

They are long, the days
of splendor in the grass.
But only if you make
short work of the grubs.



Grubs. The spoilers. Once they move in, they'll make short work of your turf.

Take care of the grubs **before** they get a chance to do any damage with **OFTANOL 2** insecticide.

OFTANOL 2 applied after egg hatch and prior to visible damage, kills any existing grubs, and with its lasting residual power, it

makes sure they don't come back.

And OFTANOL 2 has no offensive odor.

For pre-damage control of turf-damaging insects, no other product is more effective or more economical than OFTANOL 2.

OFTANOL 2. Because the days of splendor in the grass were meant to be **long**. Always read the label before use.



Mobay Corporation
Specialty Products Group
Box 4913, Kansas City, Mo. 64120



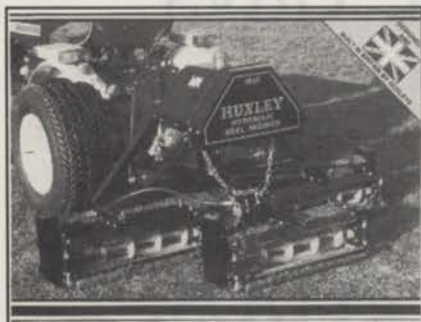
OFTANOL 2.
IT STOPS THE SPOILERS.

OFTANOL is a Reg. TM of the Parent Company of Farbenfabriken Bayer GmbH, Leverkusen.

Circle No. 127 on Reader Inquiry Card

AUGUST 1986/WEEDS TREES & TURF 61

tion on all grass areas.



Circle No. 192 on Reader Inquiry Card

Weather monitor provides needed data

The Agri-Scribe is a low-cost, low-maintenance, easy-to-use weather monitor that automatically samples air temperature, relative humidity, leaf wetness, and rainfall each hour, according to the manufacturer, Reuter-Stokes Canada Ltd.

With its six-volt alkaline battery, the device stores the most recent two weeks of data in protected memory. The information can be retrieved either through the display

or with an optional printer.

The electronic Agri-Scribe replaces mechanical recorders as the environmental monitor for integrated pest management programs.



Circle No. 193 on Reader Inquiry Card

NEW Arid

TURF TYPE TALL FESCUE

A nationwide progress report in 1984 of turf-type tall fescues placed Arid No. 1 in mean turf grass quality. Arid was tops in shade trials with greater disease and insect resistance. Finer leaves, rich, dark green color, low growing with deep roots to withstand high and low temperatures. Also good in humid transition zones.

An ideal sod former with little thatch makes Arid a new, refreshing choice with lower pesticide and fertilizer requirements.

Get complete information and order Arid from your seed wholesaler or sod distributor.

