

control product containing Surflan is now available for ornamentals.

XL, from Elanco Products, is registered for use on container-grown ornamentals, landscape ornamentals and ground covers.

XL is widely used as a pre-emergence herbicide in warm-season turf for control of most annual grasses and certain broadleaf weeds. When used on ornamentals, XL controls a broad spectrum of weeds for up to eight months, depending on rate.

XL is surface-applied over established plantings, requiring only rainfall or irrigation to move the herbicide into the soil. One- to two-inch cultivation will not reduce its effectiveness.

Circle No. 200 on Reader Inquiry Card

Computer provides tree management help

A group of information-related services, including computer training, is being offered by ACRT, Inc.

The "Tree Manager" package includes tree inventory, a management plan, computer software and software installation, training and support. This management information system ensures the most dangerous tree situations are attended to first. Then, all trees are placed on a routine schedule which can be budgeted on a yearly basis.

Tree Manager software generates listings of sites and trees that meet a user-specified condition, listings of inspections to be completed, work orders and summary reports.

Circle No. 201 on Reader Inquiry Card

Interlocking pavers cut down on maintenance

Extreme temperatures won't hurt Uni Interlocking Concrete Paving Stones. Attractive and durable, the pavers fit into residential or commercial landscapes. The paving stones are available in a variety of shapes or colors. They are maintenance-free and can be easily removed for changes in the



landscape or underground repairs.

Circle No. 202 on Reader Inquiry Card

Fine particle fertilizer has pre-emergence action

O.M. Scott & Sons now has an all-soluble, fertilizer-based pendimethalin product 20-5-5 Fertilizer Plus Pre-Emergent Weed Control at a low price.

While maintaining good spreadability, this new formulation contains about four times more parti-

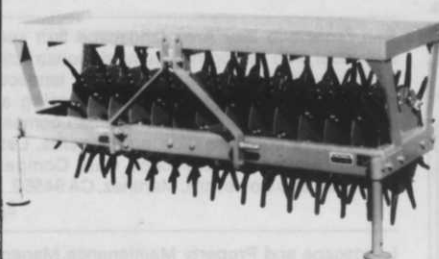
cles per square inch than typical blends to greatly enhance coverage and pre-emergence control performance, the company says.

Applied within the flexible rate range stated on the label, the new Scotts product delivers 1.5 lbs. of pendimethalin per acre at 0.8 lbs. of nitrogen per 1,000 sq. ft. This allows users to apply higher rates of active ingredient in areas of heavy weed pressure, without applying too much nitrogen at the same time.

Circle No. 203 on Reader Inquiry Card

Hahn has an Aerifier[®] to fit your Tractor... and your Budget.

For fast, easy and economical aerification... and they're practically maintenance free.



TM-140

Aerifies a 6 ft. swath using your tractor's 3-point hitch. Holds 140 "open" or "closed" style tines. Half-ton weight rack is standard.



TB-140

The 6 ft. tow-type has same features as TM-140, plus hydraulically operated transport wheels. Can use your tractor's hydraulics or optional hydraulic hand pump.



TM-60

Only 34 inches wide and they aerify a full 32 inch swath with 60 "open" or "closed" tines.

The TM-60 attaches to the 3-point hitch of a category "0" or "1" tractor. The TB-60 tow-type unit can be used with any tractor equipped with hydraulics. A hydraulic hand pump is available to provide self-contained powered lift.



TB-60

For more information, call

800/457-4246

In Indiana, call 812/428-2020 collect

Hahn

1625 N. Garvin St., Evansville, IN 47711

Circle No. 124 on Reader Inquiry Card

FEBRUARY 1988/LANDSCAPE MANAGEMENT 91

CLASSIFIEDS

RATES: \$1.10 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch-1x (one inch minimum); \$85-3x; \$80-6x; \$75-9x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$10 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-290, 2251 Barry Avenue, Los Angeles, California 90064. 2/88

LANDSCAPING & IRRIGATION. 18 yr. established business in N.E. Michigan. \$150 K gross. Buildings, equipment, land, contracts and inventory: \$120,000. Inquire: Mr. George Morrow, 6544 Mt. Maria Rd., Hubbard Lake, Mich. 49747 (517) 727-2085. 2/88

