UPDATE from page 94

less than a kilogram, so all they have to ingest is about the amount of diazinon that is equivalent to the amount of a baby aspirin.

Unlike the insolubles, the solubles can be absorbed through the skin. As a rule, one need not worry about the diluted spray, but must exercise caution in handling the concentrates. Wear protective clothing and a respirator when preparing the diluted mixture in the spray tank.

Let's consider a prominent soluble fungicide which has been around for many years. Despite a startingly high toxicity, you have used it successfully for decades without any fear that it is hazardous.

This product is Actidione TGF—an antibiotic! Antibiotics are safe; haven't we all taken antibiotics prescribed by doctors? Well, this one has a MLD₅₀ of two mg. per kg.! But Upjohn, the manufacturer, did an excellent job of formulating the product to market it in a form that was non-poisonous.

A product must bear a skull and crossbones label if the formulated material has an MLD_{50} . By diluting Actidione with inerts so that you received

a two percent mixture, the formulated product then had an MLD₅₀ of 100.

Upjohn asked the consumer to dilute the product with water at the rate of one oz. per three gallons of water. The diluted spray then had an MLD₅₀ of 37.500.

This example emphasizes the importance of exercising great care and caution working with the formulated concentrate and at the same time demonstrates the minimal danger of handling the diluted spray. Actidione was taken off the market because EPA challenged the risk factor and Nor-Am made the business decision to

drop the product.

I've included a table of the MLD_{50} 's of all the pesticides available to the golf course superintendent. This data was taken from W.T. Thomson's Agricultural Chemicals 1985-86 Revision. Bear in mind that the LD refers to the pure active ingredient, so that if you want the MLD_{50} of the formulated product, you divide by the percentage of active. For example, Caddy is 20 percent cadmium chloride solution. Since cadmium chloride has an MLD_{50} of 88, dividing by 0.2, the MLD_{50} of Caddy becomes 440.

Nothing in my talk should be interpreted as a suggestion that you can ignore safety in using pesticides. Read and follow the label instructions carefully! Read the Material Safety Data Sheet carefully! Follow the manufacturers' recommendations on personal protective equipment required. It is better to be overly safe than sorry. LM

The coming months in LANDSCAPE MANAGEMENT

OCTOBER

A special pull-out report on golf course management will be featured, along with our annual turfseed availability outlook. Also in the spotlight will be utility vehicles.

NOVEMBER

Use large equipment? Look for a special feature on backhoes and front-end loaders. Also, a pull-out section on lawn care, celebrating the annual Professional Lawn Care Association of America's convention and trade show.

DECEMBER

The green industry itself will be in the spotlight with our annual "State of the Industry" report, along with a pull-out report on government landscape management. And this will be a saveable issue with our annual Golf and Turf Calendar.



If you want to see how tough our new bluegrass is, you better step on it.

If you want Northrup King's new Aspen or Trenton Kentucky Bluegrass varieties in your next turf mix, you better get moving. Because now that they're finally available in Medalist* mixtures and blends, word is spreading fast.

And understandably so. Considering how well Aspen and Trenton performed in the USDA National Trials, every turf professional will be demanding Medalist mixtures and blends. Both varie-

ties displayed superior disease resistance, winterhardiness, heat tolerance, excellent color and texture, and wide adaptability. All the signs of a sure seller.

So the next step is yours. Order Aspen and Trenton in Medalist Turf Products through your Northrup King Medalist distributor today. Or contact Northrup King, Medalist Turf Products Division, P.O. Box 959, Minneapolis, Minnesota 55440.

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PRODUCTS

Spot herbicide applicator reduces material costs

The Phillips Applicator from Eidson & Associates allows selective herbicide application to weeds, brush and weed trees. Spot treatment reduces material and labor costs and permits reduced chemical carryover.

The lightweight applicator can go anywhere the operator does, and resembles a large syringe that can be aimed directly at the problem area.



Spot applications can be adjusted for proper rates.