Another fine, quality-controlled product of

Jacklin Seed Company

Circle No. 115 on Reader Inquiry Card

Combo aerator/scarifier gives complete coverage

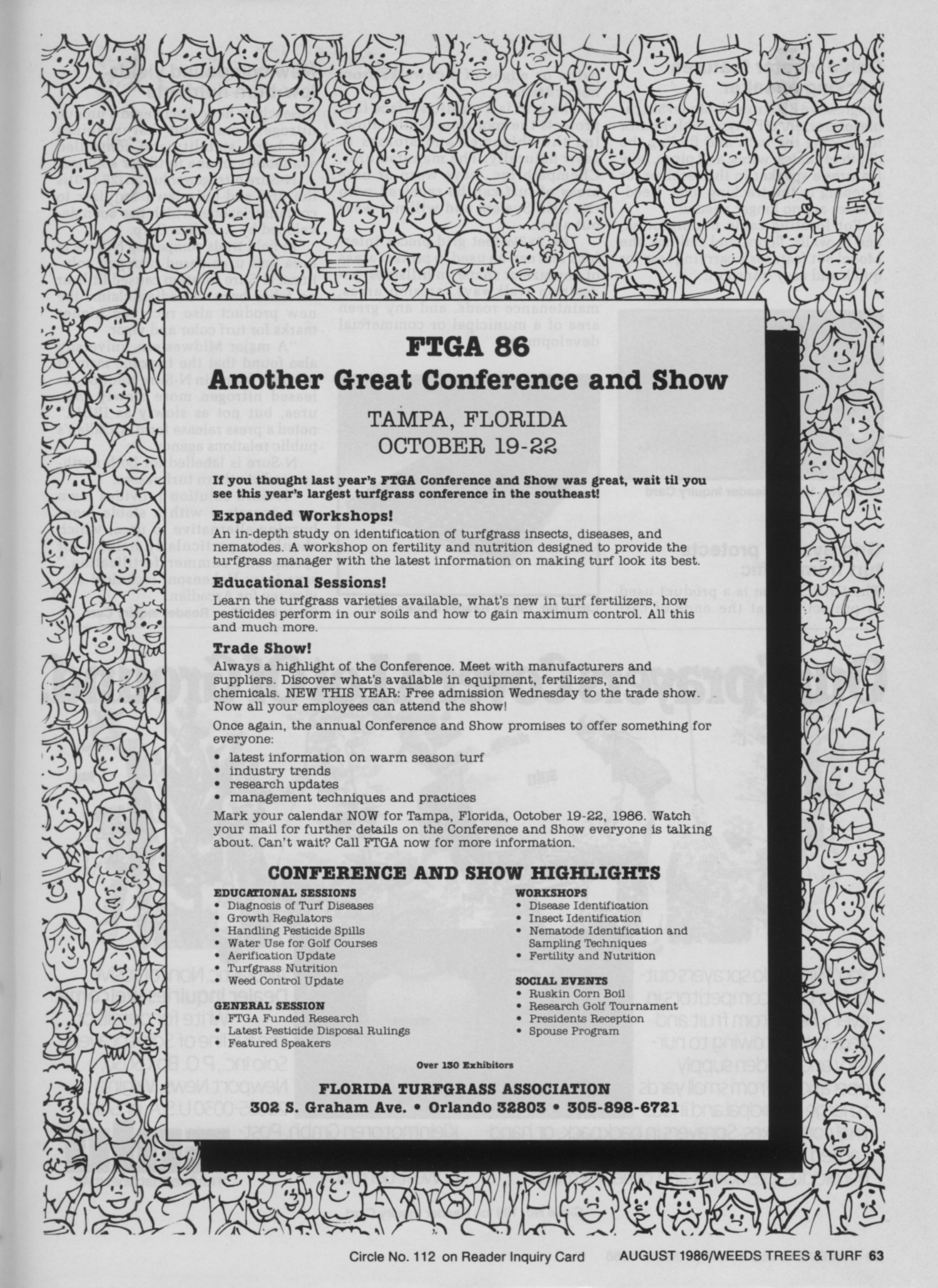
The Feldman Engineering & Manufacturing Company says its new walk-behind lawn aerator/soil scarifier is a durable, low maintenance, profit-producing product for the lawn maintenance service business.

As an aerator, it will produce lush turf due to its comprehensive coverage, says the manufacturer. It produces a grid pattern of sliced sod with 2.5-inch centers and an aeration swath of 25 inches. Soil preparation for overseeding of bare sod areas is done quickly with independently rotating tines which propel the machine forward.

The lawn aerator/soil scarifier, at 102 pounds, is powered by a 2- or 3-hp engine and features chain drive, and a automatic single lever hand safety release clutch for forward and neutral.



Circle No. 194 on Reader Inquiry Card



FTGA 86

Another Great Conference and Show

TAMPA, FLORIDA
OCTOBER 19-22

If you thought last year's FTGA Conference and Show was great, wait til you see this year's largest turfgrass conference in the southeast!

Expanded Workshops!

An in-depth study on identification of turfgrass insects, diseases, and nematodes. A workshop on fertility and nutrition designed to provide the turfgrass manager with the latest information on making turf look its best.

Educational Sessions!

Learn the turfgrass varieties available, what's new in turf fertilizers, how pesticides perform in our soils and how to gain maximum control. All this and much more.

Trade Show!

Always a highlight of the Conference. Meet with manufacturers and suppliers. Discover what's available in equipment, fertilizers, and chemicals. **NEW THIS YEAR:** Free admission Wednesday to the trade show. Now all your employees can attend the show!

Once again, the annual Conference and Show promises to offer something for everyone:

- latest information on warm season turf
- industry trends
- research updates
- management techniques and practices

Mark your calendar NOW for Tampa, Florida, October 19-22, 1986. Watch your mail for further details on the Conference and Show everyone is talking about. Can't wait? Call FTGA now for more information.

