

# Turf needs a Balanced Diet too...

*Iron makes the Difference!*



Fertilization programs that include iron: stimulate green-up, enhance root growth, and improve tolerance to heat, cold, and drought conditions.

Lawn-Plex® 8% Iron plus 8% Sulfur makes all the difference.

Only Lawn-Plex®, with its patented Phosphate-Citrate Chelate consistently provides the above benefits, and more — full tank mix compatibility, virtually non-staining, non-phytotoxic and buffers the tank mix pH to prevent breakdown of pesticides.

**All of these Features at a Low Application Cost.**

*Unequaled Micronutrient Technology*

**RGB**

LABORATORIES INC.

1531 Charlotte St., Kansas City, MO 64108 (816) 474-3342



# PRODUCTS

## Speed is key to new lawn mower

The Pro-Star Commercial riding mower moves up to 10 mph and mows at speeds up to 6.5 mph. That means it



can mow more than two acres per hour.

Deck height adjustment of one to

six inches in 3/8-inch settings is controlled with the foot while sitting in the seat, another time-saving factor.

The Pro-Star Commercial also revolves within its own sphere, making turns up to 360 degrees. Such maneuverability means quick and easy trimming, according to the manufacturer.

The machine comes with an 18 hp Kohler Magnum twin-cylinder engine.

Circle No. 191 on Reader Inquiry Card

## Rotating sprinkler either pop-up or shrub

Hunter Industries has introduced the R-type rotating multiple stream sprinkler for turf and landscape. It is available as a four-inch pop-up or shrub model.

The sprinkler radius and arc of coverage are determined by interchangeable arc cones, which are available in 18 different arcs from 30° to 270°, in addition to a full circle.

The R-type sprinkler is factory-installed with a 90°, 180° or 360° arc cone. Odd arcs from 30° to 270° are available in 15° increments.

Precipitation rates range from .62 to .75 inches per hour. The radius can be varied from 21 to 28 feet.

Circle No. 192 on Reader Inquiry Card

## Hand-held blower has many features

Maruyama's new commercial hand-held blower moves 400 cu. ft. per minute at 140 mph. The 21.2 cc engine, built to commercial specifications, features a chrome cylinder and heavy duty ball bearings.

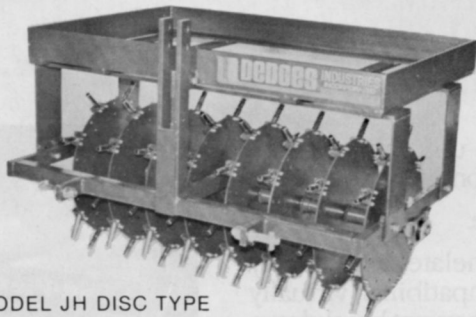
The primer-type carburetor and



electronic ignition permit easy starting. The variable throttle also features high, medium and low settings so that

## DEDOES CORE AERIFIERS

DEDOES aerators come in a variety of models, both pull type and the 3-point hitch to fit all applications. All DEDOES aerators have the patented hinged tines that enable you to pull a clean plug without tearing the turf. Drum type aerators are available with solid or screen sides and hinged doors so the cores can be collected. The disc type models feature heavy duty 1/4" tines designed for the tough jobs.



MODEL JH DISC TYPE

INQUIRE FOR YOUR  
AERIFICATION NEEDS

**DEDOES** INDUSTRIES  
INCORPORATED

91 Roberts Road  
Ossineke, Michigan 49766

(517) 471-5413  
800-662-8235

Fax (517) 471-2548

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102 LANDSCAPE MANAGEMENT/JANUARY 1989

## First International Sports Turf Conference and Trade Show January 13-15, 1989

The Conference Center  
at  
Dogertown

STMA has selected Dogertown for the 1989 Annual Meeting, Conference and Trade Show, located on the east coast of Florida in Vero Beach. The Dogertown complex includes the Conference Center, guest rooms, dining facilities, a 27-hole championship golf course, 6 tennis courts, volley ball courts, and olympic-size swimming pool.

### Show Dates and Hours

Saturday, January 14, 1989 8 A.M. - 1 P.M.  
Sunday, January 15, 1989 8 A.M. - noon

For more information contact:

STMA - VND  
400 N. Mountain Ave., Suite 301  
Upland, CA 91786  
(714) 981-9199

Sports  
Turf  
Manager's Association

Circle No. 162 on Reader Inquiry Card

# IF YOU COULD PAY TWENTY BUCKS TO LIVE TWO YEARS LONGER, WOULD YOU?

©1988, Echo/Total Power

Of course.

