

# **OPPORTUNITY KNOCKS TWICE**

Last year Slick 50 took America by storm. Consumers bought all we could make. And retailers who stocked it found they had the hottest new product on the chemical aisle. One that delivered unheard-of turns and profits at equally unheard-of price points.

Now, building on that success, Slick 50 introduces new 2-Cycle Engine Formula. Designed to reduce wear and extend the life of lawn and garden equipment in even the dirtiest environments. And offering you increased return traffic and highly profitable sell-ups.

#### Two major selling seasons

With Slick 50 2-Cycle Formula, engines start easier and run smoother. So it's perfect for spring tune-ups.

And as a winter treatment, Slick 50 thoroughly lubricates engines to protect them from rust and corrosion during long periods of storage.

#### Slick 50 treats the engine, not the oil

It works by bonding a micro-thin layer of super-slippery PTFE to internal engine parts. And this layer of extra lubrication substantially reduces friction and heat build-up-two major causes of engine wear. Engines last longer, run better.

So tell your customers about new Slick 50 2-Cycle Formula. It's from Petrolon-the company that introduced PTFE technology to the chemical aisle. And it can work wonders for your profits.



Slick 50 Engine Formula. Now the same great lubrication and protection is available for 2-cycle and 4-cycle lawn and garden equipment.



# BOOKSTORE



345 - KERR'S COST DATA FOR LANDSCAPE CONSTRUCTION 1991 By Norman L. Dietrich Eleventh edition. Provides all the pricing data you need in one con-venient source. 26 major sections cover site, recreation and land-scape development, 65 subsections enrovide specific data scape development, 65 subsections provide specific data on materials, equipment and labor. Will save you hours on timeconsuming research and calcula-tions. Organized in easy-to-use CSI format. \$44.95



# 300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH PRACTICAL APPROACH by Lercy Hannebaum Geared for the commercial de-signer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environ-mental design guidelines, specifications, estimations, bids. \$54.95

# LANDSCAPE MANAGEMENT

#### 305 - LANDSCAPE MANAGEMENT by James R. Feucht and Jack D. Butler

Jack D. Butter Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural man-agement of installed landscapes. The important factors of plant growth, soils and fertilizers, im-cerned abilities technicate and proved planting techniques, integrated new pruning techniques, integrated pest and disease management, and spray-equipment calibration and spray-equipment calibration ar care are all featured. \$35.95



# 370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS

MATERIALS by Leroy Hannebaum An in-depth examination that com-bines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape plant-ing and maintenance. Step-by-step accounting calculations are exaccounting calculations are ex-plained in simple terms. \$54.95



### 365 - LANDSCAPE PLANTS IN

365 - LANDSCAPE PLANTS IN DESIGN Dy Edward C. Martin An annotated black & white photo-graphic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in non-technical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that, provide quick reference to that provide quick reference to particular design qualities and growing conditions. **\$69.95** 



665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE by Richard W. Harris Provides comprehensive coverage of complete planting, site analysis, preparation and special planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative mainte-nance, repair and chemical control, how-tos of diagnosing plant prob-lems, practical data on non-infectious disorders, diseases, ininfectious disorders, diseases, in-sects and related pests and pest management. \$63.00



#### 430 - DISEASES OF TREES AND SHRUBS By Wayne Sinclair, Howard Lyon and Warren Johnson

by wayle sinclain, howard Lyon and Warren Johnson A comprehensive pictorial survey of the diseases of, as well as the environmental damage to, forest and shade trees and woody orna-mental plants in the United States and Canada. Reflects the most important developments in fungal biology and taxonomy, plant bac-teriology, virology, and environmentally induced stress in plants. Summarizes information about newly discovered diseases and provides up-do-date accounts of old ones. \$52.50



690 - INSECTS THAT FEED ON TREES AND SHRUBS THEES AND SHHUBS by Johnson and Lyon Essential information for identifying more than 650 insect pests and the injuries they cause. More than 200 color illustrations. **\$49.95** 



720 - SHRUB IDENTIFICATION Pictorial key to identify shrubs. Contains more than 3,500 illustra-tions to check specimens. Popular and botanical names are given for each shrub and handy index tabs for guide transport for quick reference. \$17 05



### **750 - TREE IDENTIFICATION**

190 - THEE IDENTIFICATION by George Symonds Pictorial reference to identifying trees by checking leaves, buds, branches, fruit and bark. Like its sister publication, SHRUB IDENTI-FICATION, popular and botanical names are listed with index tabs for easy reference. easy reference. \$17.95



