

allows it to perform a majority of the routine hauling jobs tackled by landscapers, caretakers and superintendents.

The Pro Hauler has been engineered with special low-speed gear-



ing to make it most effective for the type of work traditionally done in the turf industry, says Yamaha. Yamaha also is making available an optional set of stake sides to further enhance the versatility and usefulness of the vehicle. Another optional accessory feature is an hour meter that keeps track of how long the vehicle has been in operation so that maintenance can be performed on a timely basis.

**Circle No. 203 on Reader Inquiry Card**

## Take your pick from these heavy-duty utility vehicles

Club Car, Inc. offers two utility vehicles to choose from, based on your workload requirements. They are the Carryall I and Carryall II, and are distinguished largely by the size of the pickup bed.

The Carryall I is a down-sized version of Carryall II and is available in gasoline and electric models. The Carryall II is gas-powered only, and has the larger pickup bed area.

The Carryall I has a clearance cir-



cle of 17'6"; clearance circle for the Carryall II is 20'8".

Both cars have an all-aluminum frame, chassis, rear body and pick-up

bed. Thermoset polymer front cowl, integrated front bumper and side rub rails, flange-sealed inner fenders to protect the battery and engine compartment are also standard.

**Circle No. 204 on Reader Inquiry Card**

## Get two extra wheels with this good-looking vehicle

The Big Boss from Polaris is a six-wheel utility vehicle with four-wheel drive.

Polaris describes the Big Boss as part pick-up/dump truck/cargo carrier, as well as a leisure vehicle.

Front suspension for the Big Boss is by MacPherson struts with 6.26 inches.

Dual shocks on the rear supply 5.25 inches of suspension travel.

Cargo capacity is 6.4 cubic feet in standard form, 13.68 cubic feet with stake box sides.

A Fuji 244cc two-stroke single cylinder motor provides the power.

The front wheels have dual hydraulic disc brakes. The rear braking is by a triple hydraulic disc system.

The vehicle meets or exceeds all



One way to keep your sprinklers from watering in the rain is to stay out there with them.

The far better way is to use the Mini-Clik II, the best-selling rain sensor in the world.

It shuts off your sprinklers during rainfall. And keeps them off until grass and shrubs are thirsty again. Without disturbing your system's automatic controller. So instead of sprinkling your money away, you save it on a rainy day.

Only Mini-Clik measures rainfall through moisture-absorbing disks. They absorb water and dry out the same way turf does.

Other rain sensors rely on collection cups. But cups collect leaves and debris. The cost of servicing them will more than pay for Mini-Clik.

What's more, the patented design is so reliable, Mini-Clik is guaranteed to work. Because it's simple, from the way it's installed to the way you click in the precise settings.

For more information and the name of the distributor nearest you, just call Glen-Hilton Products at **1-800-476-0260**. To find a better rain sensor, you'd have to take the job yourself.

# MINI-CLIK<sup>II</sup>

**Saves You Money On A Rainy Day.**

Circle No. 111 on Reader Inquiry Card

American National Standards Institute criteria for its category.



Circle No. 205 on Reader Inquiry Card

### Mighty vehicle equipped for a variety of uses

Mitsubishi's Mighty Mits line of industrial vehicles is equipped to



handle a variety of work assignments.

Golf course and park maintenance, groundskeeping, facilities management and maintenance applications can all be serviced by Mighty Mits.

The line features a raised roof for more headroom than similar multi-purpose vehicles designed for use off public roads.

The Mighty Mits come in full cab models equipped with either sidebars or doors, Flo-Thru and Tilt-Bed models, with two- or four-wheel drive options. Maximum payload capacity is 1,750 lbs.

Circle No. 206 on Reader Inquiry Card

### Quarter-ton loads easy for Kawasaki vehicle

The Kawasaki Mule 1000 hauls quarter-ton loads in the bed and two people up front. It goes anywhere, thanks to a low center of gravity, independent suspension and off-road tires.

