

# CLASSIFIEDS

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**BOX NUMBER REPLIES:** Mail box number replies to: WEEDS TREES & TURF, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## BUSINESS OPPORTUNITIES

Lawn Care Business for sale. Western, North Carolina. 3 spray trucks. 330 contract customers. \$144,000 gross in 1986. \$53,000. 704-891-5125.

12/86

**WANT TO BUY OR SELL** a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

Chemical Lawn Care Company, Long Island, New York. Established 18 years. 325 customers in a fast growing market. Excellent reputation with good accounts and well maintained equipment. Write to WTT Box 412. 12/86

## HELP WANTED

**WANTED:** Experienced highly motivated person to manage lawn mower sales and repair shop. Must be experienced in budgets, promotions and employee supervision. Sales in Toro, Yazzo, Green Machine and Wheel horse power equipment. Send resume and salary requirements to Stephen Hillenmeyer, c/o Hillenmeyer Nursery, 2370 Sandersville Road, Lexington, KY 40511.

12/86

Aggressive landscape development firm with offices in Texas and Arizona expanding to California. Immediate openings for persons with experience in sales, supervision or management of commercial landscape and irrigation installation, grounds maintenance or tree services. Prefer applicant have experience and/or client contacts in either the Arizona or California markets. Tremendous growth potential for the right individuals. Send resume with experience and salary history to: WTT Box 406. All resumes held in confidence.

12/86

**GENERAL MANAGER:** Aggressive landscape development firm with offices in Texas and Arizona expanding to California. Seeking **General Manager** with experience in marketing/sales and management of commercial landscape company. Prefer applicant have experience and/or client contacts in either the Arizona or California markets. Successful candidate may have the opportunity for equity participation in one of the nation's most dynamic landscape development companies. Send resume with experience and salary history to: WTT Box 407. All resumes held in confidence. 12/86

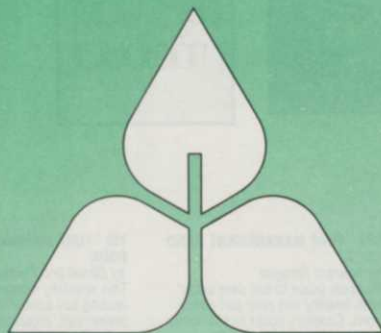
Fleet Superintendent/Equipment Coordinator to perform maintenance on diesel/gas equipment 80 h.p. to 1 h.p. and coordinate the use of equipment for a grounds maintenance service company throughout the state of Florida. Please send resume to Quandt-Ayer Enterprises, P.O. Box 271880, Tampa, FL 33688. 1/87

Sales and Service person needed in Virginia Beach area. Only experienced, licensed applicators with excellent customer service skills will be considered. Send resume and references to: Lawn Medic of Tidewater, P.O. Box 1786, Chesapeake, VA 23320. TF

**LANDSCAPE ARCHITECT** - Wisconsin - Neenah Nationally acclaimed landscape design/build firm in Wisconsin is looking to fill an immediate opening in their Landscape design/build office. Disciplined, client-oriented, degreed landscape architect with superior design talent is desired. Experience preferred, but will train a person with the right credentials. A competitive total compensation package offered. If you are one of the cutting-edge top 10%, please send resume and references to: LIED'S LANDSCAPE DESIGN & DEVELOPMENT, N63 W22039 Hwy 74, Sussex, WI 53089 - Phone (414) 246-6901. 12/86

**CITY FORESTER(\$28,250 - \$34,948):** Administrative responsibility for the forestry function. Plans programs and methods, and coordinates assigned activities. Requires Associate's Degree in Forestry, plus four years supervisory experience in a forestry program, or a BA and two years experience, or equivalent. Candidates must be eligible for NY Pesticide Applicator's License and willing to obtain NY driver's license. Submit letter of application and resume to Thomas Johnson, City of Rochester, 30 Church St., Room 103A, Rochester, New York 14614 by January 15, 1986. EOE. 12/86

Until now . . . there hasn't been a targeted national forum for the landscape professional.



