



## WE NEVER STOP PUSHING FOR PERFECTION

More people find more reasons to get behind Ransomes Bobcat than any other mid-size mowers. Because we never stop getting great ideas for improving them. Like our new ultra-durable, double-wide belt for truly uninterrupted mowing. Or our exclusive quick-lock caster clips for dependable wheel security. For landscaping and grounds-keeping, remember; no one puts more new features on a wider selection of commercial mowers (32" to 54" cutting widths) than Ransomes. The best selling mid-size mowers in the world.

To see more great ideas, get started at your Ransomes distributor. Or call Ransomes, Inc., One Bob Cat Lane, Johnson Creek, WI 53038, (414) 699-2000.

**RANSOMES**

**BOB-CAT®**

WHERE GREAT IDEAS START

Circle No. 162 on Reader Inquiry Card



# Ask for Exmark

Looking for excellence? Ask for Exmark.

From the sleek 48" to the powerful Turf Rake, Exmark's full line of professional lawn care products are engineered, tested and produced to give you excellent results and years of reliable operation. All Exmark products are backed by our national servicing-dealer network and two-year, limited warranty.\*

What's more, Exmark mowers are easy to buy. Our competitive pricing and new Advanta Lease program help you own for less.

For a great cut at a good price, ask for Exmark. For more information, call Exmark today:

**402/223-4010.**

\*engine and Peerless transmission warranted separately



MFG. CO. INC.  
BOX 748 — BEATRICE, NE 68310

**The mark of excellence  
in professional lawn care.**

*Our 32" commercial power mower, like all Exmark intermediate mowers, is available with variable speed or 5-speed transmission.*

Circle No. 126 on Reader Inquiry Card

# EVENTS

APRIL

**7-8—Landscape Estimating Workshop.** San Jose, CA. Contact: Charles Vander Kooi, P.O. Box 621414, Littleton, CO 80162; (303) 697-6467.

**10-13—Menninger Sunbelt Tree Conference.** Cypress Gardens, FL. Contact: Jack Siebenthaler, P.O. Box 6524, Clearwater, FL 34618; (813) 446-3356.

**11-12—Playground Safety and Design Workshop.** The National Institute on Parks and Grounds Management, Milwaukee, WI. Contact: National Institute, P.O. Box 1936, Appleton, WI 54911; (414) 733-2301.

**12-15—Missouri Parks & Recreation Association Annual Spring Conference.** Clarion Hotel, St. Louis, MO. Contact: David Ostlund, 1203 Missouri Blvd., Jefferson City, MO 65101; (314) 636-3828.

**14-15—National Agricultural Chemicals Association Spring Conference.** Stouffer Concourse Hotel, Arlington, VA. Contact: Elizabeth Barton, 1155 15th St. N.W., Suite 900, Washington, D.C. 20005; (202) 296-1585.

**17-20—New York State Recreation and Parks Society 48th Annual Conference and Exhibition.** Monticello, NY. Contact: Arthur Ambuhl, NYSRPS, 119 Washington Ave. Albany, NY 12210; (518) 463-1232.

**19-21—29th Annual Turfgrass & Landscape Institute.** Anaheim Convention Center, Anaheim, CA. Contact: Ed McNeill, 2492 E. Mountain St., Pasadena, CA 91104-3423; (818) 798-1715.

# SEE WHERE YOU SPRAY

Hi-Light™ industrial strength colorant marks herbicide and sterilant treated spots and strips.



# SPRAY COLORANT REDUCES SKIPS, DRIFT, OVERLAP



Bas-Oil™ hydrocarbon soluble basal dye promotes free and brush application accuracy.

Easy-to-see B-U colorants indicate chemically treated areas, spots, strips and spray patterns — even spray drift.

They help reduce application errors (overlap, off target and non target applications) with a bold color.

And they help promote uniform, accurate



Turf Mark™ turf colorant defines broadcast treated areas on grass, turf, etc.

applications of critical herbicides, soil sterilants, plant growth regulators and insecticides — simply, visually.

Easy to use. All B-U colorants are concentrated, easy to mix, wash off quickly and are available for applications on turf, weeds, brush, small trees, etc. Write or call for brochures.



