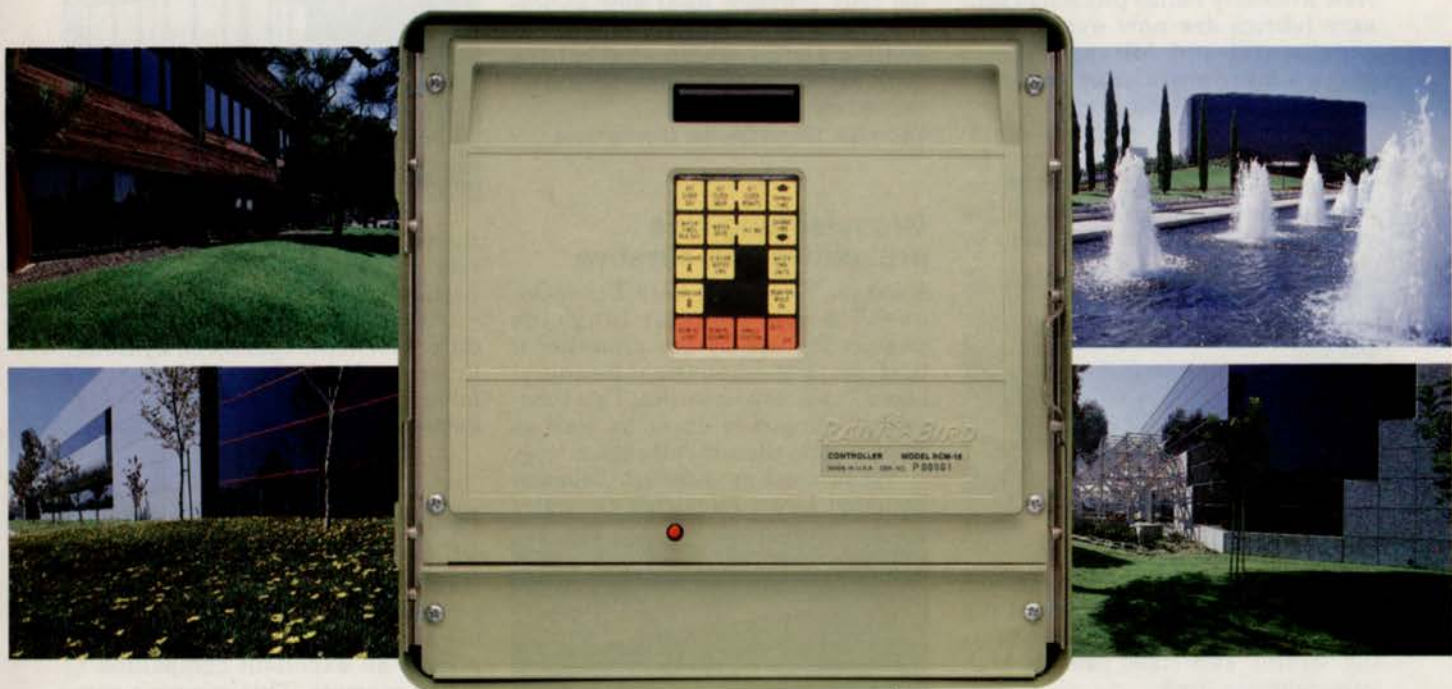


The Workhorse



...with more horsepower! RCM adds 18- and 24-Station Models.

Next time the job requires an 18- or 24-station controller, consider the RCM Series from Rain Bird.

The addition of 18- and 24-station models to the existing 4-, 6-, 8- and 12-station family means there is an RCM controller for virtually any residential or commercial application.

These new models offer all the outstanding features that have

made RCMs so popular including simple operation, independent dual programming capability and a convenient 14-day cycle. And, they offer a NiCad battery recharge circuit that delivers maximum program protection during power outages and a new deep-drawn, seamless cabinet for unsurpassed rust protection.

The RCM Controller...a workhorse with the breeding of a thoroughbred.



For more information,
call our
TOLL-FREE
number

1-800-999-1229, Ext. 305

Rain Bird Sales, Inc. Turf Division
145 N. Grand Avenue, Glendora, CA 91740

Circle No. 135 on Reader Inquiry Card

RAIN BIRD®

PRODUCTS

Protective fabrics for overwintering

New Kimberly Farms protective nursery fabrics are now available to ornamental and foliage nursery growers for overwintering and other seasonal frost protection uses.

The soft, white fabrics—spun-bonded polypropylenes known for their porosity, insulation and UV-stability properties—are products of five years' research and development by



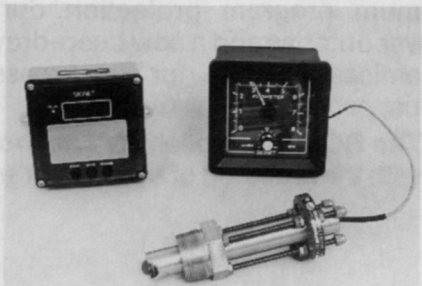
Kimberly-Clark. Both lightweight (0.6 oz. per sq. yd.) and heavyweight (1.5 oz. per sq. yd.) nursery fabrics in varying widths and sizes protect high value nursery stock.