## Pro Show 87

The Professional Landscape Contracting, Turf and Grounds Maintenance Expo (Pro Show) is the international trade show and conference program devoted to the needs of buyers, end-users and manufacturers of landscape contracting, turf and grounds maintenance products and services.

Join with industry heavyweights in power equipment, irrigation, chemicals and fertilizers. Join with other tough-minded landscape buyers, managers, dealers and distributors to evaluate more productive, labor-saving products, to search for more comfortable and safe equipment and to seek new ways to reduce operating costs.

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For exhibit information, call Warren Sellers at 502/582-1672. For attendee information, call Pat Schmidt at 502/582-1672.

Or write:

**Pro Show 87**  
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# BOOKSTORE

## 625 - ADVANCES IN TURFGRASS ENTOMOLOGY

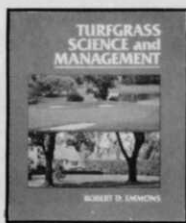
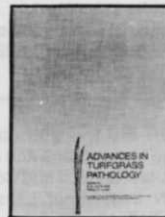
*edited by Niemczyk and Joyner*  
A complete account of the facts presented at the 1980 Symposium on Turfgrass Insects. 200 photographs, tables and graphs make this volume an indispensable reference for anyone connected with the turfgrass industry or research. **\$24.95**

## 010 - ADVANCES IN TURFGRASS PATHOLOGY

*by Joyner and Larsen*  
Leading U.S. turf pathologists report on turfgrass diseases, phythium blight, snow molds, fairy rings, leaf spot of Kentucky bluegrass in Minnesota, initial and field fungicide screening, turfgrass disease resistance, etc. Contains new ideas on how to combat turfgrass problems. **\$27.95**

## 645 - MANAGEMENT OF TURFGRASS DISEASES

*by J.M. Vargas*  
Identifies turfgrass diseases by description and illustration. Includes a holistic approach to healthy turf and lawns. Presents practical management strategies for golf courses, lawns and athletic fields. 204 pages, illustrated. **\$26.70**



## 630 - TURFGRASS: SCIENCE AND CULTURE

*by James Beard*  
Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. **\$30.95**

## 605 - TURFGRASS SCIENCE AND MANAGEMENT

*by Robert D. Emmons*  
Discusses the establishment and maintenance practices used by successful turfgrass managers. Deals with the relevant scientific theory and practical management skills. Provides guidelines for turf maintenance of golf courses, lawns, athletic fields, parks, cemeteries, sod farms. **\$25.79**

## 640 - TURF IRRIGATION MANUAL

*by James Watkins*  
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. **\$23.95**

## 615 - TURF MANAGEMENT FOR GOLF COURSES

*by James Beard*  
Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course operations including course design and construction, turf management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. **\$52.75**

## 620 - TURF MANAGEMENT HANDBOOK

*by Howard Sprague*  
Practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. **\$19.00**

## 110 - TURF MANAGER'S HANDBOOK

*by Daniel and Freeborg*  
This specially designed manual by leading turf specialists is a comprehensive, organized approach to turfgrass science and care. An easy, on-the-job reference for planning, purchasing, hiring, construction and plant selection. **\$28.95**



## 305 - FUNDAMENTALS OF LANDSCAPING AND SITE PLANNING

*by James B. Root*  
Covers everything from the evolution of the earth's surface and the primary needs and functions of plant life to site planning and the methodology of organizing a landscape. Demonstrates environmental design techniques. **\$29.50**

## 300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH

*by Leroy Hannebaum*  
Geared for the commercial designer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specifications, estimations, bids. **\$24.95**

## 370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS

*by Leroy Hannebaum*  
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. **\$24.95**

## 365 - LANDSCAPE PLANTS IN DESIGN

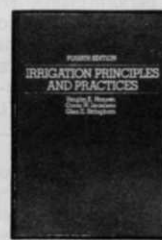
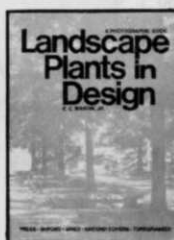
*by Edward C. Martin*  
An annotated photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in non-technical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. **\$55.00**