HELP WANTED

LANDSCAPE MAINTENANCE SUPERVISOR: Scapes, Inc., a commercial landscape firm in Atlanta, Georgia, is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential — up to Division Manager — makes this position ideal for a goal oriented individual. 404-956-7500. TF

LAWN CARE PROFESSIONAL: Commercial landscape firm looking for responsible person to start up lawn care division. Responsibilities to include applications, service calls, record keeping, training and inventory. Prefer B.S. in Agronomy or at least 2 years field experience. Generous wage & benefits package. Send resume to Hunt & Hultheen, Inc., 50 Spark Street, Brockton, MA 02402. (1-617-580-1062). 3/88

MANAGEMENT TRAINEE: Tampa area commercial landscape management firm has opening for person with horticulture degree. Must have knowledge of Florida plants and have the ability to communicate. Initial responsibilities include horticultural quality control and customer service. No experience required. Positive professional attitude and willingness to learn a must. Call Mr. Blanchard 813-854-2383. 2/88

The Chicago area Toro distributor is seeking a sales person for residential and commercial turf irrigation. Experience in irrigation design, product application assistance, field service support and project quotations is preferred. Company training and support available. Direct customer involvement also includes training schools and trade association activities. If you have a track record in industrial sales and the landscape industry, please contact Ron Jones, CTL, 911 Hilltop Drive, Itasca, IL 60143. 2/88

San Francisco Bay Area landscape firm seeks individual with strong horticultural, construction, irrigation, and client relation skills for landscape installation foreman position. Learning and growth opportunities with established company. Competitive compensation and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Boulevard, Martinez, CA 94552. 3/88

Landscape and Property Maintenance Manager. A rapidly expanding Southern Vermont landscape firm is seeking an experienced, organized working manager. We are looking for someone with good landscape skills and a basic knowledge of the building trades to oversee the complete maintenance of the second homes of our residential customers. This is a year round position in a rapidly growing area for a person with good common sense, the right skills and personality. Please reply by mail to: Homestead Landscaping Co., P.O. Box 125, Bondville, VT 05340-0125. 2/88

NURSERY MANAGER: Leading Kansas City landscape company has immediate opening for talented, experienced and aggressive person to manage our nursery and rewholesaling operation. Excellent growth opportunity. Experience in sales, purchasing, inventory control, and personnel required. B.S. in horticulture or related field preferred. Salary incentive, benefits. Send resume with experience and salary history to: Hermes Company, P.O. Box 14336, Lenexa, KS 66215. 913-888-2413. 2/88

LANDSCAPE/SALES: Chapel Valley Landscape Company, a leading commercial landscape company in the Baltimore/Washington, DC Metropolitan area, is offering a career opportunity for a Landscape/Sales professional. The individual we seek will be aggressive, self motivated, and responsible. If you are looking for a challenge and an opportunity for growth and have a college education or a proven track record: Chrissy Fritz/Recruiting Assistant, **CHAPEL VALLEY LANDSCAPE COMPANY**, Post Office Box 159, Woodbine, Maryland 21797. (301) 924-5400. An Equal Opportunity Employer. 2/88

LANDSCAPE DESIGN & SALES: Leading Kansas City landscape company has immediate opening for talented, experienced and aggressive person in residential and light commercial design and sales. A.S. or B.S. in horticulture or related field preferred. Salary incentive, benefits. Send resume with experience and salary history to: Hermes Company, P.O. Box 14336, Lenexa, KS 66215. 913-888-2413. 3/88

LANDSCAPE FOREMAN - Year round with a quality company located on the coast of MAINE. Experience managing construction and planting crews. Generous benefit package for qualified candidate. Send resume with work experience and salary history to: **EARTHWORKS/MATTESON, LANDSCAPE AND TREE EXPERTS**, P.O. Box 31, Yarmouth, ME 04096. 3/88

