

Recognize America's Living Landmarks



From the towering 275-foot Giant Sequoia in California's Sequoia National Park to the relatively diminutive 20-foot Allegheny Plum in Virginia's Blue Ridge Mountains, America's living landmarks are an invaluable part of our nation's natural heritage.

That's why the American Forestry Association began The National Register of Big Trees in 1940. Today, as then, we encourage citizens across the country to find and recognize the largest tree of each species. With your help and participation, we can locate and protect these

champions for future generations while fostering a deeper appreciation for trees and forests everywhere.

For information on how to measure and nominate a Big Tree, write:
The National Register of Big Trees,
American Forestry Association,
P.O. Box 2000, Dept. BT,
Washington, DC 20013.

*America's Living Landmarks.
Their preservation is
every American's concern.*



primer assist mechanism and conveniently located gas tank.

Its two-wheeled chassis is built to carry its own weight, which means less strain on the operator's arms and back. The trimmer's pivoting, adjustable handles, which neatly fold up for easy storage and transport, allow for smooth and precise maneuverability.

Standard features include cen-



trifugal clutch, straight shaft gear head, large fuel tank and a 16-inch cutting swath. The trimmer is designed to use monofilament line.

A throttle guard prevents operation if the trimmer is tilted onto handle bars. **Circle No. 205 on Reader Inquiry Card**

New software program to calculate quickly

The calculations required in subsur-

face drainage system designs require just minutes with Warren's new Waterworks software.

According to Warren's, calculations using varying rainfall amounts and durations, soil permeabilities, drainage field configurations, barrier layer depths and time-till-playable requirements can be completed in about 15 minutes.

The program uses the latest data in subsurface water movement technology needed to design effective, site-specific drainage systems for large or small turf areas. Designers can match drainage system water removal rates to the specific time requirements for turf area 'playability' after rainfall or irrigation.

The software runs on any MS.DOS-compatible personal computer with graphics capability.

Circle No. 206 on Reader Inquiry Card

New trimmer cuts the big projects down to size

RedMax has added the BC440DWM trimmer/brushcutter to its line of rugged, heavy-duty trimming units.

Designed for the most demanding cutting projects, the trimmer features a powerful 41.5cc engine, 1.48-pint fuel tank, dual-line super autofeed head, debris guard and shoulder strap. The unit weighs 18.2 lbs.

Optional accessories include a 10-



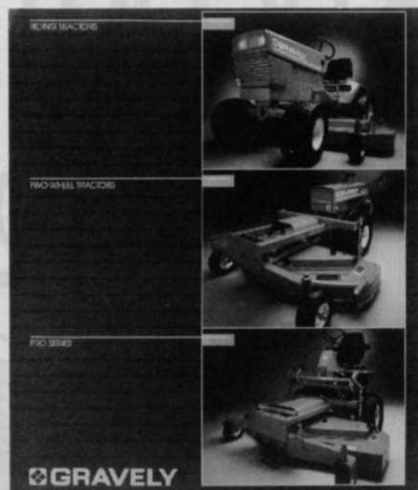
inch metal blade, 10-inch circular saw, 9-inch mower and a steel debris guard.

Circle No. 207 on Reader Inquiry Card

Time to read up on the latest tractors

Gravely's 1990 catalog of outdoor power equipment is available. It features the entire line of two-wheel

tractors, riding lawn and garden tractors and the Pro and Pro Master series of commercial front-mount mowers



and attachments. Also featured are new Gravely commercial products such as the Pro Master 20-H hydrostatic front-mount mower and Gravely's first diesel unit, the Pro Master 30-H hydrostatic front-mount mower.

Circle No. 208 on Reader Inquiry Card

Turf care vehicles explored in depth

Cushman has published its newest catalog of turf care vehicles and accessories.

