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## FOR SALE

**CLOSEOUT SPECIAL!** Save your back issues of **WEEDS TREES & TURF** and save money at the same time. We're closing out our line of permanent binders at the special low price of *two for only \$7.50!* (This is a \$7.00 savings over our regular price plus postage and handling.) Orders will be filled as long as our supply lasts—quantities are limited. Order your binders today from: Book Sales, HBJ PUBLICATIONS, One East First Street, Duluth, MN 55802. TF

**LAWN SEED.** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 2705 Wingate Avenue, Akron, OH 44314. Call collect (216) 753-2259. TF

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**SPRAYER — FOR SALE.** New, 1000 gallon fiberglass (skid mount), high pressure, tree sprayer. Has FMC 6-60 pump with 260 cu. in. Ford industrial engine. Call 305-656-6858 or write C.S.I., 1300 E. Highway 50, Winter Garden, FL 32787. 2/83

1972 Ford F-600 tanker, 1200 gal. Beam 20-20 pump, hydraulic agitation refurbished, \$8000.00. George 815-729-9233. 2/84

**MEYER ZOYSIA** — Pure Meyer Z-52 zoysia sod, big savings on water, bug killers, mowing and fungicide, great service. **BEAUTY LAWN ZOYSIA** (Cincinnati) 513/424-2052. 2/84

**SPYDER FORKLIFT** for sale. \$10,000 or best offer, delivery available. Call 801-756-5788 anytime. 2/84

1977 Ford F600, 1,235 gallon stainless steel tank. Meyers pump, twin electric Hannay reels with 600 foot hose. Ready to spray. Price \$10,800. Call Dave Fore (314) 874-8000. 2/84

For Sale: 1980 Brouwer 7 gang mower. Hydraulic lift, good condition, \$5,500.00. (914) 258-4131. 4/84

**SOFTWARE FOR SALE:** Tree & Landscape, Co. Multi-company General Ledger, Accounts Payable, Accounts Receivable, Payroll Order Entry/Processing Transportation and Billing. Written for Prime Computers - Documented. **FOR INFORMATION CONTACT:** J. Hetzler at (716) 436-2900. 2/84

**BOBCAT, BUNTON REPLACEMENT PARTS.** Main drive belt list \$25.00 our price \$17.00. **DUMP CATCHER**, basket only \$125.00. Shipping only \$2.00 on any size order. Dealers wanted. Call or write for catalogue. Precision Power Equipment, 112 Temby St., Springfield, MA 01119, (413) 782-4114. 2/84

**HYDROSEEDERS - MULCH SPREADERS** — When looking for a good quality used Hydro-Seeder or Mulch Spreader at an affordable price, call Finn Corporation and ask about our factory reconditioned and demonstrator models. Toll free 800/543-7166. In Ohio 513/871-2529. 3/84

**1981 SPRAY UNIT FOR SALE.** 600 gallon, dual compartment, SS tank; PTO driven Ford F350, dual wheel chassis. Immaculate condition. Call 201-240-9333. 2/84

**STAINLESS STEEL COMBINES (2)** — Seed, aerate, fertilize and apply weed and fungicide materials in one pass. Can buy one or both - with and without tractor. Trailers also available - many extra parts. Call 201-240-9333. 2/84

1978 16" Woodchuck Chipper w/353 Detroit Diesel, 700 hrs., A-1 condition, kept inside, picture on request. \$8,000.00 or best offer (612) 437-9463. 2/84

For Sale: Five R-7 Motorized Rotary Spreader, 4 tires, live front axle, all under 100 hrs. \$750.00 each - Turfgard Company, P.O. Box 618, Troy, OH 45373, 1-513-339-3835. 4/84

For Sale — Established sod farm in beautiful Western Colorado. 170 acres of sod plus equipment and 4 homes. Call (303) 858-7464 or write to Jim at 1268 18-1/2 Road, Fruita, CO 81521. 7/84