The Mule is powered by a 454cc, four-stroke, liquid-cooled Kawasaki engine. A dual-mode differential is optional. With the flip of a lever, the operator can lock the differential so both rear wheels turn together for maximum traction. Unlocked, the

wheels provide a tighter turning radius and minimal soil disturbance.



Circle No. 207 on Reader Inquiry Card

### Five-wheeler offers handlebar controls

The AMT-622 is the newest addition to the John Deere fleet of five-wheel utility vehicles.

The 10 hp transport replaces handlebar controls with a steering wheel, foot accelerator and brake pedal. Dual headlights are standard. Options include tail and brake lights, turn in-



dicators, horn, hour-meter and electro-hydraulic dump.

Four-wheel drive with differential lock provides extra traction in wet ground, and high-floatation tires minimize ground compaction. Variable speed transmission requires little operator training.

Circle No. 208 on Reader Inquiry Card

### Growth medium works at half the cost of topsoil

Fairgrow is a safe, natural and nutrient-rich growth medium derived by composting solid waste organics and reclaimed wastewater treatment solids.

Rich in both macro- and micro-nutrients, Fairgrow reduces the need for fertilizer, iron, lime, sulfur and topsoil.

According to the Fairfield Service company of New Castle, Del., Fairgrow is so rich in organic matter and plant nutrients that mixing one part of Fairgrow with two parts of existing subsoil can result in a topsoil of superior quality.

Fairgrow has been composted in a controlled environment at temperatures high enough to destroy weed seeds and damaging plant pathogens. Fairgrow has a pH of about 7.0 to reduce soil acidity.

Circle No. 209 on Reader Inquiry Card

*"With a Wells Cargo Behind... You Never Look Back"*



28 FT. WELLS CARGO EXPRESS WAGON

### ALL YOUR GEAR...

### SECURE, ORGANIZED AND READY TO ROLL

We can say, "We build the best". Our specifications sheets will back that up. But why else should you consider Wells Cargo? How about:

- Factory Service Facilities - GA, IN, TX, UT.
- US Wide Dealer & Service Network.
- A Product Designed & Built for 15 Yrs. Hard Service, and More.
- Second-to-None 3 Yr. Warranty Coverage.
- Full Line Ball-Hitch Units 6" - 32" and Up.
- Full Line Fifth Wheel Units 20' - 40' and Up.

CATALOGS  
SPECIFICATIONS

CALL

1-800-348-7553  
SAY YOU SAW IT IN  
LANDSCAPE MGT.



**WELLS CARGO**

SINCE  
1954

WELLS CARGO, INC. P.O. BOX 728-837 ELKHART, IN 46515

Circle No. 140 on Reader Inquiry Card

# CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## BUSINESS OPPORTUNITIES

**CURB MATE - THE MONEY MACHINE:** Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 11/89

**LEARN** Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

**WANT TO BUY OR SELL A GOLF COURSE?** Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

**CONNECTICUT AND NORTHEAST:** Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-2311. 11/89

**CURB KING:** Curbing machine that lays continuous concrete landscape borders. \$2695.00. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 11/89

## HELP WANTED

Landscape Maintenance Project Superintendent needed for large established installation/maintenance contractor in Charlotte, N.C. Needs to have 2-5 years experience and education in horticultural practices with emphasis in turf. Competitive salary and benefits. (704)375-7555. 11/89

**LANDSCAPE MANAGEMENT SALESPERSON:** Leading Kansas City Landscape Company has immediate opening for talented, experienced, and aggressive person in Landscape Management Sales. B.S. in Horticulture or related field preferred. Salary, incentive, benefits. Send a resume with experience and salary history to the address listed. **HERMES LANDSCAPING, P.O. BOX 14336, LENEXA, KS 66215. 913-888-2400.** 11/89

**Industrial Herbicide Manager/Applicator.** Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call: Weeds Inc., 520 West Cobbs Creek Parkway, Yeadon, PA 19050. (215)727-5539. 11/89