LONGWOOD GARDENS, INC., BOX 501, KENNETT SQUARE, PA 19348-0501. POSITION OPENING - POSITION: LANDSCAPE SUPERINTENDENT (Outdoor Division of Horticulture). **DEPARTMENT: HORTICULTURE. RESPONSIBILITIES:** The person in this position is responsible for overall leadership in outdoor horticulture operations at Longwood. Included in the 1,050 acres of property are 350 acres under cultivation and open to the public. The remaining 700 acres consist of farmland, woodland, grassland, and waterways requiring less intensive maintenance. The management responsibilities of this position involve planning, scheduling and coordinating all outdoor work operations, and the overall supervision and personnel management of 40 employees. The installation of new displays and revitalization of existing landscape features are also primary responsibilities. The Landscape Superintendent works closely with everyone at Longwood to carry out organizational goals. **QUALIFICATIONS:** Applicant should hold a Bachelor of Science degree in ornamental horticulture or related field and have a minimum of 5 years of supervisory experience in landscape horticulture. The person in this position must possess a strong interest in and aptitude for the selection and effective application of mechanical equipment in the workplace. This position requires an individual with a proven ability as a field leader. Good communications and human relations skills are crucial. A solid background in the identification and culture of temperate woody and herbaceous plant material is necessary. The applicant must understand the use of plants in garden design as opposed to collections, since Longwood is a display garden committed to excellence in Horticultural Display. Longwood does not maintain collections for collections sake. **SALARY: \$28,368 - \$42,348 per year. DEADLINE FOR APPLICATION: March 1, 1988. STARTING DATE: June 1, 1988.** Send letter of application, 3 or more references to: F. Joseph Carstens, Head, Department of Horticulture, Longwood Gardens, Inc., Box 501, Kennett Square, PA 19348-0501. 2/88

Lucrative, challenging opportunity for motivated individual to direct irrigation division of leading landscape/irrigation company. Thorough knowledge of design & trouble shooting a must. Send resume to **TERRAFIRMA INC.**, Attn: David Bender, 3780 E. Morgan Road, Ypsilanti, MI 48197. 313-434-3811. 2/88

TREE CARE SALESPERSON - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400, attention John. 5/88

Ours Does.

The TM-Jr is our smallest and most economical Power Mulcher, yet it will blow hay or straw mulch (and even some bark mulches) a distance of 30 feet (100 feet with extension hose) at a rate of up to two bales per minute. The "Jr." can also be used as a vacuum for leaves.

For larger mulching jobs, consider models TM7-30 or M80C. For more information on our Power Mulchers, mulch diskers (crimpers) or our complete line of Hydrograssers, write or call toll free, 1-800-526-7687.

Reinco

P.O. Box 512
Plainfield, NJ 07061

Circle No. 149 on Reader Inquiry Card

HELP WANTED

Opportunity for Lawn Care Professional in fast growing quality minded company in Eastern Long Island. Excellent earning potential. Experience in sales, agronomy, and turf management a must. Write to LM Box 441. 2/88

ASSISTANT MANAGER/FOREMEN - Expanding maintenance/design firm servicing corporate accounts and estates, requires quality-conscious assistant manager for maintenance division and experienced foremen for maintenance and construction divisions. Associate horticulture degree plus 2 years experience desirable. Excellent compensation package, advancement and career opportunities for goal-oriented individuals. Submit letter of application, resume and salary history (in confidence) to: Eastern Land Management, 433 West Main Street, Stamford, CT 06902. 2/88

\$1,000,000.00 SALES PERSON - Our top producing landscape salesperson sold \$1.6 million during 1987. We're looking for a challenger, a motivated and overachieving landscape salesperson with a proven track record. If you are looking for top wages, an opportunity to excel, and your background includes sales of quality landscapes and developing client loyalty, call today and accept the challenge. Our 16 year young, award-winning Design/Build firm serves residential and commercial clients in the booming Cleveland, Ohio market area. Call 216-357-8400. 5/88

LANDSCAPE MAINTENANCE FOREMAN

We want someone who is the "Felix Unger" of lawn maintenance. In short, someone who is meticulous, neat and organized to head up our maintenance crews. We want professionals who take pride in their workmanship. Terrific benefit package and incentive program. Forward resume and salary history to:

