

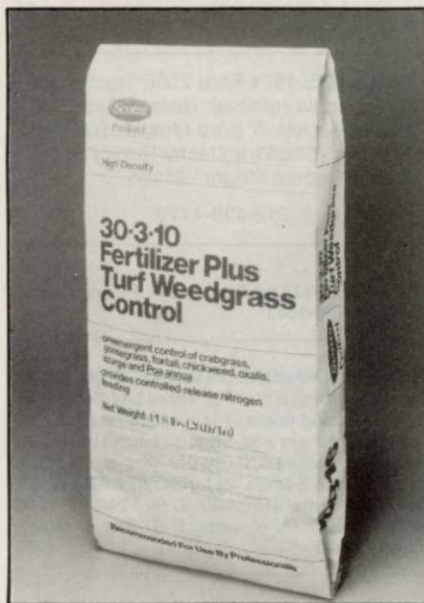
PRODUCTS

O.M. Scott has new herbicide/fertilizer combo

O.M. Scott & Sons has combined a pre-emergent weed control with a feeding of high-quality fertilizer for its newest product, 30-30-10 Fertilizer Plus Turf Weedgrass Control.

Using pendimethalin as its active ingredient, this dry-applied product provides pre-emergent control of six grassy weeds—crabgrass, goosegrass, foxtail, poa annua, barnyardgrass, and fall panicum—and three broad-leaf weeds—chickweed, oxalis, and prostrate spurge.

It is labelled for use on Kentucky



bluegrass, perennial ryegrass, fine fescue, tall fescue, bermudagrass, St. Augustinegrass, and bahiagrass.

Circle No. 190 on Reader Inquiry Card

Al-Ko entering commercial market

Al-Ko Kober Corp. of Elkhart, Ind. is entering the commercial lawn market with the introduction of shredders,



sickler bar mowers and rotary mowers.

"We have made a commitment to the U.S. and Canadian markets," says president Herbert Kober.

The Farmer 10 sickle bar mower (shown here) for heavy grass and weeds has a 28-inch cutting width and runs on a two-cycle 3.5 hp Tecumseh gas engine. The Vario-4 rotary has a

19-inch cutting width with a 3.5 hp Briggs & Stratton engine.

In addition, the company offers power shredders which come in five sizes with electric, gas and PTO drive models.

John Kurtze, formerly with Sensation, is Al-Ko's new vice-president of lawn and garden sales.

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CLASSIFIEDS

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BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

Wanted: Landscape maintenance, tree maintenance, chemical lawn care accounts, equipment, etc. Boston, MA & surrounding areas. Reply to: Landscape Maint., 7 Chute Street, Reading, MA 01867. 5/86

Franchise Opportunity: Industrial Vegetation Control—Box 3187, Enid, OK 73702. Small Investment—Large Return. Kem Weed Trademark. 8/86

For Sale - beautiful 9 hole golf course, excellent condition, 12 years old, approximately 2,000 pine & evergreen trees lining fairways. All necessary equipment to maintain & plenty of shop buildings. Nice Pro-Shop. Located in S.E. Oklahoma. Contact Hassen Dow - 405-326-6130. 5/86

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HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORATION, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

BOWIE HYDRO-MULCHERS AND STRAW BLOWERS. New and used. Landscape Supply, Ltd., P.O. Box 22092, Greensboro, NC 27420. (919) 292-2922. 5/86

Spyder Forklift Parts—Mobile Lift Parts has replacement parts for your Spyder. Torque hubs also available. Call or write: Mobile Lift Parts, 5402 Edgewood Rd., Crystal Lake, IL 60014. 815-455-7363. 9/86

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John Bean 400 gal. 35 GPM sprayer Wisc V-4 motor, new tank, complete with trailer, hose, gun \$4,000. Model 100-E John Bean Mist Blower, very good \$3,500 or trade for brush chipper. (207) 797-4769. 5/86

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ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 1/87

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FOR SALE: 1974 Ford 2600 Tractor set up for snow removal: Heated Cab, Sno Blade, Bucket, 6' Ford Mower, Turf and AG Tires - \$8500. 6' Dester Rotary Brush Ford & Bobcat Mount - \$1395.