Lawn Doctor, Inc. needs a graduate Agronomist with a minimum BS Degree for National staff work with franchises on turf programs, training, safety and regulation. Practical experience with warm season grasses a plus; good communication skills a must. Medium travel from New Jersey Corporate Headquarters. (201)583-3200 or resume/salary history to John Buechner, Lawn Doctor, 73 Atlantic Avenue, Matawan, NJ 07747. 11/89

## LAWN MAINTENANCE DIVISION MANAGER

We are seeking applications for a **Top Notch Manager** to handle a growing maintenance division of a large Midwest Landscaping Company. You would be responsible for all phases of the operation including: Sales, Estimating, Training, Scheduling, and most importantly, **The Bottom Line.** If you are the type of individual that thrives on responsibility and can operate with little direction we would like to hear from you.

Please submit a resume with a cover letter and salary history to:

**Goode & Company  
Personnel Director  
860 West Long Lake,  
Bloomfield Hills, MI 48013**

**NEED LANDSCAPE WORKERS?** We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS 214-634-0500.** 3/90

**BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL.** Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: "Initiate and develop effective work atmosphere, "Meet financial objectives — revenue, cost control, profits and profit margins. "Enforce Orkin policies and procedures "Maintain a strong customer base "Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324.** 11/89

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151.** Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC." TF

**MANAGERS -- SUPERINTENDENTS -- AND ASSISTANTS:** Innisbrook, Florida's premier resort, is currently accepting resumes for the above mentioned classifications for our golf courses and general grounds areas. We have 63 holes of Florida's finest golf and 950 acres of beautifully landscaped resort property. Excellent benefit program, including bonus and clubhouse membership, go with these positions. We offer opportunities for advancement to quality oriented professionals. Send resume in confidence to: R.A. Schust, Personnel Dept., Innisbrook Resort, P.O. Box 1088, Tarpon Springs, FL 34688-1088. EOE. 12/89

## FOR SALE

**SPYDERS - New/Used Rebuilt.** New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub kits, heavy duty Wilton Caster Hub Kits, Remote Air Cleaner kits, heavy duty Carriage Side Plates. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 1/90

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

**PAUL FLORENCE Turfgrass:** Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

For Sale: Spyder Forklift in good condition, with Kohler Motor \$5,500; 5 ft. Sod Roller \$750. 1-719-683-2262. 11/89

Bowie Hydromulcher 1100: Trailer mounted with extra duty suspension and extra wide tires, Kubota Diesel powered with heavy duty clutches and powertrain, centrifugal pump and electric hose reel with hose. Well maintained. No rust. \$11,900. Call Gary at (317)873-5231. 11/89

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

**ESTABLISHED, 30-year profitable tree business** (summers) and snow plowing (winters) for sale due to pending divorce. Pittsburgh, PA. Have all equipment, vehicles and loyal clientele. Annual revenue near \$70,000. Must sell ASAP. Will sacrifice for \$50,000 negotiable. \$25,000 down; \$25,000 in 12 months. Call Dave 412-766-6414. 11/89

**ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052.** 12/89

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**STUMP CUTTER:** Replacement Head for Rear Hodges & Fox. You'll have the fastest, safest portable stump puller in the world. Satisfaction money back guarantee. No gimmicks. U.S. Pat. Kinetic Stump Cutter Inc. Toll free 800/422-9344. 2/90

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304.** TF

For Sale: New and Used Brouwer - Mowers - VACX - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. 11/89

**ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF**

**BUCKET TRUCKS**, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

**NEW and USED EQUIPMENT--Asplundh**, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

**MISCELLANEOUS**

**ATTENTION LANDSCAPERS: FREE CATALOG** Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Buntun, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333 in Michigan call 313-949-8031 **LAWN CARE PARTS UNLIMITED DELIVERS SAVINGS COAST TO COAST!** We've got your parts!! 11/89

