

# Excellent Overall Performance



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## TURF-TYPE TALL FESCUE

\*PVP 8200167

Jaguar takes care of itself. It needs less feeding and thrives in hot weather and drought with limited watering. Jaguar takes traffic because it forms a dense, deeply-rooted persistent turf. Jaguar resists diseases (Rhizoctonia brown patch, in particular) and tolerates shady, low light areas. Jaguar needs less mowing. It is lower growing and more tolerant of close cutting. Jaguar has a leafier, finer texture and beautiful dark green color.

*To find out more about Jaguar Turf-Type Tall Fescue contact the distributor nearest you or circle the number below on the card in back.*

Garfield Williamson, Inc.  
Fairfield, NJ 07006  
201-882-7755

Byrum Seed Co.  
Charlotte, NC 28224  
704-527-0481

Manglesdorf Seed Co.  
St. Louis, MO 63166  
314-535-6700

Geo. W. Hill Seed Co.  
Florence, KY 41042  
606-371-8423

Wetsel Seed Co.  
Harrisburg, VA 22801  
703-434-6753

Germins, Inc.  
Fresno, CA 93777  
209-233-8823  
Los Angeles, CA 90051  
213-589-6331

Circle No. 108 on Reader Inquiry Card



## HELP WANTED

### Director, Medalist Turf

Northrup King Co. is seeking an experienced turf professional capable of managing a dynamic and rapidly-growing proprietary turfgrass division. The individual selected will be familiar with the turfgrass industry, have a proven track record and be able to provide leadership in all important functional areas including sales, marketing, production, research and planning. This position will be located at our corporate headquarters in Minneapolis, Minnesota. For consideration, send your resume, in confidence, to:



M.S. Mikulay  
Northrup King Co.  
P.O. Box 959  
Minneapolis, MN 55440

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 9/88

Experienced Irrigation Superintendent - Golf Course Design and Construction Company seeking individual with experience at irrigation system design/installation crew management and equipment operation to work on various projects throughout Florida. Top salary and benefit package. Reply in confidence to Jim Vojnovski, McCumber Golf, P.O. Box 490, Middleburg, FL 32068. 7/88

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If you are in the lawn care business, ... in a related field, or... just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf  
ServiceMaster LawnCare  
1-800-255-9780

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 9/88

**IRRIGATION SALES** - We are expanding our Irrigation Division, and are seeking a salesperson experienced in design and/or sales of golf course and commercial irrigation systems. Excellent benefits and growth potential. Please send resume to: S.V. Moffett Co., Thruway Park Dr., West Henrietta, NY 14586 Attention: Ken White. 8/88

**SALES:** Landscape Sales person with 1-2 years experience. Individual must be aggressive, motivated and able to work with crew foreman as well as prospective clients. Design ability a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF



**We are recruiting!**

We're looking for knowledgeable people in the following areas:

**Environmental Care, Inc.**

*landscape management*

**Arbor Care**

*commercial & industrial arboriculture*

**Interiorscape Division**

*interior landscape maintenance*

**Positions available in:**

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Sacramento	Santa Ana	Phoenix
San Diego	San Jose	Denver
Houston	Ventura	Colorado Springs
Palm Springs		

**Send resume to:**

Robert L. Scofield  
Personnel Department  
24121 Ventura Boulevard  
Calabasas, CA 91302

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**EXPERIENCED LANDSCAPE FOREMAN:** Design & Construction Company seeking person with 3-5 years experience. Individual must be able to take total responsibility of projects, from start to finish. Plant knowledge, construction techniques, blue print reading a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC.**, 216 East Main Street, Huntington, New York, 11743. 7/88

**IRRIGATION.** General managers, foremen, installers. We seek ambitious people who want to move up the ladder. Our training schedule allows you to advance quickly. We have opportunities in five midwest locations. Send us your resume and objectives. The Lawn Pros Sprinkler Co., 3508B Roger B. Chaffee Blvd., Grand Rapids, MI 49508. 12/88

**PARKS COORDINATOR,** Ketchikan, Alaska - Administers Parks Maintenance and Beautification Divisions; Bachelors in Parks Administration, landscape design or horticulture preferred. Current experience in administering parks services. \$32,388 salary with benefits. Send resume to Ketchikan Job Service, 326 Dock Street, Ketchikan, Alaska 99901. The city of Ketchikan is an EEOE. 7/88

