

SHOWCASE

PRODUCT REVIEW

Motor oil for water-cooled and air-cooled engines

Penzoil's Premium Multi-Purpose 2-cycle oil can be used in water-cooled and



air-cooled small engines.

Premium Multi-Purpose 2-cycle oil is recommended for all 2-cycle filling for up to 100:1 fuel-to-oil ratio or requiring an NMMA/BIA TC-W or TC-W II certified lubricant.

Circle No. 193 on Reader Inquiry Card

Portable pumps remove water from traps, low areas

Extended flanges have been added to Otterbine Barebo's Floating Portable Pumps, making hose attachment easier.



These self-priming pumps are centrifugal dewatering pumps. They are able to start in three inches of water, and are designed to move large amounts of water.

Circle No. 194 on Reader Inquiry Card

Improved buffalograss turf seed available in 1993

The Native Turf Group is making two new cultivars of buffalograss seed available to turf managers and golf courses for field testing in 1993.

In addition, several new cultivars of improved buffalograss are undergoing continued evaluation this year and will be available for commercial use in 1994.

The group says buffalograss is rapidly gaining favor with turf managers concerned about pesticides, water use and labor costs.

Its low-growth reduces mowing requirements, and the turf requires less water and pest control than bluegrass, bentgrass or bermudagrass.

Circle No. 195 on Reader Inquiry Card

Front mower line for golf, landscape management

The F2400 front mower is equipped with a 24-hp diesel engine. The 4-cycle, 3-cylinder engine is designed and manufac-



tured by Kubota.

The F2400's hydrostatic transmission works together with a front differential lock feature and 2- or 4-wheel drive to provide powerful traction and smooth operation on uneven or slick terrain.

Circle No. 196 on Reader Inquiry Card

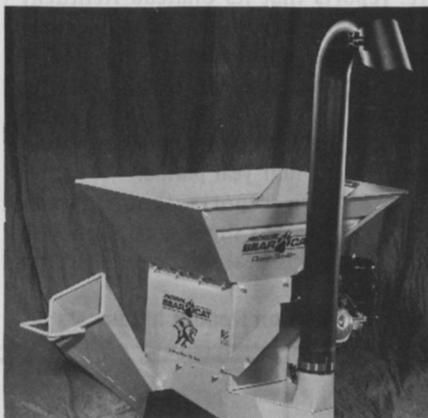
New fan blower fits entire chipper-shredder line

An exclusive new fan blower fits all Bearcat 5- and 8-hp chippers and shredders.

The optional attachment provides a powerful air stream, which makes debris loading

easy.

An adjustable spout allows you to change direction of material flow, so debris is deposited just where you want it.



Circle No. 197 on Reader Inquiry Card

Potassium-based copolymer for landscaping, hydroseeding

Evergreen Polymers supplies the 400 Series of Stockosorb potassium-based copolymer.

The product is available in several crystal sizes for general purpose landscaping, growers and for hydroseeding.

The product tends to resist the salinity factors in soils and will perform even in reclaimed water.

Mezotrace is a micronutrient that is a source of a wide range of elements and micronutrients. It is uniform and allows for a good carry-over inventory of trace elements in a given soil.

Circle No. 198 on Reader Inquiry Card

Tree pruner now equipped with self-oiling mechanism

A new, patented automatic oiling system has been added to the Power Pruner from Technic Tool Corp.

The Power Pruner is the only portable telescoping pruner available, according to the company. The oiling system can be retrofitted to all Power Pruners on the market today. The pruner reaches up to 17 feet, is lightweight, and has a 7- to 11-foot drive shaft.

Circle No. 199 on Reader Inquiry Card

PRODUCT REVIEW

Kentucky bluegrass ranks high in turfgrass trials

Fine Lawn Research of Lake Oswego, Ore. reports that its Chateau Kentucky bluegrass averaged fifth among 67 bluegrasses, based on turf trials conducted by the National Turfgrass Evaluation Program.

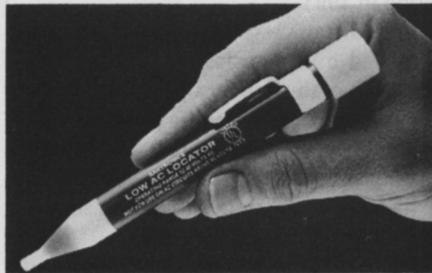
The evaluation program tested bluegrasses over a four-year period.