**Becker-Underwood** 701 Dayton Road  
Ames, Iowa 50010 (515) 232-5907

Chemicals and colorants for Agriculture, Forestry, Industry and Turf Use

Circle No. 104 on Reader Inquiry Card



# Landscape Exposition

**October 22-24, 1988 / Nashville Convention Center  
Nashville, Tennessee**

I'm interested in exhibiting at the Third Annual Landscape Exposition.

Please send me more information.     Please have a salesman contact me.

Name

Title

Company

Address

City

State

Zip

Telephone (Include area code)



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**Landscape Exposition  
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Norwalk, CT 06854**





THE 3rd ANNUAL



# Landscape Exposition

October 22-24, 1988 / Nashville Convention Center  
Nashville, Tennessee



The Green Industry's  
Most Far-Reaching Event

## Your customers will be there

Exhibit in Landscape Expo and you'll reach commercial and residential lawn care specialists; university and park grounds superintendents; golf course managers; sports field managers; landscape contractors and many more. You'll meet decision-makers from around the country who are interested in buying new power equipment; chemicals; seed; fertilizers; irrigation systems; vehicles; accessories and services. Dollar for dollar, you won't find a better advertising value!

## Timely seminars

Acknowledged experts will offer answers and solutions to the technical, managerial and regulatory problems facing every segment of the landscape industry.

## Industry strength

Landscape Exposition is sponsored by Landscape Management and Lawn Care Industry, the leading publications in the green industry. They will spearhead the promotional campaign, assuring maximum penetration into this market.

## Fall timing

You'll meet your customers when they've just concluded a successful season and have funds available to buy for next year.

## An unbeatable location

Nashville occupies a unique position in the heartland of America — within driving distance of dozens of major cities, and a short plane hop from many more. And because Tennessee is a right to work state, you'll save on labor costs. Attendees will be drawn to Nashville's many attractions, and the full spectrum of accommodations — from luxury hotels to KOA Campgrounds — make it the perfect spot for a family vacation.

## Weekend dates

Attendees can get away from their businesses and bring the family for a relaxing getaway. Discount coupons from local shops, restaurants and attractions will add to the fun.

## Exciting incentives

Prizes, giveaways and in-hall entertainment will create an upbeat, exciting atmosphere during all three days of the show.

## Plan to be there — reserve space today!

Your customers will be at the Landscape Exposition in Nashville — you should be there too! For a complete exhibitor prospectus and floorplan call Becky Lerew, Show Manager or Mary Sue Christoffers, Sales Manager at (203) 853-0400 or write to Landscape Expo, 50 Washington Street, Norwalk CT 06854.

Produced by

**EDGE  
EXPOSITIONS**

Sponsored by Landscape Management and Lawn Care Industry Magazines

Circle No. 139 on Reader Inquiry Card



# CLASSIFIEDS

**RATES:** \$1.10 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch-1x (one inch minimum); \$85-3x; \$80-6x; \$75-9x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$10 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## BUSINESS OPPORTUNITIES

**PALM BEACH & WEST PALM BEACH FLORIDA** - Landscape Maintenance Company full service. Est. 1980. Be your own boss. Will train some financing. Call Today (305)627-8141. 5/88

**LAWN RENOVATION!** Total Lawn Renovation saves the customer money and gives them what they want every time—a beautiful new lawn. These satisfied customers provide a built in client base for establishing your year round lawn fertilizing program. I've developed a complete business package which will provide you with the sales tools and information you need to successfully enter the low startup/high profit lawn renovation market and build your own fertilizing business. The cost \$199.95. For more information give me a call, Greg (206) 527-5368. 3/88

**WANT TO BUY OR SELL** a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

## HELP WANTED

**LANDSCAPE EMPLOYMENT OPPORTUNITIES** - One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Maintenance Supervisors, Estimators/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, 23216 Telegraph, Flat Rock, MI 48134. 4/88

We are looking for a Landscape Foreman with experience in leading and working with installation crews. Duties include job estimating reading blueprints, staking jobs, and pruning. We are located in the heart of the Blue Grass State of Kentucky. Family owned business since 1841. Benefits include paid vacation after 1 year, health insurance plus profit sharing. Your salary is negotiable depending on experience. Contact Stephen Hillenmeyer, C/O Hillenmeyer Nursery, 2370 Sandersville Road, Lexington, KY 40511. 3/88

