

**SPYDERS:** New/Used/Rebuilt. New KOHLER K582 Engines, KABOTA Water Cooled Replacement engine kits. Complete line of Spyder and engine parts. All Spyder up date kits. Hydraulic pump and motor repair service. **MOBILE LIFT PARTS INC.,** 5402 Edgewood Rd., Crystal Lake, IL 60012. 800-397-7509, 815-455-7363. 11/92

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

**PENNSYLVANIA GROWN SOD:** PENNCROSS - Bentgrass available soil free. BLUEGRASS BLEND, BLUEGRASS/RYEGRASS Blend - Shipped via our trucks - forklift unloaded. **VICOR FARMS, INC.,** Connoquenessing, PA 16027. 800-842-0461 10/92

## FOR LEASE

**HYDRO SEEDING UNIT & TRAILER:** 350 GPM/50 PSI, Skid Mount 300 Gallon Tank, Manual Reel, 100' Hose, 10 HP Briggs I/C Engine, Manual Start, Nozzle Kit (4 Nozzles). Trailer Option-Single Axle, Steel Deck Trailer For Single, 300 Gallon Hydro Seeding Unit. Pond Fill System-Suction Hose & 3 Way Valve. Air Gap Fillwell-7" Air Gap For Hydrant Fill. LEASE RATES: Down Payment-\$500; 36 Payments @-\$218; Purchase Option-\$550; or Cash Price of \$5,000. Call Mark Taylor. **BUSH LEASING, INC.** 800-766-2874. 10/92

## BUSINESS OPPORTUNITIES

**Tree & Lawn Spray Co. - Long Island, N.Y.** 1800 active Residential/commercial accounts. Annual sales volume approx. \$375,000. Late model fleet of trucks & equipment. Reply to LM Box 496. 10/92

**FOR SALE:** Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to Charles Fiore III Landscaping, 410 Green Avenue, Lake Bluff, IL 60044. (708)234-3630. 10/92

**LET THE GOVERNMENT FINANCE** your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 11/92

**NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME!** Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. LF01A2, 101 Harrison St., Archbald, PA 18403. 9/93

**ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS?** If you're not growing, you might want to consider converting to or adding a NaturaLawn Franchise. We are the industry leader in organic-based lawn care. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. **NaturaLawn of America, Mike Catron, 1-800-989-5444 (C).** 12/92

## EQUIPMENT FOR SALE

24' Single Drop Equipment Trailer. Tri Axle (6 wheels). Good condition. Brakes + lights. \$2,000 firm. (414)623-5091. 10/92

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**FOR SALE:** Jacobsen 7 gang Hyd. ram lift. Like new \$12,500. Brower 7 gang Hyd. Lift. Very good cond. \$8,500. Spin Grinder Supreme Leader. Also does relief Grinds and bed knives. Like New with all jigs. \$10,500. (215)598-7155. 10/92

**NEW AND USED BROWER EQUIPMENT:** Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**FOR SALE:** Two used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY,** Scheider, IN. Phone (800)553-0552. 10/92

**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION,** 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

**NEW and USED EQUIPMENT—**Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmore Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**FOR SALE:** Jacobsen HF-5 1986 Diesel. Very good condition. \$6,000. (313)653-5695. 11/92

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

**SPRAY TRUCKS:** 1987 and 1989 GMC Diesel 4,000 - 700 Gal stainless steel tanks, Hannay Reels w/300' of hose. Excellent condition in and out. 30,000 miles. PTO. \$12,000 & \$14,000 neg. 651 Pine Street, Uniondale, L.I., New York 11553, (516)489-3800. We Deliver. 10/92

**Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers.** New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645. TF

## HELP WANTED

**LANDSCAPE MAINTENANCE OPERATIONS MANAGER:** or equivalent to enhance landscape business in San Francisco Bay area. Must have at least 5 years management experience. Ornamental horticulture degree or equivalent preferred. Salary commensurate w/previous experience. Send resume to: LM Box 494. 10/92

**LANDSCAPE MANAGER.** Large established firm with reputation for exceptional quality, seeking personable and enthusiastic individual to manage multiple crews in full service maintenance of high profile commercial properties; must have organizational and people skills as well as working knowledge of all phases of maintenance; 4 to 5 years experience (in Southern climate) & college degree preferred. Excellent pay and benefits + annual bonus! Environmental Landscape Services, 5190 Crestview Drive, Memphis, TN 38134; (901)382-9000. 10/92