CONFERENCE AND SHOW HIGHLIGHTS

EDUCATIONAL SESSIONS

- Diagnosis of Turf Diseases
- Growth Regulators
- Handling Pesticide Spills
- Water Use for Golf Courses
- Aeration Update
- Turfgrass Nutrition
- Weed Control Update

GENERAL SESSION

- FTGA Funded Research
- Latest Pesticide Disposal Rulings
- Featured Speakers

WORKSHOPS

- Disease Identification
- Insect Identification
- Nematode Identification and Sampling Techniques
- Fertility and Nutrition

SOCIAL EVENTS

- Ruskin Corn Boil
- Research Golf Tournament
- Presidents Reception
- Spouse Program

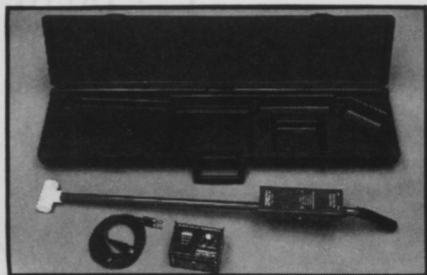
Over 130 Exhibitors

FLORIDA TURFGRASS ASSOCIATION
302 S. Graham Ave. • Orlando 32803 • 305-898-6721

Cable locator features tracking speaker

Progressive Electronic's Model 501 cable locator, an "RF"-type cable locator for tracing the path and finding the depth of cables, wires, and pipes, now features a speaker in the receiver for listening to the tracking tone. Headphones are no longer needed.

For locating cable underground, and in walls, floors, and ceilings, the Model 501 features a carrying case for quick and easy transport.



Circle No. 195 on Reader Inquiry Card

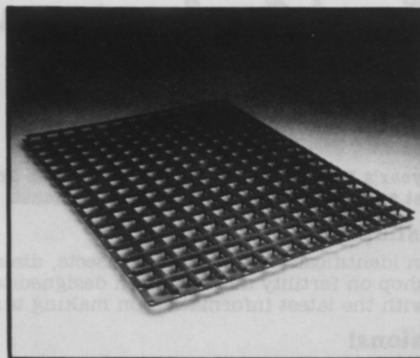
Grid System protects turf from traffic

The Grid System is a product used to protect turf at the ends of cart

paths or edges of sidewalks from heavy traffic.

The grid is a plastic surface that protects the root zone while allowing the rhizomes and stolons to grow naturally. The manufacturer, Chempath Inc., says worn or bare areas of turf can be repaired with the Grid System and will not wear out again.

The 2x2½-foot grid pieces interlock and can be used to protect areas of any size or shape on hillsides, pedestrian walkways, erosion areas, maintenance roads, and any green area of a municipal or commercial development.



Circle No. 196 on Reader Inquiry Card

New compound yields low-burn nutrients

Reseachers have discovered a unique nitrogen compound that combines low burn, stability and controlled availability in one fertilizer solution.

N-Sure nitrogen solution (28-0-0) is the first and only lawn fertilizer to contain triazone, which has been developed by Arcadian Corp.

In field trials comparing N-Sure to urea and urea-based nitrogen solutions, N-Sure solution caused little or no foliar burn. Arcadian claims the new product also received higher marks for turf color and vigor.

"A major Midwestern university also found that the triazone form of nitrogen found in N-Sure solution released nitrogen more slowly than urea, but not as slowly as IBDU," noted a press release from Arcadian's public relations agency.

N-Sure is labelled for both northern and southern turfgrasses.

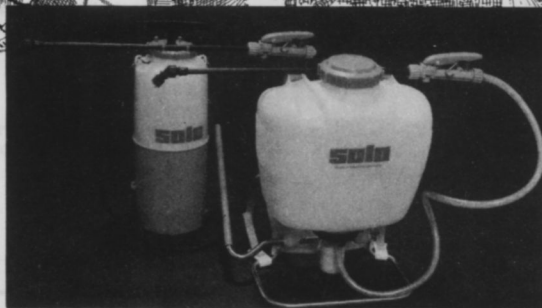
"N-Sure solution provides lawn care operators with a stable, non-burning alternative to urea, which should be particularly helpful for spring and summer fertilization," says Jerry Hakenson, technical service rep for Arcadian.