**LANDSCAPE MAINTENANCE SUPERVISORS AND FOREMEN** - Heyser Landscaping, Inc., a prominent landscape contractor in the Philadelphia, Wilmington, Allentown area is seeking experienced personnel in all phases of landscape maintenance, pest management and installation. Contact Heyser Landscaping, Inc., 400 North Park Avenue, Norristown, Pennsylvania 19403, 215-539-6090. 5/88

**PRIME OPPORTUNITY OPERATIONS MANAGER** - Our rapidly expanding landscape construction/maintenance firm seeks aggressive well organized individual for operations manager. Candidate should have 2 years supervising experience in horticulture, be very good working with people and be very knowledgeable of ornamental plants and turfgrasses. Pesticide experience helpful but not required. Good salary and benefits. Send resume and salary requirements to Pro Scapes Inc., 1223 Old Stonehouse Road, Syracuse, NY 13078, or call 315-446-5353. 3/88

**San Francisco Bay Area** landscape firm seeks individual with strong horticultural, construction, irrigation, and client relation skills for landscape installation foreman position. Learning and growth opportunities with established company. Competitive compensation and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Boulevard, Martinez, CA 94552. 3/88

**\$1,000,000.00 SALES PERSON** - Our top producing landscape salesperson sold \$1.6 million during 1987. We're looking for a challenger, a motivated and overachieving landscape salesperson with a proven track record. If you are looking for top wages, an opportunity to excel, and your background includes sales of quality landscapes and developing client loyalty, call today and accept the challenge. Our 16 year young, award-winning Design/Build firm serves residential and commercial clients in the booming Cleveland, Ohio market area. Call 216-357-8400. 5/88

**MANAGEMENT:** Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303. TF

**LANDSCAPE FOREMAN** - Year round with a quality company located on the coast of MAINE. Experience managing construction and planting crews. Generous benefit package for qualified candidate. Send resume with work experience and salary history to: **EARTHWORKS/MATTESON, LANDSCAPE AND TREE EXPERTS**, P.O. Box 31, Yarmouth, ME 04096. 3/88

**ASSISTANT MANAGER/FOREMEN** - Expanding maintenance/design firm servicing corporate accounts and estates, requires quality-conscious assistant manager for maintenance division and experienced foremen for maintenance and construction divisions. Associate horticulture degree plus 2 years experience desirable. Excellent compensation package, advancement and career opportunities for goal-oriented individuals. Submit letter of application, resume and salary history (in confidence) to: Eastern Land Management, 433 West Main Street, Stamford, CT 06902. 4/88

**LANDSCAPE MAINTENANCE SUPERVISOR** - Rapidly expanding landscape management firm seeking experienced quality individuals with ability to manage people. Tremendous opportunity with full benefits. Forward your resume with salary history to Tandem Landscape Company, 33W480 Fabyan Parkway, Suite 101, West Chicago, IL 60185. Attention: Glenn Kedzie. 3/88

**TREE CARE SALESPERSON** - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400, attention John. 5/88

Lucrative, challenging opportunity for motivated individual to direct irrigation division of leading landscape/irrigation company. Thorough knowledge of design & trouble shooting a must. Send resume to **TERRAFIRMA INC.**, Attn: David Bender, 3780 E. Morgan Road, Ypsilanti, MI 48197. 313-434-3811. 3/88

**Tree and Shrub Care Technician:** Experience a must. Must be state licensed. Should be able to help develop accounts. Excellent growth potential for Michigan's largest landscape contractor. Send resume or call: Vidosh Bros., Inc., 36199 Mound Rd., Sterling Heights, Michigan 48310, 313-264-9492. 3/88

**Landscape Foremen:** Experience in all phases of landscape installation on commercial and residential sites. Able to supervise a landscape construction crew and work from a set of landscape plans. Excellent growth potential with Michigan's largest landscape contractor. Send resume or call: Vidosh Bros., Inc., 36199 Mound Rd., Sterling Heights, MI 48310, 313-264-9492. 3/88

**Lawn Maintenance Foremen:** Experience in all phases of maintenance for commercial and residential sites. Able to organize a maintenance crew. Experience with maintenance equipment, operation, and repair. Must have good driving record. Send resume or call: Vidosh Bros., Inc., 36199 Mound Rd., Sterling Heights, Michigan 48310, 313-264-9492. 3/88