Circle No. 190 on Reader Inquiry Card

Automated controls mean cost-effectiveness

Fertigation allows groundskeepers to inject liquid fertilizer into an existing irrigation system. As a result, labor is greatly reduced, fertilizer costs are lowered and turf growth is stabilized.

In such applications, Signet Industrial, a manufacturer of flow monitoring and process control equipment, offers a variety of control systems. The MK2517 Perma-Flo flow sensor, which can be inserted into any standard 1½-inch threadolet fitting, measures water volume. This is typically



done on the main line from a booster pump station. After a specified amount of water has passed the sensor, Signet's MK9520 Feed Pump Pulsar sends a pulse signal to an injection pump, which then delivers liquid fertilizer into the main irrigation line

in pre-designated quantities.

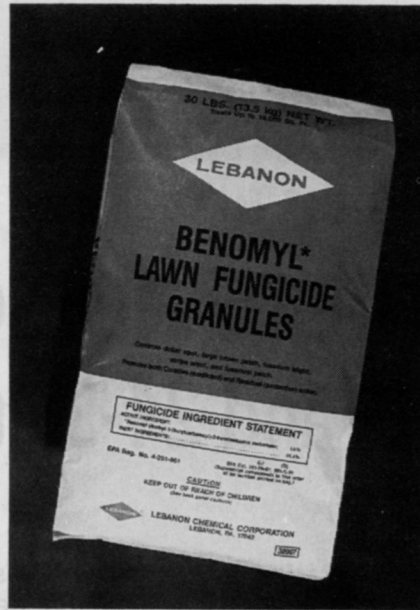
Signet's MK585 Flow Alarm completes the system. This analog meter not only provides local flow indication, but also such safety features as audible alarms which shut off the main valve in cases where flow rates exceed desired limits.

Circle No. 191 on Reader Inquiry Card

Granular fungicide preventive and curative

Lebanon Total Turf Care has introduced a new granular fungicide product for use by the professional turf market—Lebanon Benomyl Lawn Fungicide Granules. This time-proven fungicide cures as well as, stops certain diseases all season long.

When used as directed, Lebanon Benomyl Lawn Fungicide Granules



control dollar spot, large brown patch, Fusarium patch, Fusarium blight and striped smut. It is available in 30-pound bags that provide up to 15,000 sq. ft. of coverage.

Circle No. 192 on Reader Inquiry Card

Modular landscape body is versatile

Arbortech introduces a new, inexpensive modular landscape body which provides the versatility of fitting all standard flatbed units. Prior to this, body panels were designed to match a specific flatbed truck's body slot spacing only.

With Arbortech's modular body, users now have the versatility of adapting a landscape body to more



than one flatbed design, thus extending useful product life and performance.

Arbortech options include heavy duty steel flatbed platform, hydraulic hoist, under-body tool boxes and falvanneal steel roof panels.

Circle No. 193 on Reader Inquiry Card

Mid-size mower makes an excellent companion

Exmark's 36-inch commercial power mower has the power to handle tough mowing jobs on its own, plus is an excellent companion to larger mowers. This mower's compact design and angled-corner deck provide excellent handling, balance and stability on slopes, Exmark says.

Single-adjust caster pins allow quick adjustments in mowing heights from 1½ to 5 inches in ½-inch increments. The unique, hinged grass-discharge chute flips up for quick and easy catcher attachment, and access into tight spaces.

This Exmark is available with 8 or 12 hp Briggs & Stratton I/C engines. It also has two transmission options variable speed or five-speed Peerless.

Circle No. 194 on Reader Inquiry Card

Increased economy from sprinkler head

Increased economy is added to Toro's line of best-selling sprinklers, with the introduction of its new Super 604 Full Circle Sprinkler for medium residential and commercial turf areas. This new product has a lower precipitation rate to reduce runoff and waste.

The Super 604 features a dual-nozzle with pop-up, to a nozzle height of 3½ inches for use with tall grasses. In addition, the Super 604 has an adjustable water radius feature offering up to 25 percent reduction in radius to prevent overspray.

Circle No. 195 on Reader Inquiry Card

Look closely at this course. No dollar spot in sight. Not even resistant dollar spot, thanks to Rubigan.

Rubigan controls dollar spot on your tees, greens and fairways for only about 10 cents per 1,000 square feet per day. That's all. And you get a full 28 days control with just one 0.4 oz. application per 1,000 square feet.

Now look closer. Notice there's also no fusarium blight, necrotic ring spot, summer patch or take-all patch. And no large brown patch, either, with a Daconil 2787® tank mix.