Yet that's pretty much the additional cost for an engine that outlives all others of its generation.

The Wisconsin Robin.

We've designed important components, like the automatic decompression system, with fewer moving parts. And greater

size per part. Making the engine much better equipped to endure hardships, tribulations, and stresses without coming to an untimely end.

So in your search for equipment, make sure it has a Wisconsin Robin engine. And enjoy two extra years or so of productive, powerful life before you

have to shell out several hundred dollars for a new engine.

For an extra twenty bucks, it'll seem like an eternity.



**Wisconsin Robin**  
*More power to you.*

Circle No. 165 on Reader Inquiry Card

the operator can set it to run without continually working the throttle itself.

Optional vacuum attachments are available, making this a versatile blower/vac.

Circle No. 193 on Reader Inquiry Card

## Centrifugal pumps made for lawn sprinklers

Berkeley Pumps has introduced a series of centrifugal pumps especially suited for lawn sprinkling applica-

tions. They are capable of operating from one to 30 or more sprinkler heads.



Called "some of the fastest priming pumps on the market," in the company's latest bulletin, the pumps are available in high head (LTH) or medium head (LTM) series.

The pumps feature leak-proof mechanical seals, easy-service design, heavy-duty motors and rugged construction.

Circle No. 194 on Reader Inquiry Card

## Restore color to mulch with new spray product

Mulch Magic from Becker-Underwood restores mulch to its original bright color for three to five months.

The company says product and application cost works out to about \$10 per 1,000 sq. ft. Application is by conventional backpack or hand-held sprayer.

The manufacturer says Mulch Magic is water soluble and does not harm plants.



Circle No. 195 on Reader Inquiry Card

# Exmark Parts Plus.<sup>SM</sup>

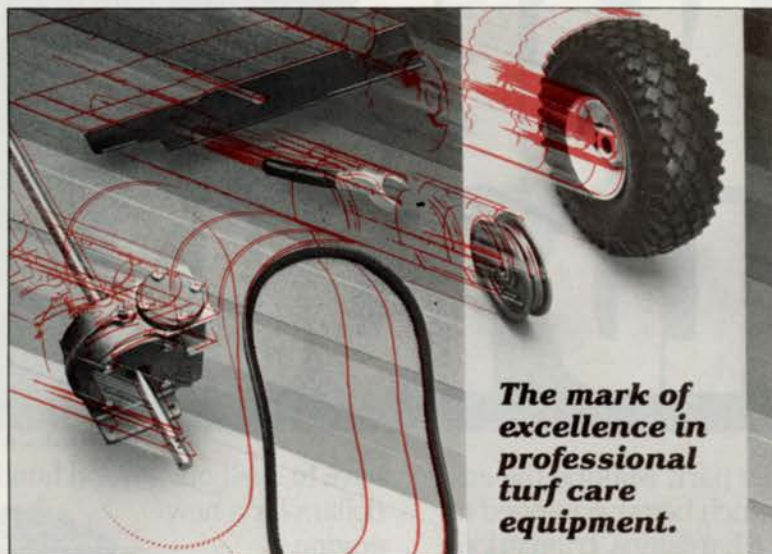
## Parts overnight or free!

No one wants expensive downtime, so Exmark has done something about it. Our rugged and reliable mowers withstand the demands of commercial mowing. If you need replacement parts, our dealers stock full inventories. On the rare occasion they don't have the part

you need, they can get it for you *overnight* — with Exmark Parts Plus. When your dealer places your part order by 1:00 p.m., your dealer will have it the next weekday, or it's free\*! For more information or the dealer nearest you, call today:

**402-223-4010.**

\*Some restrictions apply; ask your dealer.



**The mark of excellence in professional turf care equipment.**

**When you need parts plus service, Exmark delivers.**

**exmark**<sup>SM</sup>  
MFG. CO. INC.

EXMARK MFG. CO. INC. BOX 748 BEATRICE, NE 68310

Circle No. 118 on Reader Inquiry Card

## AMT fleet addition loaded with features, options

The AMT 622 is the newest addition to the John Deere fleet of five-wheel



utility vehicles.