Fine Lawn reports that Chateau Kentucky bluegrass shows good shade performance, and is wear tolerant and disease resistant.

Circle No. 200 on Reader Inquiry Card

Circuit locator can solve tricky irrigation problems

The Santronics Low AC Locator helps determine the presence of 12-90 volts in tricky irrigation maintenance situations.



The locator senses 12-90 AC volts through insulation without disconnections, current flow or contact with the conductor. If AC voltage is present, the tip glows red.

Circle No. 201 on Reader Inquiry Card

Self-propelled lawn vacuum converts to leaf blower

Yard-Man's 5-hp, self-propelled lawn vacuum can be easily converted to a powerful leaf blower.



The optional blower kit requires no tools for quick conversion.

An optional hose kit can be used to clean hard-to-reach areas, such as shrubs or gutters.

The 30-inch wide nozzle adjusts in height. Handle-mounted controls include a safety grip drive/clutch lever. Semi-pneumatic wheels provide easy mobility.

A six-bushel collection bag is included.

Circle No. 202 on Reader Inquiry Card

Look for new turf fertilizer with just two ingredients

A new fertilizer is on the way from Great Salt Lake Minerals, produced in cooperation with Farmland Industries.

The fertilizer, called healthy Turf Blend Fertilizer, consists of just two ingredients, DAP (diammonium phosphate) and SOP (sulfate of potash).

The result is a four-nutrient formulation—N-P-K-S (6-15-34-11)—the company says is ideally suited for turf.

Circle No. 203 on Reader Inquiry Card

PULLS TIGHT AROUND TREE

PALM TREE COLLAR

with DUCKBILL® tree support systems

SAVES TIME Quick and easy to install

LOOKS BETTER No unsightly stakes

A simple, low cost non-slip collar designed to be used with any size Duckbill tree anchor for shoring and securing newly planted palm trees. Made from wide, tough synthetic webbing that will not slip. Ideally suited for a variety of palm trees, with moveable loops to accommodate Duckbill support cables. One size fits all trees up to 10 inch caliper. Larger collars also available.

Foresight Products Inc.
6430 East 49th Drive
Commerce City, CO 80022
303-286-8955 (in Colo.)
303-287-3866 (Fax)

DUCKBILL

FORESIGHT PRODUCTS INC.
800-325-5360

Circle No. 105 on Reader Inquiry Card

5" x 2"
Spacing

4" x 2"
Spacing

3" x 2"
Spacing

2" x 2"
Spacing

1" x 2"
Spacing



With the two new Jacobsen Aero King aerators, you get the widest selection of hole spacings on the market to handle changing aeration needs quickly and easily. Simply shift gears to select just the right pattern for the job.

Most convenient controls in the industry. Unlike competitive units, the self-propelled



T1224 puts all controls at the operator's fingertips for easier operation and increased productivity.

Lower overall maintenance costs.

Our virtually unpluggable tines last up to three times longer than competitive tines. So you get more consistent hole depth throughout your course, while spending less time and money changing tines. What's more, the Aero Kings' simple, durable designs are easier and more economical to maintain than gear-driven units.



They also cover more ground in an hour than competitors, giving you the best overall aerator value.

The tractor mounted PT2448, with its 48" width, is small enough for greens but big enough for fairways and tees. The PT2448 features a storage frame and castors for fast, easy hook-up to an 18+ hp tractor.

To see just how much a single aerator can do, ask your Jacobsen distributor for a demonstration today.



THE PROFESSIONAL'S CHOICE ON TURF.

Circle No. 108 on Reader Inquiry Card

**JACOBSEN
TEXTRON**

Jacobsen Division of Textron, Inc.

**NOW, CHANGING HOLE PATTERNS
IS AS EASY AS 1, 2, 3, 4, 5.**

Make Your Best Deal,
Then Save Up To
\$500
Till 10/1/92.
See Your
Distributor.