# 410 - DISEASES & PESTS OF ORNAMENTAL PLANTS

by Pascal Pirone This standard reference discusses This standard reference discusses diagnosis and treatment of dis-eases and organisms affecting nearly 500 varieties of ormamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. **\$49.95** 



### **800 - THE GOLF COURSE** and - THE GOLF COURSE by Cornish and Whitten The first book ever to give the art of golf course design its due, and golf course architects the credit and recognition they deserve. 320 pages and 150 color and black and white photographs. Traces the his-tory and evolution of the golf course, analyzes the great courses, shows how they were designed and shows how they were designed and constructed. \$35.00 constructed.



**510 - HORTUS THIRD** from Cornell University A 1,300 page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticulture profe sional should have. \$135.00



500 - THE 1991 PESTICIDE DIRECTORY by Lori Thomson Harvey and W.T. Thomson

A Guide to Producers and Products. Regulators, Researchers and Asso-ciations in the United States. For the person who needs to know anything in the United States pesticide industry. **\$75.00** 



125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS CONTROL OPERATIONS by G.W. Bennett, J.M. Owens, R.M. Corrigan Fourth Edition. New chapters on fumigation, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cock-roaches, birdis, termites, equip-ment, sanitation, stored product pests and more. Don't be without this updated edition. \$49.95 Domestic All Others \$60.00

### BOOKSTORE



**375 - RESIDENTIAL LANDSCAPES** by Gregory M. Pierceall An excellent reference for individu-als involved in the design and development of plantings and con-structed features for residential sites. Illustrations and actual resi-dential case study examples are used to communicate graphic, plan-ning and design concepts which are the focus of this text. \$55.95



220 - CONTROLLING TURFGRASS PESTS

PESTS by Shurtleff, Fermanian, Randell New comprehensive guide provides the most up-to-date information available on the identification, biol-ogy, control and management of every type of turfgrass pest. \$48.95



235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS by H. Decker, J. Decker Written by turfgrass professionals, this handy guide will be invaluable for playing field managers, golf course managers, or any lawn care practitioner. Covers all aspects of turfgrass management. \$48,95



640 - TURF IRRIGATION MANUAL 640 - TURF IRRIGATION MANUAL by James Watkins A guidebook for engineers, archi-tects, designers and contractors. Keeps pace with the latest develop-ments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and refer-ence material. \$29.90



615 - TURF MANAGEMENT FOR GOLF COURSES

GOLF COURSES by James Beard Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course design and construction, turf management, course adminis-tration, irrigation, equipment and disease and pest control. Fully illustrated. **\$74.00** 



760 - TREE MAINTENANCE by Pascal Pirone The sixth edition of this guide for anyone involved in the care and treatment of trees. Special sections on tree abnormalities, diagnosing tree troubles, non-parasitic injuries and assessing the suitability of different trees. \$49.95

Questions? Call 218-723-9471 or 9472



620 - TURF MANAGEMENT HANDBOOK by Howard Sprague Practical guide to turf care under both healthy and poor turf condi-tions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. \$26.60



### 225 - TURFGRASS MANAGEMENT

225 - TURFGRASS MANAGEMENT REVISED by A.J. Turgeon Covers the latest developments in turfgrass science and technology. Heavily illustrated with dozens of new drawings. Provides specific recommendations for applying the newest pesticides, fertilizers and other materials to combat turfgrass problems. \$54.95



630 - TURFGRASS: SCIENCE AND CULTURE CULTURE by James Beard Comprehensive basic text and ref-erence source used in many leading university turf programs. Includes findings of current research com-piled from more than 12,000 sources. \$54.95



110 - TURF MANAGERS' MANDBOOK-Second Edition by Daniel and Freeborg ENTIRELY UPDATED. A practical guide for the furf practitioner. Chap-ters on grasses, growth regulators and diseases have had extensive modification. Innovations resulting from research and practice have been added to reflect the current techniques available for turf managers. \$32.95