**FREE PARTS CATALOG--** If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056. TF**

**LANDSCAPE TRAINING VIDEOS**  
Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. **ENGLISH AND SPANISH.** Write for free brochure.  
C.D. Anderson Landscape Videos  
515 Ogden Avenue  
Downers Grove, IL 60515  
1-800-937-0399

**REPS WANTED**

**SALES REPRESENTATIVE:** We're looking for special energetic individuals to fill our full-time sales representative positions. If you are a self-motivated, "people" person, we offer a great opportunity for interesting and challenging work in either our northern or southern California territories. Target Specialty Products is a full-line distributor of specialty agricultural chemicals and supplies. Degree in one of the biological sciences required. Ornamental/nursery experience is preferred. Salary commensurate with experience, plus commission and auto. Excellent company benefits, including medical and dental coverage, profit sharing and incentives. Send resume to Target Specialty Products, P.O. Box 1117, Cerritos, CA 90702. 11/89

**DAKOTA FIND TREE TRANSPLANTER**  
Lightweight, Variable Size Rootball (16" - 28"), Component Adaptable (sprayer, logsplitter, dump box, post-hole digger). Available in 3 models (towable, bucket mount, 3 pt.).  
**MID DAKOTA CORP.**  
Box 728 • Garrison, ND 58540  
Phone (701) 337-5619 or 1-800-327-7154



**LANDSCAPE MAINTENANCE DIVISION** - Commercial only. Neat, clean operation, 10 hand picked accounts in fast growing Galveston County, Texas, near Johnson Space Center. 100 M annual sales. Owner will stay as consultant. All equipment & contracts go. Landscape Services, George Bush 409-935-1539. 11/89

**PROTECT GRASS FROM AUTO AND FOOT TRAFFIC**  
INEXPENSIVE, RELIABLE  
Call Toll Free  
(From a Touch Tone Phone)  
**1-800-824-9029**  
Wait for Tone - 753



**WANTED**

**WANTED:** Large Lindig and Royer Shredders. Lewis Equipment, 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 11/89

**USED EQUIPMENT**

For sale - Used Equipment. **44" VERMEER TREE SPADE** mounted on a 1983 Ford 600 truck. Gear shift; Very good condition. Moves a wide range of shrubs and small caliper trees. If interested contact, Property Services; Richmond, VA. (804)320-0035. \$12,500. 11/89

Circle No. 144  
on Reader  
Inquiry Card

**ATTACHMENTS PLUS™**  
Ground Maintenance Attachments for Tractors and Front Mowers.  
The Choice of the Professional.

Landscapers. Municipalities. Schools. Cemeteries. Golf Courses. Serious grounds maintenance personnel with continuous maintenance needs. They have all found *Attachments Plus* to be a practical solution to save time and money.