Circle No. 197 on Reader Inquiry Card

Our Sprayers Cover A Lot Of Ground.



You'll find Solo sprayers outperforming competitors in every field. From fruit and vegetable growing to nursery and garden supply operations. From small yards to large municipal and industrial complexes. Sprayers in backpack, or hand-carried models are ideal for applying fertilizers, herbicides, pesticides, and other formulas.



All-plastic. Noncorrosive. Dealer inquiries welcome.

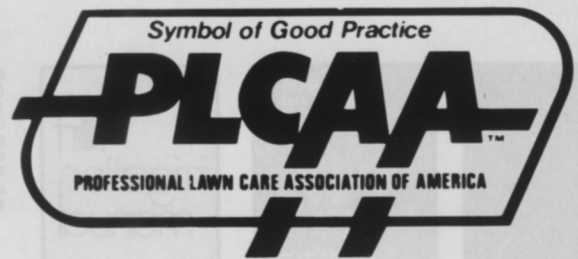
Write for details on the full line of Solo sprayers: Solo Inc., P.O. Box 5030, Newport News, Virginia 23605-0030 U.S.A. or Solo

Kleinmotoren GmbH. Postfach 20, D-7032 Sindelfingen 6, West Germany.

SOLO[®]
"The One That Does It All"

Circle No. 139 on Reader Inquiry Card

Over 1,000 companies have discovered the benefits of membership in the Professional Lawn Care Association of America.



What are you waiting for?

Over 1,000 companies have joined the Professional Lawn Care Association of America since it was founded in 1979. Why? Because they know a good thing when they see it.

Where else can the small lawn care company get quality health care insurance at a reasonable cost? And where else can you get PLCAA's exclusive line of publications? PLCAA's Technical Resource Manual, the Safety Manual, and the Management Monograph booklets, our handy series of lawn care business guides, are all FREE to PLCAA members.

How else can you stay in touch with news you need to know? PLCAA members receive Turf Talks, our bimonthly newsletter, full of member news and management tips. PLCAA's Legal Update bulletin, written by General Legal Counsel Richard I. Lehr, is targeted to the green industry. And PLCAA's Environmental Update bulletin keeps members in touch with legislative issues — issues that could threaten your business.

What else do you get for your low PLCAA dues? Access and price breaks on local seminars, audio/visual training programs, sales aids, networking, and much more.

Who else but PLCAA offers all this to the lawn care businessman? Find out for yourself what 1,000 other companies already know — that membership in the Professional Lawn Care Association of America helps your industry and your business. Mail the coupon below or call (404) 977-5222.

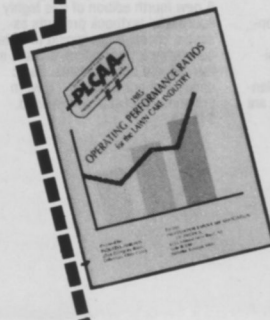
P.S. — Don't forget to mark your calendar — **PLCAA/Baltimore '86**, our big 7th Annual Conference and Show, takes place Nov. 17-20, at the Baltimore Convention Center.

I'm interested. Send me more information!

Name _____
Company _____
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◀ **FREE!** Just published and FREE to new members — PLCAA's 64-page Operating Performance Ratios for the Lawn Care Industry, a \$150 Value!



BOOKSTORE

625 - ADVANCES IN TURFGRASS ENTOMOLOGY

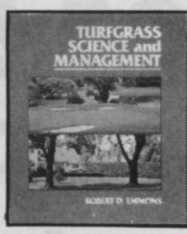
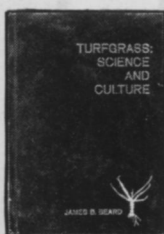
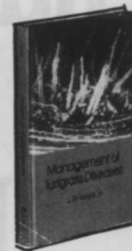
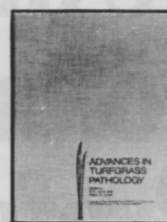
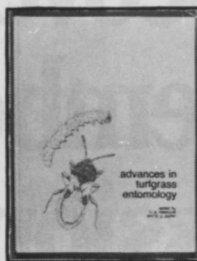
edited by Niemczyk and Joyner
A complete account of the facts presented at the 1980 Symposium on Turfgrass Insects. 200 photographs, tables and graphs make this volume an indispensable reference for anyone connected with the turfgrass industry or research. **\$24.95**