The catalog covers the complete line of Turf-Truckster vehicles, both 3-wheel and 4-wheel units, with engine choices including 22-hp air-cooled gasoline, 27-hp liquid-cooled gasoline, and 22-hp 3 cylinder liquid-cooled diesel. Also included is the Cushman Runabout vehicle, with 22-



hp air-cooled gasoline engine and a rated capacity of one ton.

Also listed is the full line of accessories and attachments for Turf-Truckster vehicles, including the Core Harvester, dump boxes, seed and fertilizer spreader and four sprayer models.

Optional features described include a live hydraulics package and 540 rpm PTO drive kit, as well as the exclusive Cushman pin-disconnect system that enables the user to field a virtual fleet of turf maintenance



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Circle No. 169 on Reader Inquiry Card

equipment with a single Turf-Truckster vehicle.

Circle No. 209 on Reader Inquiry Card

Chipper/shredder models with many features

Six new chipper/shredder models are available from Crary Company. The 3-, 5-, and 8-hp models all feature unique, free-swinging shredding blades that are serrated self-sharpen-



ing, reversible with two cutting edges. Crary says the shredders will make

quick work of twigs, cornstalks, leaves, paper, plastic bottles and more with their unique serrated shredder blades. The 5- and 8-hp models will easily handle logs up to three inches in diameter with their two chipping blades.

Other features include stable 4-point stance, large hopper, various grate sizes, easy to use clutch, and a convenient handle for transporting on smooth or rough terrain.

Circle No. 210 on Reader Inquiry Card

Trimmer/brushcutter co. adds many improvements

Shindaiwa has introduced the T-27 trimmer/brushcutter as a follow-up to model T-25.

A 27.2 cc engine delivers 1.5-hp of high-torque power at 8,000 rpm. The T-27 weighs 12.3 lbs. A 60-inch shaft lets the user stand upright during operation.

Standard equipment includes electronic ignition, TK diaphragm carburetor, approved spark arrestor, muffler with replaceable screen, a full anti-vibration system that encompasses engine, grip and handle, auto-

matic centrifugal clutch and a fully automatic trimmer head.

Other features include high-capacity flywheel fins for efficient forced-air cooling; easy-access kill switch; automatically adjusting fuel tank breather to prevent vapor lock; externally mounted lightweight polyethylene fuel tank; and an air filter silencer that makes for quieter operation.



Circle No. 211 on Reader Inquiry Card

Chipper called fastest disc-design around

The Promark Model 395 Brush Chipper features a chipping capacity of up to 9 1/2 inches. At 175 rfm, it is the fastest disc design chipper in the industry. The 395 also features several new safety and time-saving mainte-



MORE EFFECTIVE

Get effective weed control using less spray.

It only takes a few drops of a specially formulated, premixed Expedite® herbicide to do the job. You don't have to spray to wet. Expedite provides uniform distribution of spray droplets and proven weed control with just one pass.

Make a change for the better. Contact your local Greens Center or call toll-free: **1-800-323-1421**.

Circle No. 143 on Reader Inquiry Card

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nance features. Gas and diesel engine options are available. The Promark 395 is ideal for use by tree service companies, landscapers, municipalities and other commercial applications.

Circle No. 212 on Reader Inquiry Card

Hybrid controllers precise, advanced, easy to program

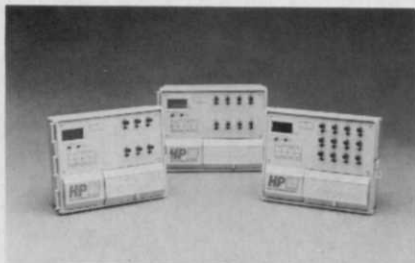
Rain Bird's new HP Series of high-performance hybrid controllers combines the ease of electromechanical programming and the precision of solid-state design with advanced water management capabilities.

The HP Series features individual station timing knobs that offer the user simple, easy-to-understand programming.

Dual programming with independent program shut-off and independent water budgeting from zero to 200 percent permit precise control of irrigation schedules for efficient water use.

A rechargeable battery circuit keeps a nicad battery fully charged to maintain time, program and an active display for as long as two weeks in the event of a power outage.