**SALES MANAGER:** Mid Atlantic turf-ornamental supply business with history of continued growth. Seeks a motivated person with 5-8 years sales to the turf and ornamental or agricultural markets. Person should have sales training, market planning experience. Competitive salary, benefits, opportunity for professional growth. Send resume to: LM Box 453. 8/88

**LANDSCAPE MAINTENANCE SUPERVISORS AND FOREMEN** - Heyser Landscaping, Inc., a prominent landscape contractor in the Philadelphia, Wilmington, Allentown area is seeking experienced personnel in all phases of landscape maintenance, pest management and installation. Contact Heyser Landscaping, Inc., 400 North Park Avenue, Norristown, Pennsylvania 19403, 215-539-6090. 7/88

## MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter  
Ever-Green Lawns Corp.  
1390 Charlestown Ind. Dr.  
St. Charles, MO 63303

Arborist - Tree climber and spray applicators, experienced or will train forestry or horticultural student. Tremendous growth potential. Tree Care, Inc., 216 East Main Street, Huntington, New York, Area Code: 516-#424-9440 or #424-9441. 9/88

## ASSISTANT MANAGER GROUNDS MANAGEMENT DIVISION

New Jersey's most progressive, well equipped Landscape Management Company is seeking a person capable of managing a division of our company.

Individual must have at least two years Horticultural degree and three years managerial experience in the Landscape Industry.

EXCELLENT SALARY AND BENEFITS  
COMMISSION AND VEHICLE

Contact William H. Peterson at 201-992-0598  
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GROUNDS MANAGEMENT DIVISION

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**AGRONOMIST:** Middle management position with Lawn Doctor, Inc. the nation's leader in franchised lawn care. Position involves working with franchises on turf program development and agronomic training. BS in Agronomy or related area and good communication skills necessary. Reume & salary history to: 73 Atlantic Avenue, Matawan, NJ 07747. 7/88

**LANDSCAPING AND GROUNDS MAINTENANCE SUPERINTENDENT** Supervise/participate in municipal landscaping and grounds/parks maintenance. Supervise custodial services. Requires considerable knowledge of turf and all aspects of the cultivation and pest/disease control of plantings indigenous to South Florida. Requires Bachelor's Degree from an accredited college or university in landscaping, horticulture or related field and some supervisory experience. Three to five years experience in either groundskeeping or landscaping supervision may be substituted for degree. Salary: \$28,196. - \$35,213. Apply: Personnel Department, City of Hallandale, 308 S. Dixie Hwy., Hallandale, FL 33009 (305)458-3251. Applications will be accepted until position is filled. Equal Opportunity Employer. M/F/H/V. 7/88

### FOR SALE

Brouwer Sod Harvester, 18" mounted on 3600 Ford Diesel, \$15,000.00 Meyers Turf Farms, 913-681-2668. 7/88

**WHOLESALE PARTS & SUPPLIES:** Over 3,000 replacement parts and tools in stock at direct wholesale prices. Spark-plugs, edger blades, monofilament cutting line, throttle cables, wheels, tires, tubes, lawn mower blades, shovels, rakes, pruners & more! Call today for a FREE catalog & price list. TOLL FREE 1-800-356-0171 or 404-438-6072. GREENLINE DISTRIBUTORS, P.O. Box 2253, Smyrna, GA 30081. 7/88



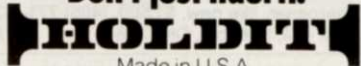
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For Sale: Semi-trailers with 4000# capacity unloading booms, \$5000 & \$6000. Tandem truck with 21 ft. bed; \$12,500. Good condition. Beck's Turf, Auburn, AL. ph. (205) 821-0969. 7/88

Mid states Turf Growers-Full line Sod Company. Bermuda 9¢ sq. ft., Blue Grass 10¢ sq. ft., K 31 Fescue 10¢ sq. ft., St. Augustine 15¢ sq. ft., Centepede 15¢ sq. ft., Zoysia 25¢ sq. ft. Trucking \$1.75 loaded mile. 913-681-2669. 7/88