Green Carpet Landscaping
161 Washington St.
Worcester, MA 01610
or call
617-791-3704

OPERATIONS MANAGER to organize and coordinate 8-9 construction crews daily for large commercial landscape contractor located north of Boston. Must have minimum 5-6 years landscape construction experience, be an aggressive, well-organized, people-oriented person with applicable educational background. Excellent salary and benefits. Send resume with salary requirements to: J. Farmer & Co., Inc., 219 R South Main Street, Middleton, MA 01949. 2/88

LANDSCAPE DESIGNER AND ESTIMATOR. Design/build landscape construction firm is seeking an experienced designer and estimator. Must be able to handle the job from sales to completion of job. Must have good graphic ability. Salary and benefits commensurate with ability and experience. Send resume to: P.O. Box 725, Utica, MI 48087. 2/88

PRODUCTION/SALES/MANAGEMENT - Aggressive Texas full-service landscape firm now accepting resumes for entry level positions in sales, production and management. Excellent opportunities for career, growth oriented persons. Send full resume to LM Box 443. 4/88

SAN FRANCISCO BAY AREA landscape management company has openings for Branch Manager, Supervisors, and Sales Positions in east and north bay areas. Must have demonstrated experience in client and employee relationships, be self-motivated and have strong horticultural background. Outstanding compensation and benefits to right individual. Send resume and salary history: Coast Landscape Management Co., 46 Rickenbacker Circle, Livermore, CA 94550. An EEO employer. 2/88

TRAINEES & FOREMEN: Washington D.C. area design-build firm is looking for career minded individuals who want to learn top of the line residential landscaping-construction, planting & landscape maintenance. We need professionals who are willing to work and can produce. We work a 4-5 day week and offer good pay with benefits. Send resume with references to: Garden Gate Landscaping, 821 Norwood Road, Silver Springs, MD 20904. Attn: Jim Seipel. 3/88

IRRIGATION. General managers, foremen, installers. We seek ambitious people interested in the lawn sprinkler industry. People who want to move up the ladder. Our training schedule allows you to advance quickly. We have opportunities in five midwest locations. Send us your resume and objectives. The Lawn Pros Sprinkler Co., 3508B Roger B. Chaffee Blvd., Grand Rapids, MI 49508. 2/88

LANDSCAPE FOREMAN. Must be experienced in all phases of landscape installation and construction, also able to delegate work, operate equipment that's associated with the landscape trade. Must be aggressive and self-motivated. Grow with us. Good salary and benefits. Send resume to Fred Azar Landscaping, Inc., 3873 Wyoga Lake Rd., Cuyahoga Falls, OH 44224. 216-923-7101. 2/88

LANDSCAPE SALESMAN NEEDED: Aggressive Landscape Company has immediate opening for career-minded, aggressive landscape and irrigation salesman. Permanent position with a future. Salary and benefits commensurate with experience. Equal opportunity employer. Send resume to Mickey Strauss, American Landscape, Inc., 7949 Deering Avenue, Canoga Park, CA (818)999-2041. 2/88

GROUNDS MANAGER - Well established, quality conscious, real estate development and management firm requires full time Grounds Operation Manager for all seasons management of large corporate office parks located primarily in the lower Connecticut/Westchester/Putnam, New York area. Applicant must have minimum five years experience in care and management of trees, shrubs, turf and pavement. Knowledge of and ability to administrate contracts. A working knowledge of site work and irrigation systems. Individual must have good communication skills and ability to deal with labor as well as executive staff. Growth position. Salary open. Send resume and salary requirements to: Grounds Management, Box 269, 324 Main Street, Norwalk, Connecticut 06851. 2/88

Commercial Landscape Contractor in Chicago suburbs seeks an individual for its estimating staff. Applicant must have excellent mathematical aptitude, ability to read and interpret landscape plans, and compatibility with computer and horticultural knowledge. Please send resume with cover letter to Otto Damgaard Sons, P.O. Box 182, Des Plaines, IL 60016. Attention Valarie Shepard. 3/88