010 - ADVANCES IN TURFGRASS PATHOLOGY

by Joyner and Larsen
Leading U.S. turf pathologists report on turfgrass diseases, phythium blight, snow molds, fairy rings, leaf spot of Kentucky bluegrass in Minnesota, initial and field fungicide screening, turfgrass disease resistance, etc. Contains new ideas on how to combat turfgrass problems. **\$27.95**

645 - MANAGEMENT OF TURFGRASS DISEASES

by J.M. Vargas
Identifies turfgrass diseases by description and illustration. Includes a holistic approach to healthy turf and lawns. Presents practical management strategies for golf courses, lawns and athletic fields. 204 pages, illustrated. **\$26.70**



630 - TURFGRASS: SCIENCE AND CULTURE

by James Beard
Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. **\$30.95**

605 - TURFGRASS SCIENCE AND MANAGEMENT

by Robert D. Emmons
Discusses the establishment and maintenance practices used by successful turfgrass managers. Deals with the relevant scientific theory and practical management skills. Provides guidelines for turf maintenance of golf courses, lawns, athletic fields, parks, cemeteries, sod farms. **\$25.79**

640 - TURF IRRIGATION MANUAL

by James Watkins
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. **\$23.95**

615 - TURF MANAGEMENT FOR GOLF COURSES

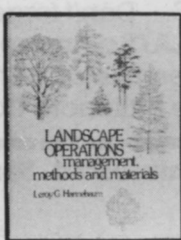
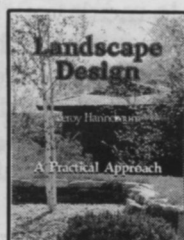
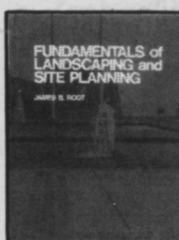
by James Beard
Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course operations including course design and construction, turf management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. **\$52.75**

620 - TURF MANAGEMENT HANDBOOK

by Howard Sprague
Practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. **\$19.00**

110 - TURF MANAGER'S HANDBOOK

by Daniel and Freeborg
This specially designed manual by leading turf specialists is a comprehensive, organized approach to turfgrass science and care. An easy, on-the-job reference for planning, purchasing, hiring, construction and plant selection. **\$28.95**



305 - FUNDAMENTALS OF LANDSCAPING AND SITE PLANNING

by James B. Root
Covers everything from the evolution of the earth's surface and the primary needs and functions of plant life to site planning and the methodology of organizing a landscape. Demonstrates environmental design techniques. **\$29.50**

300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH

by Leroy Hannebaum
Geared for the commercial designer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specifications, estimations, bids. **\$24.95**

370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS

by Leroy Hannebaum
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. **\$24.95**

365 - LANDSCAPE PLANTS IN DESIGN

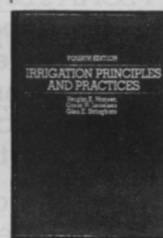
by Edward C. Martin
An annotated photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape design. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in non-technical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. **\$55.00**

375 - RESIDENTIAL LANDSCAPES

by Gregory M. Pierceall
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$29.95**

635 - IRRIGATION PRINCIPLES AND PRACTICES

by Hansen, Israelsen, Stringham
A new fourth edition of this highly successful textbook presents essential concepts pertaining to water conveyance, application, storage in the soil and use by plants. Basic underlying principles that govern irrigation practices are stressed. **\$48.45**



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WEEDS TREES & TURF

AUGUST 1986

This card expires Oct. 15, 19

MY PRIMARY BUSINESS AT THIS LOCATION IS:
(PLEASE CHECK ONE ONLY IN EITHER

A, B OR C)

**A. LANDSCAPING/GROUND CARE AT ONE OF THE
FOLLOWING TYPES OF FACILITIES:**

- 0005 Golf courses
 0010 Sport complexes
 0015 Parks
 0020 Rights-of-way maintenance for highways, railroads & utilities
 0025 Schools, colleges & universities
 0030 Industrial & office parks/plants
 0045 Condominiums/apartments/housing developments/
hotels/resorts
 0050 Cemeteries/memorial gardens
 0060 Military installations & prisons
 0065 Airports
 0070 Multiple government/municipal facilities
 Other type of facility (please specify) _____