## 375 - RESIDENTIAL LANDSCAPES

*by Gregory M. Pierceall*  
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$29.95**

## 635 - IRRIGATION PRINCIPLES AND PRACTICES

*by Hansen, Israelsen, Stringham*  
A new fourth edition of this highly successful textbook presents essential concepts pertaining to water conveyance, application, storage in the soil and use by plants. Basic underlying principles that govern irrigation practices are stressed. **\$48.45**





# BOOKSTORE

## 410 - DISEASES & PESTS OF ORNAMENTAL PLANTS

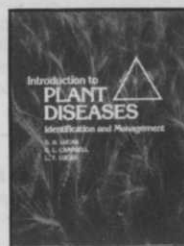
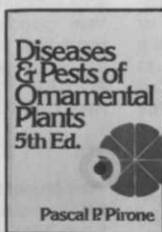
by *Pascal Pirone*  
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. **\$32.50**

## 515 - INTRODUCTION TO PLANT DISEASES

by *Lucas, Campbell, Lucas*  
Emphasizes four aspects of plant pathology: how to recognize that a plant has a disease, how to determine the cause of the disease, how to manage diseases, where to seek additional help with disease problems. Gives examples of specific diseases and their management. **\$29.50**

## 570 - WESTCOTT'S PLANT DISEASE HANDBOOK

by *Kenneth Horst*  
This fourth edition offers professionals the latest diagnostic and disease control information. Plant entries designed to simplify diagnosis, plus background on the classification of plant pathogens. This handbook gives a specific description of each disease, susceptible plants, specific symptoms of the disease, reported locations and control measures for each disease and their side effects. **\$39.50**



## 665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE

by *Richard W. Harris*  
Provides comprehensive coverage of complete planting, site analysis, preparation and special planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative maintenance, repair and chemical control, how-tos of diagnosing plant problems, practical data on non-infectious disorders, diseases, insects and related pests and pest management. **\$38.95**

## 660 - DISEASES OF SHADE TREES

by *Terry Tattar*  
Because shade trees require specialized maintenance rarely used in the forest, this text seeks to aid the arborist in providing necessary care to maintain vigor and prevent shade tree diseases. An in-depth look at infectious and non-infectious tree diseases. Plant pathology not necessary. **\$24.50**

## 405 - WOODY ORNAMENTALS

by *Partyka, Joyner, Rimelspach, Carver*  
Illustrated plant identification characteristics. Organized in two basic sections: plant identification and plant disorders, this text utilizes 430 color photos, 430 line drawings and 45 black and white photos to simplify identification. **\$27.00**

## 510 - HORTUS THIRD

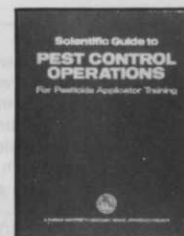
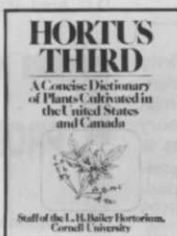
from *Cornell University*  
A 1,300 page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticulture professional should have. **\$125.00**

## 125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS

by *Truman, Bennett, Butts*  
Provides a sound basis for studying the technical aspects of pest control. Covers pesticides, safety, health and environmental concerns, equipment, flies and mosquitos, rats and mice, birds and much more. **\$35.00**

## 800 - THE GOLF COURSE

by *Cornish and Whitten*  
The first book ever to give the art of golf course design its due, and golf course architects the credit and recognition they deserve. 320 pages and 150 color and black and white photographs. Traces the history and evolution of the golf course, analyzes the great courses, shows how they were designed and constructed. **\$35.00**