Circle No. 197 on Reader Inquiry Card

Compact core aerator is self-propelled

The Powerplug is F.D. Kees' new core aerator. Compact and easy to transport, it is powered by a 5 hp Briggs & Stratton I/C engine with crankshaft style aerating mechanism.

The self-propelled unit covers more than one-third acre per hour, its replaceable stainless steel tines producing a 16-inch pattern. A single lever adjusts the penetration depth from one-half to two inches.

Other features include a 6:1 gear reducer, handle-mounted throttle, fold-over handle and a three-quart fuel tank

Circle No. 198 on Reader Inquiry Card

With this fish snacking, weeds are sent packing

The white amur, a small fish native to China, controls underwater vegetation, eating weeds, moss, algae, grasses and all submergent weeds.

The fish can only be bred in conditions simulating hatching conditions in China's Amur River. The fish, while it won't reproduce outside of those specific conditions, has a life-span of 12 to 15 years, controlling vegetation throughout.

It has been tested in the United States since 1958 in agricultural and industrial waters, golf course ponds, municipal water supplies and lakes. Circle No. 199 on Reader Inquiry Card

Utility trailer designed for small hauling jobs

The KKT 100 Utility Trailer from Dethmers Manufacturing Co., combines a tailgate/loading ramp plus a tilt deck allowing easy loading and unloading of garden tractors, golf cars, building materials, etc.

It features 13-inch rally wheels, a 71 x 96-inch flatbed, ⁵/₈-inch exterior plywood floor and a complete lighting package.

Circle No. 200 on Reader Inquiry Card

Multiple-purpose tractors are in town

Farm tractors are moving to town as landscape managers discover the advantages of versatile, multi-purpose machines of moderate horsepower.



That's why the Deutz-Allis 6265 tractor is becoming popular in the landscape market. With a flail mower mounted on a front PTO shaft and two belly-mounted flail mowers driven by a rear PTO, the 65 hp tractor can cut a swath from 8 to 18½ feet wide.

Circle No. 201 on Reader Inquiry Card

Engine series unveiled at Power Equipment Show

Kohler Engine Division introduced a new series of engines at the International Lawn, Garden and Power Equipment show in Louisville in July.

The first models introduced were the 5 hp horizontal shaft and 12.5 hp vertical shaft engines. Both feature overhead valve design and low noise and vibration. The 12.5 hp model also features automotive-type hydraulic lifters and full pressure lubrication.

Circle No. 202 on Reader Inquiry Card

THISTEST WON'T HOLD WATER -OR AIR.



Water passes easily through highly permeable Duon Weed Control Mat.



Just blow through Duon to see how easily air passes through it.

The proof is stronger, longer lasting plants with **DUON** Weed Control Mat.

Both water and air pass easily through Duon Weed Control Mat, made of Phillips Fibers <u>non-woven</u> polypropylene. As a landscaper, you know how important that is to a plant's root system and to the future well-being of your big landscape jobs—especially those you use as references.

When water and air can't get through, plants die. Black plastic won't work for the long-term. And woven polypropylenes are nowhere near as permeable as nonwovens. For example, the air permeability for nonwoven Duon is about 14 times greater than for woven polypropylenes and the water

permeability for Duon is about 10 times greater.

Put our words to the test. Hold Duon under running water, then take another piece and breathe through it. Then try the same test with a competitive weed control mat.

When covered from sunlight, Duon is virtually permanent. It allows plants to thrive and impedes about 95% of weed growth (in most areas). It also keeps mulch from going down into the soil.

For your quality landscape jobs, order Duon. For further information, call Phillips Fibers (803) 242-6600.

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LETTER:

Weeds or natives?