The 10 hp transport features a steering wheel, foot accelerator and brake pedal instead of handlebar controls. Dual headlights are standard. Options include tail and brake lights, turn indicators, horn, hour-meter, and electro-hydraulic dump for the 600-lb. cargo box.

Four-wheel drive with differential lock provides extra traction in wet ground, and high-flotation tires minimize ground compaction.

Circle No. 196 on Reader Inquiry Card



Over the top...

Over the problem.

For grounds maintenance, nurseries, Christmas tree farms, highway or municipal vegetation—for just about any grass control problem—Poast® herbicide is the simple solution.

Poast delivers consistent control of the toughest grasses. Like bermudagrass and crabgrass, quackgrass and foxtails. Yet, Poast is proven gentle to established plantings of valuable greenery. Like flowers, shrubs, trees and ground covers.

With Poast, you don't have to bother with directed or shielded sprays. You

can apply Poast over-the-top of all stages of ornamental growth. And you don't have to worry about soil residue or leaching. Because Poast is meant to treat your grasses, not your soil.

And perhaps best of all, Poast can be highly cost efficient. It can eliminate labor-intensive and time-consuming hand roguing or hoeing. And labor and time equal money.

To keep grass in its place, always follow label directions and count on Poast—the last word in safe, effective grass control.

Poast is a registered trademark of BASF AG  
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**BASF Corporation**  
Chemicals Division

**BASF**

Circle No. 120 on Reader Inquiry Card

# CLASSIFIEDS

**RATES:** \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## BUSINESS OPPORTUNITIES

Diversified lawn service company located in Iowa City. More than 600 accounts with 65% having continuous service for 5 or more years. Also power equipment, (Snapper, Cub-cadet, Echo and Green Machine), sales and service, lawn maintenance and indoor pest control. Call 319-354-7038.  
1/89

For Sale: Western Colorado landscape contractor. In business since 1979. Revenue for last fiscal year around \$1,000,000. Sales derived from pest control, lawn fertilization and maintenance, and reclamation seeding. Asking price \$500,000, includes equipment value around \$200,000. Further information write: Eric P. Wallace, CPA, 580 24 1/2 Road, Grand Junction, Colorado 81505.  
1/89

**FOR SALE,** New Hampshire, nine hole executive golf course, 140 + acres, potential expansion and/or development. Includes home, club house, and equipment. \$850,000. Lake & Mountain Realty, P.O. Box 663, Meredith, NH 03253. Tel: (603)279-4293.  
1/89

**EQUIPMENT MANUFACTURING BUSINESS** Illness forces the sale of a patented speciality equipment manufacturing firm catering to the professional Lawn Care, Pest Control, Mosquito and Sanitary Maintenance industries. Sale includes all inventory, stock, patents, licenses and registrations for the United States, Canada and Australia. Write: LM Box 467.  
1/89

## HELP WANTED

**ARBORIST - FIELD REPRESENTATIVE** - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977. 914-354-3400, attention John.  
1/89

**WANTED TO BUY OR SELL** a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

**HORTICULTURIST:** Indianwood Golf And Country Club is now accepting applications for a HORTICULTURIST. Responsibilities include: Flowers on golf course grounds, clubhouse, a three acre estate, and greenhouse duties. Must have 2 years of education in Horticulture, and a minimum of 2 years experience. Salary is negotiable. Please send resume to: Mark Jackson, Indianwood Golf and Country Club, 1081 Indianwood Rd., P.O. Box 5, Lake Orion, MI 48035.  
3/89

**Arborist/Horticulturist** - Established (20 years) tree care and landscaping company looking for an Arborist/Horticulturist. Year round supervisory position. Responsibilities to include tree care and landscaping sales, diagnosis of tree and plant material diseases and supervising crews. Competitive salary and excellent benefit package. Send resume and salary requirements to: JTO, INC., Tree Service Division, 9260 Progress Pkwy., Mentor, OH 44060.  
1/89

Orkin Lawn Care, a Division of Rollins, Inc., Atlanta, Ga. is looking for good lawn care management & sales management candidates. We have a good management training program. Education and experience will count toward that training. Please call (404)888-2771, Sam Lang, or send your resume to Orkin Lawn Care Division, Personnel Director, P.O. Box 647, Atlanta, GA 30301. 1/89

**NORTHWEST LANDSCAPE INDUSTRIES** - NLI has the following positions open in the Portland, Oregon and/or Seattle, Washington Metropolitan area: Maintenance Area Supervisor; Construction/Irrigation Job Supervisor; Maintenance Area Manager; Construction Estimator/Administrator/Buyer. These are career positions with one of the Northwest largest and highest quality commercial landscape firms. Excellent salary and benefit package. Please send resume including salary requirements to: James E. Wathey, V.P., 16075 S.W. Upper Boones Ferry Road, Tigard, Oregon 97224.  
2/89

## ServiceMASTER

If you are in the lawn care business, ...in a related field, or...just looking to get started...

