

Perfect Feeding Made Perfectly Simple.

New Sierra* Controlled Release Fertilizer Tablets. An exact, pre-measured dosage of complete nutrition: 16-8-12 plus minors.

The 7.5 gram tablet is a combination of Osmocote N-P-K and Micromax micronutrient technology. Sierra Tablets provide continuous plant nutrition for 8 months with just a single application, giving your plants what they

need, when they need it.

Whether in containers,
hanging baskets, interiorscapes,
or landscapes, Sierra Tablets
free you from the danger of
dosage errors typically compounded when plants
require multiple fertilizer
applications.

Sierra Tablets are safe and easy to use. They also save on labor and the expense of special application equipment! And Sierra Tablets stay together, so if you topdress and a pot falls over you don't lose your fertilizer.

Try Sierra Tablets. See your Grace-Sierra distributor today. Or call us toll free at

1-800-492-8255. So you can get bigger, greener, healthier plants, with just the push of a thumb.



CONTROLLED RELEASE FERTILIZER

Landscape software updated by creator

An updated version of the 1.91 Landscape Plant Manager computer software program has been released by its creator, Robert W. Bouffard, a landscape and grounds management instructor at Ohio State University.

The program was developed for the management of landscape plant information for use by students, homeowners, and landscapers. Information about plants is divided into fields of information such as scientific name, common name and design criteria.

With up to 24 design criteria such as seasonal leaf color, height, growth rate, bloom colors, etc., the user can select plants that are aesthetically pleasing and meet design criteria.

The program is designed to work with IBM PC series or any true compatible computer. It has the capacity for 2,000 or more entries of plant records.

"This program offers a much quicker way to research plants for landscape designers. It replaces hours of browsing through catalogs and gives the user a chance to design using very specific design criteria," says Boufford.

Circle No. 212 on Reader Inquiry Card.

Root growth enhancers are concentrated stimulants

Roots and Iron Roots are concentrated liquid biostimulants developed by Roots, Inc. with scientists from the Yale School of Forestry.

Roots is a natural biostimulant containing peat humic extracts, marine algae extracts, intermediate metabolites and co-enzymes. It is formulated to promote root growth and stress tolerance in the establish-



ment and transplanting of horticultural and agricultural crops. Benefits include reduced transplant damage and loss, and quick establishment of new seedings and ground cover. Circle No. 213 on Reader Inquiry Card

Out-front rotary mower has liquid-cooled engine

Howard Price Turf Equipment has introduced its new Turf Blazer 530 outfront rotary mower.

The Turf Blazer 530 offers a liquidcooled, 22 hp Yanmar diesel engine, a variable speed hydrostatic transmission and a choice of 48-, 60- or 72-inch decks.

Automotive power steering is standard equipment.

Howard Price says the unit can be equipped with optional cab and complete steel cab and snowblower assembly for winter applications.

Circle No. 214 on Reader Inquiry Card

Features make new trimmer easier to use

Snapper Power Equipment has intro-

duced the Roll-Around-Trimmer, an easy-to-use "wheel" trimmer.

The 21cc trimmer is easy to start with its primer assist mechanism and conveniently-located gas tank. Its two-wheeled chassis is built to carry



its own weight, which means less strain on the operator's arms and back. The trimmer's pivoting, adjustable handles, which fold up for easy storage and transport, allow for smooth and precise maneuverability.

Standard features include a centrifugal clutch, straight shaft gear head, large fuel tank and 16-inch cutting swath.

Circle No. 215 on Reader Inquiry Card

Trace element counteracts alkaline soils, chlorosis

Pax Company has just introduced a trace element product called ReNew. It's a highly sophisticated iron formula that will help counteract alkaline soils and overcome chlorosis.

ReNew will help form chlorophyll, which is essential to all plant life. It contains 13 percent sulphur to help plants withstand weather extremes and to improve alkaline soils.

The product also contains 1.3 percent zinc, manganese and other soil-enriching trace elements. It may be used on all types of turf and plant growth.

Circle No. 216 on Reader Inquiry Card

Broad-spectrum fungicide wards off 65 diseases

Daconil 2787 WDG, an easy-to-use broad spectrum fungicide from Fermenta Corp., offers protection from more than 65 diseases that can damage ornamental foliage, flowers and bulbs, shrubs, trees and turf. The product is a water dispersible, granular fungicide that mixes quickly in water without causing dust. It is packaged in a five-pound, reclosable plastic jug.