## ADDITIONAL TITLES

345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1985 **\$32.00**

350 - HANDBOOK OF LANDSCAPE ARCHITECTURAL CONSTRUCTION **\$45.00**

690 - INSECTS THAT FEED ON TREES AND SHRUBS **\$49.50**

720 - SHRUB IDENTIFICATION **\$12.95**

750 - TREE IDENTIFICATION **\$12.95**

760 - TREE MAINTENANCE **\$49.95**

565 - WEEDS **\$39.95**

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WTT 1286

**LANDSCAPE ESTIMATOR/SALES:** Established landscape and nursery firms in Central Florida is looking for an experienced estimator/salesperson for its statewide commercial landscape construction division. Degree in landscape architecture or heavy field experience. Must enjoy working in a team environment and have a strong desire to succeed. Salary plus incentive bonuses. Call 305-831-8101. 12/86

**LANDSCAPE MAINTENANCE DIVISION MANAGER** for aggressive, multifaceted landscape contracting firm in Northern Virginia. Responsibilities include scheduling and on-site supervision of 15 crews, quality control, training and production. Five years experience in all phases of landscape contracting required. Send resume, references and salary history to: Turf Specialists of Northern Virginia, Inc., 10109 Giles Run Road, Lorton, VA 22079. 12/86

**DIVISION MANAGER**—Large full service commercial landscape management firm. 3 years minimum experience in landscape maintenance of Condos in supervisory role. Necessary skills: scheduling, employee supervision, horticulture detail, communications, with property mgrs., Home Owners Assn., bid estimates. Well established, growth-oriented firm located in top national growth area. Salary commensurate with ability & experience. Full range benefits. Phone 305-788-1082 (Orlando, Florida). 12/86

Large Midwestern Landscape Contractor working with Fortune 500 clients seeking aggressive manager with experience in all aspects of commercial landscape maintenance. Excellent supervisory skills and ability to communicate with clients is required. This is a year round position with excellent benefits. Salary commensurate with experience. Send resume to Vidosh Bros. Inc., 36199 Mound Road, Sterling Heights, MI 48310-4798. Attention: Personnel Department. 1/87

**HELP WANTED:** Land Estimator - KT Enterprises, Inc. is expanding its landscape installation department & has a challenging new position in our fast growing firm for the right person with exceptional sales ability. Must be experienced in take-offs and costing. Progressive design/build firm doing business in Washington, D.C. Metro area. Excellent salary, benefits & growth potential. Call John Warren 703-922-8540. 12/86

**PESTICIDE APPLICATOR:** Responsible for pesticide application on 1,000 acre public display garden under the supervision of Longwood's Integrated Pest Manager, this individual will inspect for plant pest, assist with the development of control strategies and teach the principals of pest management to employees and students. Applicant should have a minimum of 3 years practical experience applying pesticides and/or monitoring pest populations. A B.S. Degree with emphasis in Entomology or Plant Pathology is preferred. The ability to operate a wide range of pesticide application equipment is required. Deadline for applications: January 1, 1987. The salary range is \$20,820 - \$26,700 annually. Excellent benefits. Submit resume and 3 letters of reference to: Donald R. Buma, Longwood Gardens, P.O. Box 501, Kennett Square, PA 19348-0501. 12/86

Spray technicians wanted for quality oriented, prominent company on Eastern Long Island. Knowledge of insects and diseases of ornamental trees desirable. Challenging position, full-time, year-round, wages commensurate experience and benefits. Reply to: Whitmore Worsley, Inc., P.O. Box 10, Amagansett, NY 11937 12/86

Landscape Architects/Supervisors (project foremen) join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC.**, 216 East Main Street, Huntington, New York 11743. 1/87

Tree pruners and climbers wanted for quality oriented, prominent company on Eastern-Long Island. Excellent position, full-time, year round, wages commensurate experience and benefits. Reply to: Whitmore Worsley, Inc., P.O. Box 10, Amagansett, NY 11930 12/86

Turf specialist wanted for quality oriented, prominent company on Eastern Long Island. Manage lawn care program and crew. Excellent position, year round full-time, wages commensurate experience and benefits. Reply to: Whitmore Worsley, Inc., P.O. Box 10, Amagansett, NY 11930. 12/86