PRODUCT REVIEW

Snow removal kit converts out-front mowers easily

Excel Industries, Inc. offers a variety of snow attachments, including a dozer blade, snow thrower, rotary broom and cab enclosure. Tire chains, wheel weights and rear weight kits are also available.

The Hustler V-Blade attaches quickly to the two-point tool bar and cuts a 60-inch swath. The dozer blade is available in lengths of 60- or 72-inches. The heavy-duty snow thrower is PTO driven and hydraulically controlled.



Circle No. 204 on Reader Inquiry Card

New fungicide controls snow mold, brown patch

Grace Sierra Horticultural Products Company has introduced Penstar PCNB



75WP and 10G turf fungicides for long-lasting control of snow mold, brown patch and other key turf diseases. Both have the same label and use rates as other PCNB products. Penstar 75WP is a preventive, wettable powder soil fungicide; 10G is available as a granular. Final registration was pending at presstime.

Circle No. 205 on Reader Inquiry Card

Leaf mulcher cuts a wide path, mows up to four acres/hour

The Woods new Model 80 Rotary Mower/Shredder operates by belt drive, and mows up to four acres per hour, according to the company.

A shock absorbing belt drive and free-swinging twin blades offer versatility and cut heavy brush, shred stalks, or mow



weeds and grass. The Model 80 is for tractors rated at 30- to 60-hp, 540 PTO.

Circle No. 206 on Reader Inquiry Card

4 Reasons 4 Seasons

SWEEPSTER

Power Sweepers Clean All Year Long



SWEEP AWAY...

SNOW
THATCH
TRASH & DIRT
LEAVES & PINE NEEDLES



Send for more info on the Power Sweeper for your clean-up needs

Or Call 1-800-456-7100

SWEEPSTER, Inc.
2800 N. Zeeb Road
Dexter, MI 48130
(313) 996-9116
FAX (313) 996-9014

Circle No. 127 on Reader Inquiry Card

POLLUTION CLEAN-UP INSURANCE FOR COMMERCIAL LAWN CARE FLEETS AND EQUIPMENT

Through the National Lawn Care Risk Purchasing Group, Inc., Lawn Care firms can now purchase pollution clean-up insurance for spills which are the result of an automobile accident.

Reasonably priced clean-up insurance is available for all sizes of trucks and production equipment providing up to \$100,000. in annual clean-up costs.

Coverage is provided by Lloyd's of London and is subject to a \$2,500. deductible per accident. This program will not replace your automobile insurance—it will fill a void in your current policy. Consult your Agent or Broker to verify that your current policy does not provide pollution clean-up protection.

For further details contact:

Richard P. Bersnak, Jeanne Bartkus, or Dan Remley at:

**M.F.P. Insurance Agency, Inc.
50 W. Broad St., Suite 3200
Columbus, OH 43215
(614) 221-2398**

Circle No. 117 on Reader Inquiry Card

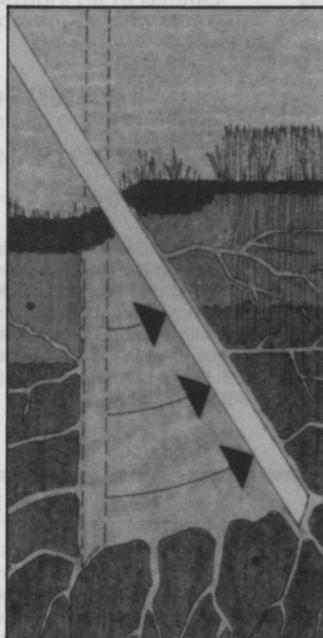
BELIEVE IT OR NOT

Only Verti-Drain® helps you grow bent grass roots as deep as 8 inches.

Turf professionals are amazed to see how healthy and deep their root systems grow after deep tine aeration with Verti-Drain. Case study after case study worldwide shows root systems of fine grasses 8 to 10 inches deep, often through the black layer into the deep root zone.

In all sorts of applications Verti-Drain has saved greens, improved fairways, brought back sports fields, racetracks, restored high-traffic turf areas . . . even shown dramatic savings on water usage. All because it does one thing better than anything else on the market today—it promotes deep root growth. Customers say it works like a pitchfork actually pitching the tines forward, heaving the soil and creating new pockets for air and water without scarring the surface. There's no other machine like it. And only Verti-Drain can pull cores up to 12 inches deep and solid tine up to 16 inches deep.