**LANDSCAPE DESIGN & SALES:** Leading Kansas City landscape company has immediate opening for talented, experienced and aggressive person in residential and light commercial design and sales. A.S. or B.S. in horticulture or related field preferred. Salary incentive, benefits. Send resume with experience and salary history to: Hermes Company, P.O. Box 14336, Lenexa, KS 66215. 913-888-2413. 3/88

**LAWN CARE PROFESSIONAL:** Commercial landscape firm looking for responsible person to start up lawn care division. Responsibilities to include applications, service calls, record keeping, training and inventory. Prefer B.S. in Agronomy or at least 2 years field experience. Generous wage & benefits package. Send resume to Hunt & Hulteen, Inc., 50 Spark Street, Brockton, MA 02402. (1-617-580-1062). 3/88

**MANAGEMENT TRAINEE:** Tampa area commercial landscape management firm has opening for person with horticulture degree. Must have knowledge of Florida plants and have the ability to communicate. Initial responsibilities include horticultural quality control and customer service. No experience required. Positive professional attitude and willingness to learn a must. Call Mr. Blanchard 813-854-2383. 3/88

Seeking manager with excellent administrative, sales and marketing skills for position in well established sod farm/sprinkler system company north of Denver. Horticultural background preferred, "people skills" a must. To develop innovative sales programs, coordinate schedules, evaluate and hire employees, conduct maintenance overviews and public relations. Letter and/or resume to: Doke Enterprises, Inc., 1425 Weld County Road 32, Longmont, CO 80501, Attn: Personnel. 3/88

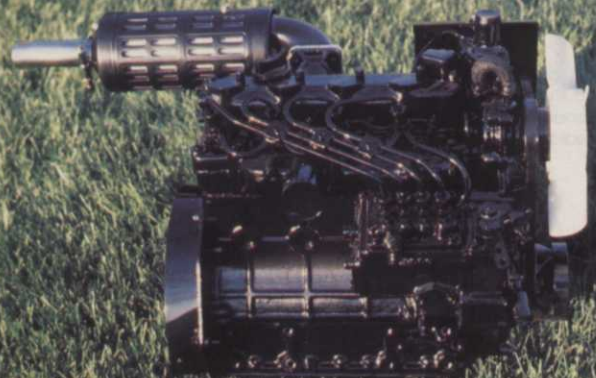
**LANDSCAPE/MAINTENANCE POSITIONS:** Hard-working supervisors, foremen and crew members needed by Northern Virginia firm engaged in all phases of landscaping, maintenance and hydroseeding. Call or write Turf Specialists, Inc., 10109 Gijes Run Road, Lorton, VA 22079, (703) 550-9196. 3/88



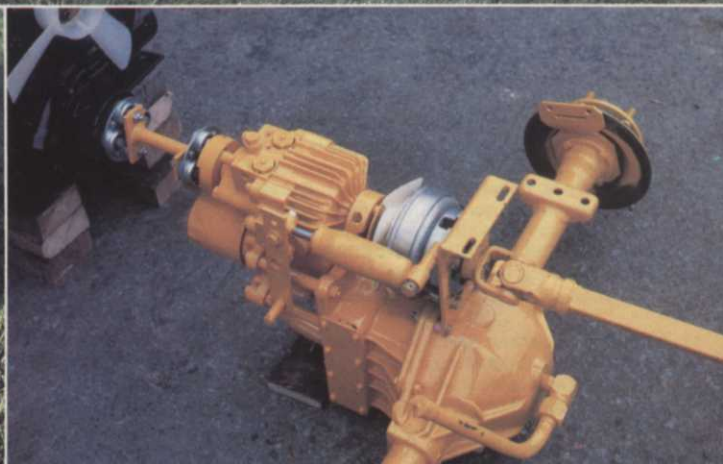
# NEW TURF BLAZER II



**INTRODUCING NEW GENERATION OF DIRECT DRIVE ROTARIES**



**CHOICE OF THREE  
WATER-COOLED ENGINES**



**SIMPLE, EFFICIENT DIRECT DRIVE**

The TURF BLAZER II, designed to be a highly productive, mowing machine in a variety of mowing conditions, yet gentle enough to groom the finest lawn.

