

"The sales force is always busy," White says. "We have a lot of office meetings and critique our work of the past year."

With no revenue coming in, it is a little risky keeping people working throughout winter. But White says in the relatively mild Georgia climate, the crew can usually work on the land.

James Huggett, owner of Long Island Farm, Inc., Marshall, WI, does not have to worry about mild winter days to work on the land. After he finishes fall fertilizing and fitting—leveling, grading, and installing surface drains—it is time for shop work.

Huggett's crew cleans, repairs, and paints mowers, plows, harrows, rototillers, and sweepers as well as sharpens mower blades. Important to check are things like bearings and other small items which have given the crew problems during the growing season.

Since most of Huggett's crew are migrant workers, they will return to Texas in late November. Regional conferences begin in December and Huggett will attend as many as possible to supplement his knowledge.

Scientists find that substances in fescue inhibit other plants

Future varieties of tall fescue may grow more compatibly with birdsfoot trefoil or red clover than present varieties of fescue do. That's because researchers now

are focusing on a phenomenon called allelopathy.

Allelopathic substances, or plant compounds known as allelochemicals, can inhibit growth of other plants and animals. Agronomists Elroy J. Peters and Arthur G. Matches of the USDA's Science and Education Administration and their University of Missouri, Columbia, colleagues have found that breeding lines of tall fescue differ in their allelopathic powers.

The research team has used water to leach allelochemicals from leaves of fescue lines, providing crude extracts for a variety of experiments. "Extracts from fescue foliage sampled from June through September are less potent than extracts from January through May samples," Peters says. "We've also found that nitrogen fertilization increases the allelopathic effects of tall fescue."

In one experiment, the scientists treated red clover seeds and birdsfoot trefoil with extracts from six tall fescue breeding lines. Within two weeks, only 41 to 56 percent of the treated clover seeds germinated, depending on which extract was applied, while 82 percent of nontreated seeds germinated. Germination of treated birdsfoot trefoil seeds ranged from 29 to 53 percent while the nontreated seeds' germination percentage was 66.

Peters says that the allelopathic effects of fescue may also be used to develop future varieties of fescue which may inhibit the growth of crabgrass. Some scientists have suggested that weed-inhibiting allelochemicals might also confer to plants some resistance to disease and insects.

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WT&T EVENTS

The current issue of **WEEDS TREES & TURF** carries meeting dates beginning with the following month. To insure that your event is included, please forward it, 90 days in advance, to: **WEEDS TREES & TURF Events, 757 Third Ave., New York, NY 10017.**

Western Association of Nurserymen, Trade Show and 91st Annual Meeting, Hilton Plaza Inn, Kansas City, MO, **Jan. 4-6.** Contact Ed Gray, Executive Secretary, Western Association of Nurserymen, 2215 Forest Lane, Kansas City, KS 66106, 913/236-5203.

Maryland Turfgrass 81, Educational Conference & Trade Show, New Baltimore Convention Center, Baltimore, MD, **Jan. 5-7.** Contact John Strickland, President, 11412 Pulaski Hwy., White Marsh, MD 21162, 301/335-3700.

Indiana ISA chapter meeting, Atkinson Hotel, Indianapolis, IN, **Jan. 6-8.** Contact Ervin C. Bundy, ISA Executive Director, 5 Lincoln Square, P.O. Box 71, Urbana, IL 61801, 217/328-2032.

The Irrigation Association Short Course, Rochelle Park, NJ, **Jan. 6-8.** Contact The Irrigation Association, 13975 Connecticut Ave., Silver Spring, MD 20906, 301/871-1200.

Residential Landscape Design Short Course II, Fisher Auditorium, Ohio Agricultural Research and Development Center, Wooster, OH, **Jan. 7-9.** Contact Fred K. Buscher, Area Extension Agent-Landscape Horticulture, Administration Building, OARDC, Wooster, OH 44691.

Institute for Agricultural Irrigation, California State University, Fresno, CA, **Jan. 5-16.** Contact the Irrigation Association, 13975 Connecticut Ave., Silver Spring, MD 20906.

Midwestern ISA chapter meeting, Sheraton O'Hare, Rosemont, IL, **Jan. 11-13.** Contact Ervin C. Bundy, ISA Executive Director, 5 Lincoln Square, P.O. Box 71, Urbana, IL 61801, 217/328-2032.