To the editors:

I would like to make a comment regarding the article by Carl Kovac in the February 1987 issue of WEEDS TREES & TURF, entitled "The Emerald Neckalce." Mr. Kovac's reference to weeds being allowed to grow in the park system reflects a lack of knowledge on his part regarding native plants. Following his reference to 'weeds," he refers to Joe-pye and common milkweed, implying that these are classified as weeds. In reality these plants are part of a native plant community and are, therefore, not weeds at all. Plants which are sold by nurseries and which are introduced from Europe, Asia and other areas of the world are technically weeds when located in natural settings.

Unfortunately, many individuals who are involved in landscape maintenance think of our native plants as weeds. This is unfortunate since our native plants have much to offer and they reflect the true American landscape in contrast to man-made landscapes filled with European and Asian plants. Please share my comments

with Mr. Kovac so that he will become more informed of the natural landscapes.

Richard Ehrenberg University of Wisconsin-Whitewater Whitewater, Wisc.

On Design

To the editors:

I would like to make a suggestion concerning your new feature on landscape design. The projects designed by landscape designers and installed by landscape contractors need to have a follow-up sequence three to five years after installation. Too many of these projects look at the aesthetic for now without considering physiological conditions and how they may impact on a living plant. In fact, there appear to be many landscape designers without any concept as to how a plant grows. Therefore, award-winning projects should be noted and a follow-up picture requested three to five years from installation or completion time. A critique as to any change at that time would be appropriate if you publish side-by-side before and after pictures.

I see too many plants fail in locations and/or planting techniques when it is obvious people did not know what they were doing. But it looked good on paper and the first year or two after installation.

> Robert E. Partyka ChemLawn Services Corp. Columbus, Ohio

Upside down?

To the editors:

As an avid reader of WEEDS TREES & TURF, let me laud you both on the quality of your magazine and on your decision to change the name to something that more accurately reflects the issues it must address today.

I would appreciate it, however, if you might clear up a little confusion I



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Circle No. 124 on Reader Inquiry Card

have regarding the bit entitled "Damage Dilemma" (March 1987). Am I mistaken, or is the photo for number 10 on page 74 upside down? Everyone I show the picture to agrees that something just doesn't seem right.

Oh well, that is a trivial matter. Please keep up the good work.

> Scott A. Sabol Dartmouth College Hanover, Mass.

Editor's note: Yes, that photo is upside down.

Congratulations

To the editors:

Our 23 years with WT&T have experienced many changes in progress and growth not only with the features of your magazine but also in the capabilities of our own company. At times your pages came apart at the seams from handling. My sons used WT&T articles for school projects; my grandsons saved the WT&T listing our company as #2 landscape contractor (February, 1987).

We stand and applaud WT&T and all the persons over the last 23 years that produced a quality publication, often quoted, sometimes clipped or saved, rarely disappointing and always anticipated each month. You all did a great job and should be very proud.

With open arms and with unlimited wishes and support for success, we Landscape Management.

Edmond De Laurentis.

De Laurentis Construction Co. Mamaroneck, N.Y.

iskey Park, Milwaukee County Stadium and the Memphis Liberty Bowl. But we would rather emphasize the communities which have found out that you don't have to break the budget to have the best: Eugene. Ore .: Schaumburg, Ill.; Huntsville, Ala. and

drainage matrix will produce one of

bar none. The good news is that such a

renovation costs only about half the

this method of renovation are Com-

Some of the major stadiums using

amount quoted by Dr. Indyk.

the finest playing surfaces available-

many others.

William M. Ellis Cambridge Soil Services Glenco, Calif.

Hard Knocks

To the editor:

I was very pleased to see the June 1987 issue of LANDSCAPE MANAGE-MENT devoted to athletic field safety.