LANDSCAPE MAINTENANCE SUPERVISOR - Rapidly expanding landscape management firm seeking experienced quality individuals with ability to manage people. Tremendous opportunity with full benefits. Forward your resume with salary history to Tandem Landscape Company, 33W480 Fabyan Parkway, Suite 101, West Chicago, IL 60185. Attention: Glenn Kedzie. 3/88

SALES MANAGER - A very aggressive person currently active as sales manager is needed to develop sales for an established and progressive (design/build landscape firm located in the Chicago western suburbs) firm. This person will work closely with a principal of the firm and eventually take over the top management position of vice president in charge of sales. Good salary. Compensation package tied to performance. Equity/ownership possible for the right person. We are interested in only experienced highly motivated professional individuals. Send resume to LM Box 447. TF

PROFESSIONALS: Foreman And Asst. Foreman

Grow with an exciting, innovative and expanding firm. We're ranked in the "top 50" in America. Come talk to us and build a rewarding career with New England's best. We are searching for experts in site layout, planting, sodding, tie work, brick/bluestone paving and irrigation. Strong customer relations a plus. We offer great benefits, vacation, incentive and division administrative potential for the management oriented. Forward your resume with salary history to:

Green Carpet Landscaping
161 Washington St.
Worcester, MA 01610
or call
617-791-3704

Does Your Power Mulcher Go the Distance?



Circle No. 150 on Reader Inquiry Card

HELP WANTED

Gazebo Dealers Wanted. Huge profits selling pre-assembled gazebo kits. Different sizes and styles available. High quality kits manufactured in Michigan. Shutt Construction Co., P.O. Box 397, Williamston, Michigan. Phone (517) 655-1915. 4/88

LANDSCAPE SUPERVISOR. Well-established landscape contractor has immediate opening available in the construction division. Must have either landscape or construction industry experience and have a class "C" license for truck driving. We offer motivated individuals an opportunity to grow with a company with a strong future and many benefits. Amlings Landscape Co., (312) 850-5096. 2/88

Landscape Salesperson position available with Yardmaster, Inc. in Cleveland, Ohio. Excellent compensation plan and benefits. Join Ohio's largest design/build and maintenance firm. Send resume or call **YARDMASTER, INC., 1447 N. RIDGE RD., PAINESVILLE, OH 44077, 216-357-8400.** 2/88

We are looking for a Landscape Supervisor with experience in leading and working with installation crews. Duties include job scheduling, estimating, reading blueprints, staking jobs, and pruning. We are located in the heart of the Blue Grass State of Kentucky. Family owned business since 1841. Benefits include paid vacation after 1 year, health insurance plus profit sharing. Your salary is negotiable depending on experience. Contact Stephen Hillenmeyer, C/O Hillenmeyer Nursery, 2370 Sandersville Road, Lexington, KY 40511. 2/88

CENTRAL PARK, N.Y.C. Immediate openings to work in various supervisory and/or field positions relating to capitalize tree care, capitalize turf care and capitalize landscape maintenance. We are looking for motivated, self-starters who are dependable and independent thinkers. Excellent opportunity for the right person. Be a part of the team caring for N.Y.C.'s Green Oasis! Horticultural education/professional experience required. Must possess a valid drivers license. Send resume with salary history to Neil Calvanese, Director of Horticulture, Central Park Conservancy, 830 5th Avenue, New York, NY 10021. 2/88

Help Wanted—Grounds management supervisor—**AWARD WINNING CORPORATION** is seeking grounds management supervisor. Must be "intelligent" and self-motivated with a minimum of 2 years "hands-on" supervisory experience. Must be able to schedule, train and motivate crews of 9 - 12 in all phases of grounds care. Horticultural degree and pesticide license beneficial. Send resume with salary requirements to A&R Landscaping, 500 Tidewater Drive, Norfolk, VA 23504. 2/88

WINNERS ONLY: If you love the lawn care business, and are still looking for your personal security and comfort levels, send us your resume. Your experience should be in all phases of lawn care, management, customer sales and service. We are expanding our operations and will offer the right individual a unique once in a lifetime opportunity. When you prove your abilities, we'll guarantee your success. Send your confidential resume to: P.O. Box 5677, Rockville, MD 20855. 2/88