Only Rubigan is labeled to prevent

and treat all these harmful diseases. No wonder Rubigan is the superintendents' choice for dependable dollar spot control in all types of weather.

This year, make your course look this spotless. Make it dollar spotless with Rubigan. See your Elanco distributor. Or call toll-free: **1-800-352-6776**.

Elanco Products Company
A Division of Eli Lilly and Company
Lilly Corporate Center
Dept. E-455, Indianapolis, IN 46285, U.S.A.
Rubigan®—(fenarimol, Elanco)
Daconil 2787®—(chlorothalonil, SDS Biotech)



Circle No. 109 on Reader Inquiry Card

Dollar spotless.

**Dollar for dollar, nothing controls
dollar spot better than Rubigan®.**



PRODUCTS from page 62

Plant care products are safe, effective

PEP plant food products contain a natural growth stimulant enriched with chelated micronutrients which promote rapid cell growth, disease resistance, earlier maturity, lusher foliage, brighter more abundant blooms and increased plant production.

PEP plant food is packaged as a ready-to-use liquid, a liquid concentrate and as a time-released granular. Special formulated mixes are for every type application ranging from lawns to decorative indoor plants.

Other NCF products include Kleen



leaf shiner and Saf-T-Oil insecticide.

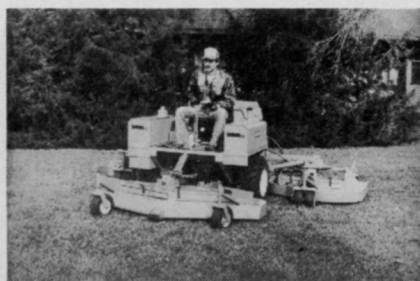
For professional lawns, PEP has turf products with growth stimulant that result in visual proof of filling divots or bald spots in 72 to 96 hours after application.

Circle No. 196 on Reader Inquiry Card

Need a wide cut? Try this one

A full 144-inch cut, true dual-hydrostatic zero-turn radius capability and a 42½ hp water-cooled diesel engine are the main features of the new 4500D Turf Runner being introduced by the CTL Corp.

Developed from the ground up as a



144-inch rotary cut machine, it features hydraulic drive wing decks, direct-drive front deck and hydraulic lift on all decks. The machine folds to 78-inch width for easy transport, with a maximum ground speed of 9 mph. It carries a 20-gallon fuel tank and 20-gallon oil tank with oil cooler. The fail-safe hydraulic-release torque

hubs are designed to deliver 11,000 inch/pounds of torque to each drive wheel.

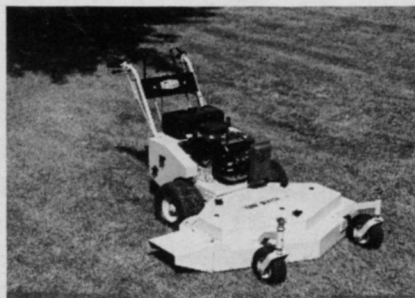
Circle No. 197 on Reader Inquiry Card

New line of mid-size walk-behinds is announced

Howard Price Turf Equipment of Chesterfield, Mo. has introduced a new line of mid-size walk-behind mowers.

Model WB48K offers a 48-inch deck while Model WB36K has a 36-inch deck. Both mowers are powered by a Kawasaki 12⁴-hp air-cooled engine.

Standard features include top greaseable spindles, easily-removable deck covers, double drive belts, five-speed transmission with reverse, pneumatic caster wheels and individual wheel brakes. Models WB48K and WB36K are designed to be highly productive and maneuverable while offering the user ease of maintenance.



Circle No. 198 on Reader Inquiry Card

Remove surface stones in minutes

Terracare Products Company of Pardeeville, Wisc. has introduced the Stone Ex Tractor.

The Stone Ex will remove surface stones in minutes, Terracare says. The tractor is fully hydraulic and is used with a 3-point hitch. It can also be used for many other heavy lifting jobs.



Circle No. 199 on Reader Inquiry Card

6-9: International Irrigation Exposition and Technical Conference, Las Vegas, Nev. Contact: Irrigation Association, 1911 N. Fort Myer Dr., Suite 1009, Arlington, VA 22209; (703) 524-1200.

7-10: Professional Lawn Care Association of America, Louisiana Superdome, New Orleans, La. Contact: James R. Brooks, 1225 Johnson Ferry Rd. NE Suite B-220, Marietta, GA 30068; (404) 977-5222.

8-11: New York State Turfgrass Association Turf and Grounds Exposition, Rochester Riverside Convention Center, Rochester, N.Y. Contact: NYSTA, PO Box 612, Latham, NY 12110; (800) 873-TURF or (518) 783-1229.

9: Guelph Turfgrass Symposium, University of Guelph, Ontario, Canada. Contact: Division of Continuing Education, (519) 824-4120.

9-11: Fresno Farm and Landscape Equipment Show, Fresno, Calif. Contact: AgFresno, (209) 255-0764.