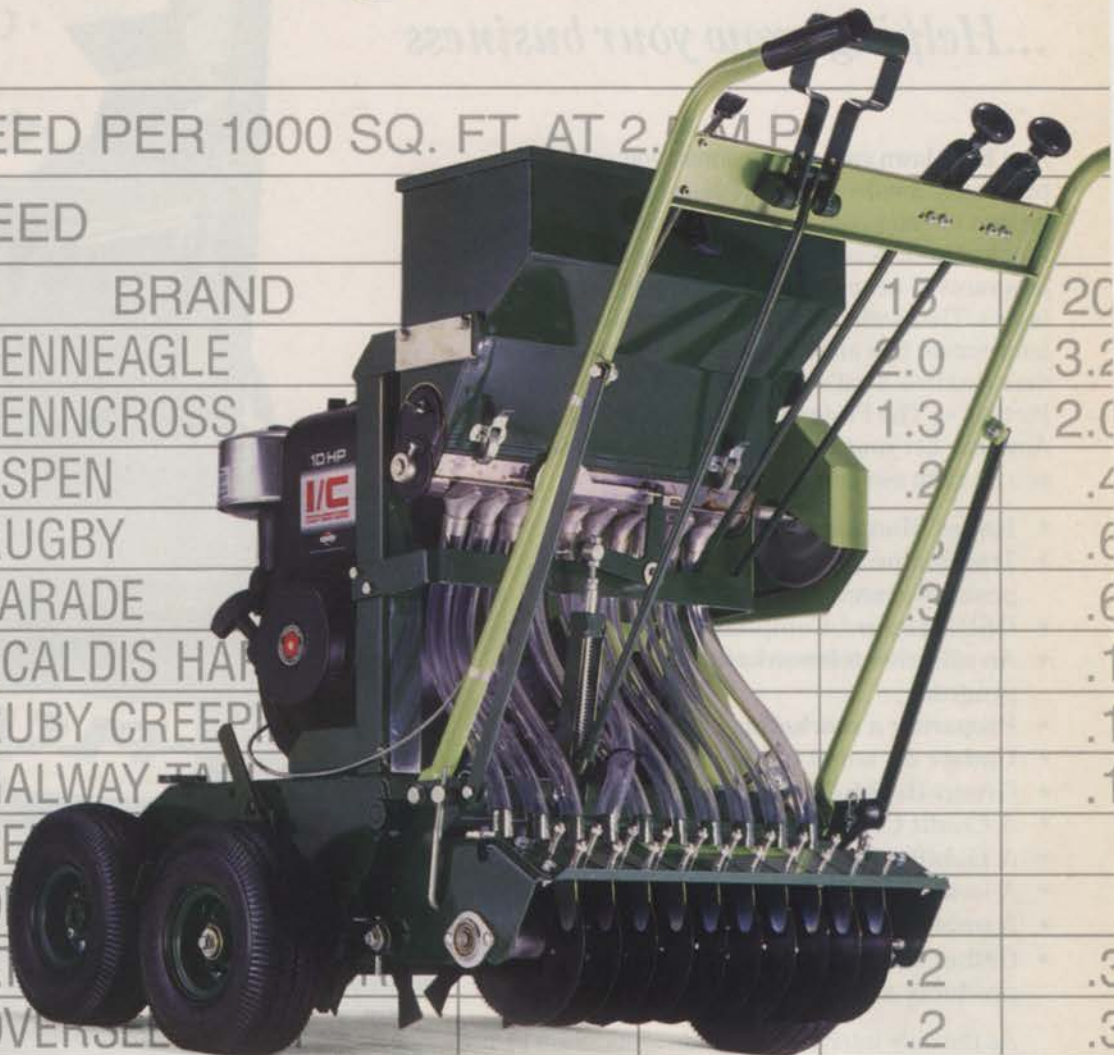


For complete details, call or write for a free color brochure.

**Lawrence Inc**  
15170 Hickory St. • Spring Lake, MI 49456  
(616) 847-4200 • 1-800-872-4242

# The art of application for maximum germination.

SEED		POUNDS OF SEED PER 1000 SQ. FT. AT 2.5 M.P.H.	
TYPE	BRAND	15	20
BENTGRASS	PENNEAGLE	2.0	3.2
	PENNCROSS	1.3	2.0
KENTUCKY BLUEGRASS	ASPEN	.2	.4
	RUGBY	.3	.6
	PARADE	.3	.6
FESCUE	SCALDIS HAI	.1	.1
	RUBY CREEP	.1	.1
	GALWAY TAI	.1	.1
RYEGRASS PERENNIAL	PE	.2	.3
	D	.2	.3
MIXTURE	AT	.2	.3
	OVERSE	.2	.3



## The Ryan® Mataway® Overseeder is simply better.

Better results begin with the basics, like seed calibration. An easy-to-read chart on the Mataway Overseeder tells you the exact setting for pounds of seed needed per 1,000 sq. ft. Just look it up, load it up, select setting, and you're ready to go.