I must admit I was a little surprised not to see bypass drainage systems mentioned. A total football field renovation and installation of a sand-silt

We are expanding. If you are looking for a career opportunity rather than just another job, consider linking your future to ours. We are looking for experienced people in the following areas: **Environmental Care Inc.** Landscape Management **Arbor Care** Commercial and Industrial Arborist Interiorscape Division Interior Landscape Maintenance and Installation Please check your area of interest and the geographical area where you would most like to be located: Los Angeles

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Inland Empire
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Santa Ana □ San Diego □ San Jose □ Colorado Springs □ Denver ☐ Phoenix ☐ Houston Send resume to: **Environmental Care Inc** Landscape Maintenance Services A subsidiary of environmental industries, inc. **Personnel Department**

24121 Ventura Boulevard Calabasas, CA 91302

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RATES: \$1.00 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.25 per word. Boxed or display ads: \$85 per column inch-1x (one inch minimum); \$80-3x; \$75-6x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$5 to total cost of ad. Send ad copy with payment to Dawn Nilsen. WEEDS TREES & TURF, I East First Street, Dulth, MN 55802 or call 218-723-9200.

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BUSINESS OPPORTUNITIES

FLORIDA LANDSCAPE MAINTENANCE BUSINESS in a rapidly growing area. Commercial and Residential accounts. Turnkey operation with training. Asking \$35,000. Call 813-283-5746 after pm. 9/87

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726.

EDUCATIONAL OPPORTUNITIES

MOVE UP IN THE GREEN INDUSTRY. 2 year AAS Degree program in Golf Course Superintending. Irrigation Management, Landscape Contracting and Park Supervision. 1 year Technicians Certificate Program also available. Fully accredited, V.A. approved, excellent learning facilities, equipment, and faculty. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 1/88

HELP WANTED

ESTIMATOR SALESPERSON: A diversified, growing, suburban Cleveland landscape firm has an opening for a landscape Estimator/Salesperson for commercial projects. Applicants must have experience in commercial landscape contracting and a college degree in a related field, ability to deal with landscape architects and general contractors needed. We are looking for a highly motivated individual with a proven record to help us grow. If you are qualified for this career opportunity, please send resume, work and salary history to Chagrin Valley Landscaping, P.O. Box 391002, Solon, OH 44139.

LANDSCAPE MAINTENANCE FOREMEN NEEDED: Expanding commercial landscape maintenance firm servicing Dallas/Ft. Worth areas. Knowledge of industry a must. Send resume to: GROUNDS TECH INC., 2036 Bedford Road. Bedford, Texas 76021.

Fleet Superintendent/Equipment Coordinator to perform maintenance on diesel/gas equipment 80 h.p. to 1 h.p. and coordinate the use of equipment throughout the state of Florida. Please send resume to Quandt-Ayer Enterprises, P.O. Box 271880, Tampa, FL 33688.

Growing Landscape firm, located in Southwestern U.S. has openings for qualified Operations Director responsible for all landscape installation projects and qualified Maintenance Superintendent. Require minimum of 7 yrs. Commercial Landscaping installation, and/or Maintenance Management, and outstanding supervisory skills. Degree in Landscaping or related field desirable. Salary and benefits commensurate with experience. Send resume and salary needs to LM Box 435.

11/87

ASSISTANT TO PRESIDENT/ARBORIST SALES POSITION: Outstanding opportunity to join and grow with Westchester's fastest growing Tree Care Company. All benefits. Send resume to Ms. Michele Gerards, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527, 9/87

HELP WANTED

Assistant Managers & Foremen

Excellent growth opportunity with Connecticut's largest landscaping firm. Complete Interior and Exterior Construction and Maintenance Departments. Candidates should have an "A.S." or "B.S." in Horticulture or equivalent in experience also two years experience supervising and motivating people. Excellent company benefits. Salary commensurate with experience. Send resume with education, experience, and salary history in confidence to:



MILFORD LANDSCAPING & MAINTENANCE.

> INC. P.O. BOX 2-186 MILFORD, CT 06460 203-878-8748

Experienced Sales Representative. If you have experience in arboricultural sales and aren't getting anywhere, we may have the position for you. Equity positions available (but not required) with a proven track record. We are a Midwestern full service tree care company with a plan and a commitment to growth (including other areas of the country) and personnel development. Management as well as sales positions (or a combination) available. You should have both field experience and a proven and documentable sales track record in arboriculture. All replies kept in strictest confidence. Please send resume, sales record and salary history to LM Box 438. Equal Opportunity Employer. 9/87

LESCO, INC.