Whether you're into hollow tining or solid tining, there's a Verti-Drain model to fit your needs and budget. Deep tine aeration with Verti-Drain can answer your compaction and drainage worries. Now you can have better turf, believe it or not.

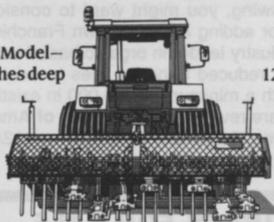


The patented Verti-Drain design permits tines to pivot back and forth while penetrating as deep as 16 inches into the soil. A lifting-shattering effect occurs similar to the action of a pitchfork. The results are improved drainage and deeper, stronger healthier root systems.

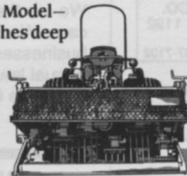
A Verti-Drain user in Virginia sent us proof of his unusual bent grass results. After aerating he found root-bound holes like this with healthy, white roots growing well past the black layer. It convinced him of the benefits of deep tine aeration. If it works this well for him, think of what it can do for your turf.

No matter what your aeration productivity and depth requirements are, Verti-Drain has a model and the attachments to meet your needs. Call or write today for more details and the name of a dealer near you.

250 Model—
16 inches deep



145 Model—
12 inches deep



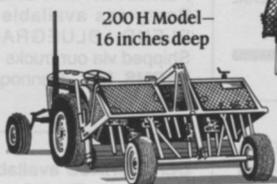
120 Model—
10 inches deep



Pedestrian Model—
6 inches deep



200 H Model—
16 inches deep



VERTI-DRAIN®
Works like a pitchfork, only better.

Emrex Inc., Hilltop Drive, RR #3, Box 76, Tunkhannock, PA 18657 (717) 836-3406

Circle No. 130 on Reader Inquiry Card

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Susan Ramseth, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2742. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITION WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Susan Ramseth
LANDSCAPE MANAGEMENT
 7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2742-Phone 216-826-2865-Fax

LOOKING FOR A HOME: Hard working, reliable, honest, landscaping & irrigation professional of 15 years with "Hands on Philosophy" looking to relocate to the Rocky Mountain Region. Seeking employment with a company committed to excellence. Desires to work toward partnership. Ken Mencil, 85 Woodmere Road, Bridgeport, CT 06610 (203)372-7828 FAX (203)372-7175. 9/92

Moving?

Be sure to let us know your new address. Please enclose a complete address label from one of our recent issues.

BUSINESS OPPORTUNITIES

OWN YOUR OWN TREE/LAWN SPRAYING ROUTE. Low to no \$\$ down!! Why work for someone else, when you can be your own boss earning 60-85K per year! Several territories available in Long Island, New York's prestigious communities. Qualified individuals must have minimum two years managerial background and or three years field experience. Apply in strict confidence to: LM Box 493. 8/92

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 10/92

	LANDSCAPE DESIGN KIT 3	SAVES YOU TIME
	48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia	
	\$74.95 + \$4.50 sh	
	CA orders add 7.34% tax. 28 PG. STAMP 185022/25 \$1.00	
AMERICAN STAMP CO. 12290 Rising Rd., Dept. 1192 WILSON, CA 95693 VISA MasterCard Phone (916) 687-7102		
<small>ALL STAMPS NOT SHOWN</small>		

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 11/92

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645. TF

EXCITING OPPORTUNITY/"SLEEPING GIANT!" Organic lawn care company with dynamic track record seeking to expand nationally. Looking for investors - partners - lenders or sale. **HIGH** rate of return and/or shared equity option. For further information call **(716)442-2151**, in Rochester, NY. 8/92

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS? If you're not growing, you might want to consider converting to or adding a NaturaLawn Franchise. We are the industry leader in organic-based lawn-care. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. **NaturaLawn of America, Mike Catron, 1-800-989-5444 (C).** 12/92

BUSINESS FOR SALE

Nitro-Green Professional Lawn and Tree Care franchise. Colorado Springs, Colorado. Incredible opportunity. Second largest city in Colorado. Established in 1984. \$30,000. (303)678-0990. TF