Daconil 2787 WDG contains the active ingredient chlorothalonil. It protects 25 types of broadleaf trees and shrubs, 17 bulbs and flowering plants, eight foliage plants, three varieties of conifers and a wide range of golf course and lawn turfgrasses.

Circle No. 217 on Reader Inquiry Card



Circle No. 131 on Reader Inquiry Card

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Seattle, WA 98166

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"Something Worth Shouting About.."

Yazoo mowers have earned a reputation for quality and endurance among customers throughout the most demanding lawn care regions in the country. For 45 years, commercial lawn maintenance firms and consumers have come to depend on our heavy-duty components, practical design, easy maneuverability

and operator comfort.

Whatever your application, Yazoo has a mower to maximize your time on the job. Choose a cutting width from 20" to 76"; with high performance engines strong enough to meet your needs. All Yazoo mowers are designed for tough

turf, but their responsive

handling will

leave your lawn with a smooth, professional finish.

You'll also like our prices

You'll also like our prices. We're able to give you the features you want – the rugged construction you need – at a cost that may surprise you. If you are looking for superior performance and matchless value, you can stop looking; and start shouting . . . "Yazoo!"

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YAZOO

For nearly half a century, Yazoo has

For nearly half a century, Yazoo has proven that they cut with the best. Join our thousands of loyal customers, throughout the country, as we introduce our 1990 product line from coast to coast.

To find out more about the complete line of Yazoo products, circle the appropriate number on your reader response card. Or better yet, give us a call, we have something worth shouting about.

Yazoo Manufacturing Company/P.O. Box 449/3650 Bay Street/Jackson, Mississippi 39296/Phone 601-366-6421

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505, Fax Number 218-723-9510.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address

BUSINESS OPPORTUNITIES

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938.

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064.

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726.

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-6199. 7/90

HELP WANTED

MANAGERS

Premier Commercial Full Service Landscape/Maintenance Firm

Positions are available in the following divisions:

- * Grounds Maintenance Division
- * Ornamental Plant Care Division
- * Landscape Installation Division
- * Tree/Shrub Care Division

Great working environment, excellent salary and benefits. Relocation and temporary housing negotiable.

Lasting Impressions Landscape Contractors, Inc. Post Office Box 1581, Bowie, MD 20716.

LANDSCAPE MAINTENANCE SUPERVISORS/ SALES: Growing Twin City Contractor needs Sales/Supervisors with Hort. Degree/two years experience minimum. FAX Resume/Salary requirements (612)454-8183 or Mail: LANDSCAPE MANAGEMENT, P.O. BOX 21-071, ST. PAUL, MINNESOTA 55121. 3/90

"Consider all of your employment options in the irrigation and landscape industries. Call Florapersonnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Florapersonnel,Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732, (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC."

GROUNDS SUPERVISOR

Needed to provide technical guidance and supervision of grounds crews engaged in the installation and maintenance of shrubs, trees, and turf. Individual must be knowledgeable of the construction and maintenance of storm drainage, irrigation systems, and maintenance of streets, curbs, and gutters. Also needs to have, or be able to obtain, an Ornamental Pesticide License. Individual will be required to supervise approximately 11 subordinate employees. Requires graduation from high school and at least three years of progressive experience in grounds maintenance work, preferably in a supervisory capacity. East Carolina University collectively covers approximately 461 acres of buildings and grounds.

As a part of North Carolina's third largest University in an evergrowing area of the country, East Carolina University is a state agency offering competitive salaries and fringe benefits packages. Our location offers a friendly college town environment that is convenient to both the coastal and mountain areas and provides pleasant family oriented communities.

Please submit detailed resume to:



East Carolina University

Personnel Department 701 East Fifth Street Greenville, NC 27858-4353

East Carolina University is an AA/EEO Employer Federal law requires proper documentation and employability at the time of employment. It is requested this documentation be included with your application.