LANDSCAPE MANAGEMENT MANAGER: Leading Kansas City landscape company has immediate opening for talented, experienced and aggressive person to manage and develop our maintenance and chemical division. Excellent growth opportunity. B.S. in horticulture or related field preferred. Salary incentive, benefits. Send resume with experience and salary history to: Hermes Company, P.O. Box 14336, Lenexa, KS 66215. 913-888-2413. 3/88

Southwest's finest landscape management company seeking enthusiastic, motivated individual for Landscape Maintenance Supervisor's position. Must have Supervisor's ability and minimum 2 years experience in maintenance and/or installation. Agricultural related background or degree helpful. Send resume/work history to: Personnel Director, Maintain, Inc., 2549 Southwell, Dallas, TX 75229. 2/88

"It cuts big jobs down to size!"

"We were impressed with other stringtrimmer/brushcutters until we tried THE GREEN MACHINE® Model 3000SS. Now we know the others just can't compare.

We cut briars an inch in diameter with this stringtrimmer, then switch to the blade for anything up to three inches.

"It's one heck of a unit. We put 30-35 hours a week on it for four years and there's just as much compression as when it was new. It's tough!

"Now we're looking forward to the new technology of The Panther series so we can tackle even more jobs."

—Anna & David Cook, Green Thumb Gardening, Crescent City, Calif.

Introducing The Panther. Another great Expand-It® System from THE GREEN MACHINE®, designed especially for the professional landscaper.

Stringtrimmer/Brushcutter

- 24.1cc commercial engine with 1.3 horsepower
- All position state of the art carburetor
- Anti-vibration harness
- Patented Tap-For-Cord™ string release
- Brush and saw blade capabilities
- Interchangeable with 3 other yard care tools

The Green Machine®

HMC, P.O. Box 560, Long Beach, CA 90801-0560
20710 So. Alameda St., Long Beach, CA 90810



Circle No. 121 on Reader Inquiry Card

LARGE MIDWESTERN DESIGN/BUILD LANDSCAPE CONTRACTING FIRM

IS SEEKING:

CONSTRUCTION FOREMAN: No less than 3-5 years experience, must be well motivated and be able to motivate others, direct projects from beginning to end. Blue print reading and plant knowledge a must. Willingness to work hard and produce can lead to advancement.

FIELD OPERATIONS SUPERINTENDENT: Responsible for the coordination of 8-10 landscape construction crews. Must be well organized. Excellent supervisory skills. Have ability to communicate with clients and general contractors. Must be a self-starter, highly motivated and goal oriented individual.

Salary and benefits commensurate with ability and experience. Send resume to:

**P.O. Box 725
Utica, MI 48087**

HELP WANTED

PROTURF TECHNICAL REP

Scotts ProTurf Division currently has a ProTurf Tech Rep opportunity available within its national sales force.

Tech Reps are responsible for the sale, promotion, and servicing of Scotts commercial ProTurf products to those professionals responsible for the management of large turf areas such as golf courses and college campuses. Tech Reps specialize in product knowledge and agronomic expertise to recommend and sell the Scotts ProTurf product line. Territory sales responsibilities can range from 100 or more golf course accounts contained within a geographical territory.

The ideal candidate will have a college degree in turf management or agronomic science and turf related job experience.

Scotts offers an excellent starting salary plus incentive, company car, and a comprehensive benefit program including profit sharing. Interested candidates should send a resume with current salary level in confidence to: **Corporate Human Resources, O.M. Scott & Sons Company, 14111 Scottslawn Road, Marysville, Ohio 43041.**



Professional Turf Division
An Equal Opportunity Employer M/F/H

MANAGEMENT: Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303. TF

CAREER OPPORTUNITIES

ORKIN LAWN CARE (a division of Rollins, Inc.), is one of the nation's largest and fastest growing Lawn Care Companies. With over 43 branches located in 12 states our expansion plans for FY88 will require more proven management.

We are looking for Branch, District and Region Management talent, as well as, Sales and Service Management employees.