Even in a prolonged outage, the HP's permanent program memory retains station run times, program assignments and rain shut-down instructions. Protection from electrical shorts is provided by a diag-



nostic automatic circuit breaker.

The HP Series controllers offer station timing of two minutes to two hours and eight automatic starts per program. They also provide a choice of two-, three-, and five-day fixed-cycle watering schedules or a seven-day variable cycle.

Circle No. 213 on Reader Inquiry Card

New product designs are worth exploring

Exmark Manufacturing Company's 1989 Extravaganza gave Exmark dealers and distributors the opportunity to learn how to help their customers benefit from new product designs.

"The Extravaganza gives us the chance to help educate and train our

dealers and distributors so they can better serve customers and be more responsive to their needs," says Roger Smith, sales representative.

Exmark believes the Extravaganza allows dealers and distributors to see the company's complete product line first-hand and to learn about each product by examining and testing the different machines.

Foremost among Exmark's innovative new line are the Exmark Explorer 1800, Turf Ranger 1800 and Turf Tracer 1800.

Exmark plans additional demonstrations for other regions of the nation later this year.

Circle No. 214 on Reader Inquiry Card

Dry flowable marker packet reduces applicator contact

Becker-Underwood, Inc. has introduced Turf Mark WSP, a dry flowable formulation of the company's spray pattern indicator in a convenient, water soluble package.

"We've added new convenience to our products," says Dan Burgeson, Turf Products Manager for Becker-Underwood. "And we've made Turf Mark the most convenient colorant available."

Turf Mark WSP is a dry flowable formulation packaged in a water soluble pack. Both the pack and the WSP colorant dissolve quickly and completely in tank mixed solutions of pesticides and fertilizers creating a highly visible blue color.

The blue color shows applicators where solutions have been applied, helping to prevent skips and overlaps, and to help pinpoint and minimize drift. Turf Mark WSP will not affect chemical efficacy.

Becker-Underwood says Turf Mark WSP virtually eliminates applicator contact, container disposal and mixing/handling problems. Turf Mark WSP comes in a pre-measured packet to treat 100 gallons of spray mixture.

Circle No. 215 on Reader Inquiry Card

Disease guide for turf and ornamentals ready

Proven techniques and products for growing and maintaining healthier, more beautiful turf and ornamental plants are detailed in a new, free publication from Fermenta ASC Corporation.

Each of the first three sections in the 32-page Weed and Disease Control Guide for Turf and Ornamentals provides a chart of proven strategies

for preventing or controlling the principal diseases of turf, ornamental plants and conifers in regions across the U.S.

Each section features descriptions of individual diseases that include a detailed list of symptoms, conditions favoring development, susceptible plant varieties and photographs of diseases.

The guide describes the use of pre-emergence and post-emergence herbicides to control weeds in newly seeded or established turf areas.

Specific information describing spray preparation, application times and rates is supplemented by numerous photographs. The guide concludes with a quick-reference listing of U.S. weights and measures and their metric equivalents to enable easier and more accurate fungicide preparation and application.

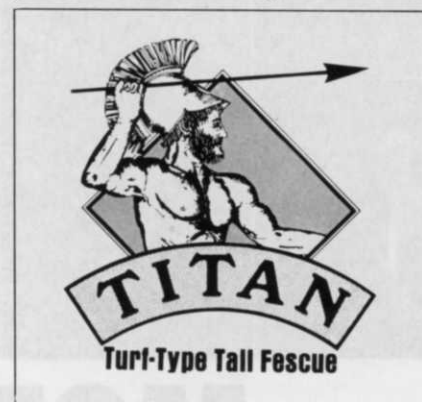
Circle No. 216 on Reader Inquiry Card

Turf-type tall fescue, perennial ryegrass available

Titan turf-type tall fescue and SR 4000 perennial ryegrass are now available from Seed Research of Oregon, Inc., the company announced.

Titan is a leafy, turf type with a broad genetic base.

Characteristics include good summer stress tolerance, disease resistance, persistence and high seed yields. Titan has endophyte levels over 90 percent, which ensures endophyte-enhanced performance, including resistance to



many common turfgrass insects and nematodes, better summer survival, rapid recovery, reduced weed invasion and increased density.

SR 4000 is an attractive, leafy, persistent perennial ryegrass with a bright, dark green color. Seed Research reports SR 4000 has ranked consistently as one of the top ryegrasses in the National Perennial Ryegrass Trials.

In addition to its excellent resistance to many common turf diseases, SR 4000 has high levels of viable endophyte. This ensures endophyte enhanced performance, which includes resistance to many common turfgrass insects and nematodes, improved drought and heat tolerance, better fall recovery and reduced weed invasion.

Circle No. 217 on Reader Inquiry Card

Turf brush designed for better top dressing

With its Sweep Master turf brush, Gandy Company introduces a newly designed tool for improved top dressing incorporation and more effective surface maintenance.

Designed for golf course and athletic field use, the unit measures 40" x 78" and features eight individual brushes set in a double diamond pattern. The upper framework is sturdy 11-gauge steel with 3/8-inch angle

crossmembers. Gandy says the unit is able to flex with the contour of the ground.

The Sweep Master has been designed to give improved blending of soil amendments and reduce chatter or jumping during its sweeping action, leaving a clean appearance on greens, tees, clay tennis courts, sand areas and athletic courts.

The basic brush unit may be ordered with optional category I or II three-point hitches or trailer wheels. The trailer version has wheels which flip up to rest on upper framework and make it handy to move during storage.

The unit weighs from 151 to 180 lbs., depending on options.

In any configuration, the Sweep Master may be assembled to pull from either side to equalize brush wear. The synthetic mildew-resistant brushes are individually replaceable.

Circle No. 218 on Reader Inquiry Card

Fertilizer tablets contain complete micronutrients

Remke Enterprises has introduced a line of two-year fertilizer tablets for the fertilization of landscape installations, field liners and maintenance of

established plantings.

The safe, easy-to-use, pre-measured tablets are available in a 16 gram 14-3-3 analysis and a 21 gram 20-10-5 analysis. Both tablets contain complete micronutrients. Free catalogs and samples are available upon request.

Circle No. 219 on Reader Card

Spray tank cleaner works on residues

A new spray tank cleaner that removes pesticide, adjuvant and additive residues from spray tanks has been developed by Precision Laboratories.

Incide-Out is extremely concentrated and neutralizes residues of pesticides. Precision reports it is compatible with all spray tank components and contains corrosion inhibitors to enhance spray tank maintenance.

Incide-Out can be used with hard water, which commonly causes buildup of scum and mineral deposits. Incide-Out will counteract the mineral buildup and rinse the deposits from the tank, according to Precision.

continued on page 116



MORE PRODUCTIVE

Make better time without having to constantly refill.

One 1.3-gallon box of Expedite® herbicide can treat the same area covered by a 3-gallon backpack refilled 15 to 25 times! Expedite is also easy to use — yet precisely accurate.

So you reduce the chances for mixing errors and waste.

Make a change for the better. Contact your local Greens Center or call toll-free: **1-800-323-1421**.

Circle No. 144 on Reader Inquiry Card

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EXP-0-101 (1)

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PRODUCTS from page 115

Precision reports extensive testing of the new product by agricultural and turf research agencies. The agencies report that Incide-Out effectively penetrates pesticide and additive residues and bonds them into the rinse water to allow for complete rinsing and system purging with ordinary water.

Circle No. 220 on Reader Inquiry Card

Walk-along trencher is fully hydrostatic

A new, fully-hydrostatic walk-along trencher, designed with simple, easy to understand operator controls and built-in protection systems, is available from Vermeer.