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- 0105 Landscape contractors (installation & maintenance)
 0110 Lawn care service companies
 0125 Landscape architects
 0135 Extension agents/consultants for horticulture
 Other contractor or service
(please specify) _____

C. SUPPLIERS:

- 0205 Sod growers
 0210 Dealers, Distributors
 Other supplier (please specify) _____

Approximately how many acres of vegetation do you
maintain or manage? _____

What is your title? (please specify) _____

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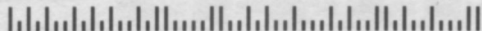
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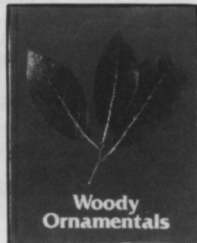
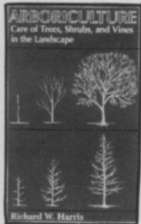
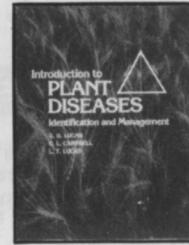
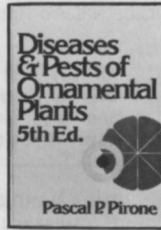
by *Pascal Pirone*
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. **\$32.50**

515 - INTRODUCTION TO PLANT DISEASES

by *Lucas, Campbell, Lucas*
Emphasizes four aspects of plant pathology: how to recognize that a plant has a disease, how to determine the cause of the disease, how to manage diseases, where to seek additional help with disease problems. Gives examples of specific diseases and their management. **\$29.50**

570 - WESTCOTT'S PLANT DISEASE HANDBOOK

by *Kenneth Horst*
This fourth edition offers professionals the latest diagnostic and disease control information. Plant entries designed to simplify diagnosis, plus background on the classification of plant pathogens. This handbook gives a specific description of each disease, susceptible plants, specific symptoms of the disease, reported locations and control measures for each disease and their side effects. **\$39.50**



665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE

by *Richard W. Harris*
Provides comprehensive coverage of complete planting, site analysis, preparation and special planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative maintenance, repair and chemical control, how-tos of diagnosing plant problems, practical data on non-infectious disorders, diseases, insects and related pests and pest management. **\$38.95**

660 - DISEASES OF SHADE TREES

by *Terry Tattar*
Because shade trees rarely used in the forest, this text seeks to aid the arborist in providing necessary care to maintain vigor and prevent shade tree diseases. An in-depth look at infectious and non-infectious tree diseases. Plant pathology not necessary. **\$24.50**

405 - WOODY ORNAMENTALS

by *Partyka, Joyner, Rimelspach, Carver*
Illustrated plant identification characteristics. Organized in two basic sections: plant identification and plant disorders, this text utilizes 430 color photos, 430 line drawings and 45 black and white photos to simplify identification. **\$27.00**

510 - HORTUS THIRD

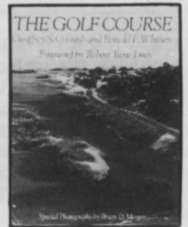
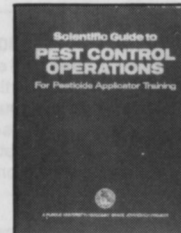
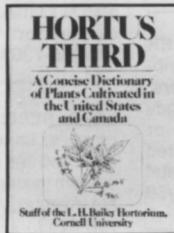
from *Cornell University*
A 1,300 page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticulture professional should have. **\$125.00**

125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS

by *Truman, Bennett, Butts*
Provides a sound basis for studying the technical aspects of pest control. Covers pesticides, safety, health and environmental concerns, equipment, flies and mosquitos, rats and mice, birds and much more. **\$35.00**

800 - THE GOLF COURSE

by *Cornish and Whitten*
The first book ever to give the art of golf course design its due, and golf course architects the credit and recognition they deserve. 320 pages and 150 color and black and white photographs. Traces the history and evolution of the golf course, analyzes the great courses, shows how they were designed and constructed. **\$35.00**