**BROUWER:** (3) Harvesters, (1) Hitch-hiker, (4) Mowers, (1) Grass Collector. GM Turf Equipment (303) 535-4317. 2/84

Tractor/Combine units (2) — Stainless Steel combines drawn by 1H Cub Cadets tractor. Excellent condition - seed, aerate, fertilize weed and fungicides in one pass. Call 315-637-6001. 2/84

1977 ROSEMAN HYDRA-GANG 2486 hours mounted on 1530 Deere Diesel spare unit and parts complete \$10,500 or just mowing unit \$3,500. Call 319-233-7740. 4/84

## USED EQUIPMENT

**NEW and USED EQUIPMENT** Hi Ranger and Asplundh Forestry bucket trucks, Asplundh and Chipmoo wood chippers, Stump Grinders, Log Splitters, Crane Trucks. Mirk Inc. (216) 669-3567, (216) 669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440 (TX), (800)527-2304(except TX) TF

**HI-RANGERS AERIAL BASKETS** 65', 57', and 53'. Skyworkers aerial baskets 65', 50', 40'. Vermeer stump cutter 1560.6. Vermeer tree spade 66, TS 44. Asplundh bucket and brush chippers, Bean sprayer, 9 ton trailer. Parkway Tree Service, 12026 W. Cherry, Wauwatosa, Wisc. 53226. (414) 257-1555. TF

For Sale — 1978 Princeton Sod Harvester, Model #4020, with John Deere diesel. Ready for work! Looks good — Runs Good! \$17,500. Grass Farm, Morgan Hill, CA. (408) 226-9775. TF

**USED EQUIPMENT** — 1978, 1976, 1973 C-60 Chevrolet 1,200 to 1,500 Gallon Tank, FMC Pump, Hannay Reel, Many Extras (217) 359-7012. 2/84

Toro Turf Pro 84, 23 H.P. Kohler Engine. Like new with 91 hours, 7 blade reels, \$7500.00. R & R Lawn Service, Martins Creek, PA (215) 252-5046. 2/84

## HELP WANTED

Good potential available for sales representatives in Okla. City area. Landscape Maintenance Co. has immediate opening for individuals with agriculture degree, or technical experience in landscape industry. Desire to sell is a must. Apply to Branch Manager, Dick Waite, Maintain of Oklahoma, 134 N.E. 44th, Okla. City, Okla. 73105. 2/84

**WANTED — LANDSCAPE SALESMAN.** Residential and commercial. Must be able to design and estimate. Degree in landscape architecture preferred. Benefits and commission. Send resume to: Edward's Tree Service and Landscaping, 49090 Cooper Foster Park Road, Amherst, OH 44001. 3/84

**AUSTIN, TEXAS:** Full-service Landscape Firm is looking for a dynamic individual with background experience in Landscape Management. Career opportunity to become part of a rapidly growing company in one of the countries fastest growing cities. Excellent salary and benefits. Send resume to WTT Box 338. 2/84

**HELP WANTED — SERVICE MANAGER, LEADING TO BRANCH MANAGER POSITION WITH WELL ESTABLISHED, RAPIDLY EXPANDING, CHEMICAL LAWN CARE COMPANY OPERATING IN LOWER N.Y. STATE AND CONNECTICUT. APPLICANTS MUST HAVE PROVEN LEADERSHIP AND MANAGEMENT ABILITIES WITH 2+ YEARS HANDS ON TURF EXPERIENCE. PREVIOUS CUSTOMER SERVICE AND SALES EXPERIENCE IS DESIRED. OUTSTANDING OPPORTUNITY FOR A SHARP, AGGRESSIVE, SERIOUS MINDED, INDIVIDUAL LOOKING FOR UNLIMITED CAREER GROWTH WITH PARTICIPATION IN OVERALL CORPORATE MANAGEMENT. DON'T DELAY, SEND RESUME AND SALARY HISTORY. ALL REPLIES KEPT CONFIDENTIAL. CONTACT: WILLIAM CAREY, LAWN MASTERS, INC., 19 BROADWAY, HAWTHORNE, NEW YORK, 10532 OR CALL (914) 769-1256. 2/84**