10-11: 22nd Annual Clemson Turfgrass Conference. Myrtle Beach Hilton, Myrtle Beach, SC. Contact: Dr. Landon C. Miller, Horticulture Dept., Clemson University, Clemson, SC 29634; (803) 656-4966.

13-15: Southern Turfgrass Conference, Montgomery Civic Center, Montgomery, Ala. Contact: Richard Duple, 1003 Howe Dr., College Station, TX 77840; (409) 693-1656.

13-15: CLCA Annual Meeting, Phoenician Hotel, Scottsdale, Ariz. Contact: Larry Rohlfes, (916) 448-CLCA.

14-16: Penn State Golf Turf Conference, Keller Conference Center, University Park, Pa. Contact: Dr. Joseph Duich, Dept. of Agronomy, 405 Ag. Admin. Bldg., University Park, PA 16802; (814) 865-9853.

14-16: Northeast Maintenance Management Institute, Sheraton Springfield West, Springfield, Mass. Contact: Cliff Markell, (203) 721-1055.

18-20: Green Team Conference and Trade Show, Buena Vista Palace, Lake Buena Vista, Fla. Contact: PGMS at Green Team Trade Show, 12 Galloway Ave., Suite 1E, Cockeysville, Md. 21030; (301) 667-1833.

Why our post should be part of your pre plan for crabgrass.

ACCLAIM® makes your pre work better.

Because weather can affect the performance of preemergence herbicides, many lawn care professionals have resorted to making *two* pre applications. But now, Acclaim® 1EC Herbicide provides a *new* approach.

By tank mixing Acclaim with your late pre applications, you can skip the early pre treatment. An Acclaim/pre tank mix provides low-rate postemergence control of emerged crabgrass and insures that the pre will be at full strength later into the season, minimizing the need for later rescue treatments.

ACCLAIM works better on reseeded lawns. After a season of drought, you don't want a herbicide to interfere with established fall-seeded turf. That's the beauty of Acclaim.

You can delay or eliminate your pre on newly established turf and confidently plan on crabgrass control with Acclaim. Acclaim even allows you to

overseed almost immediately before or after application. So even as crabgrass is dying, you're replacing it with lush, beautiful turf.

ACCLAIM for total flexibility. Acclaim gives you new confidence against crabgrass, both early and late. As a rescue, Acclaim provides control you can count on without turf damage. By treating borders and sidewalk areas early, you'll control crabgrass before your customers ever see it.

And Acclaim can be used near ornamentals without damage.

The money-saving ACCLAIM program.

Take advantage of the special offer for lawn care professionals: Buy 3 gallons of Acclaim before March 31, 1989 and get 1 gallon free.

Read and follow label directions. Acclaim is a registered trademark of Hoechst Celanese Corporation. The name and logo HOECHST are registered trademarks of Hoechst AG. The name and logo ROUSSEL are registered trademarks of Roussel Uclaf S.A.

Hoechst
Roussel



ACCLAIM.
Because your turf is always on display.

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept A-349, 2251 Barry Ave., Los Angeles, CA 90064. 12/88

CURB KING: Continuous landscape borders, low investment and high returns. 1-800-423-1452. 11/88

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

BUSINESS OPPORTUNITIES: Central Ohio granular lawn service established 17 years. Accounts, vans & equipment. Inquire: J.L. Greene, 1285 Northport Circle, Columbus, Ohio 43235. 11/88

FOR SALE: Established garden center & landscape business, East Central Illinois. Located on busy highway. Home, garden shop, sales yard, with all inventory \$100,000. Possible contract. (217) 283-7013. 11/88

HELP WANTED

MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter
Ever-Green Lawns Corp.
1390 Charlestown Ind. Dr.
St. Charles, MO 63303

SUNNY SOUTHERN CALIFORNIA: Established full Service Landscape Installation and Landscape Maintenance Company. Commercial and Industrial Contracts. 1 Million \$ of work in Progress with very large backlog. Company will operate on its own with existing management Excellent Customer Base. Non Seasonal. All inquiries will be treated discreetly. By Principal. Will consider terms. Write to LM Box 462. 11/88

NURSERY MANAGER - Take charge person, strong knowledge of plant material and plant production. Tremendous growth potential. Eastern Long Island. Send resume to: Box 226, Centerport, New York 11721. 11/88

Career Opportunity. Established Southwest Florida firm seeks qualified individual to take over pest control portion of business. Must be quality and result oriented. Salary limited only by your abilities. Send resume to Lawn Care Extraordinaire, 395 Havanah Road, Venice, FL, or call 813-488-0688. 11/88

ARE YOU A NATURAL?

Then bring your talents to us. We're **SAV-A-TREE**, one of the fastest growing arboricultural service companies in the industry, specializing in natural holistic tree and shrub care.

We are dedicated to excellence and are seeking ambitious, detail oriented individuals to join our expanding team.

