## Most companies feel that people are their most important resource, but are they the best managed resource?



From left: James C. Cabrera, President, and William J. Morin, Chairman.

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# **RESEARCH UPDATE**

## **Biological control of annual bluegrass**

by David L. Roberts, Ph.D., Michigan State University

Traditional weed control in agriculture has been accomplished primarily through the use of chemical herbicides and cultivation. Cultivation practices are of little use for weed control in turfgrass management.

Turf managers, therefore, tend to rely heavily on chemicals for weed control. Chemical herbicides tend to exhibit rather broad spectrum characteristics. Two common examples are 2,4-D and glyphosate (Roundup, Rodeo, etc.). The advantage of such broad spectrum activity is that, for example, with 2,4-D many broadleaf weeds will be affected by one chemical.

In the case of glysophate, virtually all plants will be affected, making this a very important renovation tool. The disadvantages of broad spectrum chemicals is that non-target plants may be affected. A slight gust of wind can carry that herbicide to some landscaping trees or shrubs, putting an end to the tender loving care that was needed to properly establish these plants at the site.

Another disadvantage is that weeds from the same family or group of plants as the desirable propagated plant cannot be controlled without also harming the desirable plants.

Very few chemicals exist that are species or cultivar specific. It is precisely this characteristic that makes annual bluegrass (*Poa annua*) the most important weed problem on golf courses, lawns and other turfgrass sites.

No chemicals currently exist that can selectively eliminate annual bluegass from desirable Kentucky bluegrass (Poa pratensis) and creeping bentgrass (Agrostis palustris).

The problem is compounded by the fact that, whereas annual bluegrass seeds will normally be controlled by a pre-emergence herbicide, annual bluegrass also occurs as a perennial (Poa annual var. reptans). Clearly an effective control is needed because the annual bluegrass component of many lawns and golf courses exceeds 50 percent of the grass species.

### Poa attacker

A bacterium that attacks annual bluegrass was discovered in Michigan in 1984 and 1985. The bacterium was first observed selectively suppressing annual bluegrass in golf course and lawn sites. Through various physiologicalbiochemical, morphological and immunilogical criteria, the bacterium was characterized as a type of



Preliminary tests showed that when annual bluegrass was inoculated with the bio-control bacterium, plants succumbed within two weeks. Noninoculated control plants remained healthy and continued to grow.

Xanthomonas species.

Preliminary studies in the laboratory demostrated that the bacterium could effectively suppress and kill annual bluegrass (Photo 1).

Symptoms began to be expressed approximately five days after inoculation of the annual bluegrass with the bacterium. The weed was killed  $1^{1}/_{2}$  to 2 weeks after inoculation.

Microscopy studies showed that the bacterium is systemic within the plant. The xylem vessels, which transport fertilizer and water nutrients from the roots to the leaves, was affected by the bacterium.

Further experiments revealed that in mixed stands of grasses, the bacterium will selectively eliminate only the annual bluegrass. In all the experiments, the Kentucky bluegrasss and creeping bentgrass continued to grow unharmed (Photo 2).

In fact, concentrations have been



When mixed stands of annual bluegrass, Penncross creeping bentgrass and Adelphi Kentucky bluegrass were inoculated with the bio-control bacterium, only the annual bluegrass was suppressed and eventually killed.

increased 1,000 to 10,000 times without any effects upon the desirable grasses. We have also performed very successful overseeding programs.

If developed into a marketable product, we would anticipate that the bacterium would require four or five applications the first year for a renovation program. Thereafter, we suspect one or two applications per year may be needed to keep annual bluegrass from re-establishment into maintained turfgrass areas.

This biological herbicide is unique. It is highly selective, affecting only one species of the grass family. None of the many tested cutivars (or varieties) of Kentucky bluegrass creeping bentgrass, ryegrass, fescue, rice, wheat, corn, oats, etc. have been affected by the bacterium.

Our observations of natural field situations suggest that the bacterium practically disappears to non-detectable levels several weeks after application. This is an advantage over some chemical pesticides which have been known to linger in the environment for many months.

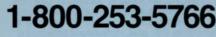
Field testing has begun. We hope that other strains may be developed that selectively controls other weeds. If so, the biological herbicides may provide effective alternatives to chemical pesticides, particularly those that are harmful to people and the environment. LM

The author expresses sincere appreciation to cooperators Ron Setweiler and Joseph Vargas, Ph.D.