If you are ready to join an aggressive company with over 87 years of service business experience, one that is stable, growing and one where you can build a strong career with unlimited advancement opportunities then send your resume **TODAY** or call 404-888-2771.

Personnel Director
Orkin Lawn Care Division
P.O. Box 647
Atlanta, GA 30301

HELP WANTED: Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmore-Worsley Inc., P.O. Box 10, Amagansett, NY 11930. (516) 267-3756.

3/88

LANDSCAPE CONSTRUCTION FOREMAN. Experienced persons needed to lead our construction crews. A thorough knowledge in sodding, planting, R/R tie work, and walk/patio construction are required. Come grow with this progressive landscape corporation. Send resume and salary history to: D.J. Murphy Landscape Co., Inc., P.O. Box 3079, Framingham, MA 01701. 2/88

IRRIGATION DESIGNER/SALESMAN FOR LANDSCAPE CONTRACTING FIRMS IN WEST CENTRAL FLORIDA, THE FASTEST GROWING AREA IN THE NATION. Must be experienced in all aspects of irrigation design and installation for commercial and residential properties. **SEND RESUME TO: MANAGER, P.O. BOX 1471, BROOKSVILLE, FL 34605-1471.** 2/88

WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 3/88

"It puts the air force on your side!"

"A friend referred us to THE GREEN MACHINE® Expand-It® System blower. He said it was better because it works closer to the ground to give you more control. He was right. The blower is fantastic.

We really pushed that first unit hard — over 40 hours a week during the season. So we bought a bunch more. Recently, we referred a friend to the Expand-It® blower and he bought one to test. You guessed it: he just bought more of them! We're looking forward to the new Expand-It® System blower because it'll make a great thing greater."

—Gary Stovall & Vincent Morales, Partners
Landscape Concepts, Houston, Texas

Introducing The Panther. Another great Expand-It® System from THE GREEN MACHINE®, designed especially for the professional landscaper.

Power Blower

- High performance — 109 MPH/431 CFM (Cubic Ft. Per Minute)
- Lightweight, excellent balance. No strapping to operator's back.
- Easy control and removal of debris and leaves
- Interchangeable with 3 other yard care tools



The Green Machine®

HMC, P.O. Box 560, Long Beach, CA 90801-0560
20710 So. Alameda St., Long Beach, CA 90810

Circle No. 122 on Reader Inquiry Card

CENTRAL PARK, N.Y.C. Curator Conservatory Garden: Executive position for experienced horticulturist in large formal public garden of 6 acres. **RESPONSIBILITIES:** Maintaining and directing functioning of restored garden, supervising staff and volunteers; working with community groups and general visitors. **QUALIFICATION:** Knowledge of estate gardening with emphasis on perennial and experience working with public. Degree in horticulture preferred. **SALARY:** \$28,000. Good benefits package. To apply, write LM Box 444. 2/88

SALES REPRESENTATIVE: Outstanding opportunity to join and grow with Westchester's fastest growing Tree Care Company. All benefits. Send resume to Ms. Michele Gerards, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. 2/88

TREE CLIMBERS/BUCKET OPERATORS/STUMP GRINDER OPERATORS Large landscape company needs reliable employees. Excellent wages and benefits for career-minded individuals with two years experience supervising and motivating people. Send resume to Rood Landscape Co., P.O. Drawer 1568, Jupiter, FL 33468-1568 or Phone (305) 746-5186. 2/88

PERSONNEL: Hydro Lawn, a Mid-Atlantic full service lawn care company is accepting applications for Sales/Customer Service management positions. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from \$25-35,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 20879. TF

IPM Technician - Excellent opportunity for knowledgeable, experienced professional. Must be familiar with trees, shrubs, insects, and diseases of the Northeast U.S. Ability to diagnose problems and treat with appropriate chemicals on site required. Additional training will be provided. Join fast growing company with excellent pay and benefits. Send resume to Don Becker, Director of Operations, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. (914) 666-8202. Position available February 1988. 2/88