VP Sales

As a member of our management team responsibilities include major account management, sales forecasting and budgeting, marketing, recruitment, and training. Candidates should have an undergraduate degree or equivalent and an in-depth knowledge of arboriculture.

Sales Representative

Responsible for developing and servicing a customer base in an assigned territory. Ideal candidate will have a college degree in horticulture or a related field and a strong desire to succeed. Previous sales experience is a plus.

Director of Training and Safety

Responsible for training and supervising all field personnel to ensure that established quality control standards are maintained. This will include all phases of tree work.

Position requires at least five years of experience in all aspects of tree and shrub care. Candidates must have excellent interpersonal skills and the ability to develop and administer a formal training program.

These positions offer outstanding compensation.

Send resume with salary requirements to:



Stephanie Parker
360 Adams Street
Bedford Hills, NY 10507

MANAGER OF CONSERVATORY & HORTICULTURE:

Mid-level management position, responsible for large conservatory, supporting greenhouses, and several public gardens and Horticultural areas. Directs development, marketing, maintenance, education programs, and staff of thirty. Strong leadership, administrative skills, and good background in Horticulture required. **SALARY:** \$27,900 - \$30,100. Send Resume' to: Dennis Noak, 705 E. State Blvd. Ft. Wayne, IN 46805. 11/88

An experienced foreman and professional installers needed for growing irrigation construction company in Mid-Atlantic state. Competitive wages and benefit package. Excellent opportunity with growth potential for serious individuals. Call Duncan Irrigation, 804-296-5500 or send resume information to: P.O. Box 6842, Charlottesville, VA 22906. 11/88

PLANT ACQUISITION ASSISTANT—National award-winning landscape firm seeks energetic and flexible individual for plant acquisition assistant. Candidate should have a working knowledge of landscape plant materials, be quality conscious and possess good communication skills. Knowledge of local/regional nurseries and suppliers would be beneficial. Send resume with references to Dave Scatterday, Martin Associates, 24380 N. Highway 45, Vernon Hills, IL 60061. 12/88

MANAGER LANDSCAPE OPERATIONS: San Francisco Area Company is seeking manager with a proven background in Turf & Ornamental management as well as irrigation installation & repair. Employee & Customer scheduling & administration are primary to the job. 30K Yr. start plus full benefit pkg. Send resume LM Box 463. 11/88

Production/Sales/Management: Expanding Sod company seeks individuals with sod production experience and/or turfgrass sales background. Requires an individual that is willing to grow with the company and that is quality conscious. Company located on the East Coast with various sales and production locations. Good salary and benefits. Send Resume to: United turf, Rt. 1 - Box 170, Powells Point, NC 27966. 11/88

PROFESSIONALS

Due to our aggressive expansion program in the Southwest & West Coast regions we are hiring experienced landscape maintenance & construction personnel. We are looking for career minded individuals to fill openings for:

Administrators
Supervisors
Salespersons
Foremen
Irrigators

Positions Available in:

Los Angeles
Santa Ana
Palm Springs
Dallas/Ft. Worth

We offer excellent salary & benefits. Send resume to **LM Box 459**.

LANDSCAPE EMPLOYMENT OPPORTUNITIES -

One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, Inc., 23216 Telegraph, Flat Rock, MI 48134. 11/88

TREE TRIMMERS. The City of Los Angeles needs hard working, conscientious people with one year of full time paid experience in tree trimming or treatment work to fill openings in the Tree Surgeon Classification. Good benefits and promotional opportunities. Contact the Street Tree Division at (213)485-5675. 11/88

WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broymill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 12/88

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103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295
104	116	129	140	152	164	176	188	200	212	224	236	248	260	272	284	296
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304

LANDSCAPE MANAGEMENT

NOVEMBER 1988

This card valid
after January 15, 1989

MY PRIMARY BUSINESS AT THIS LOCATION IS:
(PLEASE CHECK ONE ONLY IN EITHER
A, B OR C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

- 0005 Golf courses
 0010 Sport complexes
 0015 Parks
 0020 Rights-of-way maintenance for highways, railroads & utilities
 0025 Schools, colleges & universities
 0030 Industrial & office parks/plants
 0045 Condominiums/apartments/housing developments/
hotels/resorts
 0050 Cemeteries/memorial gardens
 0060 Military installations & prisons
 0065 Airports
 0070 Multiple government/municipal facilities
 Other type of facility (please specify) _____

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- 0105 Landscape contractors (installation & maintenance)
 0110 Lawn care service companies
 0112 Custom Chemical Applicators
 0125 Landscape architects
 0135 Extension agents/consultants for horticulture
 Other contractor or service
(please specify) _____

C. SUPPLIERS:

- 0205 Sod growers
 0210 Dealers, Distributors
 Other supplier (please specify) _____

What is your title? (please specify) _____

I would like to receive (continue receiving)
LANDSCAPE MANAGEMENT each month: YES NO