**SELECT** the KUBOTA engine to fit your needs.

Choose the 4-cylinder 22HP diesel, the 3-cylinder, 16.5 HP diesel or the 3-cylinder, 21 HP gas. ALL engines are water-cooled.

A new direct drive system to the cutting deck eliminates PTO belts. This direct drive system assures maximum power transfer to the deck. NO belts means NO belt wear and no slippage.

Choose a 48", 60", 72" or 82" deck. These side-discharge rotaries allow close trimming and uniform discharge of clippings.

**DON'T WAIT!** Contact your Local HOWARD PRICE distributor for a demo on your turf.

Manufactured by



18155 Edison Avenue  
Chesterfield, Mo. 63017

Circle No. 220 on Reader Inquiry Card



## HELP WANTED

**TREE WARDEN/ARBORIST** - The City of Boston Department of Parks and Recreation is seeking a tree warden/arboretist to assume a leadership role in a new commitment to improve the City's tree population. This effort is part of a much larger commitment to the restoration and improvement of the City's green spaces. Responsibilities: Administrative and staff/contract development and organization and supervision of all tree planting, trimming, removal, and I.P.M. of street and park trees. Qualifications: Bachelor's Degree in Arboriculture or related field. At least 5 years management experience in urban parks and street tree maintenance with a strong background in the technical aspects of tree maintenance. Must possess strong organizational and supervisory skills. Strong communication and public outreach skills are essential. Massachusetts Pesticide Applicator Certificate in Ornamentals, Turf and Right of Way and Valid Driver's License are required. Salary Range: \$37,500 - \$40,000. City of Boston residency is required. Please send resumes to: Don King, Parks and Recreation Dept., Room 816, Boston City Hall, City Hall Plaza, Boston, MA 02201. The City of Boston is an Equal Opportunity Employer. M/F/H. 3/88

**GROUNDS MAINTENANCE SUPERVISOR** - John Brown University, a small, Christian college in northwest Arkansas. Responsibilities: General supervision and maintenance of grounds and game fields. Plan, install, and maintain flower beds, turf, and new plantings. Qualification: Grounds maintenance and supervision, experience desirable. Individuals with background in landscape management, horticulture, turf management, etc. are encouraged to apply. To apply send resume to Lea Facundus, John Brown University, Siloam Springs, AR 72761. John Brown University is an equal opportunity employer. 3/88

**LANDSCAPE MAINTENANCE FOREMEN:** Quality oriented landscape firm is seeking quality oriented foremen for positions in: landscape installation, maintenance, construction, and sales. Excellent salary, bonuses, benefits, and rapid advancement. Relocation assistance available. Send resume to: **FOUR SEASONS LANDSCAPING, INC.**, 112 B Frederick Ave., Rockville, MD 20850. 3/88

**SALES:** Landscape Sales person with 1-2 years experience. Individual must be aggressive, motivated and able to work with crew foreman as well as prospective clients. Design ability a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF

**EXPERIENCED LANDSCAPE FOREMAN:** Design & Construction Company seeking person with 3-5 years experience. Individual must be able to take total responsibility of projects, from start to finish. Plant knowledge, construction techniques, blue print reading a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF

Landscape design/build company needs reliable foreman with 3+ years of experience in all or most phases of landscape construction including retaining walls, brick patios, planting, seeding, and tractor operation. If you can produce high quality landscapes, this is your opportunity to work for a well-established and progressive company offering good pay, full benefits, and potential for career advancement. Positions also open in irrigation, maintenance, and landscaping divisions. Send resume or call, Mill Creek Landscapes, 2118 Walker Ave., Greensboro, NC 27403 919-274-6007. 3/88

**AGRONOMIST** - Lawn Doctor, the nations leader in franchise lawn care, is seeking an individual to join our national staff. Position involves working with franchisees on turf program development, training, safety, and regulation. BS Agronomy with warm and cool season turf experience and strong communication skills required. Must be willing to travel and relocate. Resume and salary history to Lawn Doctor, P.O. Box 512, Matawan, NJ 07747. 4/88

**CREW SUPERINTENDENTS:** Houston, TX. We are looking for experienced, aggressive people to grow with us. Send resume and salary history to: **THE GROUND CREW, INC.**, P.O. BOX 219041, HOUSTON, TX 77218. Or just call me collect. Stuart Scandridge, 713-578-9519. 4/88

## LESCO, INC.

A leader and complete supplier of equipment and products to the Turf Care Industry, is seeking aggressive, mature, customer oriented individuals to join the team as:

### SERVICE CENTER MANAGER

This position will have P/L responsibility for the management of a warehouse operation serving the professional lawn care industry; including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the lawn care and/or golf course industries, or possess a horticultural background. Past selling experience helpful.