Working managers experienced in all phases of lawn servicing looking for opportunity to grow. We offer lots of work, advancement opportunities to the right people, good to excellent compensation and security. Must be willing to relocate to the East coast (Washington D.C. area) or if you're the right person we will consider you for a new office from Virginia Beach to Northern New Jersey. Call or write to: Ron Miller, Super Lawns, P.O. Box 34278 Bethesda, MD 20817, 301-365-4740. 2/88

Landscape Designer / Salesperson - A good deal for the right person. Send resume or call J. Gilmore Design Landscaper, P.O. Box 400, Cortland, OH 44410 (216) 638-2075. 3/88

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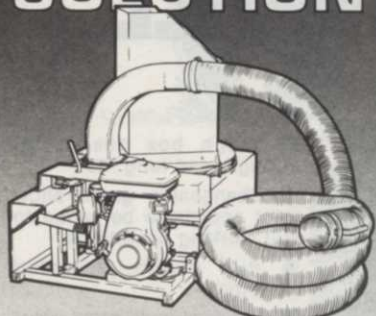
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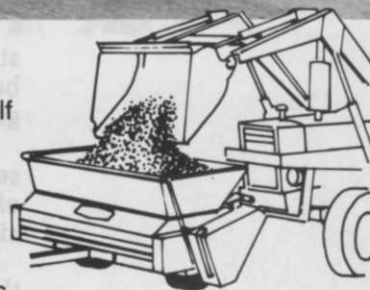
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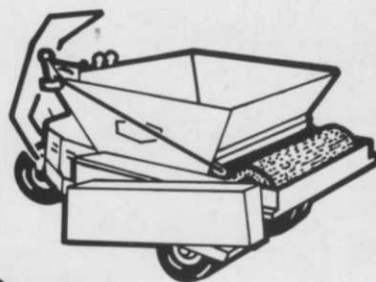
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Reincarnating the spirit of grass

They were the 21 pages that shook the world—the athletic turf world, anyway. “The Tyranny of Phony Fields,” *Sports Illustrated*, August 12, 1985, was one of the first in-depth views of artificial vs. natural athletic fields presented to the general public. Those pages echoed the pain of paralyzed players; talked technically about the turf; and even satirized the issue amidst the hard facts.

One cartoon which sticks in my mind shows a baseball player crying at a headstone. The marker reads, “HERE LIES/GRASS/DIED/MARCH 19, 1966.” On that date, Houston installed the first AstroTurf field in its dome stadium.

But with the new year comes a new vision for such a cartoon: a spirit rising from the grave with the caption reading, “GRASS/REINCARNATED/1988.” This has nothing to do with the new age-Shirley MacLaine openness to reincarnation. Instead, it signals a new age in athletic turf.

During the last month, I received two phone calls: one from a sports reporter in Boulder, Colo.; the other from a Patriots fan in Foxboro, Mass. Both wanted reprints of *LANDSCAPE MANAGEMENT*'s articles “Sidelined” and “Hard Knocks” on athletic field safety. Both are waging campaigns against artificial turf. Kelly Lyle, the sports writer, wants the University of Colorado to replace its synthetic turf with grass. Debbie DeSantis, the fan, wants Sullivan Stadium to go with natural turf. Lyle's print campaign has, in fact, stalled the decision of the university, until the economics of going with grass can be reviewed. DeSantis, who is concerned for the safety of the players, is just getting her campaign off the ground.

Athletic turf managers on all levels need to take fans, parents and media more seriously. After all, it was a fan, Rose Marie Branson, who, along with the support of the *Toronto Star*, got Toronto to at least consider putting natural turf in the city's new dome. (The stadium commission decided against it.)

This is not just an arbitrary issue which gives fans and sports writers something to talk about. It's one that's important to the athletes as well. Soldier Field in Chicago will return to grass this year, at the request of the Bears. “The injuries to (former Bears cornerback) Les Frazier and (wide receiver) Dennis McKinnon were directly related to (artificial) turf,” Robert Mier, the late Mayor Harold Washington's stadium advisor, told the *Chicago Sun-Times*.

Finally, key people are recognizing the advantages of natural turf. 1988 is not just a new year, but the beginning of a new age: the reincarnation of the spirit of grass.



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Heide Aungst, managing editor

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