LANDSCAPE MAINTENANCE SUPERVISOR/
TURF SPECIALIST: Opportunity to supervise turf
program for landscape maintenance company in
Northern Illinois. Strong background in all phases
of turf management required. Horticultural degree
and experience preferred. Excellent opportunity
with young, aggressive company. Send resume
and salary requirements to: Andrew Otting, Scott
Byron & Co., Inc., 30088 N. Skokie Highway, Lake
Bluff, Illinois 60044.

2/90

PRODUCTION SUPERVISOR: Growing Memphis, TN area firm seeks highly motivated maintenance supervisor. BS degree in horticulture or related field and experience in landscape maintenance desired. Excellent salary, profit sharing, and benefits for the right person. Reply to MorGreen, Inc., 885 W. Poplar, Collierville, TN 38017 (901)853-9877.

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, grounds maintenance, irrigation, pest management and flower care should respond. Outstanding compensation, benefits and advancement opportunities available. Letter or resume to PROLAWN PROSCAPE, 11488 Deerfield Road, Cincinnati, Ohio, 45242; Attn: Clayton Sheeler. (513)489-2433, days.

Garden Center Manager-Wholesale-Retail Nursery, selling nursery stock and related goods. No growing. Need honest conscientious person with minimum two years experience in wholesale sales in area. Excellent starting salary with incentives. Sherman Valley Nursery, 15 Raccio Park Road, Hamden, Connecticut, 06514, (203)287-0827.

2/90

TAKE ADVANTAGE OF THE OFF SEASON! Remember how it was last spring trying to find the right people. We have foremen, supervisors, managers, irrigators, architects, etc. Let up prescreen, send you resumes and set up interviews. Call Amigos today (214)634-0500. 3/90

LANDSCAPE MAINTENANCE ASSISTANT MANAGER GROUNDS MANAGEMENT DIVISION

Well-established New Jersey Company is seeking the right individual to manage a division of our company. You must be well-organized, sales minded and have a pleasant personality. Minimum two year horticultural degree coupled with at least 3 years of managerial experience required. If you have the drive and ambition to join a young, aggressive management team, send your resume in confidence to LM box 473.

EOE M/F

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Consistent 38% nitrogen

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FEBRUARY 1990/LANDSCAPE MANAGEMENT 115

BOOKSTORE

010 - ADVANCES IN TURFGRASS PATHOLOGY

PATHOLOGY
by Joyner and Larsen
Leading U.S. turf pathologists report on turfgrass diseases, pythium blight, snow molds, fairy rings, leaf spot of Kentucky bluegrass in Minnesota, initial and field fungicide screening, turfgrass disease resistance, etc. Contains new ideas on how to combat turfgrass problems. \$27.95

220 - CONTROLLING TURFGRASS **PESTS**

PESTS
by Shurtleff, Fermanian, Randell
New comprehensive guide provides
the most up-to-date information
available on the identification, biology, control and management of every type of turfgrass pest. \$46.00

230 - LAWNS-Third Edition by Dr. Jonas Vengris and Dr. William A. Torello Designed as a textbook or a practical usage manual, this book has been completely brought up-to-date. Care of lawns and turfgrass, from selection of varieties to maintenance of established grass is completely covered. \$27.95

TURF





620 - TURF MANAGEMENT

Practical guide to turf care under both healthy and poor turf condi-tions. Chapters cover turf in cooler and warmer regions, fertilizer use,

regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. \$26.60

225 - TURFGRASS MANAGEMENT





630 - TURFGRASS: SCIENCE AND CULTURE

CULTURE
by James Beard
Comprehensive basic text and reference source used in many leading
university turf programs. Includes
findings of current research compiled from more than 12,000
sources. \$52.00

110 - TURF MANAGERS'
HANDBOOK-Second Edition
by Daniel and Freeborg
ENTIRELY UPDATED. A practical
guide for the turf practitioner. Chapters on grasses, growth regulators
and diseases have had extensive
modification. Innovations resulting
from research and practice have
been added to reflect the current
techniques available for turf techniques available for turf managers. \$32.95

235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS

FOR PROFESSIONALS by H. Decker, J. Decker Written by turfgrass professionals, this handy guide will be invaluable for playing field managers, golf course managers, or any lawn care practitioner. Covers all aspects of turfgrass management. \$46.00

640 - TURF IRRIGATION MANUAL

640 - TURF IRRIGATION MANUAL by James Watkins
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. \$28.50