Your Signature: _____ Date: _____



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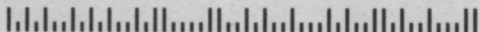
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HELP WANTED

CAREER OPPORTUNITIES

Expanding Sunbelt region firm has several growth-oriented positions available for experienced and knowledgeable individuals. Openings for:

Landscape Sales Representatives
Landscape Maintenance Supervisors
Landscape Construction Supervisors
Foremen
Foremen Trainees
Pesticide Applicators
Arborists

Horticultural education and/or experience required. We offer professional wages and benefits for career-minded people. Send resume with education, work and salary history to:

Personnel Department
1801 Borchart
Santa Ana, CA 92705

SALES REPRESENTATIVES - Landscape maintenance firm that has been established for 30 years in southeast Florida has several openings for over achievers. We are looking for people who can challenge our top sales person who sold over \$1,000,000 in 1987. Applicants should have a background in horticulture, turfgrass management or pest control. 30-50k first year's earnings. Applications for training supervisors, service routes and pest control technicians are also being taken. Call or write Mr. DeMaria at 310 Northwest 16th Terrace, Pompano Beach, FL 33064, 305-971-0110. 11/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 12/88



We are recruiting!

We're looking for knowledgeable people in the following areas:

Environmental Care, Inc.

landscape management

Arbor Care

commercial & industrial arboriculture

Interiorscape Division

interior landscape maintenance

Positions available in:

Los Angeles	East Bay	Inland Empire
Sacramento	Santa Ana	Phoenix
San Diego	San Jose	Denver
Houston	Ventura	Colorado Springs
Palm Springs		

Send resume to:

Robert L. Scofield
Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

an equal opportunity employer by choice

ServiceMASTER

If you are in the lawn care business, ... in a related field, or... just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf
ServiceMaster LawnCare
1-800-255-9780

CHIEF LANDSCAPE ARCHITECT: For newly created metropolitan park district in Northeastern Ohio. Will administer the planning office of the park district, assisting in long range planning, plan development of park areas and facilities, coordinate work of consultants, schedule, coordinate, and supervise construction projects. BS in Landscape Architecture required. Must be registered LA in Ohio with four (4) years experience in design and Project Management. Excellent salary and fringe benefit package. Send resume to LM Box 461. 11/88

SUPERVISOR OPPORTUNITIES. "INC. 500" company, the area's largest Design/Build and Maintenance/Irrigation firm is seeking quality individuals to supervise production operations. **LANDSCAPE SUPERVISOR:** planting and construction. **MOWING SUPERVISOR:** contract programs. **CHEMICAL/HORTICULTURE SUPERVISOR:** chemical applications, fertilization, pruning and plant care. Responsibilities include employee training, supervision, scheduling, customer relations, quality control and sales assistance. Experience, strong plant knowledge and communication skills are required. Great opportunity to work with a quality and results oriented team. Salary, benefits, profit sharing plan and company vehicle. Send resume: Suburban Landscape Assoc., P.O. Box 2342, Davenport, Iowa 52809, Attn: Monty Mitchell. 12/88

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS** Dallas, Texas 214-634-0500. 11/88

LANDSCAPE SALES CONSULTANTS: Texas' largest commercial landscape maintenance firm is currently seeking sales consultants for our Houston branch. 2 years proven outside sales experience, or an industry related degree preferred. Landscape management experience helpful. Compensation package includes, base plus commission, car allowance, incentive bonus programs, and company benefits. For consideration contact: Branch Manager, Maintain, Inc., 16008 Boss Gaston Road, Richmond, TX 77469. (713)277-2867. 11/88

MANAGEMENT — Established Midwest company with solid growth is once again needing top-notch working managers to fill the following positions:

MARKETING/SALES MANAGER — Must be progressive minded, large budget for 3-6 branches of planning and implementation training sales managers, 3 years minimum, verifiable experience in LM field.

SALES MANAGEMENT — Branch level with full responsibility for telemarketing, mailing, etc. \$300,000-\$500,000 sales annually. Full-time position.

BRANCH MANAGERS — Two years experience preferred, must have both spray application and landscape maintenance background. Extremely busy and fun position.

We are a full service multi-department company with a growth curve created by careful placement of qualified individuals. Competitive salary & benefits with solid growth potential. Resumes to: Landscape Opportunities, P.O. Box 471333, Tulsa, OK 74147-1333.

LANDSCAPE PROFESSIONALS - Take your experience indoors! Your experience with pruning and pesticide application could have you working inside our lush tropical interiors. The **SPECIAL SERVICE DIVISION** of Creative Plantings, Inc. has entry and supervisory positions available now. We are looking for self-motivated individuals who enjoy a challenging career. Responsibilities include overall pest and disease control in all commercial locations, as well as upkeep of major atrium plantings through a regular program of pruning and wash-downs. Starting salary 24k-30k commensurate with experience, efficiency and expertise. Call or send resume to: **CREATIVE PLANTINGS, INC.**, P.O. BOX 119, BURTONSVILLE, MARYLAND 20866. ATTN: Ray Greenstreet (301) 384-3800. 11/88

LANDSCAPE PROFESSIONALS!