#### RETURN THIS COUPON TO: BOOK SALES, ONE EAST FIRST STREET, DULUTH, MN 55802

#### PLEASE SEND ME THE FOLLOWING BOOKS. MY PAYMENT\* IS ENCLOSED.

Book Number and Title	Quantity	Price	Total Price
M progesors	With 43		1
in the second test the second second	a suite		
and the second second second second	· Same		1. S. C. S. S. Z.
Bla with the IBM RISC			
000 process are	Same and		
XIA has automildone 321	to Bar	- Inter Charles	a manufa
XIMU add to nother	Innal		
baridmon are motor?'ne	- Duning		
to there and benefits of	1 days		
Domestic—*Please add \$3.50 per order plus \$ er additional copy for postage and handling.	\$1.00	Total	1 e g sa cas
Il others—"Please add \$5.00 per order and if ordering multiple copies, also add \$2.00 per ad opy to cover postage and handling.		Postage & Handling	
Please allow 6-8 weeks for delivery. Prices subject to change.		Total Enclosed	

#### PAYMENT MUST ACCOMPANY ORDER

Please charge to my Visa, MasterCard or American Express (circle one)

Account Number	This of the states to the
Expiration Date	and an entry strapp to that
	Circle Ne. 191 on Reader laurier Ca
Name	
Street Address	
City	Spreader made to save
State	on labor, resterial costs.
Zip	The AnguSpread Carbon
hone Number (	) issees man in bourses
	Vapplications of said, sale, cale
Signature	
Date	

# PRODUCTS



# Mulching attachment reduces clippings

The Bunton Company recently introduced the Eliminator mulching attachment to the green industry. The Eliminator is called the only completely removable mulching attachment in the industry, and one that eliminates the need for additional equipment buys.

According to Bunton, the Eliminator is a cost-effective rotary attachment that reduces grass clippings to a fine, nutritious mulch. With recent environmental legislation in mind, Bunton engineers designed the Eliminator to minimize grass clippings and provide a natural fertilizer for more beautiful lawns.

#### New business software answers loan questions

First Step Review is a series of computer programs developed to assist the small business owner/manager in obtaining business loans and operating the business more successfully.

The program is designed for the IBM-PC and compatible computer systems. It requests information regarding the applicant seeking the loan which it then evaluates and scores. Score indicates whether or not the applicant has a good chance of receiving a loan.

Users can manipulate input by adding or subtracting collateral and/or equity, which in turn will affect the scores.

Circle No. 191 on Reader Inquiry Card

#### Spreader made to save on labor, material costs

The AccuSpread can be used year-round. It makes accurate applications of sand, salt, calcium chloride, top dressing, and more. The self-propelled rotary mower begins the mulching process by engaging the primary mower blade



to lift and cut grass to length. The grass clippings are cut again and mulched as they are pulled down through the six-blade recutter.

To further reduce the clippings,

a suction lift forces clippings upward again through the primary mower blade. The clippings then travel through the Eliminator's "Mulching Zone," which forces the few clippings left down into the turf.

Bunton says the process turns grass clippings into a virtually invisible and non-existent mulch that vastly increases the decomposition rate.

The Eliminator attaches easily to 36-, 48- or 52-inch Bunton selfpropelled rotary mowers, as well as the company's Goodall 36-inch, 48inch and 52-inch self-propelled rotary mowers.

Circle No. 190 on Reader Inquiry Card

According to the AccuSpread Co., the spreader's prototype showed a labor savings of 85 percent, and 50 percent material savings.

AccuSpread fits on the front loader of a tractor or skid-steer, or on a rear 3-point hitch. The spreader can be tilted for self-loading from a bulk supply of material.



Circle No. 192 on Reader Inquiry Card

#### Software package includes chemical/fertilizer records

The Trims Grounds Management Software Version 2.3 has just been released by Labb Systems/Software. In response to superintendent requests, the program now includes chemical and fertilizer application logs, MSDS filing system and weather data base.

Extensive modifications have been made to increase the recordkeeping capacity of Trims and allow unlimited editing of labor records, purchase orders, work orders and maintenance records.

Circle No. 193 on Reader Inquiry Card

#### Software now compatible with IBM processors

Thornton Computer Management Systems' software packages are now compatible with the IBM RISC System/6000 processors.

The RISC architecture and AIX, IBM's version of the UNIX Operating System are combined with all the features and benefits of the Pick Databased Systems and the Slice green industry applications.

The complete system includes the award-winning Slice software with

# THE TOWN WAS IN PERIL...

BUG that DIDN'T EAT...

RYEGRASS With

MANHATTAN II<sup>E</sup> is introduced with the 1991 crop, and contains *endophyte*, an internal fungus that provides natural resistance to above ground turf-eating insects and larvae. Along with its renowned darker green color and denser growth habit, Manhattan II 'E' is the *natural* choice for home lawns, parks, golf courses and other hard-use areas. It's the first choice of turf professionals, but *it'll starve a larvae*.