FOR SALE: Reputable and prosperous Lawn Care, Tree Care and Lawn Irrigation business in Southern New Jersey. Gross sales \$500,000. Customer accounts: 1,075 Lawn Care, 160 Tree Care and 975 Irrigation. Highly skilled personnel. Tangible assets exceed \$150,000. Modern office and operations center on 6.5 acres available. Great expansion opportunity for growth oriented company. Owner retiring. Call Doug after 6 p.m. 609-726-1521. TF

Cemetery For Sale: 15 acre cemetery 1 hour Metro D.C. in W. Va. For information contact John Thompson. RE-MAX. 301-739-4800. 8/92

FINANCING

OUR ACCOUNTS RECEIVABLE PROGRAM OFFERS CONTRACTORS UNLIMITED LINES OF CREDIT, IMMEDIATE CASH FLOW AND LETTER OF FINANCIAL COMMITMENT. LOW NET-WORTH-NO PROBLEM. NEW BUSINESS START UPS O.K. ON CONTRACTS WITH ALL FEDERAL, STATE COUNTY-AGENCIES, MOST MAJOR COMMERCIAL FIRMS, UNIVERSITIES, AND HOSPITALS. BANK RATES AND 48 HOUR FUNDING. PLEASE REPLY TO: FFS CAPITAL, 899 BERGEN, STE 16580, JERSEY CITY, NJ 07306. 11/92

FOR SALE

Over 100 professional training videos including Irrigation, Pesticides, Safety, Pruning, Propagation, Plant Selection, Soil Preparation, Planting, Turf, Interiorscapes, Xeriscape, IPM and more. California Polytechnic State University. **FREE CATALOG.** 1-800-235-4146. 1/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

Tulip Colorblends-Nature's Fireworks. Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service and Follow-up Assistance call **1-800-877-8637**. Write to: **Schipper & Co.,** P.O. Box 7584, Dept. L92, Greenwich, CT 06836-7584. **Our Roots Are Bulbs.** 9/92

PENNSYLVANIA GROWN SOD: PENNCROSS - Bentgrass available soil free. BLUEGRASS BLEND, BLUEGRASS/RYEGRASS Blend-Shipped via our trucks - forklift unloaded. **VICNOR FARMS, INC.,** Connoquenessing, PA 16027. **800-842-0461** 10/92

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 9/92

KELWAY professional SOIL ACIDITY and SOLUBLE SALTS TESTERS available from distributors nationwide. HB-2 and SST brochures from KEL INSTRUMENTS CO., INC., Dept. 1, P.O. Box 54, Wyckoff, NJ 07481. (201)847-8353. 10/92

HELP WANTED

REGION/BRANCH LEVEL SERVICE AND SALES POSITIONS

Locations in the North Central, Northeast, Southeast, West. Use your outstanding leadership ability and people-handling skills to establish a career with a real future as the recognized leader in lawn care services to both residential and commercial accounts. We are expanding our market penetration and need talented self-motivated branch and sales managers who can take us to the top.

You will receive:

- *COMPETITIVE SALARY
- *COMPLETE TRAINING
- *CAR ALLOWANCE/COMPANY VEHICLE
- *FANTASTIC BONUS POTENTIAL
- *COMPREHENSIVE BENEFITS

If you have:

- *PROFIT AND LOSS RESPONSIBILITY EXPERIENCE
- *SALES OR SALES MANAGEMENT EXPERIENCE
- *SUPERVISORY EXPERIENCE

Start your future today by sending your resume in complete confidence to:

ORKIN LAWN CARE
Pat Guy
2170 Piedmont Road NE
Atlanta, GA 30324

CEMETERY SUPERINTENDENT: Westchester County New York. Desire individual with a BS in horticulture or related field and 5 to 10 years supervisory experience in the green industry. Send resume including employment and salary history to: Westchester Cemetery, P.O. Box 194, Valhalla, New York 10595. 8/92

General Manager: Full service landscape company with multiple offices in S.C. seeks Experienced Manager in landscape, irrigation installation and ground maintenance. Responsibilities include bid preparation, labor and equipment scheduling and project control. Send resume to David Locklair, Starwood Inc., 3731 Sunset Blvd., W. Columbia, SC 29169. 8/92

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

SALES REPRESENTATIVE

Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING

SEND RESUME:

TARGET
P.O. BOX 1117
Cerritos, CA 90701

LAWN AND TREE SALES AND MANAGEMENT EHRlich GREEN TEAM

Our continued growth and expansion has created several openings in sales and branch management.

The Ehrlich Green Team is an established, well diversified lawn and tree care company, servicing six Mid-Atlantic states. We are a division of the J.C. Ehrlich Company with a commitment to quality customer services since 1928. The Ehrlich Green Team has pioneered integrated pest management principles in lawn care and tree care.

We are seeking individuals who are achievement and results oriented and enjoy hard work. Green Industry experience will be helpful. If you have a desire for advancement and self development, you need to talk to us.

Prompt attention will be given to responses which include a resume and compensation history. Strict confidentiality is assured. Please reply to:

JOHN A. CARSON, DIVISION MANAGER
EHRlich GREEN TEAM
J.C. EHRlich CO. INC.
P.O. BOX 13848
READING, PA 19612-3848

EOE/MF

LANDSCAPE MAINTENANCE OPERATIONS MANAGER: or equivalent to enhance landscape business in San Francisco Bay area. Must have at least 5 years management experience. Ornamental horticulture degree or equivalent preferred. Salary commensurate w/previous experience. Send resume to: LM Box 494. 8/92

EQUIPMENT FOR SALE

NEW and USED EQUIPMENT—Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmores Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS: New/Used/Rebuilt. New KOHLER K582 Engines, KABOTA Water Cooled Replacement engine kits. Complete line of Spyder and engine parts. All Spyder up date kits. Hydraulic pump and motor repair service. **MOBILE LIFT PARTS INC.**, 5402 Edgewood Rd., Crystal Lake, IL 60012. 800-397-7509, 815-455-7363. 8/92

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc., Schneider, IN. Ph: 800-553-0552. 8/92

FOR SALE: Jacobsen E10 5 gang Blitzer. Jacobsen 3 gang Blitzer. Toro Park Master 7 gang mower. Make offer. (501)776-3802, Jim. 8/92

Bowie Straw Blower J.D. Diesel 1982 Model \$6,950. Maxi Sneaker w/Boring attachment S/N 122-5044 \$3,950. 6" Berkley Irrigation Pump w/5000 Ford Diesel on trailer \$6,950. Jack Meyers K.C. (913)681-2669. 9/92

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

SPRAY TRUCKS: 1987 and 1989 GMC Diesel 4,000 - 700 Gal stainless steel tanks, Hannay Reels w/300' of hose. Excellent condition in and out. 30,000 miles. PTO. \$12,000 & \$14,000 neg. 651 Pine Street, Uniondale, L.I., New York 11553, (516)489-3800. We Deliver. 8/92

MISCELLANEOUS

FREE PARTS CATALOG— If you own a 36"—48"—52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS and LOTS MORE!** Replacement parts that fit: **BOB-CAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBUTORS, 97 Center Street, Ludlow, MA 01056.** TF

ENGINES, EQUIPMENT, COMMERCIAL MOWER PARTS and MORE! - Get your **FREE** catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 12/92

SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/92

AUTO*POST III+ an integrated business management system including invoices, statements, proposals, and inventory with job costing for \$249. Add our management module for \$299 and get payroll vendors, check writing and general ledger. Working demos \$10. **NEW SERV CO.** (513)829-1585. 9/92

SUPERSCAPE



SuperScape Management system offers the landscape professional the following:

- *Ease of use
- *Reduced support costs
- *Reduced training costs
- *Excellent management info
- *Large time savings
- *Increased sales

Benefits too numerous to list. Simply the best software in the industry. Don't buy until you call.

1-800-580-5880

SI SoftQuest, Inc.

SOFTWARE

REPS WANTED



United Horticultural Supply

United Horticultural Supply/Great Lakes Division is looking for professional, experienced sales representatives with high levels of energy and currently selling to the golf course trade.

The individuals we select will possess the necessary skills in salesmanship, dealing with people, positioning products, and serving customers.

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