Nationally-ranked landscape contracting firm **SCAPES, INC.** is seeking to hire highly-trained professionals into the position of **PROJECT MANAGER**. We have openings in our Atlanta and Washington, DC offices. Higher pay and bonuses for qualified person. Please contact **SCAPES, INC.** at (404) 956-7500 for interviews. Also hiring **EXPERIENCED LANDSCAPERS**.

The Northern Illinois Toro distributor for commercial and irrigation products is seeking an individual for an irrigation department position. Responsibilities will include operations management and customer service/order entry duties. If qualified send a resume to Chicago Turf & Irrigation, 1170 W. Ardmore, Itasca, IL 60143. 12/88

LANDSCAPE PROFESSIONALS: Chapel Valley Landscape Company in the Metro Washington, DC area, has the following career opportunities available: Sales Representative, Landscape Architect. Very competitive salaries and benefit package available. Call (301) 924-5400. E.O.E. 11/88

DIRECTOR OF RECYCLING. Development and implementation of a DPR organic composting program to include leaf, grass and tree debris. Qualifications: Bachelor's degree in Forestry, horticulture or related field, five years experience in an active organic recycling operations, two years as a manager in organic composting and/or wood debris disposal. **RECYCLING STAFF ASSISTANT.** Assistant to the director in the development and implementation of operation procedures and programs for a municipal organic composting program. Qualifications: Bachelor's degree in Forestry, Horticulture, Environmental Resource Management or related field, two years experience, one in municipal composting operations. **To Apply:** William B. Lough, Chief Forester, Department of Parks and Recreation, 830 5th Avenue, Room 203, The Arsenal/Central Park, New York, NY 10021, (212)360-8202. Recycling positions budgeted and available January 1, 1989. New York City residence required upon employment. 11/88

GROW WITH TURF: Career opportunities are available for professionals with experience in lawn care, landscaping and irrigation. We're looking for aggressive self-starters to join our organization. Thrive on the challenge of our growth. Enjoy above average earnings and excellent benefits. Send resume and salary requirements to Turf, P.O. Box 433, Moorestown, NJ 08057 or call (609) 778-0780. 11/88

NEW POSITION OPENING: East Coast management of one of industry's hottest site-prep attachments. Self starter should have dealer sales management experience and reside near PA/NJ/NY area. Complete resume and salary history to Box 2135, Jamestown, ND 58402. 12/88

ADVANCE YOUR CAREER & IMPROVE YOUR LIFESTYLE

Seeking Landscape Personnel and Foreman for positions in one of the largest leading Landscape Companies in the Hamptons. We are 45 years established, dynamic, professional, progressive and quality oriented.

OFFERING YOU: Subsidized housing, excellent competitive salary & benefits, rewarding teamwork atmosphere, and an exceptional way of life in the beautiful Hamptons.

OFFER US: Your experience and education, enthusiasm, responsibility, leadership and organizational abilities.

Send resume confidentially to:

WHITMORE-WORSLEY INC.
ATTN: JACK
P.O. BOX 10
AMAGANSETT, NY 11930
(516) 267-3756

Supervisors & Forepersons: Glen Summit Nurseries located in West Central New Jersey has supervisory and foreperson positions open in rapidly growing field of landscape maintenance and construction. If you feel you are ready for advancement or are under-employed in your present position, call us for confidential interview at 201-735-4400, 8 a.m.—4:30 p.m. or send resume to: Glen Summit Nurseries, Inc., P.O. Box 209, Pittstown, NJ 08867, Attn: Mr. Pensyl. 2/89

LANDSCAPE MAINTENANCE SUPERVISOR. . . to schedule, manage and train personnel. Preferably bilingual, with heavy field experience organizing, managing and supervising multi-crew operation; knowledge in turf fertilization, pest and disease control, irrigation systems, repair and maintenance of machinery and equipment. Excellent opportunity for a self starter, highly motivated individual. All inquires will be completely confidential. Send resume, references and salary requirements to Grounds Keepers, 6021 Winsome, Houston, Texas 77057. 11/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 12/88

Lawn Care \$20M-\$50M

Career opportunities coast-to-coast. Employer retained. Experts in personnel since 1968.