The Vermeer V-1550 hydrostatic trencher comes equipped with a solid-state ignition, a heavy-duty solenoid starter, compact wide frame design and an 18 hp Kohler magnum engine. The heavy-duty rock and frost digging boom, with a 7-inch diameter end idler, can be set to dig 4-10 inches wide, down to 48 inches deep.

The 1,480-lb. unit features infinitely variable fluid power to both drive and working attachments with a two-speed gear box that's completely enclosed and lubricated within a large



10-gallon capacity hydraulic oil reservoir.

The 2-speed gear box creates a low-speed range that ensures total operator control in creep.

The larger fluid power capacity also delivers substantially more torque to an optional front-end boring attachment. A mechanical no-spin differential provides extra traction. An optional oil cooler is available for heavier, longer usage and hotter conditions.

Circle No. 222 on Reader Inquiry Card

Lyme disease fighter in different sizes

EcoHealth, Inc., the makers of Damminix for control of Lyme disease carrying ticks, announced that a 96-tube box of Damminix is now available to professional applicators under the name of "Damminix—For Professional Use."

This product line will be sold at reduced rates to public agencies and non-profit community groups who use Damminix to protect public access areas.

"Professional pesticide applicators and public agencies asked us to develop a package just for them," says Alexander Kovel, president of EcoHealth. "We responded by packaging Damminix in a larger box and by introducing special pricing for public agencies and non-profit groups treating public land."

EcoHealth says the price for public agencies has been reduced by one-third from 1989 prices for an equivalent amount of product, reflecting production cost savings and a company commitment to make an important public health protection product available for public open space.

Circle No. 223 on Reader Inquiry Card



MORE PROTECTION

Closed system offers better worker protection.

Expedite® herbicides are premeasured and premixed. So you don't come in direct contact with them. You simply connect the Expedite lance hose to a sealed 1.3-gallon box of herbicide. Then set the lance and you're ready to spray.

Make a change for the better. Contact your local Greens Center or call toll-free: **1-800-323-1421**.

Circle No. 145 on Reader Inquiry Card

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CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505, Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 3/90

LANDSCAPE CONTRACTING BUSINESS: Established 1959, \$500,000 gross annual sales; \$120,000 inventory. Rural Home/Business close to city limits with tremendous growth potential. Owner retiring. For more information reply to: Landscape Contracting, PO Box 16954, Hattiesburg, MS 39402. 3/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-6199. 7/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

HELP WANTED

PROJECT MANAGER - LANDSCAPE CONSTRUCTION DIVISION: We are seeking applications for a Top Notch Project Manager with the ability to estimate, coordinate and manage multiple projects simultaneously. You will be responsible for communicating with major clients, management and field supervisors. Administrative skills with attention to follow-up and detail is necessary. If you are the type of individual that thrives on responsibility and can operate with little direction, we would like to hear from you. Please submit a resume with a cover letter and salary history to: **GOODE AND COMPANY, PERSONNEL DIRECTOR, 860 WEST LONG LAKE, BLOOMFIELD HILLS, MI 48013.** 3/90

Irrigation Professionals Needed - Aggressive, fast growing irrigation company is seeking Installation Foreman, Service Technician, and Installers. Excellent wage and benefit package. Send resume to P.O. Box 25125, Lansing, MI 48909. 3/90

REINHOLD & VIDOSH, INC. represent 100 years of landscape experience and rank as one of the nation's largest full service landscape companies.

If you are a landscape professional seeking a career opportunity and would like to become an integral part of an aggressive, innovative national landscape company, send us your resume.

REINHOLD & VIDOSH, INC. has offices in Michigan, Tennessee and Florida and projects throughout the mid-west and southeast. Our growth and corporate diversification has created several outstanding career opportunities in the area of landscape and golf course construction, landscape maintenance and landscape supply. We offer a very competitive package of salary and benefits and we are an equal opportunity employer.

Send your resume in confidence to:

The President

REINHOLD & VIDOSH, INC.