615 - TURF MANAGEMENT FOR GOLF COURSES

GOLF COURSES by James Beard Written by an eminent turgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course design and construction, turl management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. \$52.75







345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1990 Kathleen W. Kerr, Editor An updated unit cost data reference An updated unit cost data reference for designers and cost estimators. Developed to fill the tremendous need for detailed landscape construction cost data. Laid out in easy-to-use CSI format. Annual. \$39.95



300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH

PRACTICAL APPROACH
by Leroy Hannebaum
Geared for the commercial designer/salesperson, this is a onestop guide to the landscape design
process. Covers the entire highly
competitive field including design
analysis techniques, pointers on
land forms, specialized business
landscaping methods, environmental design guidelines,
specifications, estimations,
bids. \$52.00



320 - LANDSCAPE REJUVENATION

320 - LANDSCAPE REJUVENATION
EXplains how to rejuvenate a land-scape renovation. Included is information on how to make an appraisal of the landscape, how to determine landscape needs, main-tenance considerations, how to execute a landscape renova-tion. \$15.95



375 - RESIDENTIAL LANDSCAPES
by Gregory M. Pierceall
An excellent reference for individuals involved in the design and
development of plantings and constructed features for residential
sites. Illustrations and actual residential case study examples are
used to communicate graphic, planning and design concepts which are
the focus of this text. \$53.00



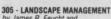
370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS

MATERIALS
by Leroy Hannebaum
An in-depth examination that combines technical training in
landscape science with methods of
accounting, business management,
marketing and sales. Discusses
effective methods for performing
lawn installations, landscape planting and maintenance. Step-by-step
accounting calculations are exaccounting calculations are explained in simple terms. \$52.00



365 - LANDSCAPE PLANTS IN

365 - LANDSCAPE PLANTS IN DESIGN by Edward C. Martin An annotated black & white photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in non-technical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. \$68.95



305 - LANDSCAPE MANAGEMENT by James R. Faucht and Jack D. Butler Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural management of installed landscapes. The important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques integrated pest and disease management, and spray-equipment calibration and care are all featured. \$35.95



410 - DISEASES & PESTS OF ORNAMENTAL PLANTS

ORNAMENTAL PLANTS by Pascal Pirone
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. 33 95 ethods. \$39.95

430 - DISEASES OF TREES AND

By Wayne Sinclain, Howard Lyon and Warren Johnson
A comprehensive pictorial survey of the diseases of, as well as the environmental damage to, forest and shade trees and woody orna-mental plants in the United States mental plants in the United States and Canada. Reflects the most important developments in fungal biology and taxonomy, plant bacteriology, virology, and environmentally induced stress in plants. Summarizes information about newly discovered diseases and provides up-do-date accounts of old ones. \$49.95

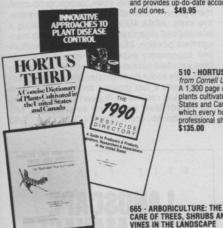
800 - THE GOLF COURSE

800 - THE GOLF COURSE
by Cornish and Whitten
The first book ever to give the art
of golf course design its due, and
golf course architects the credit and
recognition they deserve. 320
pages and 150 color and black and
white photographs. Traces the history and evolution of the golf
course, analyzes the great courses. course, analyzes the great courses, shows how they were designed and constructed. \$35.00

420 - HERBICIDE INJURY TO TREES AND SHRUBS
By Jeffrey F. Derr and Bonnie Lee

By Jettrey F. Derr and Bonnie Lee Appleton Describes how to diagnose her-bicide damage to nursery crops and landscape ornamentals. Injury symptoms resulting from the her-bicides used today are described and compared to other plant disor-ders to assist in diagnosing plant problems. Tables list common names trade names major uses names, trade names, major uses and injury symptoms for the her-bicides currently used in agronomic, horticultural, landsca and noncrop areas. \$15.95





125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS by G.W. Bennett, J.M. Owens, R.M. Corrigan Fourth Edition. New chapters on

furnigation, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cock-roaches, birds, termites, equip-

ment, sanitation, stored product pests and more. Don't be without

400 - NATIVE TREES, SHRUBS, AND VINES FOR URBAN AND RURAL AMERICA
by Gary L. Hightshoe
This award-winning reference to native U.S. plants has now been expanded to include shrubs and winer. Over 250 mains recies at