A leader and complete supplier of equipment and products to the Turf Care Industry, is seeking aggressive, mature, customer oriented individuals to join the team as:

SERVICE CENTER MANAGER

This position will have P/L responsibility for the management of a warehouse operation serving the professional lawn care industry; including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the lawn care and/or golf course industries, or possess a horticultural background. Past selling experience helpful.

Positions are available in various Florida metropolitan areas & also Phoenix, Palm Springs and Salt Lake City.

Our firm has an established growth pattern and record of profit sharing. Interested and qualified candidates should submit resume and salary history in confidence to:

> Brad Gerson LESCO, INC. 20005 Lake Road Rocky River, OH 44116 Equal Opportunity Employer

Landscape Maintenance Salesperson position available with Yardmaster, Inc. in Cleveland, Ohio. Excellent compensation plan and benefits. Join Ohio's largest design/build and maintenance firm. Send resume or call YARDMASTER, INC., 1447 N. RIDGE RD., PAINESVILLE, OH 44077, 216-357-8400.

LANDSCAPE MAINTENANCE AND CONSTRUCTION FOREMEN: Suburban Cleveland firm is seeking experienced individuals who can work together with other people. Must be hard working, organized and capable of directing a project from beginning to end. Salary commensurate with experience. Send resume to: P.O. Box 391002, Solon, OH 44139.

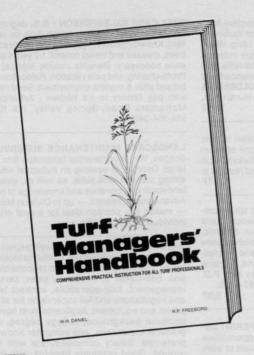
Landscape maintenance sales position available in So. California. Sales experience preferred. Send resume/work history to Adco Service Co., 933 So. Greenwood Ave., Suite H, Montebello, CA 90640.

Farm Advisor-Environmental Horticulture: The University of California, Division of Agriculture and Natural Resources, Cooperative Extension is seeking a career-track academic candidate to conduct a county-based educational and applied research program in Landscape and Turf Mgmt and water/plant usage. Increase productivity and efficiency of various enterprises which comprise the environmental horticulture industry in San Diego County. A min. of Master's degree or equivalent in hortculture or related field and minimum of two years related experiences in env. hort. industry is required. Assure affirm, action in development and delivery of programs. Salary in the Asst. Advisor rank. For complete description contact: UC Cooperative Extension Personnel, 6th Floor, 2120 University Ave., Berkeley 94720 415/644-4320. Close 10/16/87. Refer to A-86-158. Affirmative Action Equal Opportunity Employer

Production Foremen, Crew Leaders, Climbers: Aggressive Midwestern full service (no line clearance) arboricultural firm needs experienced self-starters to help us grow. Outstanding benefit and employment package. Emphasis on employee development, quality service, and safe work practices. All applications kept in strictest confidence. Please send resume and salary history to LM Box 437. Equal Opportunity Employer. 9/87

Top Firm Needs Top Person: Quality conscious, Texas based landscape management firm has immediate opening for detail oriented Operations Manager and/or Business Manager. If you have outstanding professional, managerial and horticultural skills and are not afraid of hard and healthy teamwork, then you could qualify for a top position with the finest landscape firm in the southwest. Outstanding compensation and opportunity. Reply today to LM Box 434.

HELP WANTED - PESTICIDE APPLICATOR: Position for trained, educated and experienced Turf and Ornamental Applicator to work with a grounds care corporation. The general scope of the work will include diagnosis and control of insects and disease on bluegrass and ornamental shrubs. We offer excellent benefits and the opportunity to work with imminent professionals. Send resume and salary history. CARMINE LABRIOLA, INC., Providing Horticultural Services to Corporate Landscapes. 200 JOHNSON ROAD, SCARSDALE, NEW YORK 10583.



