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