**ATTN: GOLF COURSE SUPERINTENDENTS—** Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

**LAWN SEED.** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

**FOR SALE:** Established Garden Center and Landscaping business in Upper Michigan. (Both or just Garden Center). Owners retiring. For more information write: P.O. Box #7872, Ann Arbor, MI 48107. 7/88

**THE AFFORDABLE STUMP CUTTER:** Stainless Steel, HEAT TREATED, 5½ lbs., FAST, SAFE cutting. Unique locking system holds 6 grooved carbide teeth removed with one recessed bolt. Compatible with new or old two wheel Gravely Tractors. Kinetic Stump Cutter Inc., 1220 W. Hawie Street, Jupiter, FL 33458 or (407) 744-0680 after 5 p.m. EST. 12/88

**ATTENTION GOLF COURSE SUPERINTENDENTS:** Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 3/89



Model 67 Seeder

#### FEATURES:

- Stainless steel hopper bottoms and control slides
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- Easy hook-up to medium size tractor.
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# the BROUWER LAWNMAKER 67

The landscapers new tool . . . designed to give a new dimension to seeding and the landscaper a new tool that will seed, fertilize, crush soil and rake, all in one pass.

The Model 67 lawnmaker eliminates hours of manual labour. The rugged design and construction guarantees season after season of outstanding trouble free performance. It is equipped with adjustable teeth to break up hard soil and remove tracks, and a levelling bar to create a smooth seed bed. Check the list of other outstanding features to see why the Lawnmaker 67 consistently does the job . . . when others can't.



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The LINEAR LINK™ Model WE 90/WD offers these special features:

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Linear Link™ thin 1/8" bandsaw smooth cut and large 8" capacity makes Linear Link™ ideal for these applications:

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**FOR SALE**

Benson A-34 Kentucky Blue Grass seed or Midnight seed for sale. Call 303-841-8331. 7/88

**BROUWER SOD HARVESTER.** 616-669-6713. 7/88

1983 FMC D0601000 factory unit. 1000 gallon stainless steel tank. 60 GPM John Bean pump, 65 HP 4 cylinder Wisconsin engine. Used only 6 months. Replacement cost new \$22,000, steal it for \$7,995! Ask for Paul 9 a.m. - 9 p.m. 516-471-3200 7/88

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**STUMP CUTTER** - Compatible with two wheel Gravely tractors. Stainless steel, heat treated, 6 carbide cutters 9/16" rounded tips, one bolt change. Kinetic Stump Cutter Inc., P.O. Box 115, Jupiter, FL 33468-0115 or call 1-800-422-9344. 12/88

**FOR SALE—IRRIGATION SYSTEM:** Ag-rain Traveling Water Winch, 600' of 4" Hose, 600' of 6" Aluminum Pipe. Price—\$3,500.00 Call (815) 633-0211. 7/88

**BROUWER-7 Gang PTO mower and new parts.** Low use, good condition. \$5,500. **FOLEY**—388 reel sharpener, like new, \$1,500. (405) 771-5122. P.O. Box 424, Spencer, OK 73084. 7/88

**TWO BIG JOHN TREE SPADES** - 1978 Model 78 on Chevy C-65, also 1985 model 80A on Ford F-8000. (407) 562-9031. 7/88

**PIPE LOCATOR** - Inexpensive! Locates, traces PVC, metal, cement pipes, sewers, septic tanks, electric, phone, gas lines. Block & Company, Box 18058, Cleveland, OH 44118. 216-371-0979. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Molsenbocker Road, Parker, CO 80134. 303/841-3354. TF

**CUSTOM LANDSCAPING TRAILERS.** Protect your investment from exposure and theft. Choice of colors, delivery available. **NORTHWEST TRAILERS**, Palatine, IL 800-522-6208 or 312-577-6208. 7/88

**ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756.** TF

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

Finn hydro-seeder, 1,500 gallon mounted on '72 Chev C50. Good mechanical condition. Ready to work. \$5,000. For information call 313-847-0954. 7/88

**FOR SALE:** Toro Parkmaster, micro adj., 7 gang, 5 blade, rebuilt cutting units, rebuilt engine, absolutely top cond., 100% ready for spring. \$8,900. Also, 1968 International rough terrain forklift, side-shift. \$5,900. Also, 7 Jacobsen fairway mowers, no frames (rough) \$700. (313)653-5695. 7/88