North Carolina State University Agricultural Chemicals School, McKimmon Center for Extension and Continuing Education, Raleigh Campus, **Jan. 12-13.** Contact A.D. Worsham, Chairman, Program Committee, Department of Crop Science, Box 5155, Raleigh, NC 27650.

Southeastern Pennsylvania Turf School & Trade Show, Westover Country Club, Jeffersonville, PA, **Jan. 13-14.** Contact Dr. William H. White, Philadelphia County Cooperative Extension Service, SE Corner Broad & Grange Streets, Philadelphia, PA 19141, 215/424-0650.

27th Rocky Mountain Regional Turfgrass Conference, Lory Student Center, Colorado State Univ., Ft. Collins, CO., **Jan. 15-16.** Contact Jack D. Butler, Dept. of Horticulture, Colorado State Univ., Fort Collins, CO 80523, 303/491-7070.

The New Hampshire Turfgrass Conference, Sheraton-Wayfarer Motor Inn, Bedford, NH, **Jan. 15-16.** Contact Dr. John M. Roberts, Extension Specialist, Turf, Dept. of Plant Science, Nesmith Hall, Univ. of N.H., Durham, NH 03824, 603/862-1200.

Mid-America Horticultural Trade Show, Hyatt Regency Hotel, Chicago, IL, **Jan. 16-18.** Contact Mid-Am, 4300-L Lincoln Ave., Rolling Meadows, IL 60008, 312/359-8160.

New York Arborists ISA chapter convention, Marriott Inn, East Syracuse, NY, **Jan. 18-20.** Contact Margaret Herbst, Executive Secretary, New York State Arborists, ISA Chapter, 230 Park Avenue, New York, NY 10017.

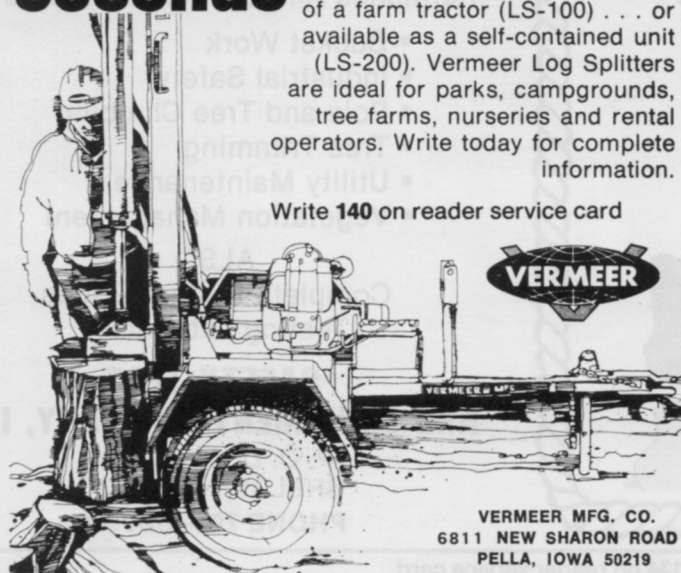
Basic Short Courses in Horticulture by the California Association of Nurserymen and Univ. of CA, Brentwood Theater, Veterans Administration, West Los Angeles, CA, **Jan. 20 & 27 and Feb. 3, 10, & 17;** Buena Park Hotel, Buena Park, CA, **Jan. 21 & 28 and Feb. 4, 11, & 18;** Rancross Square, Riverside, CA, **Jan. 22 & 29 and Feb. 5, 12 & 19.** Contact Ed McNeill, Registration Coordinator, Horticultural Education Fund, 1000 Concha St., Altadena, CA 91001, 213/798-1715.

The Irrigation Association Short Course, Kansas City, MO, **Jan. 20-22.**

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Contact the Irrigation Association, 13975 Connecticut Ave., Silver Spring, MD 20906, 301/871-1200.

Western Pennsylvania Turf & Grounds Maintenance School & Trade Show, Howard Johnson Motor Lodge, Monroeville, PA, **Jan. 20-22**. Contact Philip L. Sellers, Allegheny County Cooperative Extension Service, 311 Jones Law Building Annex, 311 Ross Street, Pittsburgh, PA 15219, 412/355-4275.