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Circle No. 160 on Reader Inquiry Card

**EXPERIENCED MANAGER** — What is required is an individual that is capable or experienced in running their own business but does not desire to. Duties include crew scheduling, field sales, daily office management. Growth oriented company (private tree care) wants growth oriented individual. Send resume to Tree Maintenance Service, Poughquag, NY 12570. Telephone: (914) 724-5065. 2/84

**ZONE MANAGER** wanted for rapidly expanding lawn company. Must be highly motivated with proven leadership qualities. Minimum of 2 years experience required. Our company offers one of the best opportunities in the industry (IF YOU HAVE WHAT IT TAKES!). Send resume to WTT Box 333. 2/84

General manager position open for chemical lawn and shrub division of established landscaping company in the sunbelt area. Tremendous opportunity for an aggressive individual having experience with a national or regional lawn care company. We are looking for a **BUSINESSMAN** — the very BEST!! Knowledge of turf grass, ornamental plants, and marketing needed. The right person will enjoy excellent salary, benefits, and opportunity for equity participation with unlimited earnings potential. Send complete resume including education, experience, and salary history. All replies will be kept confidential. Write WTT Box 325. TF

**Horticulturist** — Private Club 35 miles east of New York City on North Shore of Long Island, 300 plus acres. Experienced horticulturist to be responsible for the grounds and plantings at main clubhouse and five cottages. Work will interact with tennis and golf facilities. B.S. in horticulture or related field required. Must be familiar with insects and disease of ornamental plants and turf grass. Applicant should be capable of supervising others and possess good communications skills. Directly responsible to Grounds Superintendent. Excellent benefits. Salary commensurate with experience. Please send resume to: M.B. Lucas, Jr., Box 525, Locust Valley, N.Y. 11560. 2/84

**LANDSCAPE MAINTENANCE SALES PERSON:** Expanding, aggressive firm seeks sales representative for suburban Chicago market. Respondents must have experience in landscape maintenance on technical level as well as a sales background. Degreed person preferred. Send resume and salary history to: Manager, Route 2, Box 67, Elgin, Illinois 60120. TF

**TREE AND SHRUB CARE** — Branch Managers and Sales Managers. America's fastest growing tree and shrub care company seeking experienced, aggressive businessmen for existing and expansion markets. Experience, degree and motivation — key ingredients. Tremendous advancement opportunities. Excellent salary, benefits. All inquiries will be strictly confidential. Send resume, salary history to: Wm. Scott Carr, Tru Green Tree and Shrub Care, 2875 Northwind Dr., Suite 205, E. Lansing, MI 48823. Expand your potential with an industry leader. 2/84

**LANDSCAPE MAINTENANCE MANAGER — KT ENTERPRISES, INC.** A leading commercial landscape management company, serving the Washington D.C. Metropolitan market, is searching for the right individuals to manage the grounds care of our ever growing list of quality clients. Applicants must be goal oriented with leadership experience and a strong desire for quality and success. Growth opportunities unlimited and full benefits are provided. Send resume to: **KT ENTERPRISES, INC.**, Scott C. Plein, President, 5416 Oakwood Road, Alexandria, VA 22310. EOE. 2/84

**BRANCH MANAGER** wanted to grow with one of the fastest growing lawn companies. Must have at least 2 years proven experience with ability to motivate your people and make your branch profitable. Send resume to WTT Box 334. 2/84

**PRODUCTION MANAGEMENT TRAINEE.** Eastern region of expanding lawn care company seeking individuals to join their production management team. If you have related degree in turf grass and/or experience in lawn care, we have a fast track training program to place you on our management team. Send resume and salary requirements. All replies will be kept confidential. Write WTT Box 337. 2/84

**PARKS MAINTENANCE SUPERVISOR** — Position available in the Metropolitan Atlanta area. Vacancy requires 3 years of experience supervising multiple crews engaged in comprehensive outdoor parks maintenance activities including but not limited to landscape management, parking lot and roadway repair. Herbicide and pesticide application, fencing and other work commonly associated with upkeep of parks and their various recreation sites. Starting annual salary \$17,736 with excellent benefits. Please apply at Dekalb County Merit System, 1 Callaway Square, Room 208, 120 West Trinity Place, Decatur, GA 30030. EOE. 2/84