**WE CAN HELP YOU GROW!**

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf  
ServiceMaster LawnCare  
1-800-255-9780

**LANDSCAPE MAINTENANCE SUPERVISORS** Rapidly expanding landscape management firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie.  
TF

**Arborist/Horticulturist** - Established (20 years) tree care and landscaping company looking for an Arborist/Horticulturist. Year round supervisory position. Responsibilities to include tree care and landscaping sales, diagnosis of tree and plant material diseases and supervising crews. Competitive salary and excellent benefit package. Send resume and salary requirements to:

**KT ENTERPRISES INC.**, a commercial landscape management firm servicing the Washington D.C. Metropolitan market, is now accepting applications for employment in the landscape maintenance department for the 1989 season and beyond. All positions offer excellent salary, health benefits, retirement and most important, an incomparable opportunity to work in a quality organization that will continue to offer gross and professional satisfaction. Please send a resume to and/or call our Personnel Director Caroline Senimore if you are interested in any of the following positions. Department Manager Plant & Turf applications. Supervisory-applications, Maintenance, Prunings, Floral. Sales, New Sales, Service Representatives, Landscape Senior Estimator - familiar with large commercial landscape projects. KT Enterprises Inc., "The Landscape Management Professionals," 7950-1 Woodruff Court, Springfield, VA 22151. (703)764-1870.  
4/89

**LANDSCAPE MAINTENANCE OPERATIONS MANAGERS:** Rapidly growing Washington, DC based landscape contractor is expanding into the Philadelphia/Wilmington area. We are looking for an aggressive, highly motivated, quality conscious individual to oversee this new branch operation. Applicant should possess a thorough, well tested knowledge of all aspects of commercial landscape maintenance. Applicant will be responsible for complete control of all branch day to day operations to include: scheduling, personnel recruitment, quality control, marketing and equipment acquisition. This is a unique opportunity for the right individual, for a very worthwhile and profitable future with an established, quality conscious company. All qualified, interested individuals should send complete resume's, accompanied by references, and salary requirements to: Green Thumb Enterprises, Inc., 3825 Pickett Road, Fairfax, VA 22031. Attn: M. Gerard Chauvin. 1/89



**We are recruiting!**

We're looking for knowledgeable people in the following areas:

**Environmental Care, Inc.**

*landscape management*

**Arbor Care**

*commercial & industrial arboriculture*

**Interiorscape Division**

*interior landscape maintenance*

**Positions available in:**

Los Angeles	East Bay	Inland Empire
Sacramento	Santa Ana	Phoenix
San Diego	San Jose	Denver
Houston	Ventura	Colorado Springs
Palm Springs		

**Send resume to:**

**Robert L. Scofield**  
**Personnel Department**  
**24121 Ventura Boulevard**  
**Calabasas, CA 91302**

*an equal opportunity employer by choice*

Production/Sales/Management: Expanding Sod company seeks individuals with sod production experience and/or turfgrass sales background. Requires an individual that is willing to grow with the company and that is quality conscious. Company located on the East Coast with various sales and production locations. Good salary and benefits. Send Resume to: United Turf, Rt. 1 - Box 170, Powells Point, NC 27966. 1/89

## MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter  
Ever-Green Lawns Corp.  
1390 Charlestown Ind. Dr.  
St. Charles, MO 63303

**CLEVELAND OHIO EMPLOYMENT OPPORTUNITIES** We offer excellent salary and benefit package and opportunities for advancement in our design/build firm. Our expansion plans include establishing a branch office. We are accepting applications for people with skills in landscape architecture, design-sales, supervision of landscape installation, maintenance, tree crews and nursery. Please send your resume or give us a call. Yardmaster, Inc., 1447 North Ridge Road, Painesville, Ohio 44077. (216)357-8400. 4/89

## LANDSCAPE PROFESSIONALS!

Nationally-ranked landscape contracting firm **SCAPES, INC.** is seeking to hire highly-trained professionals into the position of **PROJECT MANAGER**. We have openings in our Atlanta and Washington, DC offices. Higher pay and bonuses for qualified person. Please contact **SCAPES, INC.** at (404) 956-7500 for interviews. Also hiring **EXPERIENCED LANDSCAPERS**.