ADDITIONAL TITLES

345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1985 **\$32.00**

350 - HANDBOOK OF LANDSCAPE ARCHITECTURAL CONSTRUCTION **\$45.00**

690 - INSECTS THAT FEED ON TREES AND SHRUBS **\$49.50**

720 - SHRUB IDENTIFICATION **\$12.95**

750 - TREE IDENTIFICATION **\$12.95**

760 - TREE MAINTENANCE **\$49.95**

565 - WEEDS **\$39.95**

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BOX NUMBER REPLIES: Mail box number replies to: WEEDS TREES & TURF, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

Franchise Opportunity: Industrial Vegetation Control—Box 3187, Enid, OK 73702. Small investment—Large Return. Kem Weed Trademark. 8/86

Landscape Business or Horse Farm in OKC near new race track. 20.86 acres, 30 x 80 Armo, 3-30 x 96 greenhouses, fenced, pond and more. Owner may carry part. \$750,000. Wally, 405-348-4408 or First Place Realty, 405-478-5020. 7/86

Nine hole golf course on 280 wooded, rolling acres - automatic irrigation. Driving Range, clubhouse and utility building. Equipment and related licenses available. (715) 235-9102 or (715) 235-7167. 8/86

EARN EASY MONEY \$2000 TO \$5000 PER MONTH. We are looking to set up chemical distributors across the U.S.A. Herbicides, Fertilizers, specialties. All products guaranteed. Thousands of established satisfied customers. Nursery or Garden Center. Ideal location or money motivated individuals call collect Art Morris-Environmental Resources 305-979-6416. 8/86

FOR SALE

LEASE VACUUM - GIANT VAC: 30 hp. Wisconsin engine. Less than 200 hours. Great Condition. Excellent for municipalities or lawn care companies. \$3,275. 205-988-3310. 9/86

Vermeer 630 Stump Grinder. Excellent condition and well maintained. Area Code (717)898-8591 or 898-7443. 9/86

FOR SALE: Jac F10 - 5 gang unit. Good condition - \$4100. Three gang Jac poll unit - \$850. Excellent condition. Call 501-778-9877. 8/86

FOR SALE: Vermeer, Trailer-mounted 700TH Tree Mover, 7' X 40" ball, good condition, \$5,000. 618-498-6811. 8/86

FOR SALE: MIGHTY - SPIKE AERATOR, WITH DOUBLE BIN SEEDER - \$1400 - GOOD CONDITION. **WANTED TO BUY:** RYAN SPIKEAIRE - ANY CONDITION. (201) 664-1665. 11/86

2 Jim Dandy Tractors - \$850.00 each; 2 Lawn-A-Mat stainless steel combines - \$800.00 each; 1 tractor and 1 combine for parts - \$350.00 each; 2 flatbed trailers - \$150.00 each. Must Sell! (203) 325-3191. TF

TREE FERTILIZATION GUN tested on over a million square feet of trees and shrubs all over the U.S. Good to 500 psi, repairable, non-corrosive. Buy direct from manufacturer, \$106.00 (shipping included). Arbor-Nomics, Inc., 5634-A Buford Highway, Atlanta, GA 30071. (404) 447-6037. TF

ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 1/87

BALL BARRIER NETTING: Made of olefin fibers. 6 1/2 feet and 25 feet high. Strong and tough. Will not rust. Easy to handle. For Driving Ranges and Golf Courses. Keep golf balls from straying off-course. J. A. Cissel Mfg. Co., P.O. Box 339, Farmingdale, N.J. 07727. 1-800-631-2234. TF

HYDRO-SEEDER—1976 1000 GALLON BOWIE SKID MOUNTED, COMPLETELY RECONDITIONED LAST YEAR. (513) 667-1346. TF

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

Spyder Forklift Parts—Mobile Lift Parts has replacement parts for your Spyder. Torque hubs also available. Call or write: Mobile Lift Parts, 5402 Edgewood Rd., Crystal Lake, IL 60014. 815-455-7363. 9/86

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 2705 Wingate Avenue, Akron, OH 44314. Call collect (216) 753-2259. TF

SPECIAL NOTICE—Howard Gems 20", 24", 30" are in production again—equipped with Kohler, Wisconsin or diesel. Other rear tine tillers, 8" to 40", 5.7 hp to 24 hp, gas or diesel—from \$995. Tractor Tillers and Turf Quakers, 30" to 180"—from \$995. Engines, pumps, generators, accessories... "Let Us Bid Your Equipment And Service Needs!" G. Gandy Equipment Services, 2031 4th Avenue, Joliet, IL 60433. 815-726-7921. 8/86