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FOR SALE: 1983 Toro Parkmaster 9-Gang Diesel. Call (517) 750-3043. 5/86

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FOR SALE—Spray truck 1980 1200 Gallon Lawn spray tank, PTO driven Bean Pump with 2 hose reels and mechanical agitation on 1976 Ford F600. Good condition - \$6500. Pittsburgh, PA 412-366-2452. 5/86

1980 Toro HTM 175 diesel tractor, 7 Gang mower, under 5000 hours, in excellent condition, best offer. Call 312-253-0400. 5/86

BROWER—7 Gang PTO mower and new parts. Low use, good condition. \$5,500. FOLEY—388 reel sharpener, like new, \$1,500. (405) 771-5122. P.O. Box 424, Spencer, OK 73084. 5/86

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1977 Skyworker 1045A mounted on 1977 Ford F600 complete with chip and tool boxes, cab protector \$21,000. 1000 gallon FMC tree sprayer, newly epoxy steel tank, V65 Wisconsin engine used only 2 seasons, Hannay hose reel and motor mounted, reconditioned, ready to spray \$9,000. Toledo, Ohio, (419) 865-7071. 5/86

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ATTENTION SAFETY CONSCIOUS LAWN AND TREE CARE MANAGERS/OWNERS/OPERATORS: Safety spill systems developed for individual spray units. Ability to contain large and small spills. Write or call for additional specs and information: Moyer & Son, Inc., P.O. Box 198, Souderton, PA 18964. (215) 723-6002, ask for John or Mark. 5/86

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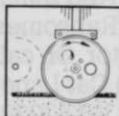
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INDUSTRIAL HERBICIDE APPLICATOR—Job openings for quality herbicide applicators (Southeast, Northeast). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call Weeds, Inc., 520 W. Cobbs Creek Parkway, Yeadon, PA 19050. (215) 727-5539. 5/86

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TF

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LANDSCAPE MAINTENANCE AND CONSTRUCTION FOREMEN: Suburban Cleveland firm is seeking experienced individuals who can work together with other people. Must be hard working, organized and capable of directing a project from beginning to end. You will report directly to the President. Salary commensurate with experience. Send resume to: P.O. Box 391002, Solon, OH 44139. 6/86

WANTED Tree Climber/Trimmers/Foreman—Experienced Only. High pay, Co. benefits. Send Resume to: Fairfax Tree Service, Inc., 3746 Chain Bridge Road, Fairfax, VA 22030 or Call 703-273-7668. 5/86

Tree and Landscape Company seek knowledgeable aggressive individuals with experience in all aspects of landscape construction also need climbers familiar with pruning and removal techniques, plant identification skills a must. Entry level position with rapid advancement possible. Must have two years experience. Send resume to Chas. F. Irish Co., 24900 Groesbeck, Warren, MI 48089. 5/86

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Requires a BS with major in **AGRONOMY, LANDSCAPING** or Horticulture and a valid herbicide and pesticide applicator license.

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5/86

TEXAS AREA FACTORY REP: Doggett Corporation is seeking an individual to rep their line of professional tree and turf fertilizers. Experience with fertilizers and tree/turf care absolute necessity. Write for details: Roger Mellick, **DOGGETT CORPORATION**, Lebanon, NJ 08833. (201) 236-6336.

5/86

TREE CLIMBER/FOREMAN: Fast growing Northeast Ohio tree service is looking for individuals with 2 to 3 years experience, has ability to lead and looking to grow with company. Excellent benefit package. Salary based on abilities. Send letter/resume to: Bruce Hillier, P.O. Box 57, Grand River, OH 44045.

5/86

Landscape Construction Foreman: Degree, experience and working knowledge of commercial landscaping to \$1 1/2 million range required. Knowledge of equipment, turf, plants, chemicals, and irrigation imperative. Send resume and salary requirements or apply in person at Oregon Landscape Maintenance, 16075 S.W. Upper Boones Ferry Rd., Tigard, OR 97224.

6/86

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5/86

LANDSCAPE SUPERVISOR: Fast growing Northeast Ohio Landscape Company is looking for individual with 3 to 5 years experience in landscape installations. College degree preferred but will consider person with experience. Excellent benefit package. Salary based on abilities. Send letter/resume to Bruce Hillier, P.O. Box 57, Grand River, OH 44045.

5/86

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5/86

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5/86

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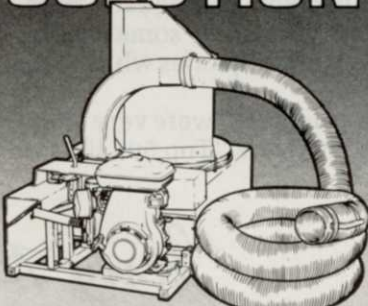
10/86