**SUPERVISOR OPPORTUNITIES.** "INC. 500" company, the area's largest Design/Build and Maintenance/Irrigation firm is seeking quality individuals to supervise production operations. **LANDSCAPE SUPERVISOR:** planting and construction. **MOWING SUPERVISOR:** contract programs. **CHEMICAL/HORTICULTURE SUPERVISOR:** chemical applications, fertilization, pruning and plant care. Responsibilities include employee training, supervision, scheduling, customer relations, quality control and sales assistance. Experience, strong plant knowledge and communication skills are required. Great opportunity to work with a quality and results oriented team. Salary, benefits, profit sharing plan and company vehicle. Send resume: Suburban Landscape Assoc., P.O. Box 2342, Davenport, Iowa 52809, Attn: Monty Mitchell. 1/89

## ARE YOU A NATURAL?

Then bring your talents to us. We're **SAV-A-TREE**, one of the fastest growing arboricultural service companies in the industry, specializing in natural holistic tree and shrub care.

We are dedicated to excellence and are seeking ambitious, detail oriented individuals to join our expanding team.

## VP SALES

As a member of our management team responsibilities include major account management, sales forecasting and budgeting, marketing, recruitment, and training. Candidates should have an undergraduate degree or equivalent and an in-depth knowledge of arboriculture.

## SALES REPRESENTATIVE

Responsible for developing and servicing a customer base in an assigned territory. Ideal candidate will have a college degree in horticulture or a related field and a strong desire to succeed. Previous sales experience is a plus.

These positions offer outstanding compensation.

Send resume with salary requirements to:



Stephanie Parker  
360 Adams Street  
Bedford Hills, NY 10507

## Lawn Care \$20M-\$50M

Career opportunities coast-to-coast. Employer retained. Experts in personnel since 1968.

**USA Careers 515-394-2556**  
New Hampton, IA 50659

**ADVANCE YOUR CAREER** Large and rapidly growing midwest landscape contracting and maintenance firm seeks quality, energetic, leaders. Must be able to schedule, train and motivate crews; skills would include: communication, blueprint reading, job layout, directing installation crews, pruning, 3 to 5 years experience. Looking For: Superintendents, foremen, foremen trainee's, and quality interested laborers. Wages and benefits commensurate with ability and experience. Send resume to: **TORRE & BRUGLIO LANDSCAPE CONTRACTORS**, 20401 Hall Road, Mt. Clemens, Michigan 48044. 2/89

**LAWN CARE MANAGER:** I am looking for a working manager for expansion of my company in the fast growing Washington, D.C. area. Granular seed and areation format. Full benefits. \$25-\$30K. Must be aggressive and willing to excel. (301)963-8996. Ask for Mike. 1/89

**LANDSCAPE PROFESSIONAL** to manage landscape operations. Experience in job estimating, plant installation, turf, spray operations, and landscape design desirable. Will consider new college graduate. Send resume with salary history to: Greener Lawns, Inc., P.O. Box 1442, Scottsboro, AL 35768. 1/89

**Career Opportunity.** Established Southwest Florida firm seeks qualified individual to take over pest control portion of business. Must be quality and result oriented. Salary limited only by your abilities. Send resume to Lawn Care Extraordinaire, 395 Havana Road N., Venice, FL 34292, or call 813-488-0688. 1/89

**GROW WITH TURF:** Career opportunities are available for professionals with experience in lawn care, landscaping and irrigation. We're looking for aggressive self-starters to join our organization. Thrive on the challenge of our growth. Enjoy above average earnings and excellent benefits. Send resume and salary requirements to Turf, P.O. Box 433, Moorestown, NJ 08057 or call 1-800-678-TURF. 1/89

## MAINTENANCE DIVISION GENERAL MANAGER

Full Service Landscape Company with Design, Contracting, Maintenance and Nursery Divisions offers a career opportunity for a top notch manager.

