

SHOWCASE

PRODUCT REVIEW

Clippings and leaves are delivered to the hopper by way of a see-through tube.

The hopper is hydraulically dumped from the operator's seat. Dump height is ample for discharge into trailers or pickup trucks.

The new collectors are designed to simplify yard waste removal and minimize operating time for grounds keepers and commercial lawn care operators.

Circle No. 196 on Reader Inquiry Card

Interlocking timbers easy to install

DesignWood interlocking timbers make it easy for landscape contractors to build unique planter boxes, borders, retaining walls and other backyard projects.

The patent-pending system uses 4x4 and 6x6 timbers, with pre-cut, pre-drilled interlocking ends. Pegs hold the timbers together, and two or three timbers can be connected at a joint.

Thompson Industries of Russellville, Ark., says the timbers are made of southern pine, pressure-treated with Wolman preservative and Wolman Extra water repellent additive.



Circle No. 197 on Reader Inquiry Card

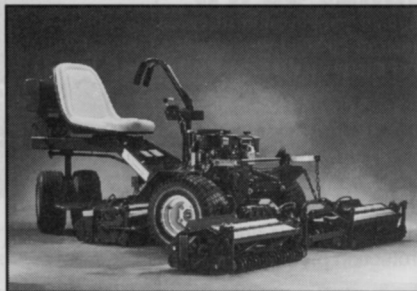
Mower system features 72-inch swath

National Mower Co. of St. Paul, Minn., is in full production of a new 72-inch mower system with floating out-front reels.

The TAC-1 features an extremely tight turning radius and three newly-designed mowing units.

National says the mower lets operators

make easy cuts around tricky bunkers and traps, without scalping. Each floating unit is cradled by a grooved front roller and a steel rear roller. In addition, National uses



its proven "scissor" suspension system to hang the two out-front units. This independent suspension system lets the cutting units flex to extreme, contour-hugging limits.

Circle No. 198 on Reader Inquiry Card

Vacuum picks up fine chemical dust, powder

Nilfisk of America's portable GS 81 vacuum cleaner is being used by landscape managers for safe and effective cleanup of fine powders and dust which fill the air during mixing, storage and spreading of pesticides.

The Nilfisk GS 81 is equipped with a special High Efficiency Particulate Air Filter, and is capable of capturing 99.97 percent of particles down to 0.3 microns in size.

The vacuum can be equipped with polyliners so that spilled powder can be disposed of or re-used. In addition to collecting spilled powder, the vacuum cleaner should be used to clean loose powder which often attaches itself to workers' clothing.

Circle No. 200 on Reader Inquiry Card

Power shovel attaches easily to skid-steers

The Speedy Spade from Oregon Excavating Equipment is called an ideal tool for planting, trenching, tree and stump removal, penetrating frozen ground and breaking through roots.

The company says the spade eliminates the need for auxiliary hydraulics.



The shovel digs from a stationary position, and allows the operator to eliminate manual labor, even on smaller, delicate jobs.

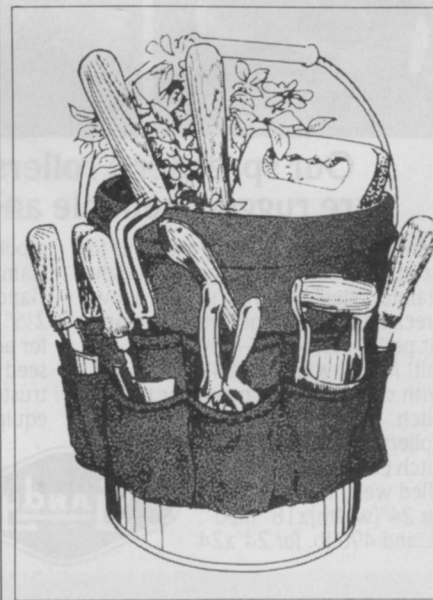
Circle No. 201 on Reader Inquiry Card

Keep tools together with nylon carrier

The Bucket Boss is a nylon tool carrier that fits around a 5-gallon bucket, to make tool toting easier and more organized.

Tool will no longer be scattered in the truck bed or tool box.

The product has 27 pockets, arranged to line the outside and inside of the bucket.



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IN THE GREEN



CORON® 28-0-0 Controlled Release Nitrogen

This clear liquid fertilizer provides long term release in a non-burning formulation. Suitable for turf, ornamentals, foliar and deep-root feeding of trees and shrubs. Mixes easily with fertilizer materials and other plant protection products.

CORON Corporation
P.O. Box 198
Souderton, PA 18964
800-338-0836, 215-723-5099
Fax: 215-721-2800

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GOOD GROUNDS FOR GETTING A GANDY.



Our spreaders, rollers and aerators are rugged, reliable and ready to roll!

Gandy Lawn Spreaders are famous for extreme accuracy and rugged design. Stainless steel metering system allows precise application of fertilizer, granular pesticides, seeds — even sand and salt! Model widths of 24", 36" or 42", with choice of push handle or tractor hitch. ➔ Gandy "convertible" Lawn Rollers permit quick-flip handle/hitch conversion. Water-filled weights are 280 lb. for 24"(width)x18" model, and 490 lb. for 24"x24"



model. ➔ Gandy Aerator Attachment clamps quickly around 24"x18" Gandy Lawn Roller. Aerator's welded 2½" spikes are angled to penetrate soil for aeration or to form pockets for seed or fertilizer. ➔ Gandy has been a trusted name in lawn and fertilizer equipment for more than 50 years.