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HELP WANTED

LANDSCAPE SUPERVISOR - Detroit area landscape firm, seeking motivated individual. Experience in residential, commercial landscape plans. Plant material and construction techniques. Benefits, salary - \$25-35,000. Resume: P.O. Box 314, Walled Lake, MI 48088. 9/87

San Francisco Bay Area landscape firm seeks individual with strong horticultural, irrigation, supervisory, and client relation skills for Landscape Management Supervisor position. Learning and growth opportunities with established company. Salary and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Blvd., Martinez, CA 94553. 10/87

UNIQUE OPPORTUNITY

Nationwide Service Company is starting a brand-new Lawn Caré division. Initial branches will be in major metropolitan areas in FLORIDA. We have immediate need for:

REGIONAL MANAGEMENT **BRANCH MANAGEMENT**

We need experienced, aggressive, results oriented people desiring growth above initial management assignment. Degree and appropriate Florida licenses desirable. Superior salary and benefit packages include: Medical, dental, profitsharing, and stock purchase plan.

If you desire to be in on an exciting Sky's the Limit, start up opportunity, forward a resume with salary history (mandatory) in absolute confidence to LM Box 432.

MARKETING MANAGER - National NYSE company based in Dallas, is expanding marketing of its turf and grounds care line, and is seeking qualified Marketing Manager. Program includes complete product and equipment line, features customer soil analysis, and is supported by national advertising. Responsibilities include; preparation of yearly marketing plan, marketing segmentation, market identification, new product introduction, development of product strategy, and positioning and promotions. Experience in grounds industry necessary. Please send resume and references to 9/87 LM Box 436.

LANDSCAPE FOREMAN - Located in the beautiful, horse country of Lexington, KY. The nation's 2nd oldest landscape nursery is looking to add to its landscape department. Applicants must have experience in reading blueprints, spacing, methods of sole preparation, managing 3-4 man crews, and knowledge of horticultural equipment, Compensation includes full set of benefits plus top pay. If qualified, please send resume and salary history to: Hellenmeyer Nurseries, Inc., 2370 Sandersville Rd., Lexington, KY 40511, ATTN Stephen Hillenmeyer.

MANAGEMENT: Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303.

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: GOLDBERG & RODLER, INC., 216 East Main Street, Huntington, New York 11743. 10/87

CAREER OPPORTUNITIES: ChemLawn is now accepting applications for the positions of Lawn Specialist in our expanding Florida Markets. Join the Nation's Leader in Lawn Care. Send resume to LM Box 422.

HELP WANTED: Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmore-Worsley Inc., P.O. Box 10, Amagansett, NY 11930. (516)267-3756.

LANDSCAPE MAINTENANCE SUPERINTEN-**DENTS AND FOREMEN: Excellent opportunities** for hard working, experienced individuals to work with an expanding Southern California commercial maintenance firm. Ability to plan, organize and supervise essential. Positions available in Los Angeles, Orange and San Diego Counties. Excellent salary and benefits. Send resume to or call: PACIFIC GREEN CARE, 1065 No. Batavia, Orange, CA 92667, 714-633-2404. 9/87

GROUNDS SERVICES SUPERINTENDENT up to \$2,901 approx. monthly (plus an extensive benefits package). San Bernardino County is recruiting for a Grounds Services Superintendent who will be responsible for directing, planning, designing and supervising the landscaping and maintenance of grounds and gardens adjacent to County facilities. One year of experience in managing and supervising a large landscaping and maintenance operation in a governmental, industrial or business environment is required. In addition, 24 semester (36 quarter) units of completed college level coursework in landscape, design and/or horticulture is also required. San Bernardino County is located in sunny Southern California approximately 60 miles southeast of Los Angeles. Qualified applicants should apply by October 9, 1987 at San Bernardino County Personnel Office, 157 West 5th Street, San Bernardino, CA 92415 (714/387-5591/8304). 9/87