Positions are available in Long Island, Baltimore, Philadelphia, Washington, Rochester, N.Y., Cincinnati, Pittsburgh, Detroit, Cleveland, Columbus, Akron, Dayton, also in various Florida metropolitan markets.

Our firm has an established growth pattern and record of profit sharing. Interested and qualified candidates should submit resume and salary history in confidence to:

Brad Gerson  
LESCO, INC.  
20005 Lake Road  
Rocky River, OH 44116  
Equal Opportunity Employer

**HELP WANTED:** Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmore-Worsley Inc., P.O. Box 10, Amagansett, NY 11930. (516) 267-3756. 3/88

**GROUNDS MANAGER** - Well established, quality conscious, real estate development and management firm requires full time Grounds Operation Manager for all seasons management of large corporate office parks located primarily in the lower Connecticut/Westchester/Putnam, New York area. Applicant must have minimum five years experience in care and management of trees, shrubs, turf and pavement. Knowledge of and ability to administrate contracts. A working knowledge of site work and irrigation systems. Individual must have good communication skills and ability to deal with labor as well as executive staff. **Growth position.** Salary open. Send resume and salary requirements to: Grounds Management, Box 269, 324 Main Street, Norwalk, Connecticut 06851. 5/88

**OLD WESTBURY GARDENS** is seeking applications for experienced gardeners in the areas of 1) general landscape maintenance; 2) cutting garden planning, planting and maintenance; and 3) herbaceous perennial maintenance. Salary commensurate with experience. Contact Robert Bowden, Director, Horticulture and Operations, Box 430, Old Westbury, NY 11568. Call (516) 333-0048. Available immediately. 4/88

Help Wanted - Grounds management supervisor - **AWARD WINNING CORPORATION** is seeking grounds management supervisor. Must be "intelligent" and self-motivated with a minimum of 2 years "hands-on" supervisory experience. Must be able to schedule, train and motivate crews of 9-12 in all phases of grounds care. Horticultural degree and pesticide license beneficial. Send resume with salary requirements to A & R Landscaping, 500 Tidewater Drive, Norfolk, VA 23504. 3/88

**LANDSCAPE SALESMAN/ESTIMATOR NEEDED:** Aggressive Landscape Company has immediate opening for career-minded, aggressive irrigation & landscape estimators and/or salesman. Permanent position with a future. Salary and benefits commensurate with experience. Equal opportunity employer. Send resume to Mickey Strauss, American Landscape, Inc., 7949 Deering Avenue, Canoga Park, CA (818)999-2041. 3/88

**TRAINEES & FOREMEN:** Washington D.C. area design-build firm is looking for career minded individuals who want to learn top of the line residential landscaping-construction, planting & landscape maintenance. We need professionals who are willing to work and can produce. We work a 4-5 day week and offer good pay with benefits. Send resume with references to: Garden Gate Landscaping, 821 Norwood Road, Silver Springs, MD 20904. Attn: Jim Seipel. 3/88

**PERSONNEL:** Hydro Lawn, a Mid-Atlantic full service lawn care company is accepting applications for Sales/Customer Service management positions. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from \$25-35,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 20879. TF

**LANDSCAPE CONSTRUCTION FOREMAN.** Experienced persons needed to lead our construction crews. A thorough knowledge in sodding, planting, R/R tie work, and walk/patio construction are required. Come grow with this progressive landscape corporation. Send resume and salary history to: D.J. Murphy Landscape Co., Inc., P.O. Box 3079, Framingham, MA 01701. 3/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 5/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 5/88





**SNAPPER**

# FOR DAY IN DAY OUT DEPENDABILITY.

For over 35 years Snapper has been building the highest quality outdoor power equipment money can buy. Lawn care professionals know that such quality means lasting dependability and steady profits. And now Snapper makes this quality available in a wider selection of commercial products for your business.