## REGION/BRANCH LEVEL SERVICE AND SALES POSITIONS

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Pat Guy

2170 Piedmont Road NE  
Atlanta, GA 30324

**Searching for the right employee? Time for a new position? Contact Florapersonnel, Inc.,** international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

**South Florida, a major Landscape Contractor is looking for Maintenance Route Supervisors, Landscape Installation Supervisors, and a Spray Department Manager.** Sales and supervision a must. Reply to LM Box 495. 10/92

**General and Department Managers:** Full service landscape company with multiple offices in S.C. seeks Experienced Manager in landscape, irrigation installation and ground maintenance. Responsibilities include bid preparation, labor and equipment scheduling and project control. Send resume to David Locklair, Starwood Inc., 3731 Sunset Blvd., W. Columbia, SC 29169. 10/92

**PLANT HEALTH CARE (PHC) SUPERVISOR:**

Do you have several years of experience in the tree spraying industry or just a few, but would really like a positive change. Swingle Tree Company, a Denver tradition since 1947 is looking for an individual to join our team. Responsibilities would include crew motivation, supervision, equipment and program evaluation. A strong opportunity for advancement. Health, dental, disability, and pension plans available. Call Tom at (303)337-6200. 10/92

**SALES REPRESENTATIVE**

Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING

SEND RESUME:

**TARGET**  
P.O. BOX 117  
Cerritos, CA 90701

**LANDSCAPE & MAINTENANCE SALES:** Established 40 year old triple A rated full service Landscape Maintenance Company seeks an experienced, aggressive, professional salesperson. Excellent opportunity for a highly motivated person. Prior sales experience a plus. **LANDSCAPE PRODUCTION MANAGER:** This position requires strong supervisory skills, the knowledge of all aspects of the Landscape/Construction industry, and employee relations. Minimum 5 years experienced in related field. If you are seeking a career with an established and successful company, please forward your resume and salary history to: Terry Stout, R.B. STOUT, INC., 1285 N. Cleveland Rd., Akron, Ohio 44333-1899. 10/92

**IS YOUR JOB SECURE?**

Lawn care careers available with a proven winner. If you like the lawn care industry and want to stay in it, check out a career with Spring-Green. There's a lot to choose from.

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Become an important member of America's Neighborhood Lawn Care Team. Call Spring-Green at

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**EDUCATIONAL OPPORTUNITIES**

**GRAYSON COLLEGE,** Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

Ohio State is offering **GOLF COURSE MAINTENANCE,** and **ATHLETIC FIELDS** short courses, January 11-15, and February 3-4, respectively. For more information, please call or write Ms. Bloetscher (614)292-7457, Dept. Agronomy, Kottman Hall, Columbus, OH 43210. 10/92

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**INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS** with a customized, professional newsletter. You choose the articles and title! **FREE** marketing tips and information! **Special introductory offer!** For free sample and details, call R. Turner Associates (800)432-5528. In Pennsylvania call (215)430-3960. 10/92

**FINANCING**

**OUR ACCOUNTS RECEIVABLE PROGRAM OFFERS CONTRACTORS UNLIMITED LINES OF CREDIT, IMMEDIATE CASH FLOW AND LETTER OF FINANCIAL COMMITMENT, LOW NET-WORTH-NO PROBLEM. NEW BUSINESS START UPS O.K. ON CONTRACTS WITH ALL FEDERAL, STATE COUNTY-AGENCIES, MOST MAJOR COMMERCIAL FIRMS, UNIVERSITIES, AND HOSPITALS. BANK RATES AND 48 HOUR FUNDING. PLEASE REPLY TO: JFS CAPITAL, 899 BERGEN, STE 16580, JERSEY CITY, NJ 07306. 11/92**

**BUSINESS FOR SALE**

**FOR SALE:** Reputable and prosperous Lawn Care, Tree Care and Lawn Irrigation business in Southern New Jersey. Gross sales \$500,000. Customer accounts: 1,075 Lawn Care, 160 Tree Care and 975 Irrigation. Highly skilled personnel. Tangible assets exceed \$150,000. Modern office and operations center on 6.5 acres available. Great expansion opportunity for growth oriented company. Owner retiring. Call Doug after 6 p.m. 609-726-1521. TF