**NEEDED** — Climbing foreman — 3 years working experience, self-motivated, take charge capability, spray experience. Growth oriented company wants growth oriented individual for private tree care, benefits. Send resume to Tree Maintenance Service, Poughquag, NY 12570. Telephone: (914) 724-5065. 2/84

**SOD FARM MANAGER:** 500 acre Chicago-area operation seeks qualified manager. Involves production, irrigation, and harvesting. Excellent salary and benefits. Send resume to WTT Box 335. 3/84

**LAWN CARE PROFESSIONALS** needed for a rapidly growing East Coast lawn care company. Successful applicants should have a working knowledge of turf grass, fertilizers and pesticides. Good customer service abilities are required. Potential for advancement for the right individuals. Send resume and salary requirements. All replies will be kept confidential. Write WTT Box 336. 2/84

**TURF Manager** for sod farm. Three years management experience. Responsible for growing and marketing. Send resume and salary requirements to Pueblo of Sandia, P.O. Box 608, Bernalillo, NM 87004. 2/84

**Arborist** — Hort. degree or equivalent. Experience with climbing capabilities; know pruning, removal; disease and tree I.D., landscaping experience helpful. Pay and benefits commensurate with experience. Send resume to WTT Box 339. 2/84

## WANTED

**ACCOUNTS WANTED** — National chemical lawn care company seeks accounts to acquire. Selling price open for negotiation. If interested, send name, address, phone number and number of accounts available to WTT Box 317. 3/84

**WANTED:** Large Lindig and Royer Shredders. Lewis Equipment, 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 6/84

Wanted - Toro-Vac grass sweeper. ArrowHead Sod Farm, 2803 South 104th E. Ave., Tulsa, Oklahoma 74129 (918) 622-4780. 2/84

Existing Lawn Care customer lists wanted from the greater Pittsburgh area. Franchises available throughout Pennsylvania. Write P.O. Box 11533, Pittsburgh, Pa. 15238. 2/84

Wanted to buy **HYDRO SEEDER.** Please send photo. Johnson Hydro Seeding Corp., 13751 Travilah Road, Rockville, MD 20850, 301/340-0805. TF

**CHIPPERS WANTED** and stump machines, any condition. Will pay cash. Jim Kohler, 2330 Seneca Drive, York, Pa. 17404, 717-764-5103, 717-755-5307. 2/84