Irrigation supervisor and foreman positions. Come join the leading landscape management company in its new irrigation division. Excellent pay, benefits, profit sharing, etc. We are one of the largest commercial companies in the metropolitan D.C. area. Respond to WTT Box 411. 1/87

## PROFESSIONAL SALES TURF PRODUCTS

National Supplier seeking individuals for professional sales to cover Northeast, Mid-Atlantic and Midwest markets. Three to five years sales experience and college degree required. Excellent salary, benefits and car. Call (404)851-0380, or reply with resume to **LaRoche Industries Inc., 1100 Johnson Ferry Rd., NE, Atlanta, GA 30342, Attn: Jeanette Hawkins.**

**EQUIPMENT DEALERS:** National manufacturer seeking aggressive nationwide coverage in high growth areas. For full catalogue and marketing information please respond to WTT Box 413. 12/86

A rapidly growing lawn care company seeks an individual to perform liquid/granular lawn care applications, as well as lawn renovations. Job has potential to grow into sales and management position. Long hours required during peak periods. Solid background and experience in turf required. Top pay and benefits package. West suburban Boston. Call (617)444-0944 anytime. 12/86

**TREE & SHRUB CARE MANAGER:** Expanding lawn and tree care company has a new position in the recently opened San Antonio operations. Position requires a proven manager with minimum 2-5 years experience in managing residential tree and shrub spraying; technical expertise in implementing a workable chemical program; and good financial knowledge of the tree spraying business. Competitive benefits and compensation. All replies are kept confidential. Send resume to: Manager, Ever-Green Lawns, 7438 Reindeer Trail, San Antonio, TX 78238 EOE. 12/86

**Branch Manager-Landscape Management:** Excellent opportunity with expanding professional landscape management organization located in Houston, Texas. Must possess management and marketing skills and knowledgeable in equipment and maintenance operations. Salary/Bonuses commensurate with education, experience, and results. Send resume to WTT Box 409. 1/87

**PESTICIDE APPLICATOR/ARBORIST—COLORADO'S FRONT RANGE:** Supervise and Perform with a fast growing Commercial Company. Pesticide Applicators License and two years monitoring and/or applying Pesticide required (All areas - Turf, Trees and Beds). Horticulture and Arboriculture background helpful. Snow Removal in Winter. Fulltime career with good salary and benefits. Send Resume, Job Experience with references and salary needs to **PERFECTION GROUNDS MAINTENANCE, INC.**, P.O. Box 9221, Colorado Springs, CO 80932. 12/86

Maintenance foreman to do quality commercial maintenance. Knowledge of turf and ornamentals and at least 3 years experience. Good salary and benefits. Reply to Country Greenery, Box 638, Pittstown, NJ 08867. 3/87

**MANAGEMENT:** Mid-Atlantic multi-branch established lawn care firm seeks branch manager. Position available 1-1-87 for aggressive, qualified applicant with proven record of success. Experience in operations, administration, field and office a must. Send full resume, salary, benefits and incentive requirements to WTT Box 408. 12/86

**Estimator/Salesperson:** A diversified, growing, suburban Cleveland landscape firm has an opening for a landscape Estimator/Salesperson for commercial projects. Applicants must have experience in commercial landscape contracting and a college degree in a related field, ability to deal with landscape architects and general contractors needed. We are looking for a highly motivated individual with a proven record to help us grow. If you are qualified for this career opportunity, please send resume, work and salary history to Chagrin Valley Landscaping, P.O. Box 391002, Solon, OH 44139. 12/86

**MANAGEMENT:** Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303. TF

### Career Opportunities

A leader in the Wholesale Nursery Industry operating two major growing facilities and five re-wholesale yards throughout the northeast has openings for qualified Supervisor-Trainees through our ongoing recruitment program. If you enjoy a growth climate and have the attitude and skills to join a major company, we have a place for you. Send resume to or call Jim Fleming at:

The Robert Baker Companies,  
1700 Mountain Road,  
West Suffield, CT 06093,  
203-668-7371