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## **BUSINESS OPPORTUNITIES**

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WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-290, 2251 Barry Avenue, Los Angeles, California 90064. 2/88

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## HELP WANTED

WANTED—Experienced, hands on, working superintendent for growing irrigation construction firm in Mid-Atlantic state. Must have working knowledge of commercial and residential irrigation construction as well as supervisory and management skills. Ground floor opportunity for energetic, enthusiastic individual. Send Resume to: DUNCAN IRRIGATION, INC., P.O. BOX 6842, CHARLOTTESVILLE, VA 22906. 1/88

Landscape Salesperson position available with Yardmaster, Inc. in Cleveland, Ohio. Excellent compensation plan and benefits. Join Ohio's largest design/build and maintenance firm. Send resume or call YARDMASTER, INC., 1447 N. RIDGE RD., PAINESVILLE, OH 44077, 216-357-8400. 2/88 Landscape Maintenance Supervisor: Quality oriented NE OHIO landscape company needs person to lead its residential maintenance department. Job responsibilities include sales, people management and training. Good knowledge of turf and ornamentals important. Degree beneficial. Excellent opportunity with small growing company. Good salary and benefits. Send resume and salary requirements to: Schrauf Landscaping, 35482 Chestnut Ridge Rd., North Ridgeville, Ohio 44039. 1/88

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OPERATIONS MANAGER to organize and coordinate 8-9 construction crews daily for large commercial landscape contractor located north of Boston. Must have minimum 5-6 years landscape construction experience, be an aggressive, wellorganized, people-oriented person with applicable educational background. Excellent salary and benefits. Send resume with salary requirements to: J. Farmer & Co., Inc., 219 R South Main Street, Middleton, MA 01949. 2/88

CENTRAL PARK, N.Y.C. Immediate openings to work in various supervisory and/or field positions relating to capitalize tree care, capitalize turf care and capitalize landscape maintenance. We are looking for motivated, self-starters who are dependable and independent thinkers. Excellent opportunity for the right person. Be a part of the team caring for N.Y.C.'s Green Oasis! Horticultural education/professional experience required. Must possess a valid drivers license. Send resume with salary history to Neil Calvanese, Director of Horticulture, Central Park Conservancy, 830 5th Avenue, New York, NY 10021. 2/88

San Francisco Bay Area landscape firm seeks individual with strong horticultural, construction, irrigation, and client relation skills for landscape installation foreman position. Learning and growth opportunities with established company. Competitive compensation and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Boulevard, Martinez, CA 94552. 1/88

SALES REPRESENTATIVE: Outstanding opportunity to join and grow with Westchester's fastest growing Tree Care Company. All benefits. Send resume to Ms. Michele Gerards, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. 2/88 IRRIGATION. General managers, foremen, installers. We seek ambitious people interested in the lawn sprinkler industry. People who want to move up the ladder. Our training schedule allows you to advance quickly. We have opportunities in five midwest locations. Send us your resume and objectives. The Lawn Pros Sprinkler Co., 3508B Roger B. Chaffee Blvd., Grand Rapids, MI 49508. 1/88

CENTRAL PARK, N.Y.C. Curator Conservatory Garden: Executive position for experienced horticulturist in large formal public garden of 6 acres. **RESPONSIBILITIES:** Maintaining and directing functioning of restored garden, supervising staff and volunteers; working with community groups and general visitors. **QUALIFICATION:** Knowledge of estate gardening with emphasis on perennial and experience working with public. Degree in horticulture preferred. **SALARY:** \$28,000. Good benefits package. To apply, write LM Box 444. 2/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 1/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 1/88

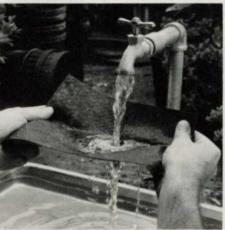
Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC.,** 216 East Main Street, Huntington, New York 11743. 1/88

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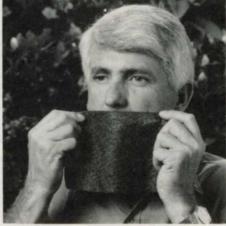
TECHNICAL MANAGER. Assistant Director needed to plan & develop plant & tree program with largest landscape management company in Washington, D.C. area. Horticultural background, BS preferred. Application experience and knowledge in program development helpful. Excellent growth opportunity and benefits. Send resume to LM Box 446. 1/88

LANDSCAPE CONSTRUCTION SUPERVISOR -Experienced individual needed to oversee several landscape crews on commercial and residential sites. Work involves coordination of foreman, laborers and equipment. This is a permanent salaried position. We are located in Hempstead, Long Island and are one of the largest landscape contractors in the metropolitan area. Send resume to Harder Landscape Contractors, Inc., 63 Jerusalem Avenue, Hempstead, NY 11551. 1/88





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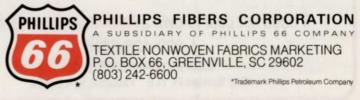
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Help Wanted—Grounds management supervisor—AWARD WINNING CORPORATION is seeking grounds management supervisor. Must be "intelligent" and self-motivated with a minimum of 2 years "hands-on" supervisory experience. Must be able to schedule, train and motivate crews of 9 - 12 in all phases of grounds care. Horticultural degree and pesticide license beneficial. Send resume with salary requirements to A&R Landscaping, 500 Tidewater Drive, Norfolk, VA 23504. 1/88

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> Green Carpet Landscaping 161 Washington St. Worcester, MA 01610 or call 617-791-3704