Southern Weed Science Society 34th Annual Meeting, Dallas Hilton Hotel, Dallas, TX, **Jan. 20-22**. Contact John R. Abernathy, Secretary-Treasurer, Texas Agricultural Experiment Station, Route 3, Lubbock, TX 79401.

Virginia Turfgrass Conference and Trade Show, John Marshall Hotel, Richmond, VA, **Jan. 20-22**. Contact John R. Hall, III, Extension Specialist, Turf, VPI & SU, 426 Smyth Hall, Blacksburg, VA 24061, 703/961-5797.

Fourth Annual Mid-Atlantic Agricultural Chemical and Equipment Trade Show by The Virginia Pesticide Assoc., the Richmond Arena, Richmond, VA., **Jan. 21 & 22**. Contact Mrs. Nora Pankey, P.O. Box 7494, Hollins, VA 24019, 703/992-1100.

Fourth Annual Mid-Atlantic Agricultural Chemical and Equipment Trade Show of the Virginia Pesticide Assn., Richmond Arena, Richmond, VA, **Jan. 21-22**. Contact Mrs. Nora Pankey, P.O. Box 7494, Hollins, VA 24019, 703/992-1100.

Ohio ISA chapter meeting, Columbus, OH, **Jan. 25-27**. Contact Ervin C. Bundy, ISA Executive Director, 5 Lincoln Square, P.O. Box 71, Urbana, IL 61801, 217/328-2032.

Park and Recreation Maintenance-Management School, Wilson Lodge/Oglebay Park, Wheeling, WV, **Jan. 25-29**. Contact Alice Strickland, North Carolina State University, Div. of Continuing Education, P.O. Box 5125, Raleigh, NC 27650, 919/737-2261.

The 1981 Cents Show, Ohio Center, Columbus, OH, **Jan. 26-29**. Contact for exhibiting, call collect 614/890-5688.

GCSAA International Turfgrass Conference and Show, Convention Center, Anaheim, CA, **Jan. 25-30**. Contact Palmer Maples, Director of Education, National Golf Course Superintendents of America, 1617 St. Andrews Dr., Lawrence, KS, 66044, 913/841-2240.

Professional Turf and Landscape Annual Conference, Tappan Zee Inn, Nyack, NY, **Jan. 28**. Contact Frank Claps, 136 Laurel Ave., Larchmont, NY 10538, 914/834-6846.

Landscape/Garden Center Management Clinic, Galt House, Louisville, KY, **Feb. 1-4**. Contact Ray Brush, Administrator, National Landscape Association, 230 Southern Building, Washington, DC 20005, 202/737-4060.

26th Annual Southwest Park and Recreation Training Institute, Lake Texoma Lodge, Kingston, OK, **Feb. 1-4**. Contact James W. Kitchen, Institute Director, Texas Tech Univ., Dept. of Park Administration & Landscape Architecture, P.O. Box 4169, Lubbock, Texas 79409, 806/742-2858.

The Irrigation Association Short Course, Lubbock, TX, **Feb. 3, 4 & 5**.

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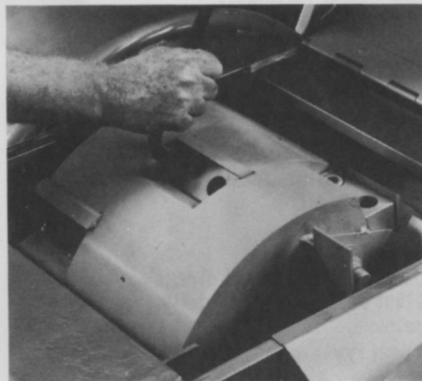
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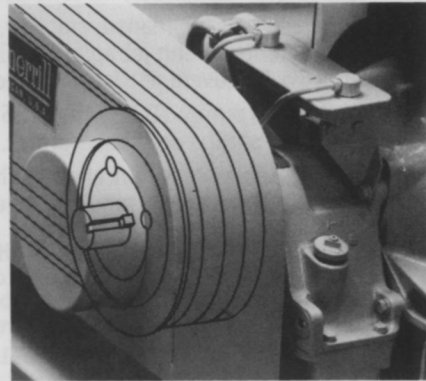


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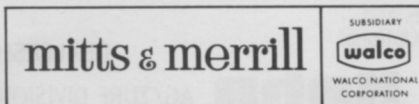


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LETTERS

Care for contractors

I would like to see what the contractors have to say in rebuttal to your nine point comments, "Experience" (Philip Huey's article on "Contract Versus Force Account," Oct. issue).