All heavy-duty walk mowers come with the power and options to make big jobs a snap. Pick from 32," 36," or 48" models. A 60" model will be available soon. Our mid-duty walk mowers come with 30" or 41" decks featuring pivoting front ends to reduce scalping. 21" Hi-Vac® walks feature 3 bushel grass catchers,

and have 5 hp engines with heavy-duty parts for longer life.

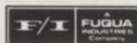
Snapper is America's number one choice in rear engine riders. Our Extra Tough models feature 12 hp engines and 5 forward speeds with on-the-go shifting. Our lawn tractors give you a choice of 33," 41" and 48" mowing decks.

There's more to this business than mowing and Snapper has you covered with power pluggers, power rakes, trimmers, edgers and even a 2-stage commercial snowthrower.

So, for day in day out profitability, invest in Snapper quality. Write Snapper Power Equipment, Dept. 000000, McDonough, GA 30253.



SNAPPER POWER EQUIPMENT, McDonough, Georgia 30253. A division of Fuqua Industries



Circle No. 170 on Reader Inquiry Card



## HELP WANTED

### CAREER OPPORTUNITIES

**ORKIN LAWN CARE** (a division of Rollins, Inc.), is one of the nation's largest and fastest growing Lawn Care Companies. With over 43 branches located in 12 states our expansion plans for FY88 will require more proven management.

We are looking for Branch, District and Region Management talent, as well as, Sales and Service Management employees.

If you are ready to join an aggressive company with over 87 years of service business experience, one that is stable, growing and one where you can build a strong career with unlimited advancement opportunities then send your resume **TODAY** or call 404-888-2771.

Personnel Director  
Orkin Lawn Care Division  
P.O. Box 647  
Atlanta, GA 30301

Landscape assistant at major Country Club. Design, installation, and maintenance of Clubhouse and landscaped areas on Golf Course. Must have A.S. or B.S. degree in Ornamental Horticulture or related field. \$20,000 plus benefits. Send resume to: 665 Hightower Trail, Dunwoody (Atlanta), GA 30350. Attn: Golf Maintenance or call 404-993-2040. 3/88

Landscape Salesperson position available with Yardmaster, Inc. in Cleveland, Ohio. Excellent compensation plan and benefits. Join Ohio's largest design/build and maintenance firm. Send resume or call **YARDMASTER, INC., 1447 N. Ridge Rd., PAINESVILLE, OH 44077, 216-357-8400.** 4/88

**Gazebo Dealers Wanted.** Huge profits selling pre-assembled gazebo kits. Different sizes and styles available. High quality kits manufactured in Michigan. Shutt Construction Co., P.O. Box 397, Williamston, Michigan. Phone (517) 655-1915. 4/88

**LANDSCAPE MAINTENANCE SUPERVISOR:** Scapes, Inc., a commercial landscape firm in Atlanta, Georgia, is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential — up to Division Manager — makes this position ideal for a goal oriented individual. 404-956-7500. TF

**PRODUCTION/SALES/MANAGEMENT** — Aggressive Texas full-service landscape firm now accepting resumes for entry level positions in sales, production and management. Excellent opportunities for career, growth oriented persons. Send full resume to LM Box 443. 4/88

**LANDSCAPE MANAGEMENT MANAGER:** Leading Kansas City landscape company has immediate opening for talented, experienced and aggressive person to manage and develop our maintenance and chemical division. Excellent growth opportunity. B.S. in horticulture or related field preferred. Salary incentive, benefits. Send resume with experience and salary history to: Hermes Company, P.O. Box 14336, Lenexa, KS 66215. 913-888-2413. 3/88

**WINNERS ONLY:** If you love the lawn care business, and are still looking for your personal security and comfort levels, send us your resume. Your experience should be in all phases of lawn care, management, customer sales and service. We are expanding our operations and will offer the right individual a unique once in a lifetime opportunity. When you prove your abilities, we'll guarantee your success. Send your confidential resume to: P.O. Box 5677, Rockville, MD 20855. 3/88

Southwest's finest landscape management company seeking enthusiastic, motivated individual for Landscape Maintenance Supervisors position. Degree in related field or experience in maintenance and or installation. Opportunities available in Dallas, Houston, Fort Worth. Send resume/work history to: Personnel Administrator, Maintain, Inc., 2549 Southwell, Dallas, TX 75229. 3/88

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