# A Dr. William A. Meyer/ Dr. C. Reed Funk Production

Townallan II<sup>E</sup> Dr. Released by

Circle No. 230 on Reader Inquiry Card

TURF MERCHANTS, INC. 33390 Tangent Loop, Tangent, OR 97389 1-800-421-1735 FAX 503-926-4435 1-503-926-8649

Coming Soon to a Park

ERENNIAL

Near You!

TURF-SEED, INC. PO Box 250, Hubbard, OR 97032 1-800-247-6910 FAX 503-981-5626 1-503-981-9571



telephone support, on-site training and classroom instruction. Circle No. 194 on Reader Inquiry Card

# New creeping bentgrass ideal golf course choice

From International Seeds, Inc. comes Cobra, a new creeping bentgrass which has been awarded a plant variety protection certificate from the USDA.

The company says Cobra develops a uniform dark green and is resistant to heat, humidity and other environmental stresses.

International Seeds, Inc. says Cobra is ideal for greens, tees and fairways.

Circle No. 195 on Reader Inquiry Card

#### Broad spectrum fungicide controls eight diseases

Curalan, from BASF, controls eight turf diseases without harming turf, according to the company.

Curalan is labeled for all turf grasses, and can be used to control brown patch, dollar spot, leaf spot, fusarium patch and snow mold.

BASF says Curalan gives the option of preventive and curative treatments by adjusting the application rate.

Circle No. 196 on Reader Inquiry Card

#### Tall fescue variety is new to market

From Southland Sod Farms comes Hubbard 87; the company's latest offerings which follows years of meticulous and selective plant breeding.

In year-long U.S. Department of Agriculture sanctioned tests, Hubbard 87 was ranked number one in overall turf quality. The competitive tests stretched over a variety of climactic and geographical extremes. **Circle No. 197 on Reader Inquiry Card** 

# Clean up easier with walk-behind sweeper

From Sweepster comes a self-propelled walk-behind sweeper that the company says is ideal for landscape settings.

Sweepster's C-36 is equipped with a standard three-foot by 24-inch sectional brush which easily transports on the back of a truck. The unit is powered by a 5-hp engine. Caster and brush angles of 30 degrees right are standard.



Circle No. 198 on Reader Inquiry Card

#### Organic composting accelerator introduced

Koos, Inc. now markets its Nature's Best brand Compost Acti-Vator; an organic substance which speeds up decomposition.

Acti-Vator can be used with leaves, grass, shrub trimmings, kitchen scraps, wood shavings and sawdust, the company says.



Koos says Acti-Vator assists in more quickly producing humus which may then be added to soil as a fertilizer. The product may be used in bins, bags or piles of compost. **Circle No. 199 on Reader Inquiry Card** 

#### Several tall fescues offered by Pennington

Several new tall fescues from Pennington Seed Co. are introduced this year; varieties the manufacturer says are high in endophyte which makes them more resistant to insect and disease infestations.

The varieties will also be more dwarf in growth characteristics, making them finer in appearance. Tradition is dark green and bred by Pure Seed Testing Plant variety protection is under application. Compac Blend will be marketed by Pennington; a superior dwarf turf type tall fescue consisting of Tradition, Monarch, and 5DX varieties. The dwarf mix is said to require less mowing which lessens clippings while having an extremely fine turf appearance.

Circle No. 200 on Reader Inquiry Card

#### Fertilizer utilizes new controlled release system

The O. M. Scotts & Sons Co. has developed Poly-S coating technology; a combining of polymer and sulfur which the firm says permits controlled, programmed release of nutrients.

Residual can be programmed from two to six months, according to the application. The composition of the polymer—through which the nutrient is diffused—determines the rate of release, the company says.

Other advantages of the coating include abrasion resistance, increased water insoluble nitrogen values and resistance to environmental stress, uniform and adjustable release rates, decreased temperature sensitivity and increased nutrient efficiency. The company adds that low phytotoxicity and economy of sources nutrients are also plusses.

Poly-S technology will be introduced in 1992.

Circle No. 201 on Reader Inquiry Card

# Turner's new flail mower detailed in free literature

Turner Equipment Co.'s new RoadRunner flail mowers are explained in company literature now available by request.

The line, featuring three basic models and cutting swaths from 74 inches to 21 feet, come in center-, side- and rear-mounted styles.



All models are equipped with gear-driven hydraulic pumps. Circle No. 202 on Reader Inquiry Card