Maintenance Division is currently grossing 2 million in annual sales with 50+ employees. Proven experience and results managing an organization of this size or larger a requirement.

Vibrant growing market area and strong company financial position make this a rare opportunity for growth if you are one of the Country's Best Landscape Maintenance Managers.

Send Resume and Salary History to:  
1174 Florida Central Pkwy  
Longwood, Florida 32750

**READY FOR A CHANGE? COME JOIN OUR TEAM!** Needed: "well seasoned" personnel \*Residential Design/Sales \*Production Manager \*Field Supervisor \*Mechanic/Yard Man \*Foreman. Resume to: Dennis Anderson & Wife, Inc., 28433 N. Fremont Center Road, Mundelein, Illinois 60060. 2/89

Pennsylvania Landscape Design Build firm has opening for an experienced landscape designer/salesperson capable of assuming multiple duties relating to design build sales. Applicant must be a self-starter. Experience with **LANDCADD** helpful. Send resume and salary requirements: Gump Landscape & Design, 2103 Babcock Blvd., Pittsburgh, PA 15209. 1/89

## ADVANCE YOUR CAREER & IMPROVE YOUR LIFESTYLE

Seeking Landscape Personnel and Foreman for positions in one of the largest leading Landscape Companies in the Hamptons. We are 45 years established, dynamic, professional, progressive and quality oriented.

**OFFERING YOU:** Subsidized housing, excellent competitive salary & benefits, rewarding teamwork atmosphere, and an exceptional way of life in the beautiful Hamptons.

**OFFER US:** Your experience and education, enthusiasm, responsibility, leadership and organizational abilities.

Send resume confidentially to:

**WHITMORE-WORSLEY INC.**  
ATTN: JACK  
P.O. BOX 10  
AMAGANSETT, NY 11930  
(516) 267-3756

#### LANDSCAPE EMPLOYMENT OPPORTUNITIES -

One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, Inc., 23216 Telegraph, Flat Rock, MI 48134. 1/89



The Central Park Conservancy is a private non-profit organization dedicated to the restoration and preservation of New York's premier park, Central Park. We are seeking someone to fill the challenging position of Turf Care Coordinator for the Central Park Conservancy. Responsibilities will include management of high intensity use areas such as the Sheep Meadow, Bowling Greens, 26 Ballfields; over 500 acres of turf in all. A working knowledge of irrigation systems, installation and maintenance of lawns, familiarity with wide variety of power equipment. Daily management of field personnel, accurate record keeping required. Supervisory experience a must.

If you are a responsible, hard working quality oriented individual who meets these requirements, send resume with salary history to: Neil Calvanese, Director of Horticulture, Central Park Conservancy, 830 Fifth Avenue, New York, N.Y. 10021.

EOE

**NEED LANDSCAPE WORKERS?** We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS** Dallas, Texas 214-634-0500. 1/89

**GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE-** Expanding grounds management and lawn care firm in Cincinnati seeks qualified and experienced personnel to fill openings in grounds maintenance, landscape construction, lawn care, and general pesticide application. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, grounds maintenance, irrigation, or pest management should respond. Outstanding compensation and benefits available. Letter or resume to **PROLAWN PROS-CAPE**, 11488 Deerfield Road, Cincinnati, Ohio, 45242; Attn: Dave Osborn. (513)489-2433, days; 677-9108, evenings. 1/89

**IPM Technician**, Bedford Hills, NY. Excellent opportunity for knowledgeable, experienced professionals. Must be familiar with trees, shrubs, insects, and diseases of the northeast U.S. Ability to diagnose problems and treat with appropriate chemicals on-site required. Additional training will be provided. Join a fast-growing company with excellent pay and benefits. Send resume to: **Personnel Department, SAV-A-TREE, 360 Adams Street, Bedford Hills, NY 10507. 914-666-8202.** 2/89

**IPM Technicians** - We are leaders in the arboriculture industry and are looking for several IPM technicians to work in Westchester County, New York and Connecticut locations. Candidates must have a strong background in tree, insect and disease identification. Year round employment, liberal winter vacation policy, good salary and benefits including major medical, retirement plan. If interested in joining a rapidly growing, dynamic tree care company, please send your resume to John T. Moran, Alpine Tree Care, Inc., 275 Knollwood Road, White Plains, New York 10607. 1/89