AD INDEX

NO.	ADVERTISER	PAGE
	The Andersons (reg.)	12-13
103	Aquatrols Corp. Of America	8
104	B.A.S.F. Corporation	75
105	Brouwer Turf Equipment	1
106	Brouwer Turf Equipment	73
107	Buckner Sprinklers	64
108	Bunton Company	99
221	Chevron Chemical Co.	53
222	Ciba-Giegy Corp.	20-21
111	Cushman Motors	47
112	Cushman Turf	83
113	John Deere & Company	44-45
114	DOB Distributors	88
115	Dow Agricultural Products	CV2
116	Elanco Products/ Treflan	57
117	Elanco Products/ Rubigan	3
118	Elanco Products/ Fusarium	18A-B
119	Excel Industries Inc.	87
120	E-Z-Go/ Textron	17
216	Hahn Inc.	11
162	Goossen Industries	99
188	HMC/Green Machine	65
123	Hannay Reels	51
124	Hoffco Inc.	80
125	Jacobsen/Div. of Textron	68-69
126	Kubota Tractor Corp.	5
166	Lawn Garden and Power Expo	93
164	Lebanon Chemical	88
127	Lesco Inc.	35
217	Lofts Inc.	CV4
129	Mallinckrodt Inc.	31
130	Marco	46
	Mobay Chemical/Nemacur (reg.)	81
132	Mobay Chemical/ Bayleton	CV3
133	Mobay Chemical/ Bayleton	48-49
	Mobay Chemical/Sencor (reg.)	77
135	Mobay Chemical/ Oftanol	33
163	Mobay Chemical/ Oftanol	33
136	Mobay Chemical/ Dyrene	67
137	Monsanto Agri. Products	27
	Monsanto Agri. Products (reg.)	50A-H
139	Olathe Mfg. Inc.	88
140	Olathe Mfg. Inc.	94
141	Phillips Fibers Corp.	89
142	Promark Products West Inc.	86
143	Ransomes Inc.	95
144	Rhone-Poulenc Inc.	83
145	Rhone-Poulenc Inc.	43
146	Rhone-Poulenc Inc.	55
147	SDS Biotech Corp.	24-25
148	South Mill Creek	79
149	Standard Golf Co.	97
150	Tee-2-Green Corp.	85
151	Toro Company	14-15
152	Toro Company	28-29
153	Toro Irrigation	60-61
154	Toro Irrigation	23
155	Turfco	96
156	Turf Vac	46
157	Union Carbide Corp.	40-41
158	Warren's Turf Nursery	71
159	Weather-matic	58
160	Wells Cargo Inc.	96
161	Zoecon	39

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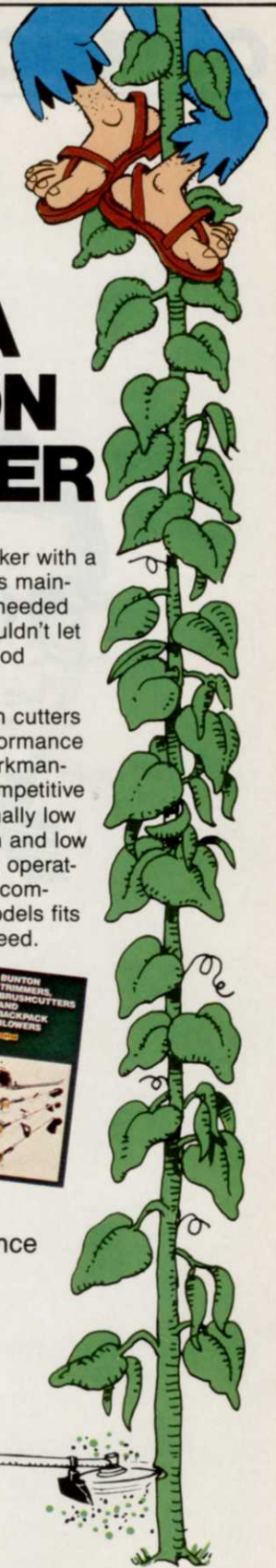
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Those are just some of the companies that, for various reasons, were inadvertently not included in our February story on the nation's top 50 landscape companies.

That article, entitled "Landscaping's Elite," has been haunting the WT&T editorial offices ever since the magazine was mailed. Response to it has been generally...well...overwhelming. Perhaps never before have readers responded in such volume. When the tag line "if we inadvertently left you off the list, please write us" was composed, never did we think that the article would generate so much response.

Besides not including a great many of the companies that should have been, the article contained a glaring error: Environmental Industries—not The Brickman Group, as the article says—is clearly the nation's largest landscape company with revenues over \$100 million per year.

Burton Sperber, a member of Environmental Industries' front office, phoned to talk at length about what it's like to be the biggest. He also had some interesting observations relative to the article.

"Environmental Industries doesn't get involved in competition," he said. "To truly become number one, you must constantly strive to surpass yourself—not the competition."

Sperber also noted that "I don't think you can equate 'elite' with dollar volume," since the quality of the work performed by some smaller landscaping companies could easily be superior to that of companies which emphasize more, bigger accounts.

All of the callers and letter-writers, incidentally, were very understanding. As a result, we promised them to make next year's "Top 50" list more complete. And we'll keep that promise.

Promise.



Jerry Roche

Jerry Roche, editor

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