720 - SHRUB IDENTIFICATION

\$12.95 paperback 750 - TREE IDENTIFICATION

\$14.95 paperback 760 - TREE MAINTENANCE

by Pascal Pirone
The sixth edition of this guide for

and assessing the suitability of different trees. \$45.00

510 - HORTUS THIRD from Cornell University
A 1,300 page concise dictionary of
plants cultivated in the United
States and Canada. A reference which every horticulture professional should have

415 - INNOVATIVE APPROACHES TO PLANT DISEASE CONTROL

by llan Chet
Brings together alternative approaches and methods that have
potential to control diseases
caused by fungi, bacteria and viruses. Major concepts of disease
control discussed include biological control systems, their possible mechanisms, potential applicat and genetic improvement. \$5

690 - INSECTS THAT FEED ON TREES AND SHRUBS

BY Johnson and Lyon
Essential information for identifying more than 650 insect pests and the injuries they cause. More than 200 color illustrations. \$49.95

500 - THE 1990 PESTICIDE DIRECTORY

by Lori Thomson Harvey and W.T.

by Lor Thomson Harvey and W.T. Thomson
A Guide to Producers and Products, Regulators, Researchers and Associations in the United States. For the person who needs to know anything in the United States pesticide industry. \$75.00
Available in March 1990

CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE by Richard W. Harris
Provides comprehensive coverage

by Richard W. Harris
Provides comprehensive coverage
of complete planting, site analysis,
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methods, fully detailed coverage of
fertilization, irrigation and pruning
guidelines on preventative maintenance, repair and chemical control,
how-tos of diagnosing plant problems, practical data on noninfectious disorders, diseases, insects and related pests and pest
management. \$60.00

450 - HANDBOOK OF PLANTS WITH PEST-CONTROL PROPERTIES By Michael Grange and Saleem

Provides in nformation on approxi Provides information on approxi-mately 2,400 plant species having pest-control properties in addition to the plant's specific common and family names, coded information is provided on such plant characteris-tics as life cycle, classification, and the ecological conditions suited for growth. Also lists 1,000 plants that are potential candidates for screen-ing pest-control activity due to their

ing pest-control activity due to their poisonous nature or their ability to control human and animal diseases. \$46.95





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Irrigation Professionals Needed - Aggressive, fast growing irrigation company is seeking Installation Foreman, Service Technician, and Installers. Excellent wage and benefit package. Send resume to P.O. Box 25125, Lansing, MI 48909. 2/90

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: "Initiate and develop effective work atmosphere, *Meet financial objectives - revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 2/90

LANDSCAPE DESIGNER/SALESPERSON:
Growing Memphis, TN area firm seeks experienced individual. Strong communication, design, and estimating skills a must. Excellent salary, profit sharing and benefits for the right person. Send resume or call MorGreen, Inc., 885 W. Poplar, Collierville, TN 38017 (901)853-9877. 2/90

LANDSCAPE CONSTRUCTION FIRM IS SEEK-ING: CONSTRUCTION FOREMAN with 3-5 years experience, minimum. Must be well motivated and able to motivate others, direct projects from beginning to end. Blue print reading and plant knowledge a must. Willingness to work hard and produce will lead to advancement. Please submit resume with salary history to: Goode & Company, Personnel Director, 860 West Long Lake, Bloomfield Hills, MI 48013.

SPECIALTY PRODUCT MANAGER/SALES

Specialty Chemical Manufacturer and Marketer is seeking a Sales Rep/Manager. Candidate should possess a good background in Specialty or Pesticide Marketing to National and Regional Distributors. This Midwestern based position will require some travel.

For details, send resume, letter of application, and salary history to LM Box 475.

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 7950-1 Woodruff Court, Springfield, VA 22151 if your are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Manager, Pruning Department Manager, Floral Installation Manager, Turf and Ornamental Plant Specialist.

We are seeking a mature couple for caretakers of country estate. Must have knowledge in lawn, shrub, tree and pond maintenance with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and have a sense of personal pride in job. Housekeeping and babysitting skills necessary for your spouse. House on grounds provided. Both salaries commensurate with experience. Send resume with a cover letter and salary history to: Susan Hansford, Hansford Mfg., 3111 Winton Rd. S., Rochester, NY 14623.