BOWIE HYDRO-MULCHERS AND STRAW BLOWERS, New and used. Landscape Supply, Ltd., P.O. Box 22092, Greensboro, NC 27420. (919) 292-2922. 8/86

FINN Model MSW-21 Hayblower with asphalt attachments. (904) 268-5115. 8/86

FOR SALE: Roseman Mowers, 3, 5 & 7 gang. Sod Farm & Complete equipment - make offer. 414-326-5267. 8/86

Business for sale: Tree, Lawn, Ornamental & Weed Control Company in the Heart of Texas. Owner returning to full time teaching. In business since 1971. Sales up 30% in 3 years. Practically no competition locally. Excellent reputation in community. Owner willing to train and/or consult with qualified buyer. \$65,000 includes total business. No real estate. Reply to: LAWNS, P.O. Box 3305, Early Branch, Brownwood, TX 76803. 8/86

LIGHTED PAR 3 GOLF COURSE - 15 ACTIVITY RECREATION FACILITY AND 3 COMMERCIAL BLDGS. Central Indiana, Box 205, Mt. Summit, IN 47361. 317-284-1459, 317-836-4992. 8/86

BROWER HARVESTER OWNERS! ELECTRIC DEPTH CONTROL. Save time and money with improved quality control. Make depth-of-cut adjustments, on the move, with one button finger tip control. Allows you to cut longer rows through varying soil conditions. \$795. 30-day satisfaction guarantee and full-year warranty. Write or call: Shattuck Turf Equipment, 1872 N.W. 82nd, Des Moines, IA 50322, (515) 278-5255. Patent pending. 8/86

2-1985 International 1654 Series Chemlawn Style Units—(1) Tree and lawn spraying combination unit, 6.9 liter diesel 1250 split tank, 2 hose reels with 300 feet of hose each, 50 GPM trees and 10 GPM lawn, 15,000 miles, like new condition, \$20,995. Lawn Spraying Unit—6.9 liter diesel 1250 gallon split tank, 100 gallon bullet tank, 2 hose reels with 300 feet of hose each, 10 GPM, 15,000 miles, like new condition, \$19,995. Call Paul at 516-231-9092. 8/86

LAWN CARE BUSINESS FOR SALE—Baltimore, Maryland area, 400 accounts, \$70,000+ in sales, financing available. Write WTT Box 394. 9/86

Tree Spraying-Lawn Care Company: One of Long Island's (NY) leaders in professional tree and shrub and lawn care. Fleet of 10 trucks. 5000 accounts in a growing market. Excellent opportunity for lawn care growth. Contact Bob Lamar (516) 231-9092. 9/86

	
Landscape Design Kits	AMERICAN STAMP CO.
Interior Plant Sets	12290 Rising Rd., suite 200-w
Tree Stamps Books	Wilton, CA 95693 (916) 687-7102

HELP WANTED

Landscape Sales Representative. Large established commercial contractor located in Washington, D.C., seeking an accomplished sales person to join first class sales staff. Candidate must possess 2 years experience. Ability to turn large profitable volume and desire to deliver highest quality landscape possible to customers. Forward resume to: Personnel Administrator, P.O. Box 10862, Rockville, MD 20850. Salary, benefits, commensurate with experience. 8/86

Commercial Landscape Estimator. Large established Contractor located in Washington, D.C., seeking self-motivated individual to manage "state-of-the-art" computer estimating program. Experience should include: 2 years. Good organizational skills, general computer skills, irrigation, landscape, and maintenance understanding. Forward resume to: Personnel Administrator, P.O. Box 10862, Rockville, MD 20850. Salary, benefits, commensurate with experience. 8/86

LANDSCAPE ARBORIST FOREMAN: We are seeking a person skilled in shade tree and ornamental pruning as well as landscape planting. Should be a self-motivated leader interested in doing quality work. MCA and spray license helpful. Full-time, year-round position offering top pay and a benefits package including medical, vacations, uniforms and more! Call Needham, MA 617-444-0994-anytime! 8/86