Two-inch spacing between rows gives you a dense pattern for one-pass application. Gandy® precision metering and an easily removed disc-type seed delivery system places the seed directly into the slits for uniform seed/soil contact allowing maximum germination.

The result is a lusher, thicker lawn.

The Ryan Mataway Overseeder gives you the flexibility to power rake, overseed, or to do both at the same time. Call today or contact your nearest Ryan dealer for more information and a free test drive demonstration.

**Call toll free 1-800-228-4444  
for all the details.**

**RYAN®**

**BUILT TO LAST**

9017 Cushman, P.O. Box 82409, Lincoln, NE 68501

Cushman, Inc. 1989. All rights reserved.

# Your Business Partner

*...Helping grow your business*

As a busy lawn care professional, you can't be personally involved with the many critical details that go into making your business successful, details ranging from developing staff safety training programs to keeping abreast of the latest regulatory issues. That's why it is vital that you have the timely information that allows you to be proactive rather than reactive. That's why you need your Business Partner — The Professional Lawn Care Association of America. Let your Business Partner go to work for you on such assignments as:

- Issues Management
- Training programs for pesticide management
- OSHA Hazard Compliance
- An effective telemarketing program
- Preparing a marketing plan
- Update on small business law
- Group Health/Life/Major Medical
- A Credit Collection Service
- A Liability Insurance Program
- A newsletter on lawn care issues
- A public relations program
- Gather major suppliers of lawn care products and services

As the only international trade association of lawn care professionals, PLCAA has a strong history of providing the right information at the right time for the lawn care industry. Our staff and Board of Directors are dedicated to providing you with the professional business assistance you need to stay strong and informed.

To learn more about how to put your Business Partner to work — for less than a dollar per account per year, contact the Professional Lawn Care Association of America today. Clip and mail the return coupon, or call toll free 1-800-458-3466.



## PROFESSIONAL LAWN CARE ASSOCIATION OF AMERICA

1000 Johnson Ferry Road N.E., Suite C-135  
Marietta, Georgia 30068-2112  
1-404-977-5222 FAX: 404-578-6071



**I'm interested! Send me more information on membership in PLCAA**

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
COMPANY \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
TELEPHONE \_\_\_\_\_

CLIP AND MAIL TO:  
Professional Lawn Care Association of America, Suite C135  
1000 Johnson Ferry Rd NE Marietta GA 30068-2112 LM

# Lightweight production mowing isn't just for golf courses.

The new Jacobsen HM-11 combines proven, quality lightweight mowing with a versatile 4-WD design to deliver a beautiful fairway-like cut in places that might surprise you.

Roughs, parks, universities, cemeteries . . . virtually anywhere you've always wanted a beautiful cut and high productivity, the versatile, high-capacity Jacobsen HM-11 delivers.

**On-demand 4-wheel drive**, a wide-track stance and powerful diesel take the HM-11 up challenging slopes that are too much for 2-wheel drive competitors.

**Five heavy-duty 30" reels** sweep through demanding schedules with an 11' cutting width. Just a touch of your toe lifts and lowers all reels simultaneously for more efficient cross-cutting. And you can get into those tight spots by mowing with 3-, 4- or 5-gangs.

Fixed or floating, our unique heavy-section reels hug the ground in all types of grass, for a smooth cut at higher mowing speeds and

better thatch control. Your choice of tough Jacobsen 6- or 10-blade reels, and high-speed or high-torque hydraulic reel motors match the HM-11 to your specific conditions. Plus, the fully programmable console—with cruise control—maximizes productivity.

**Excellent maneuverability** increases its versatility. Compact design and rear-wheel power steering make the HM-11 more agile and easy to operate. With a compact 70" transport width, even narrow paths and bridges won't stand in its way.

For quality mowing at  $\frac{3}{4}$ " and above, nothing else comes close. And for tournament-quality fairways at less than  $\frac{3}{4}$ ", Jacobsen leads the way again with the unique, up-front design of the LF-100.

