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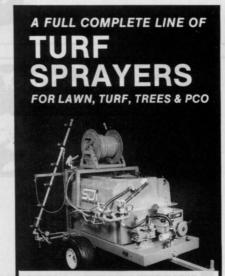
Tuesday- 9 a.m. to 5 p.m. Wednesday- 9 a.m. to 3 p.m.

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# DOGGET THE TREE FERTILIZER COMPANY SINCE 1941 PLEASE SEND US THE MOST RECENT CATALOG ON YOUR DIFFERENT VARIETIES OF TREE FERTILIZER AND INDEX OF PUBLICATIONS ON TREE NUTRITION NAME: COMPANY: STREET: CITY: STATE: ZIP: THE DOGGETT CORPORATION LEBANON, N.J. 08833 1-800-448-1862

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## **CLASSIFIEDS**

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using billind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9483. Fax Number 218-723-9437.

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Landscaping and lawn maintenance business in northern Michigan. Established, renewable accounts, like new equipment, good employees. \$65,000 down. Write LAWN CARE, P.O. Box 854, Grayling, MI 49738.

Practical Marketing Techniques for the Landscape Company. A new book exclusively for the green industry. A 70+ page compilation of notes, experiences, charts, graphs, examples, case histories and just plain common sense, all geared to help the landscape company make the most efficient use of time and money to attract and retain good customers. Contains how-to information proven successful by other landscape companies nationwide. \$19.95 plus \$3 S/H. To order with MC, Visa, call 1-800-359-6647. Checks to Landscape Horticulture Center, 2509 E. Thousand Oaks Blvd., #109, Westlake Village, CA 91362. "If You Want to Grow Your Business, Buy This Book."

9/91

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-480, 101 Harrison St., Archbald, PA 18403.

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FOR SALE: Finn T-120 Hydroseeder. Kabota diesel engine, 200 ft. hose with electric reel mounted on 1981 Mack diesel truck. Mint condition. Price \$26,000. Phone 616-924-5106. 9/91

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979.

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HYDRO-MULCHERS AND STRAW BLOWERS: New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304.

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LANDSCAPE MAINTENANCE PRODUCTION SU-PERINTENDENT: Well-established, rapidly growing company seeking individual with 3-4 years experience in landscape maintenance. Must be highly motivated, organized, people-oriented, and capable of running multiple crews. Salary/ benefits. Send resume to: Mr. Philip J. Cheesman, ILT Company Inc., 21055 N. Welland Road, Prairie View, IL 60069. 9/91

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