850 Featherstone
Pontiac, MI 48058-1923



FOREMEN TRAINEES: Washington, D.C. Area Design-Build Firm is looking for career minded individuals who want to learn top-of-the-line residential landscaping-construction, planting and landscape maintenance. Some experience and/or education in horticulture or landscaping helpful but not necessary. We work a 4-5 day week and offer good pay with benefits. Send resume to: **GARDEN GATE LANDSCAPING, 821 Norwood Road, Silver Spring, MD 20904.** 4/90

LANDSCAPE CONSTRUCTION FIRM IS SEEKING: CONSTRUCTION FOREMAN with 3-5 years experience, minimum. Must be well motivated and able to motivate others, direct projects from beginning to end. Blue print reading and plant knowledge a must. Willingness to work hard and produce will lead to advancement. Please submit resume with salary history to: **Goode & Company, Personnel Director, 860 West Long Lake, Bloomfield Hills, MI 48013.** 3/90

TURF CARE DEPT. MANAGER: Tree and lawn care company in Boulder, Colorado seeking a progressive department manager for complete turf care services, with an emphasis on developing and implementing integrated approaches to turf management. Applicant must: have sound knowledge of turf; deal effectively with the public and clients; possess technical skills and production capabilities. Send resume and relevant work/educational history to: **Stefan Ringgenberg, Boulder Tree & Landscape Co., P.O. Box 1396, Boulder, CO 80306** 3/90

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 4/90

Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: **DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183.** EOE. 3/90

ESTATE MANAGER: Experienced person to manage Greenhouse, Formal and Vegetable Gardens. Lawn Care, including Insecticide Control. House, plus utilities available. BC-BS. Salary negotiable. Send resume to Box 4300, Wilmington, DE 19807. 5/90

LANDSCAPE MAINTENANCE SUPERVISORS: Rapidly expanding landscape maintenance firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: **Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie.** TF

Garden Center Manager-Wholesale-Retail Nursery, selling nursery stock and related goods. No growing. Need honest conscientious person with minimum two years experience in wholesale sales in area. Excellent starting salary with incentives. **Sherman Valley Nursery, 15 Raccio Park Road, Hamden, Connecticut, 06514, (203)287-0827.** 3/90

We are seeking a mature couple for caretakers of country estate. Must have knowledge in lawn, shrub, tree and pond maintenance with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and have a sense of personal pride in job. Housekeeping and babysitting skills necessary for your spouse. House on grounds provided. Both salaries commensurate with experience. Send resume with a cover letter and salary history to: **Susan Hansford, Hansford Mfg., 3111 Winton Rd. S., Rochester, NY 14623.** 3/90

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: **Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021** if you're interested in any of the following positions: **Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Manager, Pruning Department Manager, Floral Installation Manager, Turf and Ornamental Plant Specialist.** 4/90

Major award winning midwest landscape firm seeking a qualified, experienced individual to negotiate and sell commercial landscape maintenance. Some design experience would be helpful, but most of all this individual must understand the business side of commercial landscape maintenance from initial contact through execution of the work. If you are aggressive, self motivated and are willing to work hard for success, send a complete resume along with past work history and salary requirements to: Arnold O. Sieg, The Bruce Company, 4950 Memco Lane, Racine, WI 53404. 3/90

DESIGN ASSOCIATES, GOLF DRAFTSMEN, JOB SITE COORDINATORS, GOLF COURSE SHAPERS: Leading major golf design firm has openings for very experienced, talented and aggressive persons. AS or BS in Landscape Architecture, Agronomy, Turf Management or related field required, except for shapers. International and Domestic positions available. Excellent compensation and benefit packages. Send a confidential resume with experience and salary history to Marilyn Hannan, Personnel Development Assistant, Jack Nicklaus Golf Services, 11780 U.S. Highway #1, North Palm Beach, Florida 33408. 3/90

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: *Initiate and develop effective work atmosphere, *Meet financial objectives — revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY**, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 3/90