## POSITION WANTED

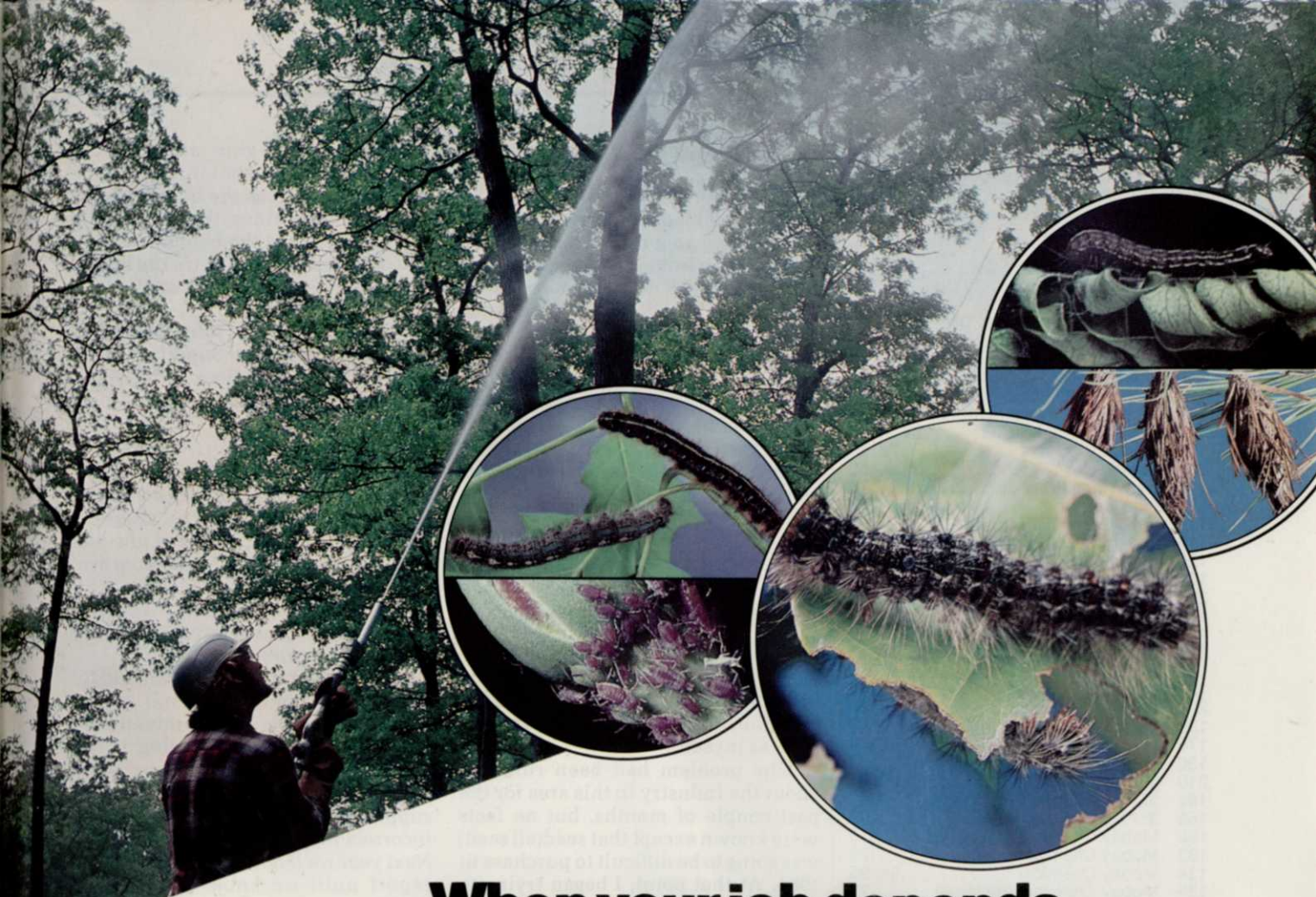
**Chemical Lawn and Tree Manager**—Seeks challenging management position for established chemical lawn and tree company in Florida. Six years experience, with extensive knowledge of turf grass, ornamental plants, and marketing. Resume upon request. Write WTT Box 319.

## MISCELLANEOUS

**DIESEL HI-RANGER TOWERS**—48-100 Feet working heights. Daily, weekly, monthly rentals with or without operator. **MATLOCK LEASING,** Pottstown, PA (215) 326-7711 or (800) 345-7711. 12/84

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## McVeigh fills ISI spot vacated by Pepin

In our Green Industry News section in October we reported a move by Dr. Gerry Pepin from International Seeds Inc., Hubbard, OR, to Pickseed West, Inc., Tangent, OR, left the research director position vacant at ISI. At the time we wrote the story we were unaware that Dr. Kevin McVeigh, who worked with Pepin at ISI, had been promoted to director of research.

ISI President J.L. Carnes says Pepin does not own turf seed patents for varieties marketed by ISI.

The Editor

## Seed supply rumors need factual support

Congratulations are due you for bringing the seed harvest losses to the attention of buyers of the product, such as myself.

The problem had been rumored about the industry in this area for the past couple of months, but no facts were known except that seed (all seed) was going to be difficult to purchase in 1984. At that point, I began trying to buy my 1984 supply of certified Green Tag Penncross for the overseeding of my greens. To date, I have not been

successful, yet, your article states "Bentgrasses were not hurt".

I wonder: 1) has the bentgrass picture changed since the printing of your article? 2) Is the bentgrass shortage in this area only? 3) Are the honest crop failures affecting all seed crops?