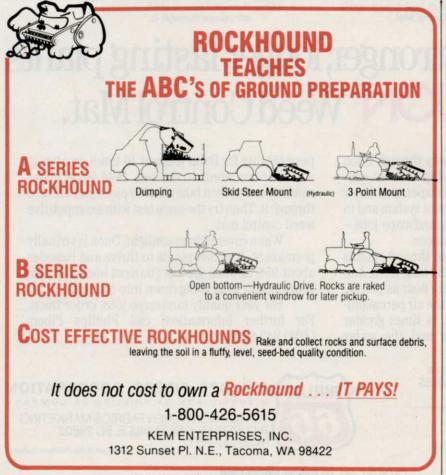
LANDSCAPE MAINTENANCE SUPERVISOR: Scapes, Inc., a commercial landscape firm in Atlanta, Georgia, is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential — up to Division Manager — makes this position ideal for a goal oriented individual. 404-956-7500. TF

MANAGEMENT: Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303.

HELP WANTED - Person to work on growing tree farm. Must have complete knowledge of growing, digging, and marketing trees. Only those willing to work need apply. Cranmer Grass Farms, Inc., 2501 N. Maize Road, Wichita, KS 67205. 1/88

We are looking for a Landscape Supervisor with experience in leading and working with installation crews. Duties include job scheduling, estimating, reading blueprints, staking jobs, and pruning. We are located in the heart of the Blue Grass State of Kentucky. Family owned business since 1841. Benefits include paid vacation after 1 year, health insurance plus profit sharing. Your salary is negotiable depending on experience. Contact Stephen Hillenmeyer, C/O Hillenmeyer Nursery, 2370 Sandersville Road, Lexington, KY 40511. 2/88

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LawnCare Division 2300 Warrenville Road Downer's Grove, IL 60515.

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LANDSCAPE DESIGNER AND ESTIMATOR. Design/build landscape construction firm is seeking an experienced designer and estimator. Must be able to handle the job from sales to completion of job. Must have good graphic ability. Salary and benefits commensurate with ability and experience. Send resume to: P.O. Box 725, Utica, MI 48087. 1/88

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HELP WANTED: Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmore-Worsley Inc., P.O. Box 10, Amagansett, NY 11930. (516) 267-3756. 3/88

## CENTRAL PARK CHIEF OF OPERATIONS

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Qualifications: Five years experience in management positions, the ability to develop and track budgets, excellent analytical and leadership skills, and the ability to work with community and constituent groups.

Salary commensurate with experience. NYC residency required. Send resume to:

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WINNERS ONLY: If you love the lawn care business, and are still looking for your personal security and comfort levels, send us your resume. Your experience should be in all phases of lawn care, management, customer sales and service. We are expanding our operations and will offer the right individual a unique once in a lifetime opportunity. When you prove your abilities, we'll guarantee your success. Send your confidential resume to: P.O. Box 5677, Rockville, MD 20855. 2/88

Southwest's finest landscape management company seeking enthusiastic, motivated individual for Landscape Maintenance Supervisor's position. Must have Supervisor's ability and minimum 2 years experience in maintenance and/or installation. Agricultural related background or degree helpful. Send resume/work history to: Personnel Director, Maintain, Inc., 2549 Southwell, Dallas, TX 75229. 1/88

LANDSCAPE SUPERVISOR. Well-established landscape contractor has immediate opening available in the construction division. Must have either landscape or construction industry experience and have a class "C" license for truck driving. We offer motivated individuals an opportunity to grow with a company with a strong future and many benefits. Amlings Landscape Co., (312) 850-5096. 2/88

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Established landscape contractor seeking self-motivated, aggressive person to work in team atmosphere. Excellent career opportunity for quality-oriented individual with knowledge of landscape design, irrigation design and estimating. Please send resume to:

Alpine Gardens 1985 Balsam Avenue Greely, CO 80631

### FOR SALE

USED EQUIPMENT FOR SALE—Hydroseeder -1500 gal. Bowie mounted on Tandem Diesel Truck, \$14,500. Backhoe attachment for Bobcat, 700 Series, \$2,900. Call 216-357-8400 or write EQUIPMENT, 1447 N. Ridge Rd., Painesville, OH 44077 for photos. 4/88

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BOWIE HYDRO-MULCHERS AND STRAW BLOWERS, New and used. Landscape Supply, Ltd., P.O. Box 22092, Greensboro, NC 27420. (919) 292-2922. 3/88

Meyers 2C95 Centrifugal pump, \$350. Call 715-341-7956. 1/88

Two used Brouwer Harvesters, Fords, 18" rolling units—both reconditioned and ready to go. \$19,000 and \$18,000. Model 3500 Hitchhiker, \$14,000, Model 3600 Hitchhiker, new and demos. Like new Spyder diesel, \$15,000. Baker York perfect shape, \$8,000. 219-552-0552. 1/88 Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Motsenbocker Road, Parker, CO 80134. 303/841-3354. TF



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Olathe Chippers reduce bulk cuts down time to landfill sites. Provides mulch for safety and beautification progams. Olathe manufactures five models to handle your chores — from 8 hp 2½" capacity to 100 hp 12" diam. capacity. With units in the field for over 15 years, Olathe keeps proving itself as a leader in the chipper field.



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