LANDSCAPE DESIGN/SALES. LANDSCAPE
MAINTENANCE: Leading Kansas City Landscape
Company has immediate openings for talented,
experienced, and aggressive persons in residential/light commercial design and sales, and in management of residential landscape maintenance.
A.S. or B.S. in Horticulture or related fields preferred. Experience, organizational skills and a
customer service attitude a plus. Competitive
compensation and benefits package. Send a resume with experience and salary history to:
HERMES COMPANY, INC., P.O. Box 14336,
Lenexa, KS 66215. (913)888-2400.

Landscape contracting foreperson wanted for a growing company on Eastern LI, NY. Ambitious, highly motivated individual with good communication skills and management capabilities required to take charge of day-to-day operations. Salary range \$32-\$38,000 plus benefits. Send resume to: Grimes Land Design, POB 2072, Montauk, NY 11954.

HELP WANTED: A well established Southern Vermont Landscaping Firm located in one of the East's most popular ski and vacation areas is looking for a highly skilled and experienced individual to oversee our commercial division. Responsibilities will include: Daily co-ordination of crews, basic landscape design and estimating. Good organization as well as strong personality are a must. We are a fast paced company looking to do the job right and we need quality people to make it happen. Please send resume to: Homestead Landscaping & Garden Center, LTD., P.O. Box 125, Bondville, VT 05340-0125.

LANDSCAPE MAINTENANCE SUPERVISORS: Rapidly expanding landscape maintenance firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie.

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 4/90

LAWN DIVISION ASSISTANT MANAGER: Needed Immediately! Full-time year-round position for an aggressive career-minded individual. 2 years minimum experience in chemical lawn care with supervisory experience. A degree in turf or horticulture preferred. Responsibilities will include crew training, supervision, customer communications, new program development & equipment care. Medical, dental plan, pension & bonuses. This is a career opportunity with a rapidly growing division in a company that has a 40 year reputation for quality service. Unlimited growth opportunity. Call Tom Tolkacz, Swingle Tree Company, Denver, CO. (303)337-6200.

ASSISTANT DIVISION MANAGER - Landscape Maintenance. Energetic, self-starter needed to assist in management of landscape maintenance department. Good communication skills (English) Spanish), plus strong turf and ornamental background a must. Tree pruning experience helpful. Please send resume and salary requirements to: Al Bofinger, Panoramic Corp., 54 N. Eisenhower Lane, Lombard, IL 60148. 2/90

LANDSCAPE INSTALLATION/DESIGN BUILD MANAGER: As a result of continued growth Ruppert Landscape Company is seeking a well qualified installation/design build manager. Background should include: sales, design, production management, estimating and strong administrative skills. AREA MANAGER: We are seeking a talented well organized individual to fill a top management position. Must have strong horticulture and supervisory experience. Individual should have excellent customer relations skills as well. To learn more about these outstanding career opportunities with a fast growing and innovative team call or send resume to Ruppert Landscape Co... Inc., 17701 New Hampshire Ave., Ashton, MD 20861. Attn: Mr. Otero (301)774-0400. 2/90

I ANDSCAPE

LANDSCAPE SALES MANAGER

For landscape division
of Westchester's premier tree care company.
Unlimited potential. Excellent salary and
share of profits. Minimum five years
residential/commercial experience required.

GREENER

Irving Eskenazi Greener Landscapes 360 Adams Street Bedford Hills, New York 10507

Gulf Consult - A leading architectural and engineering firm in Kuwait requires several European/North Americans qualified with Master's/Bachelor's Degree and 7 to 15 years experience with Landscape Architects/Horticulturists/Park Specialists to supervise contractors maintaining the gardens and landscaping/open areas. Experience in warm/desert climate will be welcome. The jobs are on 2 & 3 year contract basis. Please send your resume with expected salary to P.O. Box 22412, 13085 Safat, Kuwait - Fax (00965) 4849532. 2/90

CARETAKER COUPLE: We are seeking a mature couple for caretakers of country estate. Must have knowledge of lawn, shrub, tree and pond maintenance, with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and sense of personal pride in the job. Housekeeping and babysitting skills necessary for the package. House on grounds provided. Excellent benefit package. Salaries commensurate with experience. Send resume to: LM Box 474. 2/90