John O'Connell

Certified Golf Course Superintendent  
Blue Rock Golf Course  
South Yarmouth, Mass.

I can tell you what I saw with my own eyes while in Oregon in August. At that time, bentgrass had not yet been cut and swathed to dry. It looked fine and the seed growers didn't voice concern. The damage to fine fescues and ryegrass was very evident. Weeks of rain during harvest caused losses of 25 percent and more.

A few weeks after we left rain did hit the bentgrass in the field and caused severe losses. The delay between writing a magazine and printing it has caused our information gap. The bentgrass shortage is real. Your seed supplier's hands are tied. Sorry for the incorrect information on bentgrasses. Next year we'll hold publication of the report until we know the facts on bentgrass.

The Editor.

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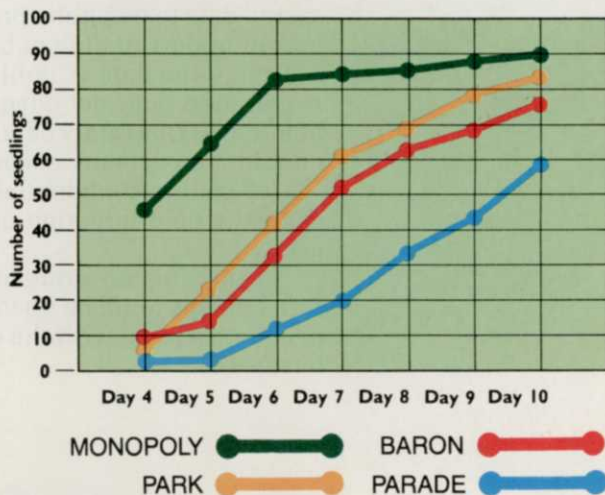
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Circle No. 167 on Reader Inquiry Card

## EPA oversteps bounds claiming public domain of safety data

The rights of U.S. chemical manufacturers are being abused by the Environmental Protection Agency's interpretation of a poorly-constructed section of the Federal Insecticide Fungicide Rodenticide Act on data compensation.

Chemical companies have been, for the most part, good sports playing by a set of frequently-changed rules to get their products registered and on the market.

Their lawyers, like quarterbacks, are forced to anticipate what obstacles EPA will put in their path during the registration process.

The latest word from EPA, regarding Monsanto's Supreme Court case against EPA and Stauffer Chemical Company, oversteps the government's authority over a corporation's property. The property in question is health and safety data, generated at great expense by chemical companies to meet registration requirements.

EPA is telling the Supreme Court this data, once submitted, becomes the property of EPA in exchange for the right of registration. The law provides an arbitration and compensation procedure under the direction of an EPA arbitrator. Only an EPA law judge can overrule the arbitrator's decision. In other words, once submitted, the final word on the value of data rests with EPA, not the chemical company who paid for it.

Monsanto can claim it has a price disadvantage. Other companies using Monsanto's data can charge less since they do not incur the cost of research to produce the data.

Stauffer, and other companies using 'me-too' data, are not guilty. They have been playing the game by EPA's rules.

If a loophole exists, they try it, possibly saving hundreds of thousands of dollars. EPA allowed a big loophole which completely overlooked antitrust implications of the data they were handling.

How EPA ever thought chemical companies would allow expensive 'trade secret' data to be public property is beyond common sense. It shows a complete lack of understanding of business.

Saying the data is public domain because it is a requirement for pesticide registration does not adequately protect chemical companies and their stockholders. Saying safety data is needed in case of emergency is valid, however, and I doubt if any chemical company would argue.

Use of this confidential data should be limited to making a company-by-company determination of benefits versus risk, and to help in cases of emergency.

Negotiating the value of the data between companies should not be an EPA function. It should be up to a company wanting to produce a 'me-too' product to negotiate a price with the original registrant of the data. That is fair and that is business.



*Bruce F. Shank*

by Bruce F. Shank, executive editor

### WT&T Editorial Advisory Board



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