**LAWN EXPERT:** Individual with education and experience to manage lawn service for progressive Central Jersey tree expert company. Growth opportunity. Send resume to P.O. Box 230, South Plainfield, (NJ) 07080 or call 201-561-9440 A.M. 12/86



**OUTSTANDING OPPORTUNITY FOR AN ARBORIST** with sales management experience to join rapidly growing, full-service tree care company. All benefits and incentives. Call or send resume to **SAV-A-TREE OF WESTCHESTER**, c/o Daniel Van Starrenburg, P.O. Box 527, Armonk, NY 10504. 914-666-8202. 12/86

**COMMERCIAL LAWN TREE AND SHRUB CARE BRANCH MANAGER NEEDED.** Largest commercial company in Washington D.C. area expanding its application division. Looking for person experienced in management of lawn and ornamental applications. Experience in both not a must, but desired. Full benefits, salary profit sharing, etc. Please send resume to WTT Box 410. 1/87

## FOR SALE

Landscape contracting business for sale. Established in 1975. Santa Barbara, Calif. Residential and commercial landscapes, commercial maintenance. Inquire (805)964-7403. \$200,000.00 12/86

**FOR SALE:** 1980 Toro Parkmaster HTN, 7 gang, 7 reel, 7 blade; 1980 FMC D020 300 gal. sprayer; 1980 Foley reel grinder, model #388 and a 1980 Foley bedknife grinder, model #384. For more information call 305-225-1200, FL. 12/86

**Vermeer 630 Stump Grinder. Excellent condition and well maintained. Area Code (717)898-8591 or 898-7443.** 12/86

**BOWIE HYDRO-MULCHERS AND STRAW BLOWERS**, New and used. Landscape Supply, Ltd., P.O. Box 22092, Greensboro, NC 27420. (919) 292-2922. 1/87

**FINN HYDROSEEDERS & MULCH SPREADERS.** New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. 6/87

**SPYDERS - Used and reconditioned 2500 S. Cooper, Arlington, TX 76015. 817-261-7346 Mark.** 2/87

**ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. (501) 729-5691. 5/87**

**BROUWER HARVESTER OWNERS! ELECTRIC DEPTH CONTROL.** Save time and money with improved quality control. Make depth-of-cut adjustments, on the move, with one button finger tip control. Allows you to cut longer rows through varying soil conditions. \$895. 30-day satisfaction guarantee and full-year warranty. Write or call: Shattuck Turf Equipment, 1872 N.W. 82nd, Des Moines, IA 50322, (515) 278-5255. Patent pending. 12/86

2 Jim Dandy Tractors - \$850.00 each; 2 Lawn-A-Mat stainless steel combines - \$800.00 each; 1 tractor and 1 combine for parts - \$350.00 each; 2 flatbed trailers - \$150.00 each. Must Sell! (203) 325-3191. TF

**TREE FERTILIZATION GUN** tested on over a million square feet of trees and shrubs all over the U.S. Good to 500 psi, repairable, non-corrosive. Buy direct from manufacturer, \$106.00 (shipping included). Arbor-Nomics, Inc., 585 Langford Lane, Norcross, GA GA 30071. (404) 447-6037. TF

**ATTENTION GOLF COURSE SUPERINTENDENTS:** Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 1/87

**BALL BARRIER NETTING:** Made of olefin fibers. 6 1/2 feet and 25 feet high. Strong and tough. Will not rust. Easy to handle. For Driving Ranges and Golf Courses. Keep golf balls from straying off-course. J. A. Cissel Mfg. Co., P.O. Box 339, Farmingdale, N.J. 07727. 1-800-631-2234. TF

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

**LAWN SEED.** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway Akron, OH 44319. Call collect (216) 724-1266. TF

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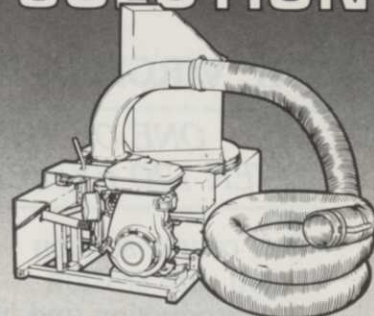
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Dr. Leon Lucas	Extension Turf Pathologist North Carolina State University
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 Dr. H. B. Couch    Dr. Wayne Bingham    Dr. Jack Hall III  
 Dr. Richard Schmidt    Dr. Dave Chalmers    and Others