**REINCO Power Mulchers and Hydro Grassers.** Poniatowski Bros. Equipment Company, 30 Route 31, Flemington, NJ 08822. 201-782-3514. 8/88

Long mfg. big gun travel irrigation system with new 3 3/4" I.D. hose, with 2,000 ft. of 6" aluminum pipe. Will irrigate up to 20 acres per day. Also, (2) 1,500 GPM, 100 PSI pumps, with V8 motor on self-contained full trailers. Seven Cities Sod, Inc., 319-391-1663. 8/88

**For Sale** - beautiful 9 hole golf course, excellent condition. 13 years old, approximately 2,000 pine & evergreen trees lining fairways. All necessary equipment to maintain & plenty of shop buildings. Nice Pro-Shop. Located in S.E. Oklahoma, Contact Hassen Dow - 405-326-7459. 7/88

**FOR SALE** - Clearing out new and used Locke Triplex mowers, great buys! **ALSO** some parts. For quotes call 407-683-4238. 7/88

**SPYDERS**—New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster, Hub Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363. 8/88

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**BUCKET TRUCKS**, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

Sod cutter, used once—Ryan heavy-duty commercial type with automatic shut off. Cost \$5,650 new, will sell for \$3,000 cash. Drill seater, Tye pasture pleaser, 7 ft. wide with 3 hoppers. Excellent condition. Call Robert Bingham 702-786-5426. 7/88

**NEW AND USED EQUIPMENT**—Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmores wood chippers. Mirk, Inc., (216) 669-3567, (216) 669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF



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"If you're like so many other lawn care companies, you have more than crab-grass to contend with. Sure, your sales are up—but so are your problems. Cash flow worries. The need for more employee training. The threat of growing regulation. The exploding costs of insurance and health benefits. These are only a few of the realities of running a lawn care business in the '80s.

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Executive Vice President,  
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- Technical Resource Manual**—Our 110-page resource guide for running a cost-effective, professional lawn care service.
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- Collection services**—A results-producing collection service to help members with slow-paying accounts.
- Audio-visual training programs**—Comprehensive, inexpensive video and slide programs for in-house training of your employees. Current subjects include insect and weed identification, turf diseases, and pesticide handling, with additional topics under development.
  - Regional seminars**—Each year PLCAA brings the latest in management and technical training, plus equipment demonstrations, direct to a location near you.
  - Annual Conference and Show**—Exhibits, educational sessions, workshops, and an outdoor equipment demonstration are just a few features of PLCAA's popular annual gathering of lawn care professionals.
- Exclusive publications**—Stay current with *Turf Talks*, PLCAA's bi-monthly newsletter. Members also keep in touch with tax, labor, financial and regulatory information through our periodicals, the *Legal Update* and *Environmental Update* bulletins.

And that's only part of the advantages PLCAA members enjoy. If you want to know more, just drop the coupon below in the mail, or give us a call at toll-free 1-800-458-3466.



## I'm interested...tell me more!

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PHONE (\_\_\_\_) \_\_\_\_\_

FILL OUT AND MAIL TO:

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Professional Lawn Care Association of America  
1225 Johnson Ferry Rd., NE, Suite B 220,  
Marietta, GA 30068

## SERVICES

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**LANDSCAPERS SUPPLY FREE CATALOG.** Buy direct and save up to 75% on a full line of commercial lawn maintenance equipment, engines, parts and accessories. Call Toll Free 1-800-222-4304.

12/88

## WANTED

**WANTED:** Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5893. 10/88

## REPS WANTED

### SALES REP

A Midwest centrifugal pump company is looking for ambitious, highly motivated sales people for all regions of the U.S. If you have knowledge of the agriculture, turf, water systems and/or commercial markets, we want to speak with you. Good pay, benefits and company environment you can grow within is awaiting you.

Send resume to LM Box 452.



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### FIELD DEVELOPMENT REPRESENTATIVE

This person should have a degree in agriculture and will be responsible for coordinating university and cooperator field research projects. Knowledge of turfgrass and ornamental research is essential. Other duties include customer service and technical sales support. Individual must be willing to relocate to the Cleveland area and able to travel.