LANDSCAPE DESIGN/SALES: Leading Kansas City Landscape Company has immediate openings for talented, experienced, and aggressive persons in residential/light commercial design and sales. A.S. or B.S. in Horticulture or related fields preferred. Competitive compensation and benefits package. Send a resume with experience and salary history to the address listed below: **HERMES COMPANY, INC.**, P.O. Box 14336, Lenexa, KS 66215. (913)888-2414. 3/90

TURFGRASS SUPERINTENDENT/TURF NURSERY SUPERVISOR: Progressive family owned sod farm is seeking an individual with turfgrass and/or farming background. Turf experience and degree is preferred, but not required. Responsibilities include managing all phases of Kentucky Bluegrass development from seeding to mature sod. Applicant must provide leadership, like outdoor work and enjoy laxed off season. Salary commensurate with qualifications. Health benefits, retirement plan and profit-sharing available. Send resume to DeBuck's Sod Farms, 142 Mission Land Road, Pine Island, New York 10969. 3/90

SHAPING MAN. Golf course construction company desires small dozer operator to shape golf course features. Compensation based on experience and ability. Midwest Golf Development, Inc., 800 McHenry Avenue, Suite H, Crystal Lake, IL (815)459-6565. 3/90

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.**, P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC." TF

OPPORTUNITY FOR CAREER-MINDED PROFESSIONALS. The Northwest's most progressive commercial landscape firm is seeking team-oriented persons capable of effective managing, supervising. Construction Supervisor- minimum 5 years experience and ability to oversee three to six crews. Maintenance Area Supervisor- combination of two year horticulture degree and two year managerial experience in landscape minimum. Foremen (M/F) Construction, Maintenance- minimum three years experience and ability to supervise crews of 3 to 6. Challenging positions waiting for people able to take charge and be the best. Excellent salary, benefits. Send resume in confidence to LM Box 476. 3/90

A LANDSCAPE AND DESIGN FIRM: We are an aggressive contracting firm seeking highly qualified individuals. Positions available: Landscape Design and Sales, Field Managers. Benefits and opportunity for advancement. Send resume to: **Naturescape of Solon, Inc.**, 7224 Liberty Road, Solon, Ohio 44139. 3/90

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, grounds maintenance, irrigation, pest management and flower care should respond. Outstanding compensation, benefits and advancement opportunities available. Letter or resume to **PROLAWN PROSCAPE**, 11488 Deerfield Road, Cincinnati, Ohio, 45242; Attn: Clayton Sheeler. (513)489-2433, days. 3/90

LAWN SPECIALIST: One of the Nation's top 50 Landscape Maintenance Contractors seeks a knowledgeable professional to join our professional Lawn Care Division. Responsibilities include care of our large commercial properties in the Boston area. Salary commensurate with experience. Send resume to Hunt and Hulteen, Inc., 50 Spark Street, Brockton, MA 02402. (508)580-1062. 3/90

LANDSCAPE MAINTENANCE SUPERVISORS/SALES: Growing Twin City Contractor needs Sales/Supervisors with Hort. Degree/two years experience minimum. FAX Resume/Salary requirements (612)454-8183 or Mail: **LANDSCAPE MANAGEMENT, P.O. BOX 21-071, ST. PAUL, MINNESOTA 55121.** 3/90

Progressive, well established contracting firm in Michigan seeking aggressive, self-motivated individuals to fill Estimating, Site Development, Civil Engineering and Landscape Architect positions within our company. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. 3/90

HELP WANTED: A well established Southern Vermont Landscaping Firm located in one of the East's most popular ski and vacation areas is looking for a highly skilled and experienced individual to oversee our commercial division. Responsibilities will include: Daily co-ordination of crews, basic landscape design and estimating. Good organization as well as strong personality are a must. We are a fast paced company looking to do the job right and we need quality people to make it happen. Please send resume to: **Homestead Landscaping & Garden Center, LTD.**, P.O. Box 125, Bondville, VT 05340-0125. 3/90

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