For registration forms and information call Katherine Martin at 804-353-8699

# EVENTS

## December

**North Central Turfgrass Exposition**, Dec. 9-11, O'Hare Exposition Center, Rosemont, Ill. Contact: Alfred Van Horn III, Illinois Turfgrass Foundation, 435 N. Michigan Ave., Suite 1717, Chicago, IL 60611-4067. (312) 644-0828.

**Southern Nevada Desert Turfgrass Conference**, Dec. 12-13, Palace Station Hotel and Casino, Las Vegas, Nev. Contact: Bob Morris, 953 E. Sahara, Suite 207, S.T.&P. Building, Las Vegas, NV 89104. (702) 731-3130.

**Landscape Design Short Course**, Dec. 15-17, OARDC, Wooster, Ohio. Contact: Fred K. Buscher, OARDC, Wooster, OH 44691-9982. (216) 263-3831.

**Texas Turfgrass Association Conference & Show**, Dec. 15-17, Hyatt Regency, Houston, Tx. Contact: Shirley Duble, 3606 Meadow Oaks, Bryan, TX 77802; (409) 268-0630.

## January, 1987

**Annual Conference of the Tennessee Turfgrass Association**, Jan. 5-7, Music City Rodeway Inn, Nashville, Tenn. Contact: Donnie Callis, (800) 342-1016.

**California Pest Control Seminars**, Jan. 6 (Salinas), Jan. 8 (Riverside), Jan. 12 (Visalia), Jan. 14 (Modesto), Jan. 15 (Yuba City). Contact: Shirley Humphrey, Entomology Extension, University of California, Davis, CA 95616. (916) 752-0470.

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## A final note on women

I'm no Gallup, but while tracking down women superintendents, I started taking a poll. I asked men in the green industry—superintendents, researchers, executives—to name women in their business.

Most just shook their heads. It wasn't clear if they just didn't know any, or if the whole concept bothered them.

The impact of women in the green industry can no longer be ignored.

Take the seed market, for example. Three major seed manufacturers have their daughters working in highly visible positions: Gayle Jacklin, marketing for Jacklin Seed; Sheri Burlingham, domestic sales manager for E.F. Burlingham and Sons; and Crystal Rose-Fricker, plant breeder with Tee-2-Green Corp.

Although it's still rare to see women Ph.D.s in turf programs at universities, there are some: Dr. Pat Vittum, turf entomologist, University of Massachusetts; Dr. Pat Cobb, extension entomologist, Auburn University; and Dr. Jackie Mullen, plant pathologist, Auburn, to name a few.

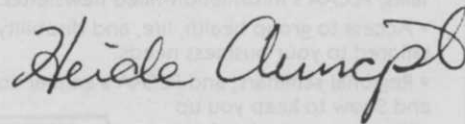
Jack Murray, (USDA-Beltsville), tells about the time he and research plant pathologist Nikkii O'Neill went to look at turf disease problems at Burning Tree Country Club in Silver Springs, where the male elite of Congress play golf. O'Neill was the first woman allowed on the course. University of Maryland researchers can't even consult on the "men-only" course during state time.

With qualified women working in the industry, it's time golf courses stopped discriminating in hiring women as superintendents. (Not to mention that women should be allowed to join that club).

Such prejudice exists in corporations, as well. I heard that the president of a major green industry company refuses to hire women, because of the poor performance of one woman in his company.

How often has a man's work suffered from a personal problem such as a rocky marriage or relative's death? With the industry 95 percent male, those cases seem scarce among men who are hard workers. When one of the comparatively few women in the industry makes a mistake, it can reflect poorly on all women.

It may be an Olympic task for women to break the barriers that have kept them out of the green industry. But, women are succeeding.



Heide Aungst, associate editor



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