Interested and qualified candidates should submit resume in confidence to:

Director, Human Resources  
**LESCO, Inc.**  
20005 Lake Road  
Rocky River, OH 44116  
Equal Opportunity Employer



## POSITION WANTED

**TAOIST** seeks Gulf Coast estate(s) with sailboat, gardens, for full-time management. Strong spiritual values, B.S., MBA plus, business man, teacher, solo sailor, greenkeeper, etc. Write Capability Gene, P.O. Box 969, Pine Mountain, GA 31822. 7/88

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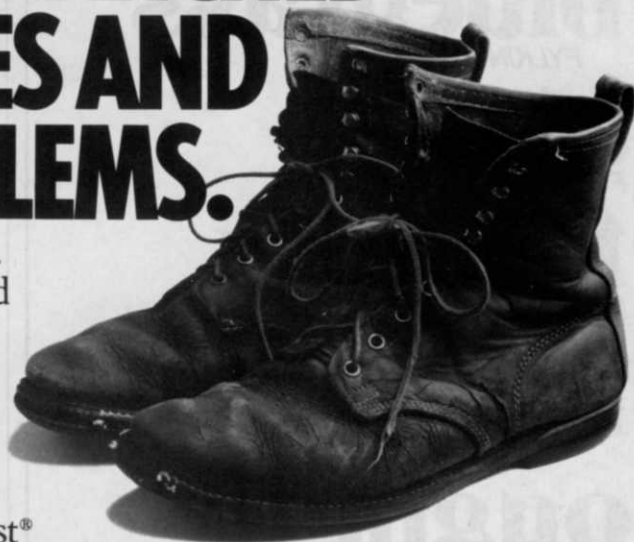
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Nobody knows the troubles we've seen. Our Northrup King turf specialists and researchers have hoofed through salt problems, soil compaction, disease, starved turf, baked turf, clefted-to-shreds turf, and dormant winter turf—all depressing sights. But it was a road well worth our travels.

The result is a complete line of Medalist® turfgrass formulas that meet the demands of the professional turf manager.

If you've been staring down at a turf problem, look up your solution here. And if you think it's a turf problem we haven't seen, just let us know.

Our business is putting your problems behind us.



MEDALIST TURF PRODUCT	MAJOR AREAS OF USE	SPECIAL FEATURES
Athletic Pro and Athletic Pro II	For athletic turf.	Well suited for new seeding or overseeding. Fast establishing, traffic tolerant, rapid recovery. Both provide good footing.
Boulevard Mix	Any area with high pH (roadsides, sidewalks, boulevards, alkaline soils, etc.).	Contains 'Fults' and Dawson red fescue for beautiful salt-tolerant turf. Performs at low to high fertility levels.
Landscape Pro Mix	School grounds, cemeteries, golf course roughs, home lawns.	Establishes fast. Adapts to broad range of conditions and management levels. Low to moderate fertility needs.
Overseeder II Mix	Fairways, tees, athletic fields.	Rapid germination and establishment. Withstands heavy traffic and resists diseases. Penetrates compacted soils.
Medalist North Mix	Fairways, tees, cart paths, wear areas.	Quality turf for high traffic areas. Clean mowing and disease resistant.
Premium Sod Blend	Commercial sod production.	Exceptional dark green color. Tolerates light shade. Superior disease resistance. Rapid sod producer.
Renovator Pro Mix	Problem solver for heavy traffic areas (athletic fields, golf tees, and fairways).	Penetrates compacted soils and combats <i>Poa annua</i> . Adaptable to most geographic regions.
Medalist Brand Overseeding Products	Winter overseeding of dormant bermudagrass.	Establishes rapidly and evenly. Tolerates traffic while providing a superior putting surface. Smooth spring transition.

Ask your Northrup King distributor about Medalist Turf Products to solve your turf problems. Or write Northrup King Medalist Turf Products, P.O. Box 959, Minneapolis, MN 55440.



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Compare Fylking's competitive price and advantages! Fylking forms a thick, lush turf that has improved disease and drought resistance. Fylking greens up earlier, stays green longer; can be cut as low as  $\frac{3}{4}$  inch—even  $\frac{1}{2}$  inch. Fylking has been proven over many years of international turf testing.

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U.S. Plant Patent 2887

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