I am from the northern area and probably have different conditions and outlook with only 20 years of experience.

It would seem that Mr. Huey has a very narrow view to the whole problem with emphasis on human relations, legal contracts, and efficiency. He shows little interest to the contractors, their business problems, the amount of work, and their profit, which was limited to a very small gross income ratio to overhead. Also, the scope of their work

was limited to your supervision, which lowers the incentive for personal input and ability—a very important aspect to personal pride.

As with most governmental agencies, whether they be local, state, or federal, there is a tendency to treat small business as though they are wealthy and

have unlimited funds at their disposal. And have little concern for their considerations.

Frank J. Foster
President
Dal Corp.
Muskego, WI

Events from page 53

Contact The Irrigation Association, 13975 Connecticut Ave., Silver Spring, MD 20906, 301/871-1200.

Wisconsin ISA chapter meeting, Olympia Hotel, Oconomowoc, WI., **Feb. 8-9.** Contact Ervin C. Bundy, ISA Executive Director, 5 Lincoln Square, P.O. Box 71, Urbana, IL 61801, 217/328-2032.

Michigan ISA chapter meeting, Kellogg Center, Michigan State Univ., E. Lansing, MI, **Feb. 11-12.** Contact Ervin C. Bundy, ISA Executive Director, 5 Lincoln Square, P.O. Box 71, Urbana, IL 61801, 217/328-2032.

A.L.C.A. Annual Meeting & Trade Exhibit, Hyatt Regency Hotel, New Orleans, LA, **Feb. 8-13.** Contact Associated Landscape Contractors of America, 1750 Old Meadow Rd., McLean, VA 22102, 703/821-8611.

National Arborist Association Annual Meeting, Sarasota Hyatt House, Sarasota, FL, **Feb. 15-19.** Contact Robert Felix, Executive Vice President, 3537 Stratford Road, Wantagh, NY 11793, 516/221-3082.

Capital Area Turf & Ornamental School, Lancaster Area, **Feb. 18-19.** Contact Harold E. Stewart, Dauphin County Cooperative Extension Service, 75 South Houcks Street, Suite 101, Harrisburg, PA 17109, 717/652-8460.

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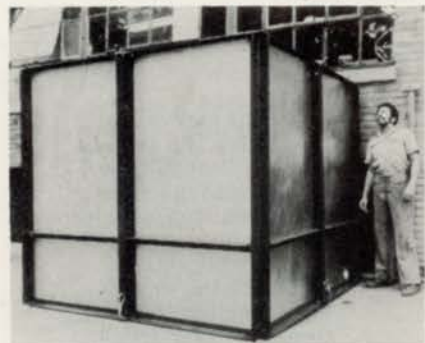
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XR-5 are available to hold water, oil, and many liquids and corrosive fluids. Called the EconoStor, the tank is rectangular or square and suits light quarters. Components of a 2,000-gallon model will store compactly in 100 cubic feet of space and can be erected by two

workmen in four hours. It comes in 12 standard sizes from 500 to 18,000 gallon capacity.

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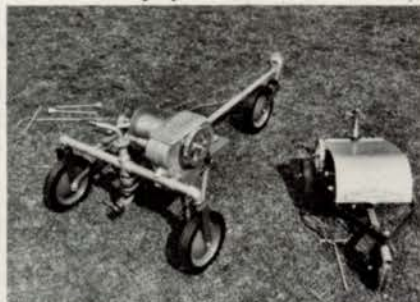
Self-controlled watering planters promote lush, green, and healthy indoor plants through use of a sensor which measures moisture content in the soil and releases the proper amount for a plant. These attractive planters come in a variety of earthtone colors as well as ivory and satin black and in diameters



of 8, 11, and 14 inches. Planter Technology is the manufacturer.