Nitro-Green Professional Lawn and Tree Care franchise. Colorado Springs, Colorado. Incredible opportunity. Second largest city in Colorado. Established in 1984. \$30,000. (303)678-0990. TF

Cemetery For Sale: 15 acre cemetery 1 hour Metro D.C. in W. Va. For information contact John Thompson. RE-MAX. 301-739-4800. 10/92

**SOFTWARE**

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/92

**AUTO\*POST III+** an integrated business management system including invoices, statements, proposals, and inventory with job costing for \$249. Add our management module for \$299 and get payroll vendors, check writing and general ledger. Working demos \$10. **NEW SERV CO.** (513)829-1585. 10/92

**MISCELLANEOUS**

**BUSINESS ENVELOPES: FREE CATALOG AND WHOLESALE PRICELIST** of the most often used printed business envelopes in the Green Industry. **STOP** paying printer's retail prices. **CALL TODAY AND SAVE (219)865-8485.** 10/92

**WANTED**

**WANTED:** Good used 6 blade Jacobsen Fairway Units. Call Arrowhead Golf Club, Auburn Hills, Michigan 48326. Phone (313)373-6860 (313)373-5240. 10/92

**REPS WANTED**

**TO SELL A SUPERIOR QUALITY TACKIFIER.** Used by Hydroseeders and Landscapers as the agricultural glue that holds seed in place and for erosion control. A perfect complimentary line for distributors selling equipment and seed to the Green Industry. Selected territories open. Send resume, product lines, & territory covered to PRS Materials, 882 S. Matlack St., Unit E, West Chester, PA 19382 (215)430-3960. 10/92

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# "Any Rancher Who Whines About Stringing Fence Ought To Try A Few Miles Of 115 Kv Powerline."

The job called for heavy work at elevations that could bust your lungs, over terrain that could break a truck's back. Then going in again to erase any sign you'd been there. No sweat.

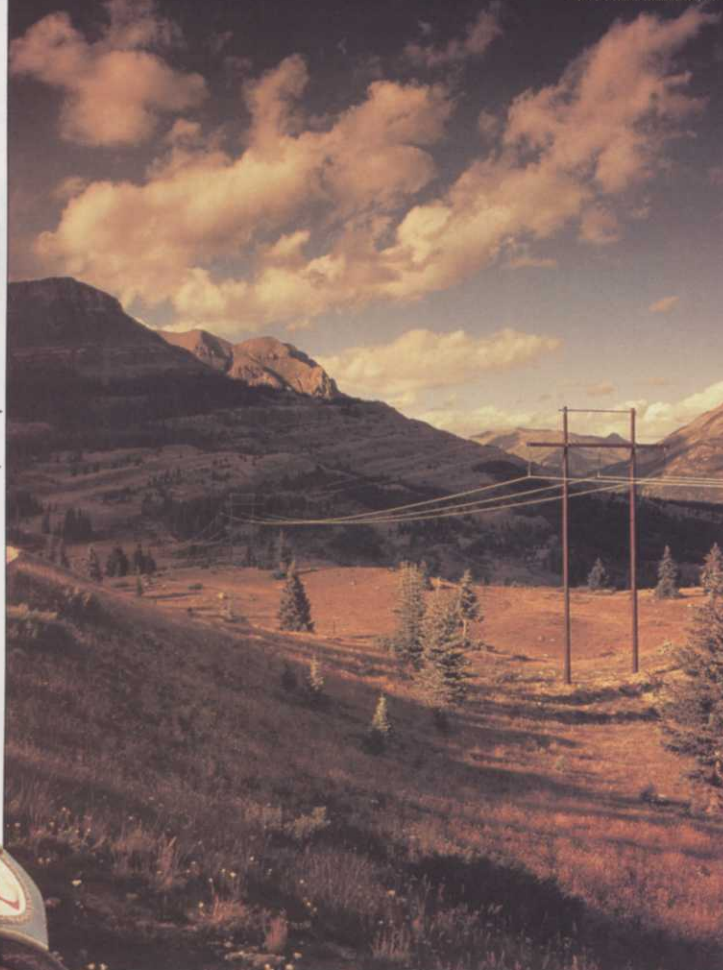
**"TRUCKS CAN'T MAKE IT, OR AREN'T ALLOWED."**

"We went up on Polaris machines and opened a path for the power company," says Larry Johnson of Triple-L construction. "They hand-dug holes, placed poles by helicopter, strung powerline as thick as your wrist and pulled out. Rough work."