Contact us today: Gandy Company, 528 Gandrud Road, Owatonna, MN 55060. Phone (507) 451-5430.

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Circle No. 182 on Reader Inquiry Card

October's
Reader
Inquiry Card
is located on
page 57.

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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box in address.

BUSINESS OPPORTUNITIES

DISTRIBUTORS NEEDED: To handle sales & "distribution" of high quality biological fertilizers & additives for the turfgrass industry. Will provide educational & sales assistance. Call Gail Ginther 1-800-553-7585 for details. 10/91

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NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

Practical Marketing Techniques for the Landscape Company. A new book exclusively for the green industry. A 70+ page compilation of notes, experiences, charts, graphs, examples, case histories and just plain common sense, all geared to help the landscape company make the most efficient use of time and money to attract and retain good customers. Contains how-to information proven successful by other landscape companies nationwide. \$19.95 plus \$3 S/H. To order with MC, Visa, call 1-800-359-6647. Checks to Landscape Horticulture Center, 2509 E. Thousand Oaks Blvd., #109, Westlake Village, CA 91352. "If You Want to Grow Your Business, Buy This Book." 12/91

HELP WANTED

Landscape maintenance supervisor, residential division. Extensive knowledge in pruning, spraying and detail. Professional image with customer service abilities. Excellent salary and benefits. Send resume to H. Shannon Wilson, Moon Landscaping, Inc., P.O. Box 482, Yardley, PA 19067. 10/91

MAINTENANCE FOREMAN: Washington State Landscape Maintenance Company seeking foreman with current experience and knowledge in all facets of commercial landscape maintenance. Hard working team player with professional and horticulture skills. Pesticide license helpful. Irrigation experience a must. Ability to motivate and manage crew. Excellent salary and benefits to commensurate with experience. Send resume and salary history to: Jennifer Hendry, Environmental Pride, Inc., 14241 NE Woodinville, Duvall Road #236, Woodinville, WA 98072. 10/91

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.**, 2180 West S.R. 434, Suite 6152, Longwood, FL 32779-5008. Phone 407-682-5151, Fax 407-682-2318. Gary Price, Joe Dalton, Bob Zahra, CPC." TF

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Landscape Maintenance - **SALES MANAGER** 2-5 year horticulture background, experienced in commercial job cost estimating to expand client base in **TAMPA BAY. DRAW, COMMISSION, EXPENSES, PLUS BENEFITS.** Send resume and references to 4807 110th Terrace North, Clearwater, FL 34622. 10/91

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| 0015 <input type="checkbox"/> Parks | 0065 <input type="checkbox"/> Airports |
| 0020 <input type="checkbox"/> Rights-of-way maintenance for
highways, railroads & utilities | 0070 <input type="checkbox"/> Multiple government municipal
facilities |
| 0025 <input type="checkbox"/> Schools, colleges & universities | <input type="checkbox"/> Other type of facility (specify)
_____ |
| 0030 <input type="checkbox"/> Industrial & office parks/plants | _____ |
| 0045 <input type="checkbox"/> Condominiums/apartments/housing
developments/hotels/resorts | _____ |

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- | | |
|---|--|
| 0105 <input type="checkbox"/> Landscape contractors (Installation
& maintenance) | 0135 <input type="checkbox"/> Extension agents/consultants for
horticulture |
| 0110 <input type="checkbox"/> Lawn care service companies | <input type="checkbox"/> Other contractor or service
(specify) _____ |
| 0112 <input type="checkbox"/> Custom chemical applicators | _____ |
| 0125 <input type="checkbox"/> Landscape architects | _____ |

C. SUPPLIERS

- | | |
|---|---|
| 0205 <input type="checkbox"/> Sod growers | <input type="checkbox"/> Other supplier (specify) _____ |
| 0210 <input type="checkbox"/> Dealers, distributors | _____ |

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (Check only one)

- 10 EXECUTIVE/ADMINISTRATOR—President, owner, partner, director, general manager, chairman of the board, purchasing agent, director of physical plant
- 20 MANAGER/SUPERINTENDENT—Landscape/ground manager, superintendent, foreman, supervisor
- 30 GOVERNMENT OFFICIAL—Government commissioner, agent, other government official
- 40 SPECIALIST—Arborist, forester, architect, consultant, agronomist, pilot, instructor, researcher, horticulturalist, certified specialist
- 50 OTHER TITLED AND NON-TITLED PERSONNEL (specify) _____

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Jacobsen HF5, Lightweight Fairway Mower, diesel, sharpened, \$7,900. Toro Greensmower, sharpened, \$3,000. '86 Ransomes 213-D, Kubota Diesel, sharpened, \$7,500. '85 Jacobsen 5 gang Hydraulic Fairway Mower with Power Pac, sharpened, \$5,250. Jacobsen Blitzers 7 gang, sharpened, \$5,250. Photos available. Call for information 313-653-5695. 10/91

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USED EQUIPMENT

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