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A 10-minute set-up and then automatic travel by windup of a steel cable make this equipment from Travelrain



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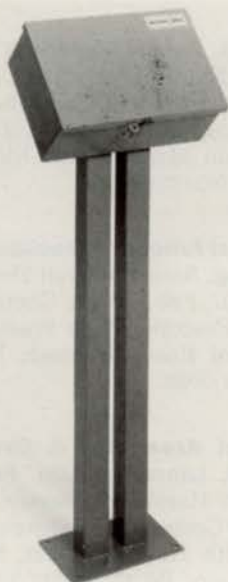
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Dual-post pedestal, model SSRP, works with Weather-matic controller models SSR, CC-10, and SC-10 to wire the automatic controller and valves of the underground lawn/turf irrigation system. Two separate, roomy channels suit 24- and 115-volt wiring. The manufacturer, Telsco Industries, has



made the pedestal posts with heavy gauge, welded steel.

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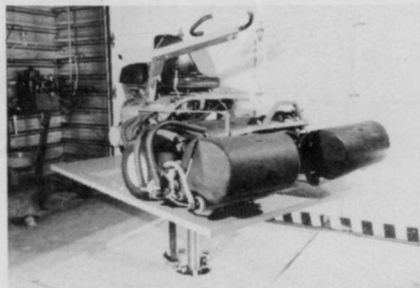
Rheem Manufacturing Co. offers a high-density polyethylene open head pail that holds 6 gallons. Its one-piece seamless body has a 360° continuous locking lip that mates with a corresponding lip in the cover to keep it tight.



The body has reinforcing ribs that provide added strength and prevent ovaling.

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Hydraulic lift table from Hanson Manufacturing Co., Inc. gets both repairman and small engine equipment off the floor for better visibility and leverage. The 2,000-pound lift capacity of the heavy-duty ram will lift lawn mow-



ers, yard and garden tractors, snow-mobles, motorcycles, snow blowers, rototillers, and golf carts. The all-welded angle base frame and 1/8-inch steel platform will support it rigidly while you work.

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One application of "the unique feeder," a controlled release fertilizer packet for new and existing plantings, provides nutrients for three years when placed near roots of trees, shrubs, roses, or evergreens. The sealed



polyethylene bag contains a water soluble 16-8-16 fertilizer which slowly re-

leases nutrients through micropore holes in the soil. Unique Fertilizers, Inc. manufactures it.

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The UT 40 large-capacity trailer has been added to the line of trailers from Miller Tilt-Top Trailer, Inc. It has a 24,000-pound capacity at 50 mph and hauls many types of construction

Continues on page 60

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Panasonic's new hand-held 30X microscope with its own built-in light source is tailor-made for pest control diagnostics and high impact sales presentations in the field.

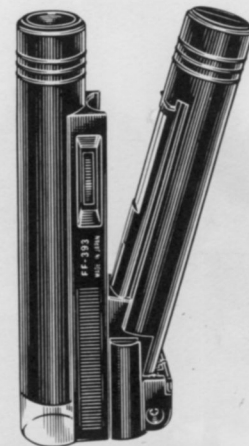
It's a great little unit! The microscope is compact. Only 5½" long and folds up into a handy leatherette carrying case... small enough to tuck into your pocket.

When you are ready to use it, simply unfold the scope and its AA battery-powered light source comes on. The lamp even has a blue filter to give you a sharper, more vivid image!

Want to make a really accurate diagnosis of exactly which species you're up against? Want to show your customer what their pest problem really looks like? The P.C.O.'s POCKETSCOPE will prove to be a valuable tool indeed!

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Products from page 57

equipment on its dual wheels and tandem axle. Its platform measures 19 feet,



6 inches long, including beavertail, and is only 31 inches off the ground. This low center of gravity gives a more sta-

ble haul with less sway at highway speeds. Transverse 2-inch oak planking on the deck and beavertail provides lateral support to side members. A 1/4-inch thick diamond-patterned safety plate covers the wheels.

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Cozy Cabs from Custom Products are now available for Ford 1000 series tractors, two- and four-wheel drive models. ROPS-tested to meet OSHA requirements, the cabs feature all-steel construction, rubber insulated mounts,



and vinyl-padded interior. They are color matched to the Ford tractor and are easy to assemble and install. Manufacturer also makes cabs for other companies' tractors.

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A pressure regulator for watering systems will protect complete watering systems, fertilizer injectors, and PVP pipes and tubing. The regulator re-



duces inlet pressures up to 200 psi down to a safe, pre-set 45, 30, or 20 psi. Gustafson, Inc. has built it with durable brass, 3 1/8 inch long by 1 1/4 in diameter, at a weight of 8 ounces.

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