Even so, the work was far from over.

"We went back up and pulled the deadwood, replanted, and erased the trail. If you see those poles at all, you'll think they grew there."

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on horseback or on foot," foreman Mike Williams says. "A Polaris gets you in, hauls your gear, does the job, gets you out. Good machines."

Like every Polaris, Mike's machines have automatic transmission, full floorboards and one-hand braking. Now he's looking into a new Polaris Big Boss: all-terrain vehicles with 850-pound tiltbed, load rack and tow hitch, six-wheel stability, and four-wheel or six-wheel drive. Handy features whether you're clearing brush at 12,000 feet or hauling equipment around a jobsite.

So what advice would Triple-L Construction offer other companies in need of strong, dependable help?

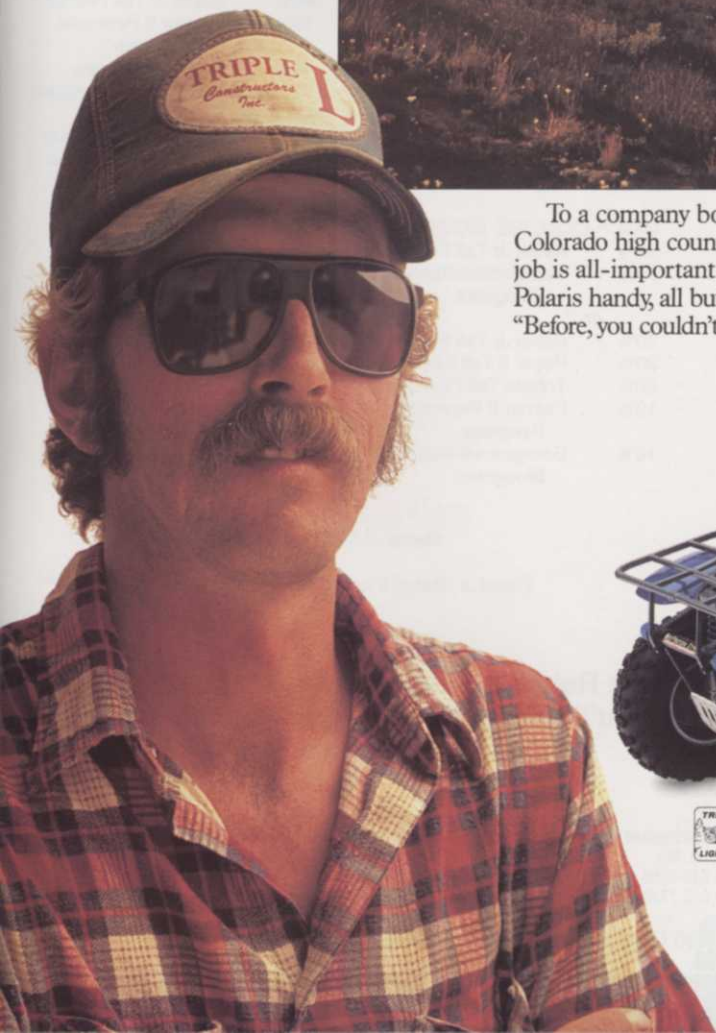
"Get Polaris. Period. Once you've got one, you won't do without it"

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*Warning: ATVs can be hazardous to operate.* Never carry passengers. Be especially careful on difficult terrain. Never ride on paved or public roads. Always wear a

To a company born and bred in Colorado high country, that part of the job is all-important. And without a Polaris handy, all but impossible. "Before, you couldn't get up there but

helmet and protective clothing. Polaris ATVs may not be ridden by anyone under 18. We recommend all riders take a training course. For information, see your dealer or call Polaris at 1-800-342-3764.



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