**LAWN EXPERT:** Individual with education and experience to manage lawn service for progressive Central Jersey tree expert company. Growth opportunity. Send resume to P.O. Box 230, South Plainfield, NJ 07080. 1/89

Landscape maintenance Area Supervisors. Commercial & Residential Contractor seeks knowledgeable and hard working experienced field supervisors. Excellent Career opportunities for responsible, ambitious and self-motivated individuals with 4-yr. Horticultural Degree preferred. Excellent salary and benefits. We are one of the largest landscape contractors in the country and located in one of the fastest growing States, Florida. We welcome your resumes, Oylar Bros. Company, 1930 Silver Star Road, Orlando, FL 32804. 1/89

**CAREER OPPORTUNITIES AVAILABLE.** **White Oak Landscape Co.** Atlanta, Georgia is presently seeking qualified candidates to join our team in serving the landscape needs of one of the largest and fastest growing cities of the SE. We are a full service landscape contractor specializing in both commercial and residential bid build, design build, landscape maintenance, irrigation, and landscape illumination. In return for services, we offer a competitive salary and a strong benefit program. For consideration contact: Jim Lanier, 3220 Moon Station Road, Kennesaw, GA 30144. 404-427-0524. 1/89

#### FOR SALE

New Turf-type Perennial Ryegrass "**DANDY**" "**SPECTACULAR DARK GREEN TURF**". Bailey Seed, Inc., Salem, Or. 503-362-9700. 2/89

Bauer hard hose irrigator new in 1988. Water turbine drive, 1310' hose with hydraulic lift \$27,500. (815)963-5015 (815)633-4998. 1/89

'78 Ford LN600 1100 gal. SS tank w/mech ag. 2 reels, 20/20 pump, 16 HP engine. \$15,000 or **BEST OFFER 317-966-7397.** 2/89

**Brouwer Sod Harvesters.** Two reconditioned and ready to go. 18" roll w/ 48" Pallet Well. One with Ford 3910, one with Ford 3600. **Case 586C Field Fork Lifts** - Reconditioned-Like new. 2 qty. **Brouwer Hitch Hiker Fork Lifts** - New, used and demos - w/ Kubota Diesel Engines. **Spyder Fork Lift** - Diesel, 500 hours, Extenda-Forks, Perfect Condition. **Hyster Shop Fork Lift 4000#** capacity-Side Shift, Pneumatic Tires, Excellent condition. **Brouwer Standard P.T.O. Mowers**, 4 qty. and 7-Gang Demos. **Peerless Reel & Bedknife Sharpener Model 1300.** **Brillion 10' Turf Seeders**, new and used. **Huber Ranch Power & Turf, Schneider**, IN 46376. 219-552-0552. 1/89

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440 (TX), (800)527-2304 (except TX). 2/89

**ATTN: GOLF COURSE SUPERINTENDENTS--** Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

**FOR SALE:** Established Garden Center and Landscaping business in Upper Michigan. (Both or just Garden Center). Owners retiring. For more information write: P.O. Box #7872, Ann Arbor, MI 48107. 1/89

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.**, P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

Spyder Forklifts-Diesel \$10,000.00, Gas \$9,500.00, Good Condition. Meyers Turf Farms, Stilwell, Kansas 66085. (913)681-2668. 1/89

**TURF TIPS For Lawn Care:** Video Tapes by the Cooperative Extension Service at Michigan State University and the Michigan Turfgrass Foundation. Excellent for training and educational programs. Can be used by lawn care companies, golf course superintendents and all grounds supervisors. **LAWN ESTABLISHMENT, GENERAL LAWN CARE, LAWN GRASSES, FERTILIZATION, WEED CONTROL, LAWN MAINTENANCE** and, soon, **CALIBRATION.** VHS or Beta. \$60.00 each or 7 for \$375.00. For information call (517)355-0270 or write Michigan Turfgrass Foundation, Box 80071, Lansing, Michigan 48908. 4/89

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**PIPE LOCATOR** - Inexpensive! Locates, traces underground drain lines of clay, PVC, ABS, steel culvert, orangeburg, cement. Finds PVC, steel water lines, buried metal, plastic sprinklers, valve boxes, clogs in lines. **Bloch Company**, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Tree Spades - **Burkeen Demos:** AM70 on 88 International, AM70 on 80 Mack, AM50 on 86 Nissan, Low mileage. Used **Vermeer TS66** on six-wheel drive Ford. Call 800-647-9824. 1/89