To see either of these lightweight wonders in action, contact your Jacobsen distributor for a complete demonstration. Lease and finance plans available.

Jacobsen Division of Textron Inc.,  
Racine, WI 53403.

**JACOBSEN**  
**TEXTRON**

Jacobsen Division of Textron Inc.

Circle No. 115 on Reader Inquiry Card

© Jacobsen Division of Textron Inc. 1989

J-4-9

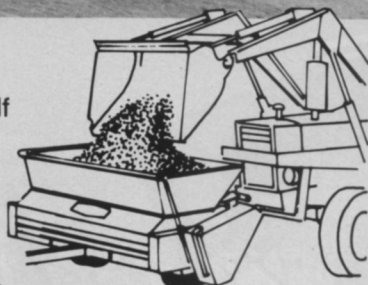


# AD INDEX

## TURFCO METE-R-MATIC II

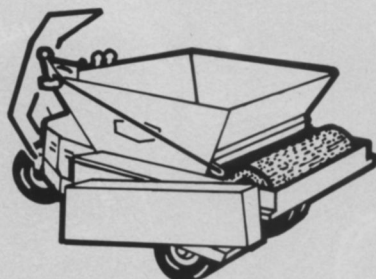
### TOW-TYPE TOP DRESSER

Top dressing **levels existing turf** on athletic fields while stimulating growth and improving soil conditions. Repetitive top dressing **fills in the low spots** and also promotes the **decomposition of thatch**.



- Top dress 18 golf greens in under 6 hours
- Top dress an athletic field in under 2 hours
- 18.3 cubic feet hopper capacity
- Spreading width of 60"
- Top dress at up to 8 miles/hour
- Ground driven no engine to maintain

TURFCO also manufactures self-propelled and truckster-mounted **METE-R-MATIC TOP DRESSERS**



**TURFCO MFG., INC.**  
3456 N. Washington Ave.  
Minneapolis, MN 55412-2688

Ph. 612/588-0741  
Telex 5106013762

**TURFCO**

NO.	ADVERTISER	PAGE NO.
101	American Cyanamid Co. (Regional)	56-57
102	Becker Underwood, Inc.	52
103	Brouwer Turf Equipment	26
104	Bunton Co.	43
105	Cub Cadet Corp.	59
106	Cushman	67
107	Deere and Co., John	12-13
114	Distributors Own Turf Supply	22-23
109	Exmark Manufacturing Co., Inc.	51
110	Ford New Holland, Inc.	55
111	Glen Hilton Co.	60-61
221	Gravely International, Inc.	15
115	Jacobsen Div. of Textron	69
116	E-Z-GO Div. of Textron	48
117	Kubota Tractor Corp.	39
144	Lawrence, Inc.	66
119	Lebanon Chemical Co./Betasan	18
118	Lebanon Chemical Co./Team	14
120	Lesco, Inc.	CV3
121	Lofts Seeds, Inc.	CV4
122	Mazda Motor of America, Inc.	33
123	Mitsubishi Motor Corp. of America Inc.	45
124	Monsanto Co./Expedite (Regional)	28A-28D
125	Monsanto Co./Roundup	2-3
143	Motorola Co.	49
126	National Mower Co.	53
127	Nor Am Chemical Co.	41
128	Ohio Turfgrass Foundation	71
108	Par Ex	21
129	Pickseed West, Inc.	36-37
141	Precision Labs, Inc.	20
130	Promark Products, Inc.	54
131	RGB Laboratories, Inc.	27
132	RGB Laboratoies, Inc.	47
274	Ransomes, Inc.	35
275	Rhone Poulenc/Sevin	19
134	Rhone Poulenc/Chipco	16-17
136	Service Master Co.	31
137	Tee 2 Green Corp.	CV2
138	Toro Co.	6-7
139	Turf Seed, Inc.	5
142	TurfcO Manufacturing, Inc.	70
140	Wells Cargo Inc.	62

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.