Experienced Sod Farm Manager. Must be experienced in all phases of sod production. Farm located in Southwestern U.S., 801-756-9900. 9/87

ARBORISTS: ASSISTANT FOREMAN AND FOREMAN positions available. Top pay and benefits including medical plan, paid sick and vacation time, education and year round work. You should be experienced in shade tree and ornamental pruning, landscape planting and spray operations. An excellent chance to work for a top quality company in suburban Boston. CALL LUEDERS TREE AND LANDSCAPE @ 617-359-4855 OR 617-444-0994.

9/87

Seeking manager to develop and expand our maintenance department, demonstrable experience in the areas of maintenance sales and production required. Expect first year sales of \$300,000, and be willing to base salary upon sales and production. Seeking individual who is willing to believe in himself, perform, and be paid handsomely for his initiative. AYS Landscape Company, 31 W. 545 Diehl Road, Naperville, IL 60540, (312)983-0094.

TREE CARE SALESPERSON - B.S. degree preferred in Urban forestry, horticulture or related field. Knowledgeable in pruning and fertilization of trees, disease and insect control. 1-2 years experience necessary. Benefits include Medical Plan, Profit-sharing, and paid vacation. Relocation reimbursed after 6 months employment. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400. 12/87

LANDSCAPE MAINTENANCE SUPERVISOR: Scapes, Inc., a commercial landscape firm in Atlanta, Georgia, is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential - up to Division Manager makes this position ideal for a goal oriented individual. 404-956-7500.

ARBORISTS: Fast moving and well respected arboricultural firm in Southern California looking for bright, energetic, dedicated and responsible person. Self-starter to head new sales, personnel management, field operations, contract bidding and negotiations and full supervision for all manpower and equipment. Applicants must have horticultural background, college degree, direct practical experience, and computer knowledge preferred. Salary commensurate with background. Good company benefits with strong growth potential. Send resume with salary history (mandatory) in strictest confidence to LM Box 430

LANDSCAPE CONSTRUCTION FOREMAN - Excellent opportunity for hardworking individual with growing landscape company. Must have 3 to 5 years experience in all phases of landscape construction. Year-round position. Good salary, based on experience, with overtime. Call or write Thunder Landscaping Incorporated, P.O. Box 411, Hudson, Ohio 44236, phone 216-655-2044. 9/87

Gibbs Landscape Company - Landscape and grounds maintenance. High caliber people needed to assist award winning company doing quality work in Atlanta area. Must have good driving record, and transportation. Offer good pay, and benefits. If you are dependable and industrious, send resume: Attn: Mike Sherman, 4111 Burge Road, Smyrna, GA 30080. (404)432-7761. 9/87

Lawn Care and Lawn Maintenance Assistant Manager: Leading Horticultural Company since 1929 is seeking qualified applicant who is highly motivated, management oriented and strong in customer sales and service. Excellent growth opportunity and benefits. Salary commensurates with experience and performance. Send resume to: McNaughton's Nurseries, Inc., 351 Kresson Road, Cherry Hill, NJ 08034. 10/87

LANDSCAPE MAINTENANCE SUPERVISOR: Expanding landscape management firm seeking individual with supervisory ability and a minimum of two years experience in maintenance and/or installation. An agricultural related background or degree would be beneficial. Send resume with salary requirements to: Maintain Inc., 16008 Boss Gaston, Richmond, TX 77469, Attn: Branch Mana-9/87

SEND YOUR RESUME IMMEDIATELY! We have open positions fo Lawn Care Branch Managers, Nursery Managers, Horticultural, and Landscape/ Const. Managers. We computer file your resume and contact you when jobs open in your field or area you desire. Confidential placement from Green Industry Resources Corporation, 25230 Conrad Ct., Damascus, MD 20872, (301)253-5787.

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