USA Careers 515-394-2556
New Hampton, IA 50659

Landscape Maintenance Area Supervisors. Commercial & Residential Contractor seeks knowledgeable and hard working experienced field supervisors. Excellent Career opportunities for responsible, ambitious and self-motivated individuals with 4-yr. Horticultural Degree preferred. Excellent salary and benefits. We are one of the largest landscape contractors in the country and located in one of the fastest growing States, Florida. We welcome your resumes, Olyer Bros. Company, 1930 Silver Star Road, Orlando, FL 32804. 1/89

Superintendent/Grounds Manager. 167 acre park. 30 man crew. Knowledge of turfgrass and irrigation necessary. Excellent benefits. Salary negotiable. Contact Richard L. Mueller, 4535 Main Street, Jacksonville, Florida 32206. (904) 353-3649. 11/88

HORTICULTURIST: For public gardens and park in Northeastern Ohio. Will assist department head in supervising operations of the department which include a public display gardens, landscape maintenance of a 2,500 acre park and forestry operations. Degree in Ornamental Horticulture or closely related field needed. Excellent salary and benefit package. Send resume to LM Box 462. 11/88

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LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

Reconditioned Hydro Ax Brushcutter 1976 model 520 serial #331. Engine, hydraulics, transmission reworked, new style cutterhead. \$37,500.00. 1973 model 520 serial #169 in good working condition. New style cutterhead. \$27,500.00. W.A. Kendall and Company, 404-963-6017. 12/88

ATTN: GOLF COURSE SUPERINTENDENTS— Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

STUMP CUTTER - Compatible with two wheel Gravelly tractors. Stainless steel, heat treated, 6 carbide cutters 9/16" rounded tips, one bolt change. Kinetic Stump Cutter Inc., P.O. Box 115, Jupiter, FL 33468-0115 or call 1-800-422-9344. 12/88

ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 3/89

FOR SALE: #1100 Mulch Master Machine, goose neck style. First State Bank, Wylie, 201 N. Ballard, Wylie, TX 75098. 214-442-3570. 12/88

LATE MODEL PRINCETON SOD HARVESTER. Best offer. Call 801-562-9090. 11/88

TREE SPADE. Vermeer TS 44M purchased new Spring of '83. Excellent mechanical condition, mounted on a 1973 Ford F750 chassis. \$10,000. Spade may be purchased separately. 901-377-8887. 11/88

IRRIGATION PUMP, Goulds 40 h.p. electric, 450 GPM, 110 PSI, excellent, \$2000/offer. Bognar Sod Farm, (216) 274-2548. 11/88

FOR SALE: 1985 TORO REELMASTER MOWERS. Five-bladed reels. 9-gang set. Excellent condition. Perfect for golf course use. Phone 313-653-2201. 11/88

FOR SALE: Vermeer TS-50 Treespade, 1980 spade mounted on 1980 GMC 5000. Both are in excellent condition. Truck is also set up to mount a 12' dump stake body for use during off season with quick change ability (3-4 hrs). Body is included in price \$20,000 or best offer. (802) 878-5720. 11/88

TURF TIPS For Lawn Care: Video Tapes by the Cooperative Extension Service at Michigan State University and the Michigan Turfgrass Foundation. Excellent for training and educational programs. Can be used by lawn care companies, golf course superintendents and all grounds supervisors. **LAWN ESTABLISHMENT, GENERAL LAWN CARE, LAWN GRASSES, FERTILIZATION, WEED CONTROL, LAWN MAINTENANCE** and, soon, **CALIBRATION.** VHS or Beta. \$60.00 each or 7 for \$375.00. For information call (517) 355-0270 or write Michigan Turfgrass Foundation, Box 80071, Lansing, Michigan 48908. 4/89

Big Roll Sod Harvester, nearly new. Over 100 steel roll cores, plus transport, loading and laying attachments. \$5250.00. 506-472-3357 / 506-459-3513. 11/88

1986 JACOBSEN HF-5 Fairway mower, with protective cage. Call John at Poquoy Brook Golf Course, 617-947-6070. 11/88

Lock Reel Mowers. One single unit, one triplex, seldom used, engines like new. Call 301-850-6907 for more information. 11/88

PIPE LOCATOR - Inexpensive! Locates, traces underground drain lines of clay, PVC, ABS, steel culvert, orangeburg, cement. Finds PVC, steel water lines, buried metal, plastic sprinklers, valve boxes, clogs in lines. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

'78 Ford LN600 1100 gal. SS tank w/mech ag. 2 reels, 20/20 pump, 16 HP engine. \$15,000 or **BEST OFFER** 317-966-7397. 12/88

FOR SALE: Established Garden Center and Landscaping business in Upper Michigan. (Both or just Garden Center). Owners retiring. For more information write: P.O. Box #7872, Ann Arbor, MI 48107. 11/88

1968 Jacobsen F-10 mowing tractor with blitzer units & semi-pneumatic tires. Gas engine & new clutch. \$5,000.00. Jensen Sod, 650 North Wales Road, Lansdale, PA 19446. (215)699-9151. 11/88

NORTHWEST TRAILERS — CUSTOM LANDSCAPING TRAILERS. Protect your investment from exposure and theft. Northwest Trailers, palatine, IL 800-522